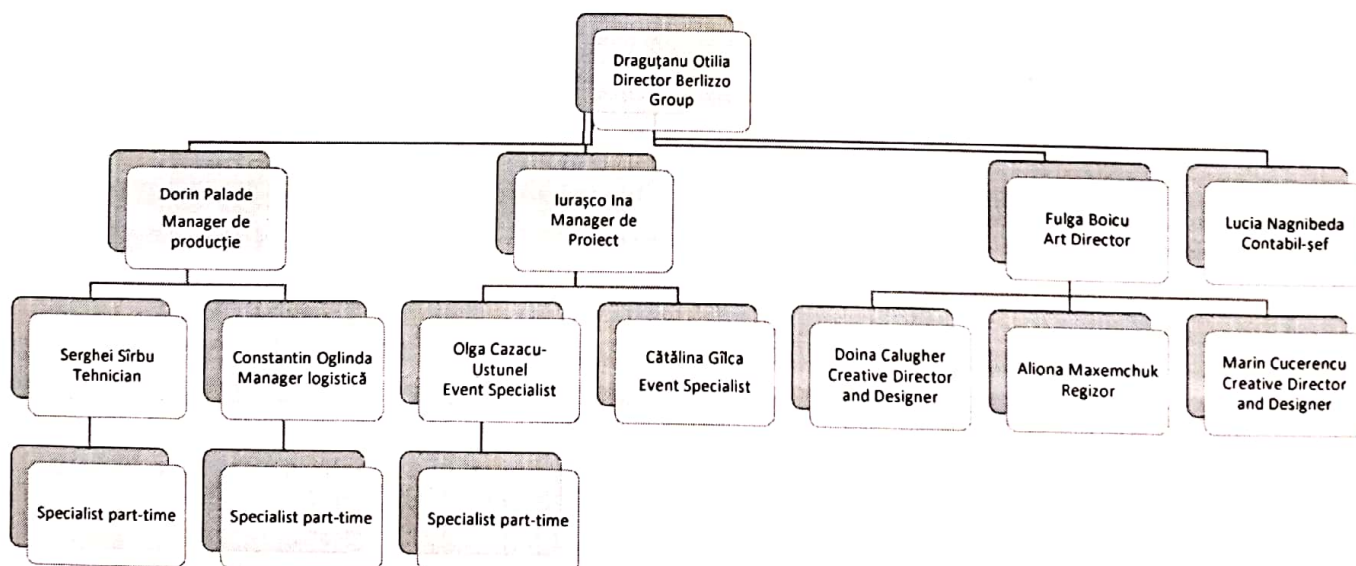


Lista membrilor echipei de organizare Berlizzo Events

1. Drăguțanu Otilia – Director Berlizzo Group
2. Fulga Boicu – Art Director
3. Dorin Palade – Manager de Producție
4. Iurașco Ina – Manager de Proiect
5. Marin Cucerencu – Creative Director and Designer
6. Doina Calugher - Creative Director and Designer
7. Aliona Maxemchuk – Regizor
8. Olga Cazacu-Ustunel – Event specialist
9. Cătălina Gîlca – Event specialist
10. Constantin Oglinda – Manager logistică
11. Serghei Sîrbu – Tehnician
12. Lucia Nagnibeda – Contabil-șef
13. Specialist part-time
14. Specialist part-time
15. Specialist part-time



Drăguțanu

CV Otilia Dragutanu

Name:	Otilia Dragutanu	
Position held:	CEO	
Nationality:	Republic of Moldova	
Contact details:	+37378333888, o.dragutanu@berlizzo.md	
Countries of activity:	Moldova, Romania	
Language proficiency:	Romanian, English, Russian	
Education and training:	<p>2012 – Training of trainers programme, Ascendis, Bucharest, Romania</p> <p>2012 – Strategic planning, process, methods and types of plans, Ukraine</p> <p>2012 – Strategic thinking, vision, mission and objectives, Ukraine</p> <p>2011 – Training in Financial Planning, SBC Consulting Moldova</p> <p>2010 – Management of Translation Companies, Budapest, Hungary</p> <p>2010 – Quality management in small enterprises, Budapest, Hungary</p> <p>Faculty of Foreign Languages, Alexandru Ioan Cuza University, Iasi, Romania, graduated in 2000.</p>	
Relevant experience (starting with the latest):		
Period: From – until	Name of the activity/Project/ Funding organization, where appropriate:	Name of the position held and activities carried out/Description of the function fulfilled:
October 2002 – present	Anodilia SRL	<p>Owner and general manager:</p> <p>Planning, management and coordination of the company's activity. Formulation of policies, management of daily activities and planning of resource usage. Preparation and execution of business and marketing plans, and administration of funds. Employment, training and supervision of the company's</p>

		employees. Ensuring compliance with tax, licensing and insurance rules. Supervision of client and supplier management.
September 2000- October 2002	Pro TV, Chisinau	News reporter: News reporting
Recommendation no.1	<p><i>Name: Doina Nistor</i> <i>Position: Project Director</i> <i>Organization: USAID CEED II</i> <i>Contact details – Address; phone no.; E-mail, etc.</i> <i>29 Sfatul Tarii St., "Le Roi", 5-th floor, Chisinau, Moldova, MD 2012</i> <i>+37369122603</i> <i>dnistor@ceed.md</i></p>	
Recommendation no.2	<p><i>Name: Sergiu Lungu</i> <i>Position: Event Manager, PR & Sponsorship</i> <i>Organization: Efes Vitanta Moldova Brewery</i> <i>Contact details – 167 Uzinelor St., Chisinau, Moldova, MD-2023</i> <i>cellphone.:+373 795 000 41</i> <i>e-mail: sergiu.lunqu@md.anadoluefes.com</i></p>	

CV Fulga Boicu

Name:	<i>Fulga Boicu</i>	
Position held:	Art director	
Nationality:	Republic of Moldova	
Contact details:	+37368816289, fulga.boicu@berlizzo.md	
Countries of activity:	Moldova, Italy	
Language proficiency:	Romanian, English, Russian, Italian	
Education and training:	<p>Communication and career planning course, Syslab Center, 2015</p> <p>Event management and marketing course, Accademia degli Eventi, Italy, 2011</p> <p>Faculty of International Relations, Moldovan State University, 2006</p>	
Relevant experience (starting with the latest):		
Period: From – until	Name of the activity/Project/ Funding organization, where appropriate:	Name of the position held and activities carried out/Description of the function fulfilled:
2017- present	Anodilia S.R.L.	<p><i>Art Director</i></p> <ul style="list-style-type: none"> -creating visual elements for events; -conducting research in order to understand target markets and industry trends; -looking how to improve design department processes;

		-hiring, training and supervising design staff.
March 2014 – 2017	Anodilia S.R.L.	<p><i>Project manager:</i></p> <ul style="list-style-type: none"> -planning, management and coordination of projects. -daily activity management and resource usage planning. -drafting and execution of company's business and marketing plans, funds management. -employment, training and supervision of project managers.
July – September 2013	Creator S.R.L.	<p><i>Manager at a furniture showroom</i></p> <ul style="list-style-type: none"> -management of the showroom's activity -client management -staff training and supervision

CV Dorin Palade

Nume:	Dorin Palade	
Funcția pentru acest contract:	Manager de producție	
Naționalitatea:	Republica Moldova	
Informații de contact:	+373606111088, dorin.palade@berlizzo.md	
Țările în care a activat:	Moldova	
Limbi vorbite:	Româna, engleza, rusa	
Studii și calificări:	Licențiat în drept, Universitatea de Stat din Moldova, 2008	
Experiența relevantă (începând cu cea mai recentă):		
Perioada: Începând cu – până la	Denumirea activității/ Proiectului/ finanțatoare, dacă este cazul:	Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit:
Noiembrie 2013 – prezent	Anodilia S.R.L.	<i>Manager de producție</i> -planificarea și coordonarea managementului evenimentelor; -repartizarea de sarcini membrilor echipei; -supervizarea activităților desfășurate de către echipa de organizare a evenimentelor; -asigurarea bunei executări a planului de management.

<p>ianuarie 2012 - noiembrie 2011</p>	<p>ÎM "LKW-ALEKS SPEDITION" SRL</p>	<p><i>Manager Secția Logistică</i></p> <ul style="list-style-type: none"> -comunicarea cu clienți din țările Europei și CSI. -planificarea și managementul proiectelor de transport intranțional de mărfuri; -coordonarea activității șoferilor pe parcursul rutei de transport internațional de mărfuri; -încheierea contractelor și asigurarea laturii documentare a proiectelor.
<p>Recomandare nr.1</p>	<p><i>Nume: Grigore Ropot</i> <i>Funcție: Director al Secției Logistică</i> <i>Organizația: ÎM "LKW-ALEKS SPEDITION" SRL</i> <i>Informații de contact – Bulevardul Traian, 22, Chișinău, Moldova, MD-3400</i> <i>mob.:+373 60660409</i> <i>e-mail: g.ropot@lkw-aleks.com</i></p>	

CV Ina Iurașco

Name:	<i>Ina Iurașco</i>	
Position held:	Event Manager	
Nationality:	Republic of Moldova	
Contact details:	+37360469555, ina.iurasco@berlizzo.md	
Countries of activity:	Moldova	
Language proficiency:	Romanian, Russian and English, Indonesian	
Education and training:		
September 2006 – May 2010	College of Construction Interior Design	
September 2010 – May 2012	Indonesian University of Arts – Interior Design	
Relevant experience (starting with the latest):		
Period: From – until	Name of the activity/Project/ Funding organization, where appropriate:	Name of the position held and activities carried out/Description of the function fulfilled:
August 2019 – present	"Anodilia" SRL	<p>Event Manager:</p> <p>Planning, management and coordination of the company's activity.</p> <p>Formulation of policies, management of daily activities and planning of resource usage.</p> <p>Preparation and execution of business and marketing plans, and administration of funds.</p> <p>Employment, training and supervision of the company's employees. Ensuring compliance with tax, licensing and insurance rules. Supervision of client and supplier management</p>

September 2015 – April 2018	Acvila Grup	<p>Clients Relation Manager</p> <p>Job duties responsibilities:</p> <ol style="list-style-type: none"> 1. Receiving and Processing orders 2. Following deadlines for orders 3. Promoting and proposing our products 4. Passive sales of our goods. 5. Logistic.
APRIL 2018	CARPETA MD (PART OF ACVILA GRUP)	<p>DEPUTY DIRECTOR.</p> <p>JOB DUTIES AND RESPONSIBILITIES:</p> <p>AS THE DEPUTY DIRECTOR I HAVE BOTH INTERNAL AND EXTERNAL FACING RESPONSIBILITIES, RANGING FROM CLIENT AND PROJECT MANAGEMENT (BUSINESS DEVELOPMENT, FRAMING OF KEY APPROACHES, HIGH-QUALITY CLIENT DELIVERY, WRITTEN PRODUCTS) TO ADMINISTRATION (INFORMATION TECHNOLOGY, REPORTING, FACILITIES), AND HUMAN CAPITAL (HR/RECRUITING, MENTORING, CAREER PROGRESSION).</p>

CV Marin Cucerencu

Nume:	Marin Cucerencu	
Funcția pentru acest contract:	Creative Director and Designer	
Naționalitatea:	Republica Moldova	
Informații de contact:	+37368777548, cartercm@ymail.com	
Țările în care a activat:	Moldova	
Limbi vorbite:	Româna, rusa, engleză,	
Studii și calificări:	2012 – 2014 - Masterat în Științe Economice, Academia de Studii Economice a Moldovei; 2010 – 2012 – Masterat în Design și tehnologii tipografice, Universitatea Tehnică a Moldovei.	
Experiența relevantă (începând cu cea mai recentă):		
Perioada: Începând cu – până la	Denumirea activității/ Proiectului/ finanțatoare, dacă este cazul:	Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit:
2015 – prezent	Anodilia S.R.L.	<i>Creative Director and Designer</i>
Mai 2015	WStudio	<i>Creative Director</i>
Iunie 2014 – Mai 2015	O`Blanc	<i>Creative Director</i>
Septembrie 2010	Universitatea Tehnică a Moldovei	<i>Lector universitar</i>
August 2012 – Iunie 2012	Agenția de publicitate "PapaPrint"	<i>Senior Graphic Designer</i>
Noiembrie 2011 – Iulie 2012	Agenția de publicitate "Halm Design S.R.L."	<i>Graphic Designer</i>
Iulie 2010 – Noiembrie 2011	Editura LITERA	<i>Junior Graphic Designer</i>

CV Doina Calugher

Nume:	Doina Calugher	
Funcția pentru acest contract:	Creative Director and Designer	
Naționalitatea:	Republica Moldova	
Informații de contact:	+37361050501, doina.calugher@berlizzo.md	
Țările în care a activat:	Moldova	
Limbi vorbite:	Româna, rusa, engleză, spaniola	
Studii și calificări:	2015 – Licențiată în Design interior, Universitatea Tehnică a Moldovei 2017 – Mesterat în design de interior, Universitatea Tehnică a Moldovei	
Experiența relevantă (începând cu cea mai recentă):		
Perioada: Începând cu – până la	Denumirea activității/ Proiectului/ finanțatoare, dacă este cazul:	Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit:
2018- prezent	ANODILIA S.R.L.	<i>Creative Director and Designer</i> -realizarea conceptelor și materialelor de brand conform brand-book-ului; -întocmirea schemelor de amplasare în cadrul evenimentelor; -machtetarea imaginilor; -elaborarea materialelor grafice.
2017-2018	Calugher Company SRL	<i>Designer de interior</i> -realizarea proiectelor de design de interior, peste 15 proiecte.
2016-2017	Andibam Grup SRL	<i>Designer de interior</i> -realizarea proiectelor de design de interior, peste 30 de proiecte.

CV Aliona Maxemchuk

Nume, prenume:	Aliona Maxemchuk
Funcția pentru acest contract:	Regizor
Informație de contact:	T +373-69070653 Email: aliona.maxemchuk@gmail.com
Studii:	1999-2004 Academia de Muzica, Teatru si Arte plastice Specialitatea: Regie Estrada și Manifestări Publice
Experiență relevantă:	2000-2004 Regizor-pedagog Liceu "Univers Moldova", spectacole teatralizate 2003-2005 Regizor, Director adjunct bazar de odihna "Sadova" 2004 Regizor- pedagog studiou teatral p-ru adolescenți, spectacolul " заводной апельсин" 2005-2006 Regizor pedagog liceul "Bz. Hertli", spectacole teatralizate 2005-2006 Regizor, scenarist agenția «Starcom service», Evenimente de promovare " Philip Morris", "Nestle ", "Sandra" 2006-2010 Prezentator si scenarist tombole Reteaua de Magazine " Zoluska" 2011-2013 Prezentator "Velohora ", evenimente "Om" 2013-2015 Regizor- Voluntar "Hospise Angelus Bal" 2016-2017 Regizor- Voluntar evenimente de colectate a fondurilor "Salvați Viața"; Conferinta de caritate "Salvati Viata" 2013-2018 Regizor in colaborare Berlizzo Events 2011-2018 Regizor proiectul Din Inima, Moldova Fashion Days

CV Olga Cazacu-Ustunel

Name:	Olga Cazacu	
Position held:	Event Manager	
Nationality:	Republic of Moldova	
Contact details:	+373 69264088, olga.cazacu@berlizzo.md	
Countries of activity:	Moldova	
Language proficiency:	Romanian, English, Russian, Turkish	
Education and training:	Date: June 2014 Bachelor degree in Finance Faculty – Academy of Economics Studies of Moldova	
Relevant experience (starting with the latest):		
Period: From – until	Name of the activity/Project/ organization, where appropriate:	Name of the position held and activities carried out/Description of the function fulfilled:
August 2019 – present	"Anodilia" SRL	<ul style="list-style-type: none"> -Providing on-site leadership for project team by building and motivating team members to meet project goals, adhering to their responsibilities and project milestones -Full project life cycle ownership: successful project delivery will include full implementation from initiation to deployment for one major or several minor initiatives simultaneously -Managing all aspects of multiple related projects to ensure the overall program is aligned to and directly supports the achievement of strategic objectives -Reporting on project success criteria results, metrics, test and deployment management activities -Working creatively and analytically in a problem-solving environment demonstrating teamwork, innovation and excellence -Maximizing each sales opportunity with the existing and prospective customers while developing and maintaining key client relationship -Developing a strong product knowledge as well as customer knowledge -Participates in company and industry events and conferences -Works on special projects and contributes to team effort -Good communication and collaboration skills to

		<p>work with other team members</p> <ul style="list-style-type: none"> -Building and maintaining client relations -Proactively pursue new business and sales opportunities -Solve problems for clients and customers by developing innovative and tailored sales solutions -Be a brand ambassador and reflect company values at all times.
JAN 2019 TO AUG 2019	COMPLEX VATRA	<ul style="list-style-type: none"> -Planning event from start to finish according to requirements, target audience and objectives -Coming up with suggestions to enhance the event's success -Preparing budgets and ensuring adherence -Supervise all staff (event coordinators, caterers etc.) -Approve all aspects before the day of the event -Ensure event is completed smoothly and step up to resolve any problems that might occur -Analyze the event's success and prepare reports -Communicating, maintaining and developing client relationships -Managing supplier relationships -Managing operational and administrative functions to ensure specific projects are delivered efficiently -Providing leadership, motivation, direction and support to your team -Travelling to on site inspections and project managing events.
OCT 2017 TO OCT 2018	MONDRIAN DOHA HOTEL, QATAR, DOHA	<ul style="list-style-type: none"> -Maintain a friendly, cheerful and courteous demeanor at all times, while providing personalized service to hotel guests. -Communicate effectively with guests and fellow team members. -Be proficient at all Guest Service systems and processes. -Supervise, train, coach and retrain Guest Service Team on systems, processes, procedures and guest interaction. -Oversee and ensure accountability in all aspects of Guest Service Team's performance. -Responsible for all front office activity during scheduled shifts.

		<ul style="list-style-type: none"> -Monitor and adjust room availability status. -Welcoming guests in a friendly and professional way. -Providing information about facilities, programs and other services -Review arrival lists to create welcome notes for our guests. -Excellent organizational and time-management skills -Provid assistance to guest service agents with tasks, including helping guests, arranging transportation of luggage, and answering questions. -Check supply and created inventory reports for supervising service agents. -Complete miscellaneous tasks quickly and correctly. -Follow up the Glitch Log and provide a courtesy call to the complaint guest. -Arrange shuttle schedule on a daily basis, and informed guests of accurate times of arrival and departure. -Receive and handle guests complaints and coordinated with Duty Manager to resolve issues. -Ensured room availability to maximize occupancy. -Identified opportunities to upgrade customer service with latest technology <p>Achievements:</p> <ul style="list-style-type: none"> -Supported the Front office team by providing 5 stars services. This included completing staff rotas, as well as working with the management team on ad hoc tasks as required.
FEB 2016 TO SEPT 2017	COMPLEX VATRA	<ul style="list-style-type: none"> -Revising the company Audience Development Plan and supplementing it with a new marketing and PR strategy witch is responsible for implementing Development of PR & Marketing materials from concept, sourcing/ editing copy & proof-reading, developing a marketing communications plan including strategy, goals, budget and tactics. -Develop media relations strategy, seeking high-level placements in print, broadcast and online media. -Create content for press releases, by line

		<p>articles and keynote presentations.</p> <ul style="list-style-type: none"> -Evaluate opportunities for partnerships, sponsorships and advertising on an on-going basis. -Devising and implementing social media strategy and subsequent schedules. -Managing guest lists for concerts and events -Perform front-of-house role at all concerts and events -Primary guest liaison at events -Plan and manage guest events including guest receptions and be first point of contact for all operational level agencies
MAY 2015 TO SEPT 2015	GLORIA GOLF RESORT HOTEL, TURKIYE ,ANTALYA, BELEK	<ul style="list-style-type: none"> - Welcoming customers by escorting them to the table, suggesting items; - Solving complaints by building customer confidence, providing excellent service; - Liaising with members of staff and handling guests; - Anticipate guests needs respond promptly and acknowledge all guests concerns; - Monitor and maintain cleanliness sanitation and organization of assigned work areas; - Confirm reservation in system and review all noted information -Concierge service, ticket issuing and confirmation, accommodation, transportation -Handling guest inquiries in a courteous and efficient manner and report guest complaints to supervisors if no immediate solution could be found and assure follow up with guests.

CV Cătălina Gilca

Name:	Cătălina Gilca	
Position held:	Event promotion specialist	
Nationality:	Republic of Moldova	
Contact details:	+37379600572, catalina.gilca@berlizzo.md	
Countries of activity:	Moldova	
Language proficiency:	Romanian, Russian, French, English	
Education and training:		
October 2019	Workshop „Facebook ADS” at Purple Company	
September 2016 – June 2019	State University, Republic of Moldova Faculty of Journalism and Communication Sciences, specialty Communication and Public Relations	
Relevant experience (starting with the latest):		
Period: From – until	Name of the activity/Project/ Funding organization, where appropriate:	Name of the position held and activities carried out/Description of the function fulfilled:
August 2019 – present	“Anodilia” SRL	Event promotion specialist: -Development of online, ATL and BTL promotion plans -Creating, promoting & executing various public and events -Content management -Copyright
October 2018 - May 2019	SC Beatrice-Com SRL	Social Media Manager: Content management (including website) Deliberate planning, strategy and goal setting Development of brand awareness and online reputation

MAY 2018 – AUGUST 2018	Public organisation „Ca lumea”	Social Media Manager: Management of facebook and instagram web pages of the organisation
OCTOBER 2016 – JUNE 2017	Public organisation „Societatea Orbilor din Moldova”	Editor-in-chief of the magazine "Acasă"

CV Constantin Oglinda

Nume:	Constantin Oglinda	
Funcția pentru acest contract:	Manager logistică	
Naționalitatea:	Republica Moldova	
Informații de contact:	+37367431869	
Țările în care a activat:	Moldova	
Limbi vorbite:	Româna, rusa, engleză	
Studii și calificări:	2011 – 2016 Universitatea Tehnică a Moldovei, facultatea Electroenergetică, specialitatea Managementul calității	
Experiența relevantă (începând cu cea mai recentă):		
Perioada: Începând cu – până la	Denumirea activității/ Proiectului/ organizația finanțatoare, dacă este cazul:	Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit:
Noiembrie 2015 - prezent	ANODILIA S.R.L.	<i>Manager logistică</i> -verificarea echipamentului de traducere; -gestionarea și repartizarea corectă a deplasărilor în cadrul echipamentelor; -coordonarea cu tehnicienii - implicarea în procesul de organizare al evenimentelor.

CV Serghei Sîrbu

Nume:	Serghei Sîrbu	
Funcția pentru acest contract:	Director tehnic	
Naționalitatea:	Republica Moldova	
Informații de contact:	mob: 069652728	
Țările în care a activat:	Moldova	
Limbi vorbite:	Româna, engleza, rusa	
Studii și calificări:	<p>2010- 2014 –Universitatea Agrara, Facultatea Inginerie si Transport Auto</p> <p>1998 –2010 – Liceul Teoretic Constantin Stere, or. Soroca</p>	
Experiența relevantă (începând cu cea mai recentă):		
Perioada: Începând cu – până la	Denimirea activității/ Proiectului/ organizația finanțatoare, dacă este cazul:	Denimirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit:
2017 - prezent	Berlizzo Events & BTL Agency	Director Tehnic
2012- 2017	Compania DVV SHOW	Director Tehnic
2010– 2012	Compania DVV SHOW	Tehnician

<p>Evenimente realizate:</p>	<p>Conferinta APL GO MOLDOVA 2019</p> <p>Zilele Vasluiului</p> <p>Gala Premiilor Nationale</p> <p>Concert Akord Opus</p> <p>Concert Moldovlaska</p> <p>Gala AIPA Ministerul Agriculturii</p> <p>Emir Kusturitsa</p> <p>Boney M</p> <p>Conferinte electorale</p> <p>Ziua vinului Milestii Mici</p> <p>Ziua Vinului Vinaria Poiana</p> <p>Forumul Presei economice "Power Business Society"</p> <p>Evenimentul de lansare a Asociației Patronale a Companiilor Financiare Alternative (ASCFA)</p>
<p>Recomandare</p>	<p><i>Nume: Vladimir Sadovic</i></p> <p><i>Funcție: Manager</i></p> <p><i>Organizația: Live Beat Production SRL</i></p> <p><i>mob.: +069129261</i></p> <p><i>e-mail: Sadovicvv@gmail.com</i></p>