Building a future we can all trust

Thales DIS Finland OY executive summary for: Lot no.1 "Blanchete de acte de identitate din sistemul national de pasapoarte, permise de conducere si certificate de inmatriculare"



25.02.2022

Thales DIS Finland OY response to Tender for Moldavian Passport and ID cards blanks

Tender reference: OCDS-B3WDP1-MD-1641280612921

Thales DIS Finland OY is delighted to submit our Tender proposal for the above-mentioned contract for lot no.1 "Blanchete de acte de identitate din sistemul national de pasapoarte, premise de conducere si certificate de inmatriculare" for the consideration by Agentia Servicii Publice.

In accordance with your "Instructions for Tenders", I confirm our bidder details are as follows:

The legal entity that would enter the contract: Thales DIS Finland OY Registered address: Myllynkivenkuja 4, Vantaa, Finland Contact: Adrian Craciunescu. Mob. +40722222518 Email: <u>adrian.craciunescu@thalesg</u>roup.com

We trust that you have received our offer that is fully complied with the tender requirements.

Key points of our offer

The products we propose to Agentia Servicii Publice are market proven, based on Thales DIS' experience of providing passports blanks with polycarbonate datapage and polycarbonate based cards, but also leveraging similar techniques and processes that we have applied to numerous government schemes world-wide. Thales DIS has the most extensive portfolio of passports polycarbonate datapages and polycarbonate card security technologies, with over 60 different features and has a continuous efforts of investment in the government secure document market and growing our teams of experts to keep ahead of the forgers.

In our offer we propose a fully compliant and relevant set of core features to meet ASP's stated requirements.

People, Mobilisation and Industrialisation

We would like to emphasise Thales DIS' absolute commitment to this contract and our preparedness to mobilise and implement the services. In our Tender response we have detailed our approach to providing ASP with teams comprised of the most experienced of Thales DIS' personnel, both in terms of serving ASP but also in regard to the wealth of experience that we have as a leader in the secure documents market. Our key personnel for all aspects of the Mobilisation and Industrialisation phases of the contract are ready to start work.

Secure manufacturing, logistics and capacity

Thales DIS' primary manufacturing in Vantaa and our manufacturing site in Gdansk are long-established, high security facilities. They hold full certifications, therefore in compliance with ASP's requirements, for ISO27001, ISO 14298, EMV PCI-CP and Organisation and Personnel security meeting or exceeding BS7858.

Passport blanks and cards will be securely transported from our manufacturing sites and delivered to ASP's personalisation sites to fulfil ASP's annual orders.

Thales DIS Government Identity Document and Solutions group

Thales DIS has the requisite experience, skills, products, services and solutions to fully deliver on and in many cases exceed ASP's requirements. Thales DIS' commitment to ongoing investment in passorts and secure cards market and associated digital services will be an asset

to ASP. Thales DIS has a deeply established background and true company heritage in secure government printing back to 1886 through the acquisition of Setec, formerly a major Finland's National Printing House, in 2005. We have continually invested in this core business and we are currently involved in the supply state of the art solutions for over 40 passports and over 50 national ID card programs world-wide, including Moldovan ePassport during 2015-2017.

Maintaining a partnering approach

As a supplier who genuinely fosters a partnership approach with our public-sector clients, Thales DIS is the right partner to work in a highly collaborative manner with ASP. Our high quality products and services has been proven during our past collaboration with ASP, during 2015-2017.

By winning this contract with ASP, we will partner with ASP to help achieve your goals and deliver on your vision. Thales DIS will continue to invest in people and processes to improve the quality of the products and services provided and in new technologies to counter emerging threats.

By establishing a partnership with Thales DIS, a company bringing proven World Class expertise in passports and secure cards, ASP will achieve an unrivalled security and dependability of service.

We look forward to restart a collaborative working relationship with ASP.

Yours sincerely, On behalf of Thales DIS team

Adrian Craciunescu Sales Manager