

PRICE SPECIFICATION

*[This table will be completed by the Tenderer in columns 5,6,7,8 and 11 if necessary
and by the NBM – in columns 1,2,3,4,9,10]*

Tender number: ocds-b3wdp1-MD-1771242899805 from 16 Feb 2026
Object of the procurement: Implementation services of IT solutions for banking operations and enterprise resource management (licenses, implementation services, and warranty services)

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
1	2	3	4	5	6	7	8	9	10	11
	Services and Goods									
<i>Lot 1: Implementation services of the IT solution for banking operations (licenses, implementation services and warranty services)</i>										
48422000-2	Licenses for the IT solution for banking operations (CBS), including 1 year of manufacturer support	license	1	820 000 EUR		820 000 EUR		The quantity will be determined in the tendering process, based on the data provided in Annex no. 9 of this Specification. The detailed breakdown of the quantity and price of the licences shall be mandatorily included by the Tenderer in Annex No. 4 „TCO”, Table No. 2.		800 000 EUR

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								<p>Deadline for delivery: according to implementation needs, but no earlier than the acceptance of the Go-live phase of the solution/group of modules/module (as applicable).</p> <p><i>Note:</i> The licenses and one year of standard support from the manufacturer will become active from the date of acceptance of the Go-live phase of the solution or the last Go-live phase of the module groups/module (as applicable).</p> <p><i>In case of license activation until the date of acceptance of the Go-live phase of the solution/module group/module (as applicable), all costs incurred by the license</i></p>		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								<i>manufacturer during the implementation period will be borne by the Tenderer.</i>		
48422000-2	Complementary licenses for running CBS (excluding operating system licenses), including 1 year of standard support from the manufacturer	license	1	12 000 EUR		12 000 EUR		The quantity will be determined in the tendering process, based on the data provided in Annex no. 9 of this Specification. The detailed breakdown of the quantity and price of the licences shall be mandatorily included by the Tenderer in Annex No. 4 „TCO”, Table No. 3.		12 000 EUR

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								<p>Deadline for delivery: according to implementation needs, but no earlier than the acceptance of the Go-live phase of the solution/group of modules/module (as applicable).</p> <p>Note: The licenses and one year of standard support from the manufacturer will become active from the date of acceptance of the Go-live phase of the solution or the last Go-live phase of the module groups/module (as applicable).</p> <p><i>In case of license activation until the date of acceptance of the Go-live phase of the solution/module group/module (as applicable), all costs incurred by the license</i></p>		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								<i>manufacturer during the implementation period will be borne by the Tenderer.</i>		
722124 22-3	Implementation services of the IT solution for banking operations (CBS)	serv.	1	980 000 EUR		980 000 EUR		<p>Deadline for delivery: according to Tenderer's proposal, approximately 18-24 months (from the moment of project initiation until the final acceptance of the solution). The detailed technical conditions are described in Annex no. 5 (Requirements)</p> <p><i>Note: To ensure efficient implementation (synchronization of dependencies related to the implementation of the two lots), the contracting authority reserves the right to postpone the implementation of any offered lot, with a total term of up to 3 months.</i></p>		980 000 EUR

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
79633000-0	Training services related to the IT solution for banking operations (CBS)	serv.	1	8 000 EUR		8 000 EUR		Detailed technical conditions are described in Annex no. 5 of the Specifications (Requirements)		8 000 EUR
72267000-4	Warranty services (maintenance and support) related to the IT solution for banking operations	month	12	25 000 EUR		300 000 EUR		According to the detailed technical conditions described in Annex no. 5 of this Specification (Requirements), for 12 months from the date of final acceptance of the solution.		300 000 EUR
72212422-3	Services for additional developments and change requests	man-hour	2000	50 EUR		100 000 EUR		Additional developments and change requests will be counted by man-hours of work effort and will not exceed the volume of 2000 hours and will be paid based on the effective used volume.		100 000 EUR
72000000-5	Solution integration services	serv.	1	200 000 EUR		200 000 EUR		According to the detailed technical conditions are described in Annex no. 5 of the Specifications (Requirements)		200 000 EUR

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								<i>Note: The Tenderer will indicate separately the cost for integration services with the solution offered in the other lot.</i>		
	Total lot 1									2 400 000 EUR
Lot 2: Implementation services of the IT solution for enterprise resource management (licenses, implementation services, and warranty services)										
48422000-2	Licenses for the IT solution for enterprise resource planning (ERP), including 1 year of manufacturer support	unit	1					<p>The quantity will be determined in the tendering process, based on the data provided in Annex no. 9 of this Specification.</p> <p>The detailed breakdown of the quantity and price of the licences shall be mandatorily included by the Tenderer in Annex No. 4 „TCO”, Table No. 2.</p> <p>Deadline for delivery: according to implementation needs, but no earlier than the acceptance of the Go-live phase of the</p>		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								<p>solution/group of modules/module (as applicable).</p> <p><i>Note:</i> The licenses and one year of standard support from the manufacturer will become active from the date of acceptance of the Go-live phase of the solution or the last Go-live phase of the modules groups/module (as applicable).</p> <p><i>In case of license activation until the date of acceptance of the Go-live phase of the solution/module group/module (as applicable), all costs incurred by the license manufacturer during the implementation period will be borne by the Tenderer.</i></p>		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
48422000-2	Complementary licenses for running ERP (excluding operating system licenses), including 1 year of standard support from the manufacturer	unit	1					<p>The quantity will be determined in the tendering process, based on the data provided in Annex no. 9 of this Specification.</p> <p>The detailed breakdown of the quantity and price of the licences shall be mandatorily included by the Tenderer in Annex No. 4 „TCO”, Table No. 3.</p> <p>Deadline for delivery: according to implementation needs, but no earlier than the acceptance of the Go-live phase of the solution/group of modules/module (as applicable).</p> <p><i>Note:</i> The licenses and one year of standard support from the manufacturer will become active from the</p>		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								<p>date of acceptance of the Go-live phase of the solution or the last Go-live phase of the modules groups/module (as applicable).</p> <p><i>In case of license activation until the date of acceptance of the Go-live phase of the solution/module group/module (as applicable), all costs incurred by the license manufacturer during the implementation period will be borne by the Tenderer.</i></p>		
722124 22-3	Implementation services of the IT solution for enterprise resource planning (ERP)	serv.	1					<p>Deadline for delivery: according to the Tenderer's proposal, approximately 15-18 months (from the moment of project initiation until the final acceptance of the solution).</p>		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
								The detailed technical conditions are described in Annex no. 5 (Requirements) <i>Note: To ensure efficient implementation (synchronization of dependencies related to the implementation of the two lots), the contracting authority reserves the right to postpone the implementation of any offered lot, with a total term of up to 3 months.</i>		
796330 00-0	Training services related to the IT solution for enterprise resource planning (ERP)	serv.	1					Detailed technical conditions are described in Annex no. 5 of the Specifications (Requirements)		
722670 00-4	Warranty services (maintenance and support) related to the IT solution for enterprise resource planning (ERP)	month	12					According to the detailed technical conditions described in Annex no. 5 of this Specification (Requirements), for 12 months from the date of final acceptance of the solution.		

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
722124 22-3	Services for additional developments and change requests	man-hour	1000					Additional developments and change requests will be counted by man-hours of work effort and will not exceed the volume of 1000 hours and will be paid based on the effective volume used.		
720000 00-5	Solution integration services	serv.	1					According to the detailed technical conditions are described in Annex no. 5 of the Specifications (Requirements) <i>Note: The Tenderer will indicate separately the cost for integration services with the solution offered in the other lot.</i>		
	Total lot 2									
	TOTAL									2 400 000 EUR

The Tenderer must submit its tender on a mandatory basis for all items within the lot. Failure to complete at least one item within the lot shall result in the rejection of the tender.

Signed: _____ Name: Miroslav Švabis _____ Position: Director

CPV Code	Name of services / goods	Units	Indicative quantity	Unit price (without VAT)	Unit price (with VAT)	Amount (without VAT)	Amount (with VAT)	Deadline for performance/delivery	Budget classification (IBAN)	Discount %
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Tenderer: Forbis, UAB Address: Tuskulenu st. 33C-61, LT-09219 Vilnius, Lithuania

Annex no. 3
to The Specifications

DETAILED FINANCIAL TENDER FOR IMPLEMENTATION SERVICES

!!!IMPORTANT: The pricing structure of the tender must be proportional and justified in relation to the technical complexity, workload, and resources required for each project phase/task. The Tenderer shall mandatorily provide a detailed price breakdown by phases/modules, in accordance with the tables below, including a description of activities, an estimate of the workload, and the justification of the price corresponding to each phase/module.

If the price breakdown indicates a disproportionate or economically unjustified distribution in relation to the actual complexity of the phases/tasks/modules, and the Tenderer does not provide convincing clarifications, the tender may be deemed non-compliant and shall be rejected.

The cumulative value of the analysis and design phases may not exceed 20% of the total value of the implementation services (disproportionate distribution), unless the Tenderer demonstrates, through detailed technical and economic justifications, the objective necessity of such a weighting.

1. Table: Cost by personnel category

[Cost by personnel category – includes the effort and fees related to the personnel categories in the team proposed by the Tenderer, according to the proposed grouping by the Tenderer. One category must be project management. Please indicate the personnel categories and the effort/fees related to

each category, including the proportion related to on-site work (at the NBM headquarters). All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted tender, excluding VAT.]

Personnel category	Estimated man-hours (total)	Estimated number of man-hours of on-site work	Rate per man-hour (fees, EUR)	Total amount price (fees, EUR)
Project manager	1 038	248	100	103 800
Solution architect	2 682	0	120	321 840
Business analyst	2 814	928	90	253 260
Instructor	392	314	60	23 520
Software Developer	3 840	0	90	345 600
Testing team leader	400	100	70	28 000
Security expert	392	0	100	39 200
Quality assurance expert	685	68	80	54 780
Reserve, various positions	200		90	18 000
Total	12 443	1 658		1 188 000

2. Table: Cost per tasks

[Cost per task – includes the fees related to the personnel categories and the project tasks (project phases as described by the Tenderer – e.g. Analysis and design, Construction, Testing, Migration, etc.). It is necessary to specify the corresponding fees for each category of personnel and the main project tasks, as well as the proportion of on-site work (at the NBM headquarters). All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted tender, excluding VAT. *If the Tenderer applies the Agile implementation method, it will include in the respective table, the costs related to the tasks per modules/groups of modules to be implemented.

Task	Total number of man-hours		Estimated total man-hours on site per task/module		Personnel category														Total amount (fees, EUR)		
					Project Manager		Solution architect		Business analyst		Instructor		Software Developer		Testing team leader		Security expert			Quality assurance expert	
					man-hours	EUR	man-hour	EUR	man-hour	EUR	man-hour	EUR	man-hour	EUR	man-hour	EUR	man-hour	EUR		man-hour	EUR

Business Analysis	1 366	342	123	100	203	120	924	90	0	60	0	90	0	70	78	100	38	80	130 660
Design	955		112	100	620	120	170	90	0	60	0	90	0	70	22	100	31	80	105 580
Build	6 916		576	100	1 640	120	930	90	0	60	3 400	90	0	70	70	100	300	80	675 100
Testing	1 779	534	40	100	159	120	340	90	240	60	280	90	320	70	160	100	240	80	150 880
Training	121	109	3	100	0	120	18	90	96	60	0	90	0	70	0	100	4	80	8 000
Go-Live	942	236	180	100	60	120	320	90	40	60	160	90	80	70	62	100	40	80	85 800
Reserve	200			100		120		90		60		90		70		100		80	18 000
Documentation	164		4	100	0	120	112	90	16	60	0	90	0	70	0	100	32	80	13 980

3. Table: Other costs

[Structure of other costs – includes all costs except personnel costs and costs per tasks. Please indicate all cost components and their associated value. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer, excluding VAT.]

Note: The structure indicated in the table below is indicative and illustrates the minimum information to be provided. The Tenderer may adjust/complete/develop this structure to illustrate the costs corresponding to the elements of the technical offer.

Elements	Cost (EUR)	Estimated quantity	Remarks	Total amount (EUR)
Experts' business trip per day	NA	NA	As per tender requirements, all personnel expenses are included in the price	NA
Expenses, taxes, duties, excise duties				
Other expenses				

4. Table: Cost per deliverables

[Cost per deliverables – includes the cost per main deliverables of the project mentioned in Annex no. 5 of The Specifications. Please indicate the corresponding fees per each main deliverable. The list of deliverables can be completed according to the technical offer of the Tenderer. If the Tenderer applies the Agile implementation method, it will include in the respective table, the costs related to the deliverables for modules/groups of modules to be implemented. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer, excluding VAT.]

Deliverable/module (groups of modules)	Cost per deliverable/module (module groups) (EUR fees)
Business Analysis	130 660

Deliverable/module (groups of modules)	Cost per deliverable/module (module groups) (EUR fees)
Design	105 580
Build	675 100
Testing	150 880
Training	8 000
Go-Live	85 800
Reserve	18 000
Documentation	13 980
Total	1 188 000

5. Table: Cost of integration services

[Cost of integration services – includes the costs incurred by the Tenderer for integrating the offered solution with the solution from the other lot. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer.]

Lot I: Services for the implementation of the IT solution for banking operations (licenses, implementation services, and warranty services)		Lot II: Services for the implementation of the IT solution for enterprise resource management (licenses, implementation services, and warranty services)		Total cost of integration services (EUR/MDL/USD)
Integration with the solution offered in Lot 2	Integration with third-party solutions	Integration with the solution offered in Lot 1	Integration with third-party solutions	
100 000	100 000	0.00	0.00	200 000

6. Table: Cost of implementation per module

[Cost per module – includes the costs incurred by the Tenderer for the implementation of each module of the offered solution. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer.]

Name of the module part of the offered solution	Cost (EUR)
Forbis banking system	980 000
Total cost modules:	980 000

Signed: _____ Name: Miroslav Švabis _____ Position: Director

Tenderer: Forbis, UAB Address: Tuskulenu st. 33C-61, LT-09219 Vilnius, Lithuania

TOTAL COST OF OWNERSHIP (TCO)

The form is dedicated to the Tenderer's response to the financial offer requirements as described in Annex no. 5 (Requirements) of The Specifications, being intended to describe the components of the Total Cost of Ownership (TCO). The form is structured as follows:

Table 1: TCO summary – [the table that aggregates the cost components, detailed in the other tables below in this form, including for a period of 5 years after the warranty period (one-time and recurring costs).]

Note: This table will be completed by the Tenderer separately for each lot and the indicated amounts will be without VAT

Total cost of ownership (TCO)

No	Name	Period under contract	Year 2	Year 3	Year 4	Year 5	Year 6	TOTAL, without VAT (EUR)
1	Licenses for the offered IT solution * (including one year of manufacturer support)	800 000	n/a	n/a	n/a	n/a	n/a	800 000
2	Standard support from the manufacturer for offered software licenses, after the first year of warranty period**	n/a	144 000	144 000	144 000	144 000	144 000	720 000
3	Complementary licenses required to run the offered IT solution (including one year of support)	12 000	n/a	n/a	n/a	n/a	n/a	12 000
4	Support for complementary licenses required to run the offered IT solution after the first year of warranty**	n/a	2 000	2000	2000	2000	2000	10 000
5	Implementation services of the IT solution	1 180 000	n/a	n/a	n/a	n/a	n/a	1 180 000
6	Training services	8 000	n/a	n/a	n/a	n/a	n/a	8 000
7	Warranty services related to implementation services of the offered software solution	300 000	n/a	n/a	n/a	n/a	n/a	300 000
8	Services for additional developments and change requests during the implementation and warranty period (Lot I – 2000 man-hours; Lot II – 1000 man-hours)	100 000	n/a	n/a	n/a	n/a	n/a	100 000
9	Post-warranty services for implementation services, after expiry of warranty period	n/a						

10	Development services based on change requests, estimated at 1000 man-hours after the warranty period	n/a	27 000	27 000	27 000	45 00	4 500	306 000
TOTAL COSTS, without VAT		2 400 000	0	0	0	0	0	3 436 000

* *The licences offered must be perpetual licences..*

** *If the Tenderer is unable to specify the cost of the support offered by the manufacturer at the time of submission of the tender, he shall indicate the cost/percentage value to be applied annually for the next 5 years to the list cost of the licenses offered by the Manufacturer.*

TOTAL, without VAT, of which (total amount and % rate - 6 years):	EUR/MDL/USD	%
- Licenses for the offered IT solution (r1+2)	EUR/MDL/USD	%
- Complementary licenses required to run the offered IT solution (r3+4)	EUR/MDL/USD	%
- Implementation, training and warranty services (r5)+(r6)+(r7)+(r8)	EUR/MDL/USD	%
- Post-warranty services and development during the post-warranty period (r9)+(r10)	EUR/MDL/USD	%

Table 2: Licenses for the offered software solution

[All licenses delivered will include in their cost one year of support and maintenance]

Note: The Tenderer must present the cost of the licenses related to the solution in a licensing agreement model, which provides the applicable price for a license offered in this tender. When changing the number of licenses, caused by changes in the NBM activity (+/-10% of the licenses), the same unit price will be applied for new users (if the number increases) and remaining users (if the number decreases). The licensing agreement will be valid for the entire period indicated in the TCO (the 6-year period after the final acceptance of the solution). All amounts will be indicated in EUR/MDL/USD, excluding VAT.

Goods	Q-ty	Period	Price per unit	License price	Support and maintenance		Discount for licenses		Discount for support and maintenance		TOTAL LICENCES (EUR)	TOTAL SUPPORT AND MAINTENANCE
					%	EUR	%	EUR	%	EUR		(EUR)
1. Licenses for software solution*												
Licenses for the production environment	1	Perpetual	820 000	820 000	22	180 400	20	656 000	20	144 000	656 000	800 000
Banking information system												

Licenses for the testing environment		NA										
Included in the BIS license												
Licenses for the back-up environment												
TOTAL				820 000		180 400		656 000		144 000	656 000	800 000

* *The licences offered must be perpetual licences.*

Table 3: Complementary licenses required to run the offered IT solution

[The Tenderer will include in the tender price all the costs of the licenses necessary to run the offered IT solution, except for the licenses necessary for the operating systems. All amounts will be indicated in EUR/MDL/USD, excluding VAT.]

Specifying the name, type, purpose of the complementary license	Q-ty	Period	Price per unit	License price	Support and maintenance		Discount for licenses		Discount for support and maintenance		TOTAL LICENCES (EUR)	TOTAL SUPPORT AND MAINTENANCE (EUR)
					%	EUR	%	EUR	%	EUR		
Complementary licenses required to run the IT solution*												
Rancher RKE2 package	1	12 months	10 000	10 000	20	2 000					10 000	12 000
Oracle products - using current NBM prdocut licenses												
Licenses for development and testing environment												
Licenses for the back-up environment												
TOTAL				10 000		2 000					10 000	12 000

* *All licenses delivered will include in their cost one year of support and maintenance.*

Table 4: Implementation services and warranty services (for 12 months)

All amounts will be indicated in EUR/MDL/USD, excluding VAT.

Type of service	% in total services	Cost, EUR
I. Implementation services		1 180 000
Personnel expenses are included in the system	%	
II. Training services		8 000
III. Warranty services (12 months)		300 000
Warranty services (maintenance and support)	%	
IV. Services for additional developments and change requests during the implementation and warranty period		
Lot I – 2000 man-hours	%	100 000
	Total	1 588 000

Table 5: Requirements for infrastructure specifications [Infrastructure specifications will be indicated for each lot separately. All amounts will be indicated in EUR/MDL/USD, excluding VAT]

The component	Recommended	Suggested quantity
Name and description of the required infrastructure component	Recommended model for the component, recommended features	Suggested quantity for the component (number of units)
Detailed description is provided in the of suggested components are provided in the document Forbis technical specification.pdf Please note, that Forbis intends to utilize already insisting infrastructure and licensing, therefore minimizing cost of technical components.		

!!!Important: If the Tenderer considers it necessary to present its offer in another structure, it will **additionally** present another table with the structure it considers representative. At the same time, the tables presented in Annex no. 3 „Details of the financial tender for implementation services” of „The Specifications” are to be completed in **fully on a mandatory manner**.

Signed: _____ Name: Miroslav Švabis _____ Position: Director

Tenderer: Forbis, UAB Address: Tuskulenu st. 33C-61, LT-09219 Vilnius, Lithuania