



ANNEX 12

Detailed Financial for
Implementation Services

DETAILED FINANCIAL TENDER FOR IMPLEMENTATION SERVICES

1. Table: Cost by personnel category

[Cost by personnel category – includes the effort and fees related to the personnel categories in the team proposed by the Tenderer, according to the proposed grouping by the Tenderer. One category must be project management. Please indicate the personnel categories and the effort/fees related to each category, including the proportion related to on-site work (at the NBM headquarters). All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted tender, excluding VAT.]

Personnel category	Estimated man-hours (total)	Estimated number of man-hours of on-site work	Rate per man-hour (fees, EUR/MDL/USD)	Total amount price (fees, EUR/MDL/USD)
Financials	4,410	0	52.69	€ 232,366.48
HCM	2,268	0	52.69	€ 119,502.76
Procurement	2,772	0	52.69	€ 146,058.93
SCM	3,150	0	52.69	€ 165,976.05
Total	12,600	0		€ 663,904.22

2. Table: Cost per tasks

*[Cost per task – includes the fees related to the personnel categories and the project tasks (project phases as described by the Tenderer – e.g. Analysis and design, Construction, Testing, Migration, etc.). It is necessary to specify the corresponding fees for each category of personnel and the main project tasks, as well as the proportion of on-site work (at the NBM headquarters). All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted tender, excluding VAT. *If the Tenderer applies the Agile implementation method, it will include in the respective table, the costs related to the tasks per modules/groups of modules to be implemented.]*

Task	Total number of man-hours	Estimated total man-hours on site per task/module	Personnel category								
			e.g. Project Manager		Functional Consultants		Technical Consultants		Trainer		...
			man-hours	EUR/MDL/USD	man-hour	EUR/MDL/USD	man-hour	EUR/MDL/USD	man-hour	EUR/MDL/USD	Total amount (fees, EUR/MDL/USD)
Analysis & Design	1,260	0	92	4,847.55	759	39,992.33	409	21,550.54	0	0.00	€ 66,390.42
Financials Implementation & Configuration	2,866	0	211	11,117.76	1,513	79,721.20	1,142	60,172.91	0	0.00	€ 151,011.86
HCM Implementation & Configuration	1,474	0	108	5,690.61	642	33,827.50	724	38,148.15	0	0.00	€ 77,666.26
Procurement Implementation & Configuration	1,802	0	132	6,955.19	785	41,362.29	885	46,631.37	0	0.00	€ 94,948.84
SCM Implementation & Configuration	2,048	0	150	7,903.62	892	47,000.20	1,006	53,006.96	0	0.00	€ 107,910.78
Testing, Training & Go-Live Support	3,150	0	231	12,171.58	953	50,214.34	1,966	103,590.13	0	0.00	€ 165,976.05
Total	12600	0	€ 924.00	€ 48,686.31	5544	€ 292,117.86	6132	€ 323,100.05	0	0.00	€ 663,904.22

3. Table: Other costs

[Structure of other costs – includes all costs except personnel costs and costs per tasks. Please indicate all cost components and their associated value. **All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer, excluding VAT.**]

Note: The structure indicated in the table below is indicative and illustrates the minimum information to be provided. The Tenderer may adjust/complete/develop this structure to illustrate the costs corresponding to the elements of the technical offer.

Elements	Cost (EUR/MDL/USD)	Estimated quantity	Remarks	Total amount (EUR/MDL/USD)
Logistics				
E.g. Transportation	n/a	n/a	n/a	n/a
Accommodation	n/a	n/a	n/a	n/a
Per diem	n/a	n/a	n/a	n/a
	n/a	n/a	n/a	n/a
Provision for risk	n/a	n/a	n/a	n/a
...	n/a	n/a	n/a	n/a
Expenses, taxes, duties, excise duties	n/a	n/a	n/a	n/a
...	n/a	n/a	n/a	n/a
Other expenses	n/a	n/a	n/a	n/a
...	n/a	n/a	n/a	n/a
Total				

4. Table: Cost per deliverables

*[Cost per deliverables – includes the cost per main deliverables of the project mentioned in Annex no. 5 of The Specifications. Please indicate the corresponding fees per each main deliverable. The list of deliverables can be completed according to the technical offer of the Tenderer. **If the Tenderer applies the Agile implementation method, it will include in the respective table, the costs related to the deliverables for modules/groups of modules to be implemented. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer, excluding VAT.]***

Deliverable/module (groups of modules)	Indicative Cost per deliverable/module (module groups) (EUR/MDL/USD fees)
Analysis and Design	
Deliverable I – Inception: - Project plan, Environment Enablement, Product Walkthrough, Requirements Analysis, Fit-Gap Analysis	€ 66,390.42
Elaboration & Construction	
Deliverable I: Financials: Business Configuration, Integration, Data Migration	€ 151,011.86
Deliverable II: HCM: Business Configuration, Integration, Data Migration	€ 77,666.26
Deliverable III: SCM & Procurement: Business Configuration, Integration, Data Migration	€ 202,859.62
Deliverable IV – Training, SIT Preparation, SIT Execution and SIT Support	€ 66,390.42
Deliverable V – UAT Preparation, UAT Execution and UAT Support	€ 58,091.62
Deliverable VI – Final Migration, Go-Live and Post Go-Live Hypercare	€ 41,494.01
Total	€ 663,904.22

5. Table: Cost of integration services

[Cost of integration services – includes the costs incurred by the Tenderer for integrating the offered solution with the solution from the other lot. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer.]

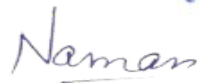
Lot I: Services for the implementation of the IT solution for banking operations (licenses, implementation services, and warranty services)		Lot II: Services for the implementation of the IT solution for enterprise resource management (licenses, implementation services, and warranty services)		Total cost of integration services (EUR/MDL/USD)
Integration with the solution offered in Lot 2	Integration with third-party solutions	Integration with the solution offered in Lot 1	Integration with third-party solutions	Included in Implementation Cost
n/a	n/a		n/a	n/a

6. Table: Cost of implementation per module

[Cost per module – includes the costs incurred by the Tenderer for the implementation of each module of the offered solution. All amounts will be expressed in EUR/MDL/USD, depending on the currency of the submitted offer.]

Name of the module part of the offered solution	Cost (EUR/MDL/USD)
Financials	€ 232,366.48
HCM	€ 119,502.76
Procurement	€ 146,058.93
SCM	€165,976.05
Total cost modules:	€ 663,904.22

Signed:



JMR INFOTECH MIDDLE EAST (FZC)
LICENSE NO. 02-04-04605
P.O. BOX 120894
SAIFZ, SHARJAH - U.A.E

Name: **Mr. Naman Jain**

Position: **EVP & Global Head – Sales and Business Development**

Tenderer: **JMR Infotech Middle East FZC**

Address: **P.O. Box 120894, Q3-219, Sharjah Airport International Free Zone, Sharjah, U.A.E**