

Cover Letter
Nicolae Soloviov

- **Ref:** *Terms of Reference for personnel within the project management unit (PMU) of GCIP Moldova.*
- **Post Title:** *National Project Technical Expert and Coordinator.*
- **Project title:** *Clean technology innovation programme for SMEs and start-ups in the Republic of Moldova" (GCIP Moldova).*

Dear Sirs,

This Cover Letter regards the Terms of Reference for the National Project Technical Expert and Coordinator within the project management unit (PMU) of the Clean technology innovation programme for SMEs and start-ups in the Republic of Moldova" (GCIP Moldova) project.

The role is very appealing to me, and I believe that my strong technical experience and education make me a highly competitive candidate for this position.

Regarding my **Education** and requirements of the Terms of Reference:

1. I am studying at the University of Groningen on the "Executive MBA Energy Transition" course and have already completed two master's degree programs in the economy. The first is the "Master in Multilateral Project Management" in 2017, and the second is the "MBA in Internationalization of the companies" in 2019.
2. My **professional experience** of about 19 years is focused on the project and portfolio management of the project funded by Multilateral Organizations and Governmental Agencies in different countries. Regarding the activities in Moldova, these were focused on the following:
 - a) In the period 2010 - 2014 (for around **five years**), I managed the project "Feasibility assessment and recommendations for a DNA Laboratory of forensic investigation for the Ministry of Internal Affairs of Moldova." The leading donor of this project is the Government of Spain, and the primary beneficiary is the Government of Moldova, represented by the Ministry of Internal Affairs of Moldova.
 - b) I worked at the Energy Efficiency Agency of Moldova from 2014 - 2020 (for around seven years). As a Consultant, I implemented projects funded by international donors, specially funded by the Government of Lithuania, the Government of Italy, the Government of Poland, and UNIDO.
 - c) Starting in 2021, I'm working as a technical expert in the energy sector at UNDP, responsible for Conducting the Adaptation Technology Needs Assessment (TNA). I'm involved in evaluating the needs, conditions, and problems in developing countries, particularly Moldova.
3. My **extensive knowledge** of business and administration, environmental management, engineering, and project management is confirmed by courses and training attended during the last period.
 - a) The Master of Business Administration confirms my expertise in business and administration in **the internationalization of companies**. Also, I attended some training courses on "**Critical Perspectives on Management**" at IE BUSINESS SCHOOL.
 - b) Courses confirm my expertise in the field of environmental management at UNITAR on "**Green Industrial Policy: Promoting Competitiveness and Structural Transformation**" and by the course at the Technical University of Denmark (DTU) on "**Global Environmental Management**."
 - c) My expertise in the field of engineering is confirmed by Stanford University through the course "**Energy Innovation and Emerging Technologies Program**" and the Special American Business Internship Training Program (SABIT) through the course on "**Energy efficiency and renewables in buildings in construction**".

- d) My expertise in project management is confirmed by my “**Master's in Multilateral Project Management.**” Also, I attended some courses on Advanced Professional Certification in **Project Management** at the Metropolitan School of Business & Management. Also, I finalized the Google Project Management course and obtained Professional Certificate in **Project Management.**

4. Relating to the experience on a similar assignment as a National Project Technical Expert and Coordinator of the projects funded by UN Agencies:

- a) I worked as National Coordinator (external consultant) on the project "Enhance local manufacturing capacity of solar thermal energy systems in the Republic of Moldova." This project was funded by UNIDO and the Government of Poland and was implemented by the Energy Efficiency Agency of Moldova from 2016 to 2018. In this project, I coordinated all activities at the national level, from the project's initiation phase to the preparation and presentation of the final report.
- b) As a Technical Expert, I worked on various projects funded by UN Agencies and implemented in Moldova. I worked on the base of the following contracts:
- UNDP: Individual Service Agreement (ISA) 1532 (PO: 28871): Technical expert for the energy sector.
 - UNDP: Individual Service Agreement (ISA) 1556 (PO: 28935): Technical expert for the energy sector.
 - UNIDO: Individual Service Agreement (ISA) 00512439: Technical expert.

5. My experience in the field of innovation and/or energy project development and commercialization can be demonstrated by the activities of the project "Enhance local manufacturing capacity of solar thermal energy systems in the Republic of Moldova."

Through this project, I coordinated activities to install Moldova, the first assembling facility of solar thermal collectors. This is the first innovative facility in Moldova that produces renewable energy products ready for commercialization. I coordinated all activities: identification of equipment and components for the assembling line, identification of the components for solar thermal panels, training of the technical personnel, installation in Moldova of the assembling line according to the local rules and requirements of the safety policy, preparation of the product for commercialization, etc.

6. To demonstrate the track record of relevant paperwork/studies in the mentioned area (publications, project documents, reports), I want to inform you that I'm the author of relevant studies funded by international organizations and donors as:

- a) **Author:** The World Small Hydropower Development Report 2019 of the United Nations Industrial Development Organization (UNIDO). Republic of Moldova;
- b) **Author:** The World Small Hydropower Development Report 2021 of the United Nations Industrial Development Organization (UNIDO). Republic of Moldova;
- c) **Author:** Climatescope 2020, 2021, 2022 of Bloomberg New Energy Finance (BNEF). Republic of Moldova;
- d) **Contributing Author:** The contribution of solar thermal collectors for producing hot water to improving the energy performance of buildings. Institute of Power Engineering.

7. In the studies, I realized during my activity in Moldova, Gender Assessment is one of the main components. I made analyses of gender equality and gender Issues in the renewable energy field, and I'm aware of the situation relating to this thing in the country.

- I have also attached a diploma in English language course which confirms my writing and communication skills in English (CEFR B1).

Kind regards,
Nicolae Soloviov

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Nicolae Soloviov
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