



## Personal

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## Languages

- Romanian ● ● ● ● ●
- Russian ● ● ● ● ●
- English ● ● ● ● ●

## Work experience

### Manager at Fintech Hub

IP Tekwill, Chisinau

Aug 2022 - Dec 2023

- Manage the FinTech Hub
- Design and implement a FinTech Accelerator in Moldova
- Design and implement activities for developing and sustaining the FinTech sector
- Organization of thematic events on FinTech
- Create and maintain partnership towards FinTech Development

### Consultant

UNEP, Chisinau

Jul 2022 - Jul 2023

- Develop the concept of the program of promotion of a Green Economy
- Elaborate the Draft the program on promotion of a Green Economy and the Action Plan
- Participate and present the draft in public hearings consultations
- Elaborate supporting documents on the draft

### Junior expert

Rural SMEs policy support window - Moldova, Chisinau

Jul 2022 - Sep 2022

- GAP analysis and review on Business Support Infrastructure and Services;
- Organizing and leading/participating in Workshops/ working meetings/ consultation meetings/keeping minutes;
- Elaboration of a Policy Roadmap (Policy conclusions & recommendations) and of an Action Plan
- Draft Project to support Business Incubators Network in Moldova;
- Preparation of a Work Plan by defining concrete actions as a result of the analysis and recommendations

### Head of department

Organization for Small and Medium Enterprises Sector Development (ODIMM) (current - ODA), Chisinau

Sep 2009 - May 2022

- Manage Enterprise Europe Network activities in Moldova;
- Represent SES Program in Moldova and assist SMEs development with the support of German experts through the SES;
- Assess the SME sector and elaborate policy recommendations for SME Development;
- Elaboration and management of the National Programs on: SMEs greening, SMEs digitalization, Cluster development, Supply chain development, Multifunctional Industrial Platforms creation
- Manage the administration and development of a network of 11 Business Incubators in Moldova
- Contribute to the assessment and creation of the business linkages, value chains and clusters initiatives (so far ODIMM is a member of 4 cluster initiatives in Moldova)
- Elaborate projects and programs for MSMEs creation, development and scale-up;
- Plan, create, layout and submit fundraising proposals and grants applications (to national donors, EU commission and other international organizations);
- Conduct research to identify new grant resources;
- Contribute to the building and maintaining of long-term fundraising relationships with donors and potential donors;
- Organize business-oriented events and activities (workshops, seminars, conferences)
- Coordinate and organize the Global Compact Contest in the Republic of Moldova (annually, starting with 2009)

### Consultant

EcoContact NGO, Chisinau

Apr 2016 - May 2017

- conduct analysis of the current policy, stakeholders and issues related to environment, state of the **industrial sector (and SME in particular)** and its impact on the key environmental component and existing trends for these issues and estimation of likely future development of these issues;
- evaluate of compliance of the Road Map strategy and rational with existing policies objectives to Greening SMEs and Green Industry;
- identify key indicators suitable for monitoring of impacts of Road Map implementation on the effected industry, and formulate suggestions for practical realization of environmental

monitoring;

- contribute to the final development of the SEA report, including formulation of the final SEA statement summing up findings and recommendations, and related feedback activities

### **Project assistant**

May 2011 - Jun 2012

IDEA Institute, Chisinau

- Prepare and conduct trainings on project writing, project coordination, entrepreneurship;
- Responsible for planning and coordinating weekly sessions and trainings for the participants;
- Communicating with beneficiaries and team;
- Preparing the training sessions;
- Moderate training sessions;
- Assuring project visibility and reporting etc.

### **Project assistant**

Sep 2007 - Oct 2008

Institute of Development and Social Initiatives (IDSI) "Viitorul", Chisinau

- Contribute to drafting policy methodologies;
- Contribute to policy analysis, questionnaire, on-field analysis and study visits to relevant national/ local stakeholders;
- Contribute to the public policy writing: Economic Confidence Indexes, Road industry in Chisinau city, The Congestion of the Urban traffic in Chisinau: causes and solutions
- Elaborate policy recommendations;

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## **Education and Qualifications**

### **Certification in Sustainable e-Gov for Resilient and Innovative Democratic Public Administration**

May 2022 - Aug 2022

Linkoping, Sweden

### **Certificated Specialist in Green Transition in Eastern Partnership Countries**

Jan 2021 - Apr 2021

UNEP and UNITAR, under U4Environment program,, Chisinau

### **Certified Business Mentor**

Oct 2020 - Nov 2020

Fundación para el Conocimiento madri+d, Madrid

### **Master in Corporate Finance and Insurance**

Sep 2009 - Jul 2011

Academy of Economic Studies – Chisinau (Moldova), Chisinau

### **Licence in Finance and Banks, English Groups**

Sep 2006 - Jun 2009

Academy of Economic Studies – Chisinau (Moldova), Chisinau

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## **Skills**

Office suite

