

Constantin IORDACHE

Energy Market Specialist

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Location: Bucharest, Romania

PROFESSIONAL PROFILE

Specialist in electric energy market with over 13 years of direct experience in energy market operations, trading, contracting, analysis, and relations with major clients in energy sector. Extensive experience at Werk Energy as Electric Energy Market Operator (6+ years), managing transactions on PZU, PCCB, PCCB-NC, PI and BRM, supply, distribution and transport contracts, and energy behavior analysis. Later, at Ringhel Team, coordinated implementation and validation of energy management software solutions for clients such as E.ON, Electrica Furnizare, Engie, Romgaz and CEZ Romania.

ROLE IN THE MMS MOLDELECTRICA PROJECT

As Energy Market Specialist in the MMS Moldelectrica project, brings direct expertise from energy market operations:

- Validation of market processes implemented in MMS from the perspective of market operator and participants (BRP, BSP, MP)
- Expertise in scheduling, balancing, settlement and energy trading processes - based on direct experience with Romanian markets (PZU, PCCB, PI, BRM)
- Assistance in defining workflows for market participants and validation rules
- Validation of interfaces with energy markets and cross-border capacity allocation platforms
- Participation in requirements gathering sessions with Moldelectrica and validation of functional requirements
- Contribution to development of training materials for Moldelectrica operators
- Validation of settlement rules, financial calculations and imbalance settlement mechanisms
- Support in design of market participant registration module (MPR) and BSP pre-qualification processes

KEY COMPETENCIES

✓ Electric energy market operations (PZU, PCCB, PI, BRM)	✓ Energy trading and contracting
✓ Energy behavior analysis and forecasting	✓ Supply, distribution, transport contracts
✓ Relations with major energy clients	✓ Implementation of energy software systems
✓ Training and client onboarding	✓ Market analysis and energy exchange monitoring

PROFESSIONAL EXPERIENCE

Client Services Manager / Energy Market Specialist Ringhel Team SRL (PROCESIO)	Jan 2021 - Present
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Coordination of implementation and validation of energy management software solutions for major clients.

- Building and maintaining relationships with major clients in energy market: E.ON, Electrica Furnizare, Engie, Romgaz, CEZ Romania
- Ensuring delivery of software solutions aligned with operational requirements of energy market
- Leading client onboarding processes - system configuration according to each operator's specifics

- Gathering feedback from energy market users and translating into product requirements
- Monitoring customer satisfaction KPIs and reporting to senior management
- Development and delivery of training sessions on energy management platform
- Implementation of client retention strategies and commercial relationship development

Relevant clients: E.ON, Electrica Furnizare, Engie, Romgaz, CEZ Romania, Nova Power & Gas

Energy & Business Analyst Ringhel Team SRL	Apr 2017 - Jan 2020
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- Led complex energy management software implementation projects from initiation to completion
- Worked directly with clients (E.ON, Electrica, Engie) on energy needs analysis and system configuration
- Led training sessions on use of energy management software
- Provided insights from energy market to development team for product improvement
- Participated in testing and validation of software from perspective of end-user in energy market

Relevant clients: E.ON, Electrica Furnizare, Engie, CEZ Romania

Electric Energy Market Operator WERK ENERGY	Oct 2010 - Apr 2017
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Direct experience in operations of Romanian electric energy market.

- Coordination of electric energy supply department activities
- Conducting energy behavior analysis and consumption forecasts for client portfolio
- Conducting pre-contractual analysis and price offers for industrial and commercial clients
- Supervision of supply activities: contracting, forecasting, billing, reconciliation, consolidation
- Negotiation and finalization of electric energy supply, distribution and transport contracts
- Trading on energy markets: PZU (next day market), PCCB (centralized bilateral contracts market), PCCB-NC, PI (intraday market), BRM (balancing market)
- Monitoring energy markets and analysis of commercial expansion opportunities
- Management of distribution contracts with distribution operators and transport contracts with Transelectrica

EDUCATION

Certificate Detection and Surveillance Systems

Asociatia Romana pentru Tehnica de Securitate (ARTS)

2014

Certificate of Professional Qualification - Electrical Installations

Institutul Interom

2008 - 2009

Baccalaureate - Physics and Mathematics

Liceul Teoretic

1996 - 2000

FOREIGN LANGUAGES

- Romanian - Native
- English - Intermediate-Advanced