

DUMITRU ALBOT

STARTUP TRACKER



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PROFILE

Versatile, results-driven professional with 4+ years of experience in startup ecosystem. Excellent project leadership abilities and team management skills. Self-motivated, with education and diverse experience in problem-solving, analytical thinking, and ability to learn fast and adapt to evolving trends. Posses strong interpersonal skills and an innate ability to influence others and produce dynamic and long-lasting results. Dedicated, with drive and skill-set to excel and achieve final objectives

EXPERIENCE

CERTIFIED STARTUP TRACKER, MOLDOVA

Startup Moldova | 2021 - present

- Tracked 10+ teams at HealthTech & FinTech hackathons
- Tracker at FinTech accelerator supported by MAIB
- Interviewed 10+ companies for creation of the Startup Archive

SMARTEST LTD, ESTONIA / MOLDOVA

Co-founder & CEO | 2020 - present

- Managing the team of 7 people from diverse backgrounds
- Achieved 2000+ registered users in two weeks with zero marketing
- Created a workflow by collaborating with 5 different educational institutions and 8 local media companies

FABLAB IRBID, JORDAN

FabAcademy Instructor & Lab Coordinator | 2018

- Designed a management system for using lab machines and inventory
- Organized several *Open Lab Days* with 200+ people
- Planned and coordinated 15+ workshops on Digital Fabrication
- Developed weekly tutorials for 6 students (25 - 29 years old), and achieved 100% graduation success rate
- Established cooperation with FAB community and MAKERS network

EDUCATION

TEKWILL, MOLDOVA

Startup Academy | 2020

RHINE-WAAL UNIVERSITY, GERMANY

Bachelor of Science in Energy & Environment | 2014 - 2019

MASSACHUSETTS INSTITUTE OF TECHNOLOGY, BRAZIL

Innovation & Entrepreneurship Bootcamp | 2018

MASSACHUSETTS INSTITUTE OF TECHNOLOGY, GERMANY

Fab Academy | 2017

SKILLS

Agile Project Management

Good understanding of the Startup mindset

Good strategic, financial, and commercial know-how

Superior problem-solving abilities

Strong communication & interpersonal skills

Thinking outside the box

Languages: Romanian (native), Russian (native),
English (fluent), German (basic)

ACHIEVEMENTS

FOUNDER OF THE YEAR 2021

Nominated by the Euro-Asian Startup Awards

CROWDFUNDED \$9000 IN 5 WEEKS

Raised funds from individuals and private organizations for education at MIT Innovation & Entrepreneurship Bootcamp in Rio de Janeiro

WINNER OF BEST BUSINESS IDEA CUP

Grow It Yourself (GIY) nominated as the best business project according to Innovations und Gründungssoffensive NiederRhein (IGNI)

GRANTED WITH SCHOLARSHIPS

- €5000 scholarship for FabAcademy 2017
- Received ERASMUS+ for internship abroad
- Obtained PROMOS scholarship by DAAD

MASTER OF SPORTS

Awarded with the title Master of Sports
(International Class) in Water Polo

VOLUNTEERING

FABLAB@SCHOOL, GERMANY

Organized 30+ lectures & workshops for kids

SPECTORS, GERMANY / NETHERLANDS

Research assistant on Drones and Sensing Technology