



Roman Gluck

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ABOUT ME

Nice to meet you, my name is Roman and I'm a Digital Solutions Product Manager and Consultant with pedagogical training and 8+ years of experience of working with commercial companies, startups, youth and social projects.

I have been working in the IT domain for 10 years with current focus on helping companies build B2C and B2B products as a Product Manager in development teams using agile approach. For the last 6+ years I have been active as a mentor and tracker for startups, often collaborating with social acceleration programs. Main areas of expertise when consulting startups: project management for software development teams, collaboration when working with outsource companies, product development, customer development, process management, and pitch training.

Having a pedagogical bachelors degree allows me to be a skilled facilitator in long term programs that involve: mentoring, coaching, education curricula for projects. Amongst recent achievements in this dimension: teacher for personal and professional development in Technical University of Moldova, teacher for project management course for beginners for support program for women from Ukraine and Moldova, mentor in Social Startups Accelerator.

WORK EXPERIENCE

Public Speaking / Mentoring / Consulting for Startups

Freelance [03/2017 – Current]

Providing training and mentoring for startups in partnership with organizations focused on helping startups in the European Region. Dimensions of consultation:

- Product Development
- Prototyping and UX Design
- Public Speaking and Pitch Training

Background in providing consultancy in Accelerators for Startups in following needs and accents:

- Project management for software development teams
- Collaboration when working with outsource companies
- Product development
- Customer development
- Process management
- Pitch training.

Partnerships with: ATIC, XY Accelerator, DEX Accelerator, Tekwill, iHub, GeneratorHub, EaP Civil Society Europe, UNDP, Agrobzines, Nuris Accelerator Kazakhstan.

Product Manager

Pentalog [01/2020 – Current]

City: Chisinau

Country: Moldova

Business or sector: Information and communication

Working as a Product Manager for international clients and brands that provide B2B/B2C services with focus in: eCommerce, Finance, SaaS, Marketing.

Internal focus and contributions to Pentalog: Project Assessments, Mentoring of Product Owners, Internal Presentations on Public Speaking and Communication.

Currently working with one of the biggest Sports Clothing Retailers based in Europe on B2B Sales Solutions. Work process involves:

- Demand processing and negotiation with market representatives from: EU, EM, NAM, LAM, APAC.
- Close collaboration with the design team
- Business and Technical analysis and development of features in an Agile Development Team

University Lecturer

Universitatea Tehnica a Moldovei / Technical University of Moldova [09/2019 – Current]

City: Chisinau

Country: Moldova

- Teaching Soft Skills to Students at FAF Faculty. Teaching Language: English.
- Skills trained during lessons: Communication, Teamwork, Public Speaking, Negotiations and Conflict Resolution, Project Planning.
- Mentoring students and counseling.

Mentor / Ambassador

CoderDojo Chisinau [02/2017 – Current]

City: Chisinau

Country: Moldova

Website: <https://www.facebook.com/CoderDojo.Chisinau/>

Business or sector: Education

- Mentoring Teenagers (ages 12 to 17) in Computer Science using Project Based Learning.
- Trained skills during lessons: Project Planning, Programming, UX/UI Design, Public Speaking, Digital Security.
- Participation in big scale educational events up to 150 young participants: Megadojo, Hour of Code.
- Promotion of Computer Science for young generations at public events, workshops, fairs, seminars.

ICT Project Manager / UX Designer

WIS Digital Agency [07/2018 – 10/01/2020]

City: Chisinau

Country: Moldova

Website: <https://wis.agency/en>

Business or sector: Information and communication

- Project Management of Outsourced Digital Projects.
- Participation as a Product Manager/UX Designer in Projects in: Finance, Health, E-Commerce, Travel.
- Assistance in internal Process Management.
- Communication with clients.

IT Manager

Codru 4* Hotel [10/2013 – 11/2014]

City: Chisinau

Country: Moldova

- Management of Hotel IT Infrastructure.
- Technical Organization of Conferences for International Events.
- Management hotel resources and upgrade of informational systems.

Freelancer / Project Manager

[02/2015 – 01/2017]

- Outsourcing Project Management for Digital Projects: Education, Health, Game Development.

Project Manager / UX Designer

Riift Studio [04/2017 – 06/2018]

City: Chisinau

Country: Moldova

Website: <https://riift.studio>

Business or sector: Information and communication

- Project Management of Interactive Digital Projects: Virtual Reality, Augmented Reality and Interactive Installations.
- UX Design of Interactive Installations and Creative Digital Products.
- Communication with clients.
- Presentation of company projects at public events and fairs.

EDUCATION AND TRAINING

Licentiate degree, Informatics and Information Technologies in Education

State Pedagogical University "Ion Creangă" [09/2010 – 07/2013]

City: Chisinau

Country: Moldova

Level in EQF: EQF level 6

- Pedagogical Studies in Computer Science.
- Skills: Communication, Psychology, Education, Computer Science, Programming.
- Early Education Practice in Computer Science and Project Based Learning.

LANGUAGE SKILLS

Mother tongue(s): **Romanian** | **Russian**

Other language(s):

English

LISTENING C2 READING C2 WRITING C1

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

Ukrainian

LISTENING A2 READING A2 WRITING A1

SPOKEN PRODUCTION A2 SPOKEN INTERACTION A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Google Drive / Microsoft Powerpoint

CONFERENCES AND SEMINARS

Conferences

- Moldova Developer Conference - Speaker - "The secret sauce of soft skills", Chisinau 2019
- Moldova Developer Conference - Speaker - "Communication bottlenecks in Development Teams", Chisinau 2018
- Youth Speak Summit - Speaker, Chisinau 2016.

Seminars

- "Public Speaking Skills" - Conducted Workshop for UNDP Chisinau Office, Chisinau 2019
- "Public Speaking Skills" - Conducted Workshop for RVC - Republican Volunteer Center, Chisinau 2019
- "Tekwill Startup Academy" - Conducted Mentoring sessions in Public Speaking and Pitch Training, Chisinau 2018
- "Virtual and Augmented Reality in Education" - Conducted Workshop for Teachers, Chisinau 2018

- "Storytelling in the Education Process" - Conducted Workshop for Teachers, Chisinau 2018
- Digital Security 101 - Conducted Workshop for Swiss Cooperation Office, Chisinau 2018
- "Public Speaking Skills" - Conducted Workshop for RVC - Republican Volunteer Center, Chisinau 2018
- "Basics of Developing Virtual Reality Applications" - Participated and organized a 3 week workshop for Students as an extracurricular activity at Technical University of Moldova, Chisinau 2018
- "Public Speaking Skills" - Conducted Workshop for First International Young to Young Doctors Meeting, Chisinau 2018

HONOURS AND AWARDS

Honours and awards

- Megadojo - Appreciation Certificate - Participating as a mentor at an interactive event for 140 scholars, Digital Competence, Chisinau 2019
- The Hour of Code - Appreciation Certificate - Participating as a mentor at an interactive event for 140 scholars, Software Development, Chisinau 2019
- Megadojo - Appreciation Certificate - Participating as a mentor at an interactive event for 130 scholars, Digital Competence, Chisinau 2018

ORGANISATIONAL SKILLS

Organisational skills

- Skills: Project Management, Scrum, Agile, Informational Systems, Mind Maps, Prototyping, Efficient Communication and Planning.
- Mentor for scholars for 4 years: Computer Science, Public Speaking, Project Management.
- Working as a project manager in software development team for 5 years.
- Volunteer and assistant at educational projects and events.

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

- Active as a Public Speaking Trainer and Coach for 5 years.
- Studied the art of acting in art school "Alexei Stircea" as an extra curriculum activity for 7 years with certificate. Easy communication, good listener, adaptive communication style.
- Finished Pedagogical State University "Ion Creanga" that had a big module on psychology and education. Provided with a variety of skills in communication.
- Participation in seminars and trainings related to human psychology and effective communication.
- Volunteer teaching provides a constant experience of effective communication.
- Experience in communication with multicultural nationalities in diverse projects.

CERTIFICATIONS

Certifications

- Certificate of Appreciation - "CoderDojo Chisinau" for contributing with mentorship during educational year of 2018/2019, by USAID and Swedish Embassy, Chisinau
- Academic Achievement Award "Mentor's Masterclass" by yep! and Estonia Development Cooperation, Chisinau 2018
- Certificate of Appreciation - "CoderDojo Chisinau" for contributing with mentorship during educational year of 2017/2018, by USAID and Swedish Embassy, Chisinau
- Certificat pentru participare la seminiarul metodic "Formarea competentelor de cercetare stiintifica la elevi", Chisinau 2017

- Certificat pentru participare la seminiarul metodic "Formarea competentelor de cercetare stiintifica la elevi", Chisinau 2016
- Certificate "Interactive tools of e-learning" at Academia Istropolitana Nova, 2013.
- Certificate International Symposium "Teachers professional culture. Current requirements", Chisinau 2013.