

Curriculum vitae



Address(es)

Telephone(s)

E-mail(s)

Citizenship

Date of birth

Gender

BERZOI Simion

2/3 Ghiocilor str., Chisinau, Republic of Moldova, MD-2008

Mobile: (+373) 79575707

sberzoi@gmail.com

Republic of Moldova

11/08/1983

Male

Work experience

Dates November 2025 – Present

Project Manager/ Business Development and Local Investment Attraction

Investing in SDGs: Renewable Energy in Moldova, UNDP Moldova financed by Slovak Government initiative

Enhancing the capacity of amalgamated Local Public Authorities (LPAs) in Moldova to prepare bankable renewable energy investments, supporting the country's energy transition and local development objectives

- Four photovoltaic projects prepared for investment – with complete technical and financial documentation, ready to access public and private financing.
- Enhanced institutional capacity of amalgamated local public authorities (LPAs) to plan, procure, and sustainably manage renewable energy projects.
- Private sector engagement and co-financing of projects, accelerating the local energy transition and development aligned with the SDGs.
- Progress toward energy independence and resilience, empowering communities to manage and benefit from renewable energy solutions.

Dates July 2025 – February 2026

Project Manager/ Business Development

Advisory Services Programme, UNDP Moldova

Enhancing institutional readiness to access and absorb EU and development funds

Strengthening national and local capacity to manage EU and development financing

- Led policy analysis and stakeholder coordination to strengthen Moldova's national and sub-national readiness to absorb EU and development funds; contributed to drafting a national operational framework aligned with EU requirements.
- Delivered strategic roadmap and recommendations on public finance management, audit, legislative harmonization, digitalization, and monitoring for EU-compliant fund management.
- Provided hands-on technical assistance by preparing a bankable EU-eligible project proposal under INTERREG NEXT Black Sea Basin.
- Designed and delivered a capacity-building programme for EU and development funds management: 45 government officials trained (central/regional/local), with strong gender-inclusive participation.
- Conducted training needs assessment (160 respondents), developed curricula and e-learning materials, and partnered with the Institute of Public Administration and Management to institutionalize results.

Dates January 2023 – July 2025



Occupation or position held



Project Manager/ Business Development

EU4MOLDOVA: Focal regions Programme (**25 million EURO Programme**), funded by the EU, implemented by UNDP

Providing effective and efficient coordination of the EU4Moldova: focal regions Programme components related to business development, through a range of actions contributing to the design, planning, management, and monitoring of project activities. Applying and promoting the principles of results-based management (RBM), as well as a client-oriented approach consistent with UNDP rules and regulations.

- Ensuring practical management of assigned Business Development components in terms of project activities as well as human and financial resources.
- Designing, implementing monitor and evaluation mechanisms to specific interventions to support attraction of investments in the regions, local business infrastructure development and call for proposals to support start-ups and business expansion, including rural SMEs to diversify economic activities etc.
- Contribution to the annual activity and procurement work plans, as well as budgets based on expected yearend outputs. Ensuring close monitoring of activities and disbursements under the assigned project component.
- Responsible for the coordination of the assigned component work plan according to indicators for achieving planned results, as well as for the overall management of the component in accordance to prevailing UNDP rules, regulations and procedures.
- Supervising and quality assurance of the work of Business Officer and Investment Attraction Officer.
- Managing project development and formulation. Coordinating the design, planning and monitoring of sub-projects.
- Ensuring the quality of concept papers, terms of references, proposal outlines and agreements in close cooperation with the project team and recipients.
- Identifying key performance indicators as well as developing and maintaining a monitoring and evaluation system to ensure effective information sharing, provision of feedback and elaboration of top-quality progress reports.
- Leading and ensuring compliance to UNDP standards of all procurement activities under the assigned project component.
- Ensuring and coordinating the timely submission of financial and activity reports covering the assigned component of the project, to be incorporated in the overall project financial and narrative report.
- Establishing and maintaining a platform for dialogue between the private sector in the two focal regions (Ungheni and Cahul) and the local public authorities.
- Contributing to the wide dissemination and visibility of project achievements. Supporting mechanisms for exchange of information, experience and lessons learned at the local and national levels.
- Performing any other duties connected directly with the implementation of the Project as required.

Responsible to the implementation of additional fundings received from Japanese Government within Multidimensional response to emerging human security challenges in Moldova (250.000 USD)

- In response to the heightened vulnerability of the Republic of Moldova due to the war in Ukraine, the Focal Regions Programme has been tasked by UNDP-Moldova to carry out certain additional activities in 2023-2024 as part of the 'Multidimensional response to emerging human security challenges in Moldova' project, which is co-funded by the Government of Japan. Within the framework of the 'Multidimensional response to emerging human security challenges in Moldova' project activities, the Focal Regions Programme is undertaking efforts to provide support to micro, small, and medium-sized enterprises (MSMEs) in Moldova. Specifically, in 2023 the Programme launched Call for proposal for selection project ideas aiming to help MSMEs to increase their output and efficiency, and ultimately boost their competitiveness in the marketplace. The Programme also assists MSMEs in reducing their environmental impact through the adoption of sustainable and eco-friendly practices. To achieve these goals, the Focal Regions Programme is providing support services to 11 MSMEs, including

	technical assistance, training, and capacity building, and financial support of up to 20,000 USD per each project
Dates	January 2021 – December 2022
Occupation or position held	Project Officer/Investment Attraction Business Development
Main activities and responsibilities	EU4MOLDOVA: Focal regions Programme (25 million EURO Programme), funded by the EU, implemented by UNDP Responsible for the implementation of activities related to the implementation of investment attraction activities, support to selected pilot clusters to identify their competitive advantages; elaboration and promotion of portfolio of investment opportunities and promotion of promote positive place branding activities in two focal regions. More specifically. • Support of Focal Regions Development in the field of investment attraction. Identify local advantages, tangible and intangible factors to attract new companies and investments both nationally and internationally. Coordination of investment portfolio, comprising investment modalities and areas, detailed investment proposals. • Promote branding activities in two focal regions, emphasizing development and economic growth, locations open for business. • Support to business cooperation, association of companies to foster cluster creation. Turning regional advantages into opportunities of organic business growth for key business sectors, increasing export orientation and import substitution. • Coordinate pushing local products across value chain. Enhancement of processing level of products, upgrade of business process and sales channels, integration to international value chains. • Maintain the platform of dialog to Private entities, Business Associations, Free Economic Zones regionally, nationally and internationally, including public authorities and civil society. • Support project development and formulation. Design, plan and monitor sub-projects. Work on the quality of the concept papers, terms of references, proposal outlines and agreements in close cooperation with project team and subcontractors. • Establish monitoring and evaluation systems. Establish a system of progress review with each of the implementing partners • Ensure timely submission of financial and activity reports by subcontractors and ensure harmonized reporting by subcontractors on key performance indicators. • Support the selection, capacity assessment, contracting, monitoring, evaluation and audit of subcontractors, ensuring compliance with UNDP regulations. • Provide support for the preparation of procurement/contracting and financial delivery reports for UNDP management. Timely submit the above-mentioned deliverables. • Contribute to the wide dissemination and visibility of project achievements. • Applies UNDP programming tools and policies as explained in the Results Management Guide. Keeps abreast of UNDP programming practices and maintains an optimum level of knowledge through continuous learning. Makes use of mechanisms for exchange of information, experience and lessons learned at the local and national levels.
Key results	• Development and launching 800.000 EURO first Moldavian cluster support Programme based on competitive advantages of focal Regions • Development of 40 Investment portfolios for SMEs and PPPs from Cahul and Ungheni Regions • Creation and registration of 2 regional Local brands in Cahul and Ungheni Regions • <i>Internationalization</i> of regional business entities, penetration to foreign markets by fostering cooperation between local clusters and EU <i>value chains</i>. • 1.5 million Euro support in development of business Infrastructure, aiming to support local companies in expanding their activity



- **1.5 million Euro** support in Improving the competitiveness of private sector to generate more qualitative jobs targeting four distinct programmes (75 SMEs financed):
 - Support the expansion and growth of existing firms
 - Support the recruitment and attraction of new firms
 - Support the start-up entrepreneurs
 - Support pilot initiatives in promoting of social entrepreneurship

Dates May 2018 – December 2020

Occupation or position held



Main activities and responsibilities

Business Development Project Officer, Moldova Sustainable Green Cities Project
United Nations Development Programme (2.0 million EURO Programme)

1. To strengthen transparency, accountability of local public authorities and citizen participation in local governance processes in the focal regions,
2. To improve citizens' access to quality public services and utilities in the focal regions,
3. To create employment opportunities for men and women in the focal regions and improve the attractiveness of the focal regions for investors and entrepreneurs,
4. To promote the smart specialization of the economy of the focal regions through the development of the clustering and value chain approach in key economic sectors.

Component 2: Successfully completed pilot/demonstration projects facilitated by the GCL (with related monitoring, reporting and verification of the results in the areas of:

- ✓ integrated and participatory urban land use and mobility planning;
 - ✓ residential building energy efficiency and renewable energy use;
 - ✓ low carbon mobility; and
 - ✓ resource efficient waste management.
- Support other project activities as necessary especially when linked to Component 2 outputs. Provide necessary support to implementing partners and create/maintain successful partnership with key partner institutions;
 - Under the Project manager's guidance, ensure that the project is providing adequate technical expertise and policy advice to key implementing partners: In close cooperation with the Project International Advisor, support the set up multi disciplinary task force/expert groups and facilitate participatory planning and technical support to key stakeholders and partners for successful completion of envisaged project outputs and outcome;
 - Design, plan and monitor 500.000 EURO sub-projects related to Component 2 and ensure successful implementation of the demonstration projects and fast-track challenge program.
 - Implement monitoring and evaluation activities according to UNDP and GEF rules; Establish a system of progress review with each of the partners as necessary;
 - Provide support to Project reporting: Ensure timely submission of financial and activity reports (under Component 2) to the Project Manager, UNDP CO, donor and key partners and ensure harmonized reporting on key performance indicators;
 - Advise service providers (individuals and companies) and/or grant recipients on strategies to facilitate results-based implementation of project activities, and ensure constant feedback on quality of their implementation, suggesting corrective measures as necessary;
 - Maintain close coordination with assigned project partners, helping at ensuring synergies and avoiding overlaps in project implementation; support an open, collegiate working environment within the project team, with regular updates and constructive feedback.
- Key results**
- Piloting Energy Management Information System in public and residential buildings in Chisinau
 - Piloting first project in the country related to the Development of the Infrastructure for Electric Vehicles:
 - Cost-Sharing agreement for 120,000 USD signed with Energy Efficiency Fund;

	• Development of Charging station Infrastructure for Electric Vehicles – 63 charging stations • Creation of civic engagement platform (eu.chisinau.md) • Elaboration of Sustainable Urban Mobility plan in partnership with Chisinau Municipality. • Creation of Urban Mobility Laboratory within Municipal Transport Directorate • Strategic Plan for development of Bicycles Infrastructure • Chisinau Street Design Guide • Pilot-Project – creation of dedicated lines for public transport • Behavioural experiments for responsible energy consumption - Pilot the approach in the Technical University of Moldova dormitory • Piloting 2 Small solar-power installations in public spaces
Name and address of employer	United Nations Development Programme 156A, Mitropolit Dosoftei, of 306 MD-2012 Chisinau, Republic of Moldova
Type of business or sector	• Catalysing investments in low carbon green urban development based on integrated urban planning approach by encouraging innovation, participatory planning and partnerships between a variety of public and private sector entities; • Energy Efficiency; • Renewable Energy Sources;
Dates	2017 – May 2018
Occupation or position held	Operations Director Energy Efficiency Fund of Republic of Moldova (40 million EURO Budget) Implementing and financing project in the fields of: 1. Energy Efficiency. 2. Renewables. 3. Energy Management Systems
Main activities and responsibilities	• Coordinating the process of implementing the project management procedures in accordance with the provisions of the Operations Manual; • Coordinating and monitoring implementation of more than 300 projects in the field of energy efficiency and renewables in public buildings as well as public street lightning, with a total budget of 40 million EURO • Coordination of the process of drafting Calls for Proposals, Evaluation of the project proposals submitted to the Fund, as well as monitoring the implementation of projects in the field of energy efficiency and renewable energy sources, in order to achieve the objectives, tasks and main functions of the Fund; • Participation in the coordination and monitoring of the planning procedures of the Fund's activities; • Managing the activities related to the operation procedures of the Operations Directorate; • Assuring the secretary function of Administrative Board in absence of the Executive Director; • Ensuring the promotion of the Fund's image at national and international level through participation in working groups, seminars, conferences, workshops, study visits, exhibitions, etc • Monitoring the management systems for energy efficiency measures financed by Energy Efficiency Fund. • Development of the energy management system to monitor the results of the projects implemented by EEF;
Dates	2014 - 2017
Occupation or position held	Financial Expert
Main activities and responsibilities	• Financial analysis based on management procedures; • Examination of project proposals eligibility in compliance with the eligibility criteria;





- Evaluation the financial feasibility of investment projects;
- Data analysis on the projects, trends, risks and economical influences;
- Development and analysis of quarterly and annual monitoring reports of the projects;
- Processing of payment documents submitted by the beneficiaries.

Dates 2012 - 2014

Occupation or position held

Energy Efficiency Expert

Main activities and responsibilities



- Providing the enforcement of adopted legal and financial framework in order to achieve national indicative targets;
- Coordinating the development and monitoring of the projects in energy efficiency and renewable energy sources field;
- Evaluation of technical, financial and environmental feasibility of the projects in the field of energy efficiency and renewables.
- Organizing and conducting meetings with LPAs to explain the roles and responsibilities in collaboration with the Fund;
- Maintaining a close collaboration and communication with all public institutions and LPA representatives;
- Insuring the provision of consulting services to all partners requesting additional information regarding the financing opportunities provided by the Fund;
- Maintaining a productive dialog with all development partners and donors on the local and international markets;
- Providing clear and comprehensive information regarding accomplished tasks as well as estimated risks of the Fund daily activity;
- Providing timely and accurate reports on all fund activities;
- Elaboration of minimal technical requirements for procurement procedure;
- Elaboration of the internal procedures related to management systems for energy efficiency measures financed by Energy Efficiency Fund.

Other activities within the Fund

- Observer of the Project Selection Committee of Moldavian Energy and Biomass Project (MEBP), UNDP and EU Delegation project;
- Observer of the Project Board of Moldavian Energy and Biomass Project (MEBP);
- Member of Donors coordination meeting in Energy sector;
- Member of Coordination group for elaboration of Country Strategy Program (Moldova 2030);
- Member of working Group responsible for elaboration of the first Program for the renovation of the central government-owned and occupied buildings for 2018-2020 – Implementation of Art 5 of the Energy Efficiency Directive;
- Member of Working Group responsible on the development of the Road map for the implementation of the Energy Efficiency Directive;
- Elaboration of Memorandums of Understanding signed between Energy Efficiency Fund and:
 1. EU-funded Programme Covenant of Mayors – Demonstration Projects Support Team (CoMDeP Support Team);
 2. Ministry of Energy of Georgia;
 3. State Agency on Energy Efficiency and Energy Saving in Ukraine;
 4. Gas Natural Fenosa;
 5. Termoelectrica.

Name and address of employer **Energy Efficiency Fund of Republic of Moldova**
MD-2004, Chișinău, 180 Ștefan cel Mare Blvd.

Type of business or sector Moldovan Development and Financial Institution in Energy Efficiency and Renewable Energy Sources

Dates 2015 - 2019

Occupation or position held

Scientific researcher

Name and address of employer	National Institute for Economic Research under Academy of Sciences of Republic of Moldova Ion Creanga str. 45, Chisinau Republic of Moldova, MD-2064
Type of business or sector	Economic Researches
Dates	2010 - 2012
Occupation or position held	Project Assistant
Main activities and responsibilities	• Elaboration of Feasibility Studies for the Joint Operational Programme Romania – Ukraine – Republic of Moldova. Elaboration of the feasibility study for Construction and Modernization in Varzaresti village of the Road (R25/1) – access to the international auto route M1 Nisporeni Rayon (5.2km), according to POC RMU 2007-2013; • Elaboration of Feasibility Studies for the Joint Operational Programme Romania – Ukraine – Republic of Moldova. • Elaboration of the feasibility study for Rehabilitation and Modernization of the Road R25, R42 Nisporeni-Ungheni (39km), according to POC RMU 2007-2013; • Elaboration of the required study, approved by National Coordination Council for Regional Development nr. 5/10 dated on 04 March, for financing the following project: “Canalization of Nisporeni city and Varzaresti, Sendreni, Grozesti counties, by Regional Development Fund”; • Elaboration of the prefeasibility and feasibility study for “Creation of an Energy Park based on Renewable energy sources in Nisporeni Rayon.
Name and address of employer	Gamistar-Com LTD, Chisinau, R.Moldova.
Type of business or sector	Consulting
Dates	2009-2005
Occupation or position held	Project Coordinator, Project Assistant, Econometrician, Consultant
Main activities and responsibilities	• Planning and organizing the activity of the department; • Taking operational and strategic decisions regarding the development of distribution network development; • Elaboration of the technical Project and construction of the First cogeneration station in CIS countries, with a total capacity of 2MW, at the Waste Water Treatment Plant territory, “Apa-Canal” Chisinau; • Elaboration of the Prefeasibility and Feasibility Study regarding the reconstruction of Waste Water Treatment Plant in Chisinau with a total capacity of 250.000m3 together with K&H Kinetic a.s, CZECH REPUBLIC; • Elaboration of the Prefeasibility Study regarding the reconstruction of Waste Water Treatment Plant in Balti with a total capacity of 41.200m3; • Elaboration of the prefeasibility study and preparation of the agreements with Local Administration of Ghenicesk, Kherson Region, Ukraine, regarding the construction of a Wind-mill farm with a total capacity of 300MWe; • Elaboration of the prefeasibility study of an Waste-to-Energy Plant, in Chisinau;
Name and address of employer	Energy Investment Group JSC, Chisinau, R. Moldova.
Type of business or sector	Designing, Consulting



Training and improvement courses

- | | |
|-------|---|
| Dates | 1. (International Business Management Institute, Berlin Germany) |
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- info* Basics of Project Management - 348013-160-407-2173
- Dates* 2. **(Chisinau, Moldova, 10th October – 7th November)** – Support to Modernization of the Energy Sector in the Republic of Moldova (**STARS**)
- info* How the principles of ISO 9001 can be applied for continuous improvement of procedures in financial institutions
- Dates* 3. **(Brussels, Belgium, 29th June – 30th June 2017)** - “Unlocking private finance for Energy Efficiency, Greener and Low-Carbon Growth in the Eastern Partnership and Central Asia”
- info* International conference “Unlocking private finance for Energy Efficiency, Greener and Low-Carbon Growth in the Eastern Partnership and Central Asia”, was co-organized by the European Commission and the OECD
- Dates* 4. **(Chisinau, Moldova, 27th March – 5th April 2017)** – Evaluation, bidding and settlement of construction works, using WinDocDeviz and DevizOnline Programme
- info* Evaluation, bidding and settlement of construction works, using WinDocDeviz and DevizOnline Programme
- Dates* 5. **(Chisinau, Moldova, 22nd January 2016)**- Training sessions for project beneficiaries from Local Public Authorities
- info* a) Implementation procedures;
b) management systems for energy efficiency measures in accordance with national and internal procedures;
c) practical examples of energy management systems,
d) how to organize energy systems at local level, what are the requirements of the local legislation, what are the tools and methods of its organization;
- Dates* 6. **(Copenhagen Centre on Energy Efficiency February 2015)**
- info* Survey on Knowledge Management System for Energy Efficiency
- Dates* 7. **(Chisinau, Moldova, October – November 2014)**
2nd Round of Formal Training Programme
for the Energy Efficiency Fund Experts (and EEA)
Organized by the TA-SPSP Energy project
beyond the ToR of the TA-SPSP Energy Project
- info* Introduction to energy efficiency; Calculations for the building envelope; Evaluation software (on-the job training); *Energy systems; Industrial energy systems; Investment appraisal-Financial analysis*; Introduction to Energy Management; Energy Management techniques
- Dates* 8. **(Chisinau, Moldova, 31 March – 9 April 2014)** – **SIDA**, Regional Training Programme on “Energy Efficiency and Planning
- info* Energy Efficiency situation and policies in Moldova; Study visit to local Good Practices; Evaluation and selection criteria used by Energy Efficiency Fund for project financing; Barriers for energy efficiency projects implementation; Lessons learned from the regional phase; organizing training and presentation courses to the participants related to :
a) Evaluation procedures in Energy Efficiency and renewables projects;
b) Contracting procedures under national and international rules;
c) Implementation procedures;
d) Post-implementation Procedures;
e) Data collection and management systems for energy efficiency measures;
f) Data storage.
- Dates* 9. **(Hammamet, Tunisia, 4-7 November 2014)** *Fifth International Forum on Energy for Sustainable Development*
- info* Co-organizers:
Government of Tunisia, United Nations Economic Commission for Europe (UNECE), United Nations Economic and Social Commission for Western Asia (ESCWA), United Nations Economic and Social Commission for Asia and Pacific (ESCAP), United Nations Economic Commission for Latin America and the Caribbean (ECLAC), United Nations Economic Commission for Africa (ECA)
- Member of panelist:

Workshop 1: Global Workshop 1: Promoting energy efficiency investments for climate change mitigation and sustainable development (cont.)

Session 4: Improved regulatory and institutional framework for energy efficiency projects

- Dates** 10. **(12 November – 05 December 2013) – SIDA**, International Training Programme on “Energy Efficiency and Planning held in KARLSDAT, SWEDEN
- info** Swedish and European Energy System; Project Management Methods; Energy Economics; Tools for Energy Efficiency; Introduction to KTH; Royal Institute of Technology (Basics of Energy and Energy Systems); Key Energy Technologies and their Energy Efficiency Potentials; Sustainable Design Green Buildings; Energy System Analysis; Sustainable Energy Systems; Gender Issues; Swedish International Development Cooperation Agency visit; Policy Measures for Energy Efficiency; Swedish Energy Agency visit; Energy Performance Contracting; the Role of the Change Agent; Energy Audit in practice. Preparation – and training modules to support the participants in defining and developing their personal Change Project
- Dates** 11. **(24-29 June 2013) GIZ** - “Energy Efficiency and Renewables: Value adding for rural areas”, PARSBERG, GERMANY
- info** (id 12.2007.8-013.15)
Energy efficiency and renewables: value adding for rural areas; Example of “Jurenergie” - citizens’ cooperative for renewable energy; Value chain functions for selected renewable energies; Climate protection and energy concept for the District of Neumarkt; communal promotion programmes for energy saving and efficiency; Solar plants on public buildings – contractual organization and finance; Biomass sources: The fuel vs. food debate - pros and cons, the ILUC effect (Indirect Land Use Change); Energy Village – energy autonomy in smaller settlements: concepts and technical implementation
- Dates** 12. **(24-31 March 2013) Study Tour with the support of UE delegation of the EE Fund to AUSTRIA, SLOVENIA AND CROATIA**
- info** Study tour programme was focused to direct discussions with officials of EE Funds, EE Agencies and related bodies from selected European countries, aimed at covering a wide range of issues that helped the EE Fund in establishing its procedures and overall enhancing of various organizational aspects in the early stage of its operations including management systems.
Visited institutions:
Climate and Energy Fund (Austria); Energy Community Secretariat; Austrian Energy Agency; ECO Fund (Slovenia); Environmental Protection and Energy Efficiency Fund (Croatia);
- Dates** 13. **(September – December 2006) K&H Kinetic a.s, CZECH REPUBLIC**
- info** Waste Water Treatment Plant management, including practical training (performing water analysis, bacterial water analysis). Deepening Knowledge in European Water regulation.

Education



Dates 2001-2005

Title of qualification awarded Bachelor in economics

Principal subjects/Occupational skills covered Economics, Banks and Stock Exchanges

Name and type of organisation providing education and training **ACADEMY OF ECONOMIC STUDIES CHISINAU, MOLDOVA**

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Understanding	Speaking	Writing
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Russian English*	Listening	Reading	Spoken interaction	Spoken production	
	Excellent	Excellent	Excellent	Excellent	Excellent
	Excellent	Excellent	Excellent	Excellent	Excellent

* Diploma of licentiate University Degree Specialization Banks and Stock Exchanges and interpreter

Computer skills and competences

	Excellent	Fair	Poor
MSOffice	*		

Problem Solving Good analytical and logical reasoning skills. Able to multi-task. Can learn skills quickly. Able to work within a group environment

Other Creative, motivated, innovative, mathematical ability, presentation skills
Driving License: B category.