# **ANNEX IV: KEY EXPERTS**

Name of expert	Proposed position	Years of experience	Age	Educational background	Specialist areas of knowledge	Experience in partner country	Languages and degree of fluency (VG, G, W)
CIUBOTARU BOGDAN CONSTANTIN	Key expert	9 YEARS	41	UNIVERSITY DEGREE	Electronics & Telecommunications within "Politehnica" University	2011 – present – experience in implementing project with European Funding and expert in public acquisitions	ENGLISH VG ROMANIAN VG

## **CURRICULUM VITAE**

## Proposed role in the project:

Family name: CIUBOTARU

First names: BOGDAN CONSTANTIN

Date of birth: 30.01.1979

Nationality: ROMANIAN

Civil status: Not married

Education:

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained:
1997 – 2002	Diplomat engineer
Faculty of Electronics & Telecommunications within "Politehnica" University in Bucharest, Specialization Telecommunications, "General telecommunications" subsection	
1993 – 1997	Specialization mathematics and physics
"Roman Voda" High School, Roman	

## **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
ENGLISH	1	1	1
ROMANIAN	1	1	1

Membership of professional bodies:

#### Other skills:

- Executive Master of Business Administration from Asebuss;

- Project Management Framework course from PMI Romania Chapter 35 PDU necessary for PMP exam:
- NEC Specialist Training (SDH, PDH) Installation, operation, commissioning and maintenance;
- Graduated Siemens course for Node B installation (UMTS installation);
- Alvarion Specialist Training Installation, operation, commissioning and maintenance.

Present position: Manager Years within the firm: 8 years

### **Key qualifications:**

- Executive Master in Business Administration Asebuss
- Project Management Framework course PMI Romania
- Project Manager Graduation certificate recognized by the Ministry of Labor, Family and Equal Opportunities and the Ministry of Education, Research and Youth
- Public Procurement Expert Graduation certificate recognized by the Ministry of Labor, Family and Equal Opportunities and the Ministry of Education, Research and Youth

### **Specific experience in the region:**

Country	Date from - Date to
ROMANIA	2011 - present

## Professional experience

Date from - Date to	Location	Company& reference person <sup>1</sup> (name & contact details)	Position	Description
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<sup>&</sup>lt;sup>1</sup> The Contracting Authority reserves the right to contact the reference persons. If you can not provide a reference, please provide a justification.

2011 – by now	Bucharest, Romania	S.C. Business Analysis & Strategy Consulting Bucharest	General Manager	- Assuring project management and collaboration with all parties involved in project design and implementation: project team, clients, specific suppliers (designers, builders, specialists in various fields, etc.), Contracting Authorities, Implementing - Identifying potential customers, contacting them and contracting consulting services - Responsible for project and resources planning, budgeting - Involved in integrated projects, role of program manager - Responsible with business development for new targeted areas - Monitoring the activities in order to implement the projects according to the graphs; - Organizing procurement procedures and advising beneficiaries in their implementation; - Permanent monitoring of changes to guides specific to all national funded funding programs and timely internal information (maximum 24 hours after publication);
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December 2008 – December 2011	Bucharest, Romania	S.C. MIRA Telecom Bucharest	CTO Security Department	- managing and leading the security projects, mainly in governmental area
				- responsible for technical solutions
				- responsible for project and resources planning, budgeting
				- involved in integrated projects, role of program manager
				- responsible with business development for new targeted areas
				- responsible with the R&D activity based on market requirements
April 2008 – December 2008	Bucharest, Romania	S.C. MIRA Telecom Bucharest	COO	- coordinate administrative operations at headquarters and subsidiaries
				- responsible with service providers contracts
				- responsible with costs reduction at all levels in the company
				- responsible with internal procedures for better processes efficiency
				- involved in integrated projects in telecom and security

June 2005 – April 2008	Bucharest, Romania	S.C. MIRA Telecom Bucharest	CTO Telecom Department	- managing and leading the Telecom Project Management Department  - responsible for new business opportunities in the telecom area including startups of new projects  - coordinate the managers of subsidiaries and business unit managers (project managers) to improve performance and quality of work  - responsible for project and
October 2004 - June 2005	Bucharest, Romania	S.C. MIRA Telecom Bucharest	Project Manager	- coordinate the installation teams for all subsidiaries
				<ul> <li>technical support for installation field teams</li> <li>collaborate with managers of subsidiaries for projects implementation</li> </ul>
				- planning of projects and resources
				- responsible with reporting to customers: projects updates, requests for equipments and materials, financial situations

September 2003 - October 2004	Bucharest, Romania	S.C. MIRA Telecom Bucharest	Engineer	<ul> <li>implement the solution (GSM, UMTS and ISP) for mobile telecomm operators</li> <li>provide maintenance, adjustments and upgrades for the implemented solutions</li> <li>coordinate the team for projects implementation (GSM, UMTS and ISP) based on the clients requirements</li> </ul>
November 2002 - September 2003	Roman, Romania	SC Conex-Sat Roman	Engineer	- project and design the technical development strategy based on the marketing company requirements  - coordinate the implementation of the main network branches (radio network - Internet, cable network - TV and optic fiber network - both TV and Internet).

Other relevant information (e.g., Publications)