

**Personal information**

**Name, Surname** Lefter Dumitru  
**Address** 9/1 O. Goga Street, MD-2005, Chisinau,  
Republic of Moldova  
**Nationality** Republic of Moldova  
**Citizenship** Republic of Moldova, Romanian  
**Date of birth** February 19<sup>th</sup>, 1984  
**Gender** Male  
**E-mail** lefter.dumitru@yahoo.com



**Occupational field** Mediation, Jurisprudence, Consulting, Training, Business

**Work experience**

**Period** June 1<sup>st</sup> 2014 – present

**Type of business** Cultivation, processing, storing and trading of grains, seeds and pulses in the Republic of Moldova

**Name and address of employer** **“PROGRAIN” Ltd**  
42 Albisoara Street, 3<sup>rd</sup> floor, MD-2005, Chisinau,  
Republic of Moldova  
[www.prograin.md](http://www.prograin.md)



**Position** Lawyer

**Period** August 20<sup>th</sup> 2018 – present

**Type of business** Cultivation, processing, storing and trading of organic grains, seeds and pulses in the Republic of Moldova

**Name and address of employer** **“PROGRAIN ORGANIC” Ltd**  
42 Albisoara Street, 3<sup>rd</sup> floor, MD- 2005, Chisinau,  
Republic of Moldova  
[www.prograinorganic.com](http://www.prograinorganic.com)



**Position** Director

**Period** December 1<sup>st</sup> 2016 – present

**Type of business** Mediation, Consulting, Training

**Name of employer** **Mediation Center of the Chamber of Commerce and  
Industry of RM**  
151 Stefan cel Mare si Sfant, MD-2012, Chisinau,  
Republic of Moldova  
[www.mediere.chamber.md](http://www.mediere.chamber.md)



**Position** Director of the Mediation Center

**Activities as mediator** More than 80 mediation cases mediated successfully.  
Held trainings for judges, prosecutors, lawyers in 2018-2019, organized by EBRD in partnership with CEDR, funded by USAID.  
Lobby and participation when drafting the justice reform.  
Trainer of Mediator Trainers and Mediators.  
Mediator in the Commercial dispute mediation Program - pylon program which took place at the national Courts: Botanica & Balti (2014/2015).

**Period** November 1<sup>st</sup> 2009 – June 2014

**Type of business or sector** Oil, Agriculture Industry, Transport Industry, Trading, Consultancy, Transshipment Services.

**Name and address of employer** “TRANS OIL GROUP OF COMPANIES”  
4 Francois-Bonivard str. Geneva, Switzerland  
1 V. Micle Steet. Chisinau, Republic of Moldova  
[www.transoilcorp.com](http://www.transoilcorp.com)



**Occupation or position held** Corporate Lawyer

**Main activities and responsibilities**

- Debt collection (Formal written requests to debtors, Negotiation, Debt acknowledgement agreements, Payment agreements, Execution of decisions against the debtor's assets, National and international arbitration);
- Representing company in lawsuits, court hearings;
- Examining legal issues and recommending appropriate legal options;
- Performing client negotiations and making agreements;
- Providing legal counsel on issues arising from actual or anticipated lawsuits;
- Drafting petitions/appeals/letter to governmental authorities on various matters, representing the company in negotiations/discussions;
- Registration, restructuring and liquidation of the companies;
- Registration of the intellectual property outputs, including brands and industrial models;

**Dates** September 12<sup>th</sup> 2007– September 1<sup>st</sup> 2009

**Type of business** Public Sector

**Name and address of employer** Ministry of Defense of Republic of Moldova  
84 Hincesti Street, Chisinau, Republic of Moldova

**Position** Senior Specialist, Legal Department

**Main activities and responsibilities**

- Representing in lawsuits, court hearings;
- Represent the position of the institution at international conferences;
- Drafting petitions/appeals/letter to governmental authorities on various matters;
- Representing the interests of the MOD of RM in all degrees of jurisdiction;
- Elaborating reports and legal interpretation;
- Legal examination/elaboration of the orders, provisions, internal documents MOD;

**Dates** April 8<sup>th</sup> 2006 – September 11<sup>th</sup> 2007

**Type of business** Public Sector

**Name and address of employer** Ministry of Defense of Republic of Moldova  
84 Hincesti Steet, Chisinau, Republic of Moldova

**Position** Legal Advisor, Department of International Treaties

**Main activities and responsibilities**

- Representing the clients' interests in solving conflict issues with state bodies and participation in negotiation preparing;
- Drafting policies, legal opinions and operational documents;
- Preparing the Treaties, Memorandums, Regulations, Agreements, participation at the corporations' meetings, emissions registration; partnership agreements, negotiation strategy development.
- Represent the position of the institution at international conferences;

**Education** 2019 - “Agribusiness: Innovation and Efficiency”, SABIT USDA program / USA;  
2016 - “FIT FOR PARTNERSHIP IN GERMANY”, "GIZ, Germany / Hamburg;  
2014 - CEDR accredited mediator (Centre for Effective Dispute Resolution UK)  
2014 - Certified as a mediator by the Ministry of Justice of RM

**2006-2007**

State University of Moldova

Faculty: International Law / Title: Master Degree

**2002-2006**

State University of Moldova

Faculty: International Law / Title: Licentiate in law

2014 - “Professional mediators training”, CEDR (Centre for Effective Dispute Resolution UK);

2012 - “Masters qualification training”, Chamber of Commerce and industry/GIZ Germany;

2011 - Participation as an international "Economic Mission representatives of business circles in Moldova", Germany / Hamburg;

**Trainings**

2008 - "International Law" Security Center GCSP, Geneva / Switzerland;

2008 - "International Humanit. Law" UN Center, Ankara-Istanbul/Turkey;

2008 - Participation at the international scientific-practical conference; "The problem solving frozen conflicts" UN Vilnius/Lithuania;

2007 - "Management and Strategic Planning”, Academy of Public Administration/Chisinau;

2007 - "Methods of drafting of normative acts", Academy of Public Administration/Chisinau.

**Spoken languages**

Romanian, Russian, English

**Organizational skills  
and competences**

Organization and prioritization, hard-working, analytical thinking, planning, resourceful, creative, use of judgment and ability to solve problems efficiently. Able to self-instruction. Learn fast. Ready for novelty. A good team-player, sociable, responsible. Competent with most Microsoft Office programs