

# EXPRESSION OF INTEREST

APPLICATION FOR  
EU/EDF-FUNDED  
SERVICE CONTRACT



2021/S 156-415051



## Develop the Sustainable Urban Mobility Plan for the municipality of Chisinau

Location – Chisinau/ Republic of Moldova

19<sup>th</sup> October 2021

**ORIGINAL**

**AVENSA**

**GOPAInfra**



Bucharest, 7<sup>th</sup> October 2021  
Tel. No.: +40 21 202 3077  
Email address: [internationaltenders@avena.ro](mailto:internationaltenders@avena.ro)

## City Hall of Chisinau Municipality

(Republic of Moldova)

MD-2012, MOLDOVA, mun.Chişinău, mun.Chişinău, Bd.Ştefan cel Mare şi Sfânt, no.83

Your ref: 2021/S 156-415051

Title: **Develop the Sustainable Urban Mobility Plan for the municipality of Chisinau**

Dear Madam/Sir,


In response to the Service Procurement Notice for the above-mentioned project, we are pleased to present our Expression of Interest (1 original and 3 copies) in the name of the consortium:

- **AVENSA CONSULTING Ltd**, Romania (Leader)
- in association with
- **GOPA Infra GmbH**, Germany (Member 2)
- **Corporate Solutions Consulting Limited**, British (Member 3)

We believe that our consortium represents a synthesis of competent expertise and resources, which encompasses extensive experience in managing, coordinating and implementing international donor funded projects of similar complexity as the proposed project.

We look forward to the opportunity of providing our services to you.

Yours faithfully,

  
**Marius Catalin NECULA,**  
Director International Bidding Department  
Authorized representative of AVENSA CONSULTING Ltd

**AVENSA CONSULTING // Art of Performance**

Expo Business Park, No. 54A Aviator Popisteanu street, Building 2, floor 1-2, District 1, Bucuresti, Romania Tel/Fax: +40 21.202.3077  
Barbu Lautaru 48A, Iasi, Romania Tel/Fax: 0040 232 217603  
Columna 72/3, Chisinau, Republic of Moldova Tel/Fax: 0037 322843183

ROMANIA – MOLDOVA – SERBIA – TURKEY – GEORGIA – NORTH MACEDONIA – MONTENEGRO – AZERBAIJAN

# APPLICATION FOR EU/EDF-FUNDED SERVICE CONTRACT

Contract notice: **2021/S 156-415051**

**Develop the Sustainable Urban Mobility Plan for the municipality of Chisinau**




Location - Chisinau/ Republic of Moldova

Please supply **one signed** application (for each lot, if the tender procedure is divided into lots), together with **three copies**. For economical and ecological reasons, we strongly recommend that you submit your files on paper (no plastic folder or divider). We also suggest you use double-sided printing wherever possible. Your application must include a signed declaration using the annexed format from each legal entity making the application. **All data included in this application must concern only the legal entity or entities making the application.**

Any additional documentation (brochures, letters etc.) sent with your application will not be taken into consideration. Applications submitted by a consortium (i.e. either a permanent, legally-established grouping or a grouping set up informally for a specific tender procedure) must follow the instructions applicable to the consortium leader and its members.

An economic operator may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links which it has with them. If they do, they must prove to the contracting authority that they have the resources needed to perform the contract, for example by producing a commitment from those entities to place resources at their disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and nationality as the economic operator, as well as the relevant selection criteria. With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the works or services for which these capacities are required. With regard to economic and financial criteria, the entities upon whose capacity the tenderer relies, become jointly and severally liable for the performance of the contract.

## 1 SUBMITTED by (i.e. the identity of the Candidate)

|          | Name(s) of legal entity or entities making this application   | Nationality |
|----------|---|-------------|
| Leader   | AVENSA CONSULTING Ltd.                   | Romanian    |
| Member 2 | GOPA Infra GmbH.                         | Germany     |
| Member 3 | Corporate Solutions Consulting Limited.  | British     |

## 2 CONTACT PERSON (for this application)

|              |  |
|--------------|--|
| Name         | Marius Catalin NECULA  |
| Organisation | AVENSA CONSULTING Ltd  |
| Address      | Expo Business Park, No. 54A Aviator Popisteanu street, Building 2, floor 1-2, District 1, Bucharest, 012244, Romania.  |
| Telephone    | +40 021 202 3077<br>+40 740 216 982 (Mobile)   |
| Fax          | +40 021 202 3077   |
| e-mail       | <a href="mailto:office@avensa.ro">office@avensa.ro</a><br><a href="mailto:internationaltenders@avensa.ro">internationaltenders@avensa.ro</a><br><a href="mailto:catalin.necula@avensa.ro">catalin.necula@avensa.ro</a> |

## 3 ECONOMIC AND FINANCIAL CAPACITY

Please complete the following table of financial data based on your annual accounts and your latest projections. If annual accounts are not yet available for the current year or past year, please provide your latest estimates in the columns marked with \*\*. Figures in all columns must be calculated on the same basis to allow a direct, year-on-year comparison to be made (or, if the basis has changed, please provide an explanation of the change as a footnote to the table). When the current ratio is set as selection criterion, for non-for-profit organisations the ratio has to be calculated without taking into account within the current liabilities the pre-financing received from donors for ongoing projects. Any other clarification or explanation which is judged necessary may also be provided. If the Candidate is a public body, please provide equivalent information.

| Financial data                                     | 2 years before last<br>[2018]<br>EUR | Year before last year<br>[2019]<br>EUR | Last year<br>[2020]<br>EUR | Average<br>[2018– 2020]<br>EUR | Previous year<br>[2020]<br>EUR | This year<br>[2021]<br>EUR |
|--|--------------------------------------|--|----------------------------|--------------------------------|--------------------------------|----------------------------|
| Annual turnover, excluding this contract           | 25.641.689,57                        | 31.972.193,40                          | 39.640.901,94              | 32.418.261,64                  | 39.640.901,94                  | 40.761.226,00              |
| Current Assets                                     | 16.209.586,39                        | 15.317.269,50                          | 16.957.494,33              | 16.161.450,07                  | 16.927.494,33                  | 16.518.783,00              |
| Current Liabilities                                | 10.338.290,33                        | 8.200.791,27                           | 7.910.529,49               | 8.816.537,03                   | 7.910.529,49                   | 10.353.955,00              |
| Current ratio (current assets/current liabilities) | Not applicable                       | Not applicable                         | 2,14                       | Not applicable                 | Not applicable                 | Not applicable             |

## 4 STAFF

Please provide the following statistics on staff for the current year and the two previous years.

| Annual Manpower                                    | 2 years before past year<br>[2018] |                 | 1 years before past year<br>[2019] |                 | Past year<br>[2020] |                 | Current year<br>[2021] |                 | Period average<br>[2018 – 2021] |                 |
|--|------------------------------------|-----------------|------------------------------------|-----------------|---------------------|-----------------|------------------------|-----------------|---------------------------------|-----------------|
|  | Overall                            | Relevant fields | Overall                            | Relevant fields | Overall             | Relevant fields | Overall                | Relevant fields | Overall                         | Relevant fields |
| Permanent staff                                    | 113                                | 52              | 120                                | 53              | 156                 | 102             | 162                    | 104             | 138                             | 78              |
| Other staff  | 488                                | 277             | 541                                | 267             | 551                 | 343             | 574                    | 338             | 539                             | 306             |
| Total  | 601                                | 329             | 661                                | 320             | 707                 | 445             | 736                    | 442             | 676                             | 384             |
| Permanent staff as a proportion of total staff (%) | 18,80                              | 15,81           | 18,15                              | 16,56           | 22,07               | 22,92           | 22,01                  | 23,53           | 20,37                           | 20,25           |

## PROJECT MANAGER

Please provide name, qualifications and relevant experience.

|   |   |
|---|---|
| Position Title:   | Project Manager   |
| Name:   | ROXANA MARIA NECHITA  |
| Date of Birth:  | 07.09.1978  |
| Country of Citizenship/Residence:                         | Romania   |
| Education:  | <p><b>2001 - 2006</b> – Doctor in Economic Sciences (PhD.), Political Economy:</p> <ul style="list-style-type: none"> <li>- "Alexandru Ioan Cuza" University, Faculty of Economics and Business Administration, Iași, Department of Political Economy<br/>Paper title: "Preparing and negotiating Romania's accession to the European Union".</li> </ul> <p><b>1997 – 2001</b> - Bachelor's Degree, Economist, Specialist in International economic relations:</p> <ul style="list-style-type: none"> <li>- "Alexandru Ioan Cuza" University, Faculty of Economics and Business Administration, Iași, International Transactions Department<br/>Department of Economics, International Economic Relations.</li> </ul> |
| Language Skills:  | <p><b>Romanian</b> (mother tongue)</p> <p><b>English</b> (full professional proficiency)</p>  |
| Membership in Professional Associations and Publications: | Member of International Coaching Federation (ICF), <a href="https://coachingfederation.org/">https://coachingfederation.org/</a>  |

**Employment record relevant to the assignment:** {Starting with present position, list in reverse order. Please provide dates, name of employing organization, titles of positions held, types of activities performed and location of the assignment, and contact information of previous clients and employing organization(s) who can be contacted for references. Past employment that is not relevant to the assignment does not need to be included.}

| Period            | Employing organization and your title/position. Contact information for references.  | Country    | Summary of activities performed relevant to the Assignment   |
|-------------------|--|------------|--|
| 07/2021 – 08/2022 | <b>AVENSA CONSULTING Ltd. / Team Leader - Project Director</b><br>Catalin Necula, Director International Bidding Department.<br><a href="mailto:catalin.necula@avensa.ro">catalin.necula@avensa.ro</a> | Moldova    | <p><b>Project title: ELABORATION OF INTEGRATED PLAN FOR SMART URBAN DEVELOPMENT EDINET MUNICIPALITY.</b></p> <ul style="list-style-type: none"> <li>▪ Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>▪ Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>▪ Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>▪ Providing input and expertise for: elaboration of the General Urban Plan; elaboration of the Urban Mobility Plan of Edineț municipality; elaboration of the Action Plan for energy efficiency and climate of Edineț municipality.</li> </ul> |
| 12/2019 –         | <b>AVENSA CONSULTING Ltd. / Deputy Project</b>   | Montenegro | <b>Project title: TECHNICAL ASSISTANCE FOR CAPACITY SUPPORT TO THE TRANSPORT SECTOR AND EU AQUIS</b>   |

|                   |  |         |  |
|-------------------|--|---------|--|
| 12/2023           | <b>Manager</b><br>Catalin Necula, Director International Bidding Department.<br><a href="mailto:catalin.necula@avensa.ro">catalin.necula@avensa.ro</a>   |         | <b>ALIGNMENT IN MONTENEGRO, EuropeAid/140039/IH/SER/ME.</b> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project.</li> </ul>   |
| 10/2018 – 04/2020 | <b>AVENSA CONSULTING Ltd. / Project Director – Project Manager</b><br>Catalin Necula, Director International Bidding Department.<br><a href="mailto:catalin.necula@avensa.ro">catalin.necula@avensa.ro</a> | Moldova | <b>Project title: SUPPORT TO REFORM OF THE TRANSPORT SECTOR IN THE REPUBLIC OF MOLDOVA, Europeaid/139029/DH/SER/MD.</b> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Maintain a knowledge base to ensure all deliverables and work-products are collected and uploaded to the appropriate project management platform;</li> <li>Monitor the progress of the project and make adjustments as necessary to ensure the successful completion of the project to time and budget.</li> </ul>  |
| 07/2017 – 06/2019 | <b>AVENSA CONSULTING Ltd. / Deputy Project Manager</b><br>Catalin Necula, Director International Bidding Department.<br><a href="mailto:catalin.necula@avensa.ro">catalin.necula@avensa.ro</a>             | Moldova | <b>Project title: TECHNICAL ASSISTANCE FOR THE INTEGRATION OF ATU GAGAUZIA IN THE NATIONAL FRAMEWORK FOR REGIONAL DEVELOPMENT, EuropeAid/138494/DH/SER/MD.</b> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Maintain a knowledge base to ensure all deliverables and work-products are collected and uploaded to the appropriate project management platform;</li> <li>Monitor the progress of the project and make adjustments as necessary to ensure the successful completion of the project to time and budget.</li> </ul> |
| 06/2021 – 01/2022 | <b>AVENSA CONSULTING Ltd. / Project Director - Project Manager</b><br>Florentina Macovei, Director Consulting Department<br><a href="mailto:florentina.macovei@avensa.ro">florentina.macovei@avensa.ro</a> | Romania | <b>Project title: ELABORATION OF INTEGRATED URBAN DEVELOPMENT STRATEGY - SIDU AND UPDATING OF URBAN MOBILITY PLAN - SUMP WITHIN THE PROJECT "SIMPLIFICATION OF ADMINISTRATIVE PROCEDURES AND ELABORATION OF SIDU AND SUMP AT THE LEVEL OF RAMNICU VALCEA MUNICIPALITY".</b> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Providing input and expertise for: elaboration of the Integrated Urban Development Strategy; elaboration of the Sustainable Urban Mobility Plan of Ramnicu Valcea municipality.</li> </ul>            |

|                      |  |         |  |
|----------------------|--|---------|--|
| 10/2020 –<br>11/2021 | <b>AVENSA CONSULTING Ltd. / Project Director</b><br>Florentina Macovei, Director Consulting Department<br><a href="mailto:florentina.macovei@avensa.ro">florentina.macovei@avensa.ro</a> | Romania | <p><b>Project title: ELABORATION OF STRATEGIC PLANNING DOCUMENTS WITHIN THE PROJECT "STRATEGIC PLANNING - VASLUI MUNICIPALITY": The Institutional Strategic Plan (ISP) of Vaslui Municipality related to the years 2021-2022; The Integrated Urban Development Strategy (IUDS) of Vaslui Municipality 2021-2027; The Sustainable Urban Mobility Plan (SUMP) of Vaslui 2021-2027.</b></p> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Providing input and expertise for: elaboration of the Integrated Urban Development Strategy; elaboration of the Sustainable Urban Mobility Plan of Vaslui municipality.</li> </ul> |
| 10/2018 –<br>05/2019 | <b>AVENSA CONSULTING Ltd. / Project Director</b><br>Florentina Macovei, Director Consulting Department<br><a href="mailto:florentina.macovei@avensa.ro">florentina.macovei@avensa.ro</a> | Romania | <p><b>Project title: ELABORATION OF THE INTEGRATED MOBILITY PLAN (SUMP) FOR SFANTU GHEORGHE MUNICIPALITY.</b></p> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Providing input and expertise for: elaboration of the Sustainable Urban Mobility Plan of Sfantu Gheorghe municipality.</li> </ul>   |
| 09/2017 –<br>02/2019 | <b>AVENSA CONSULTING Ltd. / Project Director</b><br>Florentina Macovei, Director Consulting Department<br><a href="mailto:florentina.macovei@avensa.ro">florentina.macovei@avensa.ro</a> | Romania | <p><b>Project title: ELABORATION OF THE SUSTAINABLE URBAN MOBILITY PLAN (SUMP) OF VATRA DORNEI MUNICIPALITY.</b></p> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Providing input and expertise for: elaboration of the Sustainable Urban Mobility Plan of Vatra Dornei municipality.</li> </ul>   |
| 04/2016 –<br>10/2017 | <b>AVENSA CONSULTING Ltd. / Project Director</b><br>Florentina Macovei, Director Consulting Department<br><a href="mailto:florentina.macovei@avensa.ro">florentina.macovei@avensa.ro</a> | Romania | <p><b>Project title: ELABORATION OF THE SUSTAINABLE URBAN MOBILITY PLAN (SUMP) AT THE LEVEL OF BOTOSANI MUNICIPALITY AND BOTOSANI METROPOLITAN AREA.</b></p> <ul style="list-style-type: none"> <li>Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>Providing input and expertise for: elaboration of the Sustainable Urban Mobility Plan of Botosani metropolitan area.</li> </ul>  |
| 09/2014 –            | <b>AVENSA CONSULTING Ltd. / Project Manager</b>  | Romania | <b>Project title: SUSTAINABLE URBAN MOBILITY PLANS FOR GROWTH POLES IN ROMANIA, LOT 4 – SUSTAINABLE</b>  |



|         |  |  |   |
|---------|--|--|---|
| 06/2016 | Florentina Macovei, Director Consulting Department<br><a href="mailto:florentina.macovei@avensa.ro">florentina.macovei@avensa.ro</a> |  | <b>URBAN MOBILITY PLAN (SUMP) FOR BUCHAREST – ILFOV AGGLOMERATION.</b> <ul style="list-style-type: none"> <li>▪ Manage the scope of the project. Manage effective and timely resource allocations;</li> <li>▪ Develop detailed workplans which identifies and sequences the activities needed to successfully complete the project;</li> <li>▪ Manage the resources/teams of international experts (time, budget, human resources) required to complete the project;</li> <li>▪ Providing input and expertise for: elaboration of the Sustainable Urban Mobility Plan of Bucuresti - Ilfov area.</li> </ul> |
|---------|--|--|---|

## 5 AREAS OF SPECIALISATION

Please fill in the table below to indicate any areas of specialist knowledge related to this contract for each legal entity making this application. State the type of area of specialisation as the row heading and use the name of the legal entity as the column headings. Indicate the areas of specialist knowledge each legal entity has by placing a tick (✓) in the box corresponding to the specialisation in which it has significant experience. **Maximum 10 specialisations.**

|   | AVENSA | GOPALInfra | CORPORATE SOLUTIONS |
|---|--------|------------|---------------------|
| 1. Experience in the implementation of large technical assistance contracts according to PRAG Procedures.   | ✓      | ✓          | ✓                   |
| 2. Provided services under at least 1 (one) service contract with a budget of at least EUR 460,000.00 (proportion carried out by the candidate) in sustainable urban mobility planning.   | ✓      | ✓          | ✓                   |
| 3. Provided services under at least 2 finished contracts (with the value of the activities carried out by the candidate equal to or greater than EUR 200,000.00 within each such contract) and which has been implemented in EU Member States or EU Neighbouring Countries.       | ✓      | ✓          | ✓                   |
| 4. Strong experience in sustainable urban mobility studies. In-depth experience in developing Sustainable Urban Mobility Plans.   | ✓      | ✓          | ✓                   |
| 5. In-depth experience in urban studies including urban mobility, urban development, urban efficiency & climate, air quality, and electric mobility.  | ✓      | ✓          | ✓                   |
| 6. Extensive experience in providing capacity building activities through conducting specific trainings on the job support, workshops, gap analysis, study visits etc.;   | ✓      | ✓          | ✓                   |
| 7. Experience in implementing projects in the field of transport.   | ✓      | ✓          | ✓                   |
| 8. Competency at managing, coordinating and implementing large and multi-disciplinary EC funded projects.   | ✓      | ✓          | ✓                   |
| 9. Broad experience in managing, coordinating and implementing international and national funded projects in the country. Extensive experience in managing, coordinating and implementing international donor funded projects with a complexity to the proposed contract/project. | ✓      | ✓          | ✓                   |
| 10. Proven experience in the development of digital transformation strategy and application methodology to improve quality of life.   | ✓      | ✓          | ✓                   |

## 6 EXPERIENCE

Please fill in the table below to summarise the main projects related to this contract carried out over the past 3 years by the legal entity or entities making this application. The number of references to be provided must not exceed 15 for the entire application. Candidates are allowed to refer either to projects completed within the reference period (although started earlier) or to projects not yet completed. In the first case the project will be considered in its whole if proper evidence of performance is provided (statement or certificate from the entity which awarded the contract, proof of final payment). In case of projects still on-going only the portion satisfactorily completed during the reference period (although started earlier) will be taken into consideration. This portion will have to be supported by documentary evidence (similarly to projects completed) also detailing its value.

| Ref No. 1   | Project title       |                             | SUPPORT TO REFORM OF THE TRANSPORT SECTOR IN THE REPUBLIC OF MOLDOVA, EuropeAid/139029/DH/SER/MD. |  |  |                   |                   |  |
|---|---------------------|-----------------------------|---|--|--|-------------------|-------------------|--|
| Name of legal entity  | Country             | Overall project value (EUR) | Percentage carried out by candidate (%)   | Nº of staff provided   | Name of client                           | Origin of funding | Dates (start/end) | Name of partners if any  |
| <b>AVENSA</b>   | Republic of Moldova | 901.510 €                   | 80%   | KE 1-TL; KE 2; 203 WDs NKE   | EU Delegation to the Republic of Moldova | EU                | 10/2018 – 04/2020 | APPLUS NORCONTROL S.L.U<br>SICI DOMINUS S.L<br>IFUA Horváth & Partners Ltd<br>KTI Institute for Transport Sciences Non-Profit Ltd. |
| Detailed description of project   |                     |                             |   | Type of services provided  |  |                   |                   |  |
| <p><b>The overall objective</b> of the project is <b>to contribute to the reform of the transport sector in line with the transport chapter of the EU-Moldova Association Agreement.</b></p> <p>The objective of the contract is to provide technical assistance and capacity building to support legal approximation and policy development for fulfilment of the commitments undertaken in the transport sector to the Republic of Moldova.</p> <p>The Contract <b>will implement the requirements of the EU-MD Association Agreement (AA) in the Transport sector (mainly Chapter 15, Transport and Articles 74 and 75 of Chapter 13, Fisheries and Maritime Policy) and will be composed of activities in the Waterborne Transport Sector (implementation of EU legal acts related to Flag State and Port State Control), in the Railway sector (preparation of legal and operational framework for implementation of AA requirements), in the Road Transport and in the Aviation Sectors (assistance in implementation of EU legal acts which are not yet harmonised).</b></p> <p><b>The purposes</b> of this contract are as follows:</p> <ul style="list-style-type: none"> <li>▪ <b>In the Waterborne Transport sector:</b> to prepare a legal and operational framework for implementation of EU legal acts related to Flag State and Port State Control and creation of a Waterborne Transport Agency by the reorganisation of Giurgiulesti Harbor Master Service, training the staff of the new Agency and general advice on implementation of remaining EU acts from AA.</li> <li>▪ <b>In the Railway sector:</b> to prepare a legal and operational framework for implementation of AA requirements and creation of State institutions required by EU legal acts;</li> <li>▪ <b>In the Road Transport and Aviation sectors:</b> to provide assistance in implementation of certain EU legal acts, which are not yet harmonised.</li> </ul> <p><b>The main results</b> of this contract are as follows:</p> <ul style="list-style-type: none"> <li>• <u>Result 1 Waterborne transport:</u> <ul style="list-style-type: none"> <li>- Relevant legal framework in place regarding Flag State and Port State Control as required by the AA prepared in line with international conventions and the EU acquis and agreed with the Beneficiary;</li> </ul> </li> </ul> |                     |                             |   | <p><b><u>The main services/activities/tasks provided/implemented:</u></b> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <p><b>COMPONENT 1: WATERBORNE TRANSPORT</b></p> <p><b>Activity 1.1 - Relevant legal framework regarding Flag State and Port State Control as required by the AA is prepared in line with international conventions and EU acquis and agreed with the Beneficiary.</b></p> <ul style="list-style-type: none"> <li>- Analysis of existing and planned (drafted) legislation regarding the transposition of the EU Acquis regarding Flag State and Port State control (approx. 10 EU legislative acts, their amendments and implementation rules), identifying gaps in the existing national legislation and elaboration of proposals for modifications of legislative acts, including acts for the system of non-compliance sanctions and for inspections of ships, paid by ship owners.</li> </ul> <p><b>Activity 1.2 - Legal framework, structure and operational documents for fully operational Waterborne Transport Agency, performing Flag State and Port State Control functions</b></p> <ul style="list-style-type: none"> <li>- Analysis of practical aspects of reorganization of Giurgulesti Harbour Master Services into a state agency, performing functions of a waterborne transport administration in full accordance with the EU requirements: identify the gaps in the existing organisation and propose recommendations based on EU best practice.</li> <li>- Drafting the legal framework and the internal rules and functioning procedures of the new agency in view of setting up the naval agency in accordance with EU requirements.</li> <li>- Elaboration of integrated Ship Database, accessible to external users, for registration of ships and registration of all necessary information regarding each ship (owners, agents, managers, Recognized Organizations (RO), data on certificates and other documents issued by the Flag State, including confirmation of Diplomas for seafarers and validity of certificates, data about port State inspections, findings, responsible RO, sanctions etc.).</li> <li>- Elaboration and implementation of practices (rules and procedures) for improving Ship Registration, quality and efficiency of the Flag State Control and interaction with Recognized Organizations.</li> <li>- Provided support to the strategic planning and programming in the field of waterborne transport sector, including also support to review and update of the related part/section of the National Transport Strategy.</li> </ul> <p><b>Activity 1.3 - A training plan for the staff of the future Waterborne Transport Agency is developed and implemented and the transfer of skills regarding EU best practice for ship registration and flag and port controls is provided</b></p> <ul style="list-style-type: none"> <li>- Elaboration of training needs analysis: identification of past and present problems and future challenges to be met through training and development.</li> <li>- Preparation of a mid-term training plan for Waterborne Transport Agency</li> </ul> |  |                   |                   |  |

|   |  |
|---|--|
| <ul style="list-style-type: none"> <li>- Legal framework, structure and operational documents for a fully operational Waterborne Transport Agency, performing Flag State and Port State Control functions are in place. All to be prepared and agreed with the Beneficiary;</li> <li>- A training plan for the staff of the Waterborne Transport Agency is developed and implemented and the transfer of skills regarding EU best practice for ship registration and flag and port controls is provided;</li> <li>- Beneficiary is consulted in terms of road map preparation and assessment of needs for further technical assistance defined for the implementation of the remaining EU legal acts from the AA.</li> <li>• <u>Result 2 Railways:</u> <ul style="list-style-type: none"> <li>- To draft relevant legal framework, including secondary legislative acts, to implement all AA requirements in the railway sector and establish state institution/s as required by EU legal acts. To be prepared and agreed with the Beneficiary;</li> <li>- Operational framework for new institutions permitting the start of operations drafted and agreed with the Beneficiary.</li> </ul> </li> <li>• <u>Result 3 Road transport:</u> <ul style="list-style-type: none"> <li>- Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the type approval of vehicles and their trailers (Directive 2007/46/EC), approval and market surveillance of two- or three-wheel vehicles and quadricycles (Regulation (EU) No 168/2013) and combined transport (Directive 92/106/EC) and operational documents prepared;</li> <li>- Assistance provided on enforcement of other EU legal acts regarding driving and rest time, tachographs, transport of dangerous goods, speed limitation devices, weight measurement, training of commercial drivers and IT systems and databases provided by training of staff and improving procedures based on best EU practices.</li> </ul> </li> <li>• <u>Result 4 Aviation:</u> <ul style="list-style-type: none"> <li>- Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the certification of aircraft and related products as required by Subparts A, B, D, E, J and O from Annex 1 (part 21) of the Regulation (EU) No 748/2012;</li> <li>- Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the accident investigation body as required by the EU legislative acts.</li> </ul> </li> <li>• <u>Result 5 Accident Investigation Body:</u> <ul style="list-style-type: none"> <li>- Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the accident investigation body (one single body for aviation, railways and waterborne transport) as required by the EU legislative acts.</li> </ul> </li> </ul> <p><u><b>This reference fulfils the Technical Criterion 20.3.2) under the Contract Notice.</b></u></p> | <ul style="list-style-type: none"> <li>- Performing capacity building activities of Waterborne Transport Agency regarding ship registration, Flag and Port State control and interaction with Recognized Organizations: three specific seminars for the personnel of the Waterborne Transport Agency (and the main stakeholders), according to needs in sensitive areas (ship registration, flag and state port controls and interaction with the RO) will be performed according to the relevant IMO standards and EU requirements.</li> <li>- One study tour to an EU MS, dedicated to ship registration and flag and port controls.</li> </ul> <p><b>Activity 1.4 - Beneficiary is consulted, road map is prepared and needs for further technical assistance are defined for the implementation of remaining EU legal acts from the AA in the waterborne sector.</b></p> <ul style="list-style-type: none"> <li>- Analysis of existing and planned (drafted) legislation regarding the transposition of the remainder of the EU Acquis required by the AA (not related to Flag State and Port State Control, approx. 18 EU legislative acts), identifying gaps in the existing national legislation and elaboration of proposals for modifications of legislative acts. Analysis of transposition and implementation capacity of the Ministry and new Waterborne Transport Agency and definition of technical assistance needs. Consultation of Beneficiary on necessary steps for harmonisation of remaining EU legislative acts.</li> </ul> <p><b>COMPONENT 2: RAILWAYS</b></p> <p><b>Activity 2.1 - Relevant legal framework, including secondary legislative acts, to implement all AA requirements in the railway sector and establish state institution/s as required by EU legal acts. To be prepared and agreed with the Beneficiary.</b></p> <ul style="list-style-type: none"> <li>- Analysis of existing and planned (drafted) legislation for implementation of all AA requirements in the Railway sector (11 EU legislative acts and its amendments, also taking into account new Directives 2016/798, 2016/798 and Regulation 2016/2338), identifying gaps in the existing national legislation, elaboration of proposals for institutional and legislative structure, analysing different options and agreement with Beneficiary on the best option for Moldova.</li> <li>- Drafting of new legislative acts and amendments to existing ones taking into account agreement with the Beneficiary on institutional and legislative structure necessary for implementation of the AA requirements.</li> <li>- Assistance in harmonisation process with other institutions as required by the Beneficiary.</li> <li>- Provided support to the strategic planning and programming in the field of railway transport sector, including also support to review and update of the related part/section of the National Transport Strategy.</li> </ul> <p><b>Activity 2.2 - Operational framework for new institutions, allowing starting operations, drafted and agreed with the Beneficiary.</b></p> <ul style="list-style-type: none"> <li>- Once agreement with the Beneficiary on the institutional structure is reached, the Consultant shall prepare operational documents (in parallel with draft legislative acts) for the new or reorganised institutions.</li> <li>- Assistance in the creation of new institution/s and/or allocation of functions to existing institution/s (if the relevant decisions are made during the implementation of the project). Provision of advice to and consultation of the Beneficiary on practical aspects, assistance in the hiring of staff, etc.</li> </ul> <p><b>COMPONENT 3: ROAD TRANSPORT</b></p> <p><b>Activity 3.1 - Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the type approval of vehicles and their trailers (Directive 2007/46/EC), approval and market surveillance of two- or three-wheel vehicles and quadricycles (Regulation (EU) No 168/2013) and combined transport (Directive 92/106/EC) and operational documents prepared.</b></p> <ul style="list-style-type: none"> <li>- Analysis of existing and planned (drafted) legislation for implementation of the requirements of those directives, identifying gaps in the existing national legislation, analysis of different options and elaboration of proposals for amendments of legislative acts and allocation of functions to state institutions; agreement with the Beneficiary on the best option for Moldova.</li> <li>- Drafting of legislative acts and preparation of operational documents so that as soon as a decision has been made on the allocation of functions, the Beneficiary can hire staff and start operations.</li> <li>- Provided support to the strategic planning and programming in the field of road transport sector, including also support to review and update of the related part/section of the National Transport Strategy.</li> </ul> <p><b>Activity 3.2 - Assistance on enforcement of other EU legal acts regarding driving and rest time, tachographs, transport of dangerous goods, speed</b></p> |
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limitation devices, weight measurement, training of commercial drivers and IT systems and databases provided by training of staff and improving procedures based on best EU practices.

- Assessment of training needs and provision of training to the staff of the National Road Transport Agency (ANTA) (focus on 56 on-site inspectors and 8 inspectors for technical workshops) regarding control procedures and practices of driving and rest time, tachographs, transport of dangerous goods, speed limitation devices and weight measurement as required by the relevant EU legislative acts.
- Revision of existing control procedures performed by ANTA and elaboration of proposals for improvements based on the best EU practices.
- Assistance in implementation of the requirements of the Directive 2003/59 on training of commercial drivers.

#### COMPONENT 4: AVIATION

**Activity 4.1 - Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the certification of aircraft and related products as required by Subparts A, B, D, E, J and O from Annex 1 (part 21) of the Regulation (EU) No 748/2012.**

- Analysis of existing and planned (drafted) legislation for implementation of the requirements of the Regulation, identifying gaps in the existing national legislation, analysis of different options and elaboration of proposals for amendments of legislative acts and allocation of functions; agreement with the Beneficiary on the best option for Moldova.
- Drafting of legislative acts and preparation of operational documents so that as soon as a decision has been made on the allocation of functions, the Beneficiary can start operations
- Detailed plan of activities (road map) and recommendations to the Beneficiary to allocate functions to existing institution/s and start operations
- Staff requirements (numbers, qualification, job descriptions etc.) and practical advice for staff allocation, taking into account the local situation
- Detailed rules, procedures, manuals, descriptions of processes, document flows, requirements for IT systems and databases (if applicable) and other necessary documents

#### COMPONENT 5: ACCIDENT INVESTIGATION BODY

**Activity 5.1 - Relevant legal and operational framework drafted and agreed with the Beneficiary regarding the accident investigation body (one single body for aviation, railways and waterborne transport) as required by the EU legislative acts.**


- Analysis of existing and planned (drafted) legislation in all three transport sub-sectors for implementation of the requirements of the relevant EU legislative acts, identifying gaps in the existing national legislation, analysis of different options and elaboration of proposals for amendments of legislative acts; agreement with the Beneficiary.
- Drafting of legislative acts and preparation of basic operational documents so that as soon as a decision is made on the creation of a new institution or allocation of functions, the Beneficiary can start operations.
- Detailed plan of activities (road map) and recommendations to the Beneficiary to create institution or allocate functions to existing institution/s and start operations
- Staff requirements (numbers, qualification, job descriptions etc.) and practical advice for staff allocation, taking into account the local situation
- Detailed rules, procedures, basic manuals, descriptions of processes, document flows, requirements for IT systems and databases and other necessary documents


| Ref No. 2  | Project title |                             | SUSTAINABLE URBAN MOBILITY PLANS FOR GROWTH POLES IN ROMANIA, LOT 4 - SUSTAINABLE URBAN MOBILITY PLAN (SUMP) FOR BUCHAREST – ILFOV AGGLOMERATION. |  |  |   |                   |   |
|--|---------------|-----------------------------|---|--|--|---|-------------------|---|
| Name of legal entity   | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)   | Nº of staff provided   | Name of client   | Origin of funding                                     | Dates (start/end) | Name of partners if any                     |
| <b>AVENSA</b>  | Romania       | € 881.775                   | 55%<br>(€ 484.976)  | 12   | Ministry of Regional Development and Public Administration | European Bank for Reconstruction & Development (EBRD) | 09/2014 – 06/2016 | ROM Transportation Engineering Ltd (leader) |
| Detailed description of project  |               |                             |   | Type of services provided  |  |   |                   |   |
| <p>Ministry of Regional Development and Public Administration (MDRAP) identified seven growth poles, with the Bucharest-Ilfov, as entities of Romania polycentric urban development. A main component of the policy is to promote the growth poles of growth and urban development through the development of sustainable transport systems. <b>Sustainable Urban Mobility Plan (SUMP)</b> will propose strategies, policies, key projects and priorities to ensure sustainable transport, which can support sustainable economic growth of socially and environmentally for the Bucharest-Ilfov. Specifically, the Bucharest-Ilfov will follow the development of a sustainable transport system to meet the standards of European capitals.</p> <p><b>Project objectives:</b></p> <p>PMUD Bucharest-Ilfov area must pursue the development of an integrated multimodal transport system to support economic growth in the region, and to ensure accessibility for the region and for the wider area of influence:</p> <ul style="list-style-type: none"> <li>• Mobility of local residents on a diverse range of activities daily, mainly using short trips;</li> <li>• Improving accessibility sustainable alternatives for communities located in the suburban and commuter, mainly through a system of transport quality;</li> <li>• Stimulation distance transport of intermodal integration in accessing economic center of the country - the capital - including improved international connectivity with an emphasis on multimodal transport hubs.</li> </ul> <p><b>Project results:</b> the main outcome of the project will be a detailed Sustainable Urban Mobility Plan for Bucharest-Ilfov region.</p> <p>The plan will cover:</p> <ul style="list-style-type: none"> <li>• Infrastructure investment priorities for all types of transport</li> <li>• A detailed plan of integrated public transport services</li> <li>• Strategies for traffic management, SIT, parking and road safety</li> <li>• An approach to finance investments and operating costs related to the transport system</li> <li>• Implications on the organizational structure of entities in charge of transport infrastructure and services, including legal and institutional framework related</li> </ul> |               |                             |   | <p><b>The main services/activities/tasks provided/implemented:</b> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector” include:</i></p> <ul style="list-style-type: none"> <li>▪ <b>Task 1: Review of previous studies and plans, planned developments and data collection :</b> <ul style="list-style-type: none"> <li>- Review existing report/Studies: assemble and review available studies, reports and data related to urban transport and planning;</li> <li>- Preliminary Data collection: collect, review and analyze additional available data;</li> <li>- Focus Groups: sit with different group of stakeholders and comprehend current situation and propositions improvement</li> <li>- Stakeholder meeting: interview stakeholders to identify major gaps and drawbacks of the system</li> <li>- Review All Available Data: collect, review and analyze available data regarding transit services, infrastructure and institutions</li> <li>- Literature Review: complete a literature review for similar cities facing the same transportation problems</li> <li>- Prepare Situational analysis: prepare a comprehensive situational analysis and list down major drawbacks together with TDM package</li> <li>- Present &amp; Discuss situational analysis: present and deliver situational analysis and discuss its main implications</li> <li>- Vision and Goals: meet stakeholders and discuss potential vision and goals for sustainable transport scheme for Bucharest – Ilfov Agglomeration</li> <li>- Policy &amp; Measurements: define most suitable policy measurements to be considered for a sound SUMP</li> </ul> </li> <li>▪ <b>Task 2: Transport model and prioritisation (Development of Transport Model):</b> <ul style="list-style-type: none"> <li>- Data collection and survey preparation and execution;</li> <li>- Situational analysis of transport system;</li> <li>- Set transport vision for the city and define Urban Transport Strategy, Approve;</li> <li>- Interim report 1;</li> <li>- Design and calibration of the Travel-Demand-Model;</li> <li>- Interim report 2 – Transport Model.</li> </ul> </li> <li>▪ <b>Task 3: Develop various comprehensive options based on findings from Components 1 and 2 (Develop 3 alternatives for Sustainable Urban Mobility Plan and select preferred alternative)</b> <ul style="list-style-type: none"> <li>- Design and evaluate set of individual projects to be considered;</li> <li>- Prioritize projects and present list of projects including soft ones;</li> <li>- Compile three scenarios and appraise them against BAU for each HORIZON year;</li> <li>- Present and approval of most suitable scenario;</li> <li>- Interim report 3 – Traffic plan alternatives.</li> </ul> </li> <li>▪ <b>Task 4: Develop the selected Sustainable Urban Mobility Plan alternative</b> <ul style="list-style-type: none"> <li>- Design of projects;</li> </ul> </li> </ul> |  |   |                   |   |


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| <ul style="list-style-type: none"> <li>Construction of a transport demand model (MCT) multimodal and training of local experts in the use of this model.</li> </ul> <p><u>This reference fulfils the Technical Criterion 20.3.1) &amp; 2) under the Contract Notice.</u></p> | <ul style="list-style-type: none"> <li>- Present comprehensive planning and conceptual design for package of projects;</li> <li>- Risk assessment and Development of public relation and communication strategy;</li> <li>- Interim report 4 – fully developed Traffic Plan.</li> </ul> <ul style="list-style-type: none"> <li>▪ <b>Task 5: Develop a Plan – as an integrative and participatory process (Detailed arrangements for the Sustainable Urban Mobility Plan)</b> <ul style="list-style-type: none"> <li>- Segmental plans – arrangements for Public Transport mobility plan;</li> <li>- Segmental plans – arrangements for Non-Motorized mobility Plan;</li> <li>- Segmental plans – arrangements for Traffic management, Road extension, Freight and parking regulation;</li> <li>- Institutional and regulatory plan;</li> <li>- Present benefits and modal shift of SUT plan as well as emission savings;</li> <li>- Preparation of integrated Sustainable Mobility Master Plan;</li> <li>- Communication and marketing plan;</li> <li>- Draft of Final Report – Sustainable Mobility Master Plan.</li> </ul> </li> <li>▪ <b>Task 6: Assessment and recommendations on road traffic and public safety</b> <ul style="list-style-type: none"> <li>- Road safety component review</li> <li>- Plan to increase road safety in line with investment plan;</li> </ul> </li> <li>▪ <b>Task 7: Strategic Environmental Assessment (SEA)</b> <ul style="list-style-type: none"> <li>- Preparation toward compiling SEA;</li> <li>- Preparation of SEA report;</li> <li>- Presenting and discussing Strategic environmental issues with stakeholders;</li> </ul> </li> <li>▪ <b>Task 8: Preparation of Action Plan including costs and financing</b> <ul style="list-style-type: none"> <li>- Financial and economic analysis;</li> <li>- Preparation of financial model for approved Sustainable Mobility Master Plan;</li> <li>- Prepare phased action plan for project implementation;</li> </ul> </li> <li>▪ <b>Final form of Action Plan</b></li> <li>▪ <b>Draft Final Report and SEA Draft Report revisions according to SEA public consultation and Project Steering Committee observations</b></li> <li>▪ <b>Action plan for the short (until 2015), medium (until 2020) and long term (2030).</b></li> </ul> |
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| Ref No. 3  | Project title |                              | ELABORATION OF STRATEGIC PLANNING DOCUMENTS WITHIN THE PROJECT "STRATEGIC PLANNING - VASLUI MUNICIPALITY": <ul style="list-style-type: none"> <li>The Institutional Strategic Plan (ISP) of Vaslui Municipality related to the years 2021-2022;</li> <li>The Integrated Urban Development Strategy (IUDS) of Vaslui Municipality 2021-2027;</li> <li>The Sustainable Urban Mobility Plan (SUMP) of Vaslui 2021-2027.</li> </ul>  |                      |                                       |   |                         |                                    |
| Name of legal entity   | Country       | Overall contract value (EUR) | Proportion carried out by legal entity (%)   | No of staff provided | Name of client                        | Origin of funding   | Dates (start/end)       | Name of consortium members, if any |
| <b>AVENSA</b>  | Romania       | 389.082,00                   | 45%  | 7                    | Vaslui Municipality - City Hall (UAT) | European Social Fund within the Operational Program Administrative Capacity 2014 - 2020 (POCA), State Budget, Local Budget. | 07/10/2020 – 17/11/2021 | SIGMA MOBILITY ENGINEERING Ltd     |
| Detailed description of project  |               |                              | Type and scope of services provided  |                      |                                       |   |                         |                                    |
| <p>The integrated strategy for sustainable urban development is a participatory programmatic tool that aims to ensure economic progress, socially equitable that protects at the same time the resources and the environment for future generations. It is the vision of the future of the community, a vision shared at local level and translated into complementary and interdependent objectives and concrete action plans.</p> <p>Main objective of the contract is <b>elaboration of strategic planning documents</b> for Vaslui Municipality, as follows:</p> <ul style="list-style-type: none"> <li>The Institutional Strategic Plan (ISP) of Vaslui Municipality related to the years 2021-2022;</li> <li>The Integrated Urban Development Strategy (IUDS) of Vaslui Municipality 2021-2027;</li> <li>The Sustainable Urban Mobility Plan (SUMP) of Vaslui 2021-2027.</li> </ul> <p><u>Supporting reference – similar experience.</u></p> |               |                              | <p><b>The main services/activities/tasks provided/implemented:</b> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <ul style="list-style-type: none"> <li>Elaboration of strategic planning documents for Vaslui Municipality:               <ul style="list-style-type: none"> <li>The Institutional Strategic Plan (ISP) of Vaslui Municipality related to the years 2021-2022;</li> <li><b>The Integrated Urban Development Strategy (IUDS) of Vaslui Municipality 2021-2027;</b></li> <li><b>The Sustainable Urban Mobility Plan (SUMP) of Vaslui 2021-2027.</b></li> </ul> </li> <li>Stage I: <b>Collection of statistical data at the level of 2019/2018 according to the relevant analyzes for defining the urban context and the challenges it faces with mandatory reference to: economic, social, climatic and environmental challenges.</b></li> <li>Stage II: Brief presentation of existing, relevant sectoral strategies and policies (at local, regional and national level) on which the strategy review is based.</li> <li>Stage III: Updating the social, economic and territorial profile of the ATU Vaslui Municipality.</li> <li>Stage IV: Performing SWOT analysis, PESTEL analysis, Stakeholder analysis, Trend’s analysis.</li> <li>Stage V: <b>Defining the development vision and the objectives of the strategy</b> (defining the strategic objectives of Smart type).</li> <li>Stage VI: <b>Preparation of the strategic project portfolio for the period 2021-2027 and the action plan</b>, including correlation and inclusion through SUMP and SEAP in the project portfolio of the strategy.</li> <li>Stage VII: <b>Detailing the issue of sustainable urban mobility as it appears from the SUMP of Vaslui Municipality.</b></li> <li>Stage VIII: <b>Establishing the strategy monitoring and evaluation system.</b></li> <li>Stage IX: Detailing the partnership framework used for the elaboration and implementation of the strategy, including the detailing of the public consultation process and participatory planning.</li> <li>Analysis of previous studies and plans, of planned developments.</li> <li>Carrying out field studies and diagnostic analysis of the existing situation.</li> <li><b>Elaboration of various comprehensive options based on the findings from the first stage.</b></li> <li><b>Development of the selected plan alternative. Drafting the integrated urban mobility plan - as an integrative and participatory process.</b></li> <li><b>Strategic assessment in terms of environmental impact.</b></li> <li><b>Establishing the financing modalities for the implementation of the integrated urban mobility plan.</b></li> <li><b>Development of the optimal scenario in the form of SUMP, according to the MRDPA norms.</b></li> <li><b>Publication of the SUMP and initiation of public consultations / environmental impact assessment process.</b></li> <li><b>SUMP review (final form) and HCL approval.</b></li> </ul> |                      |                                       |   |                         |                                    |

| Ref No. 4   | Project title |   | SUPPORT ON SUSTAINABLE URBAN TRANSPORT IMPROVEMENTS IN INDONESIA. |  |                |                   |                         |                                    |
|---|---------------|---|---|--|----------------|-------------------|-------------------------|------------------------------------|
| Name of legal entity  | Country       | Overall contract value (EUR)                      | Proportion carried out by legal entity (%)                        | No of staff provided   | Name of client | Origin of funding | Dates (start/end)       | Name of consortium members, if any |
|    | Indonesia     | € 2.996.000<br>(Last three years: € 2.212.067,44) | 100%  | TL (part-time), (1)<br>Project Managers (2)<br>Short-term experts (19)   | GIZ            | BMUB, BEIS, SECO  | 03/12/2018 – 30/09/2022 | -                                  |
| Detailed description of project   |               |   |   | Type and scope of services provided  |                |                   |                         |                                    |
| <p>The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH supports the Indonesian Ministry of Transport in the implementation of <b>sustainable transport measures</b> in two closely related projects:</p> <p><b>Sustainable Urban Transport Indonesia NAMA Support Project (SUTRI NAMA):</b> The SUTRI NAMA project <b>contributes to transforming urban transport in Indonesia</b> with a mix of capacity building and <b>investment measures</b>. The overall goal of the project is that cities in Indonesia contribute to <b>climate change mitigation through sustainable transport policies and infrastructure projects through a national urban transport program</b>.</p> <p><b>Indonesia Bus Rapid Transit Corridor Development Project (INDOBUS):</b> The Indobus project is a stand-alone technical component of the SUTRI NAMA project. The State Secretariat of Economic Affairs of Switzerland (SECO) finances the component. INDOBUS' primary aim is to assist selected Indonesian cities in <b>developing bus rapid transit (BRT) corridors as a backbone for sustainable urban mobility systems</b>, through a mix of technical and investment assistance.</p> <p>GOPA Infra supports the successful implementation of the SUTRI NAMA/INDOBUS project in the fields of <b>sustainable urban transport planning, urban transport financing, bus rapid transit development and MRV (measurement, reporting and verification) of GHG emissions</b> in the field of transport.</p> <p><u><b>This reference fulfils the Technical Criteria 20.3.1) under the Contract Notice.</b></u></p> |               |   |   | <p><u><b>The main services/activities/tasks provided/implemented:</b></u> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <ul style="list-style-type: none"> <li>▪ <b>Sharing of international experience/best practice in the field of sustainable urban mobility studies such as low carbon emissions, accessibility etc.</b></li> <li>▪ <b>Advice on public transport related organizational development</b> (institutional restructuring, defining roles and responsibilities, defining work plans, coordination management, etc.);</li> <li>▪ <b>Undertaking Pre-feasibility studies for bus rapid transit (BRT) establishment/improvements in five different cities: Bandung, Pekanbaru, Batam, Makassar and Semarang;</b></li> <li>▪ <b>Undertaking detailed Feasibility studies for BRT establishment/improvements in five cities: Bandung, Pekanbaru, Batam, Makassar and Semarang;</b></li> <li>▪ <b>Training needs assessment and training programme implementation</b>, related to the BRT projects;</li> <li>▪ <b>Contribution to the design of knowledge products, publications related to sustainable urban mobility studies such as low carbon emissions, urban road safety, accessibility etc.;</b></li> <li>▪ <b>Preparation, implementation and documentation of different events:</b> e.g. trainings, webinars, technical workshops, conferences and side-events;</li> <li>▪ <b>Organization of study tours.</b></li> </ul> |                |                   |                         |                                    |

| Ref No. 5   | Project title |                             | POLICY, LEGAL, REGULATORY AND INSTITUTIONAL REVIEW FOR SUSTAINABLE TRANSPORT IN NAMIBIA. |                      |  |                   |                   |                         |
|---|---------------|-----------------------------|--|----------------------|--|-------------------|-------------------|-------------------------|
| Name of legal entity  | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)  | Nº of staff provided | Name of client   | Origin of funding | Dates (start/end) | Name of partners if any |
|    | Namibia       | € 749.224                   | 99%<br>(GOPA Infra share: € 742.724)   | 7                    | Ministry of Works & Transport (MWT)  | GIZ               | 11/2018 – 11/2020 | Burmeister & Partners   |
| Detailed description of project   |               |                             |  |                      | Type of services provided  |                   |                   |                         |
| <p>The Ministry of Works and Transport worked on a White Paper on Transport Policy, which was promulgated in December 2018 as the <b>National Transport Policy (NTP)</b>, covering all models of transport. In public transport, it is evident that there has been a need to establish a new law governing <b>Public Transport</b>, to replace the Road Transportation Act, 1977, which was entirely outdated and not functioning properly.</p> <p>Drafting Position Papers, focusing on further detailed planning and implementation of recommendations by the Sustainable Masterplan for Windhoek (Move Windhoek) and Sustainable Transport Master Plan for Northern Regions (T4P – Transport for People), completed by GOPA Infra in 07/2017.</p> <p>In late 2018, the Ministry of Works and Transport with support by GIZ embarked on a follow-on project to further develop and implement urban and public transport policies (building on the NTP) and to develop a modern Public Transport Bill.</p> <p>In this context, the objective of the consulting assignment was to support the development of an appropriate policy, legal, regulatory and institutional framework for <b>sustainable transport</b> in Namibia that ensures sustainable, safe, efficient and user-friendly mobility services nationwide.</p> <p>This included <b>urban transport, inter-urban transport, and mobility in remote (rural) areas as well as inter-regional connectivity.</b></p> <p><b>Key foreseen outputs and objectives included:</b></p> <ul style="list-style-type: none"> <li>Drafting and support for a <b>comprehensive formal public passenger (road) transport and urban transport policy</b> for Namibia</li> <li>Drafting of corresponding <b>Public Transport Bill and related Regulations</b></li> <li><b>Strategy for implementation of Public Service contracts (incl. a system of Public Service obligations for unprofitable routes)</b></li> <li><b>Strategies for Improvement of urban and regional transport systems countrywide</b></li> </ul> <p>The advantages of the new public transport system include the promotion of regional decentralization, shorter turn-around periods for processing permit applications, and higher prominence of Minis-ter's role in developing national transport passenger policy and improved regulation of the transport industry. This policymaking and law-making process involved, as far as possible, all role players and the public at large in identifying issues, generating policy options and discussing and accepting policy proposals.</p> <p>The final project deliverable (Foundation Document) also provides detailed information on the public transport policies as well as the developed Public Transport legislation and its supporting regulations, which will guide public transport sub-sector development over coming decades.</p> <p><u><b>This reference fulfils the Technical Criteria 20.3.1) under the Contract Notice.</b></u></p> |               |                             |  |                      | <p><u><b>The main services/activities/tasks provided/implemented:</b></u> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <ul style="list-style-type: none"> <li>Further detailed planning and implementation of recommendations from Sustainable Masterplan for Windhoek (Move Windhoek) and Sustainable Transport Master Plan for Northern Regions (T4P – Transport for People), completed by GOPA Infra in 07/2017;</li> <li>Evaluate overall policy directive for Sustainable Mobility and develop national guidance and vision;</li> <li>Drafting of position papers on: <ul style="list-style-type: none"> <li>Spatial Planning and Infrastructure Requirements for Public Passenger Transport and Non-Motorised Transport (NMT),</li> <li>Review of Policies for Urban, Intercity, Cross Border and Rural Public Passenger Transport,</li> <li>Proposal for Laws and Regulations for Public Transport and NMT for Namibia,</li> <li>Financial Aspects of Policy Implementation,</li> <li>Basic Functional Map with Role Assignments, and</li> <li>Institutional/ Organizational/ Capacity Development, including a proposal for Organizational Setup (also considering studies for restructuring of MWT).</li> </ul> </li> <li>Prepare a concise Policy Document on the Operationalization of the Namibian Transport Policy in the Area of Public Passenger Road Transport, based on the detailed analyses and recommendations contained in the Position Papers;</li> <li>Review of national legal framework, including the Road Transportation Act (1977) and the Road Traffic and Transport Act (1999);</li> <li>Prepare a modern Public Transport Bill, taking into account best practices in similar environments;</li> <li>Support the development of <b>effective regulatory instruments and licensing system nationwide;</b></li> <li>Further develop the policies and provide relevant advice on Intercity, Cross Border, Urban (incl. formal and informal taxi and E-hailing services) and Rural Public Passenger Transport, as required to translate into a suitable legal and regulatory framework (incl. prioritization of regulations and other legal documents to be prepared);</li> <li>Develop strategy for amendment and extension of existing institutions to fulfil functions required;</li> <li>Define financing requirements and options, including PSOs and tariff systems;</li> <li>Prepare a brief review of the proposed permit system being undertaken by the Roads Authority and the proposals of linkages and enhancements in respect of policy and financial aspects;</li> <li>Implement countrywide stakeholder participation and consultation process;</li> <li>Develop an implementation plan and proposal for a monitoring mechanism for the implementation;</li> <li>Prepare Final Public Transport and NMT Policy Framework FOUNDATION DOCUMENT.</li> </ul> |                   |                   |                         |


| Ref No. 6  | Project title |                                     | SUSTAINABLE TRANSPORT FOR THE CITY OF BATUMI.  |                       |                |                   |                   |                                    |
|--|---------------|-------------------------------------|--|-----------------------|----------------|-------------------|-------------------|------------------------------------|
| Name of legal entity   | Country       | Overall contract value (EUR)        | Proportion carried out by legal entity (%)   | No of staff provided  | Name of client | Origin of funding | Dates (start/end) | Name of consortium members, if any |
|   | Georgia       | € 258.285,48<br>(GOPA € 238.925,48) | 92%  | 12 (13,25-man months) | City of Batumi | KfW               | 08/2019 – 02/2020 | AIT                                |
| Detailed description of project  |               |                                     | Type and scope of services provided  |                       |                |                   |                   |                                    |
| <p><b>The overall objective</b> of the Project is to sustainably remodel the traffic demand and transport infrastructure utilisation in the City of Batumi in order to reduce traffic-induced air pollution and GHG emissions.</p> <p>The Project aims at ensuring that private and public transport are efficiently monitored and controlled through an intelligent traffic control system and that a significant share of the City's growing mobility demand can be accommodated by public transport through providing attractive, safe, comfortable and accessible public transport services in trunk and key access corridors. Public transport is to be complemented by improved infrastructure for pedestrians and cyclists.</p> <p><b>The purpose</b> of this consultancy contract is to identify necessary investment, training and development measures for the design, implementation and operation of the key components of public and non-motorized transport and particularly for the design, implementation and operation of a city-wide modular Intelligent Traffic Control System (ITCS).</p> <p><u><a href="#">This reference fulfils the Technical Criteria 20.3.2) under the Contract Notice.</a></u></p> |               |                                     | <p><b><u>The main services/activities/tasks provided/implemented:</u></b> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <ul style="list-style-type: none"> <li>▪ Collate and consolidate road network information, <b>the principle future mobility concept and infrastructure in the City of Batumi</b></li> <li>▪ Identify and consolidate stakeholder requirements</li> <li>▪ Determine the Area of Influence (AoI)</li> <li>▪ <b>Verify and describe the principles for the operation of trunk bus lines, formal and informal bus networks, new park &amp; ride facilities</b></li> <li>▪ <b>Assess the viability of setting-up a car-free zone in Batumi's Old Town</b></li> <li>▪ <b>Verify the sustainable design and expansion of the bicycle network</b></li> <li>▪ <b>Verify and describe ITCS functional requirements and processes</b></li> <li>▪ <b>Determine the baselines for ITCS systems requirements, design and configuration</b></li> <li>▪ <b>Assess, prioritise and develop ITCS module requirements and assess the applicability of off-the-shelf software products;</b></li> <li>▪ <b>Identify equipment locations together with their appropriate operating entities</b></li> <li>▪ Estimate equipment quantities</li> <li>▪ Outline a (modular/phased) implementation concept</li> <li>▪ Outline an operation and maintenance concept</li> <li>▪ <b>Undertake environmental and social impact screening</b></li> <li>▪ <b>Assess principal requirements for capacity building and training</b></li> <li>▪ Estimate investment and O&amp;M costs</li> <li>▪ Undertake financial and economic analyses</li> </ul> |                       |                |                   |                   |                                    |

| Ref No. 7   | Project title |                                  | SUSTAINABLE TRANSPORT FOR THE CITY OF TBILISI. |   |                 |                   |                   |                                    |
|---|---------------|----------------------------------|--|---|-----------------|-------------------|-------------------|------------------------------------|
| Name of legal entity  | Country       | Overall contract value (EUR)     | Proportion carried out by legal entity (%)     | No of staff provided  | Name of client  | Origin of funding | Dates (start/end) | Name of consortium members, if any |
|    | Georgia       | € 219.222,76<br>(GOPA € 201.685) | 91%  | 12 (12,2 man-months)  | City of Tbilisi | KfW               | 09/2019 – 03/2020 | AIT                                |
| Detailed description of project   |               |                                  |  | Cambodia  |                 |                   |                   |                                    |
| <p>The overall objective of the Project is to <b>sustainably remodel the traffic demand and transport infrastructure</b> utilisation in the City of Tbilisi in order to <b>reduce traffic-induced air pollution and GHG emissions</b>.</p> <p>The Project aims at ensuring that private and <b>public transport</b> are efficiently monitored and controlled through an <b>intelligent traffic control system</b> and that a significant share of the City's growing mobility demand can be accommodated by <b>public transport</b> through providing <b>attractive, safe, comfortable and accessible public transport services</b> in trunk and key access corridors. Public transport is to be complemented by improved infrastructure for pedestrians and cyclists.</p> <p>The purpose of this consultancy contract is to identify necessary investment, training and development measures for the design, implementation and operation of key components of public and non-motorized transport and particularly for the design, implementation and operation of a city-wide modular Intelligent Traffic Control System (ITCS). Upon the concluded identification, the Consultant shall elaborate the key aspects of feasibility, such as the technical conceptualisation, implementation strategy and schedule, investment and O&amp;M cost estimates, financing and economics, as well as environmental and social issues</p> <p><u>This reference fulfils the Technical Criteria 20.3.2) under the Contract Notice.</u></p> |               |                                  |  | <p><b>The main services/activities/tasks provided/implemented:</b> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector” include:</i></p> <ul style="list-style-type: none"> <li>▪ Collate and consolidate road network information, the principle future mobility concept and infrastructure in the City of Tbilisi</li> <li>▪ Identify and consolidate stakeholder requirements</li> <li>▪ Determine the Area of Influence (AoI)</li> <li>▪ Verify and describe the principles for the operation of suburban rail and metro, high-capacity at-grade transit (BRT/LRT), bus and minibuses networks, park &amp; ride facilities</li> <li>▪ Assess the viability of setting-up a car-free zone in Tbilisi's Old Town</li> <li>▪ Establish principal designs for a cycling network and its elements</li> <li>▪ Establish and describe ITCS functional requirements and processes</li> <li>▪ Determine the baselines for ITCS systems requirements, design and configuration</li> <li>▪ Assess, prioritise and develop ITCS module requirements and assess the applicability of off-the-shelf hardware and software products;</li> <li>▪ Identify equipment locations together with their appropriate operating entities</li> <li>▪ Estimate equipment quantities</li> <li>▪ Outline a (modular/phased) implementation concept</li> <li>▪ Outline an operation and maintenance concept</li> <li>▪ Undertake environmental and social impact screening</li> <li>▪ Assess principal requirements for capacity building and training</li> <li>▪ Estimate investment and O&amp;M costs</li> <li>▪ Undertake financial and economic analyses</li> </ul> |                 |                   |                   |                                    |

| Ref No. 8  | Project title |                              | C40 CITIES FINANCE FACILITY.               |                      |                                   |   |                   |                                    |
|--|---------------|------------------------------|--|----------------------|-----------------------------------|---|-------------------|------------------------------------|
| Name of legal entity   | Country       | Overall contract value (EUR) | Proportion carried out by legal entity (%) | No of staff provided | Name of client                    | Origin of funding   | Dates (start/end) | Name of consortium members, if any |
|   | Global        | € 650.364,34                 | 90%  | 45                   | C40 Cities Finance Facility (CFF) | GIZ   | 01/2017 - 12/2018 | Adelphi consult GmbH               |
| Detailed description of project  |               |                              |  |                      |                                   | Type and scope of services provided   |                   |                                    |
| <p>In 2015, the C40 Cities Finance Facility (CFF) was jointly presented by the German Federal Ministry for Development and Cooperation (BMZ), the C40 Cities Climate Leadership Group (C40) and the Inter-American Development Bank (IDB).</p> <p>The aim of the CFF is to support C40 cities in <b>developing and emerging countries</b> by the <b>design and the implementation of projects that help to tackle climate change issues</b>. The overall objective of the CFF is to reduce GHG emissions and <b>increase resilience at city level</b> by mobilizing finance for <b>city-level climate change action</b>. The success of the CFF will be measured by the following high level project outcome dimensions:</p> <ul style="list-style-type: none"> <li>▪ Enabling <b>sustainable financing of urban climate change investment projects</b>;</li> <li>▪ Developing the capacity of city administrations to <b>mobilise and access a broad range of finance instruments for climate change</b>;</li> <li>▪ <b>Sharing knowledge</b> beyond CFF partner cities via peer-to-peer learning and CFF stakeholders;</li> <li>▪ Developing CFF governance structure and partnerships between cities and investors/financiers and their representations.</li> </ul> <p>As part of a <b>pilot phase, which focused on sustainable urban transport planning solutions</b>, the project <b>supported the cities</b> of Mexico City (Mexico) and Bogotá (Colombia).</p> <p>The two projects for which <b>sustainable urban transport planning support</b> and support in project design and development of financing options, was provided were:</p> <ul style="list-style-type: none"> <li>▪ The 22km long <b>bus corridor 'Eje 8'</b> in Mexico with priority for <b>public transport</b>, where approximately <b>80 electric buses</b> are to be deployed to cover the average of 98.000 passengers per day. The major investment requirement was the purchase of new electric buses, and associated infrastructure such as bus stations and bus stops, which will cost approximately \$119 million.</li> <li>▪ A 25 km cycle route across Bogotá, integrated into network of the '<b>Transmilenio</b>' BRT <b>promoting intermodal change between cycling and bus transport</b>. The project was prepared to provide convenient and affordable access to the city center, especially for the inhabitants located in the lower income peripheral neighborhoods.</li> </ul> <p>The projects intended to change the way the city plans, designs, and implements cycling and BRT infrastructure by <b>incorporating context-sensitive and low-impact design</b> to make it <b>sustainable, attractive, and resilient</b>.</p> <p><u><b>This reference fulfils the Technical Criteria 20.3.1) under the Contract Notice.</b></u></p> |               |                              |  |                      |                                   | <p><u><b>The main services/activities/tasks provided/implemented:</b></u> <i>Services provided related to "development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector"</i> include:</p> <ul style="list-style-type: none"> <li>▪ Develop and implement individual <b>technical assistance road maps jointly with the city administrations</b> and implement individually agreed capacity development plans incl. institutional/ regulatory/ policy measures;</li> <li>▪ Technical <b>development of cities' proposed infrastructure projects, assessment of finance options, development of financial models and financing structures</b>, support the development of procurement processes;</li> <li>▪ Provide further <b>assistance in project design and planning</b> for the proposed transport projects including conceptual design of the infrastructure for the bus lines (stations, depot and stops etc.) and <b>associated sustainable urban developments</b>;</li> <li>▪ <b>Technical assistance to enable sustainable financing of urban climate change investments of the two pilot projects</b>;</li> <li>▪ Cooperate with higher-learning institutes, city networks and other initiatives in order to develop and disseminate knowledge products;</li> <li>▪ Support the CFF Delivery Unit in the design and implementation of a <b>standard training module</b> and related learning material.</li> </ul> |                   |                                    |





| Ref No. 9   | Project title       |                             | ELABORATION OF INTEGRATED PLAN FOR SMART URBAN DEVELOPMENT EDINET MUNICIPALITY. |  |                               |                   |                         |  |
|---|---------------------|-----------------------------|---|--|-------------------------------|-------------------|-------------------------|--|
| Name of legal entity  | Country             | Overall project value (EUR) | Proportion carried out by legal entity (%)                                      | No of staff provided   | Name of client                | Origin of funding | Dates (start/end)       | Name of consortium members, if any   |
| <b>AVENSA</b>   | Republic of Moldova | € 118.000                   | 90%   | KE & NKEs  | Edinet Municipality City Hall | EU                | 05/07/2021 – 05/08/2022 | Grupul de Consultanță și Dezvoltare Urbană "Europolis Internațional" ("Europolis") |
| Detailed description of project   |                     |                             |   | Type of services provided  |                               |                   |                         |  |
| <p><b>The general objective of the project "Edinet - a city with prospects for the future"</b> in which this contract will be realized is to improve the quality of urban development, citizen satisfaction and public services in Edinet.</p> <p><b>The objective of the contract</b> is Urban Planning and Design Services for the elaboration of the Integrated Urban Development Plan of Edinet municipality, in accordance with the principles of the concept of "smart cities" of the European Union for a period of 10-15 years.</p> <p>By performing the contract, it is planned to perform the following tasks:</p> <p><b>Deliverable 1. General Urban Plan</b> - with urban networks in GIS system, interoperable with the urban data platform that will be created in parallel within the project by a specialized IT company. The urban data platform will later include other urban data such as: public transport, public lighting, video surveillance / public security, waste management, water supply system, electronic local public services (online one-stop shop), etc.</p> <p><b>Deliverable 2. Sustainable Urban Mobility Plan (SUMP)</b> - the plan must also include an analysis of the types of public transport suitable for the public service to be created in the municipality, based on which to subsequently procure transport units and management software connected to the data platform urban.</p> <p><b>Deliverable 3. The Energy and Climate Action Plan</b> will also include solutions for public lighting, modernization, efficiency and management, connection to the urban database.</p> <p><u>Supporting reference – similar experience in the country.</u></p> |                     |                             |   | <p><b>The main services/activities/tasks provided/implemented:</b> <i>Services provided related to "development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector"</i> include:</p> <ul style="list-style-type: none"> <li>Activities related to <b>elaboration of the General Urban Plan</b> (Deliverable 1): <ul style="list-style-type: none"> <li>Activity 1.1 Preparatory stage of PUG.</li> <li>Activity 1.2 Stage of diagnostic analysis and elaboration of forecasts and medium- and long-term development scenarios.</li> <li>Activity 1.3 Stage of elaboration of urban planning documentation.</li> <li>Activity 1.4 Public consultation stage.</li> <li>Activity 1.5 Approval and presentation for approval of the Urban Plan General.</li> <li>Activity 1.6 Development of the E-Urbanism component (transversal)</li> </ul> </li> <li>Activities related to <b>elaboration of the Urban Mobility Plan for Edinet municipality</b> (Deliverable 2): <ul style="list-style-type: none"> <li>Activity 2.1 <b>Preparatory stage of the PMU.</b></li> <li>Activity 2.2 <b>Data collection and analysis of the existing situation.</b></li> <li>Activity 2.3 <b>Develop a vision and planning options.</b></li> <li>Activity 2.4 <b>Proper elaboration of the urban mobility plan sustainable development, including public consultation.</b></li> <li>Activity 2.5 <b>Stage of approval and presentation for approval of the Plan sustainable urban mobility.</b></li> </ul> </li> <li>Activities related to <b>elaboration of Action Plans for energy efficiency and climate for Edinet municipality</b> (Deliverable 3): <ul style="list-style-type: none"> <li>Activity 3.1 Preparatory stage of the efficiency action plan energy and climate.</li> <li>Activity 3.2 Data collection and analysis of the existing situation.</li> <li>Activity 3.3 Necessary calculations.</li> <li>Activity 3.4 Proper elaboration of the action plan, inclusive public consultation.</li> <li>Activity 3.5 Stage of presentation for approval of the Action Plan for Energy and Climate.</li> </ul> </li> </ul> |                               |                   |                         |  |


| Ref no 10  | Project title |   | TECHNICAL ASSISTANCE FOR CAPACITY SUPPORT TO THE TRANSPORT SECTOR AND EU AQUIS ALIGNMENT IN MONTENEGRO, EuropeAid/140039/IH/SER/ME.  |                      |                             |                   |                   |  |
|--|---------------|---|--|----------------------|-----------------------------|-------------------|-------------------|--|
| Name of legal entity   | Country       | Overall project value (EUR)                     | Percentage carried out by candidate (%)  | Nº of staff provided | Name of client              | Origin of funding | Dates (start/end) | Name of partners if any  |
|   | Montenegro    | € 3.659.900<br>In reference period: € 1.343.607 | 43%  | NKEs                 | Public Works Administration | EU                | 12/2019 – 12/2023 | B&S EUROPE S.A.;<br>Ecorys Nederland B.V.;<br>KTI Institute for Transport Sciences Non-Profit Ltd. |
| Detailed description of project  |               |   | Type of services provided  |                      |                             |                   |                   |  |
| <p><b>The overall objective</b> of the project are as follows: <b>to contribute to achieve progress in the EU Integration process of the Montenegrin government within the transport sector by ensuring alignment of the national legislation with the EU transport acquis and increasing the capacities for its implementation.</b></p> <p><b>Specific Objectives:</b></p> <ul style="list-style-type: none"> <li>Supporting the drafting of National Legislation and Strategies aligned with the EU Acquis for Transport and</li> <li>Supporting the increase of the planning and management capacities of the institutions involved with the implementation of transport policies and projects.</li> </ul> <p><b>Project results:</b></p> <p><b>Result 1:</b></p> <ul style="list-style-type: none"> <li>The National legislation under Chapter 14 and 21, Transport Policy is drafted in alignment with the EU acquis within the different subfields of the transport sector. Further alignment with the EU acquis in view of the Chapter 14 closing benchmarks is to be achieved for Montenegro.</li> <li>The transport sector will be capacitated to execute the regulatory framework and Acquis communitarian related activities in order to foster preparations for EU membership within the current accession negotiation process.</li> <li>Any new legislation to be delivered under this result shall be in accordance with the provisions of the Transport Community Treaty.</li> </ul> <p><b>Result 2:</b></p> <ul style="list-style-type: none"> <li>The legal, administrative, institutional, technical, planning, programming, procurement, contract management, implementation, monitoring and evaluation capacity of the transport sector institutions involved with the implementation of transport policies, is increased. The institutions</li> </ul> |               |   | <p><b>The main services/activities/tasks provided/implemented:</b> <i>Services provided related to “development of sustainable urban mobility plans (SUMP) / sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <p>Primary tasks will be to:</p> <ul style="list-style-type: none"> <li>Draft, prepare and translate legal text harmonized with the EU acquis, Chapters 14 and 21;</li> <li>Undertake analysis of institutional capacities and processes to identify needs and to propose a Capacity Building Plan;</li> <li>Undertake annual staff training needs assessments in co-ordination with transport sector institution staff;</li> <li>Manage all aspects of the provision of assistance including response to ad hoc requests;</li> <li>Monitor delivery of legal text harmonization and capacity support and report to the client organisations.</li> </ul> <p>Activities areas for Result 1 include:</p> <ul style="list-style-type: none"> <li>Prepare gap assessment on the national legislative texts for harmonisation with Chapters 14 and 21, especially related to rail, maritime and inland waterways, as well as closing benchmarks for Chapters 14 and 21, and transitional arrangement agreed between the EU and Montenegro under the Protocol V of the Transport Community Treaty;</li> <li>Draft and prepare various types of legal texts to fill gaps in the national version of the EU acquis related to Chapters 14 and 21. This includes preparation of statements of compatibility and tables of concordance and preparation of Montenegrin version of the EU acquis and related documents which refer to Chapters 14 and 21;</li> <li>Support harmonization, implementation and enforcement of EU acquis related to Chapters 14 and 21, including preparation of Road Map for transposition and implementation of the EU acquis in the different transport sub-sectors;</li> <li>Support relevant institutions in coordinating policy work related to Chapters 14 and 21, including facilitation of information with the Regional Steering Committee relevant for the implementation of the Transport Community Treaty;</li> <li>Support strengthening efficient and independent rail transport regulatory and safety authority and the attractiveness of a fully opened rail market, including preparation of a new track access charges methodology.</li> </ul> <p>Activities areas for Result 2 include:</p> <ul style="list-style-type: none"> <li>Support MTMA in updating sector and sub-sector strategies, drafting and implementation of related Action Plans, annual sector and sub-sector performance monitoring and reporting, including suggestion of methodology to establish a performance assessment framework for routine monitoring and verification of sector and sub-sector policy and strategy application including indicators and reliable sources of verification for related Action Plans;</li> </ul> |                      |                             |                   |                   |  |



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| <p>receiving support are, amongst others, MTMA, PWA and RIOM. This is to be achieved with a specific view on the improvement of the current management and implementation of IPA funds and the preparation towards the future management of Structural Funds.</p> <p>The project is therefore expected to achieve the following Result 2-related sub-results:</p> <ul style="list-style-type: none"> <li>▪ Analysis of institutional, administrative and operational policies and procedures in the transport sector executed for the identification of opportunities for change;</li> <li>▪ The relationship between key actors, their roles, their inter-sectoral communication, the used resources and provided services analysed, and potentially proposals for right-seizing/restructuring submitted;</li> <li>▪ Improvement of administrative culture within the transport sector institutions is achieved towards a cooperate "service delivery" culture based on teamwork, self-discipline, accountability, reward and recognition;</li> <li>▪ An institutional adjustment and Capacity Building Plan for transposition and implementation of transport legislation at the transport sector institutions in line with the PAR strategy 2016-2020 is drafted;</li> <li>▪ Institutional structures, working procedures and processes are reviewed or redone;</li> <li>▪ In line with the Capacity Building Plan, a Resource Centre is offering a wide pool of capacity building expertise;</li> <li>▪ The technical assistance (TA) expertise is mobilised for the coaching, mentoring and on the job training in project planning, programming, contracting, implementation, monitoring and evaluation process of sector entity staff.</li> </ul> <p><u>This reference fulfils the Technical Criteria 20.3.1) under the Contract Notice.</u></p> | <ul style="list-style-type: none"> <li>▪ Contribute to the maintenance/update of the Single Project Pipeline for transport sector;</li> <li>▪ <b>Strengthen transport sector institutions and other relevant stakeholders for better programming</b>, procurement, project management, implementation, monitoring, financial control, reporting and evaluation of IPA II and IPA III projects, as well as future management of Structural Funds.</li> <li>▪ <b>Analyse institutional capacities and processes in order to identify areas for change towards</b> a "service delivery" culture in MTMA, <b>RIOM</b> and PWA, and support HR administrations in building a corporate culture based on principles such as teamwork, self-discipline, accountability, reward and recognition. Propose Capacity Building Plan to initiate necessary human capacity improvements;</li> <li>▪ Structural advice on knowledge management and sharing of accumulated experience and lessons learned, including advice on internal data management, communication and coordination of organisational information flow;</li> <li>▪ <b>Support sector transport institutions in communication with the EU Delegation</b> and the NIPAC/NAO to ensure compliance of all sub-activities with IPA procedures and help develop systems to facilitate funding partner coordination, including strenghtening of negotiation skills;</li> <li>▪ Advice in external communication and coordination of organisational information flow in regard to transport legislation implementation (communication and coordination between sector institutions and other Government bodies);</li> <li>▪ Advice in external communication and coordination of organisational information flow in regard to transport legislation implementation (communication to and coordination of a Sector Working Group, including NGOs);</li> <li>▪ <b>Support the restructuring, where needed, of transport sector related entities</b> (e.g. RIOM, <b>Railway Authority</b> etc.), including issues related to recruitment, human resource systems development and operational processes towards a results based management;</li> <li>▪ <b>Help strenghten staff capacity in transport sector</b> related entities in terms of preparation, analysis, feasibility and financing of projects in line with the latest industry standards and best practices (especially related to various FIDIC contracts), in terms of drafting tender documentation, as well as responding to claims and disputes submitted by consultants and contractors in accordance with contractual requirements;</li> <li>▪ Contribute to new PFM, mid-term expenditure framework and sector based strategic planning linking strategy, identified indicators, targets and annual/multi-annual budgets in transport sector related entities;</li> <li>▪ <b>Help strenghten staff capacity in transport sector</b> related entities in terms of efficient financial management and reporting on EU funded projects;</li> <li>▪ Build staff capacity in reviewing physical and financial progress of projects and monitoring the work of the supervision consultants and contractors, in strenghtening of reporting systems and procedures and in coordinating and the inputs of the long term and short-term specialists to maximise their effectiveness;</li> <li>▪ Contribute to the drafting of the new Road Safety Strategy in line with the EU-Western Balkans flagship initiative and provide support in enforcement of road safety measures of the respective police directorate (especially in reference to Connecta road map);</li> <li>▪ Preparation of the state roads development Strategy;</li> <li>▪ Support that the programming and procurement systems operating in <b>RIOM</b> and PWA match industry standards and are fit for purpose, contain the necessary checks and balances and provide appropriate management information to facilitate MTMA to effectively meets its mandate;</li> <li>▪ Provide support in enforcement of road safety measures of the respective police directorate, such as support to crash data collection, analysis and dissemination of statistical crash data (ref. to CONNECTA prepared road map)</li> <li>▪ Support the development of environmental/social impact mitigation plans, and gender and employment policies are fulfilled;</li> <li>▪ Support data collection and analysis, monitoring and reporting on the achievement of key performance indicators established within Financing Agreements;</li> <li>▪ Ensuring that optimal use is being made of computer-based technologies, GIS, etc. Providing on-the-job training for staff in the use of new and modified systems.</li> </ul> |
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| Ref no 11   | Project title |                             | TECHNICAL ASSISTANCE FOR ACCESSIBILITY OF PASSENGER TRANSPORT SERVICES IN TURKEY. |   |  |                   |                      |                                   |
|---|---------------|-----------------------------|---|---|--|-------------------|----------------------|-----------------------------------|
| Name of legal entity  | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)   | Nº of staff provided  | Name of client   | Origin of funding | Dates (start/end)    | Name of partners if any           |
| <br>Corporate Solutions Consulting Limited (Lead)  | Turkey        | € 1.766.905                 | 99% -<br>€ 1.755.433<br>(in Eligible Period € 1.117.541)                          | 2   | Ministry of Transport,<br>Maritime and<br>Communications (MoTMC) | EU                | 08/2017 –<br>09/2019 | KPMG Turkey<br>ACCEPLAN<br>ROVIRA |
| Detailed description of project   |               |                             |   | Type of services provided   |  |                   |                      |                                   |
| <p>The situation of Turkey's passenger transport systems, including the infrastructure, does not make it easy for people with disabilities, or other people with mobility restraints, to participate in society. This project undertakes the need for major improvements in order to ensure better accessibility of the mobility services and their infrastructure. The objective of this project is to improve the mobility of elderly people and of people with disabilities and other people with mobility restraints in the passenger transport services, including the pedestrian environment.</p> <p>This is achieved through the following results:</p> <ol style="list-style-type: none"> <li>1. The <b>platform for accessibility of transport services</b> is established and functioning along with enhanced technical and institutional capacity on accessibility of transport services within the Ministry of Transport.</li> <li>2. <b>The comprehensive accessibility of transport strategy</b> and corresponding detailed action plans are in place and a pipeline of pilot projects have been adopted by the Platform.</li> <li>3. A team of national trainers will have obtained, through training sessions, all knowledge necessary to train the staff of institutions and private and public companies involved in the <b>mobility of Turkey's citizens with regard to the accessibility of the transport system</b>.</li> <li>4. <b>Communication of accessibility strategy and action plan</b> to all major stakeholders along with trainings and visibility events to improve awareness about the accessibility of transport services.</li> </ol> <p><u><a href="#">This reference fulfils the Technical Criteria 20.3.1) under the Contract Notice.</a></u></p> |               |                             |   | <p><u><b>The main services/activities/tasks provided/implemented:</b></u> <i>Services provided related to “sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <ul style="list-style-type: none"> <li>▪ Training of staff of MOTI and providing secretarial support for workgroup and board meetings for the operationalization of the Accessibility Platform;</li> <li>▪ Development of a comprehensive <b>Accessible Transport Strategy and Action Plans based on</b> a thorough Baseline Assessment and gap analysis for each transportation mode considering national and international legislations to create a <b>reform in the transport sector</b> (aviation, railway, maritime, urban transport, integrated transport);</li> <li>▪ Development of a pipeline of pilot projects <b>for improved accessibility in the transport sector for more sustainable transport modes;</b></li> <li>▪ <b>Organising study tours</b> to the UK and Spain for MOTI staff and other key stakeholders;</li> <li>▪ Designing and delivering a Training of Trainers Programme for 160 participants from ministries, NGOs and other support organisations to increase capacity on <b>accessible transport, universal design and sustainable planning in the transport systems</b>.</li> <li>▪ Design and delivery of a Communication and awareness-raising Campaign on <b>accessible transport</b> through workshops, open-to-public public conferences in and street events in greater municipalities, media channels, preparation and distribution of visibility materials.</li> <li>▪ Preparation of digital platform for accessible <b>transport training for sustainability</b>.</li> </ul> |  |                   |                      |                                   |

| Ref no 12   | Project title |                             | ASSISTANCE TO THE UKRAINIAN AUTHORITIES FOR IMPROVEMENT OF THE INFRASTRUCTURE CYCLE MANAGEMENT. |   |                                       |                   |                   |                         |
|---|---------------|-----------------------------|---|---|---------------------------------------|-------------------|-------------------|-------------------------|
| Name of legal entity  | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)   | Nº of staff provided  | Name of client                        | Origin of funding | Dates (start/end) | Name of partners if any |
| <br>Corporate Solutions Consulting Limited (Lead)  | Ukraine       | € 2.325.000                 | 88% -<br>€ 2.046.000<br>(in Eligible Period € 1.847.679)  | 3   | Ministry of Infrastructure of Ukraine | EU                | 08/2017 - 12/2020 | SYSTRA S.A.             |
| Detailed description of project   |               |                             |   | Type of services provided   |                                       |                   |                   |                         |
| <p>The EU is committed to a policy of sequenced engagement with Ukraine and to a close relationship that encompasses gradual progress towards political association and economic integration. Thus, Ukraine is a priority partner country within the European Neighbourhood Policy (ENP) and the Eastern Partnership (EaP). The <b>transport sector</b>, including <b>urban public transport</b>, is important in Ukraine's economy and hence efficiency improvements are particularly critical to raising competitiveness. However, the sector currently lacks a sound basis for transport infrastructure cycle management.</p> <p>Therefore, the <b>overall objective of the project is to facilitate and promote reforms that ensure reliability, transparency and accountability in infrastructure management for the efficient, effective and safe and sustainable transport operations.</b></p> <p>The project's overall purpose was to assist Ukraine in meeting the provisions of the <b>The EU-Ukraine Association Agreement (AA)</b>, in the context of <b>expanding and strengthening the transport cooperation</b> between the Parties to contribute to <b>the development of sustainable transport systems</b> by placing emphasis on "providing efficient and safe transport operations" (Art. 367) "removing administrative, technical, cross-border and other obstacles, improving the transport networks and upgrading the infrastructure" (Art. 368).</p> <p>More specifically, the aims of this assignment are to:</p> <ol style="list-style-type: none"> <li>1. Contribute to the reform of the infrastructure cycle management, including planning, approval, procurement, implementation, maintenance and to the application of legislative, administrative, operational, and organisational improvements;</li> <li>2. Reduce the procedural and administrative obstacles for efficient and effective project planning, preparation, implementation and maintenance of infrastructure projects, with a special focus on transparency and accountability issues.</li> </ol> <p>The projects had 3 Main Components as below:</p> <ul style="list-style-type: none"> <li>▪ <b>Component 1:</b> Development of a Complex Action Plan for improving the infrastructure cycle management</li> <li>▪ <b>Component 2:</b> Assistance with the implementation of the Complex Action Plan for improving the infrastructure cycle management.</li> <li>▪ <b>Component 3:</b> Stakeholder's involvement, communication, public awareness, and visibility</li> </ul> <p><u><b>This reference fulfils the Technical Criteria 20.3.1) &amp; 20.3.2) under the Contract Notice.</b></u></p> |               |                             |   | <p><u><b>The main services/activities/tasks provided/implemented:</b></u> <i>Services provided related to "sustainable urban mobility planning / reform of the transport sector"</i> include:</p> <ul style="list-style-type: none"> <li>▪ <b>Carrying out a detailed analysis</b> of shortcomings based on <b>relevant best European practice and standards</b>;</li> <li>▪ Drafting a Complex Action Plan for improving the infrastructure cycle management covering the legislative, administrative, operational, financial, and organisational improvements</li> <li>▪ <b>Drafting necessary legal and regulatory acts</b> for all stages of infrastructure cycle management;</li> <li>▪ Facilitating stakeholder consultations and inter-ministerial coordination for the approval of the legislative acts;</li> <li>▪ Providing assistance for operational measures of the plan including: financing and budgeting of transport infrastructure projects, PPP mechanism, market liberalisation for design and supervision services,</li> <li>▪ Feasibility Studies and Environmental Impact Assessment, <b>Cost Benefit Analysis</b>, <b>priority technical standards</b> for transport detailed design, procurement and implementation process of transport infrastructure projects, use of FIDIC Conditions of Contract, independent Works Contracts supervision, operation and maintenance;</li> <li>▪ <b>Development of a Sustainable National Transport Infrastructure</b> in Ukraine <b>covering all modes of transport</b>, particularly <b>with a view to ensuring efficient, safe and secure transport systems.</b></li> <li>▪ Improve road design norms and standards to <b>support road safety</b> management <b>in line with the EU Directive 2008/96/EC.</b></li> <li>▪ A full pre-feasibility study was prepared for an investment project to electrify the railway line (Mariupol) to increase capacity, reduce travel times, and <b>improve carbon emissions.</b></li> <li>▪ Elaborating a <b>Capacity Strengthening Programme</b> covering regional authorities and investment planning in <b>sustainable urban public transport</b>;</li> <li>▪ Assisting the implementation of the pilot measures of the Capacity Strengthening Plan;</li> <li>▪ Provide assistance for attraction of investments in the transport sector.</li> <li>▪ <b>Developing and implementing a Stakeholders Involvement Plan</b>;</li> <li>▪ Designing and implement a <b>Communication and public awareness plan</b></li> <li>▪ Coordinating and exchanging information between different competent authorities (all levels) and other stakeholders (associations of transport/construction operators, designers, regional/local authorities, universities, general public and transport and environmental NGOs etc.)</li> </ul> |                                       |                   |                   |                         |

| Ref no 13  | Project title |                             | TECHNICAL ASSISTANCE FOR IMPLEMENTATION SUPPORT TO THE UKRAINE URBAN PUBLIC TRANSPORT PROJECT. |   |                                       |                   |                   |   |
|--|---------------|-----------------------------|--|---|---------------------------------------|-------------------|-------------------|---|
| Name of legal entity   | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)  | Nº of staff provided  | Name of client                        | Origin of funding | Dates (start/end) | Name of partners if any   |
| <br>Corporate Solutions Consulting Limited (Partner)  | Ukraine       | € 3.499.900                 | 18% -<br>€ 629.950   | 1   | Ministry of Infrastructure of Ukraine | EU                | 04/2019 – 11/2023 | Egis International S.A.S<br>Egis Ukraina LLC<br>Egis Rail S.A<br>WYG International BV |
| Detailed description of project  |               |                             |  | Type of services provided   |                                       |                   |                   |   |
| <p>The overall objective of this EIB financed project is to contribute to facilitating the restructuring and modernisation of Ukraine's urban public transport sector and gradual approximation towards operating standards and policies comparable to those in the EU.</p> <p>The specific objectives of this TA operation are to a) to assist the Ministry of Infrastructure and several cities in the <b>successful implementation of the Ukraine Urban Public Transport Project (UUPTP)</b> to the required quality, on time and within budget; and b) to build project management capacity in the Ministry of Infrastructure and at the Final Beneficiary level.</p> <p><u><a href="#">This reference fulfils the Technical Criteria 20.3.1) under the Contract Notice.</a></u></p> |               |                             |  | <p><u><b>The main services/activities/tasks provided/implemented:</b></u> <i>Services provided related to “sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <ul style="list-style-type: none"> <li>▪ Policy, Regulatory and organisation Development at Central Government level;</li> <li>▪ Support the overall coordination of the National Urban Transport Programme;</li> <li>▪ <b>Support the City Authorities to prepare Sustainable Urban Mobility Plan (SUMP) and Public Service Agreement with Public transport operators;</b></li> <li>▪ <b>Review the existing Sustainable Urban Mobility Plan (SUMP)</b>, if any, of concerned city;</li> <li>▪ Prepare the <b>guideline to conduct SUMP</b>;</li> <li>▪ <b>Assist to modify the reviewed SUMP</b> taking into account the effect of the completed sub-project according to the approved guideline and all private and public transport modes, routes and performances;</li> <li>▪ Support the Project Implementation Unit (PIU) in procurement procedures;</li> <li>▪ Support the PIU in the financial reporting and monitoring process;</li> <li>▪ Support the PIU monitoring of the rolling stock and infrastructure project implementation;</li> <li>▪ Support the PIU regarding Social and Environmental actions monitoring;</li> <li>▪ Support the PIU regarding legal issues.</li> </ul> |                                       |                   |                   |   |

| Ref no 14   | Project title |                             | ENHANCEMENT OF INSTITUTIONAL AND ADMINISTRATIVE CAPACITY OF DIRECTORATE OF TRANSPORT, MARITIME AFFAIRS AND COMMUNICATIONS RESEARCH CENTRE, EuropeAid/140068/IH/SER/TR.   |                      |  |                   |                   |   |
|---|---------------|-----------------------------|--|----------------------|--|-------------------|-------------------|---|
| Name of legal entity  | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)  | Nº of staff provided | Name of client   | Origin of funding | Dates (start/end) | Name of partners if any                             |
| <b>AVENSA</b>   | Turkey        | € 756.350                   | 40%  | NKEs / 240 man-days  | The Ministry of Transport and Infrastructure (MoTI), Directorate General for EU Affairs and Foreign Relations, Department of European Union Investments (EUID) | IPA               | 02/2021 – 02/2022 | WEglobal (TR) - leader<br>WEglobal (IT)<br>KTI (HU) |
| Detailed description of project   |               |                             | Type of services provided  |                      |  |                   |                   |   |
| <p><b>The overall objective</b> of the project is as follow: to support the improvement of resources, time and cost-efficiency of the Turkish transport system.</p> <p><b>The purpose</b> of this project are as follows:</p> <ul style="list-style-type: none"> <li>To enhance institutional and administrative capacity of DoTMC Research Centre aiming to promote research development and innovation in Transport Sector;</li> <li>To ensure continuous grant management mechanism in general for an effective, timely and regular development of Transport Sector.</li> </ul> <p><b>Main results:</b></p> <ul style="list-style-type: none"> <li>Identified research areas in Turkey in line with global trends in transport;</li> <li>Improve institutional and administrative capacity of DoTMC Research Centre;</li> <li>Increase vivibility of DoTMC Research Centre and transport related R&amp;D supports.</li> </ul> <p><u>Supporting reference – similar experience in reform of the transport sector.</u></p> |               |                             | <p><b><u>The main services/activities/tasks provided/implemented:</u></b> <i>Services provided related to “sustainable urban mobility planning / reform of the transport sector”</i> include:</p> <p><b>COMPONENT 1 – PREPARATION OF BYLAWS / NECESSARY LEGISLATIVE DOCUMENTS / GUIDELINES, INTERNAL PROCEDURES / PROCESS REGARDING REGULATORY FUNCTIONS OF DOTMC RESEARCH CENTRE:</b></p> <ul style="list-style-type: none"> <li>Needs Assessment: <ul style="list-style-type: none"> <li>- Analysing the legislative, institutional, and operational framework of the DoTMC Research Centre;</li> <li>- Assessing the EU procedures and best practices;</li> <li>- Undertaking research on "research world networks and funding opportunities";</li> <li>- Conducting comprehensive stakeholder analyses;</li> <li>- Organising a stakeholder workshop and focus group meetings;</li> <li>- Carrying out preliminary work for the gap analysis;</li> <li>- Identifying potential research areas;</li> <li>- Preparing the Needs Assessment Report and Potential Research Areas Report;</li> </ul> </li> <li>Gap Analysis: <ul style="list-style-type: none"> <li>- Finalising the methodology on the gap analysis/benchmarking study;</li> <li>- Undertaking the gap analysis and benchmarking study;</li> <li>- Preparing the Gap Analysis Report and Gap Plugging Report;</li> </ul> </li> <li>Preparation of Necessary Documentation for the Implementation of R&amp;D grants: <ul style="list-style-type: none"> <li>- Preparing the R&amp;D grants package;</li> <li>- Preparing the Potential Research Areas Report;</li> </ul> </li> <li>Preparation of Internal User - Guides - Implementation Manuals about How to Prepare and Manage Transport R&amp;D grants: <ul style="list-style-type: none"> <li>- Preparing the grants programme implementation manuals;</li> <li>- Establishing a grant management database;</li> </ul> </li> <li>Stakeholder Workshops including Public and Private Transport Sector Operators, Universities and Research Institutions to Identify and Discuss Potential Projects for R&amp;D Support: <ul style="list-style-type: none"> <li>- Making the organisational arrangements for the workshops;</li> <li>- Organising a workshop with universities and research institutions (workshop 1);</li> <li>- Organising a workshop with public institutions and municipalities (workshop 2);</li> <li>- Organising a workshop with chambers of commerce, operators, start-ups, techno parks, and other stakeholders (workshop 3);</li> <li>- Establishing Scientific Advisory Board.</li> </ul> </li> </ul> |                      |  |                   |                   |   |

**COMPONENT 2 – TRAINING AND CAPACITY BUILDING:**

- Training Needs Analyses:
  - Conducting qualitative and quantitative research for the TNA;
  - Preparation of the TNA Report;
  - Developing and updating a Capacity Development Programme;
- Delivery of Workshops and Advanced Trainings:
  - Organising the training programmes and workshops;
  - Evaluating the training programmes and workshops;
- Study Visits to Member States to observe practices of Technical and Administrative Structuring for R&D Activities and Programs:
  - Preparing a list of potential host institutions;
  - Finalising the host institutions and preparing a study visit plan;
  - Organising the first study visit;
  - Organising the second study visit;
- Training of Trainers Programme:
  - Preparing training materials;
  - Organising the ToT programme;
  - Evaluating the ToT programme;

**COMPONENT 3 – PUBLICITY AND VISIBILITY:**

- Project Information Meetings:
  - Organising an Opening Event;
  - Organising a Closing Event;
- Preparation and printing of informative booklet and brochures:
  - Developing a corporate identity;
  - Designing and publication of promotional and visibility materials;
  - Developing content for website;

| Ref no 15   | Project title |                             | TECHNICAL ASSISTANCE FOR THE CAPACITY BUILDING OF KGM FOR THE ROAD INFRASTRUCTURE SAFETY MANAGEMENT IN TURKEY, EuropeAid/140089/IH/SER/TR. |  |  |                   |                   |   |
|---|---------------|-----------------------------|--|--|--|-------------------|-------------------|---|
| Name of legal entity  | Country       | Overall project value (EUR) | Percentage carried out by candidate (%)  | Nº of staff provided   | Name of client   | Origin of funding | Dates (start/end) | Name of partners if any   |
| <b>AVENSA</b>   | Turkey        | € 2.078.880                 | 12,5%  | NKEs / 200 man-days  | The Ministry of Transport and Infrastructure (MoTI), Directorate General for EU Affairs and Foreign Relations, Department of European Union Investments (EUID) | IPA               | 02/2021 – 02/2023 | WEglobal (TR) – leader<br>WEglobal (IT)<br>IRD Engineering srl<br>APPLUS Norcontrol SLU<br>Belgian Road Safety Institute – VIAS |
| Detailed description of project   |               |                             |  | Type of services provided  |  |                   |                   |   |
| <p><b>The overall objective</b> of the project is as follow: to achieve a shift towards a safer, environmentally friendly transport system reflecting a more balanced modal split.</p> <p><b>The purpose</b> of this project is as follow:</p> <ul style="list-style-type: none"> <li>to harmonise Turkish Legislation with Directive 2008/96/EC and enhance capacity of KGM (General Directorate of Highways) to implement road infrastructure safety management, resulting in enhanced road infrastructure safety management.</li> </ul> <p><b>Main results:</b></p> <ul style="list-style-type: none"> <li>Support to the harmonization of Turkish legislation towards Directive 2008/96/EC on road infrastructure safety management;</li> <li>In order to implement Directive 2008/96/EC, gap analysis and report, legislative documents, guidelines and related documents will be prepared. Furthermore, technical visits to EU member States will be organized to investigate good practices of the implementation of the Directive.</li> <li>Enhanced capacity of KGM to implement road infrastructure safety management.</li> <li>Make a revision of design manuals of KGM, prepare handbooks, training programme and training material for road safety impact assessment (RSIA), road safety audit (RSA), road safety inspection (RSI), network safety management (NSM).</li> <li>Realize trainings (including certification) for KGM personnel on these four above subjects and organise site visits including workshops in EU Member State(s) about the implementation of Directive 2008/96/EC and seeing the best practices in site. At the end of each training, will submit attendance certificate to all trainees. Additionally, after RSA training, trainees will be certified as Road Safety Auditor by an institution authorized to award RSA Certificates of Competency.</li> </ul> <p><u>Supporting reference – similar experience in reform of the transport sector.</u></p> |               |                             |  | <p><b><u>The main services/activities/tasks provided/implemented:</u></b> <i>Services provided related to “sustainable urban mobility planning / reform of the transport sector” include:</i></p> <p><b>COMPONENT 1 - SUPPORT TO THE HARMONISATION OF TURKISH LEGISLATION TOWARDS DIRECTIVE 2008/96/EC ON ROAD INFRASTRUCTURE SAFETY MANAGEMENT:</b></p> <ul style="list-style-type: none"> <li>Gap analysis and report of current situation about organizational structure, implementation of Directive 2008/96/EC;</li> <li>Technical visit to investigate good practices in the legislative documents in an EU Member State;</li> <li>Workshop for executives on gap analysis and final gap analysis report;</li> <li>Preparation for the harmonization of the legislation: Preparation of the final draft legislations and guidelines for the implementation of Directive 2008/96/EC in Turkey;</li> <li>Complementary technical visit to compare the implementation of Directive in another EU Member State;</li> <li>Workshop for executives on final draft legislations and guidelines;</li> <li>Finalization of the draft documentation prepared (draft legislations and guidelines for the implementation);</li> <li>Workshops for the personnel of road designers, contractors, consultants, municipalities, universities and other related institutions work on road infrastructure safety;</li> </ul> <p><b>COMPONENT 2 - ENHANCED CAPACITY AT KGM TO IMPLEMENT ROAD INFRASTRUCTURE SAFETY MANAGEMENT:</b></p> <ul style="list-style-type: none"> <li>Revision of design manuals;</li> <li>Preparation of handbooks for Road Safety Impact Assessment (RSIA), Road Safety Audit (RSA), Road Safety Inspection (RSI) and Network Safety Management (NSM) on the harmonization of relevant EU legislation;</li> <li>Preparation of the training programme and training material;</li> <li>Training for road safety impact assessment;</li> <li>Training for road safety audit– Level 1 (theoretical training in office);</li> <li>Training for road safety audit– Level 2 (practical training in site and office and assessment of trainees' audit reports);</li> <li>Obtaining a road safety audit (RSA) certificate of competency;</li> <li>Training for road safety inspections including site;</li> <li>Training for road safety ranking and management of the road network;</li> <li>Site visits including workshops in EU Member State(s) about the implementation of Directive 2008/96/EC and to see best practices on site.</li> </ul> |  |                   |                   |   |

## DECLARATIONS OF CONSORTIUM PARTNERS



## 7 DECLARATIONS

As part of their application, each legal entity identified under point 1 of this application, including every consortium member, must submit a signed declaration using the attached format. The declaration may be in original or in copy. If copies are submitted, the originals must be sent to the Contracting Authority upon request.

Moreover, each legal entity identified under point 1 of this application, including every consortium member, and capacity-providing entities (if any) must submit a signed declaration of honour on exclusion and selection criteria (form A14 available at the following link:

<http://ec.europa.eu/europeaid/prag/annexes.do?chapterTitleCode=A> ).

AVENSA CONSULTING Ltd

**AVENSA**

**FORMAT FOR THE DECLARATION REFERRED TO IN POINT 7  
OF THE APPLICATION FORM**Bucharest, 27<sup>th</sup> September 2021

Tel. No.: +40 21 202 3077

Email address: [internationaltenders@avena.ro](mailto:internationaltenders@avena.ro)**City Hall of Chisinau Municipality**

(Republic of Moldova)

MD-2012, MOLDOVA, mun.Chisinau, mun.Chisinau, Bd.Ştefan cel Mare şi Sfânt, no.83

**Your ref: 2021/S 156-415051**

Dear Sir/Madam

In response to your contract notice **2021/S 156-415051**, we, **AVENSA CONSULTING Ltd**, confirm that we intend to submit a tender for the contract for the above if we are invited to do so.

We hereby declare that we:

- are making this application as member of the consortium led by **ourselves** for this contract. We confirm that we are not involved in any other application for the same contract, in any form (as a member, leader, in a consortium or as an individual candidate);
- agree to abide by the ethics clauses in Section 2.5.6. of the practical guide, have not been involved in the preparation of the project which is the subject of this tender procedure unless it is proved that the involvement in previous stages of the project does not constitute unfair competition, and have no professional conflicting interests and/or any relation with other candidates or other parties in the tender procedure or behaviour which may distort competition at the time of submission of this application according to Section 2.5.4. of the practical guide;
- are not part of a group or network and have only included data in the application form concerning the resources and experience of our legal entity;
- will inform the contracting authority immediately if there is any change in the above circumstances at any stage during the implementation of the tasks;
- fully recognise and accept that if the above-mentioned persons participate in spite of being in any of the situations listed in Section 2.6.10.1.1. of the practical guide or if the declarations or information provided prove to be false they may be subject to rejection from this procedure and to administrative sanctions in the form of exclusion and financial penalties up to 10% of the total estimated value of the contract being awarded and that this information may be published on the Commission website in accordance with the Financial Regulation in force;
- are aware that, for the purposes of safeguarding the EU's financial interests, our personal data may be transferred to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

We also undertake, if required, to provide evidence of our financial and economic standing and our technical and professional capacity according to the selection criteria for this call for tender specified in the Additional information about the contract notice document. The list of documents required is given in Section 2.6.11. of the practical guide.

**AVENSA CONSULTING // ART OF PERFORMANCE**

EXPC BUSINESS PARK, NO. 54A AVIATOR POPISTEANU STREET, BUILDING 2, FLOOR 1-2, DISTRICT 1, BUCURESTI, ROMANIA TEL/FAX: +40 21 202 3077

BARBU LAUTARU 48A, IASI, ROMANIA TEL/FAX: 0040 232 217603

COLUMNA 72/3, CHISINAU, REPUBLIC OF MOLDOVA TEL/FAX: 0037 322843183

**ROMANIA – MOLDOVA – SERBIA – TURKEY – GEORGIA – NORTH MACEDONIA – MONTENEGRO – AZERBAIJAN**

QC - NMC

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## DECLARATION ON HONOUR ON EXCLUSION CRITERIA AND SELECTION CRITERIA

The undersigned **Marius Catalin NECULA**, representing:

|  |   |
|--|---|
| (only for natural persons)<br>himself or herself | (only for legal persons) the following legal person:  |
| ID or passport number:<br><br>(‘the person’)     | Full official name: <b>AVENSA CONSULTING Ltd</b><br>Official legal form: <b>Private Limited Company</b><br>Statutory registration number: <b>J22/924/2003</b><br>Full official address: <b>No 48A, Barbu Lautaru street, Iasi Municipality, Romania.</b><br>VAT registration number: <b>RO 15485389</b><br><br>(‘the person’) |

The person is not required to submit the declaration on exclusion criteria if the same declaration has already been submitted for the purposes of another award procedure of the same contracting authority, provided the situation has not changed, and that the time that has elapsed since the issuing date of the declaration does not exceed one year.

In this case, the signatory declares that the person has already provided the same declaration on exclusion criteria for a previous procedure and confirms that there has been no change in its situation:

| Date of the declaration | Full reference to previous procedure |
|-------------------------|--------------------------------------|
| N/A                     | N/A                                  |

### I – SITUATIONS OF EXCLUSION CONCERNING THE PERSON

| (1) declares that the above-mentioned person is in one of the following situations:   | YES                      | NO                                  |
|---|--------------------------|-------------------------------------|
| (a) it is bankrupt, subject to insolvency or winding-up procedures, its assets are being administered by a liquidator or by a court, it is in an arrangement with creditors, its business activities are suspended or it is in any analogous situation arising from a similar procedure provided for under Union or national legislation or regulations;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (b) it has been established by a final judgement or a final administrative decision that the person is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the applicable law;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (c) it has been established by a final judgement or a final administrative decision that the person is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following: |                          |                                     |

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|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| (i) fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of eligibility or selection criteria or in the performance of a contract or an agreement;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) entering into agreement with other persons with the aim of distorting competition;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iii) violating intellectual property rights;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iv) attempting to influence the decision-making process of the contracting authority during the award procedure;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (v) attempting to obtain confidential information that may confer upon it undue advantages in the award procedure;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (d) it has been established by a final judgement that the person is guilty of any of the following:   |                          |                                     |
| (i) fraud, within the meaning of Article 3 of Directive (EU) 2017/1371 and Article 1 of the Convention on the protection of the European Communities' financial interests, drawn up by the Council Act of 26 July 1995;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) corruption, as defined in Article 4(2) of Directive (EU) 2017/1371 or active corruption within the meaning of Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, drawn up by the Council Act of 26 May 1997, or conduct referred to in Article 2(1) of Council Framework Decision 2003/568/JHA, as well as corruption as defined in other applicable laws; | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iii) conduct related to a criminal organisation, as referred to in Article 2 of Council Framework Decision 2008/841/JHA;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iv) money laundering or terrorist financing, within the meaning of Article 1(3), (4) and (5) of Directive (EU) 2015/849 of the European Parliament and of the Council;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (v) terrorist offences or offences linked to terrorist activities, as defined in Articles 1 and 3 of Council Framework Decision 2002/475/JHA, respectively, or inciting, aiding, abetting or attempting to commit such offences, as referred to in Article 4 of that Decision;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (vi) child labour or other offences concerning trafficking in human beings as referred to in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (e) it has shown significant deficiencies in complying with the main obligations in the performance of a contract or an agreement financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties, or which has been discovered following checks, audits or investigations by a contracting authority, the European Anti-Fraud Office (OLAF) or the Court of Auditors;                      | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

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|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| (f) it has been established by a final judgment or final administrative decision that the person has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (g) it has been established by a final judgment or final administrative decision that the person has created an entity under a different jurisdiction with the intent to circumvent fiscal, social or any other legal obligations in the jurisdiction of its registered office, central administration or principal place of business.  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (h) (only for legal persons) it has been established by a final judgment or final administrative decision that the person has been created with the intent provided for in point (g).   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (i) for the situations referred to in points (c) to (h) above the person is subject to:   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| i.facts established in the context of audits or investigations carried out by the European Public Prosecutor's Office after its establishment, the Court of Auditors, the European Anti-Fraud Office (OLAF) or the internal auditor, or any other check, audit or control performed under the responsibility of an authorising officer of an EU institution, of a European office or of an EU agency or body; | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| ii.non-final judgments or non-final administrative decisions which may include disciplinary measures taken by the competent supervisory body responsible for the verification of the application of standards of professional ethics;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| iii. facts referred to in decisions of entities or persons being entrusted with EU budget implementation tasks;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| iv.information transmitted by Member States implementing Union funds;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| v.decisions of the Commission relating to the infringement of Union competition law or of a national competent authority relating to the infringement of Union or national competition law; or  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| vi. decisions of exclusion by an authorising officer of an EU institution, of a European office or of an EU agency or body.   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

## II – SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS WITH POWER OF REPRESENTATION, DECISION-MAKING OR CONTROL OVER THE LEGAL PERSON AND BENEFICIAL OWNERS

Not applicable to natural persons, Member States and local authorities

|   |     |    |     |
|---|-----|----|-----|
| (2) declares that a natural or legal person who is a member of the administrative, management or supervisory body of the above-mentioned legal person, or who has powers of representation, decision or control with regard to the above-mentioned legal person (this covers e.g. company directors, members of management or supervisory bodies, and cases where one natural or legal person holds a majority of shares), or a beneficial owner of the person (as referred to in | YES | NO | N/A |
|---|-----|----|-----|

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|   |                          |                                     |                          |
|---|--------------------------|-------------------------------------|--------------------------|
| point 6 of article 3 of Directive (EU) No 2015/849) is in one of the following situations:  |                          |                                     |                          |
| Situation (c) above (grave professional misconduct)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (d) above (fraud, corruption or other criminal offence)                           | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (e) above (significant deficiencies in performance of a contract )                | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (f) above (irregularity)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (g) above (creation of an entity with the intent to circumvent legal obligations) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (h) above (person created with the intent to circumvent legal obligations)        | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (i) above   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

### III – SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS ASSUMING UNLIMITED LIABILITY FOR THE DEBTS OF THE LEGAL PERSON

|  |                          |                                     |                          |
|--|--------------------------|-------------------------------------|--------------------------|
| (3) declares that a natural or legal person that assumes unlimited liability for the debts of the above-mentioned legal person is in one of the following situations <u>If yes, please indicate in annex to this declaration which situation and the name(s) of the concerned person(s) with a brief explanation</u> : | YES                      | NO                                  | N/A                      |
| Situation (a) above (bankruptcy)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (b) above (breach in payment of taxes or social security contributions)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

### IV – GROUNDS FOR REJECTION FROM THIS PROCEDURE

|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| (4) declares that the above-mentioned person:   | YES                      | NO                                  |
| Was previously involved in the preparation of the procurement documents used in this award procedure, where this entailed a breach of the principle of equality of treatment including distortion of competition that cannot be remedied otherwise. | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

### V – REMEDIAL MEASURES

If the person declares one of the situations of exclusion listed above, it must indicate measures it has taken to remedy the exclusion situation, thus demonstrating its reliability. This may include e.g. technical, organisational and personnel measures to prevent further occurrence, compensation of damage or payment of fines or of any taxes or social security contributions. The relevant documentary evidence which illustrates the remedial

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measures taken must be provided in annex to this declaration. This does not apply for situations referred in point (d) of this declaration.

## VI – EVIDENCE UPON REQUEST

Upon request and within the time limit set by the contracting authority the person must provide information on natural or legal persons that are members of the administrative, management or supervisory body or that have powers of representation, decision or control, including legal and natural persons within the ownership and control structure and beneficial owners.

It must also provide the following evidence concerning the person itself and the natural or legal persons on whose capacity the person intends to rely, or a subcontractor and concerning the natural or legal persons which assume unlimited liability for the debts of the person:

For situations described in (a), (c), (d), (f), (g) and (h), production of a recent extract from the judicial record is required or, failing that, an equivalent document recently issued by a judicial or administrative authority in the country of establishment of the person showing that those requirements are satisfied.

For the situation described in point (b), production of recent certificates issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the person is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions. Where any document described above is not issued in the country concerned, it may be replaced by a sworn statement made before a judicial authority or notary or, failing that, a solemn statement made before an administrative authority or a qualified professional body in its country of establishment.

The person is not required to submit the evidence if it has already been submitted for another award procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

| Document | Full reference to previous procedure |
|----------|--------------------------------------|
| N/A      | N/A                                  |

## VII – SELECTION CRITERIA

| (1) declares that the above-mentioned person complies with the selection criteria applicable to it individually as provided in the tender documents:   | YES                                 | NO                       | N/A                      |
|--|-------------------------------------|--------------------------|--------------------------|
| (a) It has the legal and regulatory capacity to pursue the professional activity needed for performing the contract as required in section 10 & 11 of the contract notice/Instructions to tenderers; | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

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|   |                                     |                          |                          |
|---|-------------------------------------|--------------------------|--------------------------|
| (b) It fulfills the applicable economic and financial criteria indicated in section 20.1 of the contract notice/Instructions to tenderers;              | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| (c) It fulfills the applicable technical and professional criteria indicated in section 20.2 and 20.3 of the contract notice/Instructions to tenderers. | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Please adapt the table above to the criteria indicated in the tender documents (i.e. insert extra rows for each criterion or delete irrelevant rows).

|   |                                     |                          |                          |
|---|-------------------------------------|--------------------------|--------------------------|
| (2) if the above-mentioned person is the <b>sole tenderer</b> or the <b>leader in case of consortium</b> , declares that:   | YES                                 | NO                       | N/A                      |
| (d) the tenderer, including all members of the group in case of consortium and including subcontractors if applicable, complies with all the selection criteria for which a consolidated assessment will be made as provided in the tender documents. | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

## VIII – EVIDENCE FOR SELECTION

The signatory declares that the above-mentioned person is able to provide the necessary supporting documents listed in the relevant sections of the tender documents and which are not available electronically upon request and without delay.

The person is not required to submit the evidence if it has already been submitted for another procurement procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

| Document | Full reference to previous procedure |
|----------|--------------------------------------|
| N/A      | N/A                                  |

The above-mentioned person must immediately inform the contracting authority of any changes in the situations as declared.

The above-mentioned person may be subject to rejection from this procedure and to administrative sanctions (exclusion or financial penalty) if any of the declarations or information provided as a condition for participating in this procedure prove to be false.

Full name

Date

**Marius Catalin NECULA,**

**27<sup>th</sup> September 2021**

Director of International Bidding Department

Authorized representative of AVENSA CONSULTING Ltd



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The following table contains our financial data as included in the consortium's application form. These data are based on our annual closed accounts and our latest projections. Estimated figures (i.e., those not included in annual closed accounts) are given in the columns marked with \*\*. Figures in all columns are calculated on the same basis to allow a direct, year-on-year comparison to be made (or, if the basis has changed, an explanation of the change must be provided as a footnote to the table). When the current ratio is set as selection criterion, for non-for-profit organisations the ratio has to be calculated without taking into account within the current liabilities the pre-financing received from donors for ongoing projects. Any clarification or explanation which is judged necessary may also be provided.

| Financial data   | 2 years before last <sup>5</sup><br>2017<br>EUR | Year before last year <sup>5</sup><br>2018<br>EUR | Last year <sup>5</sup><br>2019<br>EUR | Average <sup>6</sup><br>2017- 2019<br>EUR | Past year<br>2020<br>EUR** | Current year<br>2021<br>EUR** |
|--|---|---|---------------------------------------|---|----------------------------|-------------------------------|
| Annual turnover <sup>7</sup> , excluding this contract | 933.884,57                                      | 1.003.635,40                                      | 860.795,94                            | 932.771,97                                | 860.795,94                 | 1.000.000,00                  |
| Current assets <sup>8</sup>                            | 460.128,39                                      | 599.889,50  | 271.250,33                            | 433.756,07                                | 241.250,33                 | 420.000,00                    |
| Current liabilities <sup>9</sup>                       | 294.316,33                                      | 395.580,27  | 238.763,49                            | 309.553,36                                | 238.763,49                 | 300.000,00                    |
| Current ratio (current assets/current liabilities)     | Not applicable                                  | Not applicable                                    | 1,14                                  | Not applicable                            | Not applicable             | Not applicable                |

The following table contains statistics on our staff, as included in the consortium's application form:

| Average manpower              | 2 years before past year, 2018 |                               | Year before past year, 2019 |                               | Past year, 2020 |                               | Current year, 2021 |                               | Period average 2018 - 2021 |                               |
|-------------------------------|--------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------|-------------------------------|--------------------|-------------------------------|----------------------------|-------------------------------|
|                               | Overall                        | Relevant fields <sup>11</sup> | Overall                     | Relevant fields <sup>11</sup> | Overall         | Relevant fields <sup>11</sup> | Overall            | Relevant fields <sup>11</sup> | Overall                    | Relevant fields <sup>11</sup> |
| Permanent staff <sup>12</sup> | 29                             | 9                             | 29                          | 11                            | 29              | 10                            | 29                 | 10                            | 29                         | 10                            |
| Other staff <sup>13</sup>     | 47                             | 20                            | 46                          | 15                            | 48              | 25                            | 47                 | 20                            | 47                         | 20                            |

Yours faithfully,

Marius Catalin NECULA,

Director of International Bidding Department

Authorized representative of AVENSA CONSULTING Ltd

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GOPA INFRA GmbH





GOPA Infra GmbH | Hindenburgring 18 | 61348 Bad Homburg | Germany

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(Republic of Moldova)  
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mun. Chişinău, Bd. Ştefan cel Mare şi Sfânt, 83

GOPA Infra GmbH

Phone: +49 6172 6817-0  
Fax: +49 6172 930-100  
info@gopa-infra.de

24/09/2021

## FORMAT FOR THE DECLARATION REFERRED TO IN POINT 7 OF THE APPLICATION FORM

Your ref: 2021/S 156-415051

Dear Sir/Madam

In response to your contract notice 2021/S 156-415051, we, GOPA Infra GmbH, confirm that we intend to submit a tender for the contract for the above if we are invited to do so. We hereby declare that we:

- are making this application as member of the consortium led by AVENSA CONSULTING Ltd for this contract. We confirm that we are not involved in any other application for the same contract, in any form (as a member, leader, in a consortium or as an individual candidate);
- agree to abide by the ethics clauses in Section 2.5.6. of the practical guide, have not been involved in the preparation of the project which is the subject of this tender procedure unless it is proved that the involvement in previous stages of the project does not constitute unfair competition, and have no professional conflicting interests and/or any relation with other candidates or other parties in the tender procedure or behaviour which may distort competition at the time of submission of this application according to Section 2.5.4. of the practical guide;
- have attached a current list of the enterprises in the same group or network as ourselves and have only included data in the application form concerning the resources and experience of our legal entity;
- will inform the contracting authority immediately if there is any change in the above circumstances at any stage during the implementation of the tasks;
- fully recognise and accept that if the above-mentioned persons participate in spite of being in any of the situations listed in Section 2.6.10.1.1. of the practical guide or if the declarations or information provided prove to be false they may be subject to rejection from this procedure and to administrative sanctions in the form of exclusion and financial penalties up to 10% of the total estimated value of the contract being awarded and that this information may be published on the Commission website in accordance with the Financial Regulation in force;
- are aware that, for the purposes of safeguarding the EU's financial interests, our personal data may be transferred to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

We also undertake, if required, to provide evidence of our financial and economic standing and our technical and professional capacity according to the selection criteria for this call for tender specified in the Additional information about the contract notice document. The list of documents required is given in Section 2.6.11. of the practical guide.

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Germany

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Fax: +49 6172 930-100  
Email: info@gopa-infra.de  
Internet: www.gopa-infra.de  
VAT: DE 114 170 556

Commerzbank AG, Bad Homburg  
BIC: COBADEFFXXX  
IBAN: DE70 5004 0000 0342 8224 00  
Local Court Bad Homburg (HRB 2022)  
Identification No. 03 234 61039

Managing Directors  
Mathias Lueg  
Winfried Zarges

MEMBER OF GOPA CONSULTING GROUP



### Declaration on honour on exclusion criteria and selection criteria

The undersigned Mathias Lueg and Winfried Zarges, representing:

| <i>(only for natural persons) himself or herself</i> | <i>(only for legal persons) the following legal person:</i>   |
|--|---|
| ID or passport number:<br><br>('the person')         | Full official name: <b>GOPA Infra GmbH</b><br>Official legal form: Limited liability company<br>Statutory registration number: HRB 2022<br>Full official address: Hindenburgring 18, 61348 Bad Homburg, Germany<br>VAT registration number: DE114170556<br><br>('the person') |

The person is not required to submit the declaration on exclusion criteria if the same declaration has already been submitted for the purposes of another award procedure of the same contracting authority, provided the situation has not changed, and that the time that has elapsed since the issuing date of the declaration does not exceed one year.

In this case, the signatory declares that the person has already provided the same declaration on exclusion criteria for a previous procedure and confirms that there has been no change in its situation:

| Date of the declaration | Full reference to previous procedure |
|-------------------------|--------------------------------------|
| N/A                     | N/A                                  |

#### I - SITUATIONS OF EXCLUSION CONCERNING THE PERSON

| (1) declares that the above-mentioned person is in one of the following situations:   | YES                      | NO                                  |
|---|--------------------------|-------------------------------------|
| (a) it is bankrupt, subject to insolvency or winding-up procedures, its assets are being administered by a liquidator or by a court, it is in an arrangement with creditors, its business activities are suspended or it is in any analogous situation arising from a similar procedure provided for under Union or national legislation or regulations;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (b) it has been established by a final judgement or a final administrative decision that the person is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the applicable law;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (c) it has been established by a final judgement or a final administrative decision that the person is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following: |                          |                                     |
| (i) fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of eligibility or selection criteria or in the performance of a contract or an agreement;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

MEMBER OF GOPA CONSULTING GROUP



|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| (ii) entering into agreement with other persons with the aim of distorting competition;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iii) violating intellectual property rights;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iv) attempting to influence the decision-making process of the contracting authority during the award procedure;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (v) attempting to obtain confidential information that may confer upon it undue advantages in the award procedure;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (d) it has been established by a final judgement that the person is guilty of any of the following:   |                          |                                     |
| (i) fraud, within the meaning of Article 3 of Directive (EU) 2017/1371 and Article 1 of the Convention on the protection of the European Communities' financial interests, drawn up by the Council Act of 26 July 1995;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) corruption, as defined in Article 4(2) of Directive (EU) 2017/1371 or active corruption within the meaning of Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, drawn up by the Council Act of 26 May 1997, or conduct referred to in Article 2(1) of Council Framework Decision 2003/568/JHA, as well as corruption as defined in other applicable laws; | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iii) conduct related to a criminal organisation, as referred to in Article 2 of Council Framework Decision 2008/841/JHA;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iv) money laundering or terrorist financing, within the meaning of Article 1(3), (4) and (5) of Directive (EU) 2015/849 of the European Parliament and of the Council;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (v) terrorist offences or offences linked to terrorist activities, as defined in Articles 1 and 3 of Council Framework Decision 2002/475/JHA, respectively, or inciting, aiding, abetting or attempting to commit such offences, as referred to in Article 4 of that Decision;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (vi) child labour or other offences concerning trafficking in human beings as referred to in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (e) it has shown significant deficiencies in complying with the main obligations in the performance of a contract or an agreement financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties, or which has been discovered following checks, audits or investigations by a contracting authority, the European Anti-Fraud Office (OLAF) or the Court of Auditors;                      | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (f) it has been established by a final judgment or final administrative decision that the person has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (g) it has been established by a final judgment or final administrative decision that the person has created an entity under a different jurisdiction with the intent to circumvent fiscal, social or any other legal obligations in the jurisdiction of its registered office, central administration or principal place of business.  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (h) (only for legal persons) it has been established by a final judgment or final administrative decision that the person has been created with the intent provided for in point (g).   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (i) for the situations referred to in points (c) to (h) above the person is subject to:   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

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|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| i.facts established in the context of audits or investigations carried out by the European Public Prosecutor's Office after its establishment, the Court of Auditors, the European Anti-Fraud Office (OLAF) or the internal auditor, or any other check, audit or control performed under the responsibility of an authorising officer of an EU institution, of a European office or of an EU agency or body; |                          |                                     |
| ii.non-final judgments or non-final administrative decisions which may include disciplinary measures taken by the competent supervisory body responsible for the verification of the application of standards of professional ethics;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| iii.facts referred to in decisions of entities or persons being entrusted with EU budget implementation tasks;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| iv.decisions information transmitted by Member States implementing Union funds;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| v.of the Commission relating to the infringement of Union competition law or of a national competent authority relating to the infringement of Union or national competition law; or  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| vi.decisions of exclusion by an authorising officer of an EU institution, of a European office or of an EU agency or body.  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

**II - SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS WITH POWER OF REPRESENTATION, DECISION-MAKING OR CONTROL OVER THE LEGAL PERSON AND BENEFICIAL OWNERS**

***Not applicable to natural persons, Member States and local authorities***

|  |                          |                                     |                          |
|--|--------------------------|-------------------------------------|--------------------------|
| (2) declares that a natural or legal person who is a member of the administrative, management or supervisory body of the above-mentioned legal person, or who has powers of representation, decision or control with regard to the above-mentioned legal person (this covers e.g. company directors, members of management or supervisory bodies, and cases where one natural or legal person holds a majority of shares), or a beneficial owner of the person (as referred to in point 6 of article 3 of Directive (EU) No 2015/849) is in one of the following situations: | YES                      | NO                                  | N/A                      |
| Situation (c) above (grave professional misconduct)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (d) above (fraud, corruption or other criminal offence)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (e) above (significant deficiencies in performance of a contract )   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (f) above (irregularity)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (g) above (creation of an entity with the intent to circumvent legal obligations)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (h) above (person created with the intent to circumvent legal obligations)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (i) above  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

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### III - SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS ASSUMING UNLIMITED LIABILITY FOR THE DEBTS OF THE LEGAL PERSON

|  |                          |                                     |                          |
|--|--------------------------|-------------------------------------|--------------------------|
| (3) declares that a natural or legal person that assumes unlimited liability for the debts of the above-mentioned legal person is in one of the following situations <u><i>[If yes, please indicate in annex to this declaration which situation and the name(s) of the concerned person(s) with a brief explanation]:</i></u> | YES                      | NO                                  | N/A                      |
| Situation (a) above (bankruptcy)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (b) above (breach in payment of taxes or social security contributions)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

### IV - GROUNDS FOR REJECTION FROM THIS PROCEDURE

|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| (4) declares that the above-mentioned person:   | YES                      | NO                                  |
| Was previously involved in the preparation of the procurement documents used in this award procedure, where this entailed a breach of the principle of equality of treatment including distortion of competition that cannot be remedied otherwise. | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

### V - REMEDIAL MEASURES

If the person declares one of the situations of exclusion listed above, it must indicate measures it has taken to remedy the exclusion situation, thus demonstrating its reliability. This may include e.g. technical, organisational and personnel measures to prevent further occurrence, compensation of damage or payment of fines or of any taxes or social security contributions. The relevant documentary evidence which illustrates the remedial measures taken must be provided in annex to this declaration. This does not apply for situations referred in point (d) of this declaration.

### VI - EVIDENCE UPON REQUEST

Upon request and within the time limit set by the contracting authority the person must provide information on natural or legal persons that are members of the administrative, management or supervisory body or that have powers of representation, decision or control, including legal and natural persons within the ownership and control structure and beneficial owners.

It must also provide the following evidence concerning the person itself and the natural or legal persons on whose capacity the person intends to rely, or a subcontractor and concerning the natural or legal persons which assume unlimited liability for the debts of the person:

For situations described in (a), (c), (d), (f), (g) and (h), production of a recent extract from the judicial record is required or, failing that, an equivalent document recently issued by a judicial or administrative authority in the country of establishment of the person showing that those requirements are satisfied.



For the situation described in point (b), production of recent certificates issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the person is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions. Where any document described above is not issued in the country concerned, it may be replaced by a sworn statement made before a judicial authority or notary or, failing that, a solemn statement made before an administrative authority or a qualified professional body in its country of establishment.

The person is not required to submit the evidence if it has already been submitted for another award procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

| Document | Full reference to previous procedure |
|----------|--------------------------------------|
| N/A      | N/A                                  |

## VII - SELECTION CRITERIA

|   |                                     |                          |                          |
|---|-------------------------------------|--------------------------|--------------------------|
| (1) declares that the above-mentioned person complies with the selection criteria applicable to it individually as provided in the tender documents:  | YES                                 | NO                       | N/A                      |
| (a) It has the legal and regulatory capacity to pursue the professional activity needed for performing the contract as required in sections 10 & 11 of the contract notice/Instructions to tenderers; | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| (b) It fulfills the applicable economic and financial criteria indicated in section 20.1 of the contract notice/Instructions to tenderers;  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| (c) It fulfills the applicable technical and professional criteria indicated in section 20.2 and 20.3 of the contract notice/Instructions to tenderers.   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

*Please adapt the table above to the criteria indicated in the tender documents (i.e. insert extra rows for each criterion or delete irrelevant rows).*

|   |                          |                          |                                     |
|---|--------------------------|--------------------------|-------------------------------------|
| (2) if the above-mentioned person is the <b>sole tenderer</b> or the <b>leader in case of consortium</b> , declares that:   | YES                      | NO                       | N/A                                 |
| (d) the tenderer, including all members of the group in case of consortium and including subcontractors if applicable, complies with all the selection criteria for which a consolidated assessment will be made as provided in the tender documents. | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

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## VIII - EVIDENCE FOR SELECTION

The signatory declares that the above-mentioned person is able to provide the necessary supporting documents listed in the relevant sections of the tender documents and which are not available electronically upon request and without delay.

The person is not required to submit the evidence if it has already been submitted for another procurement procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.


The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

| Document | Full reference to previous procedure |
|----------|--------------------------------------|
| N/A      | N/A                                  |

*The above-mentioned person must immediately inform the contracting authority of any changes in the situations as declared.*

*The above-mentioned person may be subject to rejection from this procedure and to administrative sanctions (exclusion or financial penalty) if any of the declarations or information provided as a condition for participating in this procedure prove to be false.*

Bad Homburg, 24.09.2021

  
Mathias Lueg  
Managing Director



  
Winfried Zarges  
Managing Director

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The following table contains our financial data as included in the consortium's application form. These data are based on our annual closed accounts and our latest projections. Estimated figures (i.e., those not included in annual closed accounts) are given in the columns marked with \*\*. Figures in all columns are calculated on the same basis to allow a direct, year-on-year comparison to be made (or, if the basis has changed, an explanation of the change must be provided as a footnote to the table). When the current ratio is set as selection criterion, for non-for-profit organisations the ratio has to be calculated without taking into account within the current liabilities the pre-financing received from donors for ongoing projects. Any clarification or explanation which is judged necessary may also be provided.


| Financial data   | 2 years before last year <sup>5</sup><br>2018<br>EUR | Year before last year <sup>5</sup><br>2019<br>EUR | Last year <sup>5</sup><br>2020<br>EUR | Average <sup>6</sup><br>2018- 2020<br>EUR | Current year<br>2021<br>EUR** |
|--|--|---|---------------------------------------|---|-------------------------------|
| Annual turnover <sup>7</sup> , excluding this contract | 20,329,363   | 26,826,893  | 34,120,084                            | 27,092,113                                | 36,000,000                    |
| Current assets <sup>8</sup>                            | 10,244,138   | 9,569,594   | 12,089,294                            | 10,634,342                                | 11,000,000                    |
| Current liabilities <sup>9</sup>                       | 7,238,100  | 5,613,848   | 5,480,163                             | 6,110,704                                 | 8,000,000                     |
| Current ratio (current assets/current liabilities)     | Not applicable                                       | Not applicable                                    | 2.2                                   | Not applicable                            | Not applicable                |

The following table contains statistics on our staff, as included in the consortium's application form:

| Average manpower              | 2 years before past year, 2018 |                               | Year before past year, 2019 |                               | Past year, 2020 |                               | Current year, 2021 |                               | Period average 2018 - 2021 |                               |
|-------------------------------|--------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------|-------------------------------|--------------------|-------------------------------|----------------------------|-------------------------------|
|                               | Overall                        | Relevant fields <sup>11</sup> | Overall                     | Relevant fields <sup>11</sup> | Overall         | Relevant fields <sup>11</sup> | Overall            | Relevant fields <sup>11</sup> | Overall                    | Relevant fields <sup>11</sup> |
| Permanent staff <sup>12</sup> | 68                             | 38                            | 75                          | 37                            | 111             | 87                            | 117                | 89                            | 93                         | 63                            |
| Other staff <sup>13</sup>     | 376                            | 227                           | 430                         | 222                           | 438             | 288                           | 462                | 288                           | 427                        | 256                           |

Yours faithfully,

GOPA Infra GmbH

  
Mathias Lueg  
Managing Director



  
Winfried Zarges  
Managing Director

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**GOPA Consulting Group**  
**List of enterprises in the same group**

| <b>Name &amp; domicile</b>  | <b>Commercial register no. &amp; registrar</b>  | <b>Line of business</b> |
|---|---|-------------------------|
| AFC Agriculture and Finance Consultants GmbH<br>Bonn, Germany   | HRB 3640<br>Local Court Bonn  | Consulting              |
| AFCi Consultants Maroc sarl<br>Rabat, Morocco   | 81565<br>Regional Court Rabat   | Consulting              |
| B&S Europe S.A.<br>Brussels, Belgium  | 0442 745 018<br>Commercial Register Brussels  | Consulting              |
| Central Asia International Consulting<br>(CAIConsulting)<br>Bishkek, Kyrgyzstan                             | 13945-3300-AO (IU)<br>Ministry of Justice   | Consulting              |
| Central Asia International Consulting Tajikistan<br>(CAI Consulting Tajikistan LLC)<br>Dushanbe, Tajikistan | ID Number: 010008654<br>Tax Committee under the Government of<br>the Republic of Tajikistan | Consulting              |
| Central Asia International Consulting Uzbekistan<br>(CAIC-U LTD)<br>Tashkent, Uzbekistan                    | ID number: 308488597<br>Ministry of Justice, Uzbekistan                                     | Consulting              |
| COFAD Beratungsgesellschaft für Fischerei,<br>Aquakultur und Regionalentwicklung mbH<br>Weilheim, Germany   | HRB 84837<br>Local Court Munich   | Consulting              |
| GOPA Com. S.A.<br>Brussels, Belgium   | 0462 293 288<br>Commercial Register Brussels  | Consulting              |
| GOPA Comunicación S.L.<br>Alicante, Spain   | B54872882<br>Registro Mercantil de Alicante   | Consulting              |
| GOPA Consulting (Beijing) Co.,Ltd<br>Beijing, China   | 91110105MA0LLBUN1Y<br>State Administration for Market<br>Regulation                         | Consulting              |
| GOPA Danismanlik Ltd.Şti.<br>Ankara, Turkey   | 293348<br>Ankara Trade Registrar  | Consulting              |
| GOPA - Gesellschaft für Organisation, Planung<br>und Ausbildung mbH<br>Bad Homburg, Germany                 | HRB 7381<br>Local Court Bad Homburg   | Consulting              |
| GOPA Group International – West Africa SAS<br>Abidjan, Ivory Coast  | CI-ABJ-2019-B-12680<br>Abidjan  | Consulting              |
| GOPA Group Service GmbH<br>Bad Homburg, Germany   | HRB 10872<br>Local Court Bad Homburg  | Consulting              |
| GOPA Group Southern Africa (Pty.) Ltd.<br>Pretoria, South Africa  | 2001/014633/07<br>Local Court Pretoria  | Consulting              |
| GOPA Infra GmbH<br>Bad Homburg, Germany   | HRB 2022<br>Local Court Bad Homburg   | Consulting              |
| GOPA Infra Ltd. Afghanistan<br>Kabul, Afghanistan   | 41043<br>Ministry of Commerce and Industries  | Consulting              |
| GOPA Infra Egypt SPC<br>Cairo, Egypt  | 2898<br>General Authority for Investments   | Consulting              |

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|  |   |            |
|--|---|------------|
| GOPA - International Energy Consultants GmbH<br>Bad Homburg, Germany | HRB 11487<br>Local Court Bad Homburg  | Consulting |
| GOPA Jordan LLC<br>Amman, Jordan                                     | 47687<br>Companies Control Department Amman                                     | Consulting |
| GOPA Luxembourg S.à r.l.<br>Luxembourg, Luxembourg                   | B 104975<br>RCS Luxembourg  | Consulting |
| GOPA mbH Middle East - Regional Company<br>Amman, Jordan             | 2807<br>Companies Control Department Amman                                      | Consulting |
| GOPA R&S SRL<br>Bucharest, Romania                                   | J40/12020/2016<br>CUI: 36516992<br>National Trade Register Office,<br>Bucharest | Consulting |
| GOPA Worldwide Consultants GmbH<br>Bad Homburg, Germany              | HRB 13958<br>Local Court Bad Homburg  | Consulting |
| ROENG – Transmission Engineering &<br>Consulting S.R.L..E.C          | J40/832/1998<br>CUI:10174357<br>National Trade Register Office,<br>Bucharest    | Consulting |



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## CORPORATE SOLUTIONS CONSULTING LIMITED





Artisan Place  
Unit 2, 23 Ladysmith Road  
Harrow, Middlesex  
United Kingdom  
HA3 5FE

Telephone: +44 (0)208 427 0311  
Facsimile: +44 (0)208 863 0907  
Email: [info.uk@csl.biz](mailto:info.uk@csl.biz)

## **FORMAT FOR THE DECLARATION REFERRED TO IN POINT 7 OF THE APPLICATION FORM**

4<sup>th</sup> October 2021

City Hall of Chisinau Municipality (Republic of Moldova)  
MD-2012, MOLDOVA, mun.Chişinău, mun.Chişinău, Bd.Ştefan cel Mare şi Sfânt,83

Your ref: 2021/S 156-415051

Dear Sir/Madam

In response to your contract notice **2021/S 156-415051**, we, **Corporate Solutions Consulting Limited**, confirm that we intend to submit a tender for the contract for the above if we are invited to do so.

We hereby declare that we:

- are making this application as member of the consortium led by **AVENSA CONSULTING Ltd** for this contract. We confirm that we are not involved in any other application for the same contract, in any form (as a member, leader, in a consortium or as an individual candidate);
- agree to abide by the ethics clauses in Section 2.5.6. of the practical guide, have not been involved in the preparation of the project which is the subject of this tender procedure unless it is proved that the involvement in previous stages of the project does not constitute unfair competition, and have no professional conflicting interests and/or any relation with other candidates or other parties in the tender procedure or behaviour which may distort competition at the time of submission of this application according to Section 2.5.4. of the practical guide;
- are not part of a group or network and have only included data in the application form concerning the resources and experience of our legal entity;
- will inform the contracting authority immediately if there is any change in the above circumstances at any stage during the implementation of the tasks;
- fully recognise and accept that if the above-mentioned persons participate in spite of being in any of the situations listed in Section 2.6.10.1.1. of the practical guide or if the declarations or information provided prove to be false they may be subject to rejection from this procedure and to administrative sanctions in the form of exclusion and financial penalties up to 10% of the total estimated value of the contract being awarded and that this information may be published on the Commission website in accordance with the Financial Regulation in force;
- are aware that, for the purposes of safeguarding the EU's financial interests, our personal data may be transferred to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

We also undertake, if required, to provide evidence of our financial and economic standing and our technical and professional capacity according to the selection criteria for this call for tender specified in the Additional information about the contract notice document. The list of documents required is given in Section 2.6.11. of the practical guide.

## Declaration on honour on exclusion criteria and selection criteria

The undersigned Kayvon Adhami, representing:

|  |  |
|--|--|
| <i>(only for natural persons)</i> himself or herself | <i>(only for legal persons)</i> the following legal person:  |
| ID or passport number:<br><br>(‘the person’)         | Full official name: <b>Corporate Solutions Consulting Limited</b><br>Official legal form: <b>Private Limited Liability Company</b><br>Statutory registration number: <b>3010942 (Registrar of Companies for England and Wales)</b><br>Full official address: <b>Artisan Place Unit 2, 23 Ladysmith Road Harrow, Middlesex, United Kingdom HA3 5FE</b><br>VAT registration number: <b>662 9090 20</b><br>(‘the person’) |

The person is not required to submit the declaration on exclusion criteria if the same declaration has already been submitted for the purposes of another award procedure of the same contracting authority, provided the situation has not changed, and that the time that has elapsed since the issuing date of the declaration does not exceed one year.

In this case, the signatory declares that the person has already provided the same declaration on exclusion criteria for a previous procedure and confirms that there has been no change in its situation:

| Date of the declaration | Full reference to previous procedure |
|-------------------------|--------------------------------------|
| N/A                     | N/A                                  |

### I – SITUATIONS OF EXCLUSION CONCERNING THE PERSON

| (1) declares that the above-mentioned person is in one of the following situations:   | YES                      | NO                                  |
|---|--------------------------|-------------------------------------|
| (a) it is bankrupt, subject to insolvency or winding-up procedures, its assets are being administered by a liquidator or by a court, it is in an arrangement with creditors, its business activities are suspended or it is in any analogous situation arising from a similar procedure provided for under Union or national legislation or regulations;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (b) it has been established by a final judgement or a final administrative decision that the person is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the applicable law;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (c) it has been established by a final judgement or a final administrative decision that the person is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following: |                          |                                     |
| (i) fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of eligibility or selection criteria or in the performance of a contract or an agreement;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) entering into agreement with other persons with the aim of distorting competition;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iii) violating intellectual property rights;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iv) attempting to influence the decision-making process of the contracting authority during the award procedure;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (v) attempting to obtain confidential information that may confer upon it undue advantages in the award procedure;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (d) it has been established by a final judgement that the person is guilty of any of the following:   |                          |                                     |



|   |                          |                                     |
|---|--------------------------|-------------------------------------|
| (i) fraud, within the meaning of Article 3 of Directive (EU) 2017/1371 and Article 1 of the Convention on the protection of the European Communities' financial interests, drawn up by the Council Act of 26 July 1995;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) corruption, as defined in Article 4(2) of Directive (EU) 2017/1371 or active corruption within the meaning of Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, drawn up by the Council Act of 26 May 1997, or conduct referred to in Article 2(1) of Council Framework Decision 2003/568/JHA, as well as corruption as defined in other applicable laws; | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iii) conduct related to a criminal organisation, as referred to in Article 2 of Council Framework Decision 2008/841/JHA;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (iv) money laundering or terrorist financing, within the meaning of Article 1(3), (4) and (5) of Directive (EU) 2015/849 of the European Parliament and of the Council;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (v) terrorist offences or offences linked to terrorist activities, as defined in Articles 1 and 3 of Council Framework Decision 2002/475/JHA, respectively, or inciting, aiding, abetting or attempting to commit such offences, as referred to in Article 4 of that Decision;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (vi) child labour or other offences concerning trafficking in human beings as referred to in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (e) it has shown significant deficiencies in complying with the main obligations in the performance of a contract or an agreement financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties, or which has been discovered following checks, audits or investigations by a contracting authority, the European Anti-Fraud Office (OLAF) or the Court of Auditors;                      | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (f) it has been established by a final judgment or final administrative decision that the person has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (g) it has been established by a final judgment or final administrative decision that the person has created an entity under a different jurisdiction with the intent to circumvent fiscal, social or any other legal obligations in the jurisdiction of its registered office, central administration or principal place of business.  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (h) (only for legal persons) it has been established by a final judgment or final administrative decision that the person has been created with the intent provided for in point (g).   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (i) for the situations referred to in points (c) to (h) above the person is subject to:   |                          |                                     |
| i. facts established in the context of audits or investigations carried out by the European Public Prosecutor's Office after its establishment, the Court of Auditors, the European Anti-Fraud Office (OLAF) or the internal auditor, or any other check, audit or control performed under the responsibility of an authorising officer of an EU institution, of a European office or of an EU agency or body;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| ii. non-final judgments or non-final administrative decisions which may include disciplinary measures taken by the competent supervisory body responsible for the verification of the application of standards of professional ethics;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| iii. facts referred to in decisions of entities or persons being entrusted with EU budget implementation tasks;   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| iv. information transmitted by Member States implementing Union funds;  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| v. decisions of the Commission relating to the infringement of Union competition law or of a national competent authority relating to the infringement of Union or national competition law; or   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| vi. decisions of exclusion by an authorising officer of an EU institution, of a European office or of an EU agency or body.   | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

## II – SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS WITH POWER OF REPRESENTATION, DECISION-MAKING OR CONTROL OVER THE LEGAL PERSON AND BENEFICIAL OWNERS

*Not applicable to natural persons, Member States and local authorities*

| (2) declares that a natural or legal person who is a member of the administrative, management or supervisory body of the above-mentioned legal person, or who has powers of representation, decision or control with regard to the above-mentioned legal person (this covers e.g. company directors, members of management or supervisory bodies, and cases where one natural or legal person holds a majority of shares), or a beneficial owner of the person (as referred to in point 6 of article 3 of Directive (EU) No 2015/849) is in one of the following situations: | YES                      | NO                                  | N/A                      |
|--|--------------------------|-------------------------------------|--------------------------|
| Situation (c) above (grave professional misconduct)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (d) above (fraud, corruption or other criminal offence)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (e) above (significant deficiencies in performance of a contract )   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (f) above (irregularity)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (g) above (creation of an entity with the intent to circumvent legal obligations)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (h) above (person created with the intent to circumvent legal obligations)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (i) above  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

## III – SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS ASSUMING UNLIMITED LIABILITY FOR THE DEBTS OF THE LEGAL PERSON

| (3) declares that a natural or legal person that assumes unlimited liability for the debts of the above-mentioned legal person is in one of the following situations <i>[If yes, please indicate in annex to this declaration which situation and the name(s) of the concerned person(s) with a brief explanation]</i> : | YES                      | NO                                  | N/A                      |
|--|--------------------------|-------------------------------------|--------------------------|
| Situation (a) above (bankruptcy)   | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Situation (b) above (breach in payment of taxes or social security contributions)  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

## IV – GROUNDS FOR REJECTION FROM THIS PROCEDURE

| (4) declares that the above-mentioned person:   | YES                      | NO                                  |
|---|--------------------------|-------------------------------------|
| Was previously involved in the preparation of the procurement documents used in this award procedure, where this entailed a breach of the principle of equality of treatment including distortion of competition that cannot be remedied otherwise. | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

## V – REMEDIAL MEASURES

If the person declares one of the situations of exclusion listed above, it must indicate measures it has taken to remedy the exclusion situation, thus demonstrating its reliability. This may include e.g. technical, organisational and personnel measures to prevent further occurrence, compensation of damage or payment of fines or of any taxes or social security contributions. The relevant documentary evidence which illustrates the remedial measures taken must be provided in annex to this declaration. This does not apply for situations referred in point (d) of this declaration.

## VI – EVIDENCE UPON REQUEST

Upon request and within the time limit set by the contracting authority the person must provide information on natural or legal persons that are members of the administrative, management or supervisory body or that have powers of representation, decision or control, including legal and natural persons within the ownership and control structure and beneficial owners.

It must also provide the following evidence concerning the person itself and the natural or legal persons on whose capacity the person intends to rely, or a subcontractor and concerning the natural or legal persons which assume unlimited liability for the debts of the person:

For situations described in (a), (c), (d), (f), (g) and (h), production of a recent extract from the judicial record is required or, failing that, an equivalent document recently issued by a judicial or administrative authority in the country of establishment of the person showing that those requirements are satisfied.

For the situation described in point (b), production of recent certificates issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the person is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions. Where any document described above is not issued in the country concerned, it may be replaced by a sworn statement made before a judicial authority or notary or, failing that, a solemn statement made before an administrative authority or a qualified professional body in its country of establishment.

The person is not required to submit the evidence if it has already been submitted for another award procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

| Document | Full reference to previous procedure |
|----------|--------------------------------------|
| N/A      | N/A                                  |

## VII – SELECTION CRITERIA

|   |                                     |                          |                          |
|---|-------------------------------------|--------------------------|--------------------------|
| (1) declares that the above-mentioned person complies with the selection criteria applicable to it individually as provided in the tender documents:  | YES                                 | NO                       | N/A                      |
| (a) It has the legal and regulatory capacity to pursue the professional activity needed for performing the contract as required in sections 10 & 11 of the contract notice/Instructions to tenderers; | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| (b) It fulfills the applicable economic and financial criteria indicated in section 20.1 of the contract notice/Instructions to tenderers;  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| (c) It fulfills the applicable technical and professional criteria indicated in section 20.2 and 20.3 of the contract notice/Instructions to tenderers.   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

*Please adapt the table above to the criteria indicated in the tender documents (i.e. insert extra rows for each criterion or delete irrelevant rows).*

|  |     |    |     |
|--|-----|----|-----|
| (2) if the above-mentioned person is the sole tenderer or the leader in case of consortium, declares that: | YES | NO | N/A |
|--|-----|----|-----|

|   |                          |                          |                                     |
|---|--------------------------|--------------------------|-------------------------------------|
| (d) the tenderer, including all members of the group in case of consortium and including subcontractors if applicable, complies with all the selection criteria for which a consolidated assessment will be made as provided in the tender documents. | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|---|--------------------------|--------------------------|-------------------------------------|

## VIII – EVIDENCE FOR SELECTION

The signatory declares that the above-mentioned person is able to provide the necessary supporting documents listed in the relevant sections of the tender documents and which are not available electronically upon request and without delay.

The person is not required to submit the evidence if it has already been submitted for another procurement procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

| Document | Full reference to previous procedure |
|----------|--------------------------------------|
| N/A      | N/A                                  |

*The above-mentioned person must immediately inform the contracting authority of any changes in the situations as declared.*

*The above-mentioned person may be subject to rejection from this procedure and to administrative sanctions (exclusion or financial penalty) if any of the declarations or information provided as a condition for participating in this procedure prove to be false.*

Kayvon Adhami

4<sup>th</sup> October 2021





The following table contains our financial data as included in the consortium's application form. These data are based on our annual closed accounts and our latest projections. Estimated figures (i.e., those not included in annual closed accounts) are given in the columns marked with \*\*. Figures in all columns are calculated on the same basis to allow a direct, year-on-year comparison to be made (or, if the basis has changed, an explanation of the change must be provided as a footnote to the table). When the current ratio is set as selection criterion, for non-for-profit organisations the ratio has to be calculated without taking into account within the current liabilities the pre-financing received from donors for ongoing projects. Any clarification or explanation which is judged necessary may also be provided.

| <b>Financial data</b>                                     | <b>2 years<br/>before last<br/>year<sup>5</sup><br/>2018<br/>EUR</b> | <b>Year before<br/>last year<sup>5</sup><br/>2019<br/>EUR</b> | <b>Last year<sup>5</sup><br/>2020<br/>EUR</b> | <b>Average<sup>6</sup><br/>2018- 2020<br/>EUR</b> | <b>Past year<br/>2020<br/>EUR**</b> | <b>Current<br/>year<br/>2021<br/>EUR**</b> |
|---|--|---|---|---|-------------------------------------|--|
| Annual turnover <sup>7</sup> ,<br>excluding this contract | 4,378,442  | 4,141,665   | 4,660,022                                     | 4,393.376   | 4,660,022                           | 3,761,226                                  |
| Current assets <sup>8</sup>                               | 5,505,320  | 5,147,786   | 4,596,950                                     | 5,083,352   | 4,596,950                           | 5,098,783                                  |
| Current liabilities <sup>9</sup>                          | 2,805,874  | 2,191,363   | 2,191,603                                     | 2,396,280   | 2,191,603                           | 2,053,955                                  |
| Current ratio (current<br>assets/current liabilities)     | Not<br>applicable  | Not<br>applicable   | 2.10  | Not<br>applicable                                 | Not<br>applicable                   | Not<br>applicable                          |

The following table contains statistics on our staff, as included in the consortium's application form:

| Average manpower              | 2 years before past year, 2018 |                               | Year before past year, 2019 |                               | Past year, 2020 |                               | Current year, 2021 |                               | Period average 2018 - 2021 |                               |
|-------------------------------|--------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------|-------------------------------|--------------------|-------------------------------|----------------------------|-------------------------------|
|                               | Overall                        | Relevant fields <sup>11</sup> | Overall                     | Relevant fields <sup>11</sup> | Overall         | Relevant fields <sup>11</sup> | Overall            | Relevant fields <sup>11</sup> | Overall                    | Relevant fields <sup>11</sup> |
| Permanent staff <sup>12</sup> | 16                             | 5                             | 16                          | 5                             | 16              | 5                             | 16                 | 5                             | 16                         | 5                             |
| Other staff <sup>13</sup>     | 65                             | 30                            | 65                          | 30                            | 65              | 30                            | 65                 | 30                            | 65                         | 30                            |

Yours faithfully,

  
 Kayvon Adhami  
 Director



## 8 STATEMENT


I, the undersigned, the authorised signatory of the above Candidate (for a consortium, this includes all consortium members), hereby declare that we have examined the contract notice for the restricted tender procedure referred to above. If our application is short-listed, we fully intend to submit a tender to provide the services requested in the tender dossier.

We understand that our tender may be excluded if we propose key experts who have been involved in preparing this project or employ them as advisers in the preparation of our tender. We also understand that this may mean exclusion from other tender procedures and contracts funded by the EU/EDF.

We are fully aware that, for a consortium, the composition of the consortium cannot be changed in the course of the tender procedure, unless the Contracting Authority has given its prior approval in writing. We are also aware that the consortium members have joint and several liability towards the Contracting Authority concerning participation in the above tender procedure and any contract awarded to us as a result of it.

We understand that entities upon whose capacity we rely with regard to economic and financial criteria, become jointly and severally liable for the performance of the contract.

Signed on behalf of the Candidate

|           |  |
|-----------|--|
| Name      | Marius Catalin NECULA  |
| Signature |  |
| Date      | 7 <sup>th</sup> October 2021   |