



## **CUSTOMER-CENTRIC DIGITAL TRANSFORMATION USING CUTTING-EDGE TECHNOLOGIES**



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01.  
Who we are



# Introduction



**Indrivo** is a progressive technology company focused on innovation strategy and agile digital transformation.

We provide technology consulting, custom software development and outsourcing services. Indrivo has implemented complex and hybrid projects for small and mid-sized companies, as well as large enterprises, Government and public institutions and continues its journey by expanding its footprint in Western Europe (Austria, Germany, the Benelux region, UK) and the USA. The Indrivo headquarters is in Chisinau, Moldova, meanwhile we have a balanced presence in Romania, and Luxembourg.

Our strategy starts by building 360-degree relationships with our customers. The bedrock of our approach to customers' needs is delivering value, driving sustainable innovation, increasing productivity, and helping companies reach operational efficiency in the new digital economy.

## Key Figures

**230+**

Delivered projects

**120+**

Number of customers

**94%**

Clients satisfaction rate

**13**

Years of experience

**46**

Number of employees

**56%**

Of engineers have  
5+ years of IT experience

**74%**

Of all our employees  
have ICT qualifications

**3**

ISO certificates  
(ISO 9001|ISO 27001|ISO 20001)

## Our Four Business Pillars

**Our goal** is to strengthen our customers' performance, by empowering them to be more self-sufficient and taking a user-first approach.



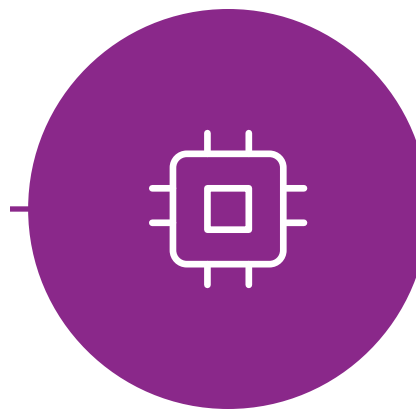
### Customer-centric

Uniting minds to build software enabled product that exceed the goals.



### Quality-driven

Striving for perfection in the workflow and upon each project delivery stage.



### Technology-charged

Integrating the latest technology tools to strengthen the business.



### Impact-focused

Leveraging the design thinking mindset to find a solution to customers' challenges.





## 02. What we do



## What we do?

**Indrivo** offers next-generation customized digital solutions that boost business innovative potential and keep our customers moving forward into the digital era.

### I Digital Strategy / IT Consulting

Strategy and Architecture, Digital Transformation

### Disruptive Technolog

E-Commerce, E-Learning, CRM, Web Portals, Mobile Apps, Data Analytics, IoT, etc.

### Enterprise Platforms

Drupal, Opigno, Drupal Commerce, WEBCON BPS, Bizon360, NopCommerce, Azure etc.



# Digital Strategy

Our consultants help you get the best possible return on your IT investment by working with your team to ensure that all project outcomes are aligned to your business strategy and needs. But no matter how closely we work with you, we are also there to provide an objective, independent vision and help your organization find the best path to success.

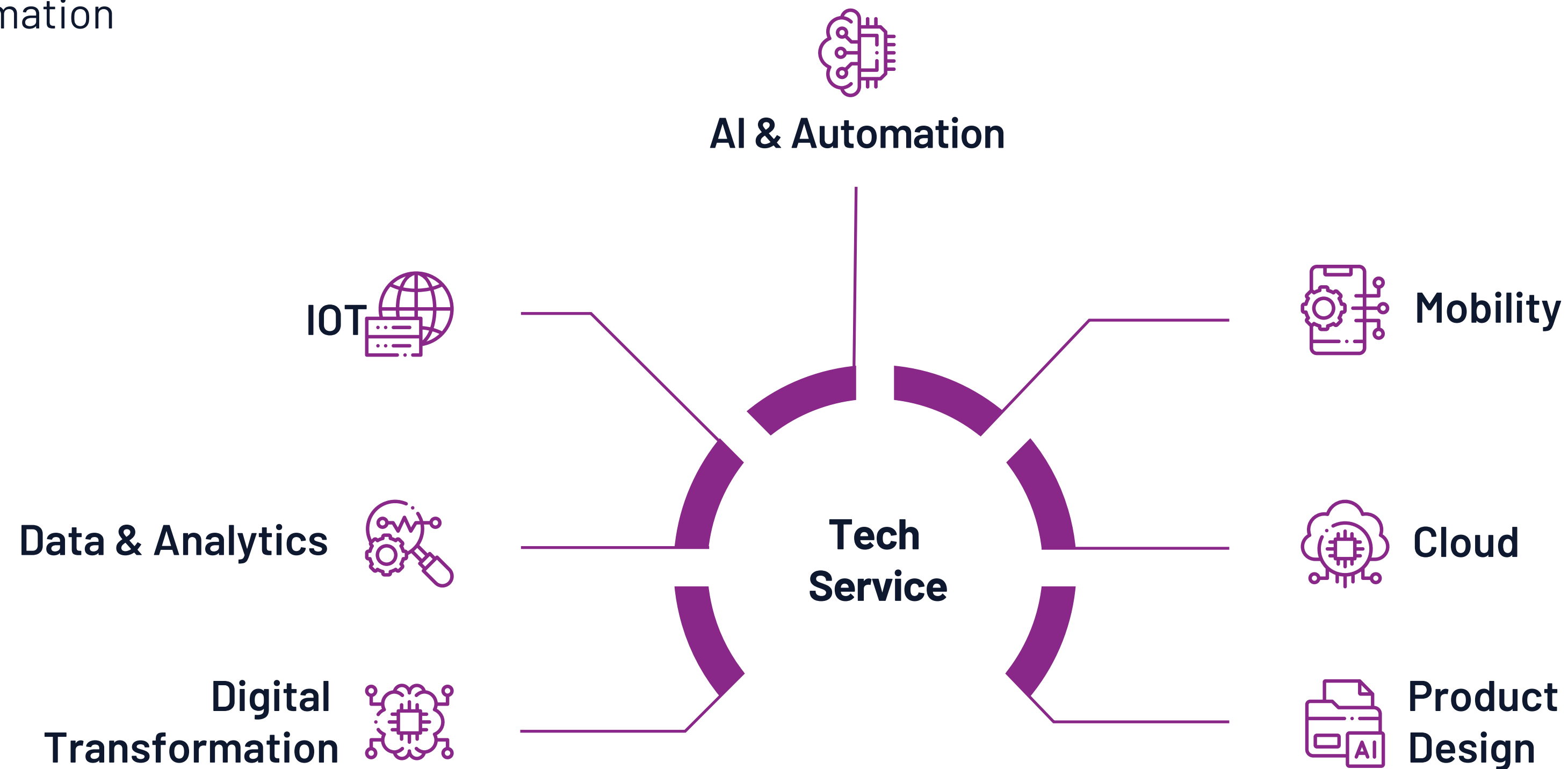
Here is a detailed description of potential consultancy services:

- |   |  |
|---|--|
| <b>1. Technology Strategy and Planning</b>            | <b>6. IT Infrastructure and Operations</b>         |
| <b>2. Digital Transformation</b>                      | <b>7. Enterprise Solutions</b>                     |
| <b>3. Cybersecurity and Risk Management</b>           | <b>8. Innovation and R&amp;D Consulting</b>        |
| <b>4. Data Analytics and Business Intelligence</b>    | <b>9. Project Management and Change Management</b> |
| <b>5. Software Development and System Integration</b> | <b>10. Training and Skill Development</b>          |



# Disruptive Technology

Agile & Lean Transformation



A full range of technology development services, including the entire spectrum of software life cycle processes, quality assurance, testing and omnichannel integration that are based on the latest technologies, are cost-efficient and easily expandable. We employ Agile and Lean principles, but we can customize our methods and practices according to our customer methodology and offer a hybrid approach to fit the exact customer requirements.



# Disruptive Technology

Agile & Lean Transformation



## Software Engineering (Products and Solutions)

Our team orchestrates all intricacies of software development life cycle to propose optimal solutions and swiftly adapt to different technology stacks.



## Digital Platforms, Automation & Connected Enterprise

Technical expertise combined with industry-specific knowledge allows us to provide digital solutions that automate workflows and form connections for all kinds of business systems, including software and applications, enabling them to work smoothly in sync.



## Internet of Things (IoT) & Smart Products

Development and customization of IoT platforms and software components for various types of smart and connected products.



# Disruptive Technology

Agile & Lean Transformation



## Omni – Channel Integration Solutions

Implementation of integrated approach delivers a unified experience across multiple systems and infrastructures, including offline and online channels, to create an omnichannel reality.



## Mobile & Application Development

Indrivo has rich experience in designing and developing native & hybrid high performance Mobile Apps for iOS, Android & Windows.

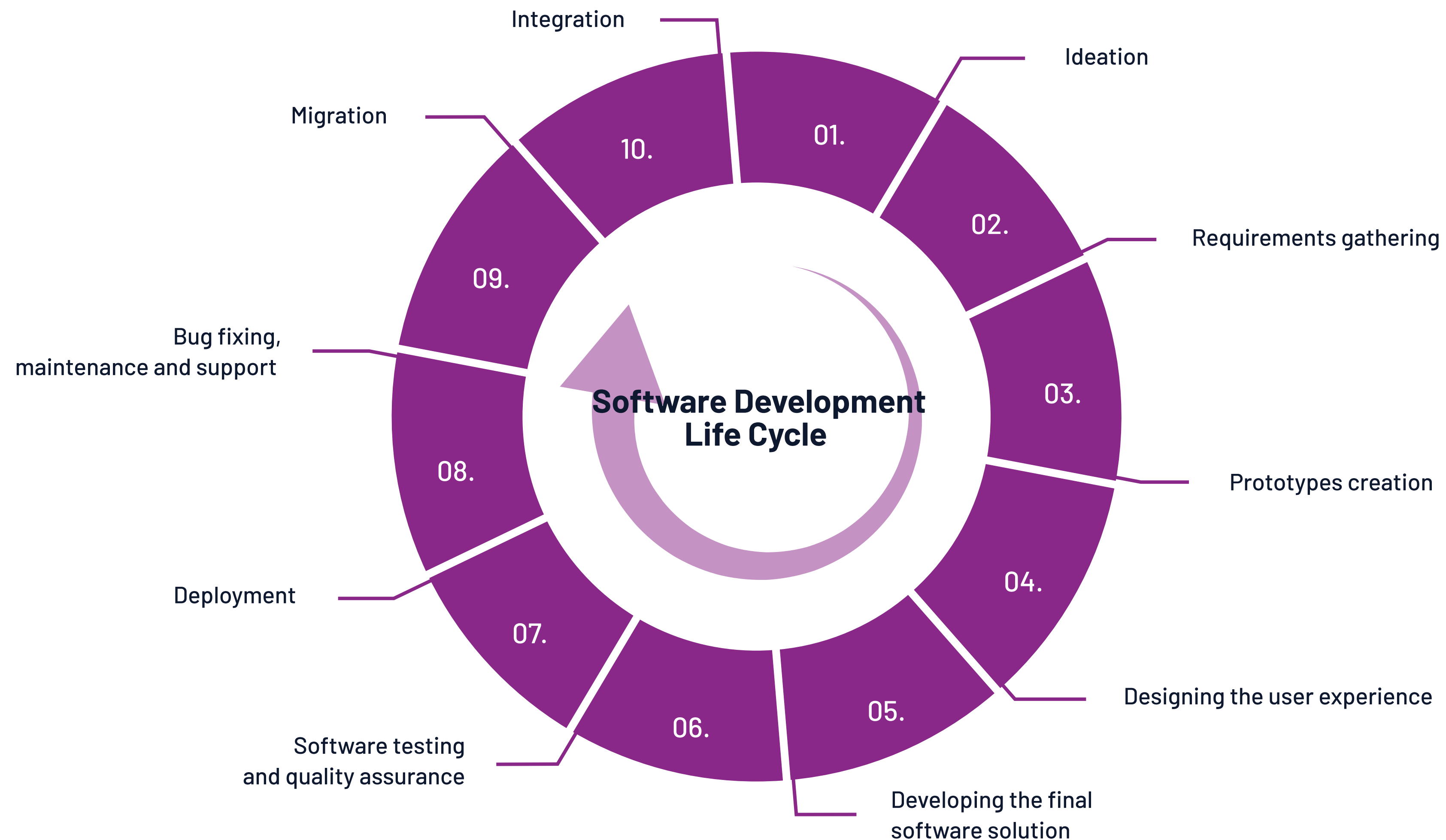


## Digital Performance Assurance & Testing

We comprehensively address the process of digital transformation by leveraging modern day quality assurance & testing tools to ensure effective performance, high quality, system security across all platforms applications.

# Full Cycle Development Services

Indrivo offers a broad spectrum of services to support the full Software Development Life Cycle.





03.  
**Engagement  
Models  
B.O.O.S.T.**





# Engagement Models

## B.O.O.S.T.

### Build. Operate. Own. Service. Transfer.

Comprehensive engagement models for all your custom software needs: short and long-term development, maintenance and support.

**Indrivo** works with three types of engagement models depending on the needs, resources and timeframes of your project.

Though we specialize in these 3 models, we can also deliver customized engagement models to fulfill your specific needs.



## Dedicated Team

By selecting the dedicated team model, several Indrivo developers will work exclusively on your project, you will have full management control over the project and the team, the cost of the project will be based on hourly rates.



## Time & Material

This model is used when the resources and time can't be estimated upfront. The project is built first, and only after completion and full acceptance of the project, the customer pays only for the time and resources spent.



## Our Engagement Models Capabilities

Although the team's composition may differ depending on the project, these are the most popular categories of our engagement models capabilities:

- Back-end Developers
- Front-end Developers
- Full-stack Developers
- Product Owners
- Solution Architects
- Business Analysts
- UI&UX Designers
- Scrum Masters
- QA Engineers
- DevOps





## 04. Our Platforms



## Our Platform

Enterprise data management platform Bizon 360 helps you integrate all your business processes into one platform.

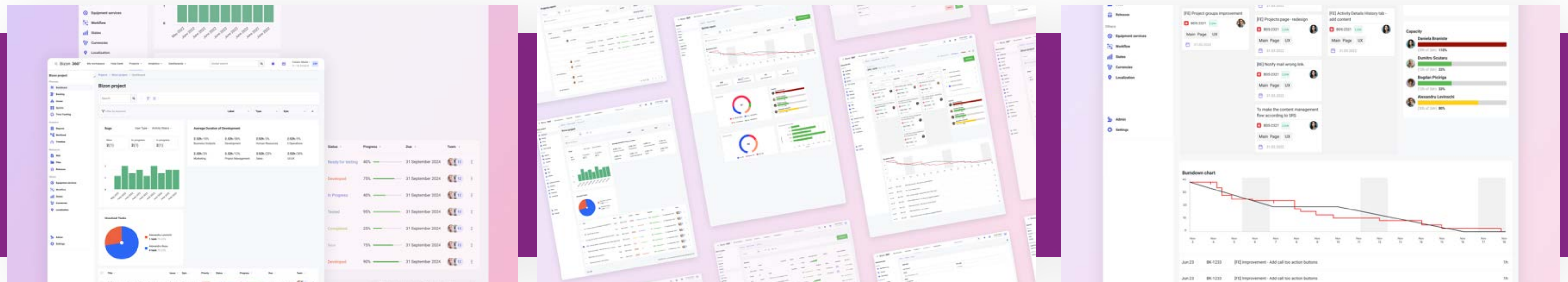




# Enterprise Data Management Platform

## Transform Your Data Into Insights

Bizon360 is a cutting-edge framework designed to empower organizations in building lightning-fast applications. With its innovative architecture and performance-focused approach, Bizon360 revolutionizes the development process, enabling businesses to create scalable and responsive software solutions like never before.



# Our Platform

## Bizon 360° CRM (Customer Relationship Management)

Stay on top of marketing and sales processes; follow-up with your prospects, leads and customers; create and track your commercial opportunities.



Sales



Marketing



Support

# Our Platform

## Bizon 360° PROJECT

Empower your projects with detailed planning, quick problem-solving and precise decision-making. Bring clarity in terms of goals and priorities and keep your team organized and on track. Automate invoices, generate insightful reports, manage multiple accounts, optimize your expenses and increase your profit.



Planning



Collaboration



Tracking &  
Management



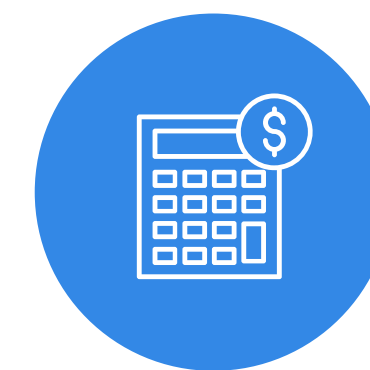
# Our Platform

## Bizon 360° FINANCIALS

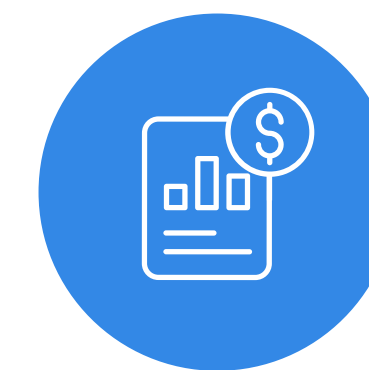
Automate invoices, generate insightful reports, manage multiple accounts, optimize your expenses and increase your profit.



Biling



Accounting



Financial Reporting



## Our Platform

### Bizon 360° PEOPLE

Securely store and manage: employee information, activities such as performance evaluation, time and attendance tracking, vacations, skills, training information, expense reporting, payroll and more.



Motivation



Vacations



Performance



## 05. Industry Competencies



# Industry Competencies

We provide industry-driven technical solutions and expertise to support our customers throughout their digital transformation journey. We innovate and build organization's capabilities by advising, developing and maintaining complex systems.





## 06. Technologies We Use



# Technologies We Use

Our capacities are not limited to just certain technologies. We are flexible and use the best tools to find a solution for each customer. Our technology pool grows continuously, most frequently we use the following tech stacks:

## Software Development | Data Analytics | Cloud Computing

- .NET
- Node.js
- C#
- .NET Core
- SQL Server
- MySQL
- PostgreSQL
- MongoDB
- SQLite
- Kubernetes
- Docker
- Azure DevOps
- Azure
- AWS

## Platforms

- Power BI
- WEBCON BPS
- Bizon360

## Mobile App Development

- IOS
- Android
- Swift
- Flutter
- Xamarin
- React

## Education

- Opigno
- LMSIlias
- Blended Learning

## Digital Shops

- Drupal
- Commerce
- NopCommerce
- WooCommerce

## Digital Transformation

- EA
- RUP

## Web Development

- AngularJS
- Vue.js
- JavaScript
- CSS3
- HTML5
- PHP
- Laravel
- React
- Symfony

## CMS

- Drupal
- LMSIlias
- Kentico
- Orchard

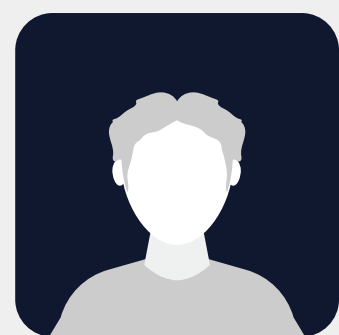


## 07. Testimonials



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“We have had an extremely positive experience with Indrivo and found them to be a more than competent and extremely hard-working organisation. Right from the beginning, they provided a project manager who effectively worked for us, perfectly understood our needs and constantly tested the software on our behalf. Indrivo stands out in their quality and competence and we have been so pleased with the results, that we have commissioned them for a number of other projects, including a new blockchain CRM, a picture database and a direct procurement sales platform.”



**Michael Leidig**

*CEO - Central European News Ltd, Austria*

“

“During our collaboration, Indrivo showed professionalism, seriousness and attention to detail, strictly respecting the implementation of the technical requirements provided in the specifications.”



**Cristina Malai**

*Vice Director USAID, Rule of Law Institutional Strengthening Program (ROLISP), Moldova*



“

“For over one and a half year already, Indrivo has assisted us in the development of a series of web applications with very good results. Although remote, our collaboration has grown very strong through daily interactions and open communication. The language barrier has been of no concern as their verbal and written English level is very good. When it comes to web application and API development with .NET and ASP.NET MVC, there is nothing that the team should be taught, the team has proven to be very technically skilled. It is hence with the utmost pleasure and confidence that I recommend Indrivo as a partner.”



**Christophe Herreman**

*Software Development Manage, Renson NV, Belgium*

“

“During the execution of this project, Indrivo provided in full the activities of analysis, projection, development, set-up, configuration, testing, training and technical assistance for implementation of an intranet system for the Ombudsman’s office of Moldova. We are pleased with the collaboration with this company and we recommend their team as a responsible and qualified partner for development of complex information systems.”



**Dumitru Roman**

*Deputy Chief - Directorate of Reforms, Policies and Reports,  
Ombudsman’s Office of Moldova*

“

“We appreciate the efficiency and high quality of software development services provided by Indrivo within the EDMITE project of UNDP Moldova, by supporting the Central Electoral Commission in developing an IT system to increase the transparency of the electoral process in Moldova. Throughout our collaboration, the Indrivo team has demonstrated a high level of professionalism, commitment and efficiency, remaining flexible and results-oriented. The consultations provided by the team and the direct interactions with the CEC’s IT and Election Management Departments were highly appreciated and led to the successful implementation of the project.”



**Dorin Toma**

*Senior Project Officer, EDMITE Project, UNDP Moldova*

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“We highly recommend Indrivo for their services for any complex software development projects where experience in technical analysis and working with sensitive workflows and data is required.”

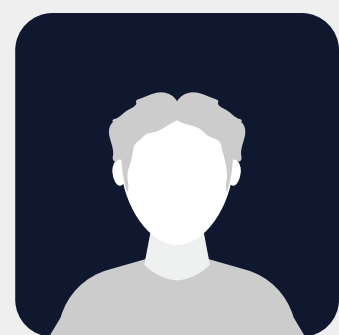


**Tatiana Ciaglic**

*Head of E-transformation, E-training and IT Division National Institute of Justice, Moldova*

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“We would like to express our appreciation for the quality, diligence and professionalism of Indrivo during our collaboration and we would recommend Indrivo with confidence, being firmly convinced that the collaboration with this company will bring added value to end-users.”

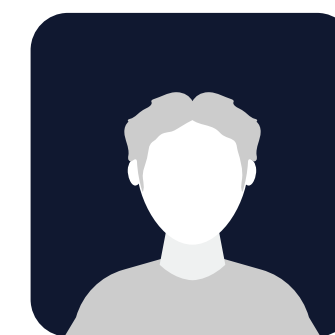


**Dumitru Tintiuc**

*Head of the Information Technology Department, General Inspectorate of Border Police of the Ministry of Internal Affairs, Moldova*

“

“Euro Finans AB is delighted to recommend Indrivo for the delivery of high-quality service. They provided the best-in-class development service which stands out compared to other providers in the region. For this engagement, Indrivo did not fail to deliver, everything went according to the agreed project schedule and with the budget. This simply makes Indrivo a reliable partner to us.”



**Anders Blomqvist**

*Finance & Administrative Director, Euro Finans AB, Sweden*

“

“Our communication agency, Hcommunications SA, has been working closely with Indrivo on various web-based client projects since 2014.

Indrivo collaborated with us on a major custom web platform for one of our clients, FIAP (Federation Internationale de l’Art Photographique). The development of the platform helps the organization manage hundreds of worldwide photographic contests yearly. The company possesses the necessary technical skills, they also provided advice on how to optimize established processes and adapt them to the new workflow. I can recommend this company as a competent and hardworking provider in terms of web development.”



**Thomas Hoffman**

*CEO - Hcommunications SA, Final beneficiary: FIAP, Luxembourg*

“

“While working with Indrivo, we were always amazed by the creativity and innovation they brought – they had an advantage in thinking outside the box and transforming our vision from paper to reality.

We highly recommend Indrivo to any company, especially beneficiaries of public institutions.”



**Catalina Popescu**

*Project manager, Insoft Development & Consulting Final beneficiary: School Inspectorate, Alba County, Romania*



Member of  
**AmCham** Moldova  
fighting for your business

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