

FORMAT FOR CV OF PROPOSED KEY PERSONNEL

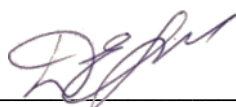
Position for this assignment:					
Personnel Information	Name: Deturck Elena				
	Nationality: Republic of Moldova			Date of birth: 08 / 10 / 1986	
	Language Proficiency:				
	<i>Self-assessment</i>	<i>Understanding</i>		<i>Speaking</i>	<i>Writing</i>
		<i>Listening</i>	<i>Reading</i>		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Independent user (B2*)	Independent user (B2*)	Independent user (B2*)	Independent user (B2*)
	Dutch	Independent user (B2*)	Independent user (B2*)	Independent user (B2*)	Independent user (B2*)
French	Elementary (A2*)		Elementary (A2*)	Elementary (A2*)	
Education / Qualifications	<i>Summarise college/university and other specialised education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.</i>				
	AEC Association d'Echanges Culturels\24100 Bergerac, France (2016-2018)		French language		
	SNT Volwassenenonderwijs 8000 Brugge, Belgium (2014-2016)		Dutch Language		
	Prime Time Language Studio\65000 Odessa, Ukraine (2012-2013)		Business course. Corporate English		
	Technical University of Moldova [2004-2009]		Fabrication and Manufacture Technologies		
References:	<p><i>Provide names, addresses, phone and email contact information for two (2) references.</i></p> <p>1. Yuri Ganin, Chamber of Commerce and Industry of Pridnestrovie President, +37377835137, ganin.sigma@gmail.com</p> <p>2. Deturck Jozef Robertus Franciscus, JVA Bvba Founder, ATKO export LLC Founder, +33770112106, jef.deturck@gmail.com</p>				

Summarise professional experience over the last 20 years in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:
2021-present	<i>Non-governmental organization "Wings"</i>	President Working with and in the interests of Youth Partnership/ Creating conditions for the comprehensive development of youth and the development of youth initiatives
2019-2020	<i>Transnistrian Chamber of Commerce and Industry</i>	Head of International Trade Department Foreign Economic Activity Consulting. Organization of participation in the international exhibition for entrepreneurs.
2014-2018	<i>JVA BVBA, Brussel</i>	Eastern Europe Purchasing Manager Negotiating and concluding contracts with foreign suppliers and clients Conducting market research, developing a marketing strategy and organizing marketing events.

Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:
2011-2014	ATKO export LLC	Purchasing Manager Export of timber and solid fuels
2009-2011	SRL Gramex International	Purchasing Manager Grain purchase
Professional experience over the last 20 years in projects		
2024	<i>Project: Development of international trade (AdTrade-Export accelerator program for MSMEs)</i>	Consultant for developing export plans Export Readiness Assessment: Training in export readiness assessment, participation in ToT (organized by AdTrade) and conducting export readiness assessments for 20 companies. Export Planning: Training in export plan development and developing export plans for 5 companies Export Support: Training Association experts in supporting companies with export development and market expansion
2023	<i>Project: Intellectual Quiz "Gender Equality" for young people on both banks of the Dniester. OSCE</i>	Manager <i>Organization of 5 games (Tiraspol, Slobodzeya, Dnestrovsk, Bendery, Rybnitsa) for 100 young people aged 14 to 25 years.</i>
2023	<i>Project: "Transnistrian dialogues of women from both banks of the Dniester River"</i>	Beneficiary <i>increase the role of women in peace building and conflict prevention and resolution in Moldova.</i>
2021–2022	<i>Project: Transnistrian dialogues</i>	Beneficiary <i>Representation of the civil youth community</i>
2020	<i>The project "Business Support for Young Entrepreneurs on the Left Bank of the Dniester" (Business Mentoring 3 - Start for Youth!) UNDP</i>	Procurement assistant
2020	<i>The Business School, Chamber of Commerce and Industry of Transnistria</i>	Project Coordinator - May 29, 30, 2020, seminar "The experience of commercial relations in the sale of goods from Eastern Europe to Western Europe".
2020	<i>The "Advanced cross-river capacities for trade" (AdTrade)</i>	Manager - July 23, 2020– master class "Strategies for entering the EU market. Identification of new niches in the context of COVID-19" - July 30, 2020 - master class "International trade in the post-quarantine period: Practical experience of entrepreneurs from the countries of the European Union"
2019-2020	<i>The Project EEN / UNDP</i>	Project manager from the left bank of the Nistru River Assistance in developing business card websites that are created for companies to participate in B2B negotiations on the B2Match platform

I, the undersigned, certify that, to the best of my knowledge and belief, this CV is accurate.



Signature of Personnel

18.04/2025

Date (Day/Month/Year)