




Diana Perju


Date of birth: 25/12/1996


Gender: Female

CONTACT

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WORK EXPERIENCE

2021 – 11/2023

Executive Director The Association of Business Services Leaders (ABSL) in Moldova

- Led strategic planning and execution, aligning ABSL's vision with industry dynamics and member needs;
- Oversaw day-to-day operations, policies, and finances for efficiency and sustainability;
- Managed grant programs, ensuring compliance and accurate reporting;
- Attracted and retained members through tailored events and continuous value addition.

12/2019 – 11/2023 Chisinau, Moldova

Project Manager Luxali Consulting SRL

- Leading negotiations with international clients to finalize project contracts;
- Developing detailed project plans, defining scope, goals, timelines, resources, and deliverables to ensure successful project execution;
- Identifying and mitigating risks in international projects, swiftly resolving issues to ensure project success;
- Acting as a bridge between different project stakeholders, facilitating effective communication.

06/2019 – 12/2019 Moldova

Acquisition Editor at OmniScriptum Publishing Group
VDM Verlag Dr. Müller

03/2018 – 05/2018 Chişinău

Consultant at AVENSA Consulting Agency
Avensa Assistance

EDUCATION AND TRAINING

10/2019 – 06/2021

Master's Student at International Transactions and Economic Diplomacy program
Academy of Economic Studies of Moldova

10/2019 – 06/2021 Romania

Master's Student at International Business program
University "Dunarea de Jos" from Galati

2020 – 2020

Entitled "The Best Student of ASEM 2020"
Academy of Economic Studies of Moldova

09/2016 – 06/2019

Student at the Faculty of International Economic Relations Academy of Economic Studies of Moldova

10/2017 – 09/2019

Beneficiary of the Konrad-Adenauer-Stiftung Scholarship Konrad Adenauer Stiftung, Chişinău office

LANGUAGE SKILLS

MOTHER TONGUE(S): Romanian

Other language(s):

English

Listening C1

Reading C1

Writing C1

Spoken production C1

Spoken interaction C1

Russian

Listening C2

Reading C1

Writing B2

Spoken production B2

Spoken interaction B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

ADDITIONAL INFORMATION

Communication and interpersonal skills

Communication and interpersonal skills

- The ability to compose professional business correspondence, such as emails, reports, and proposals, ensuring accuracy, clarity, and adherence to formal language and format standards;
- A proactive approach by promptly responding to communication from colleagues, clients, and stakeholders, displaying a high degree of accessibility and readiness to engage in discussions;
- Strong verbal communication skills, articulating thoughts and ideas clearly;
- Handling sensitive or difficult discussions with tact and empathy.

Conferences and seminars

Certificates of participation

- ABSL Summit in Poland, Krakow, September 6-8, 2023;
- "Public Speaking" course organized by Camelot, trainer - Doru Curosu, July 17, 2023;
- "Time Management" organized by AEGIS Trainings, July 19, 2023;
- "Stress Management" organized by Camelot, July 25, 2023.
- "Project Management" organized by the Entrepreneurial Training Center within the Chamber of Commerce and Industry of the Republic of Moldova, October 4-5, 2022;

Publications

Publications

- "Women's Economic Empowerment within European Union", Jean Monnet Publication: EU - a space of opportunities and challenges, Chişinău, 2017
- "The Evolution of economic relations between the EU and the Republic of Moldova in the period of 2007-2018" CSEI Working Papers

Books

Books

- "The Republic of Moldova and the European Union: evolution of economic relations in the period of 2007-2018" Lambert Academic Publishing