

D. TENDER FORM FOR A SUPPLY CONTRACT

Publication reference:

Procurement of vehicles under the project ROMD00074– FLOOD RESCUE - Joint preparation for saving lives from floods, Cooperation Program "(Interreg VI–A) NEXT Romania-Republic of Moldova" 2021-2027

Title of contract: Special vehicle with large capacity pump

Bucharest, 23 March 2026

A: Regional Search and Rescue Directorate No. 2, [1007601011456](#), 3121, MOLDOVA, Balti municipality, Balti municipality, Moscovei, 1.

One signed form must be supplied (for each lot, if the tender procedure is divided into lots), together with the number of copies specified in the instructions to tenderers. The form must include a signed declaration using the annexed format from each legal entity submitting this tender. Any additional documentation (brochure, letter, etc.) sent with the form will not be taken into consideration. Tenders being submitted by a consortium (i.e. either a permanent, legally established grouping or a grouping which has been constituted informally for a specific tender procedure) must follow the instructions applicable to the consortium leader and its members. The attachments to this submission form (i.e. declarations, statements, proofs) may be in original or copy. If copies are submitted, the originals must be dispatched to the contracting authority upon request. For economic and ecological reasons, we strongly recommend that you submit your files on paper-based materials (no plastic folder or divider). We also suggest you use double-sided printouts as much as possible.

Capacity-providing entities

An economic operator (i.e. tenderer) may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links which it has with them. If the economic operator relies on other entities, it must in that case prove to the contracting authority that it will have at its disposal the resources necessary for the performance of the contract by producing with the tender documents a commitment by those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality as the economic operator relying on them and must comply with the selection criteria for which the economic operator relies on them. **For the purpose of the present tender, the data for this third entity for the relevant selection criterion has to be included in a separate document.** Proof of the capacity will also have to be provided when requested by the contracting authority.

With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the tasks for which these capacities are required.

With regard to economic and financial criteria, the entities upon whose capacity the economic operator relies, become jointly and severally liable for the performance of the contract.

1 SUBMITTED BY

	Name(s) of tenderer(s)	Nationality¹
Leader²	HIAROM INVEST SRL	Romania

¹ Country in which the legal entity is registered.

² Add/delete additional lines for members as appropriate. Note that a capacity providing entity/ subcontractor is not considered to be a member for the purposes of this tender procedure. Subsequently, the data on capacity providing entities/ subcontractor must not appear in the data related to the economic, financial and professional capacity but on a separate document. If this tender is being submitted by an individual tenderer, the name of the tenderer should be entered as 'leader' (and all other lines should be deleted).

2 CONTACT PERSON (for this tender)

Name	Alexandru CORNEA
Address	Macesului Street, No. 8 Dragomiresti – Vale Commune, ILFOV
Telephone	+40 755.089.292.
Fax	+40 314.053.481.
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3 ECONOMIC AND FINANCIAL CAPACITY³

Please complete the following table of financial data⁴ based on your annual accounts and your latest projections. If annual closed accounts are not yet available for the current year or past year, please provide your latest estimates in the columns marked with **. Figures in all columns must be calculated on the same basis to allow a direct, year-on-year comparison to be made (or, if the basis has changed, an explanation of the change must be provided as a footnote to the table). Any clarification or explanation which is judged necessary may also be provided.

Financial data	2 years before last year⁵ €	Year before last year €	Last year	Average⁶ €	Past year €	Current year €
Annual turnover ⁷ , excluding this contract	14 315 608	13 911 541	NA	14 113 575	17 842 409	29 878 500
Current assets ⁸		8,806,511			15,046,875	
Current liabilities ⁹		3,933,807			5,470,489	
[Current ratio (current assets/current liabilities)]	Not applicable	Not applicable		Not applicable	Not applicable	Not applicable]

³ Natural persons have to prove their capacity in accordance with the selection criteria and by the appropriate means.

⁴ If this tender form is submitted by a consortium, the data in the table above must be the sum of the data in the corresponding tables in the declarations provided by the consortium members — see point 7 of this tender form. Consolidated data are not requested for financial ratios.

4 PERSONNEL

Please provide the following personnel statistics for the current year and the two previous years¹⁰.

¹⁰ If this tender is submitted by a consortium, the data in the table above must be the sum of the data in the corresponding tables in the declarations provided by the consortium members — see point 7 of this tender form. Consolidated data are not requested for financial ratios.

Annual manpower	Year before past year		Past year		Current year		Period average	
	Overall	Relevant fields ¹¹	Overall	Relevant fields ¹¹	Overall	Relevant fields ¹¹	Overall	Relevant fields ¹¹

¹¹ Corresponding to the relevant specialisms identified in point 5 below.

Permanent personnel ¹²	86	Mechanical engineer x8 Quality Management Systems Manager x 1 Information Technology and Communications Manager x 1 Assistant manager X 1 Brand manager X2 Technical advisor X 1 Advisor/ expert/ inspector/ referee/ economist in general economics X1 Accountant x	91	Mechanical engineer x 11 Quality Management Systems Manager x 1 Information Technology and Communications Manager x 1 Assistant manager X 5 Brand manager X2 Technical advisor X 1 Advisor/ expert/ inspector/ referee/ economist in general economics X1	117	Mechanical engineer x 11 Quality Management Systems Manager x 1 Information Technology and Communications Manager x 1 Assistant manager X 5 Brand manager X2 Technical advisor X 1 Advisor/ expert/ inspector/ referee/ economist in general economics X1 Accountant x 1 Chief
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¹² Personnel directly employed or contracted by the tenderer on a permanent basis (i.e. under indefinite contracts).

		1 Chief Accountant X1 General Manager X1 Technical director X 1 Sales Director X1 Director/Deputy Director, Chief Inspector X1 Car Electrician X 3 Expert in managing and organizing maintenance activities		Accountant x 1 Chief Accountant X1 General Manager X1 Technical director X 1 Sales Director X1 Director/Deputy Director, Chief Inspector X1 Car Electrician X7 Expert in managing and organizing maintenance		Accountant X1 General Manager X1 Technical director X 1 Sales Director X1 Director/Deputy Director, Chief Inspector X1 Car Electrician X7 Expert in managing and organizing maintenance activities X1 Maid x 1 Warehouse manager X1	
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		X1 Maid x 1 Warehouse manager X1 Civil, industrial and agricultural construction engineer x1 Electrical engineer X1 Mechanical engineer, technological equipment for construction X 1 Welding engineer X 1 Mechanical locksmith X 5 Storekeeper		activities X1 Maid x 1 Warehouse manager X1 Civil, industrial and agricultural construction engineer x1 Electrical engineer X1 Mechanical engineer, technological equipment for construction X 1 Welding engineer X 1 Mechanical locksmith X 19		Civil, industrial and agricultural construction engineer x1 Electrical engineer X1 Mechanical engineer, technological equipment for construction X 1 Welding engineer X 1 Mechanical locksmith X 19 Storekeeper x 2 Project manager X 4 Human resources manager	
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		<p>x 2 Project manager</p> <p>X 4 Human resources manager</p> <p>X1 Car mechanic</p> <p>X 7 Unskilled worker in assembling, mounting parts</p> <p>X 2 Laser engraving and cutting machine operator</p> <p>X1 Operator la mașini-unelte cu comandă numerică</p> <p>X2</p>		<p>Storekeeper x 2</p> <p>Project manager X 4</p> <p>Human resources manager X1</p> <p>Car mechanic X 7</p> <p>Unskilled worker in assembling, mounting parts X 2</p> <p>Laser engraving and cutting machine operator X1</p> <p>Operator la mașini-unelte cu comandă numerică</p>		<p>X1 Car mechanic</p> <p>X 7 Unskilled worker in assembling, mounting parts</p> <p>X 2 Laser engraving and cutting machine operator</p> <p>X1 Operator la mașini-unelte cu comandă numerică</p> <p>X2 Production programmer</p> <p>X 1 Mechanical engineer designer</p> <p>X1 Technically responsible for execution</p>	
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		Production programmer X 1 Mechanical engineer designer X1 Technically responsible for execution X 1 Car convoy leader X1 Head of logistics department X1 Procurement Specialist X1 Universal Turner x 1 Welder X 5 Mechanical		X2 Production programmer X 1 Mechanical engineer designer X1 Technically responsible for execution X 1 Car convoy leader X1 Head of logistics department X1 Procurement Specialist X1 Universal Turner x 1 Welder X10		X 1 Car convoy leader X1 Head of logistics department X1 Procurement Specialist X1 Universal Turner x 1 Welder X10 Mechanical technician X4 Industrial equipment mechanical maintenance technician X5 Tehnician proiectant	
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		technician X4 Industrial equipment mechanical maintenance technician X5 Tehnician proiectant X 2 Welding technician X 1 Painter X 1 Industrial painter x1		Mechanical technician X4 Industrial equipment mechanical maintenance technician X5 Tehnician proiectant X 2 Welding technician X 1 Painter X 1 Industrial painter x1		X 2 Welding technician X 1 Painter X 1 Industrial painter x1	
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Other personnel ¹³							
Total							
Permanent personnel as a proportion of total personnel (%)	%	%	%	%	%	%	%

¹³ Other personnel directly employed or contracted by the tenderer on a non-permanent basis (i.e. under fixed-term contracts).

5 FIELDS OF SPECIALISATION

Please use the table below to indicate the **specialisms relevant to this contract** of each legal entity making this tender, by using the names of these specialisms as the row headings and the name of the legal entity as the column headings. Show the relevant specialism(s) of each legal entity by placing a tick (✓) in the box corresponding to those specialisms in which the legal entity has significant experience. **[Maximum 10 specialisms]**

	Leader	Member 2	Member 3	Etc ...
Relevant specialism 1	Hiab Corporation's sole importer in Romania			
Relevant specialism 2	Authorized Crane and Lifting Equipment Hiab Installer on all range of trucks			
Relevant specialism 3	Authorized Service and Spare Parts Network for Hiab Crane and Lifting Equipment			
Relevant specialism 4	Authorized bodybuilder producer and installer for all range of trucks			
Etc ... ¹⁴				

¹⁴ add/delete additional lines and/or rows as appropriate. If this tender is being submitted by an individual legal entity, the name of the legal entity should be entered as 'Leader' (and all other columns should be deleted).

6 EXPERIENCE

Please complete a table using the format below to summarise the **major relevant supplies** carried out over the past **3** years¹⁵ by the legal entity or entities making this tender. The number of references to be provided must not exceed **15** for the entire tender

¹⁵ References must be contracts implemented by the legal entity (or legal entities) submitting the-tender form (with the exception of documented cases of company buyout or universal succession). In the case of framework contracts (without contractual value), only specific contracts corresponding to assignments implemented under such framework contracts will be considered.

Ref # (maximum 15)	Project title		...						
	Name of legal entity	Country	Overall supply value (EUR) ¹⁶	Proportion supplied by legal entity (%)	No of personnel provided	Name of client	Origin of funding	Dates	Name of members if any
	Hiarom Invest SRL	Romania	142.450,00	100%	0	ERBASU GENERAL CONSTRUCT SA	Own funds	2023/03	-
	Hiarom Invest SRL	Romania	66.500,00	100%	0	ERBASU GENERAL CONSTRUCT SA	Own funds	2023/03	-
	Hiarom Invest SRL	Romania	83.900,00	100%	0	ERBASU GENERAL CONSTRUCT SA	Own funds	2023/03	-
	Hiarom Invest SRL	Romania	332.000,00	100%	0	INTELLGRID ICRO S.R.L.	EU Founds	2023/12	-
	Hiarom Invest SRL	Romania	380.800,00	100%	0	DINCONSTRUCT SRL	EU Founds	2023/12	-
	Hiarom Invest SRL	Romania	293.768,00	100%	0	ELSACO ELECTRONIC SRL	Own funds	2024/03	-

Hiarom Invest SRL	Romania	297.200,00	100%	0	ELSACO ELECTRONIC SRL	Own funds	2025/02	-
Hiarom Invest SRL	Romania	164.500,00	100%	0	Metrosenzor SRL	Own funds	2024/06	-
Hiarom Invest SRL	Romania	215.900,00	100%	0	Remat CL	Own funds	2024/09	-
Hiarom Invest SRL	Romania	219.000,00	100%	0	SC SOMA SRL	Own funds	2024/03	-
Hiarom Invest SRL	Romania	280.000,00	100%	0	IGSU Chisinau	EU Founds	2025/12	-
Detailed description of supply						Related services provided		
Supply of Hiab Crane and Lifting Equipment installed on all range of commercial trucks, in combination with all type of fix or hydraulic tilting body.						Delivery, training, service and spare parts, maintenance services.		

¹⁶ Amounts actually paid, without the effect of inflation.

