

## Contatta

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## Competenze principali

Coaching  
Recruitment Marketing  
Corporate Recruiting

## Languages

French (Professional Working)  
Italian (Full Professional)  
Russian (Full Professional)  
English (Full Professional)  
Română (Native or Bilingual)

## Certifications

Transformative HR  
Recrutare, Selectie, Integrare  
Contractul Individual de Muncă  
versus Contractul Prestări Servicii

# Natalia Zlatin

Hiring amazing Talents  
Chişinău, Moldavia

## Riepilogo

Hello, I am a Recruiter and Head Hunter for more than 5 years

My background comes from the IT field as Account Manager, I had the chance to face customers from all across Europe, being accountable for the implementation of different web and mobile solutions for different industries.

About me: I love to travel, but I don't like being on a plane high in the sky :)

I adore motivational literature, there is nothing more precious than discovering yourself and being aware of your value, strengths, things to work on...

I like to meet and communicate with open-minded people with growth mindset!

If you want to have a talk, we can do it in one of the following languages: Romanian, Russian, English, Italian, French

Why i have switched to Recruiting and HR? It is wonderful to meet new people every day, to understand that they actually are the most valuable resource and why not to be the light for someone and maybe in years to see how a person changed its live, career due to you being there at the right time for them.

If you have a 'story' that you want to share with me - write to me and we might write the story together.

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## Esperienza

Salt Edge  
Technical Recruiter  
agosto 2023 - Present (8 mesi)  
London, England, United Kingdom

## Grid Dynamics

### Technical Recruiter

settembre 2022 - agosto 2023 (1 anno)

The major area of responsibility is finding and hiring great engineers!

- Search, selection, and communication with candidates
- Regular updates to Recruitment lead and hiring manager
- Job Descriptions, Job ads management
- Work with hiring managers and interviewers, interviewing and interview scheduling
- Whole hiring process management (search, interviews, feedbacks, job offer, hire)
- Coordinate and communication with staffing agencies/freelancers
- Participating in different marketing activities (meetups, workshops, conferences), promote Grid Dynamics on the market, build a network of potential candidates
- Keep reporting data accuracy and timely update recruitment tool;
- Be able to provide all necessary information on resources, salaries, availability of candidates on the market
- Highlights issues during the recruitment process, create an improvement action plan and vacancy promotion on the market;

## Orange

### Technical Recruitment Coordinator

novembre 2020 - settembre 2022 (1 anno 11 mesi)

Chişinău, Moldova

- Promote company's reputation as best place to work
- Hiring IT professionals, Finance, Reporting
- Actively identify and implement recruiting best practices
- Coordinate full cycle recruiting process to meet staffing goals
- Perform interviews using reliable personnel selection tools/methods
- Actively use social media to attract new candidates, advertise positions and build relationships with candidates
- Contribute to people development initiatives, competency frameworks and career development

## Picanova Group

### HR Manager

agosto 2018 - ottobre 2020 (2 anni 3 mesi)

Chisinau, Moldova

- Writing and posting the technical job descriptions
- Sourcing potential candidates on niche platforms and SMM groups
- Scanning and selecting the appropriate candidates for the proposed role
- Interview candidates combining various methods )e.g. structured interviews, technical assessments, and behavioral questions
- Onboard new hires and accompany them in all company needs
- Define the software/hardware to assign
- Maintain people happiness at the workplace

## Pink New Media SRL

### Account Manager

marzo 2006 - luglio 2018 (12 anni 5 mesi)

Pink New Media SRL

- Operates as the point of contact for assigned customers
- Develops and maintains long-term relationships with accounts
- Makes sure clients receive requested products and services in a timely manner
- Communicates client needs and demands to developers
- Forecasts and tracks deadlines of the projects together with the development team
- Manage projects within client relationships, working to carry out client goals while meeting company goals
- Identifies opportunities to grow business with existing clients
- Coordinate with staff members working on the same account to ensure quality service
- Keep records of client transactions

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## Formazione

Universitatea Pedagogică de Stat „Ion Creangă”

Bachelor of Education - BEd, English, French · (1999 - 2004)