

ALEXANDR ISCENCO

Where Everyday Activity is Powered by Creativity

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Profile: Researcher, innovator, trainer, and social entrepreneur.

Specializations: Project / Event Management, Training and Facilitation, Gamification, Fundraising, Assessment and Recruitment, Hardware Programming, Robotics and Internet-of-Things, 3D Design and 3D Printing, Open-source Eco-innovations.

Accomplishments:

- 4 social startups and 1 environmental organization co-founded and developed;
- 125 000 EUR in funds and awards raised for social startups and environmental projects;
- 14 new jobs created directly;
- 34 people engaged, recruited, and managed directly;
- 90 courses, trainings, and workshops prepared and delivered;
- 320 people educated directly;
- 9 international projects organized and coordinated.

Work Experience

November 2013
– present

Moldovan Environmental Governance Academy / MEGA

(www.megageneration.com), Chisinau, Moldova

Co-founder and president; research and development coordinator

- Co-founded and developed the social entrepreneurial organization MEGA;
- Recruited the MEGA Executive Board and contributed to professional and personal development of its members;
- Coordinated the design, development, release, and delivery of MEGA's main product and service, MEGA Game: The Game with Impact;
- Co-organized 8 projects related to gamification, game development, environmental management, nature conservation, social entrepreneurship, and peace building: MEGA Impact Championship (2 editions), The Codru Quest (2 editions), GreenTech Rangers (2 editions), ClimateLaunchpad Moldova (2 editions), Operation P.E.A.C.E. (2 editions), Eco-hackathon (1 edition), G.R.E.E.N. (1 edition), and CURIOS Moldova (1 edition);
- Delivered services of gamification, game development, and e-learning in environmental management and peace building for partners and customers in Moldova, Germany, and the Netherlands;
- Delivered more than 50 trainings and workshops on various aspects of social entrepreneurship, gamification, environmental management, and sustainable development in different countries;
- Created 5 board games and one on-line game on learning about conflict resolution and peace building that were then delivered to schools in 6 countries.

October 2016 –
October 2019

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

(www.giz.de), Eschborn, Germany

Trainer and facilitator on the topic of Integrating Ecosystem Services into Development Planning

- Prepared and delivered four training programmes on the topic of Integrating Ecosystem Services into Development Planning within the GIZ project ValuES (www.aboutvalues.net): one in Kyrgyzstan and three in Tajikistan.

- June 2017 – November 2018 **ENVERACE** (www.enverace.com), Chisinau, Moldova
Co-founder and COO; product development coordinator
- Co-founded, registered, and developed the startup ENVERACE;
 - Created the landing page and the investor pitch page for ENVERACE;
 - Developed the product: the pre-selection tool for environmental jobs;
 - Closed first sales deals with customers.
- March 2018 – June 2018 **European Commission – Education, Audiovisual, and Culture Executive Agency / EACEA** (www.eacea.ec.europa.eu), Brussels, Belgium
Independent expert for project evaluation
- Individually evaluated 37 project proposals submitted for the Erasmus+ Capacity Building in the field of Youth Programme;
 - Consolidated 19 individual project evaluations done together with other experts.
- March 2015 – December 2016 **3D Magic Makers** (www.3dmagicmakers.com), Chisinau, Moldova
Co-founder and CTO; 3D designer and operator
- Co-founded and developed the startup 3D Magic Makers;
 - Purchased, installed, and maintained the first publicly accessible and environmentally friendly 3D printer in Moldova;
 - Developed and implemented the 3D Magic Makers business strategy;
 - Developed the first workshops and course on Robotics, 3D Design, and 3D Printing in Moldova and delivered them to the first students;
 - Designed and 3D-printed more than 50 orders for customers.
- December 2013 – December 2014 **JCI Moldova** (www.jci.md), Chisinau, Moldova
National vice-president of international projects and events; coordinator of the Smart Business commission
- Established and coordinated the Smart Business commission;
 - Obtained one international grant for organizational development;
 - Contributed to the development of local chapters in Balti and Comrat;
 - Co-organized one national conference for local chapters of JCI Moldova;
 - Coordinated agenda, trainings, and content management for 2 national conferences on entrepreneurship and business development in Moldova.
- September 2012 – November 2013 **Dreamups** (www.dreamups.org), Rotterdam, the Netherlands
Co-founder and chief scientist; content and research coordinator
- Co-founded and developed the startup Dreamups;
 - Contributed to the creation of the Dreamups on-line collaboration platform for makers and Do-It-Yourself (DIY) enthusiasts;
 - Engaged 40 makers into the Dreamups platform and community, who then documented and uploaded 52 open-source eco-innovations on it;
 - Obtained funding and organized the first Dreamups Sustainability Lab in Moldova.
- November 2006 – July 2010 **Institute of Economy, Finance and Statistics** (www.iefs.md), Chisinau, Moldova
Scientific researcher (specialization: economic integration and transnational corporations)
- Elaborated the plan of researching sectoral politics in the European Union;
 - Introduced suggestions in the Strategy of Economic Growth and Reduction of Poverty (SCERS) and the National Plan of Development of Moldova;
 - Prepared 4 analytical notes for the Ministry of Economy and Trade;
 - Elaborated 12 monthly and 1 annual reports regarding the laboratory's activity;
 - Participated in 6 scientific events and published 3 research articles.

Education and Qualifications

May 2017 – July 2017	Founder Institute (www.fi.co) Chisinau, Moldova	Idea-stage Accelerator and Startup Launch Program Chisinau 2017 Semester.
March 2017 – June 2017	Rockstart Accelerator (www.rockstart.com) Chisinau, Moldova	Moldova Launchtrack Program (www.rockstart.com/launchtrack-moldova) Chisinau 2017 Semester.
June 2015 – July 2015	University of Oslo (www.uio.no) Oslo, Norway	International Summer School 2015 Energy, Environment, and Sustainable Development.
June 2013 – July 2013	University of California, Berkeley (www.berkeley.edu) Berkeley, California, the USA	Beahrs Environmental Leadership Program (www.beahrselep.berkeley.edu) Sustainable Environmental Management.
July 2011 – August 2011	ISM University of Management and Economics (www.ism.lt) Vilnius, Lithuania	International Baltic Summer School in Business (www.balticsummerschool.eu) Business between East and West in Baltic Perspective.
September 2010 – June 2012	University of Copenhagen (www.ku.dk) Copenhagen, Denmark	Faculty of Science (www.science.ku.dk) Master of Science (MSc) in Environmental and Natural Resource Economics, Global Environmental Governance.
September 2005 – June 2007	Free International University of Moldova (www.ulim.md) Chisinau, the Republic of Moldova	Faculty of Economics Bachelor (BA) in International Economic Relations.
September 2002 – July 2005	University of Foreign Languages and International Business “Univers-Moldova” Chisinau, the Republic of Moldova	Faculty of Economics International Economic Relations.

Relevant Certification

October 2020 – Certificate in Programming Essentials in Python. Cisco Networking Academy.
 August 2020 – Certificate of PCEP – Certified Entry-Level Python Programmer. Python Institute.
 March 2018 – Certificate in Introduction to Internet of Things (IoT). Cisco Networking Academy.
 February 2018 – Certificate of Trainer in Future Classroom. DNT.
 July 2016 – Certificate in Startup & Go – First Steps to Building a Technology Company. Founder Institute and Udemy.

Achievements

- Winner of the **Danubius Young Scientist Award 2016** in Austria;
- Winner of the **Youth Award 2014** in Moldova;
- Winning scientist of the **Green Talents 2013** competition in Germany;
- Best business consultant at the **Balkan Case Challenge (BCC) 2010** in Austria within the business case competition of the ERSTE Group.

Personal Skills

Languages

Languages	Reading			Writing			Speaking		
	Excel-lent	Good	Basic	Excel-lent	Good	Basic	Excel-lent	Good	Basic
Russian	✓			✓			✓		
English	✓			✓			✓		
Romanian	✓			✓			✓		
German			✓			✓			✓
French			✓			✓			✓
Danish			✓			✓			✓

Technical Skills

- Project and event management (12 years of skill development experience);
- Organizational development (9 years);
- Strategic planning and implementation (9 years);
- Teaching, training, and facilitation (9 years);
- Game design and gamification (7 years);
- Fundraising and financial management (7 years);
- Social entrepreneurship (7 years);
- Talent assessment and recruitment (6 years);
- Web design and development (3 years);
- Hardware programming and robotics (3 years);
- Digital prototyping and desktop manufacturing / 3D printing (1 year).

Soft Skills

- Creativity and innovation (12 years of skill development experience);
- Problem solving (12 years);
- Teamwork (12 years);
- Team management (10 years);
- Leadership (9 years);
- Public speaking (9 years);
- Intercultural communication and negotiation (7 years);
- Coaching and mentoring (4 years).

Computer Skills

- Microsoft Office: Word, Excel, Power Point, Access;
- Project management: Project Manager, Business Prognoz, MindManager, Miradi;
- Team and task management: Asana, Slack, Trello, Wunderlist;
- Blogging: Blogger, Wordpress;
- Design: Adobe Photoshop, ACDSee Pro, ArcSoft PhotoStudio, PhotoImpression, Ulead Gif Animator, CorelDraw;
- 3D design: MetaCreations Poser, Ray Dream Studio, Tinkercad, 123D Design, SketchUp;
- Video making and editing: Movie Maker, VideoWave, Digital Video Producer;
- Software programming and web design: HTML, CSS, JavaScript, Python;
- Hardware programming: Arduino and C++, Raspberry Pi and Python.