

SECTION A. COVER PAGE
TIME AND MATERIALS MULTIPLIER SUBCONTRACT

Between

CHEMONICS INTERNATIONAL INC.

And

The National Federation of Agricultural Producers from Moldova (AGROinform)
Hereafter referred to as the Subcontractor

For

The Moldova High Value Agriculture Activity (HVAA)
Contract No. AID-117-C-17-00001

Subcontract number: HVAA-TM-001

Start Date: 01/01/2017

End Date: 10/31/2021

Ceiling Price: 16,722,402.25 Moldovan Leu

ISSUED BY:

Representative Office in Moldova of Chemonics International Inc.
14 Nicolae Iorga Street
Chisinau, MD-2012
Republic of Moldova
IDNO 1006600024948

ISSUED TO:

The National Federation of Agricultural Producers from Moldova (AGROinform)
123 V Stefan cel Mare
Chisinau, MD-2004
Republic of Moldova

Subcontractor Tax ID Number: 1009620002093

Subcontractor DUNS Number: 683525647

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Subcontractor agrees to furnish and deliver all items and perform all services set forth or otherwise identified above and on any continuation sheets for consideration stated herein.


The rights and obligations of the parties to this subcontract shall be subject to and governed by the following documents: (a) this subcontract; (b) such provisions and specifications as are attached or incorporated by reference herein. (Attachments are listed herein.)

Chemonics International Inc.

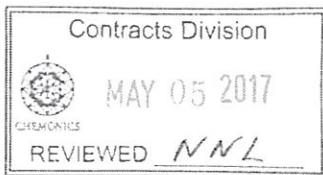
The National Federation of Agriculture
Producers from Moldova (AGROinform)

By: *Chris Smith*
 Chris Smith
 Senior Vice President,
 Risk Management Division
 Date Signed: {insert date} *Washington DC*
 Place Signed: {insert place} *5/19/2017*

By: *Aurelia Bondari*
 Aurelia Bondari
 Director
 AGROinform
 Date Signed: {insert date} *5/19/2017*
 Place Signed: {insert place} *Chisinau, Moldova*



Chemonics is an Equal Opportunity Employer and we do not discriminate on the basis of race, color, sex, national origin, religion, age, equal pay, disability and genetic information.



SECTION B. SERVICES AND PRICES/COSTS

B.1 PURPOSE

The purpose of this subcontract is to provide technical assistance to the USAID High Value Agriculture Activity (HVAA) in Moldova, implemented by Chemonics International. The Subcontractor shall primarily support objectives Two and Three of the Activity by providing short-term local professional labor for technical assistance, training, and extension services according to HVAA's work plan and in-demand needs. Specifically, the Subcontractor shall support Objective Two of the HVAA prime contract "*Improved productivity, post-harvest handling and private sector capacity to comply with European/international standards in targeted value chains*" by providing short-term technical assistance, training, and extension services to improve productivity of target crops. In addition, the Subcontractor shall support HVAA's Objective Three "*Strengthen capacities of member-based groups (such as producer groups and Water User Associations) and industry associations offering high value services to their members*" by providing short-term technical assistance and training in order to improve producer group and water user association management and proliferation of the Women's Agriculture Networks. The Subcontractor shall also provide support to Objectives One and Four of the HVAA prime contract on as needed basis by utilizing their networks and providing occasional training and short-term technical assistance.

B.2 SUBCONTRACT TYPE

This is a Time and Materials (T&M) multiplier subcontract based on labor rates derived by applying a negotiated multiplier to unburdened hourly/daily rates. For the consideration set forth below, the Subcontractor shall deliver the administrative, operational, and technical services described in Section C at the level of effort authorized by Chemonics in accordance with Section B.4.

B.3 CEILING PRICE AND OBLIGATED AMOUNT

(a) The ceiling price for the performance of the work required under this Subcontract must not exceed 16,722,402.25 Moldovan Leu (MDL) (Ceiling Price). This includes sub-ceilings of 8,870,013.06 MDL for labor costs and 7,852,389.20 MDL for materials. Clause G4.i of this subcontract describes terms of payment.

(b) Within the ceiling price specified in paragraph B.3(a) above, the amount currently obligated and available under this Subcontract is 2,262,265.53 MDL (Obligated Funds). Of these Obligated Funds, 1,469,567.88 MDL is allocated to cover labor costs and 792,697.65 MDL is allocated to cover materials. The Obligated Funds may be increased only by written modification to this subcontract. Chemonics anticipates that Obligated Funds will be sufficient to cover all labor expended and costs incurred through November 21, 2017. The Subcontractor shall closely monitor incurred and projected costs and shall immediately notify Chemonics if the Obligated Funds will not be sufficient to cover the cost to Chemonics of all projected work through this date. Additionally, the Subcontractor shall notify Chemonics 60 days prior to incurring costs and expending labor in the amount of 75 percent of the Obligated Funds, in accordance with the Limitation of Funds clause of this subcontract.

(c) Chemonics anticipates that it will incrementally obligate additional funds under this subcontract as Chemonics' client incrementally obligates funds under the Prime Contract and subject to Chemonics' continuous need for the services under this subcontract. Chemonics shall not reimburse Subcontractor for costs incurred in excess of the total Ceiling Price or the Obligated Funds, whichever is lower, and Subcontractor shall not continue to perform under this subcontract or otherwise incur costs in excess of the total Ceiling Price or Obligated Funds, whichever is lower.

B.4 LABOR

(a) Unburdened Salaries

(1) *U.S. expatriate* RESERVE

(2) *Locally hired national personnel or other non-U.S. expatriates*

The negotiated rates for locally hired national personnel or other non-U.S. expatriate personnel will be based upon a combination of factors, including prevailing in-country salaries for the professional category being negotiated and consideration of the individual’s education and salary and/or consultant rate history over the most recent three-year period. Compensation paid to locally hired personnel or other non-U.S. expatriates must not exceed the prevailing compensation paid to personnel performing comparable work in the cooperating country as determined by Chemonics’ client (e.g., local Foreign Service National pay scale) except as approved by Chemonics’ client through Chemonics in writing. Compensation to locally hired national personnel or other non-U.S. expatriates will be paid in the currency of the cooperating country unless otherwise authorized by Chemonics’ client through Chemonics. Salaries may be denominated in US dollars but shall be paid in local currency according to the National Bank exchange rate on the date of payment.

(b) Multiplier. The Subcontractor shall recover indirect costs and fee/profit, if any, under this Subcontract through a “multiplier” applied to the negotiated unburdened salary of locally hired national, and third country national personnel as listed in the furnished executed biodata and approved, in advance, by Chemonics. The multiplier must not include or be applied to materials costs. The negotiated multiplier(s) set forth below are fixed for the respective subcontract periods.

Term	Multiplier on Labor
Years 1-5	1.72

Note: The multiplier rate listed above includes a factor of 1.0 to capture the salary it is applied to plus the factor for applicable indirect costs and fee/profit, if any. In the agreed-upon budget for this subcontract, salaries may be accounted for as a separate line item, accordingly, the multiplier rate listed in the budget may be only the “multiplier balance,” which includes only the factor applicable to indirect costs and fee/profit, if any.

(c) Work-days Ordered Table

Position	Maximum Level of Effort and Unburdened Daily Rates				
	Year 1	Year 2	Year 3	Year 4	Year 5
Short-term local professionals					
Value Chain Consultants	55 days/\$130	90 days/\$130	90 days/\$130	90 days/\$130	35 days/\$130
Business Development Consultants	50 days/\$130	80 days/\$130	90 days/\$130	80 days/\$130	40 days/\$130
Farmer’s Cooperation Consultants	60 days/\$120	90 days/\$120	100 days/\$120	90 days/\$120	20 days/\$120
Technology Consultants	50 days/\$90	90 days/\$90	90 days/\$90	90 days/\$90	40 days/\$90