Cover Letter

Ref: GCIP Moldova

Job title: Local Consultant. Financial consultant.

Project title: Clean technology innovation programme for SMEs and start-ups in the Republic of

Moldova (GCIP Moldova)".

Dear Sirs,

This Cover Letter is regarding Terms of Reference for Local Consultant, namely Financial Consultant to support Clean technology innovation programme for SMEs and startups of the GCIP Moldova project.

The role is very appealing to me, and I believe that my strong technical experience and education make me a highly competitive candidate for this position.

Currently, doing my PhD in economics at the Technical University of the Republic of Moldova, and I have completed a master degree program on "Economic Policies in International Affairs" at the Free International University of Moldova, in 2016. Also, I studied at the European Academy of Diplomacy in Poland specializing in "International Organizations" and successfully completed Knowledge Co-Creation Program on "Developed Market Oriented Export Promotion Strategy" organized by the Japan International Cooperation Agency in collaboration with Pacific Resource Excange Center (PREX).

My professional activity, for around 8 years is focused on the investment attraction and specifically I carried out responsibilities related to external representation and international cooperation as well as fulfilling duties on budget planning and financial reporting.

As Deputy Administrator of the "Balti" Free Economic Zone, for around 3 years, I carried out 3 complex projects funded by international donors and the state budget for the Local Supplier Development Program, connecting companies with educational-academic institutions and research organizations and promoting innovative technologies in the engineering sector of the Republic of Moldova. The implemented projects covered all components and activities of the complex projects, meaning: Analysis, Development and Public consultation of the Legal Framework, Institutional capacity building activities, Visibility and Communication activities, and I was involved in managing of these projects in all Phases of the Project Management Life Cycle.

Relating to my experience in similar positions and works, I have experience in the projects implemented by German International Cooperation Agency (GIZ) and USAID.

In 2018 I managed activities of the Association of Employers from the Manufacturing Industry (APIUS) projects on "Enhance the competitiveness of Moldova's light manufacturing sector" funded by USAID and Sweden.

Starting with 2022, I was contracted by GIZ Moldova as Project Assistant to participate in implementation of the "Support to Vocational Education and Training in the Field of Green

Economy Project" that aims to strengthen cooperation, to stimulate innovation and competitiveness of the educational-academic institutions and research organizations that would in turn increase the Moldovan engineering industry potential.

During 2018-2019 when I worked for the Ministry of Economy, I was involved in normative and legislative acts elaboration in the field of investment promotion and elaboration of policy proposals in the field of promoting the country's image.

I am very grateful for the time you have taken to consider my application and look forward to hearing from you soon.

I confirm my availability to present all copies of all my diplomas mentioned in the Work History Form and a detailed description of all projects mentioned in this Cover Letter.

Please do not hesitate to contact me at <u>dorina.margine@gmail.com</u> if you have any questions about my application.

Kind regards,
Dorina MARGINE

\$5.09.2023