

ONE COMPLETE SOLUTION.







Who Benefits?

Trocar Launch Plan

Universal Cannula

VersaOne[™] Optical Trocar

VersaOne™ Blunt Trocar

VersaOne[™] Bladed Trocar

VersaOne™ Bladeless Trocar

Packaging

Sustainability

Standardization

Full Trocar Catalog

Vizualization

OVERCOMING CHALLENGES, TOGETHER.

Thanks to our long-standing partnership with hospitals, we know it can be hard to provide quality services with a tight budget. Together, we can overcome this challenge.

Improving Quality

Through collaboration with surgeons, we learn about their workflow and find areas that can be improved.

Reducing Cost

Through innovation, we create products that simplify your workflow and make procedures more time and cost efficient.







VersaOne™ Access System

Who Benefits?

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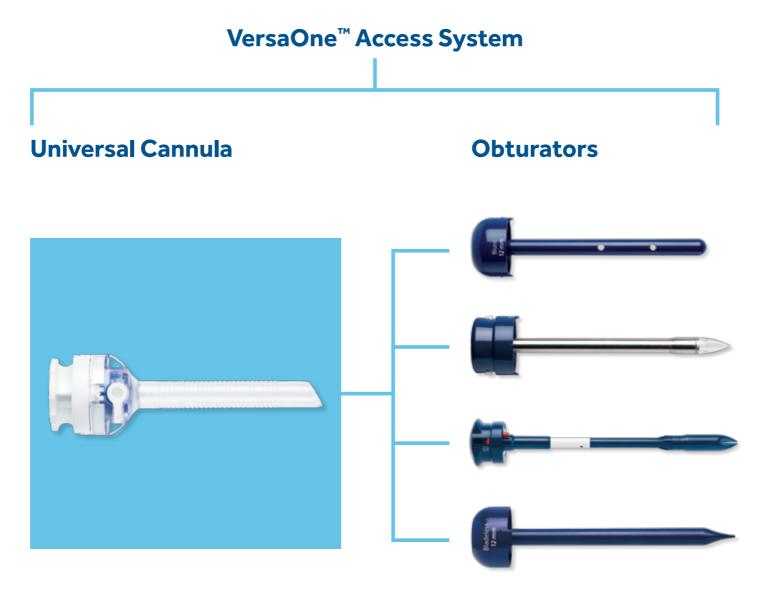
Full Trocar Catalog

Vizualization

EFFICIENCY AND FLEXIBILITY. IN ONE UNIVERSAL PLATFORM.

Our VersaOne[™] trocar platform features a universal cannula designed to fit with all obturators, giving surgeons flexibility based on the patient and procedure.

This platform increases efficiency in surgical procedures by saving you time and shelf space – so more focus is on the patient.







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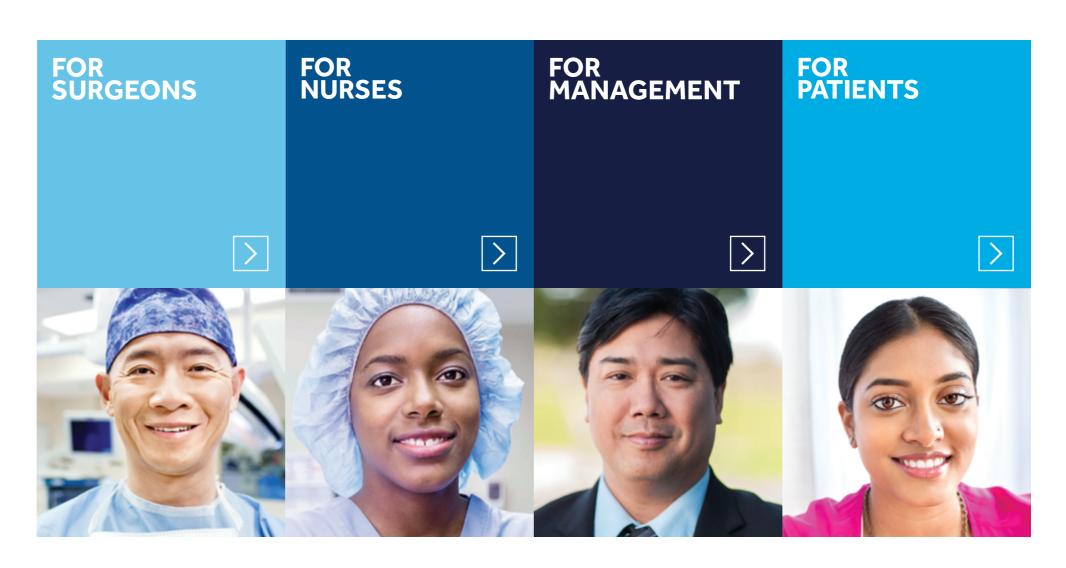
Standardization

Full Trocar Catalog

Vizualization

CONSISTENCY AND RELIABILITY. FOR EVERYONE.

The VersaOne[™] access system helps everyone. Click below to learn about the various benefits:



FOR SURGEONS



Our consistent and reliable VersaOne[™] access system.

- Compatible with industry standard laparoscopic instruments for ease of use
- Increased visibility with optical tip geometry allows for an informed entry¹
- Clear cannula for visualization*
- Obturator hubs are redesigned to provide comfort and control for a variety of users
- Interchangeable obturator allows flexibility for procedural needs
- Bladed and bladeless "dolphin nose" obturator tip facilitates smooth insertion for easier trocar placement

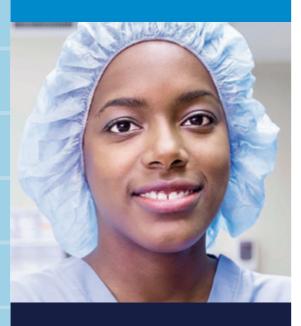
*As compared to Medtronic legacy trocars

1. Images recorded on March 14, 2013 as part of a trocar clarity evaluation in an inanimate abdominal model; images representative of evaluation results.





FOR NURSES

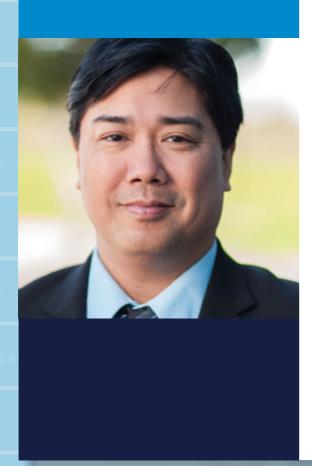


The less surgeons have to think about their tools, the more time nurses have to focus on patient care instead of searching through SKUs.

- More time to focus on patient care because there are less trocars to manage
- Increased consistency
- Reduced waste
- Potentially fewer stock outs
- Simplified picking for cases



FOR MANAGEMENT

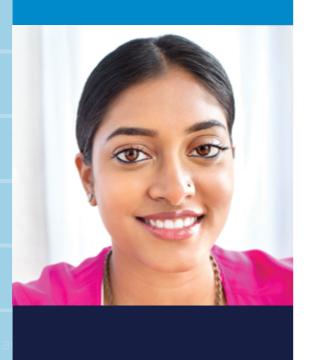


A universal platform increases efficiency because there are fewer SKUs to manage, quicker inventory turns, reduced shelf space and ease of forecasting.

- Less investment tied up in inventory
- Reduced inventory on shelf
- Ease of forecasting because there are fewer product codes to manage
- Potentially fewer vendors to manage
- Improved supply chain flow



FOR PATIENTS



The goal is to deliver quality products and consistent outcomes.

- Visibility with optical tip geometry allows for an informed entry¹
- Durable seal helps maintain pneumoperitoneum²



^{2.} Internal R&D test report #2143-123. Applies to 12 mm optical trocars, when compared to the Versaport $^{\text{TM}}$ Bladeless 12 mm trocar.









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EFFICACY AND SIMPLICITY. EVERY TIME.

This enhanced platform features:

- A universal system that provides consistency through a standardized platform
- Clear cannula designed to provide visualization
- Redesigned ergonomics to fit right, function right, and facilitate a consistent outcome every time
- Increased efficiencies for cost control and inventory management

Product families available for sale:







Who Benefits?

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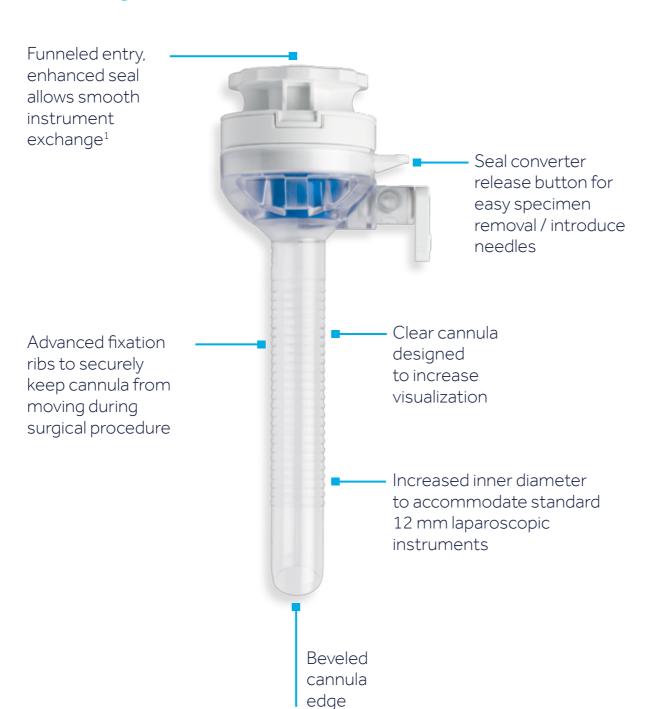
Standardization

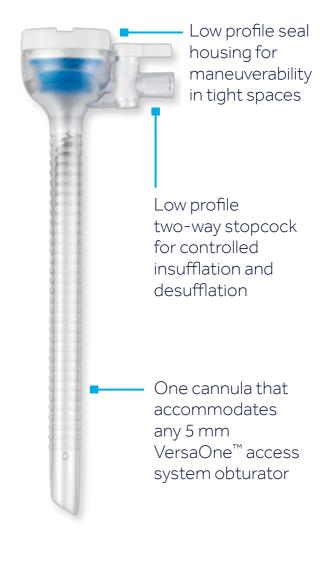
Full Trocar Catalog

Vizualization

A CLEAR VISION OF THE FUTURE.

Advantages of the Universal Cannula





1. Based on internal test report #2143-123. Applies to Medtronic 12 mm trocars, when compared to the $Versaport^{\mathsf{T}}$ Bladeless 12 mm trocar. March 2013.





Who Benefits?

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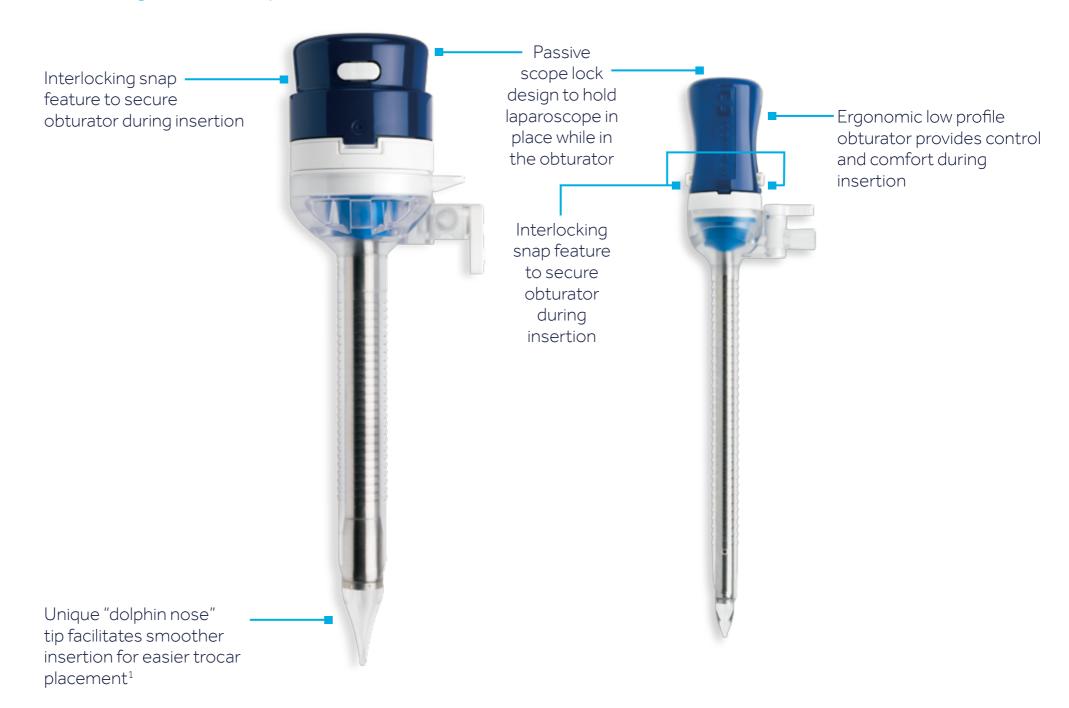
Standardization

Full Trocar Catalog

Vizualization

VERSAONE™ OPTICAL TROCAR

Advantages of the Optical Trocar



1. Based on internal test report#2143-114, Applies to Medtronic 12 mm trocars, when compared to Applied Kii[™]* (12 mm trocar, Z-thread cannula). March 2013.





VersaOne™ Access System

Who Benefits?

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VersaOne[™] Optical Trocar

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VersaOne™ Bladeless Trocar

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VERSAONE™ BLUNT TROCAR

Advantages of the Blunt Trocar

Threaded anchor ensures trocar placement and reduces loss of

Blunt tip reduces

internal structures

upon insertion







Who Benefits?

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VERSAONE™ BLADED TROCAR

Advantages of the Bladed Trocar

Bladed obturator has a safety lock to inform user when blade is exposed



Safety lock indicates when blade is shielded or exposed



Sharpened on both sides, the uniquely designed blade divides tissue cleanly and precisely with control upon insertion through the abdominal wall



 Ergonomic low profile obturator provides control and comfort during insertion

Medtronic

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Who Benefits?

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VERSAONE™ BLADELESS TROCAR

Advantages of the Bladeless Trocar



1. Based on internal test report #2143-114, Applies to 12 mm trocars, when compared to Kii[™]* (12 mm, Z-thread cannula). March 2013.







Who Benefits?

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Universal Cannula

VersaOne[™] Optical Trocar

VersaOne™ Blunt Trocar

VersaOne™ Bladed Trocar

VersaOne™ Bladeless Trocar

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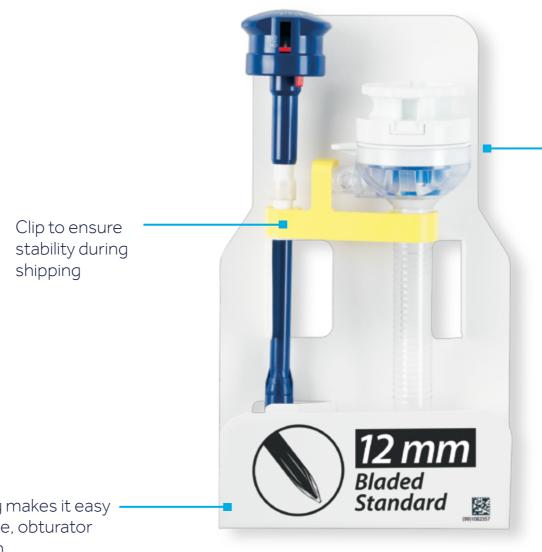
Standardization

Full Trocar Catalog

Vizualization

REDESIGNED PACKAGING

Sustainable for your OR and the environment



Soft pouch packaging reduces storage space

New packaging reduces packaging weight by 50%¹

Clear labeling makes it easy to identify size, obturator tip and length





Who Benefits?

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VersaOne[™] Optical Trocar

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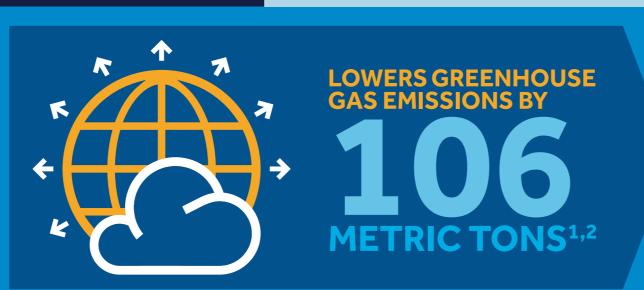
Standardization

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VERSAONE™
ACCESS SYSTEM
PACKAGING.
SUSTAINABILITY
FOR YOUR
OR AND THE
ENVIRONMENT.





THIS EQUATES TO EMISSIONS FROM:



252,143

MILES PER YEAR DRIVEN BY A PASSENGER VEHICLE²



2,770

INCANDESCENT LAMPS SWITCHED TO COMPACT FLUORESCENT LIGHT BULBS²



11,916

GALLONS OF GASOLINE CONSUMED ANNUALLY²

- 1. Reductions calculated based on anticipated global product sales through the end of 2017.
- 2. COMPASS® (Comparative Packaging Assessment) online software tool for packaging designers and engineers. Sustainability Data calculated using EPA tool http://www.epa.gov/cleanenergy/energy-resources/calculator.html#results
- 3. \$140,000 in savings calculated using the typical cost range for waste of \$.50, taken from Practice Greenhealth article "Waste Categories & Types" https://practicegreenhealth.org/topics/waste/waste-categories-types





Who Benefits?

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SURGICAL DEVICESSIMPLIFIED AND STANDARDIZED.

Increase the rate of inventory turnover, making forecasting easier and more reliable



Increase staff utilization by simplifying the contract and ordering process



We standardized our products and reduced our product codes to help you meet your key objectives.

Reduce costs of having to allocate more space for extraneous inventory



Reduce variation to help nurses be more efficient in surgery-related tasks



Reduce the number of product codes to manage

0981509 2728157 6351351 9785005 Reduce the amount of waste at your facility







Who Benefits?

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ACCESS FOR ALL OCCASIONS.

The complete portfolio of Medtronic access devices.



VersaOne[™] Blunt Trocar with Threaded Anchor

Designed for surgeons who use the Hasson/open technique, the VersaOne[™] blunt trocar offers easy adjustment of cannula depth and stable fixation for maneuverability.





Blunt Tip Trocar with Balloon Fixation

The Blunt Tip Trocar is the optimal port for scope maneuverability using the Hasson/open technique, with fixation, port site sealing and an atraumatic blunt obturator.



Full Trocar Catalog

Blunt

Bladed

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VersaOne[™] Bladed Trocar

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The complete portfolio of Medtronic access devices.



VersaOne[™] Bladed Trocar

The VersaOne[™] bladed trocar is designed with a flat, V-shaped double-edged blade for entry with tissue division and low insertion force. The spring loaded entry shield advances to cover the blade upon entry into a free space and has the potential to reduce injury to internal structures.





Visiport™ Plus Optical Trocar

The Visiport[™] Plus optical trocar is available in 11 mm or 12 mm diameter with a Versaport[™] Plus radiolucent sleeve. The Visiport[™] Plus optical trocar consists of an obturator with a blunt clear dome at the distal end which encloses a crescent shaped knife blade.



Full Trocar Catalog

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Bladed

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ACCESS FOR ALL OCCASIONS.

The complete portfolio of Medtronic access devices.



VersaOne[™] Optical Trocar

A clear choice for quality and value, the VersaOne[™] optical trocar offers visualization, allowing a surgeon to monitor the initial entry process through the abdomen via the laparoscope.



VersaOne[™] Bladeless Trocar

The VersaOne[™] bladeless trocar gives surgeons effective access to abdominal viscera without using metal blades. The fixation of the cannula lets you access with confidence.



VersaStep[™] Bladeless Trocar

This bladeless obturator system includes a radially expandable sleeve for smaller post-operative fascial defects compared with standard bladed trocars. This may reduce the need for fascial closure, as well as reduce the potential for trocar-site hernias.¹







Blunt

Bladed

Bladeless

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Specialty Access

Vizualization

1. Johnson, W.H. et. al. VersaStep[™] trocar hernia ra

1. Johnson, W.H. et. al. VersaStep[™] trocar hernia rate in unclosed fascial defects in bariatric patients. Springer Science+Business Media, Inc. 2007 Aug 6; 20: 1584–1586.







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ACCESS FOR ALL OCCASIONS.

The complete portfolio of Medtronic access devices.



Autosuture[™] **Locking Trocar**

This low-profile bladed locking trocar offers control and fixation to optimize working space. The distal-end stabilizer expands to hold the trocar firmly in place, leaving minimal cannula length exposed inside the peritoneum.

Bladed



Blunt



Step[™]/ Mini Step[™] Access Systems

This low-profile bladeless access system expands tissues along anatomical planes.





MiniPort[™] 2 mm Access System

The MiniPort[™] system enables micro- or mini-laparoscopy by establishing and maintaining pneumoperitoneum in the abdomen while providing access for the laparoscope and MiniSite[™] 2 mm instruments.



Bladeless Mini

Specialty Access





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VersaOne[™] Bladed Trocar

VersaOne™ Bladeless Trocar

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The complete portfolio of Medtronic access devices.



Thoracoport[™] **Trocar**

The Thoracoport[™] trocar's low profile and absence of stopcock allows surgeons to work closer to the surgical site. Available in standard and soft non-conductive cannulas.



SILS™ Port

The SILS[™] Port is designed for laparoscopic surgery through a single incision as well as through the anus. Its low profile, malleable port allows for maneuverability through adjustable cannulas.



SurgiSleeve™ Wound Protector

The SurgiSleeve[™] wound protector offers exposure with protection for both open and MIS surgeries, by protecting the wound site from contamination and aiding in retraction for better access and visualization.



Blunt





Full Trocar Catalog

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ACCESSFOR ALL OCCASIONS.

The complete portfolio of Medtronic access devices.



Surgineedle[™] Pneumoperitoneum Needle

The Surgineedle[™] needle establishes pneumoperitoneum. A blunt stylet inside the needle cannula extends and then retracts upon penetration. For operating room safety, a red indicator shows when the needle is exposed.



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Vizualization

CLEARIFY™ VISUALIZATION SYSTEM. PERFORMANCE YOU CAN SEE.

The Clearify^{$^{\text{M}}$} visualization system complements the performance of our trocars and universal cannulas during laparoscopic and robotic surgical procedures. The Clearify^{$^{\text{M}}$} system is an all-in-one, multifunctional solution that enables visualization. The system defogs, cleans and protects your scope as well as white-balances and cleans the trocar.

This enhanced platform

- Defogs your scope
- Cleans your scope and trocar
- Protects your scope

Clearify™ Visualization System

Clearify[™] System (warming hub, trocar wipe and 2x micropad cloths)

21-345

Sold 10 units per box

EXPERIENCE A
MULTIFUNCTIONAL,
INTUITIVELY DESIGNED
SYSTEM USED RIGHT AT
THE SURGICAL SITE.







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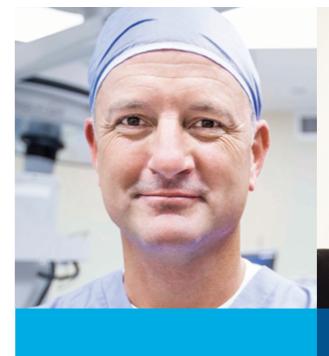
Vizualization

SIMPLIFYING SURGICAL PROCEDURES, TOGETHER.

Medtronic offers flexible contracting options in order to accommodate your facility's specific needs.

Contact your Medtronic representative for more information today.

For more information on our comprehensive product portfolio, visit **medtronic.com/covidien**







ACCESS FOR ALL OCCASIONS

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VersaOne™ Blunt Trocar with Threaded Anchor					
Cannula	12 mm				
Standard Length Smooth (100 mm) with Threaded Anchor	BPT12STS				
Sold three units per box					

Vizualization



ACCESS FOR ALL OCCASIONS.





Blunt Tip Trocar with Balloon Fixation		
Cannula	10 mm	12 mm
Standard Length (102 mm) with Fixation Balloon	OMST10BT	
Short Length (63 mm) with Fixation Balloon	OMST10BTS	
Standard Length (93 mm) with Fixation Balloon		OMST12BT
Sold five units per box		

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Vizualization

ACCESS FOR ALL OCCASIONS





VersaOne™ Bladed Trocar					
Cannula	5 mm	11 mm	12 mm		
Short Length Fixation (70 mm)	B5SHF				
Short Length Smooth (70 mm)	B5SHS				
Standard Length Fixation (100 mm)	B5STF	B11STF	B12STF		
Standard Length Smooth (100 mm)	B5STS	B11STS	B12STS		
Long Length Fixation (150 mm)			B12LGF		
Long Length Smooth (150 mm)			B12LGS		
Sold six units per box					

VersaOne [™] Universal Cannula				
Cannula	5 mm	11 mm	12 mm	
Short Length Fixation (70 mm)	UNVCA5SHF			
Standard Length Fixation (100 mm)	UNVCA5STF	UNVCA11STF	UNVCA12STF	
Standard Length Smooth (100 mm)			UNVCA12STS	
Long Length Fixation (150 mm)	UNVCA5LGF		UNVCA12LGF	
Sold six units per box				



ACCESS FOR ALL OCCASIONS.





VersaOne [™] Optical Trocar					
Cannula	5 mm	11 mm	12 mm		
Short Length Fixation (70 mm)	ONB5SHF		ONB12SHF		
Standard Length Fixation (100 mm)	ONB5STF	ONB11STF	ONB12STF		
Standard Length Smooth (100 mm)			ONB12STS		
Long Length Fixation (150 mm)	ONB5LGF	ONB11LGF	ONB12LGF		
Long Length Fixation (150 mm)	ONB5STF2C				
Sold six units per box					

VersaOne [™] Universal Cannula					
Cannula	5 mm	11 mm	12 mm		
Short Length Fixation (70 mm)	UNVCA5SHF				
Standard Length Fixation (100 mm)	UNVCA5STF	UNVCA11STF	UNVCA12STF		
Standard Length Smooth (100 mm)			UNVCA12STS		
Long Length Fixation (150 mm)	UNVCA5LGF		UNVCA12LGF		
Sold six units per box					

Vizualization

ACCESS FOR ALL OCCASIONS





VersaOne [™] Bladeless Trocar					
	Cannula	5 mm	11 mm	12 mm	
	Short Length Fixation (70 mm)	NONB5SHF		NONB12SHF	
	Standard Length Fixation (100 mm)	NONB5STF	NONB11STF	NONB12STF	
	Standard Length Smooth (100 mm)			NONB12STS	
	Long Length Fixation (150 mm)	NONB5LGF		NONB12LGF	
	Sold six units per box				

VersaOne [®] Universal Cannula					
Cannula	5 mm	11 mm	12 mm		
Short Length Fixation (70 mm)	UNVCA5SHF				
Standard Length Fixation (100 mm)	UNVCA5STF	UNVCA11STF	UNVCA12STF		
Standard Length Smooth (100 mm)			UNVCA12STS		
Long Length Fixation (150 mm)	UNVCA5LGF		UNVCA12LGF		
Sold six units per box					



ACCESS FOR ALL OCCASIONS

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VersaStep [™] Bladeless Trocar						
Cannula	5 mm	11 mm	12 mm	15 mm		
Short Length with Radially Expandable Sleeve (70 mm)	VS100705	VS100711P	VS100712P			
Standard Length with Radially Expandable Sleeve (110 mm)	VS101005	VS101011P	VS101012P	VS101015P		
Long Length with Radially Expandable Sleeve (150 mm)	VS101505		VS101512P			

Sold three units per box

Step [™] Accessories	Short	Standard	Long	15 mm Trocar
Short Length Fixation (70 mm)	VS100700	VS101000	VS101500	VS100015
Standard Length Fixation (100 mm)	VS070000	S100000	VS150000	
Sold ten units per box				

Vizualization



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Autosuture [™] Locking Trocar	
Cannula	5 mm
Standard Length Smooth (110 mm) with 5.5 mm Distal Lock	24055
Sold five units per box	

Vizualization

Medtronic

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ACCESS FOR ALL OCCASIONS





	Step [™] Access System					
	Cannula	2/3 mm	5 mm	7/8 mm	10 mm	12 mm
	Short Length Smooth with Radiallly Expandable Sleeve (90 mm)		S100705		S100710	S100712
	Short Radially Expandable Sleeve (stand alone)	S100700				
	Standard Length Smooth with Radiallly Expandable Sleeve (100 mm)		S101005		S101010	S101012
	Radially Expandable Sleeve (stand alone)	S101000	S101000			
	Sold three units per box					

Mini Step Access System						
	Cannula	2/3 mm	5 mm	7/8 mm		
	Short Length Smooth with Radiallly Expandable Sleeve (90 mm)	MS100703	MS100705	MS100708		
	Standard Length Smooth with Radiallly Expandable Sleeve (120 mm)	MS101003	MS101005	MS101008		
	Sold ten units per box					



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MiniPort™ 2 mm Access System				
	2 mm			
Short Sleeve, Single Use	171317			
14 Gauge Short Introducer, Single Use	171315			
Standard Sleeve, Single Use	171312			
14 Gauge Introducer, Single Use	171313			
Sold twelve units per box				

Vizualization

Medtronic

X



ACCESS FOR ALL OCCASIONS

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Thoracoport [™] Soft Trocar					
Cannula	5 mm	12 mm	15 mm		
Threaded Flexible (60 mm)	179308	179309	179310		
Sold twelve units per box					

Thoracoport™ Trocar					
Cannula	5.5 mm	10.5 mm	11.5 mm	15.5 mm	
Threaded Rigid (60 mm)	179305	179301	179303	179307	
Sold twelve units per box					



ACCESS FOR ALL OCCASIONS





SILS™Port						
Cannula	5 mm	12 mm	15 mm			
3 x 5 mm Short Length Fixation (70 mm)	SILSPT5TA					
3 x 5 mm Short Length Fixation (70 mm) and 1 x 12 mm Standard Length Smooth (100 mm)		SILSPT12TA				
3 x 5 mm Short Length Fixation (70 mm) and 1 x 15 mm Standard Length Smooth (100 mm)			SILSPT15TA			
Sold six units per box						

Vizualization



ACCESS FOR ALL OCCASIONS.





SurgiSleeve [™] Wound Protector						
	Extra Small	Small	Medium	Large	X-Large	
2-4 cm incisions	WPXSM24					
2.5-6 cm incisions		WPSM256				
5-9 cm incisions			WPMD509			
9-14 cm incisions				WPLG914		
9 – 14 cm incisions with Retraction Ring				WPLGR914*		
11 – 17 cm incisions with Retraction Ring					WPXLGR1117*	
Sold five units per box						

*Not yet available in all markets



ACCESS FOR ALL OCCASIONS.

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Surgineedle [™] Pneumoperitoneum Needle					
	120 mm	150 mm			
14 Gauge, Single Use	172015	172016			
Sold twelve units per box					

Vizualization



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Visiport [™] Plus Optical Trocar						
	11 mm	12 mm				
Standard Length Smooth (110 mm)	176673P	176674P				
Standard Length Fixation (110 mm)		176674PF				
Sold three units per box						

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