



BUSINESS CONSULTING INSTITUTE

COMPANY PROFILE

Republic of Moldova
Chisinau, 2025

General Information



BUSINESS CONSULTING INSTITUTE (BCI) represents a consulting organization with a multidisciplinary portfolio of consulting services on the Moldovan consultancy market. Due to its conscientiousness and business valuations, BCI delivered services relating to change management, business process re-engineering, organizational restructuring and capacity-building to numerous institutional clients in transition and developing economies through the implementation of complex technical assistance projects.

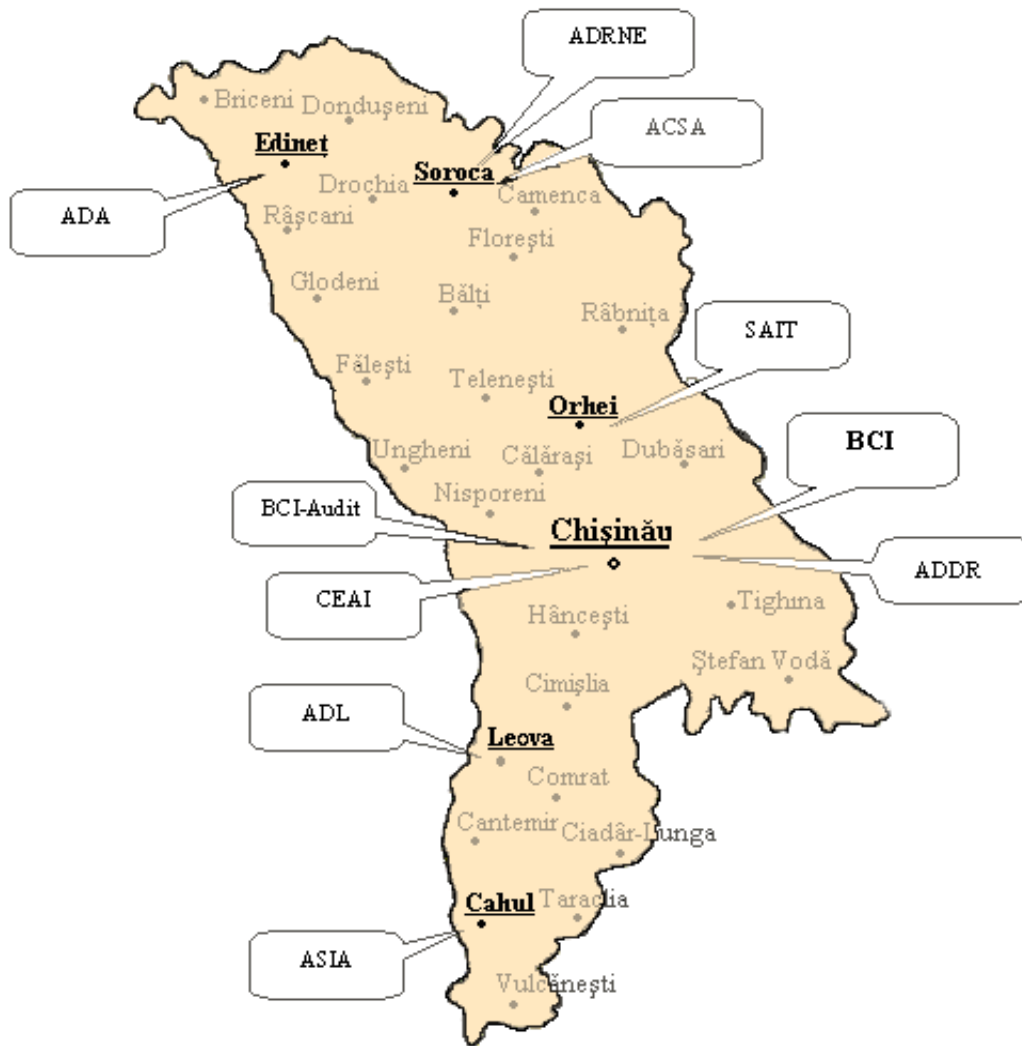
BCI's mission is to direct the efforts of professional consultants in the implementation of modern methods of public and private business administration, to contribute to improving central and local administration in the context of structural changes in the Republic of Moldova

BCI's extensive profile of specialization covers a wide range of know-how tools and other development services for public and private sectors of the national economy, having a wide expertise in financial and operational improvements and in the provision of capacity building activities and organizational management being experienced in identifying and meeting training needs through both formal and informal training, or through on-the-job transfer of skills. The expertise of the BCI consists in projects implemented in the Republic of Moldova and regionally and include involvement in public administration reforms, strategic planning and institutional development (the set-up and/or restructuring of public and private institutions and companies).

The organization has managed to establish lasting cooperation links with most prominent development partners in the Republic of Moldova, and representatives of both central and local public administration units, in terms of on-going consultancy and capacity building support provided and expertise shared to all the interested parties. BCI has substantial knowledge and experience in all areas of structural reforms, being involved in numerous consulting and restructuring projects related to the process of economic and social transformations.

BCI has an acknowledged reputation in developing economic strategies of urban and rural areas, as well as national and cross-border regions, and benefitted from a wide range of donor technical cooperation programs, funded by international organizations and institutions such as EU, EBRD, UNDP, WB, USAID, GIZ, Soros Foundation, IFAD, as well as by governmental institutions of Moldova, having elaborated over 150 Local Development Strategies for districts, towns and communities countrywide.

The Institute has the reputation of highly effective, reliable and flexible project management gained through our numerous technical projects regionally and in Moldova.



BCI LOCAL NETWORK

The following listing presents the most representative services provided:

BUSINESS CONSULTING: Market Studies, feasibility Studies and Business Plans, Investment Attraction Strategies; Corporate Development Plans, Restructuring Plans

STRATEGIC PLANNING: Regional Development Strategies; Sectoral Development Programs; Socio-economic Development Plans for Communities and Towns; Chisinau and Ungheni Master Plans.

PROJECT MANAGEMENT: for Cross-Border Cooperation Program, Regional Development, Waste Management and Community Development.

TRAINING ORGANIZATION AND DELIVERY for LPA representatives, in public management, for public servants and civil society representatives in project cycle management, for experts of regional agribusiness centers in business planning, and marketing, green economy and for business start-up.

The following table presents general data about BCI:

	Name of the organization	Business Consulting Institute
1.	Legal address	27, M. Eminescu street, Chisinau, MD 2012, Republic of Moldova
2.	Legal form	Non – governmental organization, registration number - 1241
3.	Bank requisites	B.C."VICTORIABANK"S.A. branch no.3 Chisinau, bank cod VICBMD2X416, bank account MD34VI000022512031287MDL
4.	Telephone/fax	(+373 22) 85 50 77, 85 50 80
5.	E-mail, web site	office@bci.md , www.bci.md
6.	Director BCI	Liviu Andriuta

Partnerships and beneficiaries

BCI is involved in a wide range of projects and programs collaborating with following international organizations and private companies:

Public National and International organizations and institutions	Private companies
National Organization: <ul style="list-style-type: none">▪ Sate Chancellery GoM▪ Ministry of Regional Development and Reconstruction▪ Ministry of Economy▪ Ministry of Agriculture and Food Industry▪ Ministry of Environment▪ Chisinau Municipality▪ More than 50 LPAs of Towns and Communities	<ul style="list-style-type: none">▪ Apa-Canal Chişinău S.A.▪ AVACO Moldova S.A.▪ Ciumai S.A.▪ Coloana Auto 28 S.A.▪ Fincombank S.A.▪ Flautex S.A.▪ Floarea soarelui S.A.▪ Garling S.A.▪ Lactis S.A.▪ Macon S.A.▪ METRO Cash and Carry Moldova SRL▪ Mobiasbanca S.A.▪ Moldindconbank S.A.▪ Parcul de Autobuze▪ Petrom Moldova S.A.▪ Printec S.A.▪ Regia Transport Electric▪ Rompetrol Moldova S.A.▪ Termocom S.A.▪ Trifeşti S.A.▪ Universalbank S.A.▪ Ungheni Vin S.A.
International Organizations: <ul style="list-style-type: none">▪ UNDP Moldova▪ World Bank▪ EBRD▪ USAID▪ European Commission▪ Moldova Social Investment Fund▪ Soros Moldova Foundation▪ LGI/OSI Budapest▪ REC Moldova▪ PAUCI Foundation▪ HEKS	

Human Resources

Human resources are the most valuable asset of BCI. BCI staff and its contributors have excellent academic and business background, which are enforced by their local experience in consultancy and training in USA, Germany, Poland, and Romania. Here bellow are presented key experts proposed to be involved in project implementation:

Consultant	Area	Pertinent Experience
ROSCOVAN Mihai	President	PhD in Economics. 30 years' experience in business consulting and socio-economic research. Vice director of Institute of Economy, Ex-Vice-Minister of Economy, UNDP Programme manager, former member of Chisinau Municipality Municipal Council (president of Budgeting Commission). Managed a wide range of projects of enterprise restructuring, business development and economic growth, regional and national development strategies and reforms. Published over 70 scientific and publicity works
ANDRIUTA Liviu	Executive Director	Ongoing PhD in Economy, Master in Business Administration. Licensed in Economy-Engineering, PLATO+, and Romania (Training in Business Excellence). Certified Project manager and Evaluator. Experienced in strategic planning, organizational management, and project implementation. Skilled in overseeing multi-stakeholder initiatives, team leadership, and operational efficiency. Expertise in budget management, fundraising, and compliance with regulatory and donor requirements. Extensive experience in managing large-scale grant and investment programs, including project planning, financial oversight, monitoring and evaluation, and stakeholder coordination. Proven ability to develop and implement sustainable development strategies, risk assessment, and impact measurement of funded initiatives.
RUSSU Andrei	Expert in regulatory issues	Licensed in Law. Extensive experience in developing studies and researches related to business start-up and development, regulatory policies; elaboration of development strategies of local and regional levels, elaboration of the draft of the law on regional development, drafting of different legal issues related to local development.
Roscovan Marin	Business Development	Skilled business development manager and coach with international experience. He has experience abroad in support matchmaking between Dutch and Moldovan companies for the Privat Sector Investment Programme (Dutch Ministry of Foreign Affairs); research and analyse developments in Dutch and Moldovan economic policies and legislation; preparation of background briefs, sector updates, press releases, and official

Consultant	Area	Pertinent Experience
		correspondence; support with logistical issues for council events and mission trip.
CIOBANU Gheorghe	Expert in economic and financial analysis	Has graduated from American River College (Sacramento, California, USA), specializing in Accounting and Auditing and the Academy of Economic Studies of Moldova, Economics and Accounting. Experience in financial and socio-economic analysis for feasibility studies and business plans for public and commercial companies. Competence in performing financial projections and cost-benefit analyses. Experience in accounting and audit.
BURCA Sergiu	Public relations	Experienced in strategic communication, media relations, and public outreach. Skilled in developing and implementing communication strategies, crisis management, and brand positioning. Expertise in content creation, stakeholder engagement, and digital communication. Extensive experience in managing communication for grant programs, including public awareness campaigns, donor reporting, and advocacy initiatives. Participation in the development of PR plans, media monitoring, and impact assessment of communication activities.
GONȚA Carolina	Financial Manager	Experienced in financial planning, budgeting, and investment analysis. Skilled in managing corporate finances, cash flow optimization, and risk assessment. Expertise in financial reporting, compliance with international accounting standards, and strategic financial decision-making. Extensive experience in financial management of grant programs, including budgeting, monitoring, reporting, and ensuring compliance with donor regulations. Participation in the development of business plans, cost-benefit analysis, and financial forecasting.

Projects

The experience of BCI and its contributors stretches over a decade of economic transformation in Moldova.

Name of the Project	Year	Funding Source
Elaboration of feasibility studies on the modernisation of public transport services in Soroca and Comrat municipalities	2024-2025	GIZ / SBC project
Elaboration of the Sustainable Urban Mobility Plans for Soroca and Comrat	2024-2025	GIZ / SBC project
Provision of support services for advancing entrepreneurial capacities and economic opportunities in the three beneficiary micro-regions in target communities	2024	SDC / UNDP
Multidimensional response to emerging human security challenges in Moldova	2023-2024	JPN / UNDP
Municipal Strategic Planning (fourth Phase)	2023-2024	USAID
EU4MD / Provision of support to Private Sector in Cahul and Ungheni (third Phase)	11.2022-05.2024	EU / UNDP / UNICEF
Sustainable Urban Mobility Plan for the Cahul-Oancea Cross-Border Region	11.2022 – 08.2023	EU / CBC
Develop the sustainable urban mobility plan for the municipality of Chisinau	08.2022-05.2024	Chisinau Mayoralty / EU
Elaboration of the methodology for calculating fares for public transport travel in Chisinau	12.2021-03.2022	Chisinau Mayoralty
Synergy of e-Health and digital skills in Georgia, Ukraine and Moldova: the path to increase resilience of EaP civil societies in crisis times	11.2021-01.2023	EU / International Business and Economic Development Center
EU4MD / Provision of support to Private Sector in Sector in Cahul and Ungheni (second Phase)	2021-2022	EU / UNDP / UNICEF
Project monitoring and evaluation services	2021-2025	EU / Edinet Mayoralty
Chisinau river Bic Rehabilitation and Flood Protection Project	2021-2022	EBRD
Moldova Water Security and Sanitation Project - Soroca Sanitation Project, Feasibility Study and ESIA	2021	WB / SEURECA
Update of the Feasibility Study "Public Transport Chisinau - Project on electronic charging system"	2021	Chisinau Mayoralty
Evaluation of the National Strategy for Agriculture and Rural Development for 2014-2020 Elaboration of the National Strategy for Agriculture and Rural Development 2021 - 2030	2021	IFAD / MARDE
EU4MD / Provision of support to Private Sector in Cahul and Ungheni	2020-2022	EU / UNDP / UNICEF
Municipal Strategic Planning (third Phase)	2020-2021	USAID
Develop Guides for LPAs on the application of environment and climate-related legislation and organize a series of workshops for LPAs, CSOs and Women	2020-2021	UNDP
Develop Climate Change and Environmental Risks Profiles and mainstream environmental protection solutions, climate adaptation measures and gender into local development plans	2020-2021	UNDP
Municipal Strategic Planning (second Phase)	2020	USAID
Elaboration of the evaluation study of the impact of the implementation of fiscal facilities for sports and culture for employers	2020	NFF

Name of the Project	Year	Funding Source
and employees and of the application of the relevant fiscal facilities mechanisms, as well as their impact on the state budget		
Facilitate the mainstreaming of climate change adaptation and disaster risk management priorities into local development planning frameworks in a participatory and gender-sensitive manner	2019-2020	UNDP Moldova
Elaboration of roadmap for enabling the development of crowdfunding in Republic of Moldova	2019	GIZ
Municipal Strategic Planning	2019-2021	USAID
Elaboration of investment profiles in Agri-food sector	2018	GIZ
Promoting Women's Empowerment Principles (WEP) in Moldova	2018-2019	UN Women
Design of the Reorganization Plan and Business Development Plans for the potential regional WSS operators in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria)	2018	GIZ
Mid Term Evaluation of the National Strategy for Agriculture and Rural Development for 2014-2020	2017-2018	EU
Conducting and processing specializes integrity survey of the employees of the state and municipal enterprises	2017	UNDP Moldova
Elaboration of the document package for the financing application for the JOP Romania-Republic of Moldova 2014-2020, for the large-scale projects.	2017	GIES of MIA
Technical support for Modernization of Local Public Services Project	2017-2021	GIZ
Engagement of Civil Society Organizations in the delivery of local public services in North Development Region	2017-2018	GIZ Moldova
Diagnostic Analysis of the municipal enterprises in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria)	2017	GIZ Moldova
Framework Agreement for Local Venue Support for events in Moldova	2017	IBF / GIZ
Provision of Consultancy Services for Competitiveness improvement through training and certification of Business Consultants	2016-2017	EU / UNDP Moldova (SCBM)
Development of Feasibility studies in the field of roads, water and sanitation financed by the National Fund for Regional Development	2016	Local Public Authorities
Support communities from ATU Gagauzia and Taraclia district in the field of Inter-Municipal Cooperation for more efficient public service delivery at local level	2016-2018	EU / UNDP Moldova (SARD)
Support for RDA Gagauzia for developing the new RDS for Gagauzia development region	2016	GIZ Moldova
Consulting services to support Taraclia district in updating the socio-economic development strategy for 2016-2020 period	2016	EU / UNDP Moldova (SARD)
Consulting Services to support communities from ATU Gagauzia and Taraclia district in local community strategic planning and community mobilization processes	2016	EU / UNDP Moldova (SARD)
Study on impact of implementing of the DCFTA on companies in the agricultural sector	2015	HEKS / EU
Value Chain Selection Study (agriculture)	2015	CBI/ RVO
Development of socio-economic strategies for Ialoveni and Calarasi	2015	LGSP USAID
Creation of Job Opportunities through Business Support for Youth in the Transnistrian region and the Security Zone	2015-2017	EU / UNDP Moldova (SCBM)
Development of the new NSRD for 2016-2020 and the RDSs	2015	GIZ Moldova
Provision of Comprehensive Training, Coaching, Grants And On-Going	2015	UN WOMEN

Name of the Project	Year	Funding Source
Consulting Services To Women And Men Willing To Initiate Or Expand Current Business		
Provision of Comprehensive Training, Coaching, Grants And On-Going Consulting Services To Women And Men Willing To Initiate or Expand Current Business	2014-2015	UNDP Moldova
Promoting entrepreneurship in developing rural areas	2014-2016	Estonian MFA
Black Sea Network for Sustainable Tourism - Strategies for joint tourism marketing and development in the Black Sea region	2014-2015	European Union
Elaboration of the Integrated Urban Development Plan for Ungheni city	2014	Ungheni Mayoralty
Competitiveness enhancement through human synergy in the border region	2013-2014	European Union
Balti Trolleybus Company - Public Transport Twinning Partnership” Project	2013-2014	EBRD
Assistance with Amendment of Housing Codes Regulating Private Sector Housing Associations of apartment owners	2012-2013	EBRD
Preparation of Moldovan local communities to effective absorption of funds from EU cross-border cooperation programs	2013	Polish AID
Promoting PPI as an efficient mechanism for community empowerment and sustainable local development	2013-2014	European Union
Competitiveness Enhancement Project	2012-2013	World Bank
Capacity building for enhanced economic cooperation and investment	2011-2013	European Union
Restructuring Plan for the JSC „Franzeluta”	2012	JSC „Franzeluta”
Consulting services for the JSC „Franzeluta”	2012	JSC „Franzeluta”
Performant Management and Administrative Efficiency	2011 –2012	European Union
Decentralization and Local Autonomy Development: Successful European Models for the Republic of Moldova	2011 –2012	Soros Moldova, UNDP
The Siret-Prut-Nistru Euroregion IT Cooperation Network	2011 –2012	European Union
EBRD Project “Chisinau Water Supply & Sewage Treatment : Feasibility Study”	2010 - 2012	EBRD
Support LPAs in the Target Communities to Develop/Update Local Socio-Economic Development Strategies in a Participatory, Human Rights Based and Gender Responsive Manner	2011	UNDP
Restructuring Teleradio Moldova	2011	UNDP
Study of the market of petroleum products in the Republic of Moldova	2011	Romp petrol
Planning of parking spaces in Chisinau Municipality	2010-2011	Chisinau Mayoralty
Support the innovative use of remittance in productive rural investment	2010-2012	IFAD
Good governance in Chisinau – introduction of performance budget in the capital of Moldova	2010-2011	The Polish Ministry of Foreign Affairs
Insurance Markets Development and Diversification in the Republic of Moldova in the context of Free Trade Agreement Negotiations between the Republic of Moldova and the European Union	2010-2011	Soros Foundation Moldova
Elaboration of 3 Feasibility Studies for the creation of the Industrial Parks based on public property of central and/or local authorities	2010	UNDP Moldova
Evaluation of deconcentrated public services in the Republic of Moldova	2010	UNDP Moldova
Improved Capacities for Managing Development Project	2010	UNDP Moldova
Assessment of women needs in four pilot rayons in the rural area of Moldova	2010-2011	UNDP Moldova, UNIFEM

Name of the Project	Year	Funding Source
Local Economic Partnerships	2010-2011	East European Foundation
Regional Development Cooperation	2010	Institute for Public Policy
Practical Guide on Cross-Border Cooperation, Chisinau	2010	Moldova Soros Foundation
Assessment of Performances as result of the implementation of the Central Public Administration Reform Strategy in the Republic of Moldova	2010	Moldova Soros Foundation
Moldova: Cooperation in Regional Development	2009-2010	IPP, DFID, SIDA
Consulting services for Strengthening the Capacity of Chisinau Mayorality to Tackle the Impact of Global Economic Downturn - CMD	2009-2010	UNDP Moldova
Support for Local Public Authorities for better planning, budgeting, monitoring, evaluation and service provision	2009-2010	UNDP Moldova
Elaboration of Feasibility Studies for the Joint Operational Programme Romania – Ukraine – Republic of Moldova	2009	LPAs, EU
Consulting services to elaborate and implement Performance budgeting concept in Local Governments' operations in Moldova – ILDP	2009	UNDP, Moldova
Local Economic Development Strategies in urban areas	2008-2009	UNDP, Moldova
Elaboration of 10 Feasibility Studies for tourist locations in Hîncești – Leușeni tourist zone in the project “Development of investment capacities in Hîncești - Leușeni tourist zone”.	2008	Tacis CBC
National Strategy for Natural Hazard Mitigation	2008	World Bank
Local and regional communities capacities development in elaboration and administration of projects financed by EU	2008	Soros Moldova Foundation
Adaptation of local communities and public authorities through involvement in the process of identification of development and planning strategies	2007-2008	UNDP, Moldova
Human resources development and improvement of internal control in administration of small cities of Moldovan-Ukrainian borderland	2007-2008	Polish MFA and CEI Know-How Exchange Program
Research regarding the job opportunities for graduates of residential institutions and mothers with children at risk	2007	UNDP, Moldova
Elaboration of General Urban Plan of Chisinau Municipality	2006-2007	UNDP, Chisinau Municipality
Study on rural poverty in the Republic of Moldova	2006	UNDP, Moldova
Organization National Forum "Fiscal Decentralization: challenges for the Republic of Moldova". Participants: 150 representatives of Parliament, Government, Ministry of Finance and other ministries, international organizations, 1st and 2nd level local public governmental authorities, academic mediums, nongovernmental authorities, mass media	2005-2006	LGI/OSI Budapest and of Foundation Soros-Moldova
Evaluation of the Impact of One Stop Shops' Activity in Moldova	2006	USAID BIZPRO Moldova
Reporting procedures of economic agents of the Republic of Moldova	2006	USAID BIZPRO Moldova
Local Government Reform Project “Community Strategic Planning”	June - Dec 2005, June - Dec 2006	LGRP USAID

Name of the Project	Year	Funding Source
Management of Urban Public Transport System in Chisinau Municipality	2005-2006	LGI/OSI Budapest Hungary
Review and amendment of Public Procurement Law of the Republic of Moldova in order to align it to WTO Public Procurement Agreement	2005-2006	World Bank, NAPP
Local Government Reform Project "Community Strategic Planning"	2005-2006	MSIF
Assessment of the impact of RBDC in the 1st phase of RISP. Elaboration of the Medium and Long Term Strategy for the Rural Business Development Component of the Rural Investment Support Project	2005	World Bank Government
Assessment the project „Business Incubator” that was implemented by Cahul School of Small Business	2005	EURASIA Foundation
Elaboration of Sustainable Development Strategy for the communes: Harjauca, Raciula and Trebujeni and Frumoasa village	2005	UNDP Moldova
Assessment of Economic Growth Areas: Chisinau, Orhei, Soroca	2004	USAID BIZPRO Moldova
Study: Impact of Free Economic Zones on the Growth of SMEs	2004	TACIS MoldSMEDev Project
Creation and strengthening the Department of Cross Border Cooperation within Leova Mayoralty	2004	TACIS CBC
SME and Entrepreneurship development Plan for Soroca	2004	TACIS MoldSMEDev Project
Study on the Impact of the National Extension Agency Network on its Clients	2004	World Bank, Moldovan Government
Diagnostic Analysis and the Strategy of Participation of Moldovan Component in the "Lower Danube" Euroregion	2003-2004	Moldova Soros Foundation
Strengthening the Centre of Cross Border Cooperation within Cahul County	2003-2005	Soros Moldova Foundation
Socio-economic and Small Business Development Strategy in the Communes Bubuieci, Colonița, Gratiesti, Mereni, Tohatin, Floreni, Ulmu	2003-2004	USAID-BIZPRO Moldova
Supporting regional public authorities in preparing applications for TACIS CBC Program	2003-2004	SOROS Moldova Foundation
Strategy of Socio-Economic Development of Chisinau Municipality	2003-2004	UNDP Moldova
Diagnostic analyses, general audit. Regulations regarding cost analyses and authorization of tariffs for water supply and evacuation of wasted water. Company Development Plan	2003-2004	S.A. "Apa Canal Chisinau"
Moldova: Diagnostic Study on Commercial Integration	2003	World Bank
Study "Economic and Legal Grounding of the Improvement of Export Procedure System and VAT Reimbursement for Exported Agro-food Products"	2003	Rural Development Coalition
Strengthening Capacity of Cahul Regional Development Agency	2003	TACIS CBC
Analysis of the Most Frequently Asked Questions Came to the "Hot Line" Offices "Legal Framework of the Entrepreneurship Activity" Compartment	2003	USAID-BIZPRO Moldova
Sustainable Development Strategy for Floresti and the communes Mandresti, Verejeni, Sanatauca, Burlacu, Giurgiulesti	2003-2004	UNDP Moldova
Feasibility Study "Regional Development in the republic of Moldova"	2001-2002	Moldova Soros Foundation
Regional Development Concept in Moldova		
The Project of Law Concerning Regional Development in Moldova	2002	

Name of the Project	Year	Funding Source
Training Course for Business Community	2002	USAID-BIZPRO Moldova
Study "Analysis of the Entrepreneurial Activity on the Base of Entrepreneur's Patent"	2002	USAID-BIZPRO Moldova
"Franchising: Business Technique and Opportunities for the Entrepreneurs". Chisinau, PRAG-3, 2002	2002	USAID-BIZPRO Moldova
"Leasing in Moldova: Present Situation and Development Opportunities", Chisinau, PRAG-3, 2002	2002	
Assistance Training Program for Private Farmers "Marketing of Agricultural Products"	2002	Centre of Private Business Reform (USAID Program)
Supporting regional public administrations in Moldova, Taraclia County of Moldova	2002	TACIS CBC
"Cross-border Cooperation Guide ", Chisinau, Epigraf, 2003	2002-2003	Moldova Soros Foundation
"The Atlas of the Counties of the Republic of Moldova", Chisinau, TACIS, 2002	2002	EC TACIS Program
"Soroca County - Development Strategy". Chisinau, 2001	2000-2001 2001	UNDP Moldova Cahul County Council
Feasibility Study Concerning the Opportunities of Creation of the "Giurgiulești" Free Enterprise Zone		
Functioning Regulation of "Giurgiulești" FEZ	2001	Moldova Soros Foundation
Evaluation Study of Cross-border Cooperation Potential of the Republic of Moldova in the Frame of the "Upper Prut" and "Lower Danube" Euroregions		
Cross-border Cooperation activities Assistance Program in the "Upper Prut" and "Lower Danube" Euroregions	2001	Moldova Soros Foundation
Management of Local Public Administration of 10 counties of Moldova	2000	Soros Moldova

Published Books:

1. Decentralization in Moldova: a way for modernization of the R. Moldova 2015
2. Investor's Guide for the cross-border region, Chisinau, 2014
3. Procedural Manual on the Community driven development through Participatory planning and budgeting, Chisinau, 2014
4. Decentralization and Local Autonomy. European Models for the Republic of Moldova, Epigraf, 2012 (in Romanian)
5. Entrepreneur good practices, Epigraf, 2012 (in Romanian)
6. Performance Budgeting Guide for Local Public Administration, Chisinau, 2010 (in Romanian)
7. How to set up a business. Practical guide for entrepreneurs, Chisinau, 2010 (in Romanian)
8. Business Opportunities for the Beneficiaries of Remittances, Chisinau, 2010 (in Romanian)
9. Practical guide of cross-border cooperation, Second edition, Epigraf, 2010 (in Romanian)
10. Assessment of Performances as result of the implementation of the Central Public Administration Reform Strategy in the Republic of Moldova, Chisinau 2010
11. Performance Budgeting Guide for Local Public Administration, Chisinau 2009 (in Romanian)
12. Manual of Internal Audit in public administration, Chisinau 2008 (in Romanian)
13. Human Resources and Internal Audit: Recommendations for local public authorities from Moldova, Chisinau, 2007
14. General Urban Plan of Chisinau Municipality, Chisinau 2007
15. Management of urban public transport in Chisinau Municipality, Chisinau 2006 (in Romanian)
16. Management and Urban Governance, UNDP Moldova, 2004 (in Romanian)
17. Study on Tax Evasion and Smuggling of Petroleum Products in the Republic of Moldova, TIM, 2004 (in Romanian and English languages)
18. Practical guide of cross-border cooperation, Epigraf, 2003 (in Romanian)
19. Franchising: business practice and opportunities for Moldova, Prag-3, 2002 (in Romanian and Russian languages)
20. Leasing in Moldova: current situation and opportunities for development, Prag-3, 2002 (in Romanian and Russian languages)
21. Soroca: Development Strategy, Chisinau, 2001 (in Romanian)