

# ALEXANDR ISCENCO

Where Everyday Activity is Powered by Creativity

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**Profile:** Researcher, innovator, trainer, and social entrepreneur.

**Specializations:** Project / Event Management, Training and Facilitation, Gamification, Fundraising, Assessment and Recruitment, Hardware Programming, Robotics and Internet-of-Things, 3D Design and 3D Printing, Open-source Eco-innovations.

## Accomplishments:

- 4 social startups and 1 environmental organization co-founded and developed;
- 125 000 EUR in funds and awards raised for social startups and environmental projects;
- 14 new jobs created directly;
- 34 people engaged, recruited, and managed directly;
- 90 courses, trainings, and workshops prepared and delivered;
- 320 people educated directly;
- 9 international projects organized and coordinated.

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## Work Experience

November 2013  
– present

### **Moldovan Environmental Governance Academy / MEGA**

([www.megageneration.com](http://www.megageneration.com)), Chisinau, Moldova

*Co-founder and president; research and development coordinator*

- Co-founded and developed the social entrepreneurial organization MEGA;
- Recruited the MEGA Executive Board and contributed to professional and personal development of its members;
- Coordinated the design, development, release, and delivery of MEGA's main product and service, MEGA Game: The Game with Impact;
- Co-organized 8 projects related to gamification, game development, environmental management, nature conservation, social entrepreneurship, and peace building: MEGA Impact Championship (2 editions), The Codru Quest (2 editions), GreenTech Rangers (2 editions), ClimateLaunchpad Moldova (2 editions), Operation P.E.A.C.E. (2 editions), Eco-hackathon (1 edition), G.R.E.E.N. (1 edition), and CURIOS Moldova (1 edition);
- Delivered services of gamification, game development, and e-learning in environmental management and peace building for partners and customers in Moldova, Germany, and the Netherlands;
- Delivered more than 50 trainings and workshops on various aspects of social entrepreneurship, gamification, environmental management, and sustainable development in different countries;
- Created 5 board games and one on-line game on learning about conflict resolution and peace building that were then delivered to schools in 6 countries.

October 2016 –  
October 2019

### **Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH**

([www.giz.de](http://www.giz.de)), Eschborn, Germany

*Trainer and facilitator on the topic of Integrating Ecosystem Services into Development Planning*

- Prepared and delivered four training programmes on the topic of Integrating Ecosystem Services into Development Planning within the GIZ project ValuES ([www.aboutvalues.net](http://www.aboutvalues.net)): one in Kyrgyzstan and three in Tajikistan.

- June 2017 – November 2018 **ENVERACE** ([www.enverace.com](http://www.enverace.com)), Chisinau, Moldova  
*Co-founder and COO; product development coordinator*
- Co-founded, registered, and developed the startup ENVERACE;
  - Created the landing page and the investor pitch page for ENVERACE;
  - Developed the product: the pre-selection tool for environmental jobs;
  - Closed first sales deals with customers.
- March 2018 – June 2018 **European Commission – Education, Audiovisual, and Culture Executive Agency / EACEA** ([www.eacea.ec.europa.eu](http://www.eacea.ec.europa.eu)), Brussels, Belgium  
*Independent expert for project evaluation*
- Individually evaluated 37 project proposals submitted for the Erasmus+ Capacity Building in the field of Youth Programme;
  - Consolidated 19 individual project evaluations done together with other experts.
- March 2015 – December 2016 **3D Magic Makers** ([www.3dmagicmakers.com](http://www.3dmagicmakers.com)), Chisinau, Moldova  
*Co-founder and CTO; 3D designer and operator*
- Co-founded and developed the startup 3D Magic Makers;
  - Purchased, installed, and maintained the first publicly accessible and environmentally friendly 3D printer in Moldova;
  - Developed and implemented the 3D Magic Makers business strategy;
  - Developed the first workshops and course on Robotics, 3D Design, and 3D Printing in Moldova and delivered them to the first students;
  - Designed and 3D-printed more than 50 orders for customers.
- December 2013 – December 2014 **JCI Moldova** ([www.jci.md](http://www.jci.md)), Chisinau, Moldova  
*National vice-president of international projects and events; coordinator of the Smart Business commission*
- Established and coordinated the Smart Business commission;
  - Obtained one international grant for organizational development;
  - Contributed to the development of local chapters in Balti and Comrat;
  - Co-organized one national conference for local chapters of JCI Moldova;
  - Coordinated agenda, trainings, and content management for 2 national conferences on entrepreneurship and business development in Moldova.
- September 2012 – November 2013 **Dreamups** ([www.dreamups.org](http://www.dreamups.org)), Rotterdam, the Netherlands  
*Co-founder and chief scientist; content and research coordinator*
- Co-founded and developed the startup Dreamups;
  - Contributed to the creation of the Dreamups on-line collaboration platform for makers and Do-It-Yourself (DIY) enthusiasts;
  - Engaged 40 makers into the Dreamups platform and community, who then documented and uploaded 52 open-source eco-innovations on it;
  - Obtained funding and organized the first Dreamups Sustainability Lab in Moldova.
- November 2006 – July 2010 **Institute of Economy, Finance and Statistics** ([www.iefs.md](http://www.iefs.md)), Chisinau, Moldova  
*Scientific researcher (specialization: economic integration and transnational corporations)*
- Elaborated the plan of researching sectoral politics in the European Union;
  - Introduced suggestions in the Strategy of Economic Growth and Reduction of Poverty (SCERS) and the National Plan of Development of Moldova;
  - Prepared 4 analytical notes for the Ministry of Economy and Trade;
  - Elaborated 12 monthly and 1 annual reports regarding the laboratory's activity;
  - Participated in 6 scientific events and published 3 research articles.
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## Education and Qualifications

May 2017 – July 2017	<b>Founder Institute</b> ( <a href="http://www.fi.co">www.fi.co</a> ) Chisinau, Moldova	Idea-stage Accelerator and Startup Launch Program Chisinau 2017 Semester.
March 2017 – June 2017	<b>Rockstart Accelerator</b> ( <a href="http://www.rockstart.com">www.rockstart.com</a> ) Chisinau, Moldova	Moldova Launchtrack Program ( <a href="http://www.rockstart.com/launchtrack-moldova">www.rockstart.com/launchtrack-moldova</a> ) Chisinau 2017 Semester.
June 2015 – July 2015	<b>University of Oslo</b> ( <a href="http://www.uio.no">www.uio.no</a> ) Oslo, Norway	International Summer School 2015 Energy, Environment, and Sustainable Development.
June 2013 – July 2013	<b>University of California, Berkeley</b> ( <a href="http://www.berkeley.edu">www.berkeley.edu</a> ) Berkeley, California, the USA	Beahrs Environmental Leadership Program ( <a href="http://www.beahrselep.berkeley.edu">www.beahrselep.berkeley.edu</a> ) Sustainable Environmental Management.
July 2011 – August 2011	<b>ISM University of Management and Economics</b> ( <a href="http://www.ism.lt">www.ism.lt</a> ) Vilnius, Lithuania	International Baltic Summer School in Business ( <a href="http://www.balticsummerschool.eu">www.balticsummerschool.eu</a> ) Business between East and West in Baltic Perspective.
September 2010 – June 2012	<b>University of Copenhagen</b> ( <a href="http://www.ku.dk">www.ku.dk</a> ) Copenhagen, Denmark	Faculty of Science ( <a href="http://www.science.ku.dk">www.science.ku.dk</a> )  Master of Science (MSc) in Environmental and Natural Resource Economics, Global Environmental Governance.
September 2005 – June 2007	<b>Free International University of Moldova</b> ( <a href="http://www.ulim.md">www.ulim.md</a> ) Chisinau, the Republic of Moldova	Faculty of Economics  Bachelor (BA) in International Economic Relations.
September 2002 – July 2005	<b>University of Foreign Languages and International Business “Univers-Moldova”</b> Chisinau, the Republic of Moldova	Faculty of Economics  International Economic Relations.

## Relevant Certification

October 2020 – Certificate in Programming Essentials in Python. Cisco Networking Academy.  
 August 2020 – Certificate of PCEP – Certified Entry-Level Python Programmer. Python Institute.  
 March 2018 – Certificate in Introduction to Internet of Things (IoT). Cisco Networking Academy.  
 February 2018 – Certificate of Trainer in Future Classroom. DNT.  
 July 2016 – Certificate in Startup & Go – First Steps to Building a Technology Company. Founder Institute and Udemy.

## Achievements

- Winner of the **Danubius Young Scientist Award 2016** in Austria;
- Winner of the **Youth Award 2014** in Moldova;
- Winning scientist of the **Green Talents 2013** competition in Germany;
- Best business consultant at the **Balkan Case Challenge (BCC) 2010** in Austria within the business case competition of the ERSTE Group.

**Personal Skills**

## Languages

Languages	Reading			Writing			Speaking		
	Excel- lent	Good	Basic	Excel- lent	Good	Basic	Excel- lent	Good	Basic
Russian	✓			✓			✓		
English	✓			✓			✓		
Romanian	✓			✓			✓		
German			✓			✓			✓
French			✓			✓			✓
Danish			✓			✓			✓

- Technical Skills**
- Project and event management (12 years of skill development experience);
  - Organizational development (9 years);
  - Strategic planning and implementation (9 years);
  - Teaching, training, and facilitation (9 years);
  - Game design and gamification (7 years);
  - Fundraising and financial management (7 years);
  - Social entrepreneurship (7 years);
  - Talent assessment and recruitment (6 years);
  - Web design and development (3 years);
  - Hardware programming and robotics (3 years);
  - Digital prototyping and desktop manufacturing / 3D printing (1 year).
- Soft Skills**
- Creativity and innovation (12 years of skill development experience);
  - Problem solving (12 years);
  - Teamwork (12 years);
  - Team management (10 years);
  - Leadership (9 years);
  - Public speaking (9 years);
  - Intercultural communication and negotiation (7 years);
  - Coaching and mentoring (4 years).
- Computer Skills**
- Microsoft Office: Word, Excel, Power Point, Access;
  - Project management: Project Manager, Business Prognoz, MindManager, Miradi;
  - Team and task management: Asana, Slack, Trello, Wunderlist;
  - Blogging: Blogger, Wordpress;
  - Design: Adobe Photoshop, ACDSee Pro, ArcSoft PhotoStudio, PhotoImpression, Ulead Gif Animator, CorelDraw;
  - 3D design: MetaCreations Poser, Ray Dream Studio, Tinkercad, 123D Design, SketchUp;
  - Video making and editing: Movie Maker, VideoWave, Digital Video Producer;
  - Software programming and web design: HTML, CSS, JavaScript, Python;
  - Hardware programming: Arduino and C++, Raspberry Pi and Python.