

# **Technical Proposal**

# 1. Introduction

SC Trigava SRL is pleased to submit its proposal in regard to referenced request for proposals. For this purpose, we are pleased to provide the information about the company:

Name of Organization's Representative	Anatolie Gutu
Name of Offeror	SC TRIGAVA SRL
Type of Organization	SRL
Taxpayer Identification Number	1006600045202
DUNS Number	535161997
Address	str. Alba Iulia 23/1 of. 1 Chisinau
Telephone	+373 797 999 36
E-mail	info@trigava.com

We confirm that our proposal, including the cost proposal will remain valid for 90 calendar days after the proposal deadline.

We are further pleased to provide the following annexes containing the information requested in the RFP:

I. Copy of registration or incorporation in the public registry.



# 2. Personnel

**Technical team leader, - Anatolie Gutu** with more than 14 years of experience in web industry, has quality verbal and written communication skills, is able to present expectations to team members in a way worker can understand. Possess good organizational skills, plan objectives and strategies, which allow team members to perform optimally. Is confident in his abilities, as well as confident in the abilities of his team members, is secure in the decisions he makes that affect his team. Is respectful of his team members, empowers employees by encouraging them to offer ideas about decisions that affect them; Achieves results and reach an understanding in the event of a conflict, as well as solve problems for the best interest of everyone involved.

Name of Personnel	Anatolie Gutu
Position for this assignment	Technical teamleader
Nationality	Moldova
Language proficiency	Russian - fluent, Romanian - native, English - fluent, French - reading
Education/ Qualifications	2020, Technical University of Moldova - Informational security - Master degree 2008, Academy of Economic Studies - Business Administration - Master degree 2002, State University of Moldova - Mathematics and Informatics - Licence degree
Professional certifications	[Edgeware Academy of Languages and Computer Science, London UK] [2005, Cambridge Certificate of Advanced English]
Employment Record/ Experience	<ul> <li>2005 - present - Trigava SRL, Administrator, lead developer</li> <li>2007 - 2008 - Academy of Economic Studies - Vice Director of the Center of Informational Resources and Networks</li> <li>2004-2005 BALADS University of London Union, London, UK, IT Manager</li> <li>2002 - Department of Standards and Metrology of Moldova, Developer</li> <li>2000-2002 Academy of Science of Moldova, Designer</li> <li>2000-2002 Primary school Nr.53 Chisinau, Informatics Teacher</li> </ul>

*Senior web developer, back-end and database developer* - *Viorel Iordachita* – more than 15 years of experience, possesses very strong quantitative and analytical abilities. In addition to his programming and data analysis duties, he manages programs and develops business solutions. Good written and verbal communication skills, able to work in teams and meet important deadlines.

Development languages:

- JAVA, C#, Delphi, COBOL
- SQL Unix Korn Shell Script.

### Database:

- PostgreSQL, Informix, MySQL, MS SQL, Oracle, Firebird

Name of Personnel	lordachita Viorel Ion
Position for this assignment	Senior web developer, back-end and database
Nationality	Moldova
Language proficiency	Russian - fluent, Romanian - native, English - intermediate
Education/ Qualifications	1997-2002 State University of Moldova, Faculty of Mathematics and Informatics, Specialty of Informatics – Licence degree 2012-2014 Heidelberg University, Germany, IT security – Master degree
Employment Record/ Experience	<ul> <li>July 2014 – Present: Crossinx GMBH – Head of Section</li> <li>Development of web application - using Java, Spring, Hibernate, Tapestry.</li> <li>June 2012 – July 2014: Crossinx GMBH - Software developer</li> <li>Development of application for defining data content, data transformation, data transport, and information workflow - using Java SE.</li> <li>Development of mailets for Apache James Server using Java.</li> <li>Development of modules for ABBYY OCR software using C# and SQL.</li> <li>July 2010 - June 2012: Mobiasbancă – Groupe Société Générale – Programmer analyst.</li> <li>Development and maintenance of Core Banking software using Cobol, KSH, Java and Informix.</li> <li>Development of software satellites for Core Banking using C#, Java, Delphi 6, MS SQL and Oracle.</li> <li>June 2009 - July 2010: ODIMM – Software developer.</li> <li>Development of ERP using Delphi, PHP and MySQL.</li> <li>July 2008 - Feb 2009: UI Acvila Grup – IT Specialist, Manager Business Systems.</li> <li>Development of an analysis software using C#, Devexpress.</li> <li>May 2004 - May 2008: SRL Infosofteh – Software Developer.</li> <li>Development of an accounting software using Delphi7, Firebird, DevExpress.</li> <li>Development of software for testing system of vehicles using Delphi &amp; Interbase.</li> <li>Aug. 2002 - January 2004: ICPS "Energoproiect" – IT- Specialist.</li> </ul>

**Front-end developer - Alexandru Maftei** – more than 8 years of experience as web developer, will never miss key details and knows where to look for the problem; able to juggle multiple projects without missing deadlines; self-motivated; able to figure out how to translate a client's vision to an actual, functional website; good under pressure - able to handle the pressure of having work done when needed.

### Technical:

- HTML/CSS; JavaScript; PHP;

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- MySQL
- Photoshop
- SEO

Name of Personnel	Maftei Alexandru
Position for this assignment	Front-end developer
Nationality	Moldova
Language proficiency	Russian - fluent, Romanian - native, English - intermediate
Education/ Qualifications	2017 – 2019 Informational Technologies, Technical University of Moldova, Chisinau, Moldova – Licentiate
Employment Record/ Experience	<ul> <li>2014 – present – Trigava SRL, Developer</li> <li>2013 –2014 Support Engineer, ООО «Аксель ПРОФИ» Moscow, Russia.</li> <li>2010 –2013 System Administrator, ООО «Инвест Алианс» Ermolino, Russia.</li> </ul>

*Senior web and interfaces designer - Sergiu Butucea -* more than 18 years of experience. A design problem solver who cares about crafting products and experiences that are useful, usable, and beautiful. Having a good track record of delivering operational projects and of orchestrating people, schedules and resources for optimum productivity, efficiency, and quality. Ready to join at any phase of a project, from digital architecture, wire-framing, prototyping, and high-fidelity artwork.

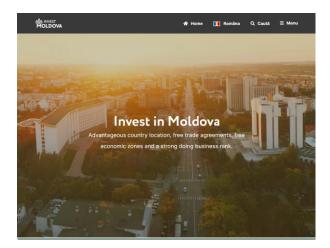
Professional skills:

- Interactive prototyping
- LOW/HIGH fidelity mockups
- UX / UI design
- Storyboards & Wireframing
- Task flows & Journey maps

Name of Personnel	Sergiu Butucea	
Position for this assignment	Front-end developper	
Nationality	Moldova	
Language proficiency	Russian - fluent, Romanian - native, English - intermediate	
Education/ Qualifications	1998-2003 Moldova State University, Informatics - Licence	
Employment Record/ Experience	<ul> <li>2018-present Trigava SRL, UX/UI Designer</li> <li>2018-2019 RedRiver Apps, UX/UI Designer</li> <li>2016-2018 WP Matic, Project manager, Lead Designer</li> <li>2014-2017 Red Sky SP. Z o. o., Project Manager &amp; UX Designer</li> <li>2010-2017 Freelance Graphic and UX Designer</li> <li>2008-2010 Creafire / MobiTeam, Senior UI/UX designer</li> <li>2007-2008 - Ticket Stage, UI/UX designer</li> <li>2002-2007 - Dezart-Design, Graphic designer</li> </ul>	

# 3. Portfolio:

**Invest Moldova Agency** 



**Moldova Interventions GIS Database** 



https://invest.gov.md/

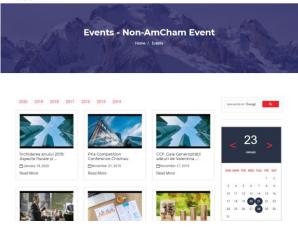
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### Biroul Istoriilor de Credit – Infodebit



Amcham Moldova Amcham Members News Advocacy Blog Events Publications probamas cacic a

American Chamber of Commerce in Moldova



https://www.amcham.md



### Spitalul Clinic de Boli Infectioase Cer

### Certificare sisteme de management - Certinspect



https://www.tomaciorba.md

### https://www.certinspect.ro



Centru de Resurse pentru Drepturile Omului

### Inspectoratul National de Probatiune



http://www.credo.md

http://www.probatiune.gov.md

### Incaso Recuperare creante





https://www.incaso.md

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https://www.mold-street.com

## https://www.primecapital.md

**Credite – Primecapital** 



### Sisteme pentru resataurante - Rkeeper

https://www.rkeeper.ro

Mold-Street – Business News Service SRL



### https://www.ornamentefierforjat.ro

Programul National de Producere mai Pura

**Ornamente Fier Forjat – Fieronart SRL** 

### Asociatia Lichidatorilor si Administratorilor

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### http://www.insolv.md



http://www.ncpp.md

### **Products of Moldova - AmCham**



http://www.productsofmoldova.md