



**Baker Tilly Denmark Godkendt  
Revisionspartnerselskab  
CVR-nr. 35 25 76 91**

**Copenhagen**  
Poul Bundgaards Vej 1, 1.  
2500 Valby

**Odense**  
Hjallesevej 126  
5230 Odense M

## **a-solutions A/S**

Lyskær 8A, st. th., 2730 Herlev

**CVR no. 27 04 79 47**

### **Annual report for 2023**

Adopted at the annual general meeting on 31 May 2024

DocuSigned by:

A handwritten signature in black ink that reads "Jesper".

C1E6B3BF01F14A9...  
Jesper Jarlbæk  
chairman

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## Statement by management on the annual report

The supervisory board and executive board have today discussed and approved the annual report of a-solutions A/S for the financial year 1 January - 31 December 2023.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and parent financial statements give a true and fair view of the company and the group financial position at 31 December 2023 and of the results of the group and the company operations for the financial year 1 January - 31 December 2023.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

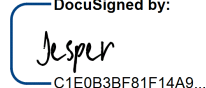
Herlev, 31 May 2024

### Executive board

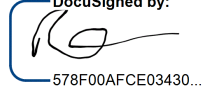
Peter Nicolai Weiss

### Supervisory board

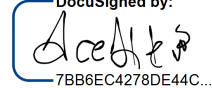
Jesper Jarlbæk  
chairman

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Peter Nicolai Weiss

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Aco Antevski

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# Independent auditor's report

## *To the Shareholders of a-solutions A/S*

### **Opinion**

We have audited the consolidated financial statements and the parent company financial statements of a-solutions A/S for the financial year 1 January - 31 December 2023, which comprise a summary of significant accounting policies, income statement, balance sheet, statement of changes in equity and notes, for both the group and the parent company. The consolidated financial statements and the parent company financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the group and the parent company's financial position at 31 December 2023 and of the results of the group and the parent company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and parent company" section of our report. We are independent of the group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Management's responsibilities for the consolidated financial statements and the financial statements**

Management is responsible for the preparation of consolidated financial statements and parent company financial statements, that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements and the parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and parent company financial statements, management is responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and parent company financial statements unless management either intends to liquidate the group or the company or to cease operations, or has no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the consolidated financial statements and parent company financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent company financial statements.

## Independent auditor's report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's and the parent company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the consolidated financial statements and parent company financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group and the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the consolidated financial statements and parent company financial statements, including the disclosures, and whether the consolidated financial statements and parent company financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient and appropriate audit evidence regarding the financial information for the group's entities or business activities to express an opinion on the consolidated financial statements. We are responsible for directing, supervising and conducting the audit of the group. We alone are responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on management's review

Management is responsible for management's review.

Our opinion on the consolidated financial statements and parent company financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

## Independent auditor's report

In connection with our audit of the consolidated financial statements and parent company financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the consolidated financial statements and parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the consolidated financial statements and parent company financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Copenhagen, 31 May 2024

**Baker Tilly Denmark**  
Godkendt Revisionspartnerselskab  
CVR no. 35 25 76 91

Morten Schwensen  
statsautoriseret revisor  
mne32172

## Company details

The company	a-solutions A/S Lyskær 8A, st. th. 2730 Herlev
	CVR no.: 27 04 79 47
	Reporting period: 1 January - 31 December 2023 Incorporated: 26 February 2003
	Domicile: Herlev
Supervisory board	Jesper Jarlbæk, chairman Peter Nicolai Weiss Aco Antevski
Executive board	Peter Nicolai Weiss
Auditors	Baker Tilly Denmark Godkendt Revisionspartnerselskab Poul Bundgaards Vej 1, 1. 2500 Valby

## Financial highlights

Seen over a 5-year period, the development of the Company may be described by means of the following financial highlights:

	<b>Group</b>				
	2023	2022	2021	2020	2019
	USD	USD	USD	USD	USD
<b>Key figures</b>					
<b>Profit/loss</b>					
Revenue	3.389.732	2.886.875	2.711.136	2.514.149	2.878.717
Gross profit	2.797.855	2.491.443	2.136.955	1.904.399	2.141.184
Profit/loss before net financials	296.511	275.209	345.969	-178.571	0
Profit/loss for the year	182.115	341.390	342.497	-279.412	-89.173
<b>Balance sheet</b>					
Balance sheet total	1.147.085	1.619.972	882.042	1.297.503	1.394.649
Equity	398.697	431.722	245.553	-51.107	228.305
Number of employees	28	29	24	30	34
<b>Financial ratios</b>					
Gross margin	82,5%	86,3%	78,8%	75,7%	74,4%
EBIT margin	8,7%	9,5%	12,8%	-7,1%	0,0%
Return on assets	21,4%	22,0%	31,7%	-13,3%	0,0%
Solvency ratio	34,8%	26,6%	27,8%	-3,9%	16,4%
Return on equity	43,9%	100,8%	352,3%	-315,4%	-32,2%
Current ratio	142,9%	136,6%	131,3%	89,1%	106,2%

The financial ratios are calculated in accordance with the CFA Society Denmark's recommendations and guidelines. For definitions, see the summary of significant accounting policies.

## Management's review

### Business review

The Company is principally engaged in delivering technology consulting and services regarding Microsoft Dynamics 365. a- solutions' strategy continues to be focused on a few selected industries and on building strong competencies around these.

a-Finteg:

It is now some time since the first edition of our a-Finteg product was launched. a-Finteg is the Integration Framework including an Accounting Rules Engine. a-Finteg was originally made for the Financial Services Industry which is characterized by running the business in Core applications that all need to be integrated with their ERP system. a-Finteg ensures that the millions of daily transactions can be booked in the General Ledger with a strong performance and that business events can be transformed to accounting transactions via the Accounting Rules Engine. During the last year, we have seen interest in a-Finteg from other industries with an IT systems architecture similar the Financial Services Industry.

a-Finteg is sold as a Software as a Service (SaaS) offering with annual invoicing based on consumption. We have in 2023 seen a significant growth in revenue from a-Finteg in line with what we saw in 2022. We expect to achieve similar growth rates on a-Finteg in 2024 and in the years to come.

Services:

We see a positive momentum and demand for a-solutions' services, our approach, and our focus on delivering high quality services. We are at the same time increasing the awareness of a-solutions further in the GCC countries.

The employee count is expected to continuously increase during the year to accommodate the higher demand for a-solutions' services. Despite tough competition on the market rates, both revenue and profit are expected to increase in 2024.

### Financial review

The group's income statement for the year ended 31 December 2023 shows a revenue of USD 3.389.732 which is a 12% Year on Year increase compared to 2022, profit after tax was in 2023 USD 182.115 compared to USD 341.390 in 2022. The lower net profit is due to tax of around USD 80k and lower financial income related to gains on currency. and the balance sheet at 31 December 2023 shows equity of USD 398.695.

This result is considered satisfactory.

### Significant events occurring after the end of the financial year

From the date of the balance sheet and until today, no subsequent events have arisen which have had an impact on the annual report.

## **Management's review**

### **Outlook**

a-solutions will continue to invest in sustainable growth, keeping the focus on the current strategy. 2024 is expected to be profitable.

### **Disclosure of treasury shares**

Information on treasury shares in the company's portfolio:

Number of treasury shares in the company's portfolio: 36.992 shares

Nominal value of treasury shares in the company's portfolio: USD 5.920

Percentage of the share capital, etc. of treasury shares in the company's portfolio: 6,7 %

Treasury shares in the Company are used in the incentive plan for the members of Executive Board and other executive officers.

## Income statement 1 January - 31 December

	Note	Group		Parent company	
		2023	2022	2023	2022
		USD	USD	USD	USD
<b>Revenue</b>		<b>3.389.732</b>	<b>2.886.875</b>	<b>902.406</b>	<b>390.725</b>
Other operating income		0	0	78.175	87.240
Direct expenses		-394.335	-267.860	-454.655	-296.787
Other external costs		-197.542	-127.572	-50.806	-57.578
<b>Gross profit</b>		<b>2.797.855</b>	<b>2.491.443</b>	<b>475.120</b>	<b>123.600</b>
Staff costs	1	-2.470.690	-2.183.017	-98.312	-144.338
<b>Profit/loss before amortisation/depreciation and impairment losses</b>		<b>327.165</b>	<b>308.426</b>	<b>376.808</b>	<b>-20.738</b>
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-30.654	-33.217	0	0
<b>Profit/loss before net financials</b>		<b>296.511</b>	<b>275.209</b>	<b>376.808</b>	<b>-20.738</b>
Income from investments in subsidiaries		0	0	-100.478	755.447
Financial income	2	9.209	87.361	27.324	93.943
Financial costs	3	-43.138	-57.224	-41.837	-525.053
<b>Profit/loss before tax</b>		<b>262.582</b>	<b>305.346</b>	<b>261.817</b>	<b>303.599</b>
Tax on profit/loss for the year	4	-80.467	36.044	-79.702	37.792
<b>Profit/loss for the year</b>		<b>182.115</b>	<b>341.390</b>	<b>182.115</b>	<b>341.391</b>
<b>Recommended appropriation of profit/loss</b>					
Proposed dividend for the year		120.000	0	120.000	0
Proposed dividend for the year		0	215.140	0	215.140
Reserve for net revaluation under the equity method		0	0	-560.367	744.484
Retained earnings		62.115	126.250	622.482	-618.233
		<b>182.115</b>	<b>341.390</b>	<b>182.115</b>	<b>341.391</b>

## Balance 31 December

	Note	Group		Parent company	
		2023	2022	2023	2022
		USD	USD	USD	USD
<b>Assets</b>					
Completed development projects		76.424	29.307	0	0
<b>Intangible assets</b>	5	<b>76.424</b>	<b>29.307</b>	<b>0</b>	<b>0</b>
Investments in subsidiaries	6	0	0	581.978	682.456
Deposits	7	1.362	1.362	0	0
<b>Fixed asset investments</b>		<b>1.362</b>	<b>1.362</b>	<b>581.978</b>	<b>682.456</b>
<b>Total non-current assets</b>		<b>77.786</b>	<b>30.669</b>	<b>581.978</b>	<b>682.456</b>
Trade receivables		491.628	1.008.169	79.722	80.738
Contract work in progress		277.369	284.771	253.416	47.204
Receivables from subsidiaries		0	0	305.861	550.726
Other receivables		21.634	74.630	5.295	7.940
Deferred tax asset		15.462	53.254	0	37.792
Prepayments		10.627	16.458	3	1.695
<b>Receivables</b>		<b>816.720</b>	<b>1.437.282</b>	<b>644.297</b>	<b>726.095</b>
<b>Cash at bank and in hand</b>		<b>252.579</b>	<b>152.021</b>	<b>0</b>	<b>82.622</b>
<b>Total current assets</b>		<b>1.069.299</b>	<b>1.589.303</b>	<b>644.297</b>	<b>808.717</b>
<b>Total assets</b>		<b>1.147.085</b>	<b>1.619.972</b>	<b>1.226.275</b>	<b>1.491.173</b>

## Balance 31 December

Note	Group		Parent company	
	2023	2022	2023	2022
	USD	USD	USD	USD
<b>Equity and liabilities</b>				
Share capital	88.600	88.600	88.600	88.600
Reserve for net revaluation under the equity method	0	0	0	560.367
Retained earnings	190.097	127.982	190.097	-432.385
Proposed dividend for the year	120.000	215.140	120.000	215.140
<b>Equity</b>	<b>398.697</b>	<b>431.722</b>	<b>398.697</b>	<b>431.722</b>
Provisions relating to investments in subsidiaries	0	0	7.738	7.738
<b>Total provisions</b>	<b>0</b>	<b>0</b>	<b>7.738</b>	<b>7.738</b>
Payables to subsidiaries	0	0	597.114	0
Other payables	0	24.665	0	24.665
<b>Total non-current liabilities</b>	<b>0</b>	<b>24.665</b>	<b>597.114</b>	<b>24.665</b>
Banks	0	290.016	0	290.015
Trade payables	112.770	47.873	25.365	19.208
Prepayments received recognised in debt	26.566	269.428	26.566	28.296
Payables to subsidiaries	0	0	0	582.386
Corporation tax	41.910	0	41.910	0
VAT and duties payables	10.582	0	0	0
Other payables	556.560	556.268	128.885	107.143
<b>Total current liabilities</b>	<b>748.388</b>	<b>1.163.585</b>	<b>222.726</b>	<b>1.027.048</b>
<b>Total liabilities</b>	<b>748.388</b>	<b>1.188.250</b>	<b>819.840</b>	<b>1.051.713</b>
<b>Total equity and liabilities</b>	<b>1.147.085</b>	<b>1.619.972</b>	<b>1.226.275</b>	<b>1.491.173</b>
Contingent liabilities				

## Statement of changes in equity

### Group

	Share capital	Retained earnings	Proposed dividend for the year	Total
	USD	USD	USD	USD
Equity	88.600	258.148	215.140	561.888
Net effect from adjustment of fundamental error	0	-130.166	0	-130.166
Adjusted equity	88.600	127.982	215.140	431.722
Ordinary dividend paid	0	0	-215.140	-215.140
Net profit/loss for the year	0	62.115	120.000	182.115
<b>Equity</b>	<b>88.600</b>	<b>190.097</b>	<b>120.000</b>	<b>398.697</b>

### Parent company

	Share capital	Reserve for net revaluation under the equity method	Retained earnings	Proposed dividend for the year	Total
	USD	USD	USD	USD	USD
Equity	88.600	560.367	-302.219	215.140	561.888
Net effect from adjustment of fundamental error	0	0	-130.166	0	-130.166
Adjusted equity	88.600	560.367	-432.385	215.140	431.722
Ordinary dividend paid	0	0	0	-215.140	-215.140
Net profit/loss for the year	0	-560.367	622.482	120.000	182.115
<b>Equity</b>	<b>88.600</b>	<b>0</b>	<b>190.097</b>	<b>120.000</b>	<b>398.697</b>

## Notes

	Group		Parent company	
	2023	2022	2023	2022
	USD	USD	USD	USD
<b>1 Staff costs</b>				
Wages and salaries	2.297.370	2.039.111	78.268	130.302
Pensions	12.953	16.523	12.953	16.523
Other social security costs	250	252	250	251
Other staff costs	160.117	127.131	6.841	-2.738
	<b>2.470.690</b>	<b>2.183.017</b>	<b>98.312</b>	<b>144.338</b>
Number of fulltime employees on average	29	29	1	1
<b>2 Financial income</b>				
Interest received from subsidiaries	0	0	6.186	16.592
Other financial income	0	11.925	0	0
Exchange gains	9.209	75.436	21.138	77.351
	<b>9.209</b>	<b>87.361</b>	<b>27.324</b>	<b>93.943</b>
<b>3 Financial costs</b>				
Interest paid to subsidiaries	0	0	14.728	14.369
Other financial costs	0	0	669	7.505
Exchange loss	43.138	57.224	26.440	41.094
Loss, write-off receivable from group entity	0	0	0	462.085
	<b>43.138</b>	<b>57.224</b>	<b>41.837</b>	<b>525.053</b>
<b>4 Tax on profit/loss for the year</b>				
Current tax for the year	42.675	1.748	41.910	0
Deferred tax for the year	37.792	-37.792	37.792	-37.792
	<b>80.467</b>	<b>-36.044</b>	<b>79.702</b>	<b>-37.792</b>

## Notes

### 5 Intangible assets

#### Group

	Completed development projects
	USD
Cost	241.715
Additions for the year	77.739
Cost	<u>319.454</u>
Amortisation	212.408
Depreciation for the year	30.622
Amortisation	<u>243.030</u>
<b>Carrying amount</b>	<b><u><u>76.424</u></u></b>

#### Special assumptions regarding development projects

Completed development projects includes the software developed by the Company.

Management has not identified any indication of impairment issues related to the carrying amount of the development projects.

Parent company	
2023	2022
USD	USD

### 6 Investments in subsidiaries

Cost	201.105	201.105
Cost	<u>201.105</u>	<u>201.105</u>
Revaluations	481.351	93.194
Profit/loss for the year	-100.478	676.430
Dividend received	0	-76.207
Reversal of revaluations of assets disposed presented as liabilities	0	7.738
Equity investments with negative net asset value amortised over receivables	0	-219.804
Revaluations	<u>380.873</u>	<u>481.351</u>
<b>Carrying amount</b>	<b><u><u>581.978</u></u></b>	<b><u><u>682.456</u></u></b>

## Notes

### Group

Investments in subsidiaries are specified as follows:

Name	Registered office	Ownership interest	Equity	Profit/loss for the year
a-solutions DMCC	United Arab Emirates	100%	564.806	-99.145
a-solutions West Africa	Nigeria (dormant)	100%	17.180	-1.333

### 7 Fixed asset investments

#### Group

	Deposits
	USD
Cost	1.362
Cost	1.362
<b>Carrying amount</b>	<b>1.362</b>

## Notes

	Group		Parent company	
	2023	2022	2023	2022
	USD	USD	USD	USD
<b>8 Contingent liabilities</b>				
Rent and lease liabilities	20.422	20.422	-	-
	<b>20.422</b>	<b>20.422</b>	<b>-</b>	<b>-</b>

## Accounting policies

The annual report of a-solutions A/S for 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B, as well as provisions applying to reporting class C entities.

The accounting policies applied are consistent with those of last year.

The financial statements are presented in USD as the Company's most significant transactions are settled in USD. At the balance sheet date, the DKK/USD exchange rate was 6.7447 (2022: 6.9722).

### Correction of material errors concerning previous years.

Until 2022, revenue generated from the sale of Company's own software licenses was recognised at the point of sale. The company has determined that it is more appropriate to recognise such revenue over the term of the licenses, as a result of which there is a prior year restatement as detailed below:

Figures for 2022 Parent:

Revenue -65.576  
 Income from investments in subsidiaries -79.016  
 Deferred tax (PnL) 14.426  
 Profit/loss after tax -51.150 USD  
 Other payables 65.576  
 Deferred tax -14.426  
 Balance 51.150 USD  
 Equity -130.166 USD.

Figures for 2022 Group:

Revenue -323.3276  
 Cost of revenue 229.854  
 Deferred tax (PnL) 14.426  
 Profit/loss after tax -158.064 USD  
 Other payables 144.592  
 Deferred tax -14.426  
 Balance 51.150 USD  
 Equity -130.166 USD

### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the group's and the parent company's and the value of the asset can be measured reliably.

## Accounting policies

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the group's and the parent company's and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

### Consolidated financial statements

The consolidated financial statements comprise the parent company a-solutions A/S and subsidiaries in which the parent company, directly or indirectly, holds more than 50% of the voting rights or otherwise has a controlling interest. Entities in which the Group holds between 20% and 50% of the voting rights and over which it exercises significant influence, but which it does not control, are considered participating interests or associates, cf. the group chart.

The consolidated financial statements are prepared as a consolidation of the parent company's and subsidiaries' financial statements by aggregating uniform accounting items. On consolidation, intra-group income and expenses, holdings of shares, intra-group balances and dividends as well as realised and unrealised gains and losses on intra-group transactions are eliminated.

Investments in subsidiaries are set off against the proportionate share of the subsidiaries' fair value of net assets and liabilities at the acquisition date.

## Accounting policies

### Income statement

#### Revenue

The Company has chosen IFRS 15 as interpretation for revenue recognition.

Income from the sale of licences is recognised in revenue when the most significant rewards and risks have been transferred to the buyer and provided the income can be measured reliably and payment is expected to be received.

Income from the rendering of services is recognised as revenue as the services are rendered. Accordingly, revenue corresponds to the market value of the services rendered during the year (percentage-of-completion method).

Income from contract work is recognised as revenue at the time of delivery and the transfer of the risk to the buyer.

Revenue from Company's own software licenses sold and implementation services provided is recognised over a period of time, as the services are provided to the customer as the Company has determined that it acts as a principal with regard to such sales.

Revenue from sale of Microsoft licenses is recognised at the time of sale as the Company has determined that it acts as an agent with regard to such sales.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

#### Direct expenses

Direct expenses are consumables used in generating the year's revenue.

#### Other operating income

The item Other operating income includes items of a secondary nature relative to the company's activities, including gains on the sale of intangible assets and items of property, plant and equipment, operating losses, indemnities relating to operating losses and conflicts as well as payroll refunds. Indemnities are recognised when it is more probable than not that the company is going to be indemnified.

#### Other external costs

Other external costs include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees.

## Accounting policies

### Depreciation, amortisation and impairment of intangible assets and property, plant and equipment

Amortisation, depreciation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial year. Net financials include interest income and expenses, financial expenses relating to finance leases, realised and unrealised capital/exchange gains and losses on securities, liabilities and foreign currency transactions, amortisation of financial assets and liabilities and surcharges and allowances under the Danish Tax Prepayment Scheme, etc.

### Income from investments in subsidiaries, associates and participating interests

A proportionate share of the underlying entities' profit/loss after tax is recognised in the income statement according to the equity method. Shares of profit/loss after tax in subsidiaries are presented as separate line items in the income statement. Full elimination of intra-group gains/losses is made for equity investments in subsidiaries.

### Tax on profit/loss for the year

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The Company and its Danish group entities are jointly taxed. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

## Accounting policies

### Balance sheet

#### Intangible assets

*Development projects, patents and licences*

Development costs comprise expenses, salaries and amortisation directly or indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are identifiable and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development costs that are recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses. On completion of a development project, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is usually 3-5 years.

Gains and losses on the sale of intangible assets are recognised in the income statement under "Other operating income" or "Other operating expenses", respectively. Gains and losses are calculated as the difference between the selling price less selling expenses and the carrying amount at the time of sale.

#### Tangible assets

Items of plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers and wages.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

Fixtures and fittings, other plant and equipment	3-5 years
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The useful life and residual value are re-assessed annually. A change is accounted for as an accounting estimate, and the impact on amortisation/depreciation is recognised going forward.

Gains and losses on the sale of items of property, plant and equipment are calculated as the difference between the selling price, less costs to sell, and the carrying amount at the time of sale. Gains or losses on the sale of items of property, plant and equipment are recognised in the income statement under other operating income or other operating expenses, respectively.

## Accounting policies

### **Leases**

The Company has chosen IAS 17 as interpretation for classification and recognition of leases. Leases that do not transfer substantially all the risks and rewards incident to the ownership to the Company are classified as operating leases. Payments relating to operating leases and any other rent agreements are recognised in the income statement over the term of the lease. The Company's aggregate liabilities relating to operating leases and other rent agreements are disclosed under "Contingent liabilities".

### **Investments in subsidiaries, associates and participating interests**

Investment in subsidiaries, associates and participating interests are measured at cost. If cost exceeds the recoverable amount, a write-down is made to this lower value.

### **Impairment of fixed assets**

The carrying amount of intangible assets, investments in subsidiaries and property, plant and equipment is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

### **Receivables**

Receivables are measured at amortised cost.

The Company has chosen IAS 39 as interpretation for impairment of financial receivables.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

### **Contract work in progress**

Contract work in progress is measured at the selling price of the work performed. The selling price is measured by reference to the stage of completion at the balance sheet date and the expected aggregate income from the individual work in progress. The stage of completion is determined as the share of the expenses incurred relative to the expected total expenses for the individual work in progress.

Where the selling price of work in progress cannot be estimated reliably, the selling price is measured at the lower of costs incurred and net realisable value.

## Accounting policies

The individual work in progress is recognised in the balance sheet under receivables or payables. Net assets comprise the sum of work in progress where the selling price of the work performed exceeds invoicing on account. Net liabilities comprise the sum of work in progress where invoicing on account exceeds the selling price.

Selling costs and costs incurred in securing contracts are recognised in the income statement as incurred.

### Prepayments

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

### Equity

#### Treasury shares

Purchases and sales of treasury shares are taken directly to equity under "Retained earnings".

#### Reserve for net revaluation according to the equity method

The net revaluation reserve according to the equity method includes net revaluations of investments in subsidiaries relative to cost. The reserve can be eliminated in case of losses, realisation of investments or a change in accounting estimates. The reserve cannot be recognised at a negative amount.

#### Income tax and deferred tax

As management company, a-solutions A/S is liable for payment of the subsidiaries' corporate income taxes to the tax authorities.

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively. Deferred tax is measured at net realisable value.

Adjustment is made to deferred tax resulting from elimination of unrealised intra-group profits and losses.

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax adjustments resulting from changes in tax rates are recognised in the income statement, with the exception of items taken directly to equity.

Deferred tax assets, including the tax base of tax losses allowed for carry forward, are measured at the value to which the asset is expected to be realised, either as a set-off against tax on future income or as a set-off against deferred tax liabilities within the same legal tax entity. Any deferred net tax assets are measured at net realisable value.

## Accounting policies

### Liabilities

Financial liabilities are recognised on the raising of the loan at the proceeds received net of transaction costs incurred. On subsequent recognition, the financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest method. Accordingly, the difference between the net proceeds and the nominal value is recognised in the income statement over the term of the loan.

Mortgage debt is thus measured at amortised cost, which for cash loans corresponds to the outstanding debt. For bond loans, amortised cost corresponds to an outstanding debt calculated as the underlying cash value of the loan at the time of borrowing, adjusted by amortisation of the value adjustment of the loan at the time of borrowing.

Financial liabilities also include the capitalised residual finance lease commitment.

Other liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income for financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

### Foreign group entities

Foreign subsidiaries are considered separate entities. Items in such entities' income statements are translated at an average exchange rate for the month, and balance sheet items are translated at closing rates. Foreign exchange differences arising on translation of the opening equity of foreign subsidiaries to closing rates and on translation of the income statements from average exchange rates to closing rates are taken directly to equity.

## Accounting policies

### Financial Highlights

Definitions of financial ratios.

Gross margin ratio	$\frac{\text{Gross Profit} \times 100}{\text{Revenue}}$
EBIT margin	$\frac{\text{Profit/loss before financials} \times 100}{\text{Revenue}}$
Return on assets	$\frac{\text{Profit/loss before financials} \times 100}{\text{Average assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$
Current ratio	$\frac{\text{Current assets total} \times 100}{\text{Short-term liabilities}}$

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## Morten Søndergaard Schwensen

BAKER TILLY DENMARK GODKENDT REVISIONSPARTNERSELSKAB CVR:  
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