

# **DISTRIBUTION AGREEMENT**

*(Tractors and Spare Parts)*

This distribution agreement (hereinafter this "**Agreement**") is made this day 29th, of November 2019, by and between

**SAME DEUTZ-FAHR ITALIA S.P.A.**, a company organized and existing under the Laws of Italy, having its registered offices at Treviglio (Bergamo) viale F. Cassani n. 15 (hereinafter referred to as "**SDFI**"), represented by Mr. Ivano Volpon, acting in his capacity of Legal & Corporate Affairs and Internal Audit Director, duly empowered to sign this Agreement;

and:

**FPC Aprocomteh SR** a company validly incorporated and existing under the Laws of R. of Moldova, having its registered offices at Chisinau, Muncesti 426 A str. (hereinafter referred to as "**Distributor**"), represented by Mr. Anatolie David acting in his capacity of General Director, duly empowered to sign this Agreement;

WITNESSETH, That

WHEREAS, the Distributor is active in the business of marketing and selling farm tractors and spare parts, and its organization includes qualified staff and premises suitable for supplying technical after-sale assistance to the customers;

WHEREAS, the Distributor is interested in being granted the distributorship of farm tractors and spare parts which are manufactured, marketed and sold world-wide by the group to which SDFI belongs;

WHEREAS, SDFI is duly entitled to grant the distributorship under the terms and conditions set forth in this Agreement;

NOW THEREFORE, in consideration of the recitals above and mutual covenants contained herein, the parties hereto agree as follows.

## **1. Distributorship and Territory**

**1.1** Save what is provided under article 6.5 below, SDFI hereby appoints the Distributor, which accepts, as an exclusive distributor for selling and after-sale servicing of farm tractors bearing the **trademark "Deutz Fahr"**, hereinafter referred to as the "**Products**". In addition SDFI appoints the Distributor, which accepts, as an exclusive distributor for selling original spare parts, lubricants, and accessories for the Products repair services for them (hereinafter referred to as the "**Spare Parts**") and providing after sales / repair services for the Products. The Spare Parts are those listed in the **Appendix 1**. In furtherance, SDFI appoints the Distributor, which accepts, as an exclusive distributor for "**Deutz Fahr**" merchandising items, under the terms and conditions to be agreed separately on a yearly basis.

This distributorship and any rights hereunder granted to the Distributor in accordance with this Agreement:  
(i) shall not include any other tractors or similar equipment which may be manufactured or marketed by SDFI, or other companies of the group to which the latter belongs, with other trademark than "**Deutz Fahr**" or any other spare parts but those relevant to the Products; and

(ii) shall be limited to the **territory of the Republic of Moldova** (hereinafter referred to as the "**Territory**").

**1.2** The Distributor shall purchase and sell the Products and Spare Parts in its own name and for its own account. The Distributor shall not be authorized to bind SDFI contractually. The Distributor shall be free in the negotiation of sales prices with its customers.

**1.3** If the Distributor itself appoints resellers for Spare Parts, e.g. so-called "B-dealers", it shall be obliged to agree with them on appropriate sureties in the interest of SDFI. If the Distributor disposes of SDFI's

## **X. Final provisions**

1. Place of performance is the delivery plant.
2. If the Distributor is a merchant, then our registered office is the proper venue; however, we are also entitled to sue the Distributor in another venue.
3. This contract shall be governed by and construed in accordance with the laws of Italy, also excluding the applicability of Vienna United Nations Convention on Contracts on the International Sale of Goods (CISG) and of the Italian rules of Private International Law (conflict of laws).

Date: November 29,2019

The Distributor

Is hereby expressly acknowledged that the following clauses have been examined and approved:

- (III) Scope of delivery;
- (IV) Price and payment;
- (VI) Passing of risk and taking delivery;
- (VII) Claims for defects / liability;
- (VIII) Warranty;
- (IX) Retention of title.

Date: November 29, 2019

The Distributor



Contract №

20.03.2017

Sicma S.p.A.

, numit în continuare "Vinzator", în persoana directorului Lorenzo Aurora, care acționează în baza Statutului, pe de o parte și

FPC «Aprocomtch» SRL, Moldova, denumită în continuare "Cumpărator", în persoana directorului general David A.C., care acționează în baza Statutului, pe de alta parte, au încheiat prezentul contract privind următoarele:

## 1. OBIECTUL CONTRACTULUI

1.1. Vanzatorul este de acord să producă și să livreze utilaje agricole și piese de schimb pentru ele (în continuare - produse), precum și documentele legate de dealer de proprietate, acordarea de drepturi exclusive pentru promovarea acestuia pe piața din Republica Moldova (în continuare - "Zona de Contract"), în inclusiv identificarea de clienți (cumpăratori), iar dealerul trebuie să accepte și să platească prompt pentru bunuri în termenii indicați în contract.

1.2. Livrarea mărfurilor în perioada de valabilitate și valoarea totală a contractului se face în loturi.

1.3. Cantitatea, varietatea, prețul, cost și livrare al fiecărui lot de mărfuri este determinată în specificari, care sunt părți integrante ale Contractului.

1.4. Vânzatorul este de acord să nu vândă bunurile lor în zona de contract altor companii decât Dealerului, fără consimțământul Dealerului în scris.

## 2. PREȚUL ȘI COSTUL TOTAL

2.1. Prețurile pentru bunuri care urmează să fie livrate în baza acestui contract sunt stabilite în dolari SUA și includ costurile de ambalare, etichetare și de încărcare.

2.2. Vanzatorul preconizează de a livra Cumpăratorului conform contractului produse

## 3. CONDIȚIILE DE PLATA

3.1. Plășile efectuate în cadrul prezentului contract de către Cumpărător se efectuiază în EURO în contul Vanzatorului.

3.2. Cumpăratorul transferă în avans 100% din suma indicată în Specificare.

3.3. Schimbarea formei de plată va fi prevăzută de către parti într-un Acord Aditional la prezentul contract.

## 4. ACTE DE EXPEDIEREA

4.1. Invoice – 3 exemplare.

4.2. CMR – 1 exemplar.

4.3. Lista de ambalare – 1 exemplar.

4.4. Certificat de calitate – 1 exemplar

4.5. Certificat de origine - 1 exemplar

4.6. Documentele de transport sunt emise pentru fiecare lot și se transferă la cumpărător simultan cu transferul de bunuri.

## 5. AMBALAREA SI MARCAREA

5.1. Containerele și ambalajul trebuie să înțeleagă cerințele de export pentru acest tip de produse conform legislației tarii

Contract №

20.03.2017

Sicma S.p.A.

, hereinafter referred to as the «Seller», represented by Mr. Lorenzo Aurora. Director who is acting in accordance with the Statute.

and FPC «Aprocomtch» SRL, Moldova, hereinafter referred to as the Buyer, represented by David A.C. . general director, acting in accordance with the Articles of Association, on the other hand, hereinafter referred to as the «Parties» have concluded the attachment for the following:

## 1. SUBJECT OF THE CONTRACT

1.1. Seller agrees to produce and to supply agricultural technique and spare parts for products, and documents as dealer. The seller agrees to accord exclusive dealer's rights for Aprocomtch company, for promotion on the market from Republic of Moldova and identification of customers by Aprocomtch company, but the dealer accepts to pay for the goods in the terms specified in the contract.

1.2. The delivery of the Goods within the terms of validity and total value of the present Contract is carried out in lots.

1.3. Amount, assortment, price, value and term of Delivery of each lot of the Goods are determined by the separate Specifications, which are the integral parts of the present Contract.

1.4. The seller agrees to not sell the goods to other companies on the territory of Republic of Moldova excepting Aprocomtch company without Aprocomtch company's approval.

## 2. PRICE AND TOTAL VALUE OF THE CONTRACT

2.1. The prices for the Goods subject to delivery according to the present Contract are fixed in dollars USA and include of packing, marking and loading.

2.2. The Seller intends to supply to the Buyer under this Contract the Goods

## 3. TERMS OF PAYMENT

3.1. The payments under the present Contract are made by the Buyer in EURO to the account of the Seller.

3.2. The Buyer shall remit 100 percent prepayment off value of each consignment of Goods.

3.3. Changing the form of payment will be provided by the parties in a Supplementary Agreement to this contract.

## 4. SHIPPING DOCUMENTS

4.1. Invoice – 3 copies.

4.2. CMR – 1 copies

4.3. Packing list – 1 copies

4.4. Certificate of Quality – 1 copies

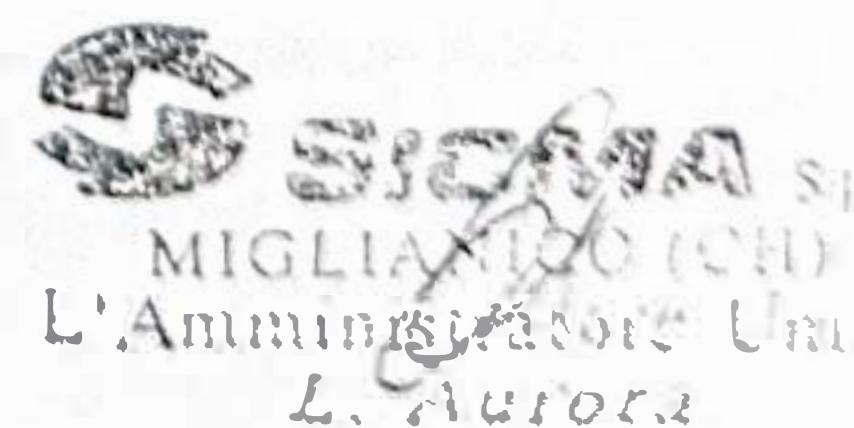
4.5. Certificate of origin - 1 copies

4.6. The shipping documents are issued on each lot of the Goods and are transferred to the Buyer simultaneously with transfer of the Goods.



## 5. PACKING AND MARKING

5.1. Package and packing should meet the export requirements for the given kind of the Goods in the country of the Seller, are designed



Umowa dostawy (zwana) w dalszej części: „Umową” zawarta w Narew (Rzeczpospolita Polska) w dniu: 05.04.2022, pomiędzy:

**„PRONAR” sp. z o.o.**

z siedzibą w Narew, pod adresem ul. Mickiewicza 101A, 17-210 Narew, Polska, wpisaną do Krajowego Rejestru Sądowego prowadzonego przez Sąd Rejonowy w Białymostku, XII Wydział Gospodarczy Krajowego Rejestru Sądowego pod nr KRS 0000139188, NIP 543-020-09-39, REGON: P-008002850, której kapitał zakładowy wynosi 51 000 zł i jest pokryty w całości, reprezentowaną przez:

- Dyrektora Zarządu - Sergiusza Martyniuka,
- Zastępcę Dyrektora ds. Technicznych - Romana Omeljanuka,

zwaną w dalszej części Umowy: „Sprzedawcą”

a

FPC Aprocomteh SRL  
Republica Moldova  
mun.Chisinau  
sos.Muncesti 426A  
MD-2002

reprezentowana przez:

- Dyrektora – Anatolie David,  
działającego na podstawie Statutu zwaną w dalszej części Umowy: „Kupującym”, łącznie zwany w dalszej części Umowy: „Stronami”, o treści następującej:

## 1. PRZEDMIOT UMOWY

1.1. Sprzedawca sprzedawać będzie, a Kupujący nabywać maszyny komunalne i części zamienne, zwane w dalszej części Umowy „Towarem”, w asortymencie, ilości i cenach oraz warunkach dostaw wskazanych w każdym przypadku dostawy w Załącznikach, stanowiących nieodłączną część Umowy. Ostateczne zasady dostawy zawarte są w Załącznikach lub w jego Aneksach. Załączniki powinny być podpisane przez osoby upoważnione do reprezentacji Stron na dzień podpisania tego dokumentu.

1.2. Sprzedawca zobowiązuje się do przekazania Kupującemu wraz z Torem wszystkich odnoszących się do niego dokumentów, w tym wskazanych w pkt. 6.3. Umowy.

1.3. Kupujący nabywa Tore w celu jego dalszej odsprzedaży na terytorium Mołdawii lub do wykorzystania Tora do własnych potrzeb.

1.4. Tore przeznaczony jest do wwozu na terytorium Mołdawii.

## 2. CENY I OGÓLNA WARTOŚĆ UMOWY

2.1. Ceny za Tore, podlegający dostawie zgodnie z Umową, są wyrażone w walucie EUR.

2.2. Szacowana przez Strony ogólna i może zostać zmieniona po uzgodnieniu pomiędzy Stronami, poprzez zawarcie omówionego Stronami stosownych isemnych

powyżej umowy

Контракт поставки (далее Контракт) подписан в г. Нарев (Республика Польша) 05.04.2022 между:

**„PRONAR” Sp. z o.o.**

ul., Mickiewicza 101A, 17-210 Narew, Polska зарегистрирован в Польском судебном реестре в Районном суде г. Белосток, XII хозяйственный отдел Польского судебного реестра № KRS 0000139188, NIP 543-020-09-3, REGON: P-008002850 уставный капитал составляет 51 000 злотых и внесен в полном объеме, в лице:

- Генерального Директора - Сергиуша Мартынюка,
  - Заместителя Директора по Техническим вопросам - Романа Омельянюка,
- именуемый в дальнейшем „Продавец”,  
и

FPC Aprocomteh SRL  
Republica Moldova  
mun.Chisinau  
sos.Muncesti 426A  
MD-2002

в лице:

- Директора – Anatolie David,  
действующего на основании Устава, именуемый в дальнейшем "Покупатель", вместе именуемые в дальнейшем "Стороны", заключили настоящий Контракt o нижеследующем:

## 1. ПРЕДМЕТ КОНТРАКТА

1.1. Продавец продает, а Покупатель приобретает коммунальную технику и запчасти, именуемые в дальнейшей части Контракта "Товаром", в ассортименте, количестве, ценах и на условиях поставки, указанных в Приложении к настоящему Контракту, которое является его неотъемлемой частью. Окончательные условия поставки указываются в Приложении или Дополнительном соглашении. Приложение должно быть подписано лицом уполномоченным на представительство Сторон на день его подписания.

1.2. Продавец обязуется передать Покупателю вместе с Товаром все относящиеся к нему документы, в том числе указанные в п. 6.3. Контракта.

1.3. Покупатель приобретает Тор в целях его дальнейшей перепродажи на территории Молдовы или для использования Тора для собственных нужд.

1.4. Тор предназначен для ввоза на территорию Молдовы.

## 2. ЦЕНЫ И ОБЩАЯ СТОИМОСТЬ КОНТРАКТА

2.1. Цена Тора, подлежащего поставке согласно Контракту указана в ЕВРО.

2.2. Предполагаемая Сторонами общая стоимость Контракта может быть изменена

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