BIDDING FORMS

DEVELOPMENT AND IMPLEMENTATION OF THE URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

SENDER:
ENTERPRISE BUSINESS SOLUTIONS SRL
ADDRESS: 170 C COLUMNA STR., 4TH FLOOR, CHISINAU MD2004,
REPUBLIC OF MOLDOVA
WWW.EBS-INTEGRATOR.COM
CONTACT PERSON:
LUDMILA GIRLEA – PUBLIC AFFAIRS MANAGER
PHONE: +373 60 335 640 | +373 22 022 096
E-MAIL: LUDMILA.GIRLEA@EBS-INTEGRATOR.COM

RECEIVER:
EDINEȚ CITY HALL
ADDRESS: 30 OCTAVIAN CIRIMPEI STR., EDINET DISTRICT, EDINEŢ
MUNICIPALITY MD-4601, REPUBLIC OF MOLDOVA
WWW.PRIMARIAEDINET.MD
CONTACT PERSON:
CONSTANTIN COJOCARI
PHONE: +373 246 22 849| +373 246 22 930
E-MAIL: LILIA.STRIMBANU@MAIL.RU

Enterprise Business Solutions
EBSintegrator

SERVICE TENDER SUBMISSION FORM

ANNEX V: BUDGET

The Development and Implementation of the Urban Data Platform within the Edinet Municipality

Offer-or: Enterprise Business Solutions SRL

Global price: EUR 46.125,00

Outputs/deliverables	Units	Price, EUR	Amount, EUR (excluding VAT)
Deliverable 1: Functional urban data platform;	1	31,185.00	31,185.00
Deliverable 2: Technical and user documentation;	1	810.00	810.00
Deliverable 3: Training and education of the staff of the Edineț City Hall.	1	1,440.00	1,440.00
Deliverable 4: Official release of the urban data platform.	1	8,145.00	8,145.00
Deliverable 5: Information system maintenance., hrs	99	4,545.00	4,545.00
Total		**46,125.00**	**46,125.00**

Signed by: Mihail Tugui, Administrator

Date: 30.11.2023

1. **SUBMITTED by** Enterprise Business Solutions SRL**, Nationality:** Republic of Moldova

2. **CONTACT PERSON (for this tender)**

Name	Ludmila Girlea
Organisation	Enterprise Business Solutions SRL
Address	170 C Columna str., 4th floor, Chisinau MD2004, Republic of Moldova
Telephone	+373 60 335 640
Fax	n/a
e-mail	Ludmila.girlea@ebs-integrator.com

3. **ECONOMIC AND FINANCIAL CAPACITY**

Financial data	2 years before last year 2020 EUR	Year before last year 2021 EUR	Last year 2022 EUR	Average EUR	[Past-year EUR	[Current Year] EUR
Annual turnover, excluding this contract	2,071,698	1,113,204	794,803	1,326,568	Not applicable	Not applicable
Current assets	258,477	500,306	1,034,755	597,846.03	Not applicable	Not applicable
Current liabilities	181,365	258,268	134,340	191,324.39	Not applicable	Not applicable
Current ratio (current assets/current liabilities)	1.43	1.94	7.70	Not applicable	Not applicable	Not applicable

TECHNICAL PROPOSAL

URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

4. STAFF

Annual Manpower	Year before past year		Past year		Current year		Period average	
	Overall	Relevant fields[11]	Overall	Relevant fields [11]	Overall	Relevant fields [11]	Overall	Relevant fields [11]
Permanent staff [12]	63	56	59	54	69	59	52	43
Other staff [13]	0	0	0	0	0	0	0	0
Total	63	56	59	54	69	59	52	43
Permanent staff as a proportion of total staff (%)	100 %	%	100 %	100 %	100 %	100 %	100 %	100 %

5. AREAS OF SPECIALISATION

	Leader
Project Management	Enterprise Business Solutions SRL
Business Analysis	Enterprise Business Solutions SRL
UI/UX Design	Enterprise Business Solutions SRL
Back-end and Front-end Development	Enterprise Business Solutions SRL
Infrastructure (DevOps)	Enterprise Business Solutions SRL
Quality Assurance	Enterprise Business Solutions SRL
Training	Enterprise Business Solutions SRL
Maintenance	Enterprise Business Solutions SRL

6. EXPERIENCE

1	Project title	Development of the Posta Moldovei Portal						
Name of legal entity	**Country**	**Over all contr act value (EUR)**	**Proportio n carried out by legal entity (%)**	**No of staff provide d**	**Name of client**	**Origin of funding**	**Dates (start/end)**	**Name of consortiu m members , if any**
Posta Moldovei	Republic of Moldova	33600 0.00	100%	8	Posta Moldovei	USAID	July 2021 – April 2022	n/a
Detailed description of project						**Type and scope of services provided[1]**		
The Posta Moldovei (PPM) portal ensures the access of interested persons to information on the services offered by Posta Moldovei (PM), the purchase of PM products through the eShop platform, the online ordering of personalized postage stamps, the online payment of invoices. PPM offers its users the possibility of online ordering of both national and international postal items (letters, parcels, etc.), but also the opportunity to track the shipment.						Business Analysis. Web design/ development, Training and Documentation Delivery. Maintenance		
2	Project title	Development of the Trade Information Portal						
Name of legal entity	**Country**	**Over all contr act value (EUR)**	**Proportio n carried out by legal entity (%)**	**No of staff provide d**	**Name of client**	**Origin of funding**	**Dates (start/end)**	**Name of consortiu m members , if any**
Customs Service of the Rep of Moldova	Republic of Moldova	71000 ,00	100%	7	Customs Service of the Rep of Moldova	USAID	June 2019 – May 2020	n/a
Detailed description of project						**Type and scope of services provided**		

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[1] When supporting documents are to be issued by contracting authorities after the date of publication of PRAG 2014, please also indicate the function of key experts provided, whether belonging or not to permanent staff, and the number of months each of them worked on the project.

The basic objective of the Trade Information Portal (SI TIP) is to increase the level of transparency and accessibility of information to improve the customs administration and the level of customer service. From a functional point of view, SI TIP represents a web portal with 2 basic interfaces: a public interface for online querying of the system in order to search for information and view it, and a secure interface for system administration. The Integrated Customs Tariff of the Republic	Business Analysis. Web design/ development, Training and Documentation Delivery. Maintenance

3	**Project title**	Upgrade of the web platform and mobile development of the eLearning platform for parents						
Name of legal entity	**Country**	**Over all contr act value (EUR)**	**Proportio n carried out by legal entity (%)**	**No of staff provide d**	**Name of client**	**Origin of funding**	**Dates (start/end)**	**Name of consortiu m members , if any**
Edu Parenting SRL	Romania	45000 0,00	100%	8	Edu Parenting SRL	Own	May 2019 – November 2019	n/a

Detailed description of project	**Type and scope of services provided**
4 PARENTS APP AND WEB. ROMANIA NR. 1ORGANIZATIN FOR PARENTS EDUCATION Edu Parenting is the leading company in the field of education for parents both on the Romanian market and in the USA, UK and other countries. Multi-Sided Social Media Platform "Parents" is a social medial network developed by and for those who are or are about to become parents. Network users can build private family groups, share pictures and video of their meaningful moments with life parents, develop event timelines or media mock-ups for their circle and keep an experience journal. Users can also join various communities for parenting guidance, whilst exploring educational libraries on how to become a better parent and nurture more meaningful events within their family.	Business Analysis. Web design/ development, Training and Documentation Delivery. Maintenance

4	**Project title**	Development of the e-AEO						
Name of legal entity	**Country**	**Over all contr act value (EUR)**	**Proportio n carried out by legal entity (%)**	**No of staff provide d**	**Name of client**	**Origin of funding**	**Dates (start/end)**	**Name of consortiu m members , if any**

Customs Service of the Rep of Moldova	Republic of Moldova	50784 ,00	100%	6	Customs Service of the Rep of Moldova	USAID	June 2021-March 2022	n/a

Detailed description of project	**Type and scope of services provided**
The AEO (Authorized Economic Operator) program is based on the partnership between the customs authority and the economic operators who voluntarily comply with customs regulations, ensure the security of goods in the international traffic, cooperate with the customs authority and therefore benefit from customs facilities and simplifications. The main purpose of e-AEO is to create a stable and reliable record keeping, management and traceability system for AEO applicants and holders, as well as to optimize and automate the processes associated with consultation, application, examination, management, auditing, monitoring, reassessment, issuance, suspension, etc. relevant to the AEO institution.	Business Analysis. Web design/ development, Training and Documentation Delivery. Maintenance

TECHNICAL PROPOSAL
URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

7. DECLARATIONS

Declaration on honour on
exclusion criteria and selection criteria

The undersigned Mihail Tugui, representing:

Full official name: Enterprise Business Solutions

Official legal form: SRL

Statutory registration number**:** 1010607002906

Full official address: 33 Ion Inculet str., MD 2001 Chisinau, Republic of Moldova

VAT registration number: 0208888

I – Situations of exclusion concerning the person

(1) declares that the above-mentioned person is in one of the following situations:	YES	NO
(a) it is bankrupt, subject to insolvency or winding-up procedures, its assets are being administered by a liquidator or by a court, it is in an arrangement with creditors, its business activities are suspended or it is in any analogous situation arising from a similar procedure provided for under Union or national legislation or regulations;	☐	✓
(b) it has been established by a final judgement or a final administrative decision that the person is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the applicable law;	☐	✓
(c) it has been established by a final judgement or a final administrative decision that the person is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following:		
(i) fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of eligibility or selection criteria or in the performance of a contract or an agreement;	☐	✓
(ii) entering into agreement with other persons with the aim of distorting competition;	☐	✓
(iii) violating intellectual property rights;	☐	✓
(iv) attempting to influence the decision-making process of the contracting authority during the award procedure;	☐	✓

	(v) attempting to obtain confidential information that may confer upon it undue advantages in the award procedure;	☐	✓
(d) it has been established by a final judgement that the person is guilty of any of the following:			
	(i) fraud, within the meaning of Article 3 of Directive (EU) 2017/1371 and Article 1 of the Convention on the protection of the European Communities' financial interests, drawn up by the Council Act of 26 July 1995;	☐	✓
	(ii) corruption, as defined in Article 4(2) of Directive (EU) 2017/1371 or active corruption within the meaning of Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, drawn up by the Council Act of 26 May 1997, or conduct referred to in Article 2(1) of Council Framework Decision 2003/568/JHA, as well as corruption as defined in other applicable laws;	☐	✓
	(iii) conduct related to a criminal organisation, as referred to in Article 2 of Council Framework Decision 2008/841/JHA;	☐	✓
	(iv) money laundering or terrorist financing, within the meaning of Article 1(3), (4) and (5) of Directive (EU) 2015/849 of the European Parliament and of the Council;	☐	✓
	(v) terrorist offences or offences linked to terrorist activities, as defined in Articles 1 and 3 of Council Framework Decision 2002/475/JHA, respectively, or inciting, aiding, abetting or attempting to commit such offences, as referred to in Article 4 of that Decision;	☐	✓
	(vi) child labour or other offences concerning trafficking in human beings as referred to in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council;	☐	✓
(e) it has shown significant deficiencies in complying with the main obligations in the performance of a contract or an agreement financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties, or which has been discovered following checks, audits or investigations by a contracting authority, the European Anti-Fraud Office (OLAF) or the Court of Auditors;		☐	✓
(f) it has been established by a final judgment or final administrative decision that the person has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95;		☐	✓
(g) it has been established by a final judgment or final administrative decision that the person has created an entity under a different jurisdiction with the intent to circumvent fiscal, social or any other legal obligations in the jurisdiction of its registered office, central administration or principal place of business.		☐	✓
(h) (*only for legal persons*) it has been established by a final judgment or final administrative decision that the person has been created with the intent provided for in point (g).		☐	✓

(i) for the situations referred to in points (c) to (h) above the person is subject to:		
i. facts established in the context of audits or investigations carried out by the European Public Prosecutor's Office after its establishment, the Court of Auditors, the European Anti-Fraud Office (OLAF) or the internal auditor, or any other check, audit or control performed under the responsibility of an authorising officer of an EU institution, of a European office or of an EU agency or body;	☐	✓
ii. non-final judgments or non-final administrative decisions which may include disciplinary measures taken by the competent supervisory body responsible for the verification of the application of standards of professional ethics;	☐	✓
iii. facts referred to in decisions of entities or persons being entrusted with EU budget implementation tasks;	☐	✓
iv. information transmitted by Member States implementing Union funds;	☐	✓
v. decisions of the Commission relating to the infringement of Union competition law or of a national competent authority relating to the infringement of Union or national competition law; or	☐	✓
vi. decisions of exclusion by an authorising officer of an EU institution, of a European office or of an EU agency or body.	☐	✓

II – Situations of exclusion concerning natural or legal persons with power of representation, decision-making or control over the legal person and beneficial owners

Not applicable to natural persons, Member States and local authorities

	YES	NO	N/A
(2) declares that a natural or legal person who is a member of the administrative, management or supervisory body of the above-mentioned legal person, or who has powers of representation, decision or control with regard to the above-mentioned legal person (this covers e.g. company directors, members of management or supervisory bodies, and cases where one natural or legal person holds a majority of shares), or a beneficial owner of the person (as referred to in point 6 of article 3 of Directive (EU) No 2015/849) is in one of the following situations:			
Situation (c) above (grave professional misconduct)	☐	✓	☐
Situation (d) above (fraud, corruption or other criminal offence)	☐	✓	☐
Situation (e) above (significant deficiencies in performance of a contract)	☐	✓	☐

Situation (f) above (irregularity)	☐	✔	☐
Situation (g) above (creation of an entity with the intent to circumvent legal obligations)	☐	✔	☐
Situation (h) above (person created with the intent to circumvent legal obligations)	☐	✔	☐
Situation (i) above	☐	✔	☐

III – Situations of exclusion concerning natural or legal persons assuming unlimited liability for the debts of the legal person

	YES	NO	N/A
(3) declares that a natural or legal person that assumes unlimited liability for the debts of the above-mentioned legal person is in one of the following situations [***If yes, please indicate in annex to this declaration which situation and the name(s) of the concerned person(s) with a brief explanation***]:			
Situation (a) above (bankruptcy)	☐	✔	☐
Situation (b) above (breach in payment of taxes or social security contributions)	☐	✔	☐

IV – Grounds for rejection from this procedure

	YES	NO
(4) declares that the above-mentioned person:		
Was previously involved in the preparation of the procurement documents used in this award procedure, where this entailed a breach of the principle of equality of treatment including distortion of competition that cannot be remedied otherwise.	☐	✔

V – Remedial measures

If the person declares one of the situations of exclusion listed above, it must indicate measures it has taken to remedy the exclusion situation, thus demonstrating its reliability. This may include e.g. technical, organisational and personnel measures to prevent further occurrence, compensation of damage or payment of fines or of any taxes or social security contributions. The relevant documentary evidence which illustrates the remedial measures taken must be provided in annex to this declaration. This does not apply for situations referred in point (d) of this declaration.

VI – Evidence upon request

Upon request and within the time limit set by the contracting authority the person must provide information on natural or legal persons that are members of the administrative, management or supervisory body or that have powers of representation, decision or control, including legal and natural persons within the ownership and control structure and beneficial owners.

It must also provide the following evidence concerning the person itself and the natural or legal persons on whose capacity the person intends to rely, or a subcontractor and concerning the natural or legal persons which assume unlimited liability for the debts of the person:

For situations described in (a), (c), (d), (f), (g) and (h), production of a recent extract from the judicial record is required or, failing that, an equivalent document recently issued by a judicial or administrative authority in the country of establishment of the person showing that those requirements are satisfied.

For the situation described in point (b), production of recent certificates issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the person is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions. Where any document described above is not issued in the country concerned, it may be replaced by a sworn statement made before a judicial authority or notary or, failing that, a solemn statement made before an administrative authority or a qualified professional body in its country of establishment.

The person is not required to submit the evidence if it has already been submitted for another award procedure of the same contracting authority. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

Document	Full reference to previous procedure
Insert as many lines as necessary.	

VII – Selection criteria

	YES	NO	N/A
(1) declares that the above-mentioned person complies with the selection criteria applicable to it individually as provided in the tender documents:			
(a) It has the legal and regulatory capacity to pursue the professional activity needed for performing the contract as required in section [*insert*] of the contract notice/Instructions to tenderers;	✔	☐	☐
(b) It fulfills the applicable economic and financial criteria indicated in section [*insert*] of the contract notice/Instructions to tenderers;	✔	☐	☐
(c) It fulfills the applicable technical and professional criteria indicated in section [*insert*] of the contract notice/Instructions to tenderers.	✔	☐	☐

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DATA: **NOVEMBER 30, 2023**

TECHNICAL PROPOSAL
URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

VIII – Evidence for selection

The signatory declares that the above-mentioned person is able to provide the necessary supporting documents listed in the relevant sections of the tender documents and which are not available electronically upon request and without delay.

The above-mentioned person must immediately inform the contracting authority of any changes in the situations as declared.

The above-mentioned person may be subject to rejection from this procedure and to administrative sanctions (exclusion or financial penalty) if any of the declarations or information provided as a condition for participating in this procedure prove to be false.

Full name	Date	Signature
Mihail Tugui	30.11.2023	*Tugui*

12

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DECLARATION REFERRED TO IN POINT 7
OF THE TENDER SUBMISSION FORM

30.11.2023

Edinet municipality city hall, 30 Octavian Cirimpei Street

Your ref: 2020/421-644/6.1.

TENDERER'S DECLARATION

Dear Sir/Madam

In response to your letter of invitation for the above contract we, Enterprise Business Solutions SRL, hereby declare that we:

- are submitting this tender on an individual basis for this contract. We confirm that we are not participating in any other tender for the same contract in any form (as a member, leader, in a consortium or as an individual candidate);

- agree to abide by the ethics clauses in Section 13 of the instructions to tenderers, have not been involved in the preparation of the project which is the subject of this tender procedure unless it is proved that the involvement in previous stages of the project does not constitute unfair competition, and have no professional conflicting interests and/or any relation with other tenderers or other parties in the tender procedure or behaviour which may distort competition at the time of submission of this tender according to Section 2.5.4. of the practical guide;

- are not part of a group or network and have only included data in the tender form concerning the resources and experience of our legal entity;

- will inform the contracting authority immediately if there is any change in the above circumstances at any stage during the implementation of the tasks;

- fully recognise and accept that if the above-mentioned persons participate in spite of being in any of the situations listed in Section 2.6.10.1.1. of the practical guide or if the declarations or information provided prove to be false they may be subject to rejection from this procedure and to administrative sanctions in the form of exclusion and financial penalties up to 10 % of the total estimated value of the contract being awarded and that this information may be published on the Commission website in accordance with the Financial Regulation in force;

- are aware that, for the purposes of safeguarding the EU's financial interests, our personal data may be transferred to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

We understand that our tender and the expert may be excluded if we propose the same key expert as another tenderer or if we propose a key expert who is engaged in an EU/EDF financed project if the input from his/her position in that contract could be required on the same dates as his/her work under this contract.

We understand that if we fail to respond within the delay after receiving the notification of award, or if the information provided is proved false, the award may be considered null and void.

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8. STATEMENT

I, the undersigned, being the authorised signatory of the above tenderer, hereby declare that we have examined and accept without reserve or restriction the entire contents of the tender dossier for the tender procedure referred to above. We offer to provide the services requested in the tender dossier on the basis of the following documents, which comprise our technical offer, and our financial offer, which is submitted in a separate, sealed envelope:

- ✓ Organisation & methodology

- ✓ Key experts (comprising a list of the key experts and their CVs), if required

- ✓ Tenderer's declarations (for a consortium, two from each consortium member)

- ✓ Statements of exclusivity and availability signed by each of the key experts, if required

- ✓ Completed financial identification form (see Annex VI to the draft contract) providing details of the bank account into which payments under the proposed contract should be made in the event that we are awarded the contract (or the financial identification number or a copy of the financial identification form provided to the contracting authority on an earlier occasion, unless it has changed in the meantime)

- ✓ A copy of the legal entity file

- ✓ Duly authorised signature: an official document (statutes, power of attorney, notary statement, etc.) proving that the person who signs on behalf of the company/joint venture/consortium is duly authorised to do so.

- ✓ Documentary proof or statements required under the law of the country where we are effectively established (or each of the companies in case of a consortium), to show that we do not fall into any of the exclusion situations listed in Section 2.6.10.1 of the practical guide. This evidence or these documents or statements must carry a date, which is not more than one year before the date of submission of the tender. In addition, a statement is furnished stating that the situations described in these documents have not changed since then.

- ✓ Documentary evidence of the financial and economic capacity as well as the technical and professional capacity according to the selection criteria specified in the contract notice.

This tender is subject to acceptance within the validity period stipulated in clause 6 of the instructions to tenderers.

We understand that our tender may be rejected if we propose key experts who have been involved in preparing this project or employ them as advisers in the preparation of our tender. We also understand that this may mean exclusion from other tender procedures and contracts funded by the EU/EDF.

We are fully aware that, for a consortium, the composition of the consortium cannot be changed in the course of the tender procedure, unless the contracting authority has given its prior approval in writing. We are also aware that the consortium members have joint and several liability towards the contracting authority concerning participation in the above tender procedure and any contract awarded to us as a result of it.

We understand that entities upon whose capacity we rely with regard to economic and financial criteria, become jointly and severally liable for the performance of the contract.

Signed on behalf of the tenderer

Name	Mihail Tugui, Administrator
Signature	*Tugui*
Date	30.11.2023

<div align="center">ANNEX IV: KEY EXPERTS</div>

Curriculum vitae 1

Proposed role in the project: Project Manager

Family name: Zagornii

First names: Cristian

Date of birth: 7.04.1992

Nationality: MD

Civil status: single

Education: Technical University of Moldova, 2016 – 2020, Licentiate Engineer, speciality Systems and Computer Engineering

Language skills:

English		Romanian		Russian	
Reading	C1	Reading	native	Reading	C1
Speaking	C1	Speaking	native	Speaking	C1
Writing	C1	Writing	native	Writing	C1

Other skills
Adobe XD, WEB/Mobile Application Development, UML, SQL, HTML & CSS, Linux, Teamwork, Jira, Microsoft Projects

Present position: Project Manager

Years within the firm: 7

Key qualifications: Professional Scrum Master I Certification, November 2021

Specific experience in the region:
Posta Moldovei is online platform that allows users access to information on the services offered by the postal company, access to the electronic services provided, online payment of invoices, the possibility of purchasing Moldovan Post products, etc.

KWG the aim of the project is to develop a call recording and reporting solution that allows for extensive integration and iterative development of new features and modules. The system should be implemented in five independent instances.

Lensa app is here for those who want to literally transform the way they see things and be seen. Refining the senses, contouring, and brightening the natural hue of the eyes, accentuating the gaze with vibrant colors, any transformation is possible with us. 'Any' is not too big a word for our ever-growing stock; we are constantly adding new products, carefully selected from the most trusted suppliers around the world.

AEO is a stable and reliable record-keeping, management, and traceability system for AEO applicants and holders, and to optimize and automate the processes associated with consultation, application, examination,

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TECHNICAL PROPOSAL
URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

management, audit, monitoring, re-evaluation, issuance, suspension, etc. relevant to the AEO institution. AEO will allow automated management of all legal and administrative relations arising from the national and international regulations of the AEO as a legal institution and will facilitate the exchange of information between customs authorities for the purpose of mutual recognition of AEO programs.

e-Customs is an automated system that enables decentralization of tasks from central to local customs, covering customs duties, and customs valuation processes, applied to import-export goods. The multi-sided platform is sponsored by USAID within its Structural Reforms Program in Moldova and managed by the Moldovan Customs Service.

Euroasia Precept - the primary purpose is to automate the processes of keeping track of students' academic progress; to provide a common space for storing and accessing static materials and resources (curriculums, evaluation forms, guides, suggestions for teaching) necessary for teachers' teaching as well as for students' studies.

Informer is an online platform dedicated to entrepreneurs, containing accurate and comprehensive data about companies in the Republic of Moldova, which comes only from official and secure sources. Users can search and obtain valuable information that can help them in the process of making important decisions related to their own business, can prospect the entire B2B sphere of the Republic of Moldova, monitor specific companies, or economic segments. Similarly, the platform aims to mitigate all risks that may affect the user's business by notifying users about disconnections from the utility, planned checks by state bodies and legislative changes related to the sector of their business.

By making this declaration, I understand that I am not allowed to offer my services as an expert to any other tenderer participating in this tender procedure. I am fully aware that if I do so, I will be excluded from this tender procedure, the tenders will be rejected, and I may also be subject to exclusion from other tender procedures and contracts funded by the EU/EDF.

I also declare that I am not in a situation of conflict of interest or unavailability and commit to inform the tenderer(s) of any change in my situation.

I acknowledge that I have no contractual relations with the contracting authority and in case of dispute concerning my contract with the contractor I shall address myself to the latter and/or to the competent jurisdictions.

Name	Cristian Zagornii
Signature	*Cristian Zagornii*
Date	14.11.2023

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TECHNICAL PROPOSAL

URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

Curriculum vitae 2

Proposed role in the project: Senior Software Developer

Family name: Ivanov

First names: Serghei

Date of birth: 24.02.1973

Nationality: MD

Civil status: married

Education: Technical University of Moldova, 1990 - 1996, Higher education in Radioelectronics, specialization Computers, Computer Systems and Networks

Language skills:

English		Romanian		Russian	
Reading	B2	Reading	native	Reading	C1
Speaking	B2	Speaking	native	Speaking	C1
Writing	B1	Writing	native	Writing	C1

Other skills
Database, Algorithms, Calculating, Data mining, Database Management, Database design, Task delegation

Present position: Senior Software Developer

Years within the firm: 6

Specific experience in the region:

Bizon factoring is a Web Application type Software solution, whose basic purpose is to automate and digitize the processes related to Factoring reports. And the Chatbot integrated on the platform helps customers to receive a faster answer to the questions that arise.

Rocket APP is a tool designed to automate business processes via no/low code, that slashes digital transformation efforts in half. As a result, you can power high-productivity apps, with minimum or no development effort, to accelerate collaboration and get outstanding digital experiences, with a click of a mouse.

Posta Moldovei is online platform that allows users access to information on the services offered by the postal company, access to the electronic services provided, online payment of invoices, the possibility of purchasing Moldovan Post products, etc.

AEO creates a stable and reliable record-keeping, management, and traceability system for AEO applicants and holders, and to optimize and automate the processes associated with consultation, application, examination, management, audit, monitoring, re-evaluation, issuance, suspension, etc. relevant to the AEO institution.

TECHNICAL PROPOSAL

URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

YpTender is an e-procurement platform that is the imperative of the time, based on long-term contacts with thousands of enterprises. By using the YpTender companies minimizes the costs of maintaining the sales department, establishes unique rules for tenders, according to the Platform Regulation, creates fair competition by publishing all the offers of the Suppliers and the Buyer's decision after the tender is completed, which allows to verify who won and under what conditions.

By making this declaration, I understand that I am not allowed to offer my services as an expert to any other tenderer participating in this tender procedure. I am fully aware that if I do so, I will be excluded from this tender procedure, the tenders will be rejected, and I may also be subject to exclusion from other tender procedures and contracts funded by the EU/EDF.

I also declare that I am not in a situation of conflict of interest or unavailability and commit to inform the tenderer(s) of any change in my situation.

I acknowledge that I have no contractual relations with the contracting authority and in case of dispute concerning my contract with the contractor I shall address myself to the latter and/or to the competent jurisdictions.

Name	Serghei Ivanov
Signature	
Date	14.11.2023

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EBSintegrator Enterprise Business Solutions

Curriculum vitae 3

Proposed role in the project: Software Developer

Family name: Rotari

First names: Artiom

Date of birth: 18.09.1994

Nationality: MD

Civil status: single

Education: Academy of Transport, 2014 – 2019, Informatics and Communication, Licentiate in Informatics, field of training Informatics

Language skills:

English		Romanian		Russian	
Reading	B2	Reading	native	Reading	C1
Speaking	B2	Speaking	native	Speaking	C1
Writing	B2	Writing	native	Writing	C1

Other skills
Database, Algorithms, Calculating, Data mining, Database Management, Database design, Following specification

Present position: Software Developer

Years within the firm: 3

Specific experience in the region:

Postal platform online platform that allows users access to information on the services offered by the postal company, access to the electronic services provided, online payment of invoices, the possibility of purchasing Moldovan Post products, etc.

e-AEO allows the automated management of all legal and administrative relations deriving from the national and international regulations of AEO as a legal institution and will facilitate the exchange of information between customs authorities for the purpose of mutual recognition of AEO programs.

Euroasia Precept - the primary purpose is to automate the processes of keeping track of students' academic progress; to provide a common space for storing and accessing static materials and resources (curriculums, evaluation forms, guides, suggestions for teaching) necessary for teachers' teaching as well as for students' studies.

Informer is an online platform dedicated to entrepreneurs, containing accurate and comprehensive data about companies in the Republic of Moldova, which comes only from official and secure sources. Users can search and obtain valuable information that can help them in the process of making important decisions related to their own business, can prospect the entire B2B sphere of the Republic of Moldova, monitor

specific companies, or economic segments. Similarly, the platform aims to mitigate all risks that may affect the user's business by notifying users about disconnections from the utility, planned checks by state bodies and legislative changes related to the sector of their business.

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Name	Artiom Rotari
Signature	
Date	14.11.2023

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SOFTWARE DEVELOPMENT
DATA: **NOVEMBER 30, 2023**

TECHNICAL PROPOSAL
URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

Curriculum vitae 4

Proposed role in the project: Data Analyst

Family name: Ciobanu

First names: Iulian

Date of birth: 13.07.1985

Nationality: MD

Civil status: single

Education: Academy of Economic Studies of Moldova, 2004 – 2008, Licentiate in Informatics, speciality Cybernetics and Economic Informatics

Language skills:

English		Romanian		Russian	
Reading	C1	Reading	native	Reading	C1
Speaking	C1	Speaking	native	Speaking	C1
Writing	C1	Writing	native	Writing	C1

Other skills
C++, Java, MySQL, PHP, HTML, TeamWork, Jira

Present position: Business Analyst

Years within the firm: 13

Specific experience in the region:
FCMS is an integral part of the justice system. FCMS contributes to the improvement of the processes management and keeping of records of data, information and documents related to the field of judicial expertise , as well as to ensure the custody of evidence.

Posta Moldovei is online platform that allows users access to information on the services offered by the postal company, access to the electronic services provided, online payment of invoices, the possibility of purchasing Moldovan Post products, etc.

Energbank is a commercial bank that provides a mix of services. The page of this bank has been updated, a user-friendly design has been created, and the chatbot on the website helps the bank's customers to receive answers about the information they did not find on the website.

E-Customs is an automated system that enables decentralization of tasks from central to local customs, covering customs duties, and customs valuation processes, applied to import-export goods. The multi-sided platform is sponsored by USAID within its Structural Reforms Program in Moldova and managed by the Moldovan Customs Service.

AEO is a stable and reliable record-keeping, management, and traceability system for AEO applicants and holders, and to optimize and automate the processes associated with consultation, application, examination,

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management, audit, monitoring, re-evaluation, issuance, suspension, etc. relevant to the AEO institution. AEO will allow automated management of all legal and administrative relations arising from the national and international regulations of the AEO as a legal institution and will facilitate the exchange of information between customs authorities for the purpose of mutual recognition of AEO programs.

Euroasia Precept - the primary purpose is to automate the processes of keeping track of students' academic progress; to provide a common space for storing and accessing static materials and resources (curriculums, evaluation forms, guides, suggestions for teaching) necessary for teachers' teaching as well as for students' studies.

SIMC represents a solution for automating the processes and activities within the colleges, by extending access to real-time information.

YpTender is an e-procurement platform that is the imperative of the time, based on long-term contacts with thousands of enterprises. By using the YpTender companies minimizes the costs of maintaining the sales department, establishes unique rules for tenders, according to the Platform Regulation, creates fair competition by publishing all the offers of the Suppliers and the Buyer's decision after the tender is completed, which allows to verify who won and under what conditions.

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Name	Iulian Ciobanu
Signature	
Date	14.11.2023

Curriculum vitae 5

Proposed role in the project: Software Tester

Family name: Cioban

First names: Natalia

Date of birth: 14.12.1985

Nationality: MD

Civil status: single

Education: Academy of Economic Studies of Moldova, 2004 – 2008, Licentiate in Exact Sciences, speciality Computer Science

Language skills:

English		Romanian		Russian	
Reading	C1	Reading	native	Reading	C1
Speaking	C1	Speaking	native	Speaking	C1
Writing	C1	Writing	native	Writing	C1

Other skills
Test Plan Development, Manual Testing, Regression Testing, User Acceptance testing, Testing Analytics, Test Scheduling, Scenarios and Use Cases

Present position: QA Engineer

Years within the firm: 1

Key qualifications: Automation Testing, Teqwill Academy

Specific experience in the region:

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AEO creates a stable and reliable record-keeping, management, and traceability system for AEO applicants and holders, and to optimise and automate the processes associated with consultation, application, examination, management, audit, monitoring, re-evaluation, issuance, suspension, etc. relevant to the AEO institution.

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Enterprise Business Solutions

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SOFTWARE DEVELOPMENT
DATA: **NOVEMBER 30, 2023**

TECHNICAL PROPOSAL
URBAN DATA PLATFORM WITHIN THE EDINET MUNICIPALITY

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Name	Natalia Cioban
Signature	
Date	14.11.2023

Curriculum vitae 6

Proposed role in the project: DevOps

Family name: Coada

First names: Ion

Date of birth: 09.10.1991

Nationality: MD

Civil status: single

Education: Technical University of Moldova, 2009 – 2014, Licentiate Engineer, speciality Information Technology

Language skills:

English		*Romanian*		*Russian*	
Reading	C1	Reading	native	Reading	C1
Speaking	C1	Speaking	native	Speaking	C1
Writing	C1	Writing	native	Writing	C1

Other skills
Database, Database management, Quality assurance, Task delegation

Present position: DevOps

Years within the firm: 1

Key qualifications: Angular Orange System Academy certificate, VMware vSphere Install, Configure, Manage [V5.5]

Specific experience in the region:

Posta Moldovei is online platform that allows users access to information on the services offered by the postal company, access to the electronic services provided, online payment of invoices, the possibility of purchasing Moldovan Post products, etc.

Parents is a social media network developed by and for those who are or are about to become parents with integrated AI chatbot. Sophie Bot immediate answers to your questions about children's behavior, through the All About Parenting lens. The platform is delivered as a multi-sided system available on Web, Android and iOS.

By making this declaration, I understand that I am not allowed to offer my services as an expert to any other tenderer participating in this tender procedure. I am fully aware that if I do so, I will be excluded from this tender procedure, the tenders will be rejected, and I may also be subject to exclusion from other tender procedures and contracts funded by the EU/EDF.

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Name	Ion Coada
Signature	
Date	14.11.2023