

CURRICULUM VITAE



Family name: Palii
First names: Lilia
Date of birth: 02.03.64
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1. Education:

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained:
Institute of Engineers, Harkov, Ukraine 1981-1982	
Polytechnic Institute "S. Lazo, Technology Department, 1982--1986	Engineering Economist
Academy of Public Administration, Chisinau 1994-1997	Referent in international relations

2. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
<i>Romanian</i>	<i>Mother tongue</i>		
<i>Russian</i>	1	1	1
<i>English</i>	2	2	2
<i>French</i>	2	2	2

3. Post-qualification training courses / learning activities

<i>Name, place</i>	Type	Attended from/to	Certificate
<i>"Evidence-based advocacy in building private-public dialogue", Chisinau</i>	Training for trainers	November 8-10 2022	Certificate CIPE (Center for International Private Enterprises)
<i>Program for Trainers/Consultants on Promoting</i>	Training of Trainers	December 2024	Certificate UN WOMEN

*Women's
Empowerment
Principles (WEPs)*

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4. Other skills:

- Analytical, management and public relations skills;
- Strong skills in development strategic planning documents. Ability to manage for results: translates strategic aims into achievable plans, with established priorities, monitors them, making periodic adjustments as required.
- Project Cycle Management and gender mainstreaming experience.
- Knowledge of Donors external aid instruments;
- Strong oral/written communication skills;
- Negotiation skills: capacity to work with diverse partners including Government, donors, civil society, business, academic and media community.
- Able to work under pressure;
- Well-organized, fast learner; problem solving oriented
- Internet, MS Office, including Word, Excel, Power Point; databases in File Maker Pro; E-mail;
- Team player with leadership capacity; communicative and open-minded.

5. Years of experience: 30 years

6. Key qualifications:

Specialist in public administration, international relations, economic governance, private sector development, business environment, investments, legal and regulatory reform, and women economic empowerment public property management, regional and local development, SME development, sustainable tourism development, gender equality etc. Over 25 years of in-depth experience in the public affairs, including diplomacy, having held high-level government position.

Extensive experience in working with donor organizations, external consultancy and public institutions, a thorough understanding and practice in networking involving business community, non-governmental organizations, local authorities, academic and media community, development partners.

Good understanding and knowledge of external aid management and coordination of external assistance, including experience in managing international projects.

Wide experience in planning and conducting of training (including online events) for public, private and associative sectors.

7. Professional experience

<i>Date from - Date to</i>	Entity	Position	Description
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15.06.2022-present	AFAM	Executive Director	General management of the Association of Women Entrepreneurs in Moldova. General management of the Association of Women Entrepreneurs in Moldova, with responsibility for organizational governance, coordination of the AFAM/GLIA projects, fundraising and membership management.
15.10.224-15.04.25	CIPE Moldova	Project manager	"Enhancing AFAM Advocacy capacity building"
20.06.23 – 29.02.24	"CIVITTA M" (WB Project)	Export promotion expert	The provision of expertise services in carrying out five market studies on target markets for Moldovan exports as follows: Egypt, India, Romania, Switzerland, Austria and Turkey and dissemination of the results within the framework of five workshops, generically named "Export Morning" .
22.05.2023-31.12.2023	CCF Moldova	Expert on economic empowerment	Trainings for Ukrainian women refugees and Moldovan woman on economic empowerment (entrepreneurship and "soft skills") and mentoring (Chişinău, Bălţi, Glodeni, Donduşeni, Criuleni; Nisporeni, Hînceşti, etc)
21.08.23-31.10.23	CONTACT Cahul Center	Gender and strategic planing consultant	Trainings for the local public authorities and consultancy services for the development of four gender sensitive and crisis situations action plans: Sadaclia (Basarabasca); Antoneşti (Cantemir); Zîrneşti (Cahul); Filipeni, r-l. Leova.
01.02.23-31.12.23	AFAM / UN WOMEN	Project manager	"Empowering Crises Affected Women for a Richer and More Stable Society": entrepreneurial and soft skills training for 50 participatants.
18.01.2023-28.02.2023	CONTACT Cahul Center	Gender and strategic planing consultant	Consultancy services for the development of two gender sensitive and crisis situations action plans for the Cimişlia, and Basarabasca municipalities. 2 training sessions with interested stakeholders.
10.12.2022-31.03.2023	National Assistance and Information Center for NGOs from Moldova CONTACT	Advocacy expert	Providing guidance and mentoring services on advocacy for 2 social entrepreneurship HUBs (Chisinău and Cahul).
01.05.2022-31.10.2022	National Assistance and Information Center for NGOs from Moldova CONTACT	Advocacy expert	Providing mentoring and advocacy services for members of the social entrepreneurship platform.

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<p>12.06.2022-30.11.2022</p>	<p>CROSSNISTRU – Leveraging Entrepreneurial Resources to Uncover Tourism Potential”, implemented within the EU “Measures to Promote Trust” Program (EU-CBM V), financed by the European Union and implemented by UNDP Moldova/PNF M.</p>	<p>”.</p>	<ul style="list-style-type: none"> • Conducted 3 online Regional Peer Review Workshops in the regions located along the Dniester River. • Prepare 3 Regional Assessment Documents (1 per region): North – Soroca, Florești, Șoldănești, Rezina, Camenca, Rîbnița; Center – Orhei, Dubăsari, Criuleni, Anenii Noi, Dubăsari, Grigoriopol; South – Căușeni, Ștefan-Vodă, Bender, Slobozia. • Elaboration of integrated assessment with presentation of the results at the Final event on Assessing the Economic and Tourism Potential in the Regions Along the Dniester River.
<p>20.05.2022-31.09.2022</p>	<p>The Association for Children and Youth "FĂCLIA"</p>	<p>Expert on economic empowerment</p>	<ul style="list-style-type: none"> • Elaboration of the local socio-economic inclusion mechanism of women survivors of domestic violence in 12 localities in Ungheni and Cahul in Ungheni and Cahul districts: assessment and trainings.
<p>01.02.2022-01.11.2022</p>	<p>Women’s Law Center (WLC) National Platform of Women in Moldova.</p>	<p>Expert on economic empowerment</p>	<ul style="list-style-type: none"> • Co-creation with relevant stakeholders of the 5 small-scale programs for the economic empowerment of women survivors of violence that will contribute towards economic reintegration and empowerment of victims of violence from Bălți, Soroca, Telenești, Hîncești an Ștefan-Vodă rayon’s.
<p>31.12.2021-21.03.2022</p>	<p>EBA</p>	<p>Advocacy expert (service contract)</p>	<ul style="list-style-type: none"> • Organization of preparatory sessions, elaboration of a questionnaires for business community; • Organizing 5 thematic trainings with the regional Business Hubs in order to develop lobbying and advocacy skills; • Elaboration of 5 policy documents in close collaboration with the Business Hubs which represent the regional business.
<p>09.07.2020-09.11.2021</p>	<p>Ministry of economy and Infrastructure</p>	<p>Secretary general</p>	<ul style="list-style-type: none"> • Ensuring the elaboration of the policy documents, draft normative acts in the administered field, including those for ensuring the execution of normative acts; objectives and strategic directions of activity of the ministry; • Maintaining efficient dialogue with the donor organizations, development partners and international organizations according to competence area of the ministry; coordination of the implementation /cooperation of donor-funded projects; • Elaborating and implementing sectorial spending strategies, submitting proposals for the medium-term budgeting framework, drafting the budget proposals in the managed areas;

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		<ul style="list-style-type: none"> • Coordination and monitoring of the activity of the subordinated administrative authorities and of the public institutions in which the Ministry has the founding capacity; • Ensuring the interim function of the state secretary responsible for economic bloc (coordination of business environment, quality infrastructure departments, tourism and energy); • Coordination of the development of the “Tourism 2030” Development Strategy (SDT “Tourism 2030”) and the Action Plan for its Implementation for 2020–2023; • Coordination of ODIMM, in particular involvement in elaboration of next phase "Women in business" Programme (Government Decision no. 1064/16.09.2016); organization of the national competition at the "women in business" category; the development of the concept of the "Business Academy for Women" . • Coordination of the public-private dialog, including with CSO.
<p>30.03.2020-09.07.2020</p>	<p>Ministry of economy and Infrastructure State secretary</p>	<ul style="list-style-type: none"> • Coordinating the elaboration of the policy documents and draft normative acts in the economic policies field, including tourism. • Coordinating the activities of the subordinated authorities: ODIMM, Institute for Standardization of Moldova; National Institute of Metrology, Agency for Consumer Protection and Market Surveillance; • Ensuring the elaboration, coordination, monitoring and evaluation of state programme supporting SME development and of the international programmes supporting private sector development implemented in partnership with MEI; • Ensuring the public-private dialog in elaboration/implementation regulatory reform agenda and economic development. Cooperation with business associations, civil society, business and academic community, Economic Council in assessing gaps and drafting public policies in economic, budgetary, fiscal, trade, labour force, competitiveness and investment attraction, women empowerment, etc. • Coordinating the National Commission for Social Entrepreneurship activity; • Coordination of State program "Women in business"; • Participating in awareness and training programs/events for central and local public authorities, business community and other stakeholders on inclusive and sustainable economic development, COVID 19 economic impact; Representing ministry at the Business Bridges bilateral events with different countries; etc • Coordinating the implementation/monitoring and evaluation of the strategies and action plans: "Small and Medium Enterprise Sector Development (including priority "developing women entrepreneurship")", "Regulatory reform" and "Export promotion and

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		<p>investment attraction strategy”. Elaboration/coordination of implementation/monitoring of the Circular economy action plan, Digitalization roadmap; COVID 19 economic measures action plan; Internationalization of enterprises programme, Women in business programme, etc.</p>
<p>16.09.2016-17.06.19</p>	<p>State Chancellery Secretary general of the Government</p>	<ul style="list-style-type: none"> • Coordination of the general activity of State’s Chancellery (including Bureau for relation with diaspora and Bureau for reintegration policies) and its subordinate institutions. • Coordination of the planning process for public policies and development of the policy documents, according to the priorities of the governing program and development strategies and monitoring their implementation by the Governmental authorities. • Coordination of the process of organizing the Governmental Meetings and preparing the normative acts for approval. • Coordination of the external assistance for the 2016-2018 period and Coordination of the external technical assistance for the 2018-2019 period: <ul style="list-style-type: none"> ➢ identifying the priorities of the external assistance; consulting the priorities for external assistance financing on the sectorial platform, approving the priorities on the National Committee for Strategic Planning; submitting the proposals to the donor community, negotiation of the financing agreement and consecutively, ensuring the internal compliance procedures. ➢ consulting the donor’s country strategies with submitting the proposals for the financial coverage according to the governmental reform agenda. ➢ endorsement of the external assistance projects. ➢ participation in evaluation committees, project steering committees, etc. • Coordination of the CBC programs and Danube Transnational program, including implementation of the project “Support activities for the Joint Technical Secretariat” within the Joint Operational Program Romania-Moldova 2014-2020, financed by the European Union: • Coordination of the process of organizational and informational assistance for the Prime-minister activities. • Organization of the meetings of the General Secretaries of the State from the ministries. • Coordination of elaboration of the Moldova 2030 National Development Strategy through a comprehensive participatory exercise (representatives of central and local public administration, civil society, business and academic institutions were included in 10 working groups) and conducting training sessions on SDG goals, including on Gender Equality; • Coordination of the activities of the Territorial Offices of the State Chancellery, which are responsible for the administrative control of the acts issued by the local authorities. • Coordination of the Permanent Secretariats’ activities, as following: the National Committee for Combating Trafficking in Human Beings; National Council for the

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		<p>Child's Rights Protection, National Commission for consultation and collective bargaining, participation in Government Commission for equality between women and men; National Council of Civil Organizations, etc.</p> <ul style="list-style-type: none"> • Ensuring ongoing dialogue between state institutions and the civil society through the National Participation Council (<i>The National Council for Participation was created within the Government of the Republic of Moldova as an advisory body to ensure the participation of civil society in the process of policy development, implementation, monitoring, evaluation and review</i>). • Coordination of the implementing of technical assistance projects which offers assistance to the State Chancellery (EU, DFID, GIZ, UNDP, WB, SDS, IOM, EBRD, OECD etc)
(03.02.16-16.09.2016	<p>Government of RM State Chancellery</p> <p>Adviser to the Prime Minister on development policies, public administration and international cooperation</p>	<ul style="list-style-type: none"> • Organizational and informational assistance to the Prime Minister in the domains of public policies, public administration and international cooperation. • Assuring the coherence and efficiency of the diverse activities of the governmental authorities with those of the Prime Minister. • Development of the sectorial analyses, including the expertise of intervention policies proposals received from business community, civil society, academic institutions; • Elaboration the concept of central public administration reform: Cooperation with EU High Policy Adviser on public administration; • Organization of the PM visits in regions and monitoring the post-visits issues. • Coordination of the aspects of the interaction/cooperation with Republic of Moldova's external partners, inclusively relating to the Prime-minister's role of National Coordinator of the external assistance. • Preparing the external/foreign visits of the Prime-Minister, but also the visits/meetings of the foreign delegations with the Prime-minister, etc..
18.07.14-03.02.16	<p>Ministry of Economy</p> <p>State Secretary</p>	<ul style="list-style-type: none"> • Offering the support to the Minister in the process of development of the objectives and strategic directions of the ministry's activity. • Coordination of the development, monitoring and reporting of the activity programmes of the ministry. • Coordination of the activity of the subdivisions of the central apparatus of the ministry in the context of implementing the objectives and activities' strategic directions of the ministry. • Coordination of the activity of the organizational structures which develop their activities in the dimension of competencies of the ministry (Public Property Agency, Moldovan Organisation for Investments Attraction and Export Promotion; ODIMM, Consumer Protection Agency, etc). • Establishment of the National Council for Women's Entrepreneurship; • Cooperation in the dimension of competencies of the ministry with the Central and Local Public Authorities, and

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			<p>other public authorities; with the representatives of the civil society; representatives of the individuals and legal persons from the Republic of Moldova and outside the country.</p> <ul style="list-style-type: none"> • Coordination of the sectorial external assistance programs (development of project proposals, strategy papers and other documents for the aid programming phase; monitoring and evaluations of the project implementation; for sustainability submission of the proposals for MTBF process) • Cooperation within the Danube Transnational programme "Women in business fostering the Young Women Entrepreneurship in the Danube Region" and "Women in Entrepreneurship. A South East European Response" implemented by SEECCEL, Croatia; Small Business Act Assessment conducted by OECD; • Ensuring the partnership in implementation of the SYSLAB I "Innovative entrepreneurship for sustainable employment of women". (2013-2015) and SYSLAB II ("Network of Career Advisory Centers in the Republic of Moldova" (2015-2016) Projects. • Coordinating the participation of the RM in the EU Programme for the Competitiveness of Enterprises and SMEs (COSME) and organising the training seminars for potential applicants, etc
21.04.11-17.07.14	Ministry of Economy	of Head of Department general on enabling business environment	<ul style="list-style-type: none"> • Coordination of the process of public policies and normative acts development, in the economical and budgetary-fiscal domains, which have impact the business environment. • Organization of the activities of the Working Group on regulation of entrepreneurial activity and RIA (Regulatory Impact Assessment) Secretariat supported by the World Bank. • Coordination of the Organisation for Development Small and Medium-Sized Enterprises activity. Elaborating and implementing the 2012-2020 Small and Medium Enterprises Sector Development Strategy and state financing programs; • Coordination of the Republic of Moldova's participation in the Thematic Program of the EU COSME. • Coordination of the SBA assessment (OECD, EU; ETF; EBRD). • Development and coordination of the SME's State Support Programmes' implementation. • Coordination of the public consulting processes with the business environment, civil society and academic institutions. • Organizing the Group of coordination of external assistance for the regulatory reform (donors, Central Public Authorities, business community, civil society), etc.
28.12.09-20.04.11	Licensing Chamber	Director	<ul style="list-style-type: none"> • Coordination of the organizational and operational activity of the Licensing Chamber. • Coordination of the processes of issuing, suspension and withdrawal of the activity licenses and permissive acts, including for tourism activities and Hotel Category Certificates .

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			<ul style="list-style-type: none"> • Coordination of the process of presenting to the courts the procedure for suspending and withdrawing the licenses. • Representation of the Licensing Chamber in the relations with Public Authorities, civil society and business partners. • Cooperation with USAID in the context of Electronic Registry of the Licenses and “One stop shop” creation/development. • Providing advisory services to business community on licensing regime and regulations.
02.11.09-24.12/09	Ministry of Foreign Affairs and European Integration	Head of Department on economic relations with EU, sectorial assistance and coordination within the Department general for European integration	<ul style="list-style-type: none"> • Coordination of the process of public policy and normative acts development regarding the economic cooperation with EU. • Monitoring the partnership commitments with the EU. • Coordination of the process of applying, negotiation, signing, implementation and monitoring of external assistance of EU for the Republic of Moldova. • Presenting proposals concerning the initiation, negotiation, signing, ratification, acceptance of the EU financial and technical assistance agreements. • Ensuring the cooperation of the Diplomatic Mission of the Republic of Moldova to the European Communities.
01.11.06-30.10.09	Diplomatic Mission of the Republic of Moldova to the European Community	Secretary I	<ul style="list-style-type: none"> • Assuring the cooperation with the EU institutions on the economic dimension. • Elaborating the Analysis/Analytical Notes regarding the evolution of the cooperation relations. • Participation at the committees and thematic RM-EU meetings. • Coordination of the EU assistance aspects. • Preparing the visits of the Republic of Moldova delegations to the EU, etc
12.09.05-31.10.06	Ministry of Economy	Head of Division for external technical assistance, Head of Department general on external economic cooperation	<ul style="list-style-type: none"> • Coordination, monitoring and evaluation of all financial and technical assistance offered by donor organizations for the Republic of Moldova. • National Contact Point for EU assistance. • Elaborating the programme annual reports on external assistance. • Coordination of the EU Programs Administration Division (PAO). Management of the Twinning, TAIEX and CBC programmes. • Negotiating with donors the requested assistance. • Elaborating, negotiating, concluding, monitoring and evaluation of the bilateral Agreements on technical co-operation with donor countries and organizations. • Preparing analysis regarding external assistance projects’ impact on socio economic development of the Republic of Moldova. • Coordination of the activities of joint intergovernmental committees on economic cooperation. • Monitoring the implementation of the International Cooperation Agreements.
16.11.00-11.09.05	UNDP	Project manager “Sustainable	Responsible for managing and coordinating the tourism development project, which included the following activities:

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		tourism development”	<ul style="list-style-type: none"> • Development of the Sustainable Tourism Development Strategy for the Republic of Moldova (2003–2015). • Conducting studies on tourism marketing, eco-rural tourism, spa and health tourism, national tourism heritage, wine tourism, conference tourism, religious tourism, adventure tourism, and tourism opportunities in protected areas and scientific reserves. • Preparation of the Tourist Map of Moldova and national tourism routes. • Development of promotional materials, including brochures and two films: “<i>Touristic Moldova</i>” and “<i>Wine Route in Moldova</i>”. • Creation of the national tourism logo and slogan. • Implementation of a program for tourist signposts and informational panels in Orhei, Călărași, and Rezina districts. • Organization and participation in study visits to Romania focusing on religious tourism infrastructure and tourism in scientific reserves. • Implementation of a grant program for establishing the first rural agro-pensions in Orhei, Rezina, and Călărași. • Creation of a museum near Frumoasa Monastery, Călărași, including summer camps for glass painting and crafts, promoting tourism development in collaboration with local communities and the religious sector. • Coordination of OMT experts missions in Moldova (rural and eco tourism, tourism marketing, conference tourism, etc.)
08.07.97-17.12.97; 24.06.98-15.11.00	State Chancellery	Deputy Head of Department for international relations, Head of Section for European cooperation and international financial and economic institutions; Deputy Head of Department for economics and international relations	<ul style="list-style-type: none"> • Coordination of the policies in the international cooperation domain. • Preparing for the Prime Minister the sectorial analyses for the European cooperation domain and for the framework of partnership with financial and economic international bodies. • Expertise of the normative acts’ drafts in the field of economy and international relations, including the International Agreements, which were prepared for the approval in the Governmental Meetings. • Offering assistance to the Prime Minister regarding the economic and international relations issues, inclusively for the meetings and visits of the foreign partners of the Republic of Moldova, and public-private dialog.. • Assuring the partnership framework with the external partners.
01.11.95–08.07.97	Agency for the Administration of Government Guarantees of the Republic of Moldova	Director general	<ul style="list-style-type: none"> • Coordination of the Agency’s activity, including the Implementation Unit of the World Bank’s Support Project “A pre-export guarantee facility in Moldova : mitigating political risk in transition” • Organizing the activities of presenting the facility to potential beneficiaries, including in Transnistria region of the Republic of Moldova. • Assuring the cooperation/interaction between the Government, private sector, commercial banks from the

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			<p>Republic of Moldova and ING Bank, and World Bank team.</p> <ul style="list-style-type: none"> • Providing advisory services and training events to private sector on external trade and investment attractions to potential applicants for EGF. • Coordination of the project team activity (ToR, recruiting, monitoring the activities and results, evaluation, reporting), etc.
08.06.94-31.10.95	Ministry of Economy	Head of Division for foreign investment and mobilization of financial resources	<ul style="list-style-type: none"> • Coordination of the process of foreign investments attraction policy development, according to the international standards. • Coordination of the cooperation process with the International Financial Institutions (IMF, World Bank Group, EBRD) • Coordination of the negotiation process, approval of the Intergovernmental Agreements on protecting the foreign investments, etc • Interaction, advisory support with international investors and maintaining official state register of joint stock companies.
22.05.92-07.06.94	Ministry of Foreign Economic Relations	Main specialist, head of section, Interim Head of Division for control and regulation of foreign economic activity	<ul style="list-style-type: none"> • Elaboration of the normative acts on the economic external relations. • Assuring the cooperation framework with partnership countries regarding the establishment and development of the economic cooperation relationship (negotiation of general agreements, informational exchange, reporting the implementation). • Assuring the negotiation processes on trade facility agreements and trade preferential regimes establishment, including EU. • Assisting private sector in promoting and pursuing the cross-border trade cooperation, including training events on external trade and EU - Market Access (tariffs, rules of origin, access regulations, etc) • Issuing the preferential certificates of origin and type A certificate for textiles for the EU market to private companies
25.02.92-21.05.92	Company "Molda auditing"	Expert-intern	<ul style="list-style-type: none"> • Professional intern/trainee in financial auditing.
24.07.86-10.02.92	Institute for Designing "Moldpişeprom proiect", Chisinau	Engineer coordinator	<ul style="list-style-type: none"> • Gap analysis of agro-food sector in Republic of Moldova. • Elaboration of the technical design documents for modernization of the agro-food enterprises. • Cooperation with enterprises producing machinery in the context of the purchase of modern / innovative lines / technological equipment. • Performing comparative analyses of the performance of the agri-food industry at regional / global level • Providing trainings and advisory services to the agro-food enterprises related to technological renovation issues and relevant cost-benefit advantages.