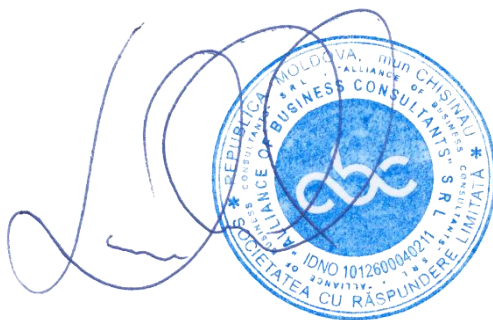


Echipa proiectului

Pentru implementarea proiectului vor fi implicați următorii experți de bază:

Expert	Poziția	Experiența
ANDRIUȚA Livi	Manager de Proiect	Master în business și administrare. Peste 10 ani de experiență în cercetări și consultanță în afaceri. A condus un șir de proiecte de dezvoltarea business-ului, strategii de dezvoltare regională și națională, inclusiv studii de fezabilitate pentru zone economice și obiecte de infrastructură. Este specializat în restructurarea, evaluarea, dezvoltarea afacerilor și atragerea investițiilor, implementarea sistemelor de management pentru creșterea eficienței, planificare strategică.
GONȚA Carolina	Audit și analiza financiară	Contabil cu peste 20 de ani de experiență, dintre care 10 în contabilitate de proiect. Experiența în contabilitate financiară a proiectelor internaționale. Experiență de muncă în firma de audit. A participat la misiuni de audit și la elaborarea rapoartelor. Prestează servicii de consultanță în legislație fiscală, impozite și taxe.
ROSCOVAN Dumitru	Expert în procurări	Manager de proiect, în prezent responsabil cu achizițiile pentru infrastructura mare finanțată de UE, în principal în sectoarele de apă / canalizare și energie. De-a lungul carierei sale de peste 10 de ani a lucrat ca manager de proiect sau expert în achiziții în numeroase proiecte finanțate de UE, BERD și Banca Mondială. Aceasta include expertiză tehnică, achiziții pentru toate obiectivele în aspectele de mediu ale utilităților publice - ciclul urban al apei de la tratarea apei brute, rețelele / rețelele de apă până la consumatori, la rețelele de canalizare și stațiile de epurare. Are o vastă experiență atât în domeniul achizițiilor publice, cât și private, și cunoaște excelent standardele internaționale de achiziții (achiziții UE, PRAG, FIDIC).

* Profilurile detaliate ale experților sunt prezentate în CV-urile atașate. La solicitarea comisiei de evaluare acestea pot fi prezentate și în limba română



Name of Personnel	LIVIU ANDRIUTA				
Position for this assignment:	Project Manager				
Nationality:	Republic of Moldova				
Language Skills (Common European Framework of Reference (CEF) level):	<i>Self-assessment</i>	<i>Understanding</i>		<i>Speaking</i>	<i>Writing</i>
		<i>Listening</i>	<i>Reading</i>		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C1*)	Proficient user (C1*)
	Romanian	Native language			
Educational and other Qualifications:	PhD candidate in Economics, Technical University of Moldova				
	Master degree in Business Administration, Technical University of Moldova				
	BA in Economy and Management in Industry, Faculty of Economic Engineering and Business, Technical University of Moldova				
	Major in Food Technology, Faculty of Food Technology, National Trade College, Chisinau, Moldova				
	Training on the application of the provisions provided in Practical Guide to contract procedures for EU external actions (PRAG), Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, RM				
Professional certifications	Project Manager (European Certificate), Iasi, Romania				
	Project Evaluator (European Certificate), Iasi, Romania				
	Local Economic Development (Certificate), Bucharest Romania				
Summary of Experience: Mr. Liviu is engineer-economist with a MA degree in Business and Administration, and a qualified consultant with a wide experience in socio-economic analysis, business development, management and company restructuring. Mr. Andriuta is a skilled manager with a supervising and coordination experience of over 9 years including technical assistance projects, financed by EC, EBRD, UNDP, the World Bank and other international financial institutions. He is at the same time an experienced professional with over 11 years of experience in business development, having provided technical support, including the elaboration of business plans, feasibility studies, project proposal as well as consultancy support in launching and post creation of businesses within multiple projects for the development of the private sector, analysis and economic development, on national, regional and sub-regional level. Liviu knows the economic situation of Moldova, following the implementation of several projects in <i>North, Center and South regions of Moldova</i> , implementation of the Administrative-Territorial Reform and elaboration of the Capacity Development Plan for LPAs.					
Employment Record/ Experience (From most recent):					
Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:			
2012-present	<i>Alliance of Business Consultants</i>	Director Provide general management activities; Distribution of the tasks between staff; Fundraising and Project development and implementation; Development of Technical and financial offers for both national and international tenders; Communication, contracting and reporting to company's clients and donors			
2021	<i>Update of the Feasibility Study "Public Transport Chisinau - Project on electronic charging system"</i>	Project Coordinator Analysis and review of the current system for collecting travel tax and financial flows within the responsible enterprises. Analysis and proposal of the optimal payment structure for different social categories and time periods. Data analysis and report on the piloting implementation of VISA and MASTER ticketing.			

2020-2021	Direct Access to Students / EC / RO-MD	Project Manager Management and coordination of the Project Activities Increase access to quality educational programs through cooperation between educational institutions Development of strategic and sustainable partnerships with pre-university education institutions from the Republic of Moldova Information and awareness 600 undergraduate students in the Republic of Moldova regarding the importance of university education in vocational training and maximizing the chances of success on the labor market
2020-2022	<i>Provision of support to Private Sector in Cahul and Ungheni (EU4MD - EU / UNDP / UNICEF)</i>	Project Manager Provide support to Private Sector in Cahul and Ungheni districts through a non-refundable non-cash support mechanism, which includes procurement of equipment/goods/works/services, coupled with coaching, consulting, awareness raising and promotion activities, to stimulate the entrepreneurship culture of the Focal Regions. Provide support to new businesses, as well as acceleration of promising young companies from urban and surrounding rural areas, especially those led-by or having a positive impact on women and vulnerable groups.
2020	<i>Facilitate the mainstreaming of climate change adaptation and disaster risk management priorities into local development planning frameworks in a participatory and gender-sensitive manner (UNDP)</i>	Project Coordinator Provide basic training on mainstreaming climate adaptation and disaster risk management priorities to community working groups Screen local development strategies and actions plan of the 5 selected communities against climate change and disaster risk reduction content and facilitate a rapid community-level climate and disaster risk assessment; Develop a cost and fundraising strategy to accompany the community development plan, specifically related to the Community Climate Adaptation and Disaster Risk Management Plan, Provide training to LPAs and community working group on effective civic oversight.
2019-2022	The CBC Romania-Moldova a safer area by improving the Mobile Emergency Service for Resuscitation and Extrication (SMURD) operating infrastructure, by increasing the level of training and maintaining the capacity of professional personnel to intervene in emergency situations – SMURD 2 / EC / RO-MD	Procurement expert Provision of technical assistance for Preparation of Tender Dossiers and conduct the procurement process of construction works, based on EU PRAG regulation – in the amount of circa 2 Million EUR; Improving the common cross-border operational framework between the structures that act in emergency situations by reviewing the joint cooperation plan and associated procedures and by conducting common training sessions . Improving the emergency response and health infrastructure by developing the SMURD service in Republic of Moldova, setting-up Emergency Care Units in Republic of Moldova and building landing platforms for aerial interventions in both countries.
2019	<i>Municipal Strategic Planning (IREX / USAID)</i>	Project Coordinator / Strategic planning Expert Support partner municipalities in updating existing and/or developing new socio-economic municipal strategies for their communities. Support the preparation of the planning process and ensure local participatory framework. Conduct a diagnostic analysis based on comprehensive desk research and draft the profile of each community; Support citizen participatory activities in the strategic planning process.
2018-2019	<i>Promoting Women's Empowerment Principles (WEP) in Moldova (UN Women)</i>	Project Manager Implementation of existing international and national commitments to women's rights and gender equality, networking and exchange of good practices and advocates for women's rights and gender equality in all areas of life. Provide support for establishment of WEPs Platform in Moldova and

		facilitate its operations. Carry out mapping of the current and good practices in advancing gender equality and on WEPs implementation by private sector companies in Moldova. Advocate for laws and policies that promote gender equality and increase women's economic participation.
2017-2018	<i>Mid Term Evaluation of the National Strategy for Agriculture and Rural Development for 2014-2020 (Agrotec Spa for Ministry of Agriculture, Regional Development Environment of RM / EU)</i>	National Expert Conducting the midterm evaluation to assess the continued relevance of NARDS programme and its interventions through its various measures/actions and the progress made towards achieving its planned objectives. Provide proposals to modify the Strategy and the Action Plan in order to ensure the achievement of the targets by 2020.
2017-2019	<i>Engagement of Civil Society Organizations in the delivery of local public services in North Development Regions within the framework of the project Modernization of Local Public Services in the Republic of Moldova (MLPS / GIZ Moldova)</i>	Project Manager Support LPAs in applying participatory approach to local planning and programming Engagement in public procurement processes as members of the public procurement working groups and in providing assistance to LPAs in monitoring the construction and management of local public infrastructure investments Support LPAs in increasing the awareness of their citizens – as clients of the public services, and assist LPAs in improving public services delivery through inter-municipal cooperation
2017-2018	<i>Design of the Reorganization Plan and Business Development Plans for the potential regional WSS operators in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria) (ICWMD / GIZ Moldova)</i>	Project Manager Support the improvement of the institutional framework for inter-municipal management of water resources Conduct the reorganization Plan for the Criuleni Municipal Enterprise "Comunservice" into a WSS Joint Stock Company with the follow-up Business Plan for the newly created intercommunal WSS operator in Criuleni Rayon Design the Business Plan for the WSS operator in the Dubasari administrative unit in Transnistria Region and for the newly-created inter-communal WSS operator situated in Cosnita.
2017-2020	<i>Technical support for Modernization of Local Public Services Project (MLPS / GIZ Moldova)</i>	Backstopping Support the implementation of the programme 'Modernization of Local Public Services'
2016-2017	<i>Support communities from ATU Gagauzia and Taraclia district in local community strategic planning and community mobilization processes(EU / UNDP / SARD)</i>	Strategic planning Expert Develop the Local Socio-Economic Development Strategies (LSED). Develop the capacities of local actors (incl. CBOs) in local development by applying community mobilization for empowerment principles; provide on-going support to community groups. Support LPA and local NGOs in community development and fundraising. Monitoring, coaching and support of LPAs.
2016	<i>Support Taraclia district in updating the socio-economic development strategy for 2016-2020 period (EU / UNDP / SARD)</i>	Strategic planning Expert Conduct a diagnostic analysis of Taraclia District based on comprehensive desk research. Support Taraclia District Public Administration in reviewing and updating the socio-economic development strategy.
2015 - 2016	<i>Integration of climate change adaptation in developing strategic documents at the district level and support in the implementation of performance-based budgeting (ADC / UNDP)</i>	Project Manager / Strategic planning Expert Analysis of local development strategies and action plans in six pilot districts against climate risks and evaluate them based on the projections for climate change and impact; Identify the necessary adaptation measures to be implemented at local level and their integration into the current action plan; Review of current expenditures on activities that could be considered with the resistance to climate change adaptation measures to climate change, disaster risk reduction, and assess the effectiveness of these allocations;

2015 – 2016	<i>Development of socio-economic strategies for Ialoveni and Calarasi (LGSP / USAID)</i>	Project Manager / Strategic planning Expert Support selected towns Ialoveni and Calarasi in elaborating socio-economic development strategies. Conduct a diagnostic analysis of each selected partner town based on comprehensive desk research and draft the profile of the town; Support citizen participatory activities in the strategic planning process.
2015 – 2017	<i>Creation of Job Opportunities through Business Support for Youth (EU / UNDP / SCBM)</i>	Project Manager Contribute to an environment of trust and cooperation across the Nistru River generating new perspectives on shared interests and a shared future by people from both banks of the river while responding to their pressing development needs. Create jobs for youth (18-35 old) from the Security Zone, by providing support for business creation and development, and opportunities to establish new relations and learn from best practices. Provision of the individual consultations in business development for 15 grant beneficiaries selected.
2015	<i>"DCFTAs: Challenges and Opportunities for SMEs" (ProReCo / EU-East European Partnership Programme)</i>	Task Manager / National Expert Identify and describe the expectations of SMEs in Moldova after signing the DCFTA. Determine the opportunities and challenges for SMEs in Moldova after signing the Association Agreements. Analyze how the existing situations in DCFTA signatory states impacts SMEs ability to enter the European Single Market. Strengthen the rationale for EU integration in public discourse, develop policy recommendations for reforms of SME policy with the focus on agriculture and rural areas with reference to the expertise of EaP countries and advocate relevant reform processes.
2015	<i>Trainings on business plan writing for women and men from target communities / JILDLP / UN Women</i>	Project Manager / Business Development Expert Management and coordination of the Project Activities Deliver business trainings, assist in business plan write-up Support at least 16 start-up or expanding businesses Provision of individual on-going coaching and assistance for selected businesses
2014-2015	<i>Black Sea Network for Sustainable Tourism - Strategies for joint tourism marketing and development in the Black Sea region / EC / BSB</i>	Project Manager Management and coordination of the Project Activities Improve regional capacities for planning, coordination and implementation of joint strategic documents Build of an effective network infrastructure for promotion and implementation of market orientated tourist products Improve of the knowledge/skills and developing the tourism products in partner regions to current needs of international markets Create of a cooperative environment for building up a common agenda for sustainable tourism development in the Black Sea Basin respecting regional specificities Intensify cross-border economic cooperation through tourism.
2014 – 2016	<i>Promoting entrepreneurship in developing rural areas / Estonian MFA</i>	Business Development Expert Organizing regional workshops for the young entrepreneurs and local mentors on business innovation techniques and practical methods on how to start and develop a business (including Lean Start-up techniques) based on the transfer of knowledge from the Estonian partners. Developing a business mentors network at regional level (Soroca Rayon). Organizing in partnership with the Soroca Business Incubator the Soroca Hackathon and contribute to the realization of the Rural Entrepreneurs Cup and its TV show.
2013-2015	<i>Improvement of the response capacity of mobile emergency</i>	Project Manager

	services for resuscitation and extrication (SMURD) / EC / RO–MD	Coordinated the project activities related to CBC Project for the Ministry of Internal Affairs of Republic of Moldova in organization and implementation. Provision of technical assistance for Preparation of Tender Dossiers and conduct the procurement process of special vehicles for emergency situations and interventions at disaster outbreaks, and procurement of communication equipment for operational capability, based on EU PRAG regulation – in the amount of circa 1.5 Million EUR; Improvement of the intervention capacity, response in emergency medical care situations for the population in the eligible area, and the response time in the eligible area; Improvement of the emergency preparedness and intervention through a joint integrated system for efficient monitoring and disaster consequences mitigation.
2013–2014	Competitiveness enhancement through human synergy in the border region / EC / RO–MD–UA	Project Manager Management and coordination of the Project Activities Enhance economic competitiveness of business environment in Botosani, Iasi and Vaslui counties and the cross-border region of Moldova and Ukraine; Define a Joint strategy to attract investments in the region, through competitiveness and cooperation
2013 – 2014	<i>Promoting PPI as an efficient mechanism for community empowerment and sustainable local development / EC</i>	Team leader Strengthen sustainable development capacities of non-state actors and local authorities in Orhei and Telenesti Towns and the neighbouring communities for sustainable development.
2011	<i>Support LPAs in the target communities to develop LSEDs in a participatory, HR&GE Manner/ UNDP Moldova</i>	Project coordinator Elaboration of 20 SE Development Strategies; identification and mobilization of vulnerable groups in 20 localities; assistance in identification and implementation of 20 local projects
2010 - 2011	<i>Study on economic opportunities for rural women in Moldova/ UNIFEM</i>	Project coordinator Assessment of the women's needs in selected rayons, through an analysis of the vulnerability as well as skills, including access to services provided by state and private institutions
2010 - 2011	<i>Elaboration of 3 Feasibility Studies for creating of Industrial Parks based public property of central and/or local authorities/ UNDP Moldova</i>	Project coordinator Assessment of the existing opportunity for creating 3 industrial parks based on public property of central and/or local authorities in 3 regions (Edinet, Hincesti and Cantemir) of the Republic of Moldova
2010	<i>Regional Development Cooperation / Institute for Public Policy</i>	Project coordinator Responsible for development of the Guide for Applicants, the development of Regional Operational Programme and a timetable of measures and actions to achieve viable projects, assistance in developing project proposals and develop training modules in relevant fields.
Other relevant information (e.g. publications): <ul style="list-style-type: none"> Manual on Participatory Planning and Implementing, 2013, (in Romanian) Best entrepreneurship practices, 2012, (in Romanian) Essence of the Feasibility Study, Balti, 2011 (in Romanian) Guide for entrepreneurship, 2011 (in Romanian) Investment Opportunities for Remittance' Beneficiaries in Central Moldova Region, 2010, (in Romanian). 		

Name of Personnel	Carolina Gonta				
Position for this assignment:	Financial Officer/Accountant				
Nationality:	Republic of Moldova				
Language Skills (Common European Framework of Reference (CEF) level):	<i>Self-assessment</i>	<i>Understanding</i>		<i>Speaking</i>	<i>Writing</i>
		<i>Listening</i>	<i>Reading</i>		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Proficient user (C1*)	Proficient user (C1*)	Proficient user (C1*)	Proficient user (C1*)
	Romanian	Native language			
Educational and other Qualifications:	Licensed in Accounting and Auditing, Agrarian University of Moldova, 1993 – 1997 Certificate course project accounting, ACAP, 2019				
Summary of Experience: Accountant with more than 20 years of experience, of which 10 in project's accounting. Experienced in financial accounting of international projects. Work experience in Auditing company. Participated audit missions and reports development. Provide consultancy services on fiscal legislation, corporate taxes and fees.					
Employment Record/ Experience (From most recent):					
Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:			
01.2015 – present	<i>Alliance of Business Consultants</i>	Title: Chief-accountant Main responsibilities <ul style="list-style-type: none"> Organizing and keeping accounting records according to National Accounting Standards Preparation of the annual accounting policy necessary for the development of the company's activity Ensure the financial management of the projects Preparation the financial reports for donors Accounting for salary payments, corporate taxes and fees Accounting and analysis of foreign currency transactions Preparation of fiscal, statistical and reporting reports to NSIH. 			
		Involvement in projects: Moldova Water Security and Sanitation Project - Soroca Sanitation Project, Feasibility Study and ESIA / EBRD / SEURECA (2021) Update of the Feasibility Study "Public Transport Chisinau - Project on electronic charging system" / Chisinau Mayoralty (2021) EU4MD / Provision of support to Private Sector in Cahul / EU - UNDP - UNICEF (2020-2022) Direct Access to Students / EU / CBC Programme (2020-2022) Develop Guides for LPAs on the application of environment and climate-related legislation and organize a series of workshops for LPAs, CSOs and Women / UNDP (202-2021) Develop Climate Change and Environmental Risks Profiles and mainstream environmental protection solutions, climate adaptation measures and gender into local development plans / UNDP (2020-2021)			

		<p>Facilitate the mainstreaming of climate change adaptation and disaster risk management priorities into local development planning frameworks in a participatory and gender-sensitive manner / UNDP Moldova (2019-2020)</p> <p>Elaboration of roadmap for enabling the development of crowdfunding in Republic of Moldova / GIZ (2019)</p> <p>Municipal Strategic Planning / USAID (2019-2021)</p> <p>Elaboration of investment profiles in Agri-food sector / GIZ (2018)</p> <p>Promoting Women's Empowerment Principles (WEP) in Moldova / UN Women (2018-2019)</p> <p>Design of the Reorganization Plan and Business Development Plans for the potential regional WSS operators in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria) / GIZ (2018)</p> <p>Technical support for Modernization of Local Public Services Project / GIZ (2017-2021)</p> <p>Engagement of Civil Society Organizations in the delivery of local public services in North Development Region / GIZ (2017-2018)</p> <p>Diagnostic Analysis of the municipal enterprises in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria) / GIZ (2017)</p> <p>Provision of Consultancy Services for Competitiveness improvement through training and certification of Business Consultants / EU / UNDP SCBM (2016-2017)</p> <p>Support communities from ATU Gagauzia and Taraclia district in the field of Inter-Municipal Cooperation for more efficient public service delivery at local level / EU / UNDP SCBM (2016)</p> <p>Support for RDA Gagauzia for developing the new RDS for Gagauzia development region / GIZ (2016)</p> <p>Consulting Services to support communities from ATU Gagauzia and Taraclia district in local community strategic planning and community mobilization processes / EU / UNDP SCBM (2016)</p>
10.2010 – 2015	<i>BCI-Audit</i>	<p>Title: Accountant</p> <p>Main responsibilities</p> <ul style="list-style-type: none"> • Organizing and keeping accounting records according to National Accounting Standards; • Participation on the audit missions and preparation of the audit reports • Preparation of the annual accounting policy necessary for the development of the company's activity; • Planning and management of financial means • Accounting and analysis of foreign currency transactions • Preparation of fiscal, statistical and reporting reports to NSIH.
06.2012 – 04.2013	<i>Mun. Chisinau Mayoralty</i>	<p>Title: Financial Expert</p> <p>Project: Rainwater drainage. Promoting and implementing innovative climate change actions</p> <ul style="list-style-type: none"> • Ensuring the implementation of the project according to the financial conditions stipulated in the grant contract • Control and monitoring of cash flow according to the grant contract • Classification of expenditures according to the budgetary classification attached to the grant contract • Preparation of interim and final financial reports • Participation in team work meetings • Involvement in the selection procedures of service and equipment providers, as well as monitoring the compliance of procurement procedures.

04.2010 – 10.2010	<i>Fagicom SRL</i>	Title: Accountant Main responsibilities <ul style="list-style-type: none"> • Organizing and keeping accounting records according to National Accounting Standards; • Preparation of the annual accounting policy necessary for the development of the company's activity; • Accounting for debts and receivables as well as their analysis after the due date • Accounting for stocks of goods and materials of the company • Accounting for salary payments • Accounting for corporate taxes and fees • Planning and management of financial means • Accounting and analysis of foreign currency transactions • Preparation of fiscal, statistical and reporting reports to NSIH.
03.2008 – 04.2010	<i>Vladiales Trans Expediție SRL</i>	Title: Chief-Accountant Main responsibilities <ul style="list-style-type: none"> • Organizing and keeping accounting records according to National Accounting Standards; • Preparation of the annual accounting policy necessary for the development of the company's activity; • Accounting for stocks of goods and materials of the company • Accounting for salary payments, corporate taxes and fees • Planning and management of financial means • Preparation of fiscal, statistical and reporting reports to NSIH.
06.2002 – 03.2008	<i>Desenergo SRL</i>	Title: Accountant Main responsibilities <ul style="list-style-type: none"> • Accounting for salary payments • Elaboration and submission of financial and fiscal reports of the company within the deadlines established by the legislation in force; • Collection and generalization of data from the subdivision
11.1997 – 06.2002	<i>National Social Insurance House</i>	Title: Consultant Main responsibilities <ul style="list-style-type: none"> • Analysis of financial statements • Scheduling the debts of economic agents • Analysis of the related documentation • Submission of commission documents for approval • Carrying out the process of receiving and processing the documents regarding the evidence of the state social insurance contributions • Analysis of data on declared and transferred contributions

Name of Personnel	DUMITRU ROSCOVAN				
Position for this assignment:	Expert in procurements				
Nationality:	Republic of Moldova				
Language Skills (Common European Framework of Reference (CEF) level):	<i>Self-assessment</i>	<i>Understanding</i>		<i>Speaking</i>	Writing
		<i>Listening</i>	<i>Reading</i>		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C1*)	Proficient user (C1*)
	Romanian	Native language			
Educational and other Qualifications:	"Alecu Russo" State University of Balti mun., Republic of Moldova, 5 years [1994 – 1999] Modern Languages and Literature Department				

Summary of Experience: During the period of August 1999 – December 2014 Mr. Dumitru Roscovan held many key positions at Moldova Social Investment Fund – a Government of Moldova Project, which was created with the support of the World Bank, in order to contribute to implementation of National Development Strategies and to provide immediate support in the rehabilitation of social economical infrastructures and to enhance the living conditions of the poorest among the population. Within this Project Mr. Dumitru Roscovan had a 15 years professional contribution to implementation of more than 2000 micro-projects (in circa 1200 communities from rural and urban areas) on behalf of at least 2 million beneficiaries. He is familiar with procurement rules for grants allocated by international donors like the World Bank, European Commission, KfW, UNICEF, USAID, JSDF, PHRD, DFID, SIDA, etc.

As Procurement Manager of the mentioned EC, BMZ, RC and SlovakAID grants, Mr. Dumitru Roscovan made use of European Commission's procurement procedures (PRAG) for hiring national and international companies and consultants for implementation of civil works and provision of consulting services. Mr. Dumitru Roscovan is experienced in Procurement procedures of international aid. He has good interpersonal skills and ability to work in team, professional demeanor.

Employment Record/ Experience (From most recent):

Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:
January 2015- present	PA "Fondul de Inovatii Sociale din Moldova", NGO	<p>Main activities and responsibilities:</p> <ul style="list-style-type: none"> - Represents the Association in dealing with donor institutions, public associations and public authorities at local, national and international levels; - Insures the overall management of the Association, manages operational means, prepares bids documents (on PRAG procedures), concludes transactions and sign contracts; <p>Achieved results:</p> <ul style="list-style-type: none"> • <u>"Creation of excellence center through piloting demonstrative new energy efficiency technologies and renewable energy sources in Festelita community"</u>, funded by EU – amount 800 000 EUR.. January 2018 – September 2021. • Elaborated & implemented the project „Sewage network extention in Telenesti town”, funded by SlovakAID –amount 100 000 EUR.. July 2017 – 2019. • Elaborated & implemented the project „Extension of the sewage water supply system in Copceac village, Gagauzia”, funded by Rotary Clubs: Duesseldorf–Pempelfort Kamp-Lintfort / Grafschaft Moers Rotary District 1870 – amount 20 000 EUR. • Elaborated & implemented the project <u>"Construction of sewage treatment plant (100 m³/day) and development of the sewage system in Copceac village,</u>

		<p>ATU Gagauzia" funded by BMZ & Rotary Deutschland Gemeindienst –amount 446 336 EUR. March 2015 – September 2017.</p> <ul style="list-style-type: none"> • Elaborated & implemented the project "<u>Connection of 3 public institutions to sewage system in Copceac village, ATU, Gagauzia</u>", funded by SlovakAID – amount 10 000 EUR. October 2016 - April 2017. • Elaborated and implemented Project "<u>Partial reconstruction of 2 km of water supply system in Copceac village, ATU, Gagauzia</u>", funded by SlovakAID – amount 5 000 EUR. July-Nov 2015. <p>Provided TA to beneficiary LPAs to organize bids for selection of the contractors for civil works, following the PRAG procedures. Trained and involved the LPA and the members of the local Implementing Agency in evaluation of tenders' offers. Supported LPA and local NGOs in community development and fundraising.</p> <p><i>Business or sectors: Sewage and Water supply Services and Technologies, Administration, Project management and Procurements.</i></p>
December 2010 – 2014	Moldova Social Investment Fund	<p>Team Leader of the Program funded by European Union Main activities and responsibilities: Member of MSIF Executive Committee;</p> <p>Overall Elaboration, Negotiation, Management and Implementation of 2 million EUR Project financed out of the <u>European Union Grant Contract nr. 2010/219-911</u>, designed for "<i>Promotion of sustainable development strategies in the renewable energy technologies sector through piloting of demonstration projects based on usage of solar energy and agricultural wastes</i>".</p> <p>Achieved results:</p> <ul style="list-style-type: none"> • Installed solar water heating systems at 39 social care centers, kindergartens and hospitals (<i>Collectors area - 718 m² (173 solar panels);</i> • Installed <u>biomass burning</u> plants at 39 schools, kindergartens and culture houses (<i>Total capacity of BBPs (kW) – 10 127 kW; Total heated area (m²) –121 500 m², Created demand of biomass fuel (3750kcal/kg) – about 6 100 tons/year; Substituted demand of brown coal (3510 kcal/kg) – about 6 500 tons/year - equivalent with 110 wagons (60 tones each) loaded with coal);</i> • Contributed to development of SME in the field of production of biomass fuel and to the creation of a national market for briquettes and pellets amounting to circa 1 million EUR / year; • Organized different trainings, study visits in Sweden, Germany and France, for LPA representatives of 1st and 2nd levels involved in the Project; • Elaborated Financial and Progress Reports for EU DELEGATION to Moldova. <p><i>Business or sectors: RES and EE Technologies, Administration, Project management.</i></p> <p>Other responsibilities – Fundraising and Projects' Development.</p> <ol style="list-style-type: none"> 1. Developed the Project "<i>Integration of Children with Disabilities into Mainstream Schools from Moldova</i>", funded by the World Bank, <u>P144618 – amount of 2,86 million USD</u> (on-going); 2. Developed the Project "<i>Increasing access and degree of participation of children to early education in Republic of Moldova</i>", financed by the Government of Romania, in the amount of 3 million EUR (on-going); 3. Developed the Project "<i>Community Participation in Post-Conflict Regions</i>", financed by Japan Social Development Fund through the World Bank, in the amount of 2 million USD (closed); 4. Developed and offered Technical Assistance for the Project "<i>Promoting Participatory Planning instrument as an efficient mechanism for community empowerment and sustainable local development</i>", financed by EU DELEGATION to Moldova – in the amount of circa 300 000 EUR, on behalf of Orhei and Telenesti

		towns, (closed); <ul style="list-style-type: none"> Developed and offered Technical Assistance for the Project "Energy Efficiency measures through windows change in 5 kindergartens from Orhei town", financed by Embassy of Japan (Kusanone Program) – <u>in the amount of 120 000 USD</u> (closed);
December 2003 – November 2010	Moldova Social Investment Fund	Consultant, Participatory Monitoring and Evaluation (PM&E) Main activities and responsibilities: <ul style="list-style-type: none"> Responsible for elaboration of concept, methods and tools of PM&E; Elaborated activity plan on development of social impact monitoring methods; Entered PM&E data into MSIF's Monitoring and Information System, validated the information and processed obtained results; Elaborated PM&E Guide and questionnaires for MSIF's beneficiary communities; Trained the LPAs, community members and communities' trainers in data collection for participatory monitoring and evaluation. Elaborated PM&E progress reports. <i>Business or sectors: Community Development</i>
June 2002 – November 2003	Moldova Social Investment Fund	Operational Manager, Europe & Central Asia Network of Social Investment Funds (SIFs) (ECANET) Main activities and responsibilities: <ul style="list-style-type: none"> Managed the Institutional Development Fund Grant nr. 27328, provided by the World Bank, <u>in the amount of 285 000 USD</u>; Carried-out ECANET good practices transfer in management, community development, procurement, disbursement, PM&E for SIFs members, through organization of: <ul style="list-style-type: none"> ✓ internship programs in Turkey, Moldova, Georgia, Ukraine, Romania, Armenia and Albania for ECANET members; ✓ regional workshop in Kiev (Ukraine); ✓ study tours in Jamaica, Nicaragua, France, UK, Sweden; ✓ 2nd, 3rd, 4th Annual Conferences of SIFs ECA Network in Chisinau (Moldova), Tbilisi (Georgia) and Antalya (Turkey); Edited, printed and disseminated the proceedings from the Conferences and workshops; Elaborated e-bulletins and newspapers for ECANET members; Responsible for the administrative documents of the ECANET CC and Secretariat; Supported the ECANET President and CC to carry out fundraising activities. <i>Business or sectors: Coordination of experience exchange among SIFs from ECA, Middle East and North Africa and Latin America Countries</i>
August 1999 – June 2002	Moldova Social Investment Fund	Executive Assistant Main activities and responsibilities: <ul style="list-style-type: none"> Assisted the MSIF Executive Director in Project co-ordinating and successful implementation; Performed secretarial duties, organized meetings, logistics, missions scheduling; Interpreter-translator (meetings with high ranking officials, seminars, translation of official correspondence and documentation), made verbal interpretations at different meetings, training and seminars. Contacted people and co-ordinated meetings with appropriate local government, NGO and local business officials; Formatted technical reports and other documentation; Was responsible for office supply with stationery; Managed the transport evidence for MSIF staff; Prepared bidding documents and advertisements. <i>Business or sectors: Administration</i>