

**PROFILE**

- Organization and development of the small business in Moldova from 1994, including rural areas.
- Big experience in implementing International projects USAID (NEWBIZNET, BIZPRO) more than 5 years and “New perspectives for Women” Project, Winrock International (USAID) 1,5 year, in implementing of Canada Fund, Soros Foundation, UNDP-Moldova, Global Fund for Women, Gender Task Force (GTF), South East European Centre for Entrepreneurial Learning (SEECEL) and OSCE Grants.
- Good contacts with the local Government structures in the regions of Moldova, with National Confederation of Employers of the Republic of Moldova and the Chamber of Commerce and Industry of Moldova;
- The founder of the Business Support Center “PRO-BIZNET” Ltd (Oct 1997), ONG Women Association “International Center for Advancement of Women in Business ICAWB “(Sept 1999), Resource Center (June 2004), the Network of Women BAs in Moldova (March 2010) and the National Platform of Women of Moldova (April 2016).
- Advanced experience in education of basic entrepreneurship and organization of own business. Took direct part in education of 7300s of women in Moldova.
- Good skills in organizing and conducting various researches.
- Good skills in organization of conducting different trainings, seminars, presentations, round tables and conferences, as well as International ones.
- Advanced knowledge of Microsoft Office programs as Microsoft Word, Excel, Power Point and Internet

**RELEVANT EXPERIENCE:**

01/2006 – present	<b>Chairperson of Board</b> of the International Center for Advancement of Women in Business ICAWB, NGO
10/2008 –present	<b>Director of the Business School</b> , Business Support Center “PRO-BIZNET” Ltd,
01/2006 - 10/2008	<b>Manager</b> , Business Support Center “PRO-BIZNET” Ltd
09/2004 – 01/2006	<b>Deputy Director</b> , “New perspectives for Women” Project (Prevention of Trafficking in Women), Winrock International (USAID)
07/2001 – 09/2004	<b>Business Skills Advisor BIZPRO-Moldova Project</b> (DAI/USAID)
10/1999 –07/2001	<b>Director</b> , Business Support Center "PRO-BIZNET" Ltd
10/1996 –10/1999	<b>Training manager, Director of the Business School</b> , NEWBIZNET Project (DAI / USAID)
03/1996-10/1996	<b>Director of the Business School «INEX»</b> (JSC) Union of investors and exporters of the Republic of Moldova.
12/1993-03/1996	<b>Director of the Business School of «BASARABICA - M» Corporation</b> (JSC)
08/1989-12/1993	<b>Chief of Human Resources Department</b> , Scientific-Industrial Association «Mezon»

**OTHER WORKING EXPERIENCE:**

Business trainer and business consultant:

2013 - present	The trainer and the chairperson of the examination committee in the “School of trainers” of the Chamber of Commerce and Industry of the Republic of Moldova;
2008 - present	Business trainer of the Chamber of Commerce and Industry of the Republic of Moldova (management and motivation, human resource management, time-management, effective sales techniques, women leadership);
02/ 2017- 07/ 2018	The coordinator of the training program of the "Business Academy for Women" project implemented by the Organization for Small and Medium Enterprises Sector Development (ODIMM) with the support of the European Union

05/2016-09/2019	The Short Term Expert of the Project: "TA to Support the Implementation of DCFTA Process in Moldova"
2015 - 2016	Business trainer of the Center for Entrepreneurial Education and Business Support (CEDA) (management of business skills);
2015 - 2016	Business trainer of the International Organization for Migration in Moldova (Enhancing knowledge and capacities of civil society representatives on developing, implementing projects and economic empowerment programs);
02/2013-06/2013	The organizer of the online women's entrepreneurship research in the Republic of Moldova in the framework of the project: «Women Entrepreneurship – a job creation engine for South East Europe” (by order South East European Centre for Entrepreneurial Learning (SEECLE) and Gender Task Force (GTF))
09/2009-08/2012	Expert independent of the Chamber of Commerce and Industry of the Republic of Moldova

## CERTIFICATES

- 06/1997 The International certificate of the trainer with the right of teaching of course: «Management of Business Skills», MAS International Inc./DAI/USAID
- 01/2009 & 10/2010 The certificate of the trainer with right of teaching of course: “Interactive form for teaching the adults”, part 1 and part 2, Chamber of Commerce (Potsdam, Germany) and Ost-Ausschuss der Deutschen Wirtschaft

## EDUCATION:

- 1966-1971 Chisinau Polytechnic Institute, Electrophysical faculty, specialty «Automation and telemechanics» (Diploma III № 479791, June 30, 1971)

## CONFERENCES AND TRAINING COURSES ATTENDED:

28/6-1/07 2017	Training for Trainers (TOT) "Development of trainer's skills", Organization for Development Small and Medium-Sized Enterprises (ODIMM), Chisinau
10-11/ 2016	Study Visit to Sweden and the Åland Islands -"Enhancing the capacity of the national and local small and medium-sized enterprises (SME) support structures to comprehensively cater for the needs of returning migrant workers entrepreneurs", IOM, Mission to Moldova
05/2016-06/2016	Training for Trainers (TOT) Public Private Dialogue Network, East Invest and Chamber of Commerce of the Moldova, Chisinau
11-12/ 2015	Study Visit to the Republic of Ireland – "Enhancing the capacity of the national and local small and medium enterprises (SME) support structures to comprehensively cater for the needs of returning migrant workers entrepreneurs", IOM, Mission to Moldova
11/2014	Study tour "Business Development in Cyprus", Cyprus (UNDP-Moldova)
04/2014	Women Entrepreneurship Trade Fair, Dubrovnik, Croatia
02/2014	Conference: "Women Entrepreneurship Best Practices", Istanbul, Turkey
09/2012	Conference: "Women Entrepreneurship – a job creation engine for SEE", Zagreb, Tuhej, Croatia
03/2011-04/2011	"Reforming the professional/vocational educational system in the Republic of Moldova" training, Magdeburg, Germany, part 2
11/2010	Trainer of Trainers (TOT) (IHK), Chamber of Commerce (Potsdam, Germany) and Ost-Ausschuss der Deutschen Wirtschaft (Chisinau, Moldova)
11/2009-12/2009	"Reforming the professional/vocational educational system in the Republic of Moldova" training, Magdeburg, Germany, part 1

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01/2009	TOT (IHK), Chamber of Commerce (Potsdam, Germany) and Ost-Ausschuss der Deutschen Wirtschaft (Chisinau, Moldova)
12/2006	Conference-seminar: "The impact of HIV/AIDS in the world of work", ILO (Chisinau, Moldova)
07/2005	TOT Training: "Balent's group", Winrock International, (Chisinau, Moldova)
05/2005	TOT Training: "The Trainer Standards" , Winrock International, (Chisinau, Moldova)
04/2005	CEDAW Tool Training, ABA/CEELI, (Chisinau, Moldova)
03/2005	M&E Training, Profiting Non – Profits (USA), Chisinau
07/2003	"Women's Business Associations and Women's Entrepreneurship", BIZPRO-Moldova/DAI/USAID and Winrock International, Chisinau, (Certificate 28.07.2003)
06/2003	Training at the course: "Consulting for Business Service Providers (BSPs)", BIZPRO-Moldova/DAI/USAID and Winrock International, Chisinau
05/2002	Training at the course: " Women's Business Associations: Perspectives for Development", BIZPRO-Kiev/DAI/USAID, Kiev, (Certificate 24.05.2002)
11/2000	Training at the course: "Intensive Course of Management of Small and Middle Enterprises", Japan Center in Ukraine (Chisinau, Moldova) (Certificate №885M, 1.12.2000)
04/1999	Training at the course: " Women Traffic and its struggling ", Winrock Int. and NGO "Civic Initiatives " (Chisinau, Moldova)
05/1998	Training at the course: " Practice and procedure of standard business ", SIBLEY International/ USAID, (Kiev, Ukraine)
02/1997	Training on preparation of trainers at the course: «Management of business skills», MAS International Inc./DAI/USAID, (Chisinau, Moldova)
02/1997	Training: "How to organize a business", MAS International Inc./DAI/USAID (Chisinau, Moldova)
10/1990	Improvement of professional skills at the School of small business, section: «Small enterprises" (Moscow, Russia)

LANGUAGES: Russian-native, Romanian-satisfactorily, English - first level