

### **Curriculum Vitae**



Chisinău MD-2068, Republic of Moldova

#### **Personal information**

#### PRISAC, Igor

(+373) 22 541030

First name / Surname
Address
Telephone
E-mail
Nationality
Date of birth

**Occupational field** 

Occupation or position held Main activities and responsibilities:

Type of business or sector

Occupation or position held

Main activities and responsibilities:

Name and address of employer

Work experience

Gender

Dates

Dates

## Professional: info@aconsulting.md, ida@uni-dg.md, Personal: igorprisac@yahoo.com Republic of Moldova 15.03.1982 Male **Dean/Associate Professor/Trainer/Business Consultant/Project coordinator** From February 2019 to July 2024 Associate Professor at American University of Moldova Teaching courses: Financial Management and Career Management American University from Moldova, 200, Stefan cel Mare si Sfânt Blvd, Chisinau, Republic of Moldova Higher Education, www.americanuniversityofmoldova.com

Mobile: (+373) 68213355

#### From June 2013 to present

CEO/founder of Advanced Consulting LLC (AC)

- Administration of AC activities
- o Training and other activities of AC
- Financial management
- Consultant

Type of business or sector | Training and consulting for SMEs in Moldova, www.aconsulting.md

#### Dates From June 2012 to present

Occupation or position held

Dean of the Management Program/Director of the Institute of Business Development and Associate Professor at Divitia Gratiae University from Chişinău (UDG)

Main activities and responsibilities: Name and address of employer Type of business or sector	<ul> <li>Management of Bachelors' programs and Master programs of the Management and Foreign Languages Department of UDG</li> <li>Partnership development with other universities in developing the Management Program within UDG</li> <li>Implementation of the Business development program in Moldova in collaboration with <i>COM</i> <i>International</i> and <i>Swiss Create</i> from Switzerland</li> <li>Thought courses at the university level: <u>Bachelor Programs:</u> <i>Fundamentals of Management, Macroeconomics, Global Economy,</i> <i>Management of NGOs, Entrepreneurial Management, Innovation Management, Business</i> <i>Mentorship</i> <u>Master Programs:</u> <i>Theory and Models of Management</i> and <i>Project Management</i></li> <li>Divitia Gratiae University, str. Alexandru Hîjdeu, 94, MD-2001, Republic of Moldova, <u>www.uni-dg.md</u></li> <li>Higher Education; Business development and consulting.</li> </ul>
Dates	From May 2007 to December 2012
Occupation or position held	CEO; Co-founder of the organization
Main activities and responsibilities	Monitoring organization activities/ Project coordinator/administration of the following projects:
	<ul> <li>Launching and developing a Community and Training Center in Antoneşti (Sep. 2007 -present)</li> <li>Bio-fuel training and business opportunity research in Moldova (May 2007- Sep 2009)</li> <li>Internet Cafe and Training Classroom in Antoneşti (Sep. 2008 – present, co-financed by the US Embassy in Moldova);</li> <li>Industrial Master Plan of Ştefan-Vodă Rayon (July 2008 – Nov. 2008);</li> <li>Pilot project: Experiencing Calendula Plantations for seed oil production in Moldova (March 2009 – Nov. 2010, financed by Calendula Oil, Holland)</li> <li>Agricultural Services Business (April 2009 – present);</li> </ul>
	<ul> <li>Pasta Business (May 2009 – present)</li> <li>Business Training and Consulting in Ştefan-Vodă Rayon within the "National Program of Economic Empowerment of Youth" (May 2010 – Nov. 2010, financed by the Ministry of Economy from Moldova)</li> <li>Mini Golf Business Project in Antoneşti (Feb. 2011 – present, under implementation, co-financed by the Pace Corp Moldova)</li> <li>Sidewalk Project – community development project (June 2011 – present, under implementation, co-financed by Local Administration, COMMUNITAS, local Church and the Community from Antoneşti)</li> <li>Business Seminars and Consulting - Business Model, Marketing and Financial Management – in collaboration with Swiss Consulting Group (March – April 2012, Chişinău)</li> </ul>
Name and address of employer	"COMMUNITAS" Association, 10 Bulevardul Dacia, MD-2043 Chişinău, Republic of Moldova
Type of business or sector	Consulting, informing and training of entrepreneurs and people with initiatives from rural areas; project administration
Dates	From September 2004 to January 2005
Occupation or position held	Lecturer
Main activities and responsibilities	Seminars and Coursers teaching: International Organizations, International Systems, Synergetics of International Relations
Name and address of employer	State Institute of International Relations from Moldova, str. Puşkin 54, MD-2012 Chişinău, Republic of Moldova: <u>www.irim.md;</u>
Type of business or sector	Higher Education
Education	
Dates	From December 2005 to March 2012
Title of qualification awarded	PhD in political sciences (the thesis was defended on the 1 <sup>st</sup> of March 2012: <u>http://www.cnaa.md/en/thesis/21402/</u> )
Principal subjects/ occupational skills covered	political institutions, political theory, political process, social system improvement through synergetic methods, civil society, scientific research, European integration, English Language etc.
Institution	Academy of Science from Moldova, Institute of European Integration and Political Science, Bulevard Ştefan cel Mare 1, MD-2001 Chişinău, Republic of Moldova: <u>www.iiesp.asm.md</u>

Dates	From September 2000 to June 2004							
Title of qualification awarded	Licentiate in International Relations							
Principal subjects/occupational skills covered	International Organizations, Theory of International Relations, Diplomatic Service, Political Science, International Law, European Integration, World Economy, English Language, German Language, Ita Language, etc.							
Institution	State Institute of International Relations from Moldova (now The State University of Moldova), str. Puşkin 54, MD-2012 Chişinău, Republic of Moldova: <u>www.irim.md</u> ( <u>https://usm.md/?page_id=522</u> )							
Dates	From September 1999 to June 2000							
Title of qualification awarded	Baccalaureate in biology and chemistry							
Institution	High School from Ştefan-Vodă, MD-4200 Ştefan-Vodă, Republic of Moldova							
Dates	From September 1988 to June 1999							
Title of qualification awarded	Certificate in general education							
Institution	High school from Antonești, MD-4212 Antonești, Ștefan-Vodă, Republic of Moldova							
Certifications and Training								
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Dates	October 2022 – July 2023							
Studies and qualification	Certified Trainer in Start and Improve your Business (SIYB)							
Name and type of organization providing training	International Labor Organization (ILO) – <u>www.ilo.org</u>							
Dates	October 21-22, 2021							
Studies and qualification	<u>ISO 20700:2017</u> – Guidelines for Management Consultancy Services Training							
Name and type of organization providing training	CMC-Global – <u>wwww.cmc-global.org)</u>							
Dates	May 09 – June 2, 2017							
Studies and qualification	Advanced Leadership Training							
Name and type of organization providing training	Haggai International Institute, Hawaii, Kihei, USA							
Dates	April 25-27, 2017							
Studies and qualification	Export Strategy Development							
Name and type of organization providing training	Institute of Export and International Trade, Great Britain ( <u>www.export.org.uk</u> ), and European Bank for Reconstruction and Development ( <u>www.ebrd.com/small-business-support.html</u> ), Chişinău							
Dates	November 25-26, 2016							
Studies and qualification	Certification in Personality Models Persolog©							
Name and type of organization providing training	Persolog România, <u>www.persolog.com</u>							
Dates	October 26-29, 2016							
Studies and qualification	Project Management for Professionals (PMP) Certification Training							
Name and type of organization providing training	Project Management Institute PMI in collaboration with Excello, www.pmi.org							
Dates	July 2015							
Studies and qualification	Certification in Business Diagnostics for Consulting							
Name and type of organization providing training	European Bank for Reconstruction and Development – Small Business Support Programme, Chişinău, www.ebrd.com/small-business-support.html							
Dates	November 20-21, 2014							
Studies and Qualification	Certification for Business Trainers							
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Name and type of organization providing training	Swiss Consulting Group SCG AG, Chişinău, <u>www.swisscg.ch</u>
Dates	From 5 July 2010 to 16 July 2010
Studies and qualification	Business Administration
Name and type of organization providing training	Organization for Small and Medium Sized Enterprises Development (ODIMM), str. Serghei Lazo 48, MD-2004 Chişinău, Moldova, <u>www.odimm.md</u>
Dates	From January 2010 to March 2010
Studies and qualification	EU Financing – trans-border cooperation
Name and type of organization providing training	National Assistance and Information Center for NGOs "CONTACT", str. București, 83, MD-2012 Chisinau, Moldova: <u>www.contact.md</u>
Dates	From August 2008 to October 2008
Studies and qualification	Basics of Accounting
Name and type of organization providing training	Analytical Technologies and Financial Strategies Center, "Strategii Financiare" LLC, Bul. Ștefan cel Mare 1,MD-2001 Chișinău, Moldova
Internships and research	
Dates	From June to December 2013
experience and results obtained	Apprenticeship in production optimization for Moldovan SMEs
Name and type of organization	European Production Institute and Swiss Consulting Group AG, www.ippi.ch (Switzerland)
Dates	From August 2006, Feb 2007
experience and results obtained	Research in synergetic, information management and political systems
Name and type of organization	Department of political Science at Trier University (Germany), D-54286 Trier: <u>www.uni-trier.de</u> Center of Synergetic at Stuttgart University, Pfaffenwaldring 57/4, D-70550 Stuttgart: <u>www.uni-</u> <u>stuttgart.de</u> (Germany);
Dates	From January 2005 to March 2005
experience and results obtained	Assisted the organization's Secretary and experienced the way a German organization is functioning
Name and type of organization	Kirche in Not/Ostpriesthilfe e.V., Bishop-Kindermann-Straße, 23, D-61452, Königstein, Germany: www.acn-intl.org
Dates	From January 2004 to March 2004
experience and results obtained	Assisted and experienced the way the Department of Foreign Affairs of the Moldova Parliament works
Name and type of organization	Department of Foreign Affairs of the Moldova Parliament, Bulevard Ștefan cel Mare, 162, MD-2073 Chișinău: <u>www.parlament.md</u>
Dates	From June 2002 to July 2002
experience and results obtained	Assisted the Department of Western Europe and North America of the Ministry of Foreign Affairs and European Integration of the Republic of Moldova
Name and type of organization	Ministry of Foreign Affairs and European Integration of Moldova, str. 31 August 1989, 80, MD-2012 Chişinău, Republic of Moldova: <u>www.mfa.gov.md</u>

#### Membership/Affiliations/ Recognitions

- 1) Member of the Quality Council of the Business Administration and Marketing Department at American University of Moldova from 2021 to 2024
- 2) Member of Business Consultants Association from Moldova (ACA) since June 2021 to July 2024
- **3)** Qualified/accredited consultant within the BAS programme in Moldova, *European Bank for Reconstruction and Development* (Republic of Moldova) since 2014
- 4) Member of Swiss Consulting Group AG from November 2013 to December 2018 (Switzerland)
- 5) Swiss Create Business Academy Moldova and Central Asia, since February 2016
- 6) Founding member of *Advanced Consulting SRL*, since 2013 (Republic of Moldova)
- 7) Coordinator for the research and textbooks elaborations in collaboration with *Divitia Gratiae University* from Chişinău and *Emanuel University* from Oradea, since 2013
- 8) Coordinator for SMEs developing projects in Moldova and Central Asia implemented with the support of COM International (Switzerland), Swiss Create Business Academy and Business Development Institute of UDG (Republic of Moldova)

Speaking

Writing

- 9) Founding member of COGNITAS Associations, since 2012 (Republic of Moldova)
- 10) Founding member of COMMUNITAS Associations, since 2007 (Republic of Moldova)

# Personal skills and competences

Mother tongue(s) | Romanian

Other language(s)

Self-assessment

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European level (*)		Listening Reading			Spoken interaction Spoken production			uction	
Russian	C2	Proficient user	C2	Proficient user	C1	Proficient user	Proficient user	C1	Proficient user
English	C2	Proficient user	C2	Proficient user	C1	Proficient user	Proficient user	C1	Proficient user
German	C1	Proficient user	C1	Proficient user	C1	Proficient user	Independent user	B2	Independent user
French	A2	Basic user	B2	Independe nt user	A2	Basic user	Basic user	A1	Basic user
Italian	A2	Basic user	B2	Independe nt user	A2	Basic user	Basic user	A2	Basic user
	(*)	<u>mmon European</u>	Fram	nework of Re	ferenc	<u>e for Languages</u>			
Social skills and competences	<ul> <li>efficient</li> <li>thorough</li> <li>orderly</li> <li>disciplined</li> <li>do things in time</li> <li>ability to adapt to different kind of situations</li> </ul> These abilities are obtained during the working experience.								
Organizational skills and competences	<ul> <li>leadership (currently responsible for a team of 6 people)</li> <li>sense of organization (in planning and leading different social and official events)</li> <li>good experience in project management</li> <li>goal oriented</li> </ul>								
	These abilities were developed during working experience.								
Technical skills and competences	<ul> <li>technical/informative equipment</li> <li>design and architectural with good drawing command of AutoCAD</li> </ul>								
	These abilities were developed at the Art School in Antonești, as well as at ROM Express training school in Chișinău, where the knowledge of AutoCAD program operation was obtained (http://romexpress.md/ru/main.html).								

Understanding

Computer skills and competences	<ul> <li>good command of Microsoft Office (Word, Excel, PowerPoint, Outlook Express, Internet Navigation and Research, etc.)</li> <li>independent user of graphic design, mind mapping and drawings (Photoshop, InDesign, Adobe Illustrator, Mind Manager, CorelDraw, AutoCAD)</li> </ul>						
Artistic skills and competences	<ul> <li>design</li> <li>play piano, accordion, guitar</li> <li>painting</li> <li>professional drawing in training</li> </ul>						
Other skills and competences	hobbies: sport; play piano; research; read books or scientific materials; discover new things and experiences.						
Driving license	category "B" (car – from 14/11/2005) and "H" (tractor mechanic – from 05/07/1999)						
Additional information	Person providing reference: Dr. Norbert Neuhaus, Business Consultant Bergstrasse, 45 D-54295 Trier, Germany Email: <u>norbert_neuhaus@yahoo.de</u> Tel. (+49) 170 4904060, (+373)79601511						
	Scientific Publications, Books, Textbooks, and Theses:						
	<ol> <li>Техtbook: Дорин Койта, Сильвия Фотя, Игорь Присак и Сефора Немцяну. Менеджмент и маркетинг некомерческих организаций. Кишинев: Изд. УДГ, 2025, 379 р.</li> </ol>						
	<ol> <li>Article: Pop I., Prisac I., Carmen F. Reshaping Development for Energy Sustainability in Permacrisis. In: Open Access Journal of Waste Management&amp;Xenobiotics. Medwin Publishers, Volume I, Issue 3, 2024. DOI: <u>10.23880/oajwx-16000199</u></li> </ol>						
	<ol> <li>Article: Văduva S., Prisac I and Lîsîi A. <i>The Particularities of Romanian Management</i>. In: Niculescu O. et al. Romanian Management Theory and Practice. Navigating Digitalization and Internationalization in New Global Economy. Cham (Switzerland): Springer, 2024, pp. 211-220. DOI: <u>10.1007/978-3-031-60343-3</u></li> </ol>						
	<ol> <li>Article: Prisac I. and Pop I. Redefining Sustainable Development in the Context of Transdisciplinary Paradigm. In: Studia Universitatis Moldaviae, Seria Științe Economice și ale Comunicării, No. 11(3), Chișinău: Editura USM, 2024. pp. 67-75. DOI: <u>https://doi.org/10.59295/sum11(3)2024_11</u></li> </ol>						
	<ol> <li>Textbook: Неделку М., Быгу К., Присак И. и Стукалова Т. Операционный менеджмент. Кишинев: Изд. УДГ, 2024, 316 р.</li> </ol>						
	<ol> <li>Article: Coreţchi B., Prisac I. and Pop. I. Integrated algorithm for decision evaluation in a innovative context. In: Conferinţa ştiinţifică naţională cu participare internaţională "Integrare prin cercetare şi inovare", 9-10 noiembrie, 2023, Chişinău: USM, 2023, pp. 695 – 703.</li> </ol>						
	<ol> <li>Prisac I., Pop G. I. and Fagadar C. A Transdisciplinary Approach of the Energy Security in Eastern Europe in the Context of the Russian-Ukrainian War. In: Sudia Universitatis Moldaviae. Open Access Journal. No. 2 (11), 2023, Chişinău: USM, pp. 24-32. https://doi.org/10.59295/sum2(11)2023_03</li> </ol>						
	8. Article: Prisac I. <i>Developing Mentorship Programs: A Reliable Strategy for Employee Growth and Success.</i> In: International Scientific-practical Conference – Eurasian Business Conference, Third Edition, April 5, 2023, Chişinău: UDG, 20203, pp. 129-140.						
	<ol> <li>Conference thesis: Building competences and Trust for a Sustainable Entrepreneurship: A Solution in Disruptive Times. Igor Prisac Ed. Coord. International Scientific-practical Conference – Eurasian Business Conference, Third Edition, April 5, 2023, Chişinău: UDG, 2023, pp. 4-8.</li> </ol>						
	<ol> <li>Article: Prisac I., Pop I.G., Fagadar C. <i>The Energy Security of Eastern Europe in the Context of the Russian Ukrainian War.</i> In: Journal of Waste Management &amp; Xenobiotics. Medwin Publishers, Vol. 6, issue 1, March 24, 2023. <u>https://medwinpublishers.com/OAJWX/the-energy-security-of-eastern-europe-in-the-context-of-the-russian-ukrainian-war.pdf</u></li> </ol>						
	<ol> <li>Textbook: Coita C. D., Fotea L. S., Prisac I. and Nemţeanu MS. Managementul şi Marketingul Organizaţiilor Nonprofit. Bucureşti: Editura Economică, 2022, 374 p.</li> </ol>						

- Article: Pop I., Jaradat M., Fagadar C., Pop I., and Prisac I. Pollution, Waste, and the New CE-CBE Integrative Recycling Paradigm in the Knowledge Based Society/Economy. In: Journal of Waste Management & Xenobiotics. Medwin Publishers, Vol. 5, issue 2, August 16, 2022. <u>https://medwinpublishers.com/OAJWX/pollution-waste-and-the-new-ce-cbe-integrative-recycling-paradigm-in-the-knowledge-based-society-economy.pdf</u>
- 13. Textbook: Nedelcu M., Constantin B, Prisac I. *Managementul Producției*. București: Editura Economică, 2021, 166 p.
- Book: Pop I., Badea C.M., Jaradat M.H., Văduva S., Prisac I., Talpoş M.F., Pop I.E. Considerations about Sustainable Development of the ENSEC (Environmental-Social-Economic) Systems. Transdisciplinary M.E.N. (Megawatt, Ecowatt, Negawatt) Eco-Energetic Paradigm. In: Modern Perspectives in Economics, Business and Management Vol. 3, 16 July 2021. Prayagraj (India): BP International, p. 26-58.
- 15. Техtbook: Флорин Ф., Присак И. и Фэгэдар К. Макроэкономика. Кишинев: Изд. УДГ, 2021, 414с.
- Article: Igor Prisac. The Paradigm Shift of Business Models in the Context of Digitalization. In: Innovations and Technologies in a Digital World: from Threats to Opportunities. International Scientific-practical Conference – Eurasian Business Conference, Second Edition, 2019, Chişinău: UDG, 2020, pp. 96-108.
- Conference thesis: Innovations and Technologies in a Digital World: from Threats to Opportunities. Igor Prisac, Ed. Coord. International Scientific-practical Conference – Eurasian Business Conference, Second Edition, May 18, 2019, Chişinău: UDG, 2020, pp. 3-5.
- 18. Техtbook: Фотя И., Присак И. и др. Основы Менеджмента. Кишинев: Изд. УДГ, 2017, 394 р.
- Article: Igor Prisac. Decizii contextuale în leadership o abordare transdisciplinară. In: Conducere prin valori – o soluție pentru succes. International Scientific-practical Conference – Eurasian Business Conference First Editon - 2017, Chişinău: UDG, 2017, pp. 5-24.
- Conference thesis: Conducere prin valori o soluție pentru succes. Igor Prisac, Ed. Coord. International Conference – Eurasian Business Conference First Edtion, April 1, 2017, Chișinău: UDG, 2017, pp. 3-4;
- Article: Igor Prisac. The New Phase Transition of the World Economy. In: Development, Growth and Finances of Organizations from an Eastern European Context. Cham: Springer, 2017, pp. 101 – 114.
- Article: Igor Prisac. Ecological Policies and Their Challenges for the Economy of Eastern Europe. In: Business Ethics and Leadership from an Eastern European, Transdisciplinary Context. Heidelberg: Springer, 2017, pp. 147 - 157
- Article: Igor Prisac. A Transdisciplinary Approach of Ecological Economy and Sustainability in Eastern Europe. In: Business Ethics and Leadership from an Eastern European, Transdisciplinary Context. Heidelberg: Springer, 2017, pp. 75 – 85
- 24. Textbook: Florin Filip, Carmen Făgădar and Igor Prisac. *Macroeconomie.* București: Editura Economică, 2016, 402 p.
- 25. Textbook: Văduva S., Benea C., Igor Prisac et al. *Economie Globală*. București: Editura Economică, 2016, 300 p.
- 26. Article: Prisac I. Investments and entrepreneural factor in providing sustainable jobs. In: Economie şi Sociologie Journal, nr. 3, 2015, Chişinău: Institutul Naţional de cercetări economie, pp. 96-100.
- Textbook: Fotea I., Prisac I., Fotea S. et al. Bazele Managementului. Oradea: Editura Universităţii Emanuel, 2015, 366 p.
- Article: Pop I., Tapoş M. and Prisac I. A transdisciplinary approach on the Advanced Sustainable Knowledge Integration. In: The role of engineering/technology and business education in an uncertain future - 7th Balkan Region Conference on Engeneering and Business Education. Lucian Blaga University of Sibiu, 1-4 November 2015, pp. 228-249.
- Article: Prisac I. Between Russian and the EU: The Sociopolitics of the Republic of Moldova a Transdisciplinary Approach. In: Geopolitics, Development, and National Security: Romania and the Republic of Moldova at the Crossroads. Heidelberg: Springer, 2015, pp. 83-102.
- Article: Prisac I. Necunoscutele în dezvoltarea afacerilor o provocare practico-ştiinţifică. În: Principii pentru o viaţă împlinită în afaceri şi societate. Conferinţa internaţională ştiinţifico-practică în cadrul Universităţii "Divitia Gratiae" din 22 noiembrie, 2015, Chişinău: Editura UDG, pp. 10-14.
- Article: Prisac I. Economic dynamics of the Republic of Moldova in the context of European Integration. In: Economie şi Sociologie Journal, nr. 1, 2015, Chişinău: Institutul Naţional de cercetări economie, pp. 113-119.

- Article: Prisac I. Dealing with the Complexity in Management Processes and Economic Dynamics. In: Developing Entrepreneurial and Creativity in the Romanian Business Environment. 4th Griffiths School of Management Series. Oradea: Emanuel University Press, 2014, pp. 49-64.
- 33. Article: Prisac I. *Puterea politică și entropia socială în viziunea sinergetică*. În : Revista de Filozofie, Sociologie și Științe Politice, Nr. 3, 2009, pp. 140-148;
- Conference thesis: Prisac I. Valoarea practică și aplicarea paradigmei sinergetice în eficientizarea sistemului politic al Republicii Moldova. În: Societatea contemporană în viziunea tinerilor cercetători: provocări, contribuții, perspective: 2010, Chișinău, pp. 20-26;
- 35. Article: Присак И. Информационные источники и динамика социальных систем. В: Общество и экономика. Москва, № 8-9, 2009, с. 187-198;
- 36. Article: Prisac I. *Problema funcționării sistemului politic al Republicii Moldova.* În: Revista de Filozofie, Sociologie și Științe Politice, Nr. 1, 2007, pp. 109-112;
- Monography book: Prisac I. Antoneşti în documente istorice şi cărţi vechi (monografie istorică). Chişinău: Editura "Alfa şi Omega", 2006;
- Article: Prisac I. Sinergetica ca metodă de cercetare în ştiinţa contemporană. În: Revista de Filosofie şi Drept, Nr. 1-2, 2006. pp. 132-135;
- Conference procceding: Prisac I. Asigurarea bunăstării sociale a populaţiei problemă prioritară. În: Dezvoltarea umană: impactul proceselor de transformare a societăţii moldave. Tezele conf. int. Chisinău, 2007, p. 124-126;
- Conference proceeding: Prisac I. Abordarea sinergetică în cercetarea sistemelor sociale. Materialele conferinței ştiințifice consacrate zilei mondiale a filosofiei "Filosofia şi perspectiva umană". 2006. Chişinău. pp. 232-236;
- 41. Coordinating Editor: Фотя И., Нягое Д. и Юрий Маланча. *Маркетинговые Исследования.* Кишинев: Изд. УДГ, 2023. 270 р.
- 42. Coordinating Editor: Stefan Zweifel. Toți Câştigă: Cum să Negociezi fără Învinși. Manual practic pentru negocieri cu valoare adăugată, folosind Modelul de Negociere "De la Rădăcini la Roade". Chişinău: Diviatia Gratiae University Press, 2025, 232 p.
- 43. Coordinating Editor: Бурля Е. и Стукалова Т. *Финансовый менеджмент.* Кишинев: Изд. УДГ, 2023. 293 р.
- 44. Coordinating Editor: Valentina Curbet& Ecaterina Stepaniuc. English with Val&Kate. Level A2. Chişinău: Divitia Gratiae University Press, 2023. 171 p.
- 45. Coordinating Editor: Mario Brühlmann. My Profession, Tailor-Made. Chişinău: Divitia Gratiae University Press, 2023. 176 p.
- 46. Coordinating Editor: Марио Брюльман. Профессия, созданная для меня. 10 шагов к реализации в профессиональной сфере. Кишинев: Изд. УДГ, 2023, 177 р.
- Coordinating Editor: Виорел Л. et. al. Управление человеческими ресурсами. Кишинев: Изд. УДГ, 2022. 358 р.
- 48. Coordinating Editor: Додеску А.О. Микроэкономика. Кишинев: Изд. УДГ, 2022. 270 р.
- Coordinating Editor: Елена-Аурелия Ботезат и Юрий Маланча. Основы маркетинга. Кишинев: Изд. УДГ, 2021. 298 с.
- 50. Coordinating Editor: Dodescu A.O. Microeconomie. București: Editura Economică, 2020, 266 p.
- 51. Coordinating Editor: Valentina Curbet& Ecaterina Stepaniuc. English with Val&Kate. Level A1. Chişinău: Divitia Gratiae University Press, 2020. 158 p.
- Coordinating Editor: Ioan Fotea, Daniel Neagoe şi lurie Malancea. Cercetări de marketing. Bucureşti: Editura Economică, 2019, 220 p.
- 53. Coordinating Editor: Ecaterina Burlea. *Management financiar.* București: Editura Economică, 2019, 284 p.
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