



# ANNEX 12

Detailed Financial for  
Implementation Services

## DETAILED FINANCIAL TENDER FOR IMPLEMENTATION SERVICES

### 1. Table: Cost by personnel category

*[Cost by personnel category – includes the effort and fees related to the personnel categories in the team proposed by the Tenderer, according to the proposed grouping by the Tenderer. One category must be project management. Please indicate the personnel categories and the effort/fees related to each category, including the proportion related to on-site work (at the NBM headquarters). All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted tender, excluding VAT.]*

**Table: Cost by Personnel Category**

Personnel category	Estimated man-hours (total)	Estimated number of man-hours of on-site work	Rate per man-hour (EUR)	Total amount price (EUR)
Project Management	1,742	871	€ 51.10	€ 89,016.20
Functional Consultants	5,808	1,936	€ 51.10	€ 296,788.80
Technical Consultants	19,166	1,065	€ 51.10	€ 979,382.60
Trainers	2,324	-	€ 51.10	€ 118,756.40
<b>Total</b>				<b>€ 1,483,944</b>

### 2. Table: Cost per task

*[Cost per task – includes the fees related to the personnel categories and the project tasks (project phases as described by the Tenderer – e.g. Analysis and design, Construction, Testing, Migration, etc.). It is necessary to specify the corresponding fees for each category of personnel and the main project tasks, as well as the proportion of on-site work (at the NBM headquarters). All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted tender, excluding VAT. \*If the Tenderer applies the Agile implementation method, it will include in the respective table, the costs related to the tasks per modules/groups of modules to be implemented.]*

Task	Total number of man-hours	Estimated total man-hours on site per task/module	Personnel category								Total amount (fees, EUR/MDL/USD)
			e.g. Project Manager		Business analyst		Developer		Trainer		
			man-hours	EUR/MDL/USD	man-hour	EUR/MDL/USD	man-hour	EUR/MDL/USD	man-hour	EUR/MDL/USD	
Analysis & Design	5,808	1,936	581	€ 29,660.73	2,323	€ 118,642.91	2,613	€ 133,473.26	291	€ 14,830.42	€ 296,607.32
FLEXCUBE Implementation & Configuration	11,616	1,936	581	€ 29,660.73	1,742	€ 89,042.18	8,712	€ 445,210.91	581	€ 29,300.83	€ 593,214.65
OBDX Implementation	4,646		232	€ 11,872.93	697	€ 35,618.80	3,485	€ 178,092.67	232	€ 11,701.47	€ 237,285.87
ESB & Integration Implementation	3,485		174	€ 8,904.22	523	€ 26,714.76	2,614	€ 132,024.54	174	€ 8,372.24	€ 178,015.76
Testing, Training & Go-Live Support	3,485		174	€ 8,904.22	523	€ 26,714.76	1,742	€ 89,042.18	1,046	€ 53,303.23	€ 177,964.40
<b>Total</b>	<b>29,040</b>	<b>3,872</b>	<b>1,742</b>	<b>€ 89,002.83</b>	<b>5,808</b>	<b>€ 296,733.41</b>	<b>19,166</b>	<b>€ 977,843.56</b>	<b>2,324</b>	<b>€ 117,508.19</b>	<b>€ 1,483,088.00</b>

### 3. Table: Other costs

[Structure of other costs – includes all costs except personnel costs and costs per tasks. Please indicate all cost components and their associated value. **All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer, excluding VAT.**]

**Note:** The structure indicated in the table below is indicative and illustrates the minimum information to be provided. The Tenderer may adjust/complete/develop this structure to illustrate the costs corresponding to the elements of the technical offer.

Elements	Per Day Cost (EUR)	Estimated quantity	Remarks	Total amount
<b>Logistics</b>				
Perdiem	€ 60.00	2 Resource	11 Months Onsite	€ 35,558.86
Visa - 90 days validity	€ 61.00			€ 256.56
Airfare (round trips)	€ 1,305.00			€ 5,497.66
Local Conveyance	€ 4.35			€ 2,116.60
Insurance	€ 0.87			€ 592.65
Accomodation	€ 43.50			€ 29,632.39
<b>Total</b>	<b>€ 1,474.72</b>			

#### 4. Table: Cost per deliverables

*[Cost per deliverables – includes the cost per main deliverables of the project mentioned in Annex no. 5 of The Specifications. Please indicate the corresponding fees per each main deliverable. The list of deliverables can be completed according to the technical offer of the Tenderer. If the Tenderer applies the Agile implementation method, it will include in the respective table, the costs related to the deliverables for modules/groups of modules to be implemented. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer, excluding VAT.]*

Deliverable/module (groups of modules)	Indicative Cost per deliverable/module (module groups) (EUR/MDL/USD fees)
<b>Analysis and Design</b>	
Deliverable I – Inception, Discovery, Requirements Gathering, Project Initiation and Solution Design	€ 222,463.20
Deliverable II – Environment Setup, Installation, Architecture Design and Detailed Design Sign-off	€ 148,308.80
<b>Construction</b>	
Deliverable I – FLEXCUBE Parameterization and Configuration	€ 444,926.40
Deliverable II – Integrations, Interfaces and ESB Development	€ 203,963.97

Deliverable/module (groups of modules)	Indicative Cost per deliverable/module (module groups) (EUR/MDL/USD fees)
Deliverable III – Customizations, Reports and Migration Development	€ 296,617.60
Deliverable IV – SIT Preparation, SIT Execution and SIT Support	€ 88,985.28
Deliverable V – UAT Preparation, UAT Execution and UAT Support	€ 44,492.64
Deliverable VI – Final Migration, Go-Live and Post Go-Live Support	€ 33,330.11
<b>Total</b>	<b>€ 1,483,088.00</b>

**5. Table: Cost of integration services**

*[Cost of integration services – includes the costs incurred by the Tenderer for integrating the offered solution with the solution from the other lot. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer.]*

Lot I: Services for the implementation of the IT solution for banking operations (licenses, implementation services, and warranty services)		Lot II: Services for the implementation of the IT solution for enterprise resource management (licenses, implementation services, and warranty services)		Total cost of integration services (EUR/MDL/USD)
Integration with the solution offered in Lot 2	Integration with third-party solutions	Integration with the solution offered in Lot 1	Integration with third-party solutions	
Part of Integration Services	€ 93,179.08	n/a	n/a	€ 93,179.08

**6. Table: Cost of implementation per module**

*[Cost per module – includes the costs incurred by the Tenderer for the implementation of each module of the offered solution. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer.]*

Name of the module part of the offered solution	Cost (EUR/MDL/USD)
FLEXCUBE Implementation	€ 1,189,292.86
OBDX Implementation	€ 118,119.16
ESB Implementation	€ 97,646.39
FLEXCUBE Interfaces	€ 94,215.45
FLEXCUBE Customizations	€ 71,375.17
<b>Total cost modules:</b>	<b>€ 1,646,532.47</b>

Signed:

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