

PERSONAL INFORMATION

Alexandru Badarau



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Sex Male | Date of birth 07/12/1982 | Nationality Moldova

JOB APPLIED FOR
POSITION
PREFERRED JOB
STUDIES APPLIED FOR:
PERSONAL STATEMENT

WORK EXPERIENCE

November 2016- present	Executive Director
	NGO Moldova Lavender Association
	<ul style="list-style-type: none"> Managing activity of the Association; Fundraising and Project Management; Finding new markets for export and performing the export operations; Planning activities and budgets; Representing the Association at different exhibitions; Annual Reporting;
	Business or sector: NGO
October 2016 - present	Executive Director
	OBD Group LLC (Office for Business Development Group LLC)
	<ul style="list-style-type: none"> Managing activity of the enterprise; Planning activities and budgets; Management of outsourcing services; Annual Reporting; Trainer on business planning, financial management, export planning, fundraising (grants, subsidies, credits); Project Manager; Business consultant – Business Development Services; Financial analysis, Business Planning, Strategic Management, Fundraising services for SMEs; Consulting Local Public Authorities in: strategic planning, urban revitalization and fundraising; Elaborate Local Development Strategies for Communities (cities, villages, communes).
	Business or sector : Outsourcing services (bookkeeping, marketing, management), Business Consulting Services
july 2013 – present	Freelance business consultant
	Alexol-Consult LLC – self-employed
	<ul style="list-style-type: none"> Providing financial consulting (costs analysis services, financial management, tax planning, budgeting); Business planning, Feasibility studies, Marketing Research; Support in fundraising, obtaining bank credits, grants; Elaborate Local Development Strategies for Communities (cities, villages, communes).

	Business or sector – Business Consulting Services
june 2011 – july 2013:	Executive Director
	I.F.C. Group LLC
	<ul style="list-style-type: none"> -Management of the company; - Project Manager; - IFAD Project Manager for the Company; - Monitoring the client's activity within IFAD program; - Reporting monthly, quarterly and annual activity of the company and IFAD
	Business or sector – Business Consulting Services
march 2010 – may 2011	Financial Consultant
	I.F.C. Group LLC
	<ul style="list-style-type: none"> - Providing financial consulting, costs analysis services; - Project Manager; - Business planning, Feasibility studies, Marketing Research; - Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, assistance in attracting financial resources; - Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects; - Providing technical assistance to new enterprises registration. Financial management services; - Support in obtaining bank credits, grants, presenting business plans; - Monitoring and reporting rural businesses financed by the RISP/IFAD projects
	Business or sector – Business Consulting Services
february 2008 – march 2010	Manager of the Department: Financial and Business Planning Department
	ProConsulting LLC
	<ul style="list-style-type: none"> - Coordinating the activity of the Department; - Providing financial consulting; - IFAD/RISP Project Manager; - Business planning, Feasibility studies, Marketing Research; - Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, assistance in attracting financial resources; - Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects; - Providing technical assistance to new enterprises registration. Financial management services; - Support in obtaining bank credits, grants, presenting business plans; - Monitoring and reporting rural businesses financed by the RISP/IFAD projects; - Monthly reporting to the managing director
	Business or sector – Business Consulting Services
august 2007 – February 2008	Senior Consultant
	Centrul de Consultanta in Afaceri NGO (Business Advisory Center NGO)

	<ul style="list-style-type: none"> ▪ Team leader; ▪ IFAD Project Manager; ▪ Business planning, Feasibility studies, Marketing Research; ▪ Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, finding financial resources; ▪ Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects; ▪ Providing technical assistance to new enterprises registration. Financial management services; ▪ Support in obtaining bank credits, grants, presenting business plans; ▪ Monitoring and reporting rural businesses financed by the RISP/IFAD projects. <p>Business or sector – Business Consulting Services</p>
May 2007 – august 2007	<p>Financial Consultant</p> <p>Centrul de Consultanta in Afaceri NGO (Business Advisory Center NGO)</p> <ul style="list-style-type: none"> ▪ - Business planning, Feasibility studies, Marketing Research; ▪ - Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, finding financial resources; ▪ - Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects; ▪ - Providing technical assistance to new enterprises registration. Financial management services; ▪ - Support in obtaining bank credits, grants, presenting business plans <p>Business or sector – Business Consulting Services</p>
october 2006 – may 2007	<p>Junior Consultant</p> <p>Centrul de Consultanta in Afaceri NGO (Business Advisory Center NGO)</p> <ul style="list-style-type: none"> ▪ - Business planning, Feasibility studies, Marketing Research; <p>Business or sector – Business Consulting Services</p>
September 2005 – September 2006	<p>Senior bank-accountant</p> <p>BC Moldova Agroindbank SA . Leova subsidiary</p> <ul style="list-style-type: none"> ▪ - Providing banking services to businesses and individuals - bank-account-services, bank deposits, credit card operations, transfers etc.; ▪ - Responsible for ATM operation; ▪ - Responsible for internal banking correspondence <p>Business or sector – Banking Services</p>
march 2005 – September 2005	<p>Bank-accountant</p> <p>BC Moldova Agroindbank SA . Leova subsidiary</p> <ul style="list-style-type: none"> ▪ - Providing banking services to individuals - bank-account-services, bank deposits, credit card operations; <p>Business or sector – Banking Services</p>
october 2004 – march 2005	<p>Accountant</p> <p>Impresia Vicol LLP, Leova town</p> <ul style="list-style-type: none"> ▪ - Primary accounting operations record (release-receipt) of goods, writing invoices etc. ▪ - Working in 1C-Accounting, making daily reports; <p>Business or sector - Trade</p>

EDUCATION AND TRAINING

2001-2006	Free International University of Moldova, Chisinau Faculty Economics, Finance and Banking. 2001-2003 studied Economics, subjects studied in English language, 2003-2006 – studied Finance and Banking in Romanian language.
Jan-Sep-2017	Certified in International Trade – by London Institute of Export and International Trade
Jul-2017	Business Administration and Foreign Economic Cooperation, RWTH Aachen University – International Academy, Germany - Manager Training Program by GIZ.
June-Sept 2019	Eastern Partnership Civil Society Fellowship
Aug-Sep - 2019	Storytelling Course, within Eastern Partnership Civil Society Program
Nov – Dec. 2019	Public Speaking training by The Networking Institute (https://thenetworkinginstitute.com/)
Sep – Dec 2020	European Institute of Political Studies in Moldova
December 2018- present	Founding Member of Business Consultants Association of Moldova
February 2022 - present	LEADERSHIP ACADEMY FOR DEVELOPMENT IN MOLDOVA, BY CIPE EUROPE&EURASIA AND STANFORD CENTER ON DEMOCRACY, DEVELOPMENT AND THE RULE OF LAW

PERSONAL SKILLS

Responsible, communicative, punctual, teamwork, analytical skills, negotiation skills, public speaking

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
Russian	C1	C1	C1	C1	C1
English	C1	C1	C1	C1	C1

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills ▪ good communication skills by practicing debating, public speaking, communication with Public Authorities in Policy Making.

Organisational / managerial skills ▪ leadership (currently responsible for a team of 5 people),

Job-related skills ▪ strategic thinking, critical thinking, strong analytical competence, Good command of financial instruments, business planning and analytical thinking, knowledge of local Tax law, business law, credit analysis.

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

- good command of office suite (word processor, spread sheet, presentation software)

Other skills ▪ responsible

Driving licence B

ADDITIONAL INFORMATION

Publications	May - Oct 2017 – Certificate Manager Training Programme – by WiFi, training at WKO (Austrian Chamber of Commerce);
Presentations	Oct 2017 – Training „Project Management for Consulting” – by PCMI Limited, UK, organized by BAS Program – EBRD;
Projects	Aug 2017 – Training in Project Management of European funded Projects – Institute of Labour Chisinau;
Conferences	Jun 2017 – Certificate Manager Training Programme – by GIZ, training at RWTH Aachen University, Germany;
Seminars	2008-2009 – TAM-BAS EBRD – training on „Coaching Skills”;
Honours and awards	TAM-BAS EBRD – training on „Financial and Cost analysis”;
Memberships	SRISP Program World Bank – training on "Environmental impact of economic activity”;
References	2007-2008 – Alt Invest – „Financial analysis”;
Citations	Alt Invest – „Business Planning”;
Courses	
Certifications	

ANNEXES