





## Diana Perju


**Date of birth:** 25/12/1996


**Gender:** Female

### CONTACT

 Chisinau, Moldova (**Home**)

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### WORK EXPERIENCE

#### 12/2023 – CURRENT

##### Project manager Technovator

- Generate and conceptualize new initiatives for Technovator, developing detailed execution plans and strategies.
- Lead projects to accelerate digital transformation in sectors like HealthTech, EnergyTech, FinTech, and AgTech.
- Coordinate team activities, allocate tasks, and ensure efficient workflow within the organization.
- Oversee budgets and manage financial aspects of projects, ensuring alignment with organizational goals.

#### 2021 – 11/2023

##### Executive Director The Association of Business Services Leaders (ABSL) in Moldova

- Led strategic planning and execution, aligning ABSL's vision with industry dynamics and member needs;
- Oversaw day-to-day operations, policies, and finances for efficiency and sustainability;
- Managed grant programs, ensuring compliance and accurate reporting;
- Attracted and retained members through tailored events and continuous value addition.

#### 12/2019 – 11/2023 Chisinau, Moldova

##### Project Manager Luxali Consulting SRL

- Leading negotiations with international clients to finalize project contracts;
- Developing detailed project plans, defining scope, goals, timelines, resources, and deliverables to ensure successful project execution;
- Identifying and mitigating risks in international projects, swiftly resolving issues to ensure project success;
- Acting as a bridge between different project stakeholders, facilitating effective communication.

### EDUCATION AND TRAINING

#### 10/2019 – 06/2021

##### Master's Student at International Transactions and Economic Diplomacy program Academy of Economic Studies of Moldova

#### 10/2019 – 06/2021 Romania

##### Master's Student at International Business program University "Dunarea de Jos" from Galati

#### 2020 – 2020

##### Entitled "The Best Student of ASEM 2020" Academy of Economic Studies of Moldova

#### 09/2016 – 06/2019

##### Student at the Faculty of International Economic Relations Academy of Economic Studies of Moldova

10/2017 – 09/2019

**Beneficiary of the Konrad-Adenauer-Stiftung Scholarship** Konrad Adenauer Stiftung, Chişinău office

## LANGUAGE SKILLS

**MOTHER TONGUE(S):** Romanian

**Other language(s):**

**English**

**Listening** C1

**Spoken production** C1

**Reading** C1

**Spoken interaction** C1

**Writing** C1

**Russian**

**Listening** C2

**Spoken production** B2

**Reading** C1

**Spoken interaction** B2

**Writing** B2

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## PUBLICATIONS

### Publications

- "Women's Economic Empowerment within European Union", Jean Monnet Publication: EU - a space of opportunities and challenges, Chişinău, 2017
- "The Evolution of economic relations between the EU and the Republic of Moldova in the period of 2007-2018" CSEI Working Papers

## CONFERENCES AND SEMINARS

### Certificates of participation

- ABSL Summit in Poland, Krakow, September 6-8, 2023;
- "Public Speaking" course organized by Camelot, trainer - Doru Curosu, July 17, 2023;
- "Time Management" organized by AEGIS Trainings, July 19, 2023;
- "Stress Management" organized by Camelot, July 25, 2023.
- "Project Management" organized by the Entrepreneurial Training Center within the Chamber of Commerce and Industry of the Republic of Moldova, October 4-5, 2022;

## COMMUNICATION AND INTERPERSONAL SKILLS

### Communication and interpersonal skills

- The ability to compose professional business correspondence, such as emails, reports, and proposals, ensuring accuracy, clarity, and adherence to formal language and format standards;
- A proactive approach by promptly responding to communication from colleagues, clients, and stakeholders, displaying a high degree of accessibility and readiness to engage in discussions;
- Strong verbal communication skills, articulating thoughts and ideas clearly;
- Handling sensitive or difficult discussions with tact and empathy.

## BOOKS

### Books

- "The Republic of Moldova and the European Union: evolution of economic relations in the period of 2007-2018" Lambert Academic Publishing