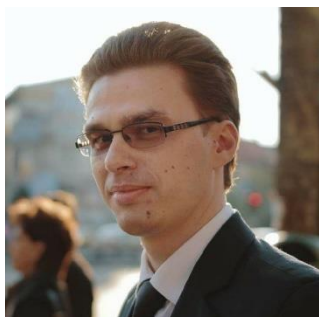




## PERSONAL INFORMATION

### Stanislav Cobiletschi



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📅 +373 79 12 00 12  
✉ [stanislav@cobiletschi.com](mailto:stanislav@cobiletschi.com)  
💬 Skype: stanislav.cobiletschi

Sex **male** | Nationality **MDA**

## WORK EXPERIENCE

2018 – present day

### RTSolutions (S.C. "Rețele Terestre" S.R.L.)

Address: MD-2012, Republica Moldova, mun. Chișinău,  
str. Mitropolit G. Bănulescu-Bodoni 59/B, of. 815.

Positions: **Project Manager**

2017 – present day

### BERHORD FARMED S.R.L.

#### Business development manager & Project Manager

Locating and proposing potential business deals by contacting potential partners, discovering and exploring opportunities. Screening potential business deals by analyzing market strategies, deal requirements, potential, and financials, evaluating options, resolving internal priorities.

Developing negotiating strategies and positions by studying integration of new venture with company strategies and operations, examining risks and potentials, estimating partners' needs and goals.

2016 - 2017

### JCI MOLDOVA N.G.O

#### National President

Developing National Strategies and Plans ensuring their alignment with short-term and long-term objectives of the organization. Representing the National organization at the international level. Developing local organizations and representing the organizations

2014 – 2017

### FISCSERVINFORM S.E.

#### Chief of Analysis and design department & Project manager

Leading a team of system and business analysts in identify the organizational improvements needed and designing systems to implement those changes. Working with stakeholders, both leadership and subject matter experts, to build a holistic view of the State Tax Administration's strategy, processes, information, and information technology assets. Assuring alignment of IT strategy and planning with company's business goals.

- Interpretation of business rules and requirements for technical systems
- Managing the project of requirements gathering and leading a team of system and business analysts in documenting the BRD and SRS for the future Case



management system of the State Tax Administration

## Chief of Analysis and design department & Project manager

2015 - 2016

### JCI MOLDOVA N.G.O.

#### Executive vice president

Developing local organizations by ensuring that the visions and mission of the organization are met and understood by local boards. Assisting the National President with the strategic planning and working with stakeholders in providing development opportunities for young people and making a positive impact in local communities through projects developed by members using Active Citizens Framework.

2012 – 2014

### FISCSERVINFORM S.E.

#### Project manager

Acted as one of the leading supervisors in the IT department to ensure that large projects were held to schedule and that the technology of the company remained in working order at all times, using the company's project management guide and established procedures. Consulted with heads of departments and perfecting the established procedures based on received external trainings in this area.

2011 - 2012

### FISCSERVINFORM S.E.

#### Business Analyst

2011 - 2012

### AIESEC N.G.O.

#### Project manager

## EDUCAȚIE ȘI FORMARE

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2016

**CERTIFICATE (COURSE) PROJECT MANAGMENT**

2015

**CERTIFICATE (JCI LEADERSHIP ACADEMY)**

Tokyo Japan – Leadership academy

2014

**CERTIFICATE (COURSE)**

IT technical audit

2012

**CERTIFICATE (COURSE)**

Project management and Risk management

2006 - 2010

**TECHNICAL UNIVERSITY OF MOLDOVA**

Computer science

## PERSONAL SKILLS

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Mother tongue(s)	Romana



Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken	
Russian Language	Independent User	Independent User	Independent User	Independent User	Independent User
English Language	Independent User	Independent User	Independent User	Independent User	Independent User

- Other skills
- Leadership
  - Analytic intelligence
  - Decision making
  - Ability to simplify
  - Openness
  - Communications skills
  - Vision/perspective

- Application software
- **OS Microsoft:** Microsoft XP, Vista, 7, 8, 8.1;
  - **OS Linux distributive:** Ubuntu, Mandriva, Suse, Linux Mint;
  - **Microsoft Office™** (Word, Excel, Access, PowerPoint, Outlook);
  - **Browsers:** IE, Opera, Mozilla Firefox, Chrome;
  - **Soft for design:** Adobe Photoshop CS 6;
  - **Soft for project manager:** Microsoft Project, Mindjet, Microsoft Visio;
  - **Other:** Thunderbird; ABBYY FineReader; Redmine, vTiger CRM etc.