

Oferta tehnică

Servicii de mentenanță, administrare și dezvoltare a paginii web cu cabinete personale (www.posta.md)

Executor

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Recipient

Company name: Î.S. „POȘTA MOLDOVEI”		Address: bd. Ștefan cel Mare și Sfânt 134, MD2012 Chișinău, Republica Moldova	
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1 Descrierea companiei

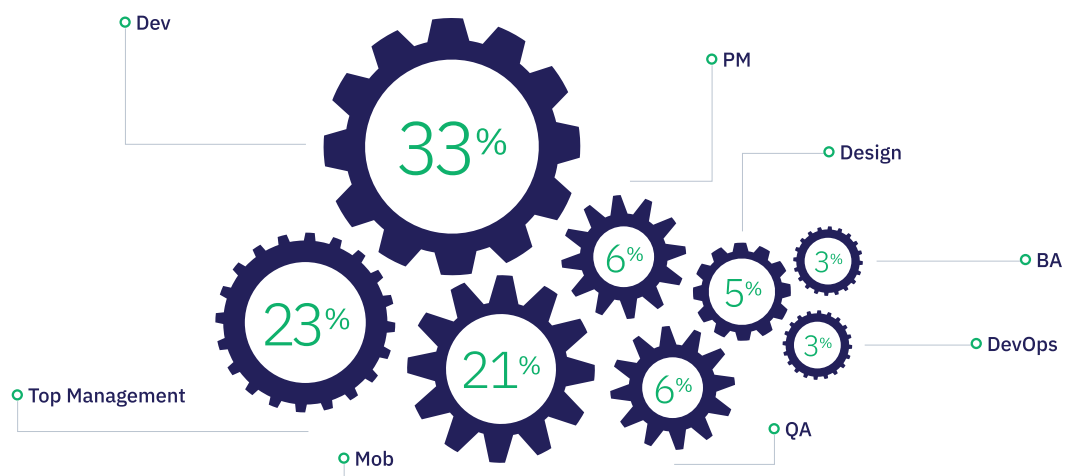
1.1 Descrierea generală

EBS Integrator SRL (în continuare EBS Integrator) este o companie de tehnologie a informației cu răspundere limitată, înființată în data de **11 octombrie 2010** în Republica Moldova, cu INDO #1010607002906 (o copie a actelor de constituire este furnizată în [Anexa 7.1](#) al prezentului document).

EBS Integrator este o companie de dezvoltare software, care își concentrează energia pentru a oferi servicii de calitate, experiențe digitale excepționale pentru startup-uri și/sau întreprinderi, companii ambițioase în creștere/scalare și instituții publice din întreaga lume.

Compania este reprezentată de o echipă de înaltă calificare, cu o vastă experiență de muncă în proiecte atât locale, cât și internaționale. Echipa EBS Integrator este formată din peste 70 de angajați, specialiști în diverse domenii de la web development: Arhitecți de sistem, Front-End developeri, Back-End developeri, echipa de Mobile (Android, iOS și Flutter), Web designeri (UI/UX designeri), DevOps ingineri, QA testerii și până la manageri operaționali: business analiști, project manageri, finanțe, resurse umane, marketing și vânzări.

Mai jos puteți vedea împărțirea echipei pe diferite segmente:



Astfel, compania asigură oferirea unei serii largi de **servicii**:

- **Consultanță** (Transformare Digitală, Analiză de Business, CTO ca serviciu);
- **Dezvoltare de software** (Proiectare și Dezvoltare de Produse Software, Modernizarea Aplicație (refactoring și redesign), Dezvoltare Aplicații Web, Dezvoltare Aplicații Mobilă, Dezvoltare Personalizată (inclusiv refactoring și redesign), Suport și Mentenanță, Gestionarea serviciilor IT.
- **Cloud Engineering** (Livrare Continuă, DevSecOps, Migrare în Cloud);

- **Data Engineering & AI** (Platformă de Analiză, Data Science, Bigdata, Inteligență Artificială);
- **Echipe de Dezvoltare Agile;**
- **Augmentare echipă.**

Asigurăm livrarea serviciilor de calitate și cu maximă eficiență, în baza unor proceduri interne bine elaborate și structurate: gestionarea riscurilor; controlul calității; comunicare; managementul schimbării; gestionarea resurselor: formare și integrare. Totodată, EBS Integrator activează în baza **ISO/IEC 27001:2022** bazându-se pe următoarele principii care definesc securitatea informațională: confidențialitate, integritate și disponibilitatea informației.

Abordarea acestui standard asigură securitatea pe termen lung bazându-se pe implementarea de politici, proceduri și metode de securitate destinate protejării informațiilor și resurselor organizațiilor. Prin reducerea la maximum a riscurilor se garantează că sistemul de management este funcțional și îndeplinește cerințele operaționale ale companiei, se adaptează după așteptările clienților și se conformează legislației în vigoare.

Timp de 15 ani, EBS Integrator cu un angajament puternic față de inovație, eficiență și soluții personalizate, răspunde afirmativ diverselor nevoi tehnologice și de afaceri. Compania este bine pregătită și echipată pentru a sprijini întreprinderile în navigarea lumii digitale, transformând provocările în oportunități de creștere și de accelerare a succesului pentru business.

1.2 Istoricul companiei

Începutul călătoriei de transformare digitală

Anul 2010 a marcat începutul călătoriei noastre la EBS Integrator, când am furnizat servicii complete de transformare digitală pentru un important furnizor de servicii medicale care se confrunta cu lipsa de conexiuni la rețea.

Pionierat FinTech și E-Learning

Până în 2012, echipa noastră dedicată de 20 de persoane a adus progrese în domeniul FinTech și E-Learning. Am dezvoltat primul sistem de gestiune a finanțelor pentru întreprinderile de micro-finanțare, ușurând semnificativ sarcina operațională a acestora. De asemenea, am fost pionierii primului sistem de gestiune a colegiilor din Moldova pentru școlile secundare și profesionale.

Promovarea transparenței și crowdfunding

În 2014, am încheiat un parteneriat cu USAID pentru a lansa WEB APL, promovând transparența pentru autoritățile publice. În același an, ne-am extins raza de acțiune dincolo de Moldova și am introdus una dintre platformele inaugurale de crowdfunding din America de Nord.

Îmbrățișarea Agile și Flutter

Fast-forward până în 2017, am îmbrățișat metodologiile Agile și ne-am concentrat pe furnizarea de experiențe centrate pe client pentru a promova parteneriate de încredere. Utilizând platforma Flutter, am făcut tranziția de la un MVP la o soluție IT cuprinzătoare care acum gestionează 90% din operațiunile noastre de afaceri.

Transformarea digitală cu EBS.IO

În 2020, ne-am angajat în continuare în transformarea digitală cu EBS.IO. Am digitalizat operațiunile clienților, ne-am extins portofoliul cu soluții competitive de comerț electronic și

am introdus platforma noastră low-code personalizată, ebs.io. Acest nou instrument a permis asamblarea rapidă a noilor procese și construirea de aplicații, economisind atât timpul de dezvoltare, cât și bugetele clienților noștri.

Concentrarea pe outsourcing și externalizare

Până în 2023, ne-am mutat atenția pe soluții nearshore și pe externalizarea talentelor tehnologice de top. Ne-am orientat către clienți cu modele de afaceri scalabile, înregistrând o creștere a echipei de peste 20% pe an și atingând praguri importante de cifră de afaceri.

1.3 Tehnologiile utilizate

Obiectivul companiei noastre este să oferim instrumentele și cunoștințele necesare, pentru a obține un avantaj competitiv, în peisajul digital în continuă schimbare și să asigurăm creșterea clienților noștri. Crearea soluțiilor software de calitate folosind cele mai recente tehnologii și practici de inginerie este o prioritate pentru noi.

EBS Integrator vă aduce la îndemână cea mai avansată gamă de tehnologii puternice și eficiente:

- **Web development** (React.js, Laravel, PHP, TypeScript, Next.js, Python, Java, .Net);
- **Cloud and DevOps** (AWS, Kubernetes, Docker, Microservices);
- **Mobile Development** (Native iOS (Swift), Native Android (Kotlin), Flutter);
- **Database** (PostgreSQL, MongoDB).

Aceste tehnologii nu înseamnă doar să rămâneți la zi cu ultimele trend-uri, ci și să fiți competitivi și relevanți. Folosirea acestor instrumente avansate permite afacerii să construiască soluții scalabile de înaltă calitate, care să răspundă așteptărilor utilizatorilor. Cu timpi de dezvoltare mai rapizi, flexibilitate sporită și o experiență mai bună, putem îmbunătăți eficiența, reduce costurile și, în cele din urmă, putem stimula evoluția business-ului.

Într-o lume în care schimbarea este singura constantă, EBS Integrator vă echipează afacerea cu flexibilitatea și capacitatea de reacție a unui management agil. Credem în livrarea mai rapidă a valorii, având în centrul nostru adaptabilitatea și capacitatea de reacție. Practicile Agile ale EBS Integrator ne permit să gestionăm în mod eficient incertitudinile, livrând software de înaltă calitate care se aliază cu nevoile dinamice ale afacerii dumneavoastră.

Cu EBS Integrator, puteți spune adio ciclurilor lungi de dezvoltare și bun venit la livrarea de software utilizabil orientat spre clientul final. Echipele noastre Agile prioritizează livrarea consistentă și timpurie a valorii, permițându-vă să vedeți și să utilizați produsul chiar în timp ce acesta este în curs de dezvoltare.

Angajamentul nostru față de comunicarea în timp util și colaborarea strânsă ne ajută să creăm parteneriate puternice cu clienții noștri. Prin planificarea iterațiilor și întâlniri de revizuire, ne asigurăm că faceți parte din proces, la fiecare pas. Practicile Agile ale EBS Integrator asigură o îmbunătățire constantă. Retrospectivele regulate ne ajută să învățăm și să ne adaptăm. Nu livrăm doar servicii; construim o cultură a excelenței, alimentată de feedback și învățare.

2 Certificat de înregistrare

REPUBLICA  **MOLDOVA**

**CERTIFICAT
DE ÎNREGISTRARE**

Întreprinderea Mixtă
"ENTERPRISE BUSINESS SOLUTIONS"

Societate cu Răspundere Limitată
ESTE ÎNREGISTRATĂ LA CAMERA ÎNREGISTRĂRII DE STAT

Numărul de identificare de stat - codul fiscal
1010607002906

Data înregistrării **11.10.2010**

Data eliberării **11.10.2010**

Patrașco Iurie, registrator
Functia, numele, prenumele persoanei care a eliberat certificatul


semnătura

MD 0100746



3 Decizia privind modificarea denumirii companiei



AGENȚIA SERVICII PUBLICE A REPUBLICII MOLDOVA

Departamentul înregistrare și licențiere a unităților de drept

DECIZIE

privind înregistrarea modificărilor

29.04.2024

Dosar Nr. 1010607002906

Serviciul înregistrare a unităților de
drept mun. Chișinău

Prin cererea recepționată la 23.04.2024 s-a solicitat înregistrarea modificărilor în actele de constituire ale Societății cu Răspundere Limitată "ENTERPRISE BUSINESS SOLUTIONS" și în datele înscrise în Registrul de stat al persoanelor juridice.

Examinând actele prezentate:

Cerere din 23.04.2024

Decizia din 29.03.2024

Declarația privind beneficiarul efectiv

Actul adițional

Copia de pe avizul(e) publicat(e) în "Monitorul Oficial" nr. 125-129 din 29.03.2024

Dovada plății taxelor

și constatînd, că sînt respectate cerințele legale ce țin de înregistrarea modificărilor, în temeiul art. 11 și 16 al Legii nr. 220-XVI din 19.10.2007 privind înregistrarea de stat a persoanelor juridice și a întreprinzătorilor individuali, registratorul

DECIDE:

1. A admite cererea de înregistrare a modificărilor.

2. A înregistra și a consemna în Registrul de stat al persoanelor juridice modificările în actele de constituire ale persoanei juridice Societatea cu Răspundere Limitată "ENTERPRISE BUSINESS SOLUTIONS", înscrisă în Registrul de stat al persoanelor juridice cu Nr. 1010607002906 din 11.10.2010 după cum urmează:

Denumirea completă a schimba în: Societatea cu Răspundere Limitată "EBS INTEGRATOR"

Beneficiar efectiv: AREMESCU VITALIE, anul nașterii 04.10.1985, locul nașterii s. Tarigrad, rl. Drochia, Republica Moldova, buletin de identitate al cetățeanului RM B 01093735 eliberat la data de 25.07.2016, codul de identitate 2003012031675, domiciliu: str. Ion Incuțeț, 33, mun. Chișinău, Republica Moldova

3. Prezenta Decizie este întocmită în două exemplare, care au aceeași valoare juridică, dintre care un exemplar se păstrează la I.P. „Agenția Servicii Publice” în dosarul de evidență al persoanei juridice, iar celălalt se eliberează solicitantului.

4. Prezenta decizie poate fi contestată prin înaintarea unei acțiuni în contencios administrativ la Judecătoria Chișinău sediul Rîșcani pe adresa mun. Chișinău, str. Kiev 3, în termen de 30 de zile de la data comunicării sau notificării acesteia.

**Registratorul în domeniul
înregistrării de stat**

Digitally signed by Savva Natalia
Date: 2024.04.29 09:42:35 EEST
Reason: MoldSign Signature
Location: Moldova



Savva Natalia

L.Ș.

Date cu caracter personal

4 Extras din Registrul de stat

I.P. "AGENȚIA SERVICII PUBLICE"
Departamentul înregistrare a unităților de drept (DÎUD)

Extras
din Registrul de stat al persoanelor juridice
nr. 198984 din 16.01.2026



Denumirea completă: **Societatea cu Răspundere Limitată "EBS INTEGRATOR"**

Denumirea prescurtată: **"EBS INTEGRATOR" S.R.L.**

Forma juridică de organizare: **Societate cu răspundere limitată**

Numărul de identificare de stat și codul fiscal: **1010607002906**

Data înregistrării de stat: **11.10.2010**

Sediu: **MD-2001, strada Ion Inuceț 33, mun. Chișinău, Republica Moldova**

Genurile de activitate:

- 1. Activități de consultanță în tehnologia informației;**
- 2. Alte activități de servicii privind tehnologia informației;**
- 3. Activități de consultanță pentru afaceri și management;**
- 4. Activități de contabilitate și audit financiar; consultanță în domeniul fiscal;**
- 5. Activități de realizare a soft-ului la comandă (software orientat client);**
- 6. Activități de editare a jocurilor de calculator;**
- 7. Activități de editare a altor produse software;**
- 8. Activități de management (gestiune și exploatare) a mijloacelor de calcul;**
- 9. Prelucrarea datelor, administrarea paginilor web și activități conexe;**
- 10. Activități ale portalurilor web;**

Capitalul social: **5400 Lei**

Administrator(i): **AREMESCU VITALIE, MUNTEANU TATIANA**

Asociați:

- 1. AREMESCU VITALIE, partea socială 5400 Lei, ce constituie 100%**

Beneficiari efectivi: **AREMESCU VITALIE**

Prezentul extras este eliberat în temeiul art. 34 al Legii nr.220/2007 privind înregistrarea de stat a persoanelor juridice și a întreprinzătorilor individuali și confirmă datele din Registrul de stat la data de 16.01.2026

Specialist coordonator

Elena Clichici

tel. 022-207832

5 CVuri

5.1 Manager de proiect

Vlad Potereanu

Project Manager

PROFESSIONAL EXPERIENCE

EBS Integrator SRL, Chisinau, MD

Project Manager, November 2024–Present

Main activities and responsibilities:

- Project Planning and Strategy
- Team Leadership and Coordination
- Budget and Resource Management
- Stakeholder Management and Communication
- Risk Management and Problem-Solving
- Project Delivery and Execution

Iteration SRL (Darqube LTD), Chisinau, MD

Delivery Manager, January 2023-November 2024

Project: Fintech

Main activities and responsibilities:

- Project Planning and Strategy
- Team Leadership and Coordination
- Budget and Resource Management
- Stakeholder Management and Communication
- Risk Management and Problem-Solving
- Project Delivery and Execution

Î.C.S. Endava SRL , Chisinau, MD

Scrum Master, January 2022-January 2023

Project: Open Banking - Payments industry

Main activities and responsibilities:

- Determining and managing tasks, issues, risks, and action items.
- Scheduling and facilitating scrum events, meetings, and decision- making processes.
- Monitoring progress and performance and helping teams to make improvements.
- Planning and organizing demos and product/system testing

B.C. „Moldindconbank” S.A. , Chisinau, MD

Advisor to the Chairman of Management Board / Executive Assistant of the Chairman of the Board of Directors, November 2020 – March 2022

- Primary point of contact between Chairperson of the Supervisory Board and Management Board of the Bank. Provide a bridge for smooth communication between the Chairperson of

the Supervisory board and Management Board during entire transformation process of the bank.

- Fields of activity:
 - Correspondence banking/international relationships
 - Compliance
 - Cash management
 - Payment systems
 - Other
- Conducting analysis and presentations for the Supervisory Board

B.C. „Moldova Agroindbank” S.A., Chisinau, MD

Head of Cash Operations Group/Project Manager, September 2019 – October 2020

- Team lead
- Tellers/Cash Business Management
- Partnerships with utilities/service providers
- KPIs
- Business Analysis/Process Optimization
- Project management
- Cash Management/Data Analysis and Forecast/Cash limits calculation and monitoring
- Remittance Systems – account management (contract negotiation/implementation of the new services)
- Elaboration of internal regulation

B.C. „Moldova Agroindbank” S.A., Chisinau, MD

FX & Money Market Dealer, September 2014 – September 2019

- Technical and fundamental analysis/Forecasting (FX&Money Market)
- Negotiating FX exchange rates with corporate clients
- Transacting on local and international FX and money markets.
- Calculation of Duration indicators and investment portfolio reevaluation
- Cash management.
- Investments in T-Bills and Government Bonds.

B.C. „ProCredit Bank” S.A., Chisinau, MD

Business Client Advisor, September 2014 – September 2019

- Account management
- Financial Analysis
- Sales and negotiations

S.C. „Universul Restaurantelor” SRL, Chisinau, MD

Economist, January 2010 – June 2011

- Financial reporting,
- Financial analysis.

EDUCATION

Master degree in IT, Technical University of Moldova

September 2021 – May 2023

Master degree in Economics, Banking Administration, **Academy of Economic Studies of Moldova**
September 2011 – May 2013

Degree in Economics, speciality Banking and Financing, **Free International University of Moldova**
September 2007 – May 2011

Professional Scrum Master I (PSM I) Certificate (*December 2021*) – *Scrum.org*

Agile Software development (*December 2021*) - University of Minnesota (Coursera)

CAMFIN, Luxembourg – Capital Markets and Financial Instruments Certificate (11.06.2018 – 18.06.2018): Applied Mathematics on Fixed Income Products, Bonds and Futures on Bonds, Practical Applications and Bond Portfolio Management, Financial Analysis, Equities, Repos and Swaps, Options & Structured Products, Risk Management

ACI Dealing Certificate Preparation Course, Luxembourg (11.02.2017 – 18.02.2017): Foreign exchange, interest rate derivatives and options, ALM management, risk management.

SKILLS

- Financial Tools: Bloomberg, Reuters.
- Jira,
- Rally,
- Confluence,
- Bitbucket,
- Sharepoint,
- HTML/CSS/SQL/Python

MAIN PROJECTS

Project: Profit.com

Assignment duration: January 2023 -November 2024

Location: Chisinau

Client: Darqube LTD

Main project features: Analytical Platform for traders

Positions held: Project Manager

Activities performed: Project planning, Team Leadership and coordination, Change management, Risk Management and Problem-Solving

Technologies used: Python, React, Bitbucket, Jira, Confluence, Figma

Project: Milzo.net

Assignment duration: May 2023 -November 2024

Location: Chisinau

Client: Milzo LTD

Main project features: Global Defense Ecosystem platform

Positions held: Project Manager

Activities performed: Project planning, Team Leadership and coordination, Change management, Risk Management and Problem-Solving

Technologies used: Python, React, Bitbucket, Jira, Confluence, Figma

Project: Open Banking

Assignment duration: January 2022 -January 2023

Location: Chisinau

Client: Mastercard

Main project features: Open Banking and Scoring System

Positions held: Scrum Master

Activities performed: Sprint planning, Team Leadership and coordination, Change management, Risk Management and Problem-Solving

Technologies used: Java, Bitbucket, Confluence Rally

LANGUAGES

English *advanced*

Romanian *native*

Russian *Fluent*

5.2 Dezvoltator software interfață FrontEnd

Victor Druc

Frontend Developer

PROFESSIONAL EXPERIENCE

EBS Integrator SRL, Chisinau, MD

Frontend Developer, March 2022–Present

- Optimizing the user experience
- Using HTML, JavaScript and CSS to bring concepts to life
- Developing and maintaining the user interface
- Implementing design on web and mobile applications
- Creating tools that improve site interaction regardless of the browser
- Managing software workflow
- Collaborate with back-end developers and web designers to improve usability
- Write functional requirement documents and guides
- Help back-end developers with coding and troubleshooting
- Ensure high quality graphic standards and brand consistency

STUDIO WEB MASTER, Chisinau, MD

Frontend Developer, November 2021 – March 2022

- Maintain and improve the platform's dashboard
- Adding new features and functionalities
- Review and debug code
- Collaborate with internal teams and vendors to fix and improve products
- Develop tools and applications by producing clean, efficient code

FUJIKURA AUTOMOTIVE, Chisinau, MD

Technical Engineer, June 2017 – April 2021

- Leading the team of technicians (4 people)
- Ordering and reviewing counterparts (special pieces of test equipment)
- Making sure that the equipment and the soft is ready for use during project change
- Collaborate with accounting department, and providing them serial amount of equipment for the transfers
- Recording and reporting the amount of equipment in and out of the factory

EDUCATION

Licentiate Engineer, Speciality Electromechanical systems engineering, Technical University of Moldova
September 2013 – June 2018

Front-end Developer source, Vanar
July 2021

MAIN PROJECTS

Project: Maintenance of Posta Moldovei Platform

Position held: Frontend Developer

Project description: The Posta Moldovei (PPM) portal ensures the access of interested persons to information on the services offered by Posta Moldovei (PM), the purchase of PM products through the eShop platform, the online ordering of personalized postage stamps, the online payment of invoices. PPM offers its users the possibility of online ordering of both national and international postal items (letters, parcels, etc.), but also the opportunity to track the shipment.

Assignment duration: April 2022 – present

Task performed:

- Adding special editions and market pages
- Adding the invoices module in admin
- Adding the market module in admin
- Adding the postal sending module in the admin
- Adding the possibility of adding internal company users
- Everything related to maintenance and improvement

Project: Development of an information system for AEO Moldova Programme of the Customs Service of the Republic of Moldova (maintenance)

Position held: Frontend Developer

Project description: The main purpose of e-AEO is to create a stable and reliable record keeping, management and traceability system for AEO applicants and holders, as well as to optimize and automate the processes associated with consultation, application, examination, management, auditing, monitoring, reassessment, issuance, suspension, etc. relevant to the AEO institution.

Assignment duration: September 2023 – present

Task performed:

- Adding login through MPASS for organizations
- Updating data on the frontend according to the new api
- Maintenance

Project: Maintenance of the web and mobile application for parental education

Position held: Frontend Developer

Project description: Multi-Sided Social Media Platform “Parents” is a social media network developed by and for those who are or are about to become parents. Network users can build private family groups, share pictures and video of their meaningful moments with life parents, develop event timelines or media mock-ups for their circle and keep an experience journal.

Assignment duration: February 2023 – January 2024

Task performed:

- Adding the new stripe payment methods
- Adding the typeform library for the checkout part
- Redesign of the family pack part
- Adding the possibility of adding tasks to orders on the dashboard side
- Adding the QR Code for download to the mobile application
- Maintenance

TECHNICAL BACKGROUND

Skills: Algorithms, Database, Calculating

Project Management: Following Specification

Technical writing: Technical documentation, Research, Instruction manuals

Social media platforms: Content Management Systems (CMS), Web analytics

Main technologies: Docker, Django, React native, Angular. Js, HTML5, CSS3, React.js

Programming languages: JavaScript, TypeScript, Python

Project types: API Development, Web Development, UI/UX Design

LANGUAGES

English *intermediate*

Romanian *native*

Russian *advanced*

5.3 Dezvoltator software interfață BackEnd

Ion Bunduchi

Python Developer

PROFESSIONAL EXPERIENCE

EBS Integrator SRL, Chisinau, MD

Python Developer, September 2022–Present

- Coordinating with development teams to determine application requirements
- Writing scalable code using Python programming language
- Testing and debugging applications
- Developing back-end components
- Integrating user-facing element using server-side logic
- Assessing and prioritizing client feature requests
- Integrating data storage solutions
- Coordinating with front-end developers
- Reprogramming existing database to improve functionality
- Developing digital tools to monitor online traffic

EDUCATION

Speciality Business and Administration, Technical University of Moldova

September 2022 – ongoing

Speciality Informatics, Center of Excellence in Informatics and Information technologies

September 2018 – July 2022

MAIN PROJECTS

Project: Weapon Detection Software Development

Position held: Python Developer

Assignment duration: 12.2023 – ongoing

Project description: Real-time weapons and dangerous objects detection service for cameras.

Task performed:

- selecting and annotating datasets for training the Yolo model
- model training

Technologies used: Django Rest Framework, Python, Pytorch, Celery, RabbitMQ, PostgreSQL, Docker, Yolo

Project: Posta Moldovei Portal (development+maintenance)

Position held: Python Developer

Assignment duration: 11.2022 – 01.2024

Project description: The Posta Moldovei (PPM) portal ensures the access of interested persons to information on the services offered by Posta Moldovei (PM), the purchase of PM products through the eShop platform, the online ordering of personalized postage stamps, the online payment of invoices. PPM offers its users the possibility of online ordering of both national and international postal items (letters, parcels, etc.), but also the opportunity to track the shipment.

Task performed:

- CDS integration
- invoice payment module
- shipping group module development
- creation of the payment manager role and its functionality
- changes in postal office deserved streets and cities
- periodic editions improvements
- bug fixing

Project: MeApp mobile application maintenance

Position held: Python Developer

Assignment duration: 10.2023 – present

Project description: MeApp is the only service that reveals how you're really registered in your friend's phone and discover all of your nicknames at a glance. The app will also read your Caller ID out loud, leaving your eyes free to explore surroundings. For those who want even more, the app can provide individual profile insight like pictures, avatars or social network of choice of any given MeProfile.

Tasks performed:

- business profile improvements
- performance optimizations
- implement webhook notifications for payment subscriptions
- add features for API users
- email notifications changes
- push notifications refactoring
- bug fixing

Technologies used: Django Rest Framework, Celery, Redis, PostgreSQL, Docker, AWS, Firebase

Project: Continuous development of EBS CRM

Position held: Python Developer

Assignment duration: 05.2023 – present

Project description: CRM SaaS platform

Tasks performed:

- creating campaigns module,
- integration with facebook messenger and gmail
- SaaS transformation
- bug fixing

Technologies used: Django Rest Framework, Celery, RabbitMQ, PostgreSQL, Docker

Project: TaxFix development

Position held: Python Developer

Assignment duration: 06.2023

Project description: Web platform that automates the process of recovering money from taxes paid while working in Germany

Tasks performed:

- changes in the questionnaire completion flow
- creating user action logs
- bug fixing

Technologies used: Django, Jinja templates, PostgreSQL, Javascript

Project: Mikrokapital CRM maintenance

Position held: Python Developer

Assignment duration: 01.2023 – 05.2023

Project description: The MikroKapital fund makes investments and loans to financial institutions, specializing in financing small, small and medium-sized enterprises in the CIS countries, Western Europe and Central America. With a broad financial portfolio and a large group of stakeholders, MicroCapital sought a convergent system to manage its human-financial assets, following internal policies and procedures. As a result, we have designed ourselves as a system as comprehensive as an Enterprise Resource Management system and as accessible as a CRM.

Task performed:

- improvements on sync process with 1C
- creating new module – Visits
- improvements on creation duplicate leads process
- improvements on synchronization users process with Microsoft
- bug fixing

Technologies used: Django Rest Framework, ElasticSearch, Celery, RabbitMQ, PostgreSQL, VOIP

Project: Automatization for trading processes – KWG

Position held: Python Developer

Assignment duration: 09.2022 – 11.2022

Project description: It is a Software Solutions that include the Call Recording and Call Reporting modules in a way that allow future integration and development of new features and modules.

Task performed:

- Integration with Gitlab for create new instances of the project by terraform,
- integration with Azure speech to text service, bug fixing

Technologies used: Django Rest Framework, ElasticSearch, Celery, RabbitMQ, PostgreSQL

TECHNICAL BACKGROUND

Skills: Database, Algorithms, Compiling statistics, Calculating, Database management, Quantitative research, Database design, Software development, Debugging & Profiling

Technical writing: Technical documentation, Research

Cybersecurity: Application security, Identity Management and Data Security

Cloud / SaaS Service: Automation across diverse systems

Programming languages: Python

Main Technologies: Docker, Django, HTML, PostgreSQL, MongoDB, Celery, RabbitMQ, Redis, Elastic Search

LANGUAGES

English *advanced*

Romanian *native*

Russian *advanced*

5.4 Specialist DevOps

Stefan Cojocar

DevOps Engineer

PROFESSIONAL EXPERIENCE

EBS INTEGRATOR SRL, Chisinau, MD

DevOps Engineer, August 2022 – Present

- Managing and creating Kubernetes clusters. Configure and maintain deployments on Kubernetes clusters.
- Automate build & deployment with GitLab ci/cd, which increase speed of development and decrease human errors
- Deploying, configuration & maintaining databases servers (MySQL, Maria DB, PostgreSQL, MongoDB)
- Work on most popular cloud providers: AWS, Azure, GCP, OCI, also providing cost optimization on them, removing or decreasing excess resources
- Provisioning infrastructure on cloud providers with Terraform and Ansible for automatic deployments of services on self-hosted infrastructure
- Improve monitoring performance with Zabbix, open-source software tool
- Deploy, configure & debug API Microservices

INTERNATIONAL ASSOCIATION OF ROAD HAULIERS OF MOLDOVA SRL, Chisinau, MD

Network Administrator, January 2017–July 2023

- Network setting and administration
- Installing and setting up network routers (TP-Link)
- Server maintenance (Active Directory, MS Windows Server, Linux)
- PC Maintenance (MS Windows XP, 7, 8, 10)
- Creating and maintaining company's website

BRIHUNET SRL, Chisinau, MD

IT Specialist, December 2014–January 2016

- Network setting and administration
- Installing and setting up network routers (TP-Link)
- Server maintenance (Active Directory, MS Windows Server, Linux)
- PC Maintenance (MS Windows XP, 7, 8, 10)
- Creating and maintaining company's website

EDUCATION

Licentiate Engineer, specialty Information Technology, Technical University of Moldova
September 2012 – June 2016

MAIN PROJECTS

Project: Design, development, and deployment of the mobile application for citizen's interactions with Government and Governmental Agencies - EVO

Project description: Through this mobile app, citizens will be able to access various government services, operations, and documents. Along with the information of public interest, the app will also provide access to data from different state registers, allowing users to take actions related to this data or public services.

Position held: DevOps

Assignment duration: August 2023 - present

Tasks performed:

- Support the development team in CI/CD questions

Technologies used: C#, .NET Framework .Net MAUI, NuGet, SQL Server, XCode, Rider, MVVM Architecture

Project: Development and implementation of the Urban Data Platform within Edinet municipality

Project description: the main objective of the "Edineț - city with future prospects" project is to develop an intelligent solution to improve the urban development of the city by implementing the participatory and collaborative approach to territorial planning online, optimizing urban public services using innovative intelligent solutions adapted to the specific needs of Edineț, promoting intelligent life in the urban area for better assimilation of innovations and future urban infrastructure for the sustainable use of urban space in the municipality of Edineț.

Position held: DevOps Engineer

Assignment duration: May 2024 - Present

Tasks performed: CI/CD

Technologies used: Helm

Project: Weapon Detection Software

Project description:

Position held: DevOps Engineer

Assignment duration: February 2024 - Present

Tasks performed:

- Infrastructure start,
- CI/CD,
- Model Training

Technologies used: Portainer

Project: Development of the e-Admission System

Project description: the e-Admission Information System will be used for centralized, online application for admission to higher education institutions.

Position held: DevOps Engineer

Assignment duration: March 2024 - Present

Tasks performed:

- CI/CD set up
- infrastructure configure
- MinIO

Technologies used: Helm

Project: PRSNT

Project description: As a fully immersive gift-giving experience, Prsnt allows users to send people in their life the things they will genuinely love. Their e-gifting app makes the process of finding and personalizing a truly thoughtful gift effortlessly in a few simple taps. The app has a vast range of gift options that are suitable for any budget so you can celebrate everyone's special days.

Position held: DevOps Engineer

Assignment duration: May 2024 – June 2024

Tasks performed:

- Refactor infrastructure
- Refactor CI/CD

Technologies used: Terraform, Helm

Project: Parents

Project description: Web and mobile application for parents' education both on the Romanian market and in the USA, UK and other countries. Created as a social media platform it offers the opportunity to build private family groups, share pictures and video of their meaningful moments with life parents,

develop event timelines or media mock-ups for their circle and keep an experience journal.

Position held: DevOps Engineer

Assignment duration: March 2024

Tasks performed: Grafana & and Monitoring

Technologies used: Ansible

Project: Maintenance of the Energbank web page

Project description: the services provided referred to the digitization of the process of submitting applications for loans, deposits, etc., but also the electronic management of applications from the public page directly in the CMS, with notifications per branch, with tasks attached to the responsible people in that branch.

Position held: DevOps Engineer

Assignment duration: April 2024

Tasks performed: Refactor CI/CD

Technologies used: Helm

TECHNICAL SKILLS

Technical writing: Research, Client communication

Cybersecurity: Application security, Network security, Cloud Security

Cloud / SaaS Service: Automation across diverse systems, Model and simulate cloud services, Assemble cloud services (from internal and external sources,

Main technologies: Docker, Kubernetes, Helm, Ansible

Project types: Web Development, SaaS Development, Infrastructure Blueprinting

LANGUAGES

English *intermediate*

Romanian *native*

Russian *advanced*

5.5 Software Tester

Felicia Sîngureanu

Software QA Tester

PROFESSIONAL EXPERIENCE

EBS Integrator SRL, Chisinau, MD

Software QA Tester, August 2021 – Present

- Create Test Plans and Test Protocols for software applications, based on business and software design requirements
- Work closely with Development teams to recognize the potential operational issues in software, user flows, assess risks, and communicate defects resolution
- Identify any problems, prioritize tasks, and run debugging programs to fix issues
- Document and record defects details
- Create or maintain documentation, such as change logs, test documentation, test installation, user guides, administration guides, quick start guide, while working closely with Engineering team
- Provide continued feedback throughout all stages of testing
- Staying up to date on emerging technologies
- Collaboration with multiple departments of different disciplines

EDUCATION

Licentiate Engineer, speciality Information Technology and statistical economy, Academy of Economic Studies of Moldova

September 2019 – 2023

Website technician, speciality Web applications administration, Center of Excellence in Economics and Finance

September 2016 – May 2020

MAIN PROJECTS

Project: Design, development, and deployment of the mobile application for citizen's interactions with Government and Governmental Agencies – EVO

Position held: QA

Project description: Through this mobile app, citizens will be able to access various government services, operations, and documents. Along with the information of public interest, the app will also provide access to data from different state registers, allowing users to take actions related to this data or public services.

Project duration: 07.2023 - 07.2024

Tasks performed:

- Testing Analysis
- Functional testing.
- User interface testing.
- Compatibility testing on different Android and iOS devices.
- Security testing (checking for malicious files during opening).
- Stability testing (checking for memory leaks or crashes).

- Regression testing
- Sanity testing
- Pre-release testing
- Ad hoc testing

Project: Design, development, configuration and deployment of e-Consulate Information System

Position held: QA Engineer

Project description: We are about to improve citizen services by increasing the accessibility, transparency and efficiency of all diplomatic channels. To do this, we're integrating cutting-edge tools into the eConsulate system, streamlining both the consular workflow and the country's digital capabilities.

Project duration: 09.2023 - 09.2024

Tasks performed:

- Testing Analysis
- Functional testing.
- User interface testing.
- Compatibility testing
- Security testing (checking for malicious files during opening).
- Stability testing (checking for memory leaks or crashes).
- Internationalization testing (localization for different languages).
- Regression testing
- Sanity testing
- Pre-release testing
- Ad hoc testing

Project: Upgrade of the official web page of Energbank

Position held: QA

Project description: Currently the bank has 22 branches and 17 agencies throughout the country. Given the fact that the bank provides services for both natural and legal persons and the list of services is rather vague, it was a challenge to implement a user-friendly interface, to be easy to navigate on the page and visually pleasing. But in the end he succeeded us brilliantly.

Project duration: 12.2022 – present

Tasks performed:

- Testing Analysis
- Functional testing.
- User interface testing.
- Internationalization testing (localization for different languages).
- Sanity testing

Project: Development of an information system for AEO Moldova Programme of the Customs Service of the Republic of Moldova

Position held: QA

Project description: The main purpose of e-AEO is to create a stable and reliable record keeping, management and traceability system for AEO applicants and holders, as well as to optimize and automate the processes associated with consultation, application, examination, management, auditing, monitoring, reassessment, issuance, suspension, etc. relevant to the AEO institution.

Project duration: 09.2021 - 03.2022

Tasks performed:

- Testing Analysis

- Functional testing.
- User interface testing.
- Stability testing (checking for memory leaks or crashes).
- Internationalization testing (localization for different languages).
- Regression testing
- Sanity testing
- Pre-release testing
- Ad hoc testing

Project: Development of an informational system "Posta Moldovei Portal"

Position held: QA

Project description: The Posta Moldovei (PPM) portal ensures the access of interested persons to information on the services offered by Posta Moldovei (PM), the purchase of PM products through the eShop platform, the online ordering of personalized postage stamps, the online payment of invoices. PPM offers its users the possibility of online ordering of both national and international postal items (letters, parcels, etc.), but also the opportunity to track the shipment.

Project duration: 09.2021 – present

Tasks performed:

- Functional testing.
- User interface testing.
- Internationalization testing (localization for different languages).
- Sanity testing

Project: Redesign of the web application and development of the mobile application for parental education

Position held: QA Engineer

Project description: Multi-Sided Social Media Platform "Parents" is a social medial network developed by and for those who are or are about to become parents. Network users can build private family groups, share pictures and video of their meaningful moments with life parents, develop event timelines or media mock-ups for their circle and keep an experience journal.

Project duration: 09.2020 – presents

Tasks performed:

- Functional testing.
- User interface testing.
- Compatibility testing on different Android and iOS devices.
- Security testing (checking for malicious files during opening).
- Stability testing (checking for memory leaks or crashes).
- Internationalization testing (localization for different languages).
- Regression testing
- 8 Sanity testing
- Pre-release testing
- Ad hoc testing

TECHNICAL BACKGROUND

- C
- C++
- C#
- MySQL
- Postman
- Cloudinary
- Selenium IDE
- Browser DEV Tools

- HTML
- CSS

- Notion
- BugHerd
- TestRail

LANGUAGES

English *upper intermediate*

Romanian *native*

Russian *advanced*

6 Portofoliu

6.1 Development of an Informational System "Posta Moldovei Portal"

9000 hours / 8 = 1125 man / days

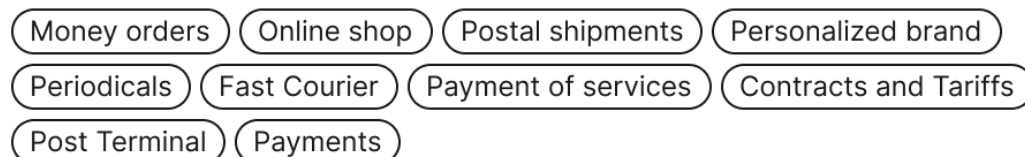
10 thousand monthly active users



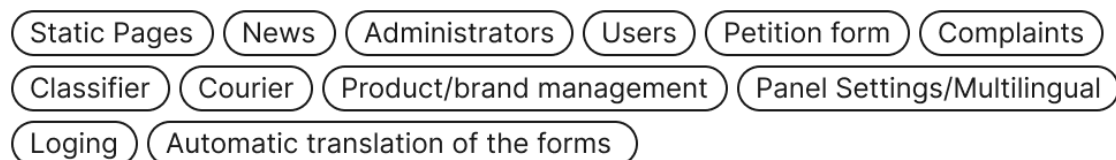
Posta Moldovei is the largest profile operator in Moldova, the company offers a wide range of postal and financial services throughout the country, with a territorial network of almost 1,200 offices and postal agencies providing postal services to citizens in more than 1,500 localities of the country.

The Posta Moldovei (PPM) portal ensures the access of interested persons to information on the services offered by Posta Moldovei (PM), the purchase of PM products through the eShop platform, the online ordering of personalized postage stamps, the online payment of invoices. PPM offers its users the possibility of online ordering of both national and international postal items (letters, parcels, etc.), but also the opportunity to track the shipment.

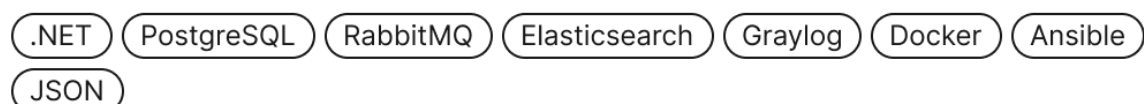
The user dashboard contains the following modules:



The administrators' panel contains the following modules:

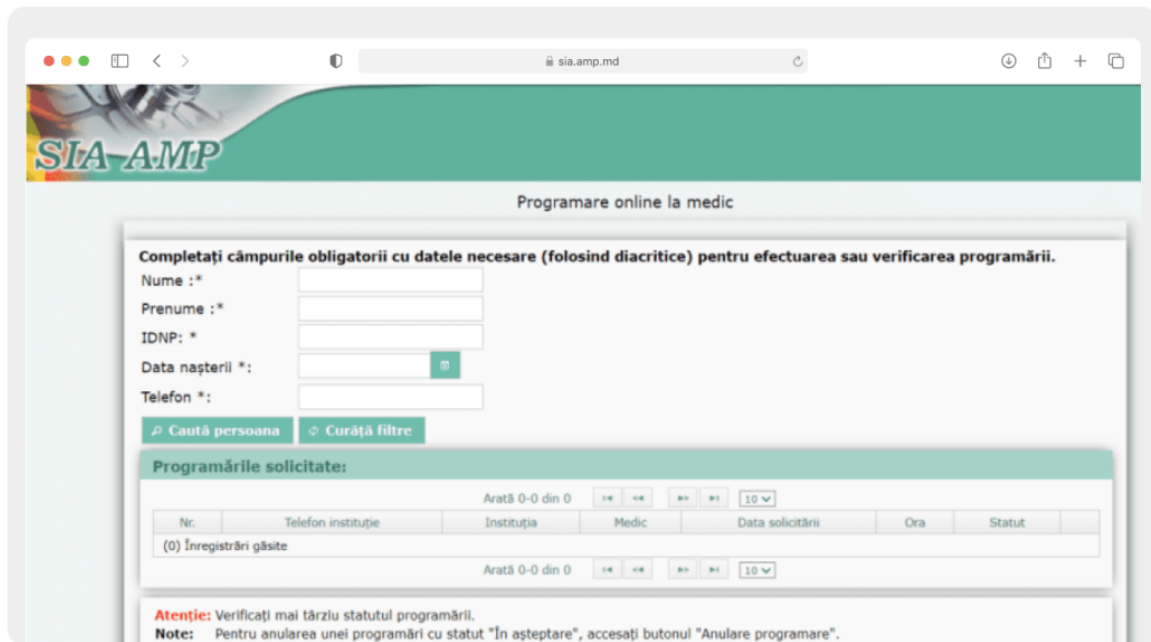


Used technologies:



www.posta.md

6.2 Maintenance and Support Services of the "Primary Medical Assistance" Automated Information System

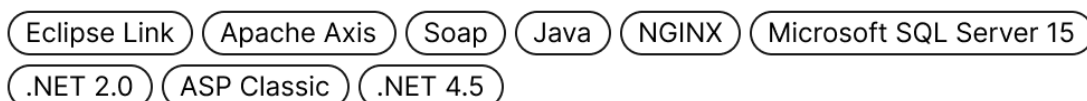


The Automated Information System "Primary Medical Care" (SIA AMP) is intended for the computerization of the main flows of medical personnel within the Medical Service Providers of the Republic of Moldova (Providers). At the same time, SIA AMP ensures the automated recording, control and coordination of the activity of the basic subdivisions of the Providers, as well as the accumulation of the necessary information to maintain the record of patient data, the formation and automated extraction of reports, the completion and issuance of electronic forms, making appointments, etc.

Among the services provided are the following:

- creating new reports according to CNAM's needs
- development of automated interfaces for data exchange with other information systems through the MConnect interoperability platform
- SIA AMP integration with the government electronic service MNotify, MLog, etc.
- permanent assurance of incident control, error control, incident prevention
- resolving errors related to viewing, searching, recording, processing, editing, saving, generating and extracting data by users
- database administration and maintenance activities, etc.

Used technologies:



6.3 Design and development of the College Management Information System (SIMC)

5000 hours



SIMC (College Management Information System) is a complex software, with multiple possibilities, intended for management, execution control, management and recording of activities undertaken within a college during the study process. This system can be easily implemented in any college, due to its flexibility and universality level.

The general interface of the application is grouped on six pages: Admission, Student, House, Evaluations, Dormitories, System settings.

SIMC offers the following facilities:

- Administration of student admission to studies;
- Management of activities strictly related to students;
- Creating and assigning the study plan at the specialty level and at the group, student level;
- Administration of fees in the study process (receipt plan, payments, refunds);
- Registration and control of evaluations, creation of examination slips, assignment to practice, conduct of BAC and graduation exams, issuance of supplements to the graduation diploma;
- Management of student dormitories and accommodation;
- Extract reports of any data managed by the program

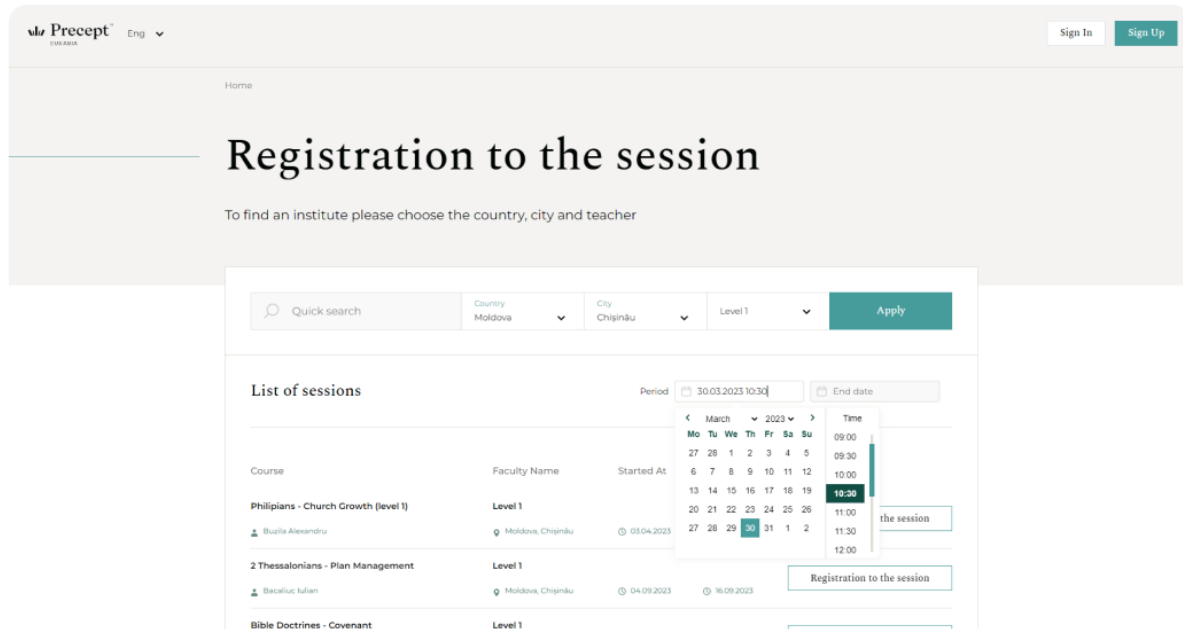
Used technologies:

Delphy

www.simc.ebs.md

6.4 Development and implementation of Online Academy Eurasia Precept

2466 hours



Precept Ministries Eurasia is a subsidiary of the Christian organization Precept Ministries International and operates in the countries of Europe and Asia.

The application represents an administration program of the International Biblical Institute "Precept Ministries International". The primary purpose is to automate the processes of keeping track of students' academic progress; to provide a common space for storing and accessing static materials and resources (curriculums, evaluation forms, guides, suggestions for teaching) necessary for teachers' teaching as well as for students' studies; administration of the institute's activity and to facilitate communication between the institute's departments and teacher-student communication.

Platform modules:

Authentication Module Student Module Teacher Module Coordinator Module
Administrator Module Events Module

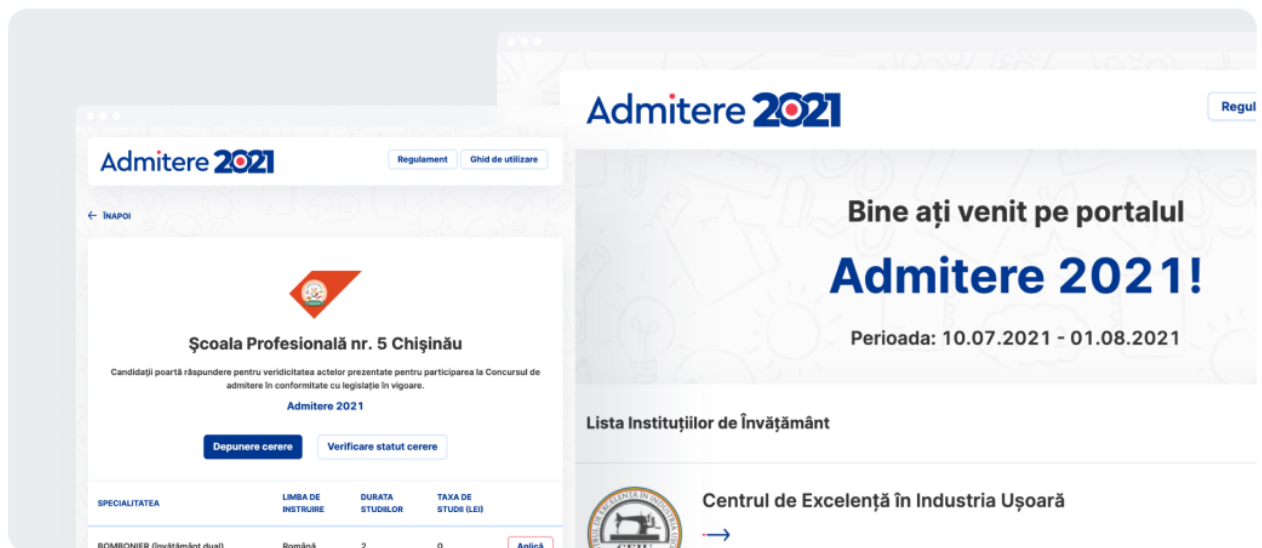
Used technologies:

Docker Kubernetes GIT GitLab CI/CD Ansible Terraform Graylog
Gitlab repository Sentry Monit daemon NGINX Python3 Django unit tests
JSON MongoDB PostgreSQL JWT Redis JavaScript React.js SASS
Typescript React Context React Router Axios ESLint eslint-config-arbnb

www.eurasiaprecept.org

6.5 Development of the Online Admission System

750 hours



In response to the situation caused by COVID-19 Pandemic, EBS Integrator decided to deliver a next-level solution for candidates seeking education. Together with partner colleges, EBS turned the offline college application process into a nation-wide digital solution for candidates seeking admission to specialised vocational schools and colleges. Admitere.md is the first online admissions platform that processed over 20 000 applications to this date.

Each educational institution received the possibility of customizing the system according to its own needs: study programs, teaching languages, number of general and budget places, etc.

To complete the application, the student must complete:

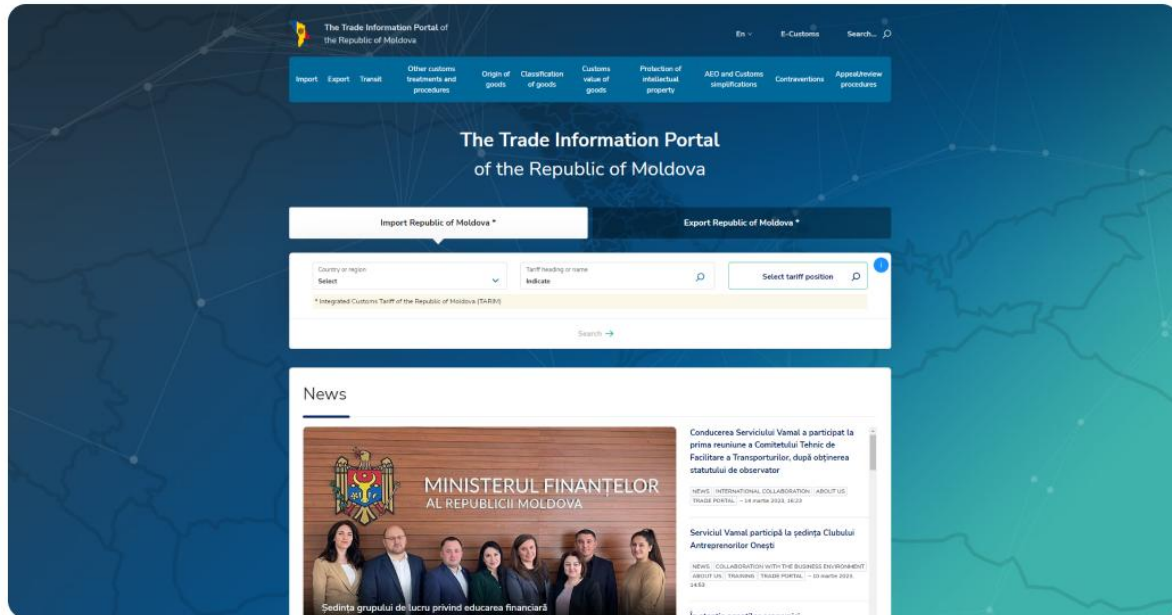
- Personal data (NPP, date and place of birth, data from the identity document)
- Military records
- Residence visa
- Parents' data (surname, surname, number, children, contacts)
- Admission quota
- Language of instruction
- Previous qualifications
- Attach copy of birth certificate, identity card, medical certificate, application).

Used technologies:

Objective Pascal Fast Reports DevExpress IBE Expert FireBirdSQL

6.6 Web development of the Trade Information Portal Of Moldova (SI TIP)

1500 hours



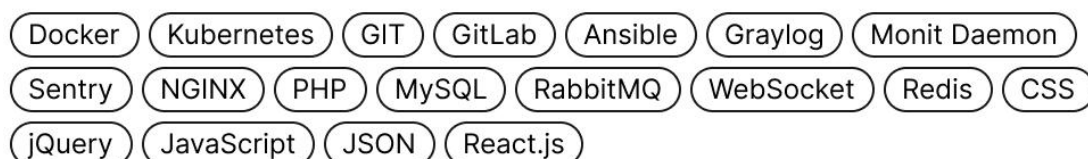
The basic objective of the Trade Information Portal (SI TIP) is to increase the level of transparency and accessibility of information to improve the customs administration and the level of customer service.

From a functional point of view, SI TIP represents a web portal with 2 basic interfaces: a public interface for online querying of the system in order to search for information and view it, and a secure interface for system administration.

The Integrated Customs Tariff of the Republic of Moldova (hereinafter - TARIM) - is the basic information resource of SI TIP, in which information is stored regarding tariff measures and economic policy measures applicable to goods imported into the Republic of Moldova/exported from the Republic of Moldova.

The combined nomenclature of goods (NCM) represents the main informational catalog of TARIM, which includes the codes, names and description of the goods corresponding to the classification systems applied in international practice, introduced on, or removed from the customs territory of the Republic of Moldova, as well as the amount of the customs tax at these goods.

Used technologies:



www.trade.gov.md

6.7 Development of an Information System for AEO Moldova Programme of the Customs Service of the Republic of Moldova

6596 hours



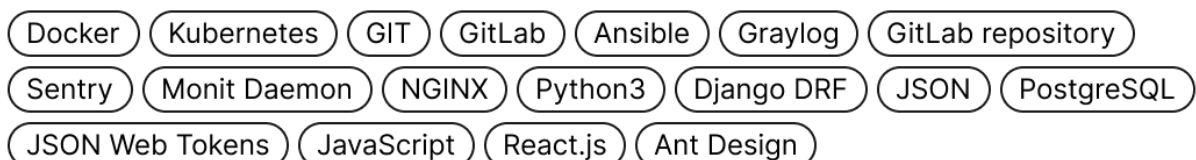
The AEO (Authorized Economic Operator) program is based on the partnership between the customs authority and the economic operators who voluntarily comply with customs regulations, ensure the security of goods in the international traffic, cooperate with the customs authority and therefore benefit from customs facilities and simplifications.

The main purpose of e-AEO is to create a stable and reliable record keeping, management and traceability system for AEO applicants and holders, as well as to optimize and automate the processes associated with consultation, application, examination, management, auditing, monitoring, reassessment, issuance, suspension, etc. relevant to the AEO institution.

System Features and/or Modules:

- Registration/authorization by FEA participants in AEO system;
- Automation of applications, approval (validation), signing and issuance of electronic certification for "Authorized Economic Operator";
- Monitoring and risk management, selectivity, etc.;
- Maintaining regulatory information (company lists, product items, etc.) and electronic certification for "Authorized Economic Operator", supporting documents, etc.;
- The electronic applications for "Authorized Economic Operator" by a FEA participant, full tracking of the history of applications;
- Electronic payment of certification for "Authorized Economic Operator" participant fees;
- Interaction between the individual components of the AEO system and ASYCUDA, electronic certification for "Authorized Economic Operator" and electronic customs declarations, automatic cross-checking, quota management, write-offs, etc.

Used technologies:



www.trade.gov.md/aeo

6.8 Design, development and implementing of the Achizition platform YPtender

6720 hours

The screenshot displays the YPtender platform interface. At the top, there is a navigation bar with the logo 'yptender.md', a language selector set to 'English', and links for 'Have questions? User manual' and 'Do you need help? 079 400 238 / 079 400 236'. There are also buttons for 'Registration' and 'Enter'.

The main dashboard area is titled 'TODAY ON PLATFORM YPTENDER.MD' and contains four key statistics:

- Active procedures: 22 535
- The total value of plans: 32 172 317 060,157
- Contracting entities: 2 893
- Concluded contracts: 4 670

Below the statistics is a navigation menu with tabs for 'Acquisitions', 'Contracts', 'Plans', 'Budgets', and 'Beneficiaries'. A search bar labeled 'Search keywords' is present. Below the search bar are several filter dropdowns: 'Status', 'Region', 'Find beneficiary', 'Estimated value', 'Code CPV', and 'From - To'.

The main content area shows a list of acquisitions. Two items are visible:

Acquisition ID	Product Name	Estimated value excluding VAT	Status
ocds-b3wdp1-MD-1655120313656	Produse lactate	319 800,00 MDL	Bidding
ocds-b3wdp1-MD-1654752155733	Produse alimentare pentru trim. III anul 2022 la gradi...	247 900,00 MDL	Remained

YPtender is a multi-tier bid and auctioning platform that enables transparency across government and public acquisition process. Its engine is designed to work with the official Mtender.gov.md bidding service and is build according to public procurement reform guidelines. As a service, YPTender aims to eliminate corruption within public acquisition structures and determine true costs regards service provisioning.

The Supplier will be in charge of the following activities:

- Buyer request
- Publishing FA
- Send supplier's request
- Approving supplier's request
- Clarification
- Send supplier's price request
- Approving supplier's price request
- Conclusion of FA (notify Buyer and Supplier)

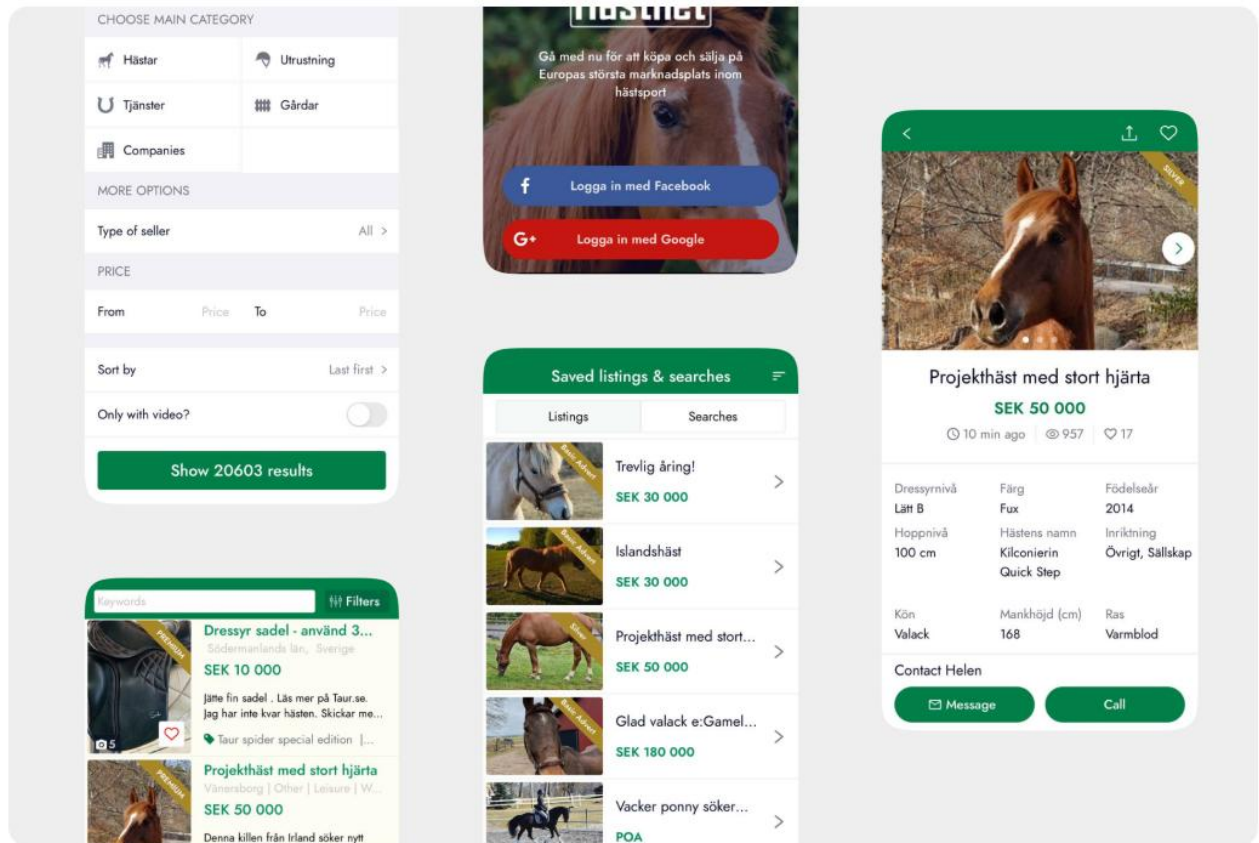
Used technologies:

- HTML5
- CSS3
- PostgreSQL
- Elasticsearch
- RabbitMQ
- Celery
- Docker
- React.js
- Next.js
- Redux
- Sass
- AntD
- Python
- Django
- Kafka

www.yptender.md

6.9 Maintenance services for web platform and development of the mobile horses marketplace hastnet

5009 hours (maintenance and continuous development)



Hästnet is Europe's largest marketplace for horses and everything related to horses. The platform itself allows elements of livestock trading, management and maintenance while acting as a multi-tier service that connects sellers, buyers, enthusiasts and veterinarians.

Multi-tier system:

Private Backoffice User Portal & Web Interface Android & iOS Apps

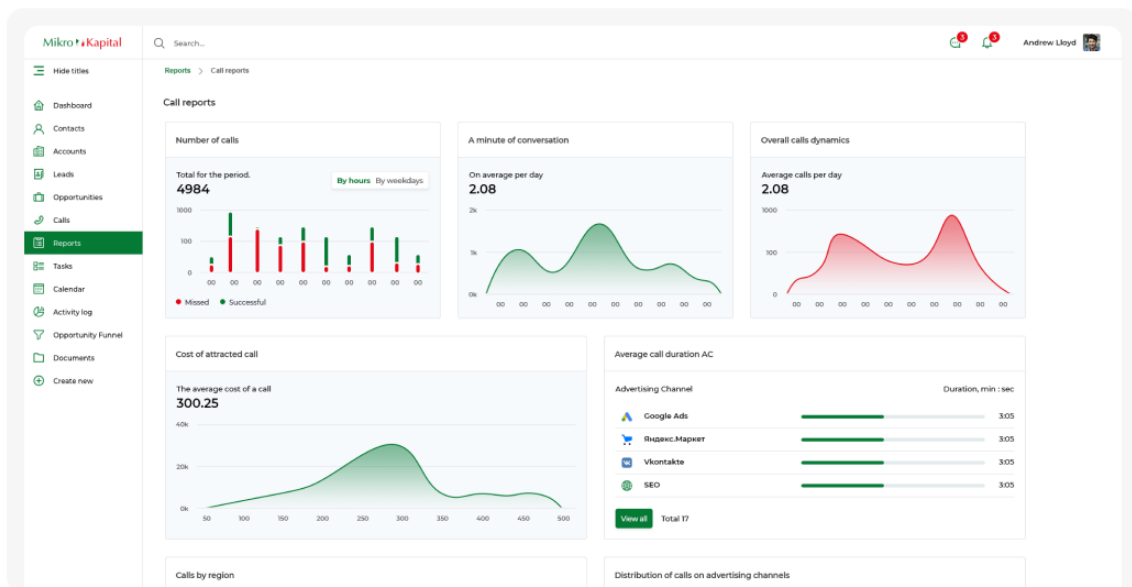
Used technologies:

HTML5 CSS3 Node.js Express.js React.js Redis MySQL RabbitMQ
 Android Java Android Studio Xcode Swift

www.hastnet.se

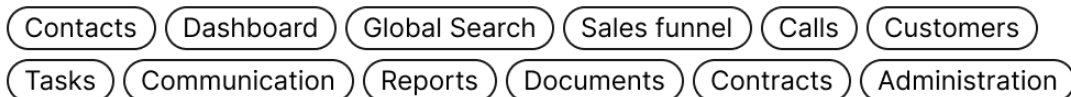
6.10 Implementation of the MikroKapital CRM

3600 hours



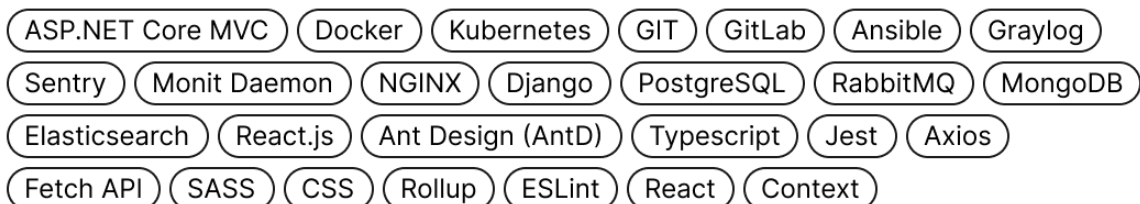
The MikroKapital fund makes investments and loans to financial institutions, specializing in financing small, small and medium-sized enterprises in the CIS countries, Western Europe and Central America. With a broad financial portfolio and a large group of stakeholders, MicroCapital sought a convergent system to manage its human-financial assets, following internal policies and procedures. As a result, we have designed ourselves as a system as comprehensive as an Enterprise Resource Management system and as accessible as a CRM.

The modules developed within the application:



For the amplitude of the developed functionalities, the system was integrated with the Calendar, E-mail, Chat (WhatsApp/Viber), 1C.

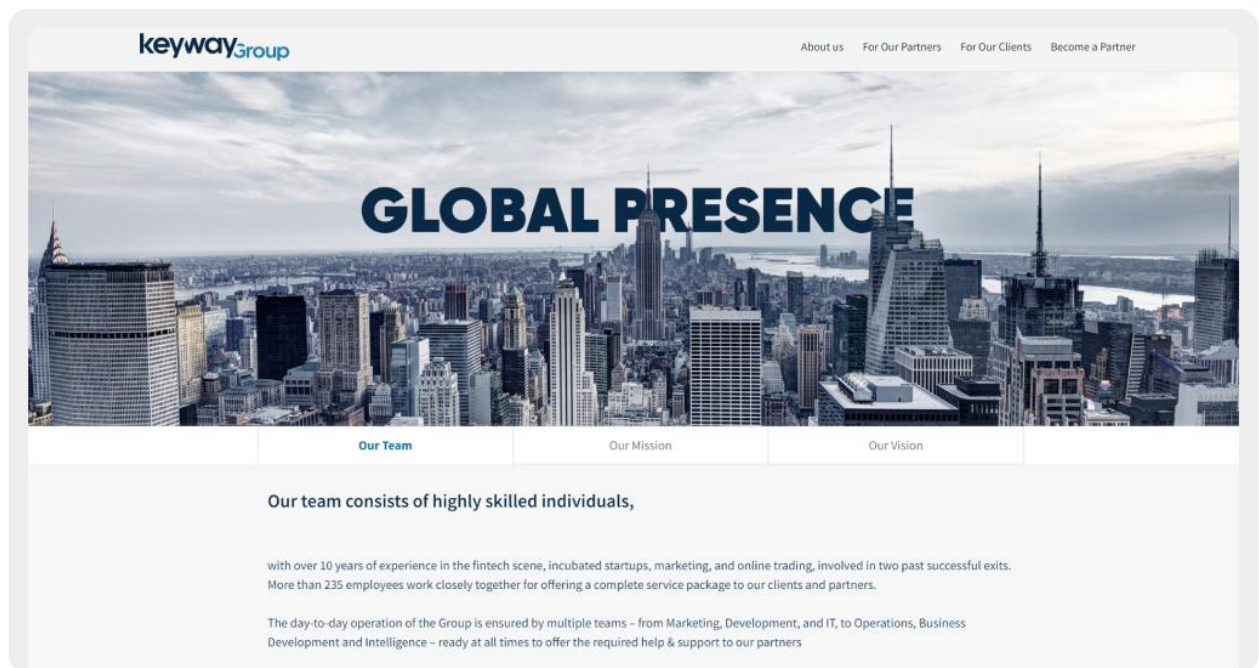
Used technologies:



www.mikrokapital.md

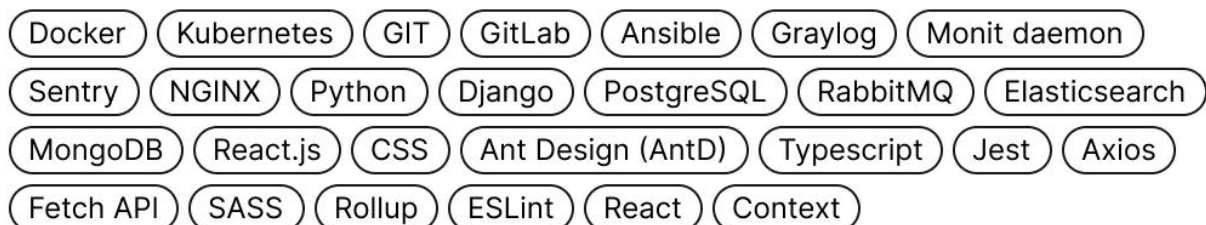
6.11 Automatization of trading processes – KWG

4917 hours (development from scratch plus maintenance)



Key Way Group is a team that generates game-changing ideas and aims for exceptional setup and growth options, delivered to their FinTech partners and stakeholders. As a company, KWG blends technology with a customer-centred and education-oriented approach to create true one-of-a-kind trading experiences. One of their golden contributions is delivering an out-of-the-box quality assurance and control solution for dedicated call-centre support lines, as well as content flow management and sentiment analysis of any given conversation, to keep an eye on NPS metrics. This is yet another, out of many, first leaps ahead powered by EBS. An extended Digital Transformation chain is currently ongoing, to supply true automation among setting-up operations in FinTech environments.

Used technologies:



www.keyway.tech