

## Cover Letter

**Ref:** GCIP Moldova

**Job title:** International Consultant, Financial consultant

**Project Title:** Clean technology innovation programme for SMEs and start-ups in the Republic of Moldova (GCIP Moldova) (GEF ID: 10457).

Valencia, 16<sup>th</sup> May 2022

Dear Sirs,

In response to the Expression of Interest launched by the Energy Efficiency Agency of Moldova for the selection of “**International Consultant. Financial consultant**” under the Global Cleantech Innovation Programme (GCIP) Moldova, I hereby express my interest as candidate to apply for the mentioned position.

Since 2009 I work at LocalEurope Consulting, a referent European financing consultancy located in Spain providing services both to public and private organizations to **support their access to public grants and aids** in the frame of Next Generation, Structural European Funds and National and regional public envelops.

Since 2018 I am CEO of LocalEurope and I manage the European Financing School of the company, from which we have **mobilized more than 100 million euro of public financing** and **trained more than 7,000 specialists** on fundraising strategies and EU-Funded and innovation project bid writing and project management. This task is complemented thanks to our cooperation with banks and other financial institutions, which allows us to provide and search for **additional financial and investment opportunities and design ad hoc financial mechanisms**.

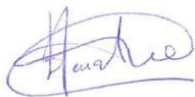
Since 2017, I am leader of Insomnia **Digital Innovation Hub** (officially recognized by the European Union and current candidate by the Spanish Ministry of Industry to be part of the European DIH network under the Digital Europe program on behalf of the region of Valencia) and the Valencia Local Support Point of the **Erasmus for Young Entrepreneurs** initiative funded under the COSME Program.

Among the tasks and functions I am responsible for, I provide support to startups, scaleups, SMEs to uptake the **use of technologies and successfully perform their digital transformation**, as well organizing national and European facilitation events to connect them with investors and provide them with a strong network to make their business grow.

Last but not least, I confirm my **complete alignment with UNIDO and EEA core values and key competencies** included in the Terms of Reference related to integrity, impartiality, gender, diversity, trust, responsibility and people-centered among others.

Please find attached my **Curriculum Vitae** and do not hesitate to contact me for any further information you may need.

Kind regards,



Elena Femenía Miguel-Mencheta

CEO LocalEurope