

Speed Identity statement on requirements and today submitted offer

To whom it may concern,

I am writing to you on behalf of Speed Identity AB, relating to our submission of the offer for the public procurement procedure no. **542431-2023; ocds-b3wdp1-MD-1693575248269** as of **08/09/2023** – **“Echipament de prelevare a datelor biometrice”** While we appreciate the opportunity to be part of this procurement, we have concerns about the procurement’s technical requirements.

Our primary concern is that the current requirements hinder healthy market competition. We firmly state that the requirements shall be modified to be generic for ICAO compliant stationary biometric identity self-service enrollment kiosk with high biometric quality and simple self-instructive user experience (UI/UX)

We find the technical requirements to be overly prescriptive and is specific to the product of the vendor – Vision Box, instead of addressing use cases and recommendations from the standardization. Some of the requirements, in its current wording, is excluding potential suppliers to qualify.

We suggest that you allow bidders to participate in the technical forum in order to support you to revise the requirements to encourage a better market competition.

We remain committed to this tender process and welcome the chance to discuss our concerns and provide further information. Hence, we submit our technical and pricing offer of high quality biometric capture equipment – Speed Capture Kiosk-SCK 1100 and Speed Capture Backwall SCW-2100 which committed and exceeded to the standard *ICAO Doc 9303, NIST, SMV ISO/IEC 19794-5:2011*.

Our offer includes shipping, installation, commissioning and training. Three year’s service contract is included as well in the offer. The service contract consist of full warranty, SW licenses, SW maintenance, Helpdesk 08-17 CET and Field support. The service contract can be further extended. We are open to discuss, modify and tailor the offer scope to fit Moldova authorities specific needs.

As we are committed to a fair and transparent process. Please be advised that if our offer is not given full and impartial consideration, we reserve us the right to appeal the outcome in accordance with applicable procurement regulations.

Please feel free to reach out to me if you have any questions or are interested in additional details.

Sincerely,

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