

TENDER SUBMISSION FORM

Ref: 1HARD/3.1/31

Contract title: Project management services

Please supply one signed tender (including signed statements of exclusivity and availability from all key experts proposed, if applicable, a completed financial identification form and a completed legal entity file (only for the Leader) and declarations from the Leader and all members (if you are in a consortium), together with three copies. The attachments to this submission form (i.e. declarations, statements, proofs) may be in original or copy. If copies are submitted, the originals must be dispatched to the Contracting Authority upon request. For economic and ecological reasons, we strongly recommend that you submit your files on paper (no plastic folder or divider). We also suggest you use double-sided printing wherever possible. **All data included in this application must concern only the legal entity or entities making the tender.**

Any additional documentation (brochures, letters etc.) sent with your tender will not be taken into consideration. Applications submitted by a **consortium** (i.e. either a permanent, legally-established grouping or a grouping set up informally for a specific tender procedure) must follow the instructions applicable to the consortium leader and its members.

An economic operator may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links which it has with them. With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the works or services for which these capacities are required. If they do, they must prove to the contracting authority that they have the resources needed to perform the contract, for example by producing a commitment from those entities to place resources at their disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and nationality as the economic operator, as well as the relevant selection criteria.

1 SUBMITTED by (i.e. the identity of the Tenderer)

	Name(s) of legal entity or entities making this application	Nationality
Leader	ALLIANCE OF BUSINESS CONSULTANTS	Republic of Moldova
Member		

2 CONTACT PERSON (for this tender)

Name	LIVIU ANDRIUTA
Organisation	ALLIANCE OF BUSINESS CONSULTANTS
Address	of. 22, #32, Andrei Doga street, Chisinau, MD-2012, Republic of Moldova
Telephone	(+373 69) 12 15 04
Fax	n/a
e-mail	abc-srl@hotmail.com

3 ECONOMIC AND FINANCIAL CAPACITY

Please complete the following table of financial data based on your annual accounts and your latest projections. If annual accounts are not yet available for the current year or past year, please provide your latest estimates in the columns marked with **. Figures in all columns must be calculated on the same basis to allow a direct, year-on-year comparison to be made (or, if the basis has changed, please provide an explanation of the change as a footnote to the table). When the current ratio is set as selection criterion, for non-for-profit organisations the ratio has to be calculated without taking into account within the current liabilities the pre-financing received from donors for ongoing projects. Any other clarification or explanation which is judged necessary may also be provided. If the tenderer is a public body, please provide equivalent information.

Financial data	2019	2020	2021	Average	2022	2023
Annual turnover, excluding this contract	133000	22000	-	77500	95000	186000
Current Assets	149850	170760	96035	138882	156000	130000
Current Liabilities	125	125	125	125	125	125
Current ratio (current assets/current liabilities)	n/a	n/a	768	n/a	n/a	n/a

4 STAFF

Please provide the following statistics on staff for the current year and the two previous years.

Annual Manpower	Year before past year		Past year		Current year		Period average	
	Overall	Relevant fields	Overall	Relevant fields	Overall	Relevant fields	Overall	Relevant fields
Permanent staff	2	2	2	2	2	2	2	2
Other staff	5	2	5	2	5	2	5	2
Total	7	4	7	4	7	4	7	4
Permanent staff as a proportion of total staff (%)	29%	50%	29%	50%	29%	50%	29%	50%


5 AREAS OF SPECIALISATION


Please fill in the table below to indicate any areas of specialist knowledge related to this contract for each legal entity making this tender. State the type of area of specialisation as the row heading and use the name of the legal entity as the column headings. Indicate the areas of specialist knowledge each legal entity has by placing a tick (✓) in the box corresponding to the specialisation in which it has significant experience. **Maximum 10 specialisations.**

Relevant specialisation	ABC
Capacity to understand the conditions enabling the beneficiaries of the external aid programs.	✓
Experience in design and implementation of technical assistance projects	✓
Monitoring & Evaluation of the medium and long-term projects	✓
Experience in evaluating the investments made and their impact on the beneficiaries	✓
Ensuring quality control all deliverables	✓
Familiarity with EU rules and procedures, PCM, M&E.	✓
Experience in carrying out visibility actions for EU projects and programmes and best practice dissemination	✓


6 EXPERIENCE


Please fill in the table below to summarise the main projects related to this contract carried out over the past 5 years by the legal entity or entities making this tender.

Ref 1	Project title	ROBOts dedicated to neuroMOtric Valuable Efficiency (1HARD / 4.1 / 18)			
Name of legal entity	Country	Overall contract value (EUR)	Contracting Entity/ Client	No of staff provided	Contract start and end dates
	Republic of Moldova	39 000	JOP Ro-MD 2014-2020 / INN "Diomid Gherman"	3	02.2021 – 05.2022
Detailed description of project					
<p>Goal: To ensure the management throughout project implementation</p> <p>Main tasks and responsibilities:</p> <ul style="list-style-type: none"> – Assisting the IPU in its role of coordinating the implementation of the Project to ensure a harmonized approach and avoid delays; – Assess, review and monitoring the Project implementation; – Prepare templates for implementation reports, providing assistance to the IPU related to the reporting requirements set out in the Grant Agreement and the Partnership Agreement, including consolidated reports; – Prepare and implement the Project management and financial management systems and, where necessary, the training of the IPU staff and the creation of timely payment systems under the Grant Agreement, in accordance with EU recommendations and regulations; – Provide assistance to beneficiary in preparing evidence of compliance with all legal requirements: conditions, pacts, representations, reporting, etc.; – Assist in the preparation of tender documents for the purchase of works, goods and services. Assist in tendering procedures for the activities of the Project, including the evaluation of bids, the preparation of bid evaluation reports and the preparation of the signing of contracts; – Conducting market research to assess the risks associated with public procurement and proposing mitigating measures to address the risks (such as modifying the procurement plan, the type of contract documents to be used, advertising procurement opportunities, etc.); – Assist in monitoring and implementing the communication strategy for the Project, ensuring visibility activities, in accordance with EU and Programme recommendations. 					

Ref 2	Project title	Consulting services for the development of the feasibility study for the construction of the "NORTH" Emergency Dispatch for the cross-border Project, POC Romania - Republic of Moldova 2014 - 2020			
Name of legal entity	Country	Overall contract value (EUR)	Contracting Entity/ Client	No of staff provided	Contract start and end dates
	Republic of Moldova	6 000	„Arhideea-Grup” SRL / GIES	2	12.2019 – 02.2020
Detailed description of project					
<p>Goal: Elaboration of the feasibility study in accordance with the Programme requirements and requests</p> <p>Main tasks and responsibilities:</p> <ul style="list-style-type: none"> – Desk review of operational and regulatory documents related to the target field – Develop the methodology and a work plan for the assignment; – Analysis of investment needs for the development of the Emergency Dispatch in the north region 					

- Elaborated the financial model of the business, established stages of investments to be done, necessary financial resources and best terms to use these resources
- Elaborated the Feasibility Study to be further submitted to the JOP Romania – Moldova 2014-2020.

Ref 3	Project title	Advisory assistance in the process of carrying out location studies and the development of project documentation in order to build 4 heliports on the territory of the Republic of Moldova as part of the preparation of the SMURD-2 cross-border Project.			
Name of legal entity	Country	Overall contract value (EUR)	Contracting Entity/ Client	No of staff provided	Contract start and end dates
	Republic of Moldova	9 000	ABC DEVELOPMENT AVIATION SRL	4	09.2017 – 02.2018
Detailed description of project					
<p>Goal: To provide local expertise in Elaboration of the feasibility study in accordance with the national legislation and Programme requirements and requests.</p> <p>Main tasks and responsibilities:</p> <ul style="list-style-type: none"> - Desk review of operational and regulatory documents related to the target field - Collection of primary data for the development of reference studies; - Provide support in elaboration the financial model for feasibility studies - Coordination activities 					

Ref 4	Project title	Ensuring procurement procedures within the project Creation of Excellence Center through piloting demonstrative new energy efficiency technologies and renewable energy sources in Feștelița community (EuropeAid/155713/DH/ACT/Multi)			
Name of legal entity	Country	Overall contract value (EUR)	Contracting Entity/ Client	No of staff provided	Contract start and end dates
	Republic of Moldova	28 800	FISM NGO / EU	3	01.2018 – 09.2021
Detailed description of project					
<p>Goal: To ensure the procurement procedures and contracting within the project implementation</p> <p>Main tasks and responsibilities:</p> <ul style="list-style-type: none"> - Prepare templates for procurement procedures, in accordance with the Grant Agreement; - Prepare and implement the procurement plan and the creation of timely payment systems under the Grant Agreement, in accordance with EU recommendations and regulations; - Preparation of tender documents for the purchase of works, goods and services. Launch tendering procedures for the activities of the Project; - Evaluation of bids, preparation of bid evaluation reports and the preparation of the signing of contracts; - Assist in monitoring subcontracts, in accordance with EU and Programme recommendations. 					

7 DECLARATIONS

As part of their tender, each legal entity identified under point 1 of this tender, including every consortium member, must submit a signed declaration using the attached format. The declaration may be in original or in copy. If copies are submitted, the originals must be sent to the Contracting Authority upon request.

Moreover, each legal entity identified under point 1 of this application, including every consortium member, and each capacity-providing entity (if any) must submit a signed declaration of honour on exclusion and selection criteria (form A14 available at the following link: <http://ec.europa.eu/europeaid/prag/annexes.do?chapterTitleCode=A>).

8 STATEMENT

I, the undersigned, being the authorised signatory of the above tenderer, hereby declare that we have examined and accept without reserve or restriction the entire contents of the tender dossier for the tender procedure referred to above. We offer to provide the services requested in the tender dossier on the basis of the following documents, which comprise our Technical offer, and our Financial offer, which is submitted in a separate, sealed envelope:

- ☐ Organisation & Methodology
- ☐ Key experts (comprising a list of the key experts and their CVs), if required
- ☐ Tenderer's declarations (for a consortium, two from each consortium member)
- ☐ Statements of exclusivity and availability signed by each of the key experts, if required
- ☐ Completed financial identification form (see Annex VI to the draft contract) providing details of the bank account into which payments under the proposed contract should be made in the event that we are awarded the contract (or the financial identification number or a copy of the financial identification form provided to the Contracting Authority on an earlier occasion, unless it has changed in the meantime)
- ☐ Completed legal entity file (or the legal entity number allocated. Alternatively a copy of the legal entity file provided to the Contracting Authority on an earlier occasion, unless the legal status has changed in the meantime)
- ☐ Duly authorised signature: an official document (statutes, power of attorney, notary statement, etc.) proving that the person who signs on behalf of the company/joint venture/consortium is duly authorised to do so.
- ☐ Documentary proof or statements required under the law of the country where we are effectively established (or each of the companies in case of a consortium), to show that we do not fall into any of the exclusion situations listed in Section 2.3.3 of the Practical Guide. This evidence or these documents or statements must carry a date, which is not more than one year before the date of submission of the tender. In addition, a statement is furnished stating that the situations described in these documents have not changed since then.
- ☐ Documentary evidence of the financial and economic capacity as well as the technical and professional capacity according to the selection criteria specified in the contract notice.


This tender is subject to acceptance within the validity period stipulated in clause 6 of the Instructions to tenderers.

We understand that our tender may be rejected if we propose key experts who have been involved in preparing this project or employ them as advisers in the preparation of our tender. We also understand that this may mean exclusion from other tender procedures and contracts funded by the EU/EDF.

We are fully aware that, for a consortium, the composition of the consortium cannot be changed in the course of the tender procedure, unless the Contracting Authority has given its prior approval in writing. We are also aware that the consortium members have joint and several liability towards the Contracting Authority concerning participation in the above tender procedure and any contract awarded to us as a result of it.

We understand that entities upon whose capacity we rely with regard to economic and financial criteria, become jointly and severally liable for the performance of the contract.

Signed on behalf of the Tenderer

Name	Liviu ANDRIUTA
Signature	
Date	February 20, 2023



**DECLARATION REFERRED TO IN POINT 7
OF THE TENDER SUBMISSION FORM**

20 February 2023

**General Inspectorate for Emergency Situations of the Ministry of Internal Affairs Republic of Moldova,
no.69, Gheorghe Asachi str., Chisinau mun., MD-2028**

Your ref: 1HARD/3.1/31

TENDERER'S DECLARATION

Dear Sir/Madam

In response to your letter of invitation for the above contract we, ALLIANCE OF BUSINESS CONSULTANTS, hereby declare that we:

- are submitting this tender on an individual basis for this contract. We confirm that we are not participating in any other tender for the same contract in any form (as a member, leader, in a consortium or as an individual candidate);
- agree to abide by the ethics clauses in Section 13 of the Instructions to Tenderers, have not been involved in the preparation of the project which is the subject of this tender procedure unless it is proved that the involvement in previous stages of the project does not constitute unfair competition, and have no professional conflicting interests and/or any relation with other tenderers or other parties in the tender procedure or behaviour which may distort competition at the time of submission of this tender according to Section 2.3.6. of the Practical Guide;
- are not part of a group or network and have only included data in the tender form concerning the resources and experience of our legal entity;
- will inform the Contracting Authority immediately if there is any change in the above circumstances at any stage during the implementation of the tasks;
- fully recognise and accept that if the above-mentioned persons participate in spite of being in any of the situations listed in Section 2.3.3.1. of the Practical Guide or if the declarations or information provided prove to be false they may be subject to rejection from this procedure and to administrative sanctions in the form of exclusion and financial penalties representing 2 % to 10 % of the total estimated value of the contract being awarded and that this information may be published on the Commission website in accordance with the conditions set in Section 2.3.4. of the Practical Guide;
- are aware that, for the purposes of safeguarding the EU's financial interests, our personal data may be transferred to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

We understand that our tender and the expert may be excluded if we propose the same key expert as another tenderer or if we propose a key expert who is engaged in an EU/EDF financed project if the input from his/her position in that contract could be required on the same dates as his/her work under this contract.

We understand that if we fail to respond within the delay after receiving the notification of award, or if the information provided is proved false, the award may be considered null and void.

Yours faithfully,

Liviu Andriuta



Declaration on honour on exclusion criteria and selection criteria

The undersigned *Liviu Andriuta*, representing:

<i>(only for natural persons)</i> himself or herself	<i>(only for legal persons)</i> the following legal person:
ID or passport number: (‘the person’)	Full official name: Alliance of Business Consultants Official legal form: Limited Liability Company Statutory registration number: 1012600040211 Full official address: of. 22, #32, Andrei Doga street, Chisinau, MD-2024, Republic of Moldova VAT registration number: n/a (‘the person’)

I – SITUATION OF EXCLUSION CONCERNING THE PERSON

(1) declares that the above-mentioned person is in one of the following situations:	YES	NO
(a) it is bankrupt, subject to insolvency or winding up procedures, its assets are being administered by a liquidator or by a court, it is in an arrangement with creditors, its business activities are suspended or it is in any analogous situation arising from a similar procedure provided for under national legislation or regulations;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(b) it has been established by a final judgement or a final administrative decision that the person is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the law of the country in which it is established, with those of the country in which the contracting authority is located or those of the country of the performance of the contract;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(c) it has been established by a final judgement or a final administrative decision that the person is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following:		
(i) fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of selection criteria or in the performance of a contract;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(ii) entering into agreement with other persons with the aim of distorting competition;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(iii) violating intellectual property rights;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(iv) attempting to influence the decision-making process of the contracting authority during the award procedure;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(v) attempting to obtain confidential information that may confer upon it undue advantages in the award procedure;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(d) it has been established by a final judgement that the person is guilty of the following:		

(i) fraud, within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests, drawn up by the Council Act of 26 July 1995;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(ii) corruption, as defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of EU Member States, drawn up by the Council Act of 26 May 1997, and in Article 2(1) of Council Framework Decision 2003/568/JHA, as well as corruption as defined in the legal provisions of the country where the contracting authority is located, the country in which the person is established or the country of the performance of the contract;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(iii) participation in a criminal organisation, as defined in Article 2 of Council Framework Decision 2008/841/JHA;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(iv) money laundering or terrorist financing, as defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(v) terrorist-related offences or offences linked to terrorist activities, as defined in Articles 1 and 3 of Council Framework Decision 2002/475/JHA, respectively, or inciting, aiding, abetting or attempting to commit such offences, as referred to in Article 4 of that Decision;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(vi) child labour or other forms of trafficking in human beings as defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(e) the person has shown significant deficiencies in complying with the main obligations in the performance of a contract financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties, or which has been discovered following checks, audits or investigations by an Authorising Officer, OLAF or the Court of Auditors;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(f) it has been established by a final judgment or final administrative decision that the person has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95;	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<p>(g) for the situations of grave professional misconduct, fraud, corruption, other criminal offences, significant deficiencies in the performance of the contract or irregularity, the applicant is subject to:</p> <ul style="list-style-type: none"> i.facts established in the context of audits or investigations carried out by the Court of Auditors, OLAF or internal audit, or any other check, audit or control performed under the responsibility of an authorising officer of an EU institution, of a European office or of an EU agency or body; ii.non-final administrative decisions which may include disciplinary measures taken by the competent supervisory body responsible for the verification of the application of standards of professional ethics; iii.decisions of the ECB, the EIB, the European Investment Fund or international organisations; iv.decisions of the Commission relating to the infringement of the Union's competition rules or of a national competent authority relating to the infringement of Union or national competition law; or v.decisions of exclusion by an authorising officer of an EU institution, of a European office or of an EU agency or body. 	<input type="checkbox"/>	<input checked="" type="checkbox"/>

II – SITUATIONS OF EXCLUSION CONCERNING NATURAL PERSONS WITH POWER OF REPRESENTATION, DECISION-MAKING OR CONTROL OVER THE LEGAL PERSON

Not applicable to natural persons, Member States and local authorities

(2) declares that a natural person who is a member of the administrative, management or supervisory body of the above-mentioned legal person, or who has powers of representation, decision or control with regard to the above-mentioned legal person (this covers company directors, members of management or supervisory bodies, and cases where one natural person holds a majority of shares) is in one of the following situations:	YES	NO	N/A
Situation (c) above (grave professional misconduct)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Situation (d) above (fraud, corruption or other criminal offence)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Situation (e) above (significant deficiencies in performance of a contract)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Situation (f) above (irregularity)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

III – SITUATIONS OF EXCLUSION CONCERNING NATURAL OR LEGAL PERSONS ASSUMING UNLIMITED LIABILITY FOR THE DEBTS OF THE LEGAL PERSON

(3) declares that a natural or legal person that assumes unlimited liability for the debts of the above-mentioned legal person is in one of the following situations:	YES	NO	N/A
Situation (a) above (bankruptcy)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Situation (b) above (breach in payment of taxes or social security contributions)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

IV – GROUNDS FOR REJECTION FROM THIS PROCEDURE

(4) declares that the above-mentioned person:	YES	NO
(h) has distorted competition by being previously involved in the preparation of procurement documents for this procurement procedure.	<input type="checkbox"/>	<input checked="" type="checkbox"/>

V – REMEDIAL MEASURES

If the person declares one of the situations of exclusion listed above, it must indicate measures it has taken to remedy the exclusion situation, thus demonstrating its reliability. This may include e.g. technical, organisational and personnel measures to prevent further occurrence, compensation of damage or payment of fines. The relevant documentary evidence which illustrates the remedial measures taken must be provided in annex to this declaration. This does not apply for situations referred in point (d) of this declaration.

VI – EVIDENCE UPON REQUEST

Upon request and within the time limit set by the contracting authority the person must provide information on the persons that are members of the administrative, management or supervisory body. It must also provide the following evidence concerning the person itself and concerning the natural or legal persons which assume unlimited liability for the debt of the person:

For situations described in (a), (c), (d) or (f), production of a recent extract from the judicial record is required or, failing that, an equivalent document recently issued by a judicial or administrative authority in the country of establishment of the person showing that those requirements are satisfied.

For the situation described in point (a) or (b), production of recent certificates issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the person is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions. Where any document described above is not issued in the country concerned, it may be replaced by a sworn statement made before a judicial authority or notary or, failing that, a solemn statement made before an administrative authority or a qualified professional body in its country of establishment.

The person is not required to submit the evidence if it has already been submitted for another procurement procedure. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

Document	Full reference to previous procedure
<i>Insert as many lines as necessary.</i>	N/A

VII – SELECTION CRITERIA

(5) declares that the above-mentioned person complies with the selection criteria applicable to it individually as provided in the tender specifications:	YES	NO	N/A
(a) It has the legal and regulatory capacity to pursue the professional activity needed for performing the contract as required in section 16 of the tender specifications;	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(b) It fulfills the applicable economic and financial criteria indicated in section 16 of the tender specifications;	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(c) It fulfills the applicable technical and professional criteria indicated in section 16 of the tender specifications.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(6) if the above-mentioned person is the sole tenderer or the leader in case of joint tender , declares that:	YES	NO	N/A
(d) the tenderer, including all members of the group in case of joint tender and including subcontractors if applicable, complies with all the selection criteria for which a consolidated assessment will be made as provided in the tender specifications.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

VII – EVIDENCE FOR SELECTION

The signatory declares that the above-mentioned person is able to provide the necessary supporting documents listed in the relevant sections of the tender specifications and which are not available electronically upon request and without delay.

The person is not required to submit the evidence if it has already been submitted for another procurement procedure. The documents must have been issued no more than one year before the date of their request by the contracting authority and must still be valid at that date.

The signatory declares that the person has already provided the documentary evidence for a previous procedure and confirms that there has been no change in its situation:

Document	Full reference to previous procedure
<i>Insert as many lines as necessary.</i>	N/A

The above-mentioned person may be subject to rejection from this procedure and to administrative sanctions (exclusion or financial penalty) if any of the declarations or information provided as a condition for participating in this procedure prove to be false.

Liviu Andriuta



February 20th, 2023

STATEMENT OF EXCLUSIVITY AND AVAILABILITY

PUBLICATION REF: 1HARD/3.1/31 - PROJECT MANAGEMENT SERVICES

I, the undersigned, hereby declare that I agree to participate exclusively with the tenderer < tenderer name > in the above-mentioned service tender procedure. This includes that I will not be proposed as a replacement expert in this tender procedure. I declare that I am able and willing to work for the period(s) set for the position for which my CV has been included if this tender is successful, namely:


From	To	Availability
01.03.2023	31.12.2023	part time

I confirm that I do not have a confirmed engagement as key expert in another EU/EDF-funded project, or any other professional activity, incompatible in terms of capacity and timing with the above engagements.

By making this declaration, I understand that I am not allowed to offer my services as an expert to any other tenderer participating in this tender procedure. I am fully aware that if I do so, I will be excluded from this tender procedure, the tenders will be rejected, and I may also be subject to exclusion from other tender procedures and contracts funded by the EU/EDF.

I also declare that I am not in a situation of conflict of interest or unavailability and commit to inform the tenderer(s) of any change in my situation.

I acknowledge that I have no contractual relations with the Contracting Authority and in case of dispute concerning my contract with the Contractor I shall address myself to the latter and/or to the competent jurisdictions.

Name	Liviu ANDRIUTA
Signature	
Date	20 February 2023

STATEMENT OF EXCLUSIVITY AND AVAILABILITY

PUBLICATION REF: 1HARD/3.1/31 - PROJECT MANAGEMENT SERVICES

I, the undersigned, hereby declare that I agree to participate exclusively with the tenderer < tenderer name > in the above-mentioned service tender procedure. This includes that I will not be proposed as a replacement expert in this tender procedure. I declare that I am able and willing to work for the period(s) set for the position for which my CV has been included if this tender is successful, namely:


From	To	Availability
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I also declare that I am not in a situation of conflict of interest or unavailability and commit to inform the tenderer(s) of any change in my situation.

I acknowledge that I have no contractual relations with the Contracting Authority and in case of dispute concerning my contract with the Contractor I shall address myself to the latter and/or to the competent jurisdictions.

Name	Carolina GONȚA
Signature	
Date	20 February 2023

STATEMENT OF EXCLUSIVITY AND AVAILABILITY

PUBLICATION REF: 1HARD/3.1/31 - PROJECT MANAGEMENT SERVICES

I, the undersigned, hereby declare that I agree to participate exclusively with the tenderer < tenderer name > in the above-mentioned service tender procedure. This includes that I will not be proposed as a replacement expert in this tender procedure. I declare that I am able and willing to work for the period(s) set for the position for which my CV has been included if this tender is successful, namely:


From	To	Availability
01.03.2023	31.12.2023	part time

I confirm that I do not have a confirmed engagement as key expert in another EU/EDF-funded project, or any other professional activity, incompatible in terms of capacity and timing with the above engagements.

By making this declaration, I understand that I am not allowed to offer my services as an expert to any other tenderer participating in this tender procedure. I am fully aware that if I do so, I will be excluded from this tender procedure, the tenders will be rejected, and I may also be subject to exclusion from other tender procedures and contracts funded by the EU/EDF.

I also declare that I am not in a situation of conflict of interest or unavailability and commit to inform the tenderer(s) of any change in my situation.

I acknowledge that I have no contractual relations with the Contracting Authority and in case of dispute concerning my contract with the Contractor I shall address myself to the latter and/or to the competent jurisdictions.

Name	Dumitru ROSCOVAN
Signature	
Date	20 February 2023

ORGANISATION & METHODOLOGY

1. RATIONALE

According to the Term of References regarding the accomplishment of works, it is stated that the main propose of provided services is to facilitate the timely and effective implementation of the project by providing assistance to the Project Implementation Unit (PIU) within the Project “Effective joint response in cross border emergency situations” (IHARD 3.1/31) within the Joint Operational Program Romania - Republic of Moldova 2014-2020.

The consultant will provide assistance and support in Project implementation, financial overview, procurement planning and monitoring, contracts’ drafting, reporting assistance and other consultancy services during project duration aimed at assuring the most efficient and effective cross-border implementation of Project activities according to the assigned tasks.

The consultant aims to provide requested services at the highest standard, using its experience and knowledge to deliver the best results and offering highly qualified experts to undertake established tasks. We will seek to apply the principles mentioned in the Terms of Reference and will apply all necessary measures to avoid the possible risks.

2. STRATEGY

Key principles for contract implementation

The approach to contract implementation outlined in this section is based on one underlying key principles: ownership. We believe that the essential element of a successful outcome of this assignment will be the full ownership of results by the beneficiary. Our approach will be based on encouraging this ownership.

Participative approach

It cannot be stressed enough that with assignments of this nature it is essential that all involved coordinate and cooperate from the outset and throughout the period of the project. We believe that partnering is the most efficient and reliable way to achieve the objectives, and we will create an open environment in which can be found sustainable ways to work with all relevant parties, to facilitate the effective implementation of the assignment. The involvement of the stakeholders will not be a simple information gathering and dissemination exercise but an interactive consultation. This will strengthen the relevance and usefulness of the results as well as promote local and national ownership.

Realistic Interventions and Strategy

The fundamental baseline for a successful approach is obtaining real and up to date facts. This will be combined with preparing realistic capacity building programs and visibility strategies. Therefore, we will not cater to unrealistic targets, that are not possible due to insufficient resources, incorrect data, or goals which are not reachable within the period or scope of the project.

Step-by-Step Approach

As outlined in the work plan, we intend to follow a systematic step-by-step approach to achieve the various objectives assigned. In many cases, the conclusive results and recommendation at each category of activity will act as a foundation and reference to the subsequent tasks.

Fact Finding

We recognize that these initiatives will meet its objectives both with respect to the criteria set by the Terms of References, but also as a vital basis for subsequent studies and programs in the region that will rely on the factual results and implementation of recommendations from this assignment.

A strong relationship based on cooperation between the key experts' team and the contracting authority is also essential. The initiative has large ground to cover. Hence, in addition to the step-by-step approach, mentioned above, the success of such a heavily loaded assignment should also follow a synchronized implementation with the other EU programs in the region and those implemented by other donors and interested parties. It should also closely coordinate the stakeholder's participation to ensure sharing and use of factual and timing contributions.

As the subject of the Contract is the successful roll out of the project, the achievement of the purpose and overall objective stated in the ToR, our primary objective will be to ensure a smooth and efficient implementation of the Contract as a pre-condition for a smooth deployment of the technical activities that might be entrusted to us. In our perspective, the implementation of the Contract must be start from a clear understanding of contractual obligations. In this regard, we are fully aware of the hierarchy existing between binding documents.

A list of proposed tasks you consider necessary to achieve the contract objectives.

Taking into account the overall objectives of the project the Consultant will undertake the following activities during the period:

- Participate to the project team working meetings every project month for evaluation of the implemented activities and plan the project activities for next period;
- Collect monthly, the information, necessary for elaboration of the progress, interim and final reports provided by beneficiary (copies of all project documents necessary to proof the execution of project activities and project expenditures).
- Provide individual consultancy to Beneficiary's project manager, project financial coordinator and other project team members (namely PIU), regarding project implementation problems occurred with recommendations for the solutions taking into consideration the Grant Contract provisions and national legislation requirements.
- Elaborate the drafts of the technical and financial progress reports, interim narrative reports and final narrative technical and financial reports, including the annexes requested by the Grant Contract.
- Assist in preparation of the tender documents for the procurement of works, goods and services. Assist in tendering procedures for the Project's activities, including evaluation of tenders, drafting tender evaluation reports and preparing contract signing.
- Assist in monitoring and implementation of the communication strategy for the Project, ensuring visibility activities, in accordance with the EU Guidelines.

3. BACKSTOPPING

Integral part of a successful project implementation is a timely, organizational and sound technical backstopping. Our experts primarily do the implementation of the project. In our view, backstopping is therefore an important component in the comprehensive control and process structure of a project. Our services include administrative, financial, personal and professional backstopping specified under this ToR.

Our experts have ample experience with management and implementation of projects financed by EU. Administrative, financial and personal support will be provided from our office in Chisinau. The backstopping and knowledge management concept of our company is customized and adapted to respond to the key issues of this assignment:

- The efficient management and quality assurance of the implementation of activities and the related results by our experts as well as excellent coordination structures to ensure a results-based project implementation
- The development and operation of an internal communication structure and plan serve the needs at different levels:
 - with beneficiary: between Consultant and GIES (PIU, Project Board, Steering Committee, Working Groups)
 - within the project: between the expert team and the Managing Authority and the Joint Technical Secretariat
 - with key stakeholders: communication and knowledge management between the expert team, key partners and other stakeholders

The backstopping services of the Consortium comprise the following aspects:

- **Continuous technical supervision and support** - In order to support the beneficiary on-site, and to guarantee effective quality and progress control, We will provide continuous technical and administrative support. The Consultant considers regular communication and, if necessary, backstopping visits on-site as most suitable to allow for a monitoring of the service provision and to assist the beneficiaries' team with a practical view on the developments. This may include the participation in planning workshops and important management meetings if desired.
- **Communication** – The Consultant places a high value on a bilateral transparent and timely flow of information in order to guarantee efficiency and a high level of quality in project implementation. Backstoppers interact between clients, project teams and the involved stakeholders. Regular communication by telephone, through meetings and other means of communication assures quality and helps to identify and resolve any conflict at an early stage.

4. INVOLVEMENT OF ALL MEMBERS OF THE CONSORTIUM


The Consultant will act as an independent organization. No consortium is foreseen for implementation of this assignment.

The consultant, through the beneficiary, will work / collaborate with other members of the consortium within the Project “Effective joint response in cross border emergency situations” (1HARD 3.1/31).

5. TIMETABLE OF WORK

According to the Terms of References the Management team will be involved in project implementation for a period of 10 months, but not before final report submission.

Signed on behalf of the Tenderer

Name	Liviu ANDRIUTA
Signature	
Date	February 20, 2023

ANNEX IV: KEY EXPERTS

Name of expert	Proposed position	Years of experience	Age	Educational background	Specialist areas of knowledge	Experience in partner country	Languages and degree of fluency (VG, G, W)
Liviu Andriuta	Team Leader	15	42	MA in Business Administration	Certified Project Manager and Evaluator. Expert in business development, attracting investment, implementing management systems.	15	Romanian – native English – VG Russian – VG
Carolina Gonța	Senior financial expert	10	43	Licensed in Accounting and Auditing	Expert in accountancy, general audit, financial analysis, business and investment planning, financial project management.	9	Romanian – native English –G Russian – VG
Dumitru Roscovan	Senior expert on technical aspects and narrative project reports	24	48	Licensed in Modern Languages and Literature Department	Qualified procurement manager. Verifying quality control of construction works and verification of technical specifications.	20	Romanian – native English – VG Russian – VG



Name of Personnel	LIVIU ANDRIUTA				
Position for this assignment:	Project Manager				
Nationality:	Republic of Moldova				
Language Skills (Common European Framework of Reference (CEF) level):	<i>Self-assessment</i>	<i>Understanding</i>		<i>Speaking</i>	<i>Writing</i>
		<i>Listening</i>	<i>Reading</i>		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C1*)	Proficient user (C1*)
	Romanian	Native language			
Educational and other Qualifications:	PhD candidate in Economics, Technical University of Moldova				
	Master degree in Business Administration, Technical University of Moldova				
	BA in Economy and Management in Industry, Faculty of Economic Engineering and Business, Technical University of Moldova				
	Major in Food Technology, Faculty of Food Technology, National Trade College, Chisinau, Moldova				
	Training on the application of the provisions provided in Practical Guide to contract procedures for EU external actions (PRAG), Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, RM				
Professional certifications	Project Manager (European Certificate), Iasi, Romania				
	Project Evaluator (European Certificate), Iasi, Romania				
	Local Economic Development (Certificate), Bucharest Romania				
Summary of Experience: Mr. Liviu is engineer-economist with a MA degree in Business and Administration, and a qualified consultant with a wide experience in socio-economic analysis, business development, management and company restructuring. Mr. Andriuta is a skilled manager with a supervising and coordination experience of over 9 years including technical assistance projects, financed by EC, EBRD, UNDP, the World Bank and other international financial institutions. He is at the same time an experienced professional with over 11 years of experience in business development, having provided technical support, including the elaboration of business plans, feasibility studies, project proposal as well as consultancy support in launching and post creation of businesses within multiple projects for the development of the private sector, analysis and economic development, on national, regional and sub-regional level. Liviu knows the economic situation of Moldova, following the implementation of several projects in <i>North, Center and South regions of Moldova</i> , implementation of the Administrative-Territorial Reform and elaboration of the Capacity Development Plan for LPAs.					
Employment Record/ Experience (From most recent):					
Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:			
2012-present	<i>Alliance of Business Consultants</i>	Director Provide general management activities; Distribution of the tasks between staff; Fundraising and Project development and implementation; Development of Technical and financial offers for both national and international tenders; Communication, contracting and reporting to company's clients and donors			
2021	<i>Update of the Feasibility Study "Public Transport Chisinau - Project on electronic charging system"</i>	Project Coordinator Analysis and review of the current system for collecting travel tax and financial flows within the responsible enterprises. Analysis and proposal of the optimal payment structure for different social categories and time periods. Data analysis and report on the piloting implementation of VISA and MASTER ticketing.			

2020-2021	Direct Access to Students / EC / RO-MD	Project Manager Management and coordination of the Project Activities Increase access to quality educational programs through cooperation between educational institutions Development of strategic and sustainable partnerships with pre-university education institutions from the Republic of Moldova Information and awareness 600 undergraduate students in the Republic of Moldova regarding the importance of university education in vocational training and maximizing the chances of success on the labor market
2020-2022	<i>Provision of support to Private Sector in Cahul and Ungheni (EU4MD - EU / UNDP / UNICEF)</i>	Project Manager Provide support to Private Sector in Cahul and Ungheni districts through a non-refundable non-cash support mechanism, which includes procurement of equipment/goods/works/services, coupled with coaching, consulting, awareness raising and promotion activities, to stimulate the entrepreneurship culture of the Focal Regions. Provide support to new businesses, as well as acceleration of promising young companies from urban and surrounding rural areas, especially those led-by or having a positive impact on women and vulnerable groups.
2020	<i>Facilitate the mainstreaming of climate change adaptation and disaster risk management priorities into local development planning frameworks in a participatory and gender-sensitive manner (UNDP)</i>	Project Coordinator Provide basic training on mainstreaming climate adaptation and disaster risk management priorities to community working groups Screen local development strategies and actions plan of the 5 selected communities against climate change and disaster risk reduction content and facilitate a rapid community-level climate and disaster risk assessment; Develop a cost and fundraising strategy to accompany the community development plan, specifically related to the Community Climate Adaptation and Disaster Risk Management Plan, Provide training to LPAs and community working group on effective civic oversight.
2019-2022	The CBC Romania-Moldova a safer area by improving the Mobile Emergency Service for Resuscitation and Extrication (SMURD) operating infrastructure, by increasing the level of training and maintaining the capacity of professional personnel to intervene in emergency situations – SMURD 2 / EC / RO-MD	Procurement expert Provision of technical assistance for Preparation of Tender Dossiers and conduct the procurement process of construction works, based on EU PRAG regulation – in the amount of circa 2 Million EUR; Improving the common cross-border operational framework between the structures that act in emergency situations by reviewing the joint cooperation plan and associated procedures and by conducting common training sessions . Improving the emergency response and health infrastructure by developing the SMURD service in Republic of Moldova, setting-up Emergency Care Units in Republic of Moldova and building landing platforms for aerial interventions in both countries.
2019	<i>Municipal Strategic Planning (IREX / USAID)</i>	Project Coordinator / Strategic planning Expert Support partner municipalities in updating existing and/or developing new socio-economic municipal strategies for their communities. Support the preparation of the planning process and ensure local participatory framework. Conduct a diagnostic analysis based on comprehensive desk research and draft the profile of each community; Support citizen participatory activities in the strategic planning process.
2018-2019	<i>Promoting Women's Empowerment Principles (WEP) in Moldova (UN Women)</i>	Project Manager Implementation of existing international and national commitments to women's rights and gender equality, networking and exchange of good practices and advocates for women's rights and gender equality in all areas of life. Provide support for establishment of WEPs Platform in Moldova and

		facilitate its operations. Carry out mapping of the current and good practices in advancing gender equality and on WEPs implementation by private sector companies in Moldova. Advocate for laws and policies that promote gender equality and increase women's economic participation.
2017-2018	<i>Mid Term Evaluation of the National Strategy for Agriculture and Rural Development for 2014-2020 (Agrotec Spa for Ministry of Agriculture, Regional Development Environment of RM / EU)</i>	National Expert Conducting the midterm evaluation to assess the continued relevance of NARDS programme and its interventions through its various measures/actions and the progress made towards achieving its planned objectives. Provide proposals to modify the Strategy and the Action Plan in order to ensure the achievement of the targets by 2020.
2017-2019	<i>Engagement of Civil Society Organizations in the delivery of local public services in North Development Regions within the framework of the project Modernization of Local Public Services in the Republic of Moldova (MLPS / GIZ Moldova)</i>	Project Manager Support LPAs in applying participatory approach to local planning and programming Engagement in public procurement processes as members of the public procurement working groups and in providing assistance to LPAs in monitoring the construction and management of local public infrastructure investments Support LPAs in increasing the awareness of their citizens – as clients of the public services, and assist LPAs in improving public services delivery through inter-municipal cooperation
2017-2018	<i>Design of the Reorganization Plan and Business Development Plans for the potential regional WSS operators in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria) (ICWMD / GIZ Moldova)</i>	Project Manager Support the improvement of the institutional framework for inter-municipal management of water resources Conduct the reorganization Plan for the Criuleni Municipal Enterprise "Comunservice" into a WSS Joint Stock Company with the follow-up Business Plan for the newly created intercommunal WSS operator in Criuleni Rayon Design the Business Plan for the WSS operator in the Dubasari administrative unit in Transnistria Region and for the newly-created inter-communal WSS operator situated in Cosnita.
2017-2020	<i>Technical support for Modernization of Local Public Services Project (MLPS / GIZ Moldova)</i>	Backstopping Support the implementation of the programme 'Modernization of Local Public Services'
2016-2017	<i>Support communities from ATU Gagauzia and Taraclia district in local community strategic planning and community mobilization processes(EU / UNDP / SARD)</i>	Strategic planning Expert Develop the Local Socio-Economic Development Strategies (LSED). Develop the capacities of local actors (incl. CBOs) in local development by applying community mobilization for empowerment principles; provide on-going support to community groups. Support LPA and local NGOs in community development and fundraising. Monitoring, coaching and support of LPAs.
2016	<i>Support Taraclia district in updating the socio-economic development strategy for 2016-2020 period (EU / UNDP / SARD)</i>	Strategic planning Expert Conduct a diagnostic analysis of Taraclia District based on comprehensive desk research. Support Taraclia District Public Administration in reviewing and updating the socio-economic development strategy.
2015 - 2016	<i>Integration of climate change adaptation in developing strategic documents at the district level and support in the implementation of performance-based budgeting (ADC / UNDP)</i>	Project Manager / Strategic planning Expert Analysis of local development strategies and action plans in six pilot districts against climate risks and evaluate them based on the projections for climate change and impact; Identify the necessary adaptation measures to be implemented at local level and their integration into the current action plan; Review of current expenditures on activities that could be considered with the resistance to climate change adaptation measures to climate change, disaster risk reduction, and assess the effectiveness of these allocations;

2015 – 2016	<i>Development of socio-economic strategies for Ialoveni and Calarasi (LGSP / USAID)</i>	Project Manager / Strategic planning Expert Support selected towns Ialoveni and Calarasi in elaborating socio-economic development strategies. Conduct a diagnostic analysis of each selected partner town based on comprehensive desk research and draft the profile of the town; Support citizen participatory activities in the strategic planning process.
2015 – 2017	<i>Creation of Job Opportunities through Business Support for Youth (EU / UNDP / SCBM)</i>	Project Manager Contribute to an environment of trust and cooperation across the Nistru River generating new perspectives on shared interests and a shared future by people from both banks of the river while responding to their pressing development needs. Create jobs for youth (18-35 old) from the Security Zone, by providing support for business creation and development, and opportunities to establish new relations and learn from best practices. Provision of the individual consultations in business development for 15 grant beneficiaries selected.
2015	<i>"DCFTAs: Challenges and Opportunities for SMEs" (ProReCo / EU-East European Partnership Programme)</i>	Task Manager / National Expert Identify and describe the expectations of SMEs in Moldova after signing the DCFTA. Determine the opportunities and challenges for SMEs in Moldova after signing the Association Agreements. Analyze how the existing situations in DCFTA signatory states impacts SMEs ability to enter the European Single Market. Strengthen the rationale for EU integration in public discourse, develop policy recommendations for reforms of SME policy with the focus on agriculture and rural areas with reference to the expertise of EaP countries and advocate relevant reform processes.
2015	<i>Trainings on business plan writing for women and men from target communities / JILDIP / UN Women</i>	Project Manager / Business Development Expert Management and coordination of the Project Activities Deliver business trainings, assist in business plan write-up Support at least 16 start-up or expanding businesses Provision of individual on-going coaching and assistance for selected businesses
2014-2015	Black Sea Network for Sustainable Tourism - Strategies for joint tourism marketing and development in the Black Sea region / EC / BSB	Project Manager Management and coordination of the Project Activities Improve regional capacities for planning, coordination and implementation of joint strategic documents Build of an effective network infrastructure for promotion and implementation of market orientated tourist products Improve of the knowledge/skills and developing the tourism products in partner regions to current needs of international markets Create of a cooperative environment for building up a common agenda for sustainable tourism development in the Black Sea Basin respecting regional specificities Intensify cross-border economic cooperation through tourism.
2014 – 2016	<i>Promoting entrepreneurship in developing rural areas / Estonian MFA</i>	Business Development Expert Organizing regional workshops for the young entrepreneurs and local mentors on business innovation techniques and practical methods on how to start and develop a business (including Lean Start-up techniques) based on the transfer of knowledge from the Estonian partners. Developing a business mentors network at regional level (Soroca Rayon). Organizing in partnership with the Soroca Business Incubator the Soroca Hackathon and contribute to the realization of the Rural Entrepreneurs Cup and its TV show.
2013-2015	Improvement of the response capacity of mobile emergency	Project Manager

	services for resuscitation and extrication (SMURD) / EC / RO-MD	Coordinated the project activities related to CBC Project for the Ministry of Internal Affairs of Republic of Moldova in organization and implementation. Provision of technical assistance for Preparation of Tender Dossiers and conduct the procurement process of special vehicles for emergency situations and interventions at disaster outbreaks, and procurement of communication equipment for operational capability, based on EU PRAG regulation – in the amount of circa 1.5 Million EUR; Improvement of the intervention capacity, response in emergency medical care situations for the population in the eligible area, and the response time in the eligible area; Improvement of the emergency preparedness and intervention through a joint integrated system for efficient monitoring and disaster consequences mitigation.
2013-2014	Competitiveness enhancement through human synergy in the border region / EC / RO-MD-UA	Project Manager Management and coordination of the Project Activities Enhance economic competitiveness of business environment in Botosani, Iasi and Vaslui counties and the cross-border region of Moldova and Ukraine; Define a Joint strategy to attract investments in the region, through competitiveness and cooperation
2013 – 2014	<i>Promoting PPI as an efficient mechanism for community empowerment and sustainable local development / EC</i>	Team leader Strengthen sustainable development capacities of non-state actors and local authorities in Orhei and Telenesti Towns and the neighbouring communities for sustainable development.
2011	<i>Support LPAs in the target communities to develop LSEDs in a participatory, HR&GE Manner/ UNDP Moldova</i>	Project coordinator Elaboration of 20 SE Development Strategies; identification and mobilization of vulnerable groups in 20 localities; assistance in identification and implementation of 20 local projects
2010 - 2011	<i>Study on economic opportunities for rural women in Moldova/ UNIFEM</i>	Project coordinator Assessment of the women's needs in selected rayons, through an analysis of the vulnerability as well as skills, including access to services provided by state and private institutions
2010 - 2011	<i>Elaboration of 3 Feasibility Studies for creating of Industrial Parks based public property of central and/or local authorities/ UNDP Moldova</i>	Project coordinator Assessment of the existing opportunity for creating 3 industrial parks based on public property of central and/or local authorities in 3 regions (Edinet, Hincesti and Cantemir) of the Republic of Moldova
2010	<i>Regional Development Cooperation / Institute for Public Policy</i>	Project coordinator Responsible for development of the Guide for Applicants, the development of Regional Operational Programme and a timetable of measures and actions to achieve viable projects, assistance in developing project proposals and develop training modules in relevant fields.
Other relevant information (e.g. publications): <ul style="list-style-type: none"> Manual on Participatory Planning and Implementing, 2013, (in Romanian) Best entrepreneurship practices, 2012, (in Romanian) Essence of the Feasibility Study, Balti, 2011 (in Romanian) Guide for entrepreneurship, 2011 (in Romanian) Investment Opportunities for Remittance' Beneficiaries in Central Moldova Region, 2010, (in Romanian). 		

MINISTERUL MUNCII,
FAMILIEI, PROTECȚIEI SOCIALE
ȘI PERSOANELOR VÂRSTNICE

ROMÂNIA



MINISTERUL EDUCAȚIEI
ȘI CERCETĂRII ȘTIINȚIFICE

SERIA K

Nº 00045076

TS

CERTIFICAT DE ABSOLVIRE

DI/D-na ANDRIUTA LIVIU
C.N.P. 0972201427222 născut(ă) în anul 1977 luna IULIE
ziua 26 în localitatea CHIȘINAU județul/sectorul REPUBLICA MOLDOVA
fiul (fiica) lui ION și al (a) VIORICA
a participat în perioada 18.09.2015-25.09.2015 la programul de inițiere / perfecționare /
specializare cu durată de 60 ore, pentru ocupația (competențe comune) MANAGER DE PROIECT
organizat de CONSULTING & PROTECTION cu sediul în localitatea IASI
județul IASI înmatriculat în Registrul național al furnizorilor de formare
profesională a adulților cu nr. 22/1051/29.10.2013 și a promovat examenul de
absolvire în anul 2015 luna 09 ziua 29 cu nota/calificativul 10,00 (zece)

Prezentul certificat se eliberează în conformitate cu prevederile O.G. nr. 129/2000,
republicată și este însoțit de suplimentul descriptiv al certificatului.



DIRECTOR

Secretar,

PRESEDINTE

Nr. 60 Data eliberării: anul 2016 luna octombrie ziua 10

MINISTERUL MUNCII,
FAMILIEI, PROTECȚIEI SOCIALE
ȘI PERSOANELOR VÂRSTNICE

ROMÂNIA



MINISTERUL
EDUCAȚIEI NAȚIONALE

SERIA I N^o 00309477

TS

CERTIFICAT DE ABSOLVIRE

ANDRIUȚA I. LIVIU

DI/D-na
C.N.P.

0	9	7	2	2	0	1	4	2	7	2	2	2
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 născut(ă) în anul 1977 luna IULIE
ziua 26 în localitatea ION CHIȘINĂU județul/sectorul REPUBLICA MOLDOVA
fiul (fiica) lui și al (a)
a participat în perioada 05.02.2017 – 14.02.2017 la programul de inițiere / perfecționare /
specializare cu durata de 60 ore, pentru ocupația (competențe comune)
Evaluator proiecte cod COR 241263
organizat de UNIVERSITATEA APOLLONIA DIN IAȘI cu sediul în localitatea IAȘI
județul IAȘI înmatriculat în Registrul național al furnizorilor de formare
profesională a adulților cu nr. 22/939/26.05.2015 și a promovat examenul de
absolvire în anul 2017 luna APRILIE ziua 07 cu nota/calificativul 9,70 (nouă 70%)

Prezentul certificat se eliberează în conformitate cu prevederile O.G. nr. 129/2000,
republicată și este însoțit de suplimentul descriptiv al certificatului.



DIRECTOR

Secretar

PREȘEDINTE

Nr. 1755 Data eliberării: anul 2017 luna SEPTEMBRIE ziua 13

Name of Personnel	Carolina Gonta				
Position for this assignment:	Financial Officer/Accountant				
Nationality:	Republic of Moldova				
Language Skills (Common European Framework of Reference (CEF) level):	<i>Self-assessment</i>	<i>Understanding</i>		<i>Speaking</i>	Writing
		<i>Listening</i>	<i>Reading</i>		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Proficient user (C1*)	Proficient user (C1*)	Proficient user (C1*)	Proficient user (C1*)
	Romanian	Native language			
Educational and other Qualifications:	Licensed in Accounting and Auditing, Agrarian University of Moldova, 1993 – 1997 Certificate course project accounting, ACAP, 2019				
Summary of Experience: Accountant with more than 20 years of experience, of which 10 in project's accounting. Experienced in financial accounting of international projects. Work experience in Auditing company. Participated audit missions and reports development. Provide consultancy services on fiscal legislation, corporate taxes and fees.					
Employment Record/ Experience (From most recent):					
Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:			
01.2015 – present	<i>Alliance of Business Consultants</i>	Title: Chief-accountant Main responsibilities <ul style="list-style-type: none"> Organizing and keeping accounting records according to National Accounting Standards Preparation of the annual accounting policy necessary for the development of the company's activity Ensure the financial management of the projects Preparation the financial reports for donors Accounting for salary payments, corporate taxes and fees Accounting and analysis of foreign currency transactions Preparation of fiscal, statistical and reporting reports to NSIH. 			
		Involvement in projects: Provision of support to Private Sector in Cahul and Ungheni (EU4MD - EU / UNDP / UNICEF) Direct Access to Students (CBC / EU) Moldova Water Security and Sanitation Project - Soroca Sanitation Project, Feasibility Study and ESIA / EBRD / SEURECA (2021) Update of the Feasibility Study "Public Transport Chisinau - Project on electronic charging system" / Chisinau Mayoralty (2021) EU4MD / Provision of support to Private Sector in Cahul / EU - UNDP - UNICEF (2020-2022) Direct Access to Students / EU / CBC Programme (2020-2022) Develop Guides for LPAs on the application of environment and climate-related legislation and organize a series of workshops for LPAs, CSOs and Women / UNDP (202-2021)			

		<p>Develop Climate Change and Environmental Risks Profiles and mainstream environmental protection solutions, climate adaptation measures and gender into local development plans / UNDP (2020-2021)</p> <p>Facilitate the mainstreaming of climate change adaptation and disaster risk management priorities into local development planning frameworks in a participatory and gender-sensitive manner / UNDP Moldova (2019-2020)</p> <p>Elaboration of roadmap for enabling the development of crowdfunding in Republic of Moldova / GIZ (2019)</p> <p>Municipal Strategic Planning / USAID (2019-2021)</p> <p>Elaboration of investment profiles in Agri-food sector / GIZ (2018)</p> <p>Promoting Women's Empowerment Principles (WEP) in Moldova / UN Women (2018-2019)</p> <p>Design of the Reorganization Plan and Business Development Plans for the potential regional WSS operators in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria) / GIZ (2018)</p> <p>Technical support for Modernization of Local Public Services Project / GIZ (2017-2021)</p> <p>Engagement of Civil Society Organizations in the delivery of local public services in North Development Region / GIZ (2017-2018)</p> <p>Diagnostic Analysis of the municipal enterprises in Criuleni and Dubasari Rayons and WSS Enterprise in Dubasari (Transnistria) / GIZ (2017)</p> <p>Provision of Consultancy Services for Competitiveness improvement through training and certification of Business Consultants / EU / UNDP SCBM (2016-2017)</p> <p>Support communities from ATU Gagauzia and Taraclia district in the field of Inter-Municipal Cooperation for more efficient public service delivery at local level / EU / UNDP SCBM (2016)</p> <p>Support for RDA Gagauzia for developing the new RDS for Gagauzia development region / GIZ (2016)</p> <p>Consulting Services to support communities from ATU Gagauzia and Taraclia district in local community strategic planning and community mobilization processes / EU / UNDP SCBM (2016)</p>
10.2010 – 2015	<i>BCI-Audit</i>	<p>Title: Accountant</p> <p>Main responsibilities</p> <ul style="list-style-type: none"> • Organizing and keeping accounting records according to National Accounting Standards; • Participation on the audit missions and preparation of the audit reports • Preparation of the annual accounting policy necessary for the development of the company's activity; • Planning and management of financial means • Accounting and analysis of foreign currency transactions • Preparation of fiscal, statistical and reporting reports to NSIH.
06.2012 – 04.2013	<i>Mun. Chisinau Mayoralty</i>	<p>Title: Financial Expert</p> <p>Project: Rainwater drainage. Promoting and implementing innovative climate change actions</p> <ul style="list-style-type: none"> • Ensuring the implementation of the project according to the financial conditions stipulated in the grant contract • Control and monitoring of cash flow according to the grant contract • Classification of expenditures according to the budgetary classification attached to the grant contract • Preparation of interim and final financial reports • Participation in team work meetings

		<ul style="list-style-type: none"> • Involvement in the selection procedures of service and equipment providers, as well as monitoring the compliance of procurement procedures.
04.2010 – 10.2010	<i>Fagicom SRL</i>	<p>Title: Accountant</p> <p>Main responsibilities</p> <ul style="list-style-type: none"> • Organizing and keeping accounting records according to National Accounting Standards; • Preparation of the annual accounting policy necessary for the development of the company's activity; • Accounting for debts and receivables as well as their analysis after the due date • Accounting for stocks of goods and materials of the company • Accounting for salary payments • Accounting for corporate taxes and fees • Planning and management of financial means • Accounting and analysis of foreign currency transactions • Preparation of fiscal, statistical and reporting reports to NSIH.
03.2008 – 04.2010	<i>Vladiales Trans Expediție SRL</i>	<p>Title: Chief-Accountant</p> <p>Main responsibilities</p> <ul style="list-style-type: none"> • Organizing and keeping accounting records according to National Accounting Standards; • Preparation of the annual accounting policy necessary for the development of the company's activity; • Accounting for stocks of goods and materials of the company • Accounting for salary payments, corporate taxes and fees • Planning and management of financial means • Preparation of fiscal, statistical and reporting reports to NSIH.
06.2002 – 03.2008	<i>Desenergo SRL</i>	<p>Title: Accountant</p> <p>Main responsibilities</p> <ul style="list-style-type: none"> • Accounting for salary payments • Elaboration and submission of financial and fiscal reports of the company within the deadlines established by the legislation in force; • Collection and generalization of data from the subdivision
11.1997 – 06.2002	<i>National Social Insurance House</i>	<p>Title: Consultant</p> <p>Main responsibilities</p> <ul style="list-style-type: none"> • Analysis of financial statements • Scheduling the debts of economic agents • Analysis of the related documentation • Submission of commission documents for approval • Carrying out the process of receiving and processing the documents regarding the evidence of the state social insurance contributions • Analysis of data on declared and transferred contributions

Name of Personnel	DUMITRU ROSCOVAN				
Position for this assignment:	Expert in procurements				
Nationality:	Republic of Moldova				
Language Skills (Common European Framework of Reference (CEF) level):	Self-assessment	Understanding		Speaking	Writing
		Listening	Reading		
	Russian	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C2*)
	English	Proficient user (C2*)	Proficient user (C2*)	Proficient user (C1*)	Proficient user (C1*)
	Romanian	Native language			
Educational and other Qualifications:	“Alecu Russo” State University of Balti mun., Republic of Moldova, 5 years [1994 – 1999] Modern Languages and Literature Department				

Summary of Experience: During the period of August 1999 – December 2014 Mr. Dumitru Roscovan held many key positions at Moldova Social Investment Fund – a Government of Moldova Project, which was created with the support of the World Bank, in order to contribute to implementation of National Development Strategies and to provide immediate support in the rehabilitation of social economical infrastructures and to enhance the living conditions of the poorest among the population. Within this Project Mr. Dumitru Roscovan had a 15 years professional contribution to implementation of more than 2000 micro-projects (in circa 1200 communities from rural and urban areas) on behalf of at least 2 million beneficiaries. He is familiar with procurement rules for grants allocated by international donors like the World Bank, European Commission, KfW, UNICEF, USAID, JSDF, PHRD, DFID, SIDA, etc.

As Procurement Manager of the mentioned EC, BMZ, RC and SlovakAID grants, Mr. Dumitru Roscovan made use of European Commission's procurement procedures (PRAG) for hiring national and international companies and consultants for implementation of civil works and provision of consulting services. Mr. Dumitru Roscovan is experienced in Procurement procedures of international aid. He has good interpersonal skills and ability to work in team, professional demeanour.

Employment Record/ Experience (From most recent):

Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken / Description of actual role performed:
January 2015- present	PA "Fondul de Inovatii Sociale din Moldova", NGO	<p>Main activities and responsibilities:</p> <ul style="list-style-type: none"> - Represents the Association in dealing with donor institutions, public associations and public authorities at local, national and international levels; - Insures the overall management of the Association, manages operational means, prepares bids documents (on PRAG procedures), concludes transactions and sign contracts; <p>Achieved results:</p> <ul style="list-style-type: none"> • <u>"Creation of excellence center through piloting demonstrative new energy efficiency technologies and renewable energy sources in Festelita community"</u>, funded by EU – amount 800 000 EUR.. January 2018 – September 2021. • Elaborated & implemented the project „Sewage network extention in Telenesti town", funded by SlovakAID –amount 100 000 EUR. July 2017 – 2019. • Elaborated & implemented the project „Extension of the sewage water supply system in Copceac village, Gagauzia", funded by Rotary Clubs: Duesseldorf–Pempelfort Kamp-Lintfort / Grafschaft Moers Rotary District 1870 – amount 20 000 EUR. • Elaborated & implemented the project "<u>Construction of sewage treatment plant (100 m³/day) and development of the sewage system</u> in Copceac village,

		<p>ATU Gagauzia" funded by BMZ & Rotary Deutschland Gemeindienst –amount 446 336 EUR. March 2015 – September 2017.</p> <ul style="list-style-type: none"> • Elaborated & implemented the project "<u>Connection of 3 public institutions to sewage system in Copceac village, ATU, Gagauzia</u>", funded by SlovakAID – amount 10 000 EUR. October 2016 - April 2017. • Elaborated and implemented Project "<u>Partial reconstruction of 2 km of water supply system in Copceac village, ATU, Gagauzia</u>", funded by SlovakAID – amount 5 000 EUR. July-Nov 2015. <p>Provided TA to beneficiary LPAs to organize bids for selection of the contractors for civil works, following the PRAG procedures. Trained and involved the LPA and the members of the local Implementing Agency in evaluation of tenders' offers. Supported LPA and local NGOs in community development and fundraising.</p> <p><i>Business or sectors: Sewage and Water supply Services and Technologies, Administration, Project management and Procurements.</i></p>
December 2010 – 2014	Moldova Social Investment Fund	<p>Team Leader of the Program funded by European Union Main activities and responsibilities: Member of MSIF Executive Committee;</p> <p>Overall Elaboration, Negotiation, Management and Implementation of 2 million EUR Project financed out of the <u>European Union Grant Contract nr. 2010/219-911</u>, designed for "<i>Promotion of sustainable development strategies in the renewable energy technologies sector through piloting of demonstration projects based on usage of solar energy and agricultural wastes</i>".</p> <p>Achieved results:</p> <ul style="list-style-type: none"> • Installed solar water heating systems at 39 social care centers, kindergartens and hospitals (<i>Collectors area - 718 m² (173 solar panels);</i> • Installed <u>biomass burning</u> plants at 39 schools, kindergartens and culture houses (<i>Total capacity of BBPs (kW) – 10 127 kW; Total heated area (m²) –121 500 m², Created demand of biomass fuel (3750kcal/kg) – about 6 100 tons/year; Substituted demand of brown coal (3510 kcal/kg) – about 6 500 tons/year - equivalent with 110 wagons (60 tones each) loaded with coal);</i> • Contributed to development of SME in the field of production of biomass fuel and to the creation of a national market for briquettes and pellets amounting to circa 1 million EUR / year; • Organized different trainings, study visits in Sweden, Germany and France, for LPA representatives of 1st and 2nd levels involved in the Project; • Elaborated Financial and Progress Reports for EU DELEGATION to Moldova. <p><i>Business or sectors: RES and EE Technologies, Administration, Project management.</i></p> <p>Other responsibilities – Fundraising and Projects' Development.</p> <ol style="list-style-type: none"> 1. Developed the Project "<i>Integration of Children with Disabilities into Mainstream Schools from Moldova</i>", funded by the World Bank, <u>P144618 – amount of 2,86 million USD</u> (on-going); 2. Developed the Project "<i>Increasing access and degree of participation of children to early education in Republic of Moldova</i>", financed by the Government of Romania, in the amount of 3 million EUR (on-going); 3. Developed the Project "<i>Community Participation in Post-Conflict Regions</i>", financed by Japan Social Development Fund through the World Bank, in the amount of 2 million USD (closed); 4. Developed and offered Technical Assistance for the Project "<i>Promoting Participatory Planning instrument as an efficient mechanism for community empowerment and sustainable local development</i>", financed by EU DELEGATION to Moldova – in the amount of circa 300 000 EUR, on behalf of Orhei and Telenesti

		<p>towns, (closed);</p> <ul style="list-style-type: none"> • <i>Developed and offered Technical Assistance for the Project "Energy Efficiency measures through windows change in 5 kindergartens from Orhei town", financed by Embassy of Japan (Kusanone Program) – in the amount of 120 000 USD (closed);</i>
December 2003 – November 2010	Moldova Social Investment Fund	<p>Consultant, Participatory Monitoring and Evaluation (PM&E)</p> <p>Main activities and responsibilities:</p> <ul style="list-style-type: none"> • Responsible for elaboration of concept, methods and tools of PM&E; • Elaborated activity plan on development of social impact monitoring methods; • Entered PM&E data into MSIF's Monitoring and Information System, validated the information and processed obtained results; • Elaborated PM&E Guide and questionnaires for MSIF's beneficiary communities; • Trained the LPAs, community members and communities' trainers in data collection for participatory monitoring and evaluation. • Elaborated PM&E progress reports. <p><i>Business or sectors: Community Development</i></p>
June 2002 – November 2003	Moldova Social Investment Fund	<p>Operational Manager, Europe & Central Asia Network of Social Investment Funds (SIFs) (ECANET)</p> <p>Main activities and responsibilities:</p> <ul style="list-style-type: none"> • Managed the Institutional Development Fund Grant nr. 27328, provided by the World Bank, in the amount of 285 000 USD; • Carried-out ECANET good practices transfer in management, community development, procurement, disbursement, PM&E for SIFs members, through organization of: <ul style="list-style-type: none"> ✓ internship programs in Turkey, Moldova, Georgia, Ukraine, Romania, Armenia and Albania for ECANET members; ✓ regional workshop in Kiev (Ukraine); ✓ study tours in Jamaica, Nicaragua, France, UK, Sweden; ✓ 2nd, 3rd, 4th Annual Conferences of SIFs ECA Network in Chisinau (Moldova), Tbilisi (Georgia) and Antalya (Turkey); • Edited, printed and disseminated the proceedings from the Conferences and workshops; • Elaborated e-bulletins and newspapers for ECANET members; • Responsible for the administrative documents of the ECANET CC and Secretariat; • Supported the ECANET President and CC to carry out fundraising activities. <p><i>Business or sectors: Coordination of experience exchange among SIFs from ECA, Middle East and North Africa and Latin America Countries</i></p>
August 1999 – June 2002	Moldova Social Investment Fund	<p>Executive Assistant</p> <p>Main activities and responsibilities:</p> <ul style="list-style-type: none"> • Assisted the MSIF Executive Director in Project co-ordinating and successful implementation; • Performed secretarial duties, organized meetings, logistics, missions scheduling; • Interpreter-translator (meetings with high ranking officials, seminars, translation of official correspondence and documentation), made verbal interpretations at different meetings, training and seminars. • Contacted people and co-ordinated meetings with appropriate local government, NGO and local business officials; • Formatted technical reports and other documentation; • Was responsible for office supply with stationery; • Managed the transport evidence for MSIF staff; • Prepared bidding documents and advertisements. <p><i>Business or sectors: Administration</i></p>



FINANCIAL IDENTIFICATION

PRIVACY STATEMENT

http://ec.europa.eu/budget/contracts_grants/info_contracts/financial_id/financial_id_en.cfm#en

Please use CAPITAL LETTERS and LATIN CHARACTERS when filling in the form.

BANKING DETAILS ①

ACCOUNT NAME ② Alliance of Business Consultants
IBAN/ACCOUNT NUMBER ③ MD88EX0000002251633685MD
CURRENCY MDL
BIC/SWIFT CODE EXMMMD22436 BRANCH CODE ④
BANK NAME BC "EXIMBANK" SA

ADDRESS OF BANK BRANCH

STREET & NUMBER #64, Stefan cel Mare Blvd.
TOWN/CITY Chisinau POSTCODE 2004
COUNTRY Republic of Moldova

ACCOUNT HOLDER'S DATA

AS DECLARED TO THE BANK

ACCOUNT HOLDER Alliance of Business Consultants
STREET & NUMBER of.22, #32, Andrei Doga street
TOWN/CITY Chisinau POSTCODE 2024
COUNTRY Republic of Moldova

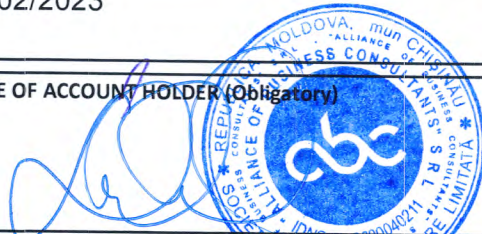
REMARK n/a

BANK STAMP + SIGNATURE OF BANK REPRESENTATIVE ⑤



DATE (Obligatory) 14/02/2023

SIGNATURE OF ACCOUNT HOLDER (Obligatory)



- ① Enter the final bank data and not the data of the intermediary bank.
- ② This does not refer to the type of account. The account name is usually the one of the account holder. However, the account holder may have chosen to give a different name to its bank account.
- ③ Fill in the IBAN Code (International Bank Account Number) if it exists in the country where your bank is established
- ④ Only applicable for US (ABA code), for AU/NZ (BSB code) and for CA (Transit code). Does not apply for other countries.
- ⑤ It is preferable to attach a copy of RECENT bank statement. Please note that the bank statement has to confirm all the information listed above under 'ACCOUNT NAME', 'ACCOUNT NUMBER/IBAN' and 'BANK NAME'. With an attached statement, the stamp of the bank and the signature of the bank's representative are not required. The signature of the account-holder and the date are ALWAYS mandatory.



PLEASE COMPLETE AND SIGN THIS FORM AND ATTACH COPIES OF OFFICIAL SUPPORTING DOCUMENTS (REGISTER(S) OF COMPANIES, OFFICIAL GAZETTE, VAT REGISTRATION, ETC.)

LEGAL ENTITY

PRIVACY STATEMENT

http://ec.europa.eu/budget/contracts_grants/info_contracts/legal_entities/legal_entities_en.cfm#en

Please use CAPITAL LETTERS and LATIN CHARACTERS when filling in the form.

PRIVATE/PUBLIC LAW BODY WITH LEGAL FORM

OFFICIAL NAME ①	Alliance of Business Consultants			
BUSINESS NAME (if different)				
ABBREVIATION	ABC			
LEGAL FORM	Limited Liability Company			
ORGANISATION TYPE	FOR PROFIT <input checked="" type="checkbox"/> NON FOR PROFIT <input type="checkbox"/> NGO ② YES <input type="checkbox"/> NO <input type="checkbox"/>			
MAIN REGISTRATION NUMBER ③	1012600040211			
SECONDARY REGISTRATION NUMBER (if applicable)				
PLACE OF MAIN REGISTRATION	CITY	Chisinau		
	COUNTRY	Republic of Moldova		
DATE OF MAIN REGISTRATION	18 DD	12 MM	2012 YYYY	
VAT NUMBER	n/a			
ADDRESS OF HEAD OFFICE	of. 22, #32, Andrei Doga street			
POSTCODE	2024	P.O. BOX		
COUNTRY	Republic of Moldova		CITY	Chisinau
E-MAIL	abc-srl@hotmail.com		PHONE	+373-69121504

DATE 20/02/2023

SIGNATURE OF AUTHORISED REPRESENTATIVE

STAMP



- ① National denomination and its translation in EN or FR if existing.
② NGO = Non Governmental Organisation, to be completed if NFPO is indicated.
③ Registration number in the national register of companies. See table with corresponding field denomination by country.



ALLIANCE OF BUSINESS CONSULTANTS

COMPANY PROFILE

Republic of Moldova
Chisinau, 2023

GENERAL INFORMATION



Alliance of Business Consultants (ABC) represents a consulting organization with a multidisciplinary portfolio of consulting services on the Moldovan consultancy market. Due to its conscientiousness and business valuations, ABC delivered services relating to change management, business process re-engineering, organizational restructuring and capacity-building to numerous institutional clients in transition and developing economies through the implementation of complex technical assistance projects.

ABC's mission is to direct the efforts of professional consultants in the implementation of modern methods of public and private business administration, to contribute to improving central and local administration in the context of structural changes in the Republic of Moldova

ABC's extensive profile of specialization covers a wide range of know-how tools and other development services for public and private sectors of the national economy, having a wide expertise in financial and operational improvements and in the provision of capacity building activities and organizational management being experienced in identifying and meeting training needs through both formal and informal training, or through on-the-job transfer of skills. The expertise of the ABC consists in projects implemented in the Republic of Moldova and regionally and include involvement in public administration reforms, strategic planning and institutional development (the set-up and/or restructuring of public and private institutions and companies).

The organization has managed to establish lasting cooperation links with most prominent development partners in the Republic of Moldova, and representatives of both central and local public administration units, in terms of on-going consultancy and capacity building support provided and expertise shared to all the interested parties. ABC has substantial knowledge and experience in all areas of structural reforms, being involved in numerous consulting and restructuring projects related to the process of economic and social transformations.

ABC has an acknowledged reputation in developing economic strategies of urban and rural areas, as well as national and cross-border regions, and benefitted from a wide range of donor technical cooperation programs, funded by international organizations and financial institutions.

The organisation has the reputation of highly effective, reliable and flexible project management gained through our numerous technical projects regionally and in Moldova.

The following listing presents the most representative services provided:

BUSINESS CONSULTING: Market Studies, feasibility Studies and Business Plans, Investment Attraction Strategies; Corporate Development Plans, Restructuring Plans

STRATEGIC PLANNING: Regional Development Strategies; Sectoral Development Programs; Socio-economic Development Plans for Communities and Towns.

PROJECT MANAGEMENT: for Cross-Border Cooperation Program, Regional Development, Community Development.

TRAINING ORGANIZATION AND DELIVERY for LPA representatives, in public management, for public servants and civil society representatives in project cycle management, for experts of regional agribusiness centers in business planning, and marketing, green economy and for business start-up.

The following table presents general data about ABC:

	Name of the organization	Alliance of Business Consultants
1.	Legal address	of.22, #32, Andrei Doga street, Chisinau, MD 2024, Republic of Moldova
2.	Legal form	Limited liability company
3.	Bank requisites	Chisinau branch no.11 of EXIMBANK, bank cod EXMMMD22436, IBAN MD88EX0000002251633685MD
4.	Telephone	(+373 69) 12 15 04
5.	E-mail, web site	abc-srl@hotmail.com
6.	Director ABC	Liviu Andriuta

Human Resources

Human resources are the most valuable asset of the company. ABC staff and its contributors have excellent academic and business background, which are enforced by their local experience in consultancy and training in USA, Germany, Poland, and Romania. Here bellow are presented key experts proposed to be involved in project implementation:

Consultant	Area	Pertinent Experience
ANDRIUTA Liviu	Executive Director	Ongoing PhD in Economy, Master in Business Administration. Licensed in Economy-Engineering, PLATO+, and Romania (Training in Business Excellence). Specialized in business restructuring, assessment and development, attracting investments, implementing management systems to increase efficiency and strategic planning.
RUSSU Andrei	Expert in regulatory issues	Licensed in Law. Extensive experience in developing studies and researches related to business start-up and development, regulatory policies; elaboration of development strategies of local and regional levels, elaboration of the draft of the law on regional development, drafting of different legal issues related to local development.
CIOBANU Gheorghe	Expert in economic and financial analysis	Has graduated from American River College (Sacramento, California, USA), specializing in Accounting and Auditing and the Academy of Economic Studies of Moldova, Economics and Accounting. Experience in financial and socio-economic analysis for feasibility studies and business plans for public and commercial companies. Competence in performing financial projections and cost-benefit analyses. Experience in accounting and audit.
BALICI Maria	Public relations	Master student in human resource management at the Academy of Economic Sciences of Moldova. Has graduated from the Faculty of Economics and Business Administration, Alexandru Ioan Cuza University of Iasi, specialization: Economy of Trade, Tourism and Services. Bachelor thesis in intercultural management. Specialized in public relations and human resource management.
GONTA Carolina	Expert in Finance and Taxation	Experience in auditing of municipal and private companies as well as auditing of the international projects. Participation in the elaboration of business plans, enterprises' evaluation, cost-benefit analysis, taxation and fiscal relations.

Projects

The experience of ABC and its contributors stretches over a decade of economic transformation in Moldova.

Name of the Project	Year	Funding Source
Providing expertise for procurements procedures and project management within „The CBC Romania-Moldova a safer area by improving the Mobile Emergency Service for Resuscitation and Extrication (SMURD) operating infrastructure, by increasing the level of training and maintaining the capacity of professional personnel to intervene in emergency situation”	2019-2022	Institute of Emergency Medicine of the Ministry of Health
Project management services within „ROBOts dedicated to neuroMOtric Valuable Efficiency” (1HARD / 4.1 / 18)	2021-2022	Institute of Neurology and Neurosurgery
Feasibility study for the construction of the Emergency Dispatch Office “NORTH” for the Cross-border Project, JOP Romania - Republic of Moldova 2014 - 2020	2019	ESI Balti
Ensuring procurement procedures within the project Creation of Excellence Center through piloting demonstrative new energy efficiency technologies and renewable energy sources in Feștețița community (EuropeAid/155713/DH/ACT/Multi)	01.2018 – 09.2021	FISM NGO / EU
Site studies and elaboration of project documentation for the construction of 4 heliports on the territory of the Republic of Moldova within the preparation of the SMURD-2 cross-border project	2017	ABC DEVELOPMENT AVIATION RO
Feasibility study for the arrangement of a car parking and the rehabilitation of the access road to the Monastery “Nașterea Domnului” from Zăbriceni village	2016	Edinet Rayon Council
Development of Feasibility studies in the field of roads, water and sanitation financed by the National Fund for Regional Development	2016	Local Public Authorities
Study on impact of implementing of the DCFTA on companies in the agricultural sector	2015	HEKS / EU
Value Chain Selection Study (agriculture)	2015	CBI/ RVO
Feasibility study on the construction of a well to ensure the development of the recreation and recreation area Salt Lake, Cahul	2014	Cahul City Hall
Technical assistance in the implementation of the micro-grant signed between the UNDP Moldova Program and Cetireni Village Hall	2014	Cetireni City Hall



Camera Înregistrării de Stat

DECIZIE
privind înregistrarea persoanei juridice

20.12.2012

Dosar Nr. 1012600040211

Oficiul Teritorial Chișinău

Prin cererea depusă la 13.12.2012 s-a solicitat înregistrarea
Societatea cu Răspundere Limitată "ALLIANCE OF BUSINESS CONSULTANTS"

Examinînd actele prezentate:

1. Cerere din 13.12.2012
2. Statutul
3. Decizia nr.1 a fondatorului unic din 13.12.2012
4. Dovada plății taxelor din 13.12.2012

și constatînd, că sînt respectate cerințele legale ce țin de constituirea și înregistrarea persoanei juridice, în temeiul art. 11 al Legii nr. 220-XVI din 19.10.2007 privind înregistrarea de stat a persoanelor juridice și a întreprinzătorilor individuali, registratorul

DECIDE:

1. A admite cererea de înregistrare.
2. A înregistra persoana juridică și a consemna în Registrul de stat al persoanelor juridice următoarele date:

Numărul de identificare de stat: **1012600040211** din 18.12.2012

Forma juridică de organizare: Societate cu răspundere limitată

Denumirea: Societatea cu Răspundere Limitată "ALLIANCE OF BUSINESS CONSULTANTS"

Sediul: MD-2024, str. Doga Andrei, 32, ap.22, mun. Chișinău, Republica Moldova

Administrator: ANDRIUȚA LIVIU, anul nașterii 26.07.1977, locul nașterii mun. Chișinău, Republica Moldova, CA BULETIN DE IDENTITATE AL CETĂȚEANULUI RM A 42105453 eliberat la data de 06.08.2002, codul de identitate 0972201427222, domiciliu: MD-2024, str. Doga Andrei, 32, ap. 22, mun. Chișinău, Republica Moldova

Genurile principale de activitate:

1. Activități juridice
2. Activități în domeniul evidenței contabile
3. Activități de cercetare a pieței și de sondaj al opiniei publice
4. Activități de consultare pentru afaceri și management
5. Alte activități de servicii individuale
6. Alte activități de servicii prestate întreprinderilor, neincluse în alte categorii
7. Activități ale expozițiilor
8. Servicii ale frizeriilor și alte servicii ale cabinetelor de cosmetică
9. Cercetare și dezvoltare în științe fizice și naturale
10. Cercetare și dezvoltare în științe sociale și umanistice

Capitalul social: 5400 lei.

Fondator(i):

1. ANDRIUȚA LIVIU, anul nașterii 26.07.1977, locul nașterii mun. Chișinău, Republica Moldova, CA BULETIN DE IDENTITATE AL CETĂȚEANULUI RM A 42105453 eliberat la data de 06.08.2002, codul de identitate 0972201427222, domiciliu: MD-2024, str. Doga Andrei, 32, ap. 22, mun. Chișinău, Republica Moldova, parte socială în valoare de 5400 lei (100,00%)

Termenul de activitate al întreprinderii este nelimitat.

3. Prezenta Decizie este întocmită în două exemplare, care au aceeași valoare juridică, dintre care un exemplar se păstrează la Camera Înregistrării de Stat în dosarul de evidență al persoanei juridice, iar celălalt se eliberează solicitantului.

Registrator



Bolboceanu Adela
L.Ș.