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Unified social credit code

91410000170001401D

Business License

(Duplicate) (1-20)

Scan the QR code and log in to the "National Enterprise Credit Information Publicity System" to learn more information about registration, filing, licensing, and regulatory information.

Name	Yutong Bus Co., Ltd.	Registered Capital	RMB 2,213,939,223 yuan only
Type	Limited liability company (listed, invested, or controlled by natural persons)	Date of establishment	January 08, 1997
Legal Representative	Li Panpan	Address	No. 6, Yutong Road, Guancheng District, Zhengzhou City

Scope of business Licensed items: Road motor vehicle production; Special equipment design; Special equipment manufacturing; Accommodation services; Catering services; Road freight transport (excluding dangerous goods); Tourism business; Road passenger transport operation; Class II value-added telecommunications business; Class III medical device operation; Construction engineering design; Construction engineering execution; Food sales; Internet information service; Insurance concurrent-business agency (the business activities can only be carried out after the items subject to approval according to laws are approved by the relevant departments. The specific business items shall be subject to the approval documents or permits of relevant departments).

General items: Automobile sales; Sales of new energy vehicles; Industrial design services; Professional design services; Research and development of auto parts and components; Software development; Research and development of motor and its control system; Manufacturing of auto parts and accessories; Manufacturing of information security equipment; Manufacturing of testing machines; General equipment manufacturing (excluding special equipment manufacturing); Manufacturing of special equipment (excluding licensed special equipment manufacturing); Intelligent on-board equipment manufacturing; Manufacturing of electric vehicles; Manufacture of automobile decoration articles; Manufacturing of off-highway recreational vehicles, parts and accessories; Manufacturing of power transmission, distribution and control equipment; Sales of new energy vehicle production and testing equipment; Wholesale of auto parts and accessories; Retail of auto parts and accessories; Software sales; electric vehicles sales; Sales of automobile decoration articles; Processing of mechanical parts and components; Sales of mechanical parts and components; Sales of electronic appliances for new energy vehicles; Sales of battery swapping facilities for new energy vehicles; Sales of special engines for plug-in hybrid power; Sales of testing machines; R&D of mechanical equipment; Sales of mechanical equipment; Sales of intelligent on-board equipment; Sales of mobile terminal equipment; Sales of special equipment; Technical service, technical development, technical consultation, technical exchange, technology transfer and technology promotion; Sales of instruments and meters; Used vehicle brokerage; Sales of motor vehicle charging; Sales of off-highway recreational vehicles, parts and accessories; Centralized fast charging stations; Tire sales; Sales of network equipment; Sales of labor protection appliances; Sales of charging piles; Manufacturing of mechanical and electrical equipment; Sales of mechanical and electrical equipment; Battery sales; Sales of electronic products; Retail of hardware products; Sales of information security equipment; Sales of general merchandise; Sales of chemical products (excluding licensed chemical products); Sales of forgings and powder metallurgy products; Sales of metal structures; Sales of lubricating oil; repair and maintenance of motor vehicles; General cargo warehousing services (excluding items requiring license approval such as hazardous chemicals); Leasing services (excluding licensed leasing services); Housing rental; Lease of non-residential real estate; Leasing and operation services of minibuses; Information technology consulting services; Data processing and storage support services; IoT application service; Network technology service; Industrial Internet data service; Information consulting services (excluding licensed information consulting services); AI industry application system integration services; Sales of Class II medical devices; Foreign contracted projects; Engineering management services; Research and development of emerging energy technologies; Energy storage technology services; Research and development of energy recovery system; Electric vehicle charging infrastructure operation; Sales of intelligent power transmission and distribution and control equipment; Sales of communication equipment; Sales of security equipment; Sales of terminal test equipment; Information system integration service; Motor vehicle appraisal and evaluation; Import and export of goods; Technology import and export; Trade brokerage; Internet sales (other than the sale of goods that require a license) (except for items subject to approval according to laws, business activities shall be carried out independently according to laws with the business license).

Registration Authority

Administration for Market Regulation Henan Province (Seal)

May 06, 2024

Website for National Enterprise Credit Information
Publicity System: <http://www.gsxt.gov.cn>

The market entity shall submit the annual publicity report
between January 1 and June 30 every year through the
National Enterprise Credit Information Publicity System.

Supervised by the State Administration for Market
Regulation

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1.2 Company Profile

1.2.1 World-renowned Yutong Bus, leading the development of China's bus industry

Yutong Group is a large commercial vehicle group focusing on buses, with products covering buses, trucks, special-purpose vehicle, sanitation equipment and construction machinery.



Yutong Bus Co., Ltd. (hereinafter referred to as "Yutong Bus") is a subsidiary of Yutong Group. It is a large bus manufacturing enterprise that integrates R&D, manufacturing, and sales of bus products. With leading product technology in the industry, it is the world's largest modern bus manufacturer and an international mainstream bus supplier.

The registered address of Yutong Bus is No. 6 Yutong Road, Guancheng District, Zhengzhou City, Henan Province, China, and the registered capital is RMB 2,239,223 (RMB two billion two hundred and thirteen million nine hundred and thirty-nine thousand two hundred and twenty-three only).

In 2023, Yutong Bus achieved global sales of 30,518 buses, generating a turnover of RMB 27.042 billion. By the end of 2023, the Company had achieved a 36.13% market share of 36.13% for large and medium-sized buses, ranking first in domestic sales for 21 consecutive years with a global market share of over 10%.

By the end of 2023, Yutong has sold more than 180,000 new energy buses in total, representing a world-leading production and sales scale. It has exported nearly 100,000 buses of various types to six major regions, including Europe, America, Africa, Asia Pacific, the Middle East, and CIS. These have been sold in batches to more than 40 countries and regions around the world. Due to its excellent quality and good reputation, it has become a mainstream bus supplier on a global scale.

Yutong Bus is a leading provider of advanced bus technologies and solutions. With its portfolio of top-performing products and services, the company is committed to enhancing the travel experience for the public, fostering the development of vibrant cities, and making green transportation a global reality through cutting-edge technology.

1.2.2 Bus type

Yutong Bus is at the forefront of technology and offers a comprehensive product range, with over 100 models to cater to the diverse market requirements of vehicles with a length ranging from 5 to 18 meters. Our products are utilized in a multitude of market segments, including highway passenger transport, tourist passenger

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transport, public transportation, group commuting, school bus, scenic area bus, airport shuttle bus, autonomous driving micro-cycle vehicle, and special bus. Yutong offers a comprehensive range of product models to meet the diverse, customized demands of our customers.



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1.2.3 Factory, operating period and manufacturing period

A. Introduction to the factory

Yutong Bus Co., Ltd. has 3 vehicle manufacturing plants and 1 parts and components plant, covering a total area of more than 5,300 mu, with a daily output of over 350 vehicles and an annual output of 65,000 vehicles.

No.	Position	Occupied area (mu)	House building area (10,000 m ²)	Production capacity (units)	Remarks
1	Shibalihe Plant	1540	57.32	30000	Bus production
2	New Energy Plant (International Logistics Park)	2265	100.75	30000	Bus production
3	Special Vehicle Plant (22nd Street, Economic Development Zone)	626	12.05	5000	Bus production
4	Jingyida Plant (High-tech Zone)	892	32.14	/	Parts and components production
Total				65000	/

Overview of Yutong Plant Areas



Shibalihe Plant Area



New Energy Bus Plant Area



New Energy Bus Plant Area



Jingyida Plant Area



Yutong Plaza



R&D Center



Marketing Center

B. Operating period and school bus manufacturing period

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Operating period: The predecessor of Yutong Bus Co., Ltd. is the Zhengzhou Bus Repair Factory (subsequently renamed the Zhengzhou Bus Factory), which was established in 1963. In 1993, "Zhengzhou Yutong Bus Co., Ltd." was established by shareholding system transformation. Yutong Bus was first listed in 1997 and has continued to develop and expand ever since. With over 60 years of experience, Yutong is a leading bus manufacturer.

Manufacturing period of school bus: In 2008, Yutong launched China's first professional school bus and contributed to the creation of national safety standards for such vehicles, which have been in use in China for 16 years.

Development history:

1963-2000 Forging Ahead with accumulated strength

In 1963, Zhengzhou Bus Repair Factory (renamed Zhengzhou Bus Factory later) of Henan Provincial Department of Transportation was established and then the first long distance coach (JT660) was launched in Henan Province.

In 1991, the first double-deck sleeper bus was launched, opening a new era of long-distance passenger transport.

In 1993, "Zhengzhou Yutong Bus Co., Ltd." was established by taking the lead in implementing the shareholding system transformation in the industry.

In 1997, Yutong was listed on the Shanghai Stock Exchange and became the first listed bus company in China.

In 1998, Yutong Industry Park commenced operations, enabling the company to increase its production capacity to 4,700 units that same year, thereby achieving a significant scale upgrade.

In 1999, Yutong took the lead in the development of new energy products and launched the first battery electric bus with completely independent intellectual property rights.

2001-2009 Rapid rise to lead China

In 2003, Yutong ranked the top in China with a domestic sales volume of 15000 units, becoming a leader in the sales volume of large and medium buses in China, and has continued to this day.

In 2005, the export volume of large and medium buses ranked first in China and has continued to this day.

In 2008, Yutong launched China's first professional school bus and played an instrumental role in the development of national safety standards for professional school buses in China.

In 2009, Yutong took the lead in creating a high-level "YES" electrophoresis standard, ending the history of no electrophoresis standard in the bus industry.

In 2010, the annual sales volume of Yutong buses exceeded 40,000, ranking first in the world, and has continued to this day.

2010-Present: Making breakthroughs to stride the world

In 2012, Yutong Bus Energy Saving and New Energy Base, the world's largest bus production base covering an area of more than 2,000 mu, was put into production.

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In 2013, Yutong released its self-developed "YEA" technology, which triggered a new round of transformation of green environmental protection technology in the field of bus and opening a new era of new energy city bus.

In 2014, the 60,000th Yutong bus rolled off the production line, breaking the annual sales record of the global bus industry again. In the same year, the National Engineering Technology Research Center for Electric Bus Control and Safety settled in Yutong.

In 2015, Yutong launched the world's first driverless bus. In December of the same year, Yutong was honored with the second prize of the "National Science and Technology Progress Award" for its pioneering energy-saving and new energy bus technologies, becoming the first enterprise in the automobile industry to receive an award for spearheading a new energy project.

In 2018, Yutong won the China Grand Awards for Industry, the highest award in China's industrial field.

In 2019, Yutong launched the E series and U series of new-style smart buses, as well as high-end bus standards.

In 2020, Yutong launched its smart mobility brand WITGO, becoming the first company in China to release a 5G smart mobility system.

In 2021, Yutong won many design awards such as "Red Dot Design Award" and "China Appearance Design Gold Award".

In 2022, Yutong battery electric buses provided service and support for the World Cup in Qatar, showcasing the company's manufacturing capabilities.

In 2023, Yutong YEA E-platform, the inaugural integrated hardware and software technology platform in China's commercial vehicle industry, was launched.



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1.2.5 Successful cases of Yutong in the world

At present, batches of Yutong buses are sold to over 40 countries and regions around the world, covering six major regions including Europe, America, Africa, Asia-Pacific, Middle East and the CIS. As of now, nearly 100,000 various buses have been exported, making Yutong the world's essential bus supplier by outstanding quality and reputation.

1. United Kingdom



Exported nearly 1,000 vehicles were exported to this country with a sales volume increasing year by year. Served the UN Climate Change Conference in Glasgow (COP26) and launched the "Net Zero Emissions Initiative".

2. France



As early as 2019, Europe's first battery electric intercity vehicle line was launched in Provence, and Yutong ICe12 undertook the service of this line. Yutong has established a parts distribution center in France to serve the European market. It has been recognized by global operators such as RATP, TRANSTEV and keolis in years of cooperation.

3. Norway, Denmark, Poland

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Yutong's battery electric vehicles have gained recognition from local operators for their advanced technologies and performance and provided new and enjoyable travel experiences for people in countries such as France, Finland, Denmark, Norway, Poland, Bulgaria, and Iceland. Yutong battery electric products have surpassed those similar European first-line brands in comprehensive performance. Thanks to excellent driving range, especially in winter, they have won a market reputation and attracted continuous purchase orders.

4. Mexico



Offering the world's largest batch of dual-source trolley buses, Yutong has ushered in a new era in this field and taken the lead in the electrification process of public transportation in this country. With a market share of 78% in the trolley bus field, it serves as a crucial "bridgehead" for its promotion of new energy vehicles in Latin America. Local bus fans even expressed their love for Yutong's battery electric buses with Lego-constructed models.

5. Chile

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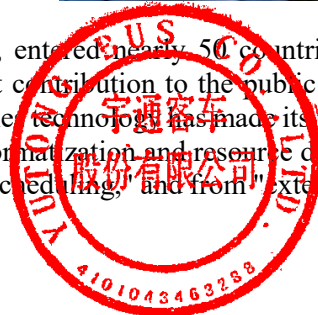


Yutong helps Chile to lead the green travel in Latin America by new energy products and solutions Yutong's high-end T series T13E products have been unanimously praised by customers in trial use.

6. Africa



Yutong has sold over 19,000 vehicles in Africa, entered nearly 50 countries, and established factories in numerous locations, thereby making a significant contribution to the public transportation sector in African countries. Additionally, Yutong's Internet of Vehicle technology has made its inaugural appearance in Ethiopia. The customized construction idea of "process informatization and resource digitization" enables customers to transition from "empirical scheduling" to "visual scheduling", and from "extensive management" to "intensive management".



7. Australia



Yutong made its inaugural entry into the Australian market in 2011 and has since sold over 1,200 buses. Operators in Australia: Joe Olivieri offered high praise for the Yutong E12. He stated, "Our vehicles have a long operating mileage, but Yutong has very good driving range performance. Additionally, the vehicles have low power consumption and minimal faults, allowing for convenient access to after-sales service at any time. The Yutong Bus D7 purchased by the Royal Life Saving Association of Australia has been operational for more than 10 years. The bus purchased in 2012 remains highly reliable and is a preferred choice for drivers and

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passengers alike. We anticipate the purchase of electric buses from Yutong."

8. Pakistan



The total sales volume exceeds 2,200 buses, and KD factories are established locally. Yutong has become the brand of choice for high-end buses in the local market, with customers preferring our products for long-distance travel.



9. Kazakhstan



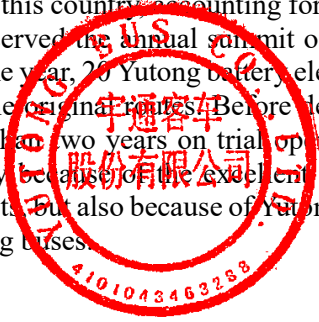
Yutong has entered the Kazakhstan market for more than 15 years, with 3,388 large and medium-sized buses, accounting for over 80% of the buses exported to this country from China in the same period. The mass launch of Yutong new energy buses, especially battery electric vehicles, has accelerated the upgrading of local green transportation. In 2021, the KD plant jointly built by Yutong and Kazakhstan technology company was officially put into operation, exporting China's bus technology, supply chain service capacity, business models and standards locally. In 2023, the extreme challenge of battery electric vehicles was carried out locally. The vehicle under test was a battery electric bus that had been in operation for 3 years. It can still run 320 km at -20°C with a rated driving range of 350 km. It performed excellently in such extreme environments.

10. Uzbekistan

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Yutong has exported nearly 500 buses to this country, accounting for more than 43% of Chinese brands in this country. In 2022, 40 Yutong buses T7s served the annual summit of the Shanghai Cooperation Organisation (SCO) Heads of State Council. In the same year, 20 Yutong battery electric buses E12 Pro arrived in Uzbekistan, replacing European-brand vehicles on the original routes. Before deciding to purchase battery electric buses in batches, Uzbekistan has spent more than two years on trial operation of many brands of battery electric buses and finally chose Yutong not only because of the excellent safety, energy saving and environmental protection performance of Yutong products, but also because of Yutong's attention to the market and customers. In 2023, it placed an order for 800 Yutong buses.



11. Saudi Arabia



In 2023, Yutong won orders for 550 passenger transport vehicles in Saudi Arabia, with a cumulative sales volume of nearly 3,000 units in Saudi Arabia. Its products performed well in the traditional passenger transport market, not inferior to those European first-tier brands. In addition, Yutong electric bus and battery electric bus were officially put into operation in Jeddah and King University of Science and Technology respectively, ending the history that Saudi Arabia's public transportation system was "dominated" by fuel vehicles.

12. Yutong Bus provides services for the World Cup in Qatar



Approximately 1,500 Yutong buses were utilized to transport fans, ambassadors, and FIFA officials from across the globe for the 2022 FIFA World Cup. Among these, the "Green Corps," comprising 888 Yutong battery electric buses, showcased China's leading position in the global new energy vehicle sector. Adhering to the concept of innovation, sustainability and low carbon, the 2022 FIFA World Cup has actively practiced green transportation in public transport. Yutong has become the sole electric bus supplier in Qatar, distinguished by its superior products, robust after-sales support, and technical expertise.

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12.6 Enterprise Honors

With outstanding market performance, Yutong has won a series of honors that inspires Yutong to make continuous efforts on the way forward; the honors also demonstrate the reliability assurance capability of Yutong Bus. Yutong has been listed on the "China's 500 Most Valuable Brands" and "Fortune China 500" for many years. Yutong has won more than 500 important honors, including BAAV series awards, Busworld series awards, and China Grand Awards for Industry for many consecutive years, three National Science and Technology Progress Awards, Quality Model of Industrial Enterprises, China Red Star Design Award, and two Red Dot Awards.



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2. Economic and financial capacity

2.1 Average annual revenue over the past 3 years

Years	2021	2022	2023	Average annual revenue(CNY)
Annual revenue(CNY)	2323346.318186	2179896.060467	2704198.949457	24024804427.03



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2.2 Appropriate bank statements



资信证明书

宇通客车股份有限公司
920241127166547
2024-11-27
单位单账户(币种)存款余额证明

致：宇通客车股份有限公司

宇通客车股份有限公司委托我行对其在我行的存款余额状况开具证明书。经确认，具体情况如下：

该单位在招商银行郑州桐柏路支行开立一般存款户账户，账号为602380135910001。截至2024年11月26日我行营业终了结账时，上述账户存款余额为：

币种：人民币 金额（小写）： 863,168,740.75

大写： 捌亿陆仟叁佰壹拾陆万捌仟柒佰肆拾元柒角伍分

备注：

仅此证明，下无正文。

刘淑

招商银行郑州分行运营管理部（签章）



有权签字人：徐五

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Translation:

CHINA MERCHANTS BANK

Credit Reference

No.: 920241127166547

Date: November 27, 2024

Certificate of Deposit Balance in a Unit Single Account (Currency)

To: Yutong Bus Co., Ltd.

Yutong Bus Co., Ltd. has entrusted our bank to issue a certificate regarding its deposit balance in our bank. Upon confirmation, the details are as follows:

The company opened a general deposit account in China Merchants Bank Zhengzhou Tongbai Road Sub-branch, with the account number 002380135910001. By the end of business on November 26, 2024, the balance of deposits in the above account was as follows:

Currency: CNY Amount (in figures): 863,687,407.50

In words: RMB Eight Hundred and Sixty-three Million, One Hundred and Sixty-eight Thousand Seven Hundred and Forty Point Seven Five

Note:

This serves as certification, with no further content below.

(Signature)

Operation Management Department of China Merchants Bank Zhengzhou Branch (Seal)

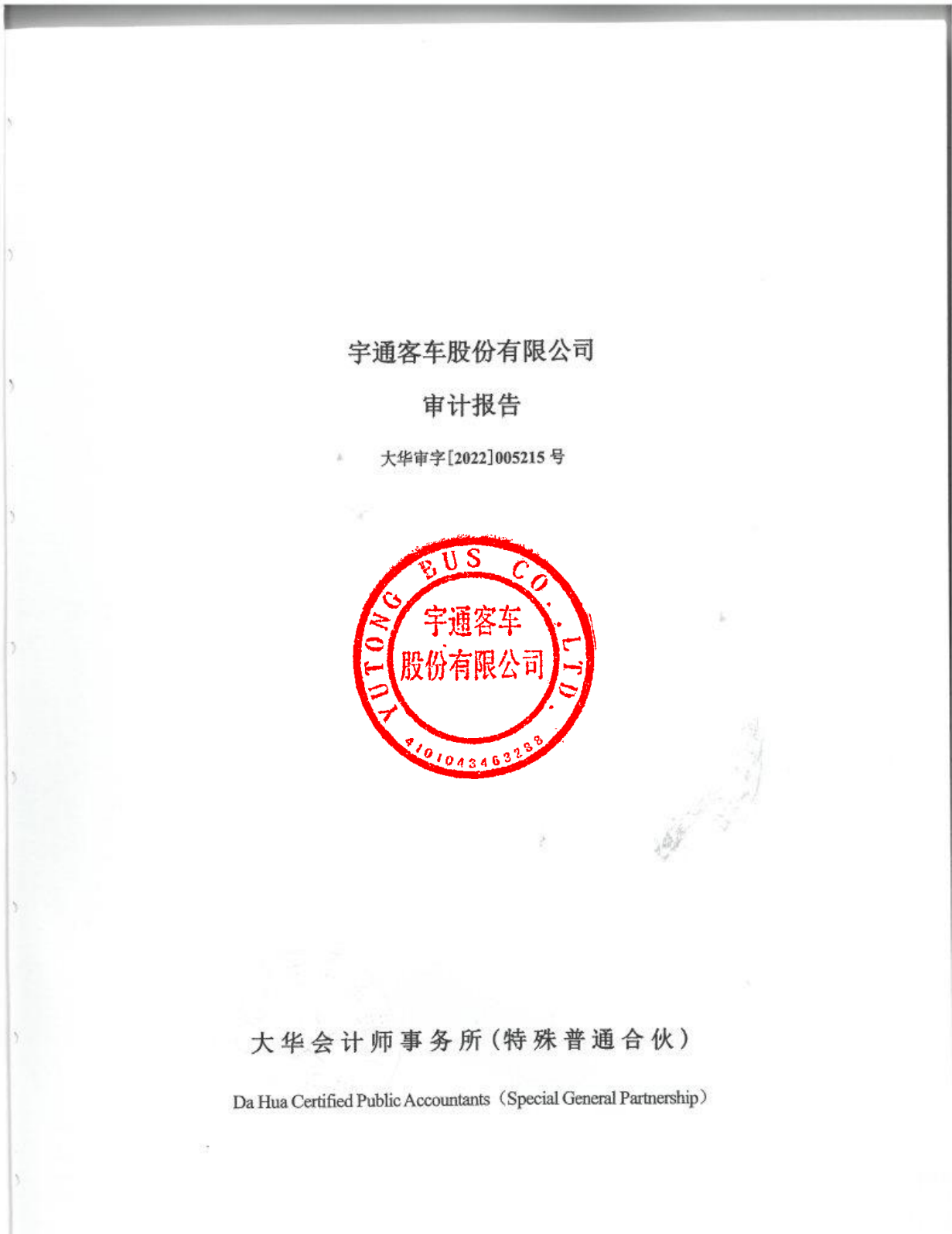
Special Seal for Counter Business of China Merchants Bank Co., Ltd. Zhengzhou Branch (Seal)

Authorized signatory: Xu Ya

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2.3 Audited financial statements for the past three (3) years (2021, 2022 and 2023)

(1) Audited financial statements for 2021



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宇通客车股份有限公司

审计报告及财务报表

(2021年1月1日至2021年12月31日止)

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审计报告

大华审字[2022]005215号

宇通客车股份有限公司全体股东:

一、 审计意见

我们审计了宇通客车股份有限公司(以下简称“宇通客车”)财务报表,包括2021年12月31日的合并及母公司资产负债表,2021年度的合并及母公司利润表、合并及母公司现金流量表、合并及母公司股东权益变动表以及相关财务报表附注。

我们认为,后附的财务报表在所有重大方面按照企业会计准则的规定编制,公允反映了宇通客车2021年12月31日的合并及母公司财务状况以及2021年度的合并及母公司经营成果和现金流量。

二、 形成审计意见的基础

我们按照中国注册会计师审计准则的规定执行了审计工作。审计报告的“注册会计师对财务报表审计的责任”部分进一步阐述了我们在这些准则下的责任。按照中国注册会计师职业道德守则,我们独立于宇通客车,并履行了职业道德方面的其他责任。我们相信,我们获取的审计证据是充分、适当的,为发表审计意见提供了基础。

三、 关键审计事项

关键审计事项是我们根据职业判断,认为对本期财务报表审计最

为重要的事项。这些事项的应对以对财务报表整体进行审计并形成审计意见为背景，我们不对这些事项单独发表意见。

我们确定收入确认是需要在审计报告中沟通的关键审计事项。

1. 事项描述

2021年度宇通客车收入确认的会计政策及账面金额请参阅合并财务报表附注四/（三十四）、附注五/（三十三）。

由于收入是宇通客车的关键业绩指标之一，存在管理层为了达到特定目标或期望而操纵收入确认的固有风险，因此我们将收入确认识别为关键审计事项。

2. 审计应对

我们对于宇通客车收入确认所实施的重要审计程序包括：

（1）测试有关收入循环的关键内部控制的设计和执行，以确认内部控制的有效性；

（2）对收入和成本执行分析性复核程序；

（3）获取宇通客车与客户签订的合同，对合同关键条款进行核实，主要包括发货、付款与结算、换货与退货政策等；

（4）检查宇通客车与客户的购货订单、发货单据、运输单据、收货确认单、记账凭证、回款单据等资料；

（5）向重要客户实施独立函证程序，函证应收账款及当期销售额；

（6）对资产负债表日前后记录的收入交易，选取样本，检查相关支持性文件，评价收入是否被记录于恰当的会计期间。

基于已执行的审计程序，我们认为，宇通客车收入确认符合企业会计准则的相关规定。

四、其他信息

宇通客车管理层对其他信息负责。其他信息包括 2021 年度报告中涵盖的信息，但不包括财务报表和我们的审计报告。

我们对财务报表发表的审计意见不涵盖其他信息，我们也不对其他信息发表任何形式的鉴证结论。

结合我们对财务报表的审计，我们的责任是阅读其他信息，在此过程中，考虑其他信息是否与财务报表或我们在审计过程中了解的情况存在重大不一致或者似乎存在重大错报。

基于我们已执行的工作，如果我们确定其他信息存在重大错报，我们应当报告该事实。在这方面，我们无任何事项需要报告。

五、管理层和治理层对财务报表的责任

宇通客车管理层负责按照企业会计准则的规定编制财务报表，使其实现公允反映，并设计、执行和维护必要的内部控制，以使财务报表不存在由于舞弊或错误导致的重大错报。

在编制财务报表时，宇通客车管理层负责评估宇通客车的持续经营能力，披露与持续经营相关的事项（如适用），并运用持续经营假设，除非管理层计划清算宇通客车、终止运营或别无其他现实的选择。

治理层负责监督宇通客车的财务报告过程。

六、注册会计师对财务报表审计的责任

我们的目标是对财务报表整体是否不存在由于舞弊或错误导致的重大错报获取合理保证，并出具包含审计意见的审计报告。合理保证是高水平的保证，但并不能保证按照审计准则执行的审计在某一重大错报存在时总能发现。错报可能由于舞弊或错误导致，如果合理预期错报单独或汇总起来可能影响财务报表使用者依据财务报表作出的经济决策，则通常认为错报是重大的。

在按照审计准则执行审计工作的过程中，我们运用职业判断，并

保持职业怀疑。同时，我们也执行以下工作：

1. 识别和评估由于舞弊或错误导致的财务报表重大错报风险，设计和实施审计程序以应对这些风险，并获取充分、适当的审计证据，作为发表审计意见的基础。由于舞弊可能涉及串通、伪造、故意遗漏、虚假陈述或凌驾于内部控制之上，未能发现由于舞弊导致的重大错报的风险高于未能发现由于错误导致的重大错报的风险。

2. 了解与审计相关的内部控制，以设计恰当的审计程序。

3. 评价管理层选用会计政策的恰当性和作出会计估计及相关披露的合理性。

4. 对管理层使用持续经营假设的恰当性得出结论。同时，根据获取的审计证据，就可能导致对宇通客车持续经营能力产生重大疑虑的事项或情况是否存在重大不确定性得出结论。如果我们得出结论认为存在重大不确定性，审计准则要求我们在审计报告中提请报告使用者注意财务报表中的相关披露；如果披露不充分，我们应当发表非无保留意见。我们的结论基于截至审计报告日可获得的信息。然而，未来的事项或情况可能导致宇通客车不能持续经营。

5. 评价财务报表的总体列报、结构和内容，并评价财务报表是否公允反映相关交易和事项。

6. 就宇通客车中实体或业务活动的财务信息获取充分、适当的审计证据，以对财务报表发表意见。我们负责指导、监督和执行集团审计。我们对审计意见承担全部责任。

我们与治理层就计划的审计范围、时间安排和重大审计发现等事项进行沟通，包括沟通我们在审计中识别出的值得关注的内部控制缺陷。

我们还就已遵守与独立性相关的职业道德要求向治理层提供声

陈威威

明，并与治理层沟通可能被合理认为影响我们独立性的所有关系和其他事项，以及相关的防范措施（如适用）。

从与治理层沟通过的事项中，我们确定哪些事项对本期财务报表审计最为重要，因而构成关键审计事项。我们在审计报告中描述这些事项，除非法律法规禁止公开披露这些事项，或在极少数情形下，如果合理预期在审计报告中沟通某事项造成的负面后果超过在公众利益方面产生的益处，我们确定不应在审计报告中沟通该事项。



大华会计师事务所(特殊普通合伙)



中国注册会计师：
(项目合伙人)



中国注册会计师：



二〇二二年三月二十六日

陈威威



合并资产负债表

2021年12月31日

(除特别注明外, 金额单位均为人民币元)

	附注六	期末余额	期初余额	上期期末余额
流动资产:				
货币资金	注释1	5,631,295,628.77	6,150,845,227.35	6,150,845,227.35
交易性金融资产	注释2	367,588,620.65	912,539,139.13	912,539,139.13
衍生金融资产				
应收票据	注释3	160,847,283.15	102,057,948.31	102,057,948.31
应收账款	注释4	5,531,466,977.47	8,952,266,058.03	8,952,266,058.03
应收款项融资	注释5	302,338,792.75	397,741,674.71	397,741,674.71
预付款项	注释6	441,860,944.92	280,679,978.33	280,679,978.33
其他应收款	注释7	1,005,549,349.59	910,113,636.46	910,113,636.46
其中: 应收利息				
应收股利				
存货	注释8	6,106,125,747.16	5,016,708,399.29	5,016,708,399.29
合同资产	注释9	267,533,107.17		
持有待售资产	注释10	134,295,242.79		
一年内到期的非流动资产	注释11	398,431,321.71		
其他流动资产	注释12	388,848,591.67	222,067,037.92	222,894,164.13
流动资产合计		20,329,611,507.60	22,945,019,099.53	22,945,846,225.74
非流动资产:				
债权投资	注释13	43,807,955.00		
其他债权投资				
长期应收款	注释14	2,710,200.00		
长期股权投资	注释15	896,521,663.11	806,182,888.58	806,182,888.58
其他权益工具投资	注释16	2,298,145,991.23	2,210,141,163.60	2,210,144,163.60
其他非流动金融资产				
投资性房地产				
固定资产	注释17	4,066,401,798.36	4,127,100,716.54	4,127,100,716.54
在建工程	注释18	745,329,336.61	773,865,048.81	773,865,048.81
生产性生物资产				
油气资产				
使用权资产	注释19	18,068,027.02	10,586,964.92	
无形资产	注释20	1,213,972,587.48	1,241,077,651.02	1,241,077,651.02
开发支出				
商誉	注释21	103,203.85	103,203.85	103,203.85
长期待摊费用	注释22	704,663.15	11,955,125.29	11,955,125.29
递延所得税资产	注释23	1,459,916,391.26	1,165,769,202.58	1,165,769,202.58
其他非流动资产	注释24	26,515,339.84	29,828,304.13	29,828,304.13
非流动资产合计		11,409,709,423.63	10,376,613,269.32	10,366,026,304.40
资产总计		32,165,891,031.43	33,321,632,368.85	33,311,872,530.14

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

祥波

主管会计工作负责人:

栢波

会计机构负责人:

栢波



合并资产负债表（续）

2021年12月31日

编制单位：宇通客车股份有限公司

（除特别注明外，金额单位均为人民币元）

	附注六	期末余额	期初余额	上期期末余额
流动负债：				
短期借款	注释25		75,000,000.00	75,000,000.00
交易性金融负债	注释26		18,074.12	18,074.12
衍生金融负债				
应付票据	注释27	3,242,301,051.32	3,887,649,719.69	3,887,649,719.69
应付账款	注释28	5,025,631,276.37	5,580,750,451.32	5,580,750,451.32
预收款项	注释29	5,549,976.70	909,255.00	909,255.00
合同负债	注释30	1,755,417,181.15	2,336,894,208.32	2,336,894,208.32
应付职工薪酬	注释31	810,327,401.36	680,132,113.55	680,132,113.55
应交税费	注释32	202,115,233.99	175,401,632.93	175,401,632.93
其他应付款	注释33	2,514,639,319.00	1,927,063,650.10	1,927,063,650.10
其中：应付利息				
应付股利				
持有待售负债	注释34	162,174.23		
一年内到期的非流动负债	注释35	6,511,589.21	3,923,502.79	
其他流动负债	注释36	367,826,500.11	350,224,245.85	350,942,245.85
流动负债合计		13,930,417,716.46	15,018,694,850.67	15,014,761,350.88
非流动负债：				
长期借款				
应付债券				
其中：优先股				
永续债				
租赁负债	注释37	7,731,043.43	5,836,313.92	
长期应付款				
长期应付职工薪酬				
预计负债	注释38	1,913,069,401.11	1,880,527,727.47	1,829,557,127.47
递延收益	注释39	808,986,477.22	888,173,925.91	888,173,925.91
递延所得税负债	注释23	162,481,964.50	136,762,548.58	136,762,548.58
其他非流动负债				
非流动负债合计		2,892,268,008.33	2,860,329,937.88	2,854,493,601.96
负债合计		16,822,769,718.79	17,879,014,788.55	17,869,254,952.84
股东权益：				
股本	注释40	2,262,931,223.00	2,213,939,223.00	2,213,939,223.00
其他权益工具				
其中：优先股				
永续债				
资本公积	注释41	1,787,914,266.09	1,270,727,596.82	1,270,727,596.82
减：库存股	注释42	342,454,080.00		
其他综合收益	注释43	753,187,571.70	636,000,760.11	636,000,760.11
专项储备	注释44	5,385,846.22	5,694,971.23	5,694,971.23
盈余公积	注释45	2,948,919,632.11	2,810,163,345.30	2,810,163,345.30
未分配利润	注释46	7,802,754,907.06	8,397,057,843.08	8,397,057,843.08
归属于母公司股东权益合计		15,218,639,366.18	15,333,583,739.54	15,333,583,739.54
少数股东权益		124,481,946.46	109,033,837.76	109,033,837.76
股东权益合计		15,343,121,312.64	15,442,617,577.30	15,442,617,577.30
负债和股东权益总计		32,165,891,031.43	33,321,632,368.85	33,311,872,530.14

（后附财务报表附注为合并财务报表的组成部分）

企业法定代表人

主管会计工作负责人：

会计机构负责人：

陈威威



编制单位：宇通客车股份有限公司

合并利润表

2021年度

(除特别注明外，金额单位均为人民币元)

项目	附注六	本期金额	上期金额
一、营业收入	注释47	23,233,463,181.86	21,705,048,359.92
减：营业成本	注释47	18,901,014,360.27	17,911,982,559.81
税金及附加	注释48	272,290,581.56	181,849,828.82
销售费用	注释49	1,694,744,561.92	1,553,333,998.20
管理费用	注释50	893,583,300.57	835,092,771.00
研发费用	注释51	1,560,769,587.28	1,552,007,317.16
财务费用	注释52	-121,284,713.01	73,147,396.21
其中：利息费用		3,011,469.21	152,221.51
利息收入		70,544,102.31	111,155,187.20
加：其他收益	注释53	415,301,644.31	377,882,591.03
投资收益（损失以“-”号填列）	注释54	124,772,887.87	88,670,028.19
其中：对联营企业和合营企业的投资收益		90,341,774.53	81,719,428.49
以摊余成本计量的金融资产终止确认收益		-34,650,077.85	
净敞口套期收益（损失以“-”号填列）			
公允价值变动收益（损失以“-”号填列）	注释55	40,777,200.46	93,647,327.57
信用减值损失（损失以“-”号填列）	注释56	30,909,145.17	126,683,287.20
资产减值损失（损失以“-”号填列）	注释57	-117,143,556.75	-88,431,033.56
资产处置收益（损失以“-”号填列）	注释58	8,033,609.88	107,909,319.11
二、营业利润（亏损以“-”号填列）		534,986,434.21	303,996,008.26
加：营业外收入	注释59	50,702,255.28	61,709,439.95
减：营业外支出	注释60	42,231,637.62	17,992,448.98
三、利润总额（亏损总额以“-”号填列）		543,457,051.87	347,712,999.23
减：所得税费用		-82,053,698.86	-170,362,312.17
四、净利润（净亏损以“-”号填列）		625,510,750.73	518,075,311.40
其中：同一控制下企业合并被合并方在合并前实现的净利润			6,224,697.23
（一）按经营持续性分类			
持续经营净利润（净亏损以“-”号填列）		625,510,750.73	518,075,311.40
终止经营净利润（净亏损以“-”号填列）			
（二）按所有权归属分类			
归属于母公司所有者的净利润（净亏损以“-”号填列）		613,785,285.74	515,990,257.60
少数股东损益（净亏损以“-”号填列）		11,725,464.99	2,085,053.80
五、其他综合收益的税后净额		117,186,811.59	538,361,117.36
归属于母公司所有者的其他综合收益的税后净额		117,186,811.59	538,361,117.36
（一）不能重分类进损益的其他综合收益		117,186,811.59	538,361,117.36
1. 重新计量设定受益计划净变动额			
2. 权益法下不能转损益的其他综合收益			-233,958.56
3. 其他权益工具投资公允价值变动		162,690,693.66	552,614,484.62
4. 企业自身信用风险公允价值变动			
5. 其他		-45,503,882.07	-14,019,408.70
（二）将重分类进损益的其他综合收益			
1. 权益法下可转损益的其他综合收益			
2. 其他债权投资公允价值变动			
3. 金融资产重分类计入其他综合收益的金额			
4. 其他债权投资信用减值准备			
5. 现金流量套期储备			
6. 外币财务报表折算差额			
7. 一揽子处置子公司在丧失控制权之前产生的投资收益			
8. 其他资产转换为公允价值模式计量的投资性房地产			
9. 其他			
归属于少数股东的其他综合收益的税后净额			
六、综合收益总额		742,697,562.32	1,056,436,428.76
归属于母公司所有者的综合收益总额		730,972,097.33	1,054,351,374.96
归属于少数股东的综合收益总额		11,725,464.99	2,085,053.80
七、每股收益：			
（一）基本每股收益		0.28	0.21
（二）稀释每股收益		0.28	0.21

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人：

杨淑玉

主管会计工作负责人：

杨淑玉

会计机构负责人：

杨淑玉

陈威威



合并现金流量表

2021年度

(除特别注明外, 金额单位均为人民币元)

	附注六	本期金额	上期金额
一、经营活动产生的现金流量:			
销售商品、提供劳务收到的现金		26,662,221,965.30	28,174,030,050.33
收到的税费返还		153,825,366.84	218,983,615.98
收到其他与经营活动有关的现金	注释62.1	881,896,350.59	955,513,902.96
经营活动现金流入小计		27,697,943,682.73	29,348,527,569.27
购买商品、接受劳务支付的现金		21,241,442,606.35	19,914,345,079.24
支付给职工以及为职工支付的现金		2,957,045,960.65	2,833,897,489.61
支付的各项税费		656,065,815.25	870,091,240.23
支付其他与经营活动有关的现金	注释62.2	2,127,174,587.40	2,161,720,422.34
经营活动现金流出小计		26,981,728,969.65	25,780,054,231.42
经营活动产生的现金流量净额		716,214,713.08	3,568,473,337.85
二、投资活动产生的现金流量:			
收回投资所收到的现金		11,817,977,726.01	9,178,126,867.18
取得投资收益收到的现金		69,293,357.21	36,488,671.12
处置固定资产、无形资产和其他长期资产收回的现金净额		25,051,998.06	210,366,039.68
处置子公司及其他营业单位收到的现金净额			
收到其他与投资活动有关的现金			
投资活动现金流入小计		11,912,323,081.28	9,424,981,577.98
购建固定资产、无形资产和其他长期资产支付的现金		691,804,187.45	957,004,349.81
投资支付的现金		11,674,811,545.22	7,401,180,034.87
取得子公司及其他营业单位支付的现金净额			15,035,074.29
支付其他与投资活动有关的现金			
投资活动现金流出小计		12,366,615,732.67	8,373,219,458.97
投资活动产生的现金流量净额		(454,292,651.39)	1,051,762,119.01
三、筹资活动产生的现金流量:			
吸收投资收到的现金		339,003,610.00	2,450,000.00
其中: 子公司吸收少数股东投资收到的现金		8,900,000.00	2,450,000.00
取得借款收到的现金			75,000,000.00
收到其他与筹资活动有关的现金	注释62.3	75,000,000.00	220,767,677.57
筹资活动现金流入小计		414,003,610.00	298,217,677.57
偿还债务支付的现金			
分配股利、利润或偿付利息支付的现金		1,112,648,512.46	2,278,091,253.97
其中: 子公司支付给少数股东的股利、利润		5,678,900.96	9,000,000.00
支付其他与筹资活动有关的现金	注释62.4	8,725,359.48	1,086,310,696.19
筹资活动现金流出小计		1,121,373,871.94	3,364,401,950.16
筹资活动产生的现金流量净额		(707,370,261.94)	(3,066,184,272.59)
四、汇率变动对现金及现金等价物的影响			
		20,842,745.67	(26,613,509.86)
五、现金及现金等价物净增加额			
		(424,605,454.58)	1,527,437,674.41
加: 期初现金及现金等价物余额		6,043,785,937.34	4,516,348,262.93
六、期末现金及现金等价物余额			
		5,619,180,482.76	6,043,785,937.34

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

祥汤

主管会计工作负责人:

梅凌

会计机构负责人:

梅凌



合并股东权益变动表

2021年度

(除特别注明外, 金额单位均为人民币元)

	本期金额									
	股本	其他权益工具 优先股 永续债 其他	资本公积	减: 库存股	其他综合收益	专项储备	盈余公积	未分配利润	少数股东权益	股东权益合计
一、上年年末余额	2,213,939,223.00		1,270,727,598.82		636,000,760.11	5,694,971.23	2,810,163,345.30	8,397,057,843.08	109,033,837.76	15,442,817,577.30
加: 会计政策变更	48,992,000.00		1,270,727,598.82		636,000,760.11	5,694,971.23	2,810,163,345.30	8,397,057,843.08		
前期差错更正										
同一控制下企业合并										
其他										
二、本年年初余额	2,262,931,223.00		1,270,727,598.82		636,000,760.11	5,694,971.23	2,810,163,345.30	8,397,057,843.08	109,033,837.76	15,442,817,577.30
三、本年年末变动金额	48,992,000.00		517,186,889.27	342,454,080.00	117,196,811.59	-309,125.01	138,796,286.81	-594,302,896.02	15,446,108.70	-99,486,284.66
(一) 综合收益总额					117,196,811.59					
(二) 股东投入和减少资本	48,992,000.00		517,186,889.27	342,454,080.00				613,785,285.74	11,725,464.39	789,201,444.39
1. 股东投入的普通股										
2. 其他权益工具持有者投入资本										
3. 股份支付计入股东权益的金额										
4. 其他	48,992,000.00		517,186,889.27	342,454,080.00				613,785,285.74	11,725,464.39	789,201,444.39
(三) 利润分配										
1. 提取盈余公积										
2. 对股东的分配										
3. 其他										
(四) 股东权益内部结转										
1. 资本公积转增股本										
2. 盈余公积转增股本										
3. 盈余公积弥补亏损										
4. 设定受益计划变动额结转留存收益										
5. 其他综合收益结转留存收益										
6. 其他										
(五) 专项储备										
1. 本期提取										
2. 本期使用										
(六) 其他										
四、本年年末余额	2,262,931,223.00		1,787,914,488.09	42,454,080.00	753,187,571.70	5,385,846.22	2,948,919,632.11	7,802,754,907.06	124,681,946.46	15,943,121,312.64



陈威威
企业法定代表人

王晋会计工作负责人

李海波

李海波
会计机构负责人

陈威威



合并股东权益变动表

2021年度

(除特别注明外, 金额单位均为人民币元)

	上期金额											
	股本	其他权益工具 优先股	永续债	其他	资本公积	减: 库存股	其他综合收益	专项储备	盈余公积	未分配利润	少数股东权益	股东权益合计
一、上年年末余额	2,213,539,223.00		1,000,000,000.00		1,279,768,590.22		97,639,642.75	3,957,776.63	2,734,695,198.07	10,211,081,515.02	125,485,927.88	17,665,807,623.57
二、本年年初余额	2,213,539,223.00		1,000,000,000.00		13,770,000.00		97,639,642.75	3,957,776.63	2,734,695,198.07	10,211,081,515.02	14,445,463.54	29,614,609.62
三、本年增减变动金额					1,292,535,580.22		87,639,642.75	3,957,776.63	2,734,695,198.07	10,212,400,661.30	139,931,391.42	17,895,422,433.39
(一) 综合收益总额					-21,810,993.40		339,361,117.36	1,737,194.00	75,228,197.23	-1,815,422,816.22	-30,897,553.66	-2,252,804,656.09
(二) 股东投入和减少股本					1,314,804,573.60		552,390,526.06			515,990,257.60	2,095,053.80	1,070,455,837.46
1. 股东投入的普通股					1,314,804,573.60							
2. 其他权益工具持有者投入资本												
3. 股份支付计入股东权益的金额												
4. 其他												
(三) 利润分配												
1. 提取盈余公积												
2. 对股东的分配												
3. 其他												
(四) 股东权益内部结转												
1. 资本公积转增股本												
2. 盈余公积转增股本												
3. 盈余公积弥补亏损												
4. 设定受益计划变动额结转留存收益												
5. 其他综合收益结转留存收益												
6. 其他												
(五) 专项储备												
1. 本期提取												
2. 本期使用												
(六) 其他												
四、本年年末余额	2,213,539,223.00		1,000,000,000.00		1,270,727,586.82		636,000,760.11	5,694,971.25	2,810,163,345.30	8,397,057,643.08	109,033,837.76	15,442,617,577.30



(后附财务报表附注为合并财务报表报表的组成部分)

企业法定代表人:

主管会计工作负责人:

会计机构负责人:

(Signature)

(Signature)

(Signature)

陈威威



母公司资产负债表

2021年12月31日

(除特别注明外, 金额单位均为人民币元)

附注十六	期末余额	期初余额	上期期末余额
流动资产			
货币资金	3,499,286,036.51	3,763,418,793.44	3,763,418,793.44
交易性金融资产	360,079,505.22	891,500,249.18	891,500,249.18
衍生金融资产			
应收票据	134,774,969.82	93,816,199.37	93,816,199.37
应收账款	注释1 5,335,877,798.75	8,714,641,256.48	8,714,641,256.48
应收款项融资	230,570,208.18	375,148,294.66	375,148,294.66
预付款项	385,197,573.77	196,137,410.25	196,137,410.25
其他应收款	注释2 3,431,465,307.76	2,573,812,417.46	2,573,812,417.46
其中: 应收利息			
应收股利	16,000,000.00		
存货	2,457,391,458.64	1,519,915,192.91	1,519,915,192.91
合同资产	228,947,184.89		
持有待售资产	60,000,000.00		
一年内到期的非流动资产	398,431,321.71	65,500,000.00	65,500,000.00
其他流动资产	212,596,349.57	26,426,205.76	27,253,331.97
流动资产合计	16,734,617,714.82	18,222,420,209.51	18,221,143,145.72
非流动资产:			
债权投资	430,808,700.00		
其他债权投资			
长期应收款	239,027,000.00		
长期股权投资	注释3 5,057,701,000.00	5,057,701,000.00	5,057,701,000.00
其他权益工具投资	1,201,477,000.00	433,370,631.90	433,370,631.90
其他非流动金融资产			
投资性房地产			
固定资产	3,290,740,534.51	3,185,707,573.02	3,185,707,573.02
在建工程	636,005,809.11	701,430,621.72	701,430,621.72
生产性生物资产			
油气资产			
使用权资产	5,119,130.41	8,422,304.21	
无形资产	869,644,752.03	888,597,985.08	888,597,985.08
开发支出			
商誉			
长期待摊费用		10,610,752.56	10,610,752.56
递延所得税资产	1,177,681,772.73	1,021,177,450.38	1,021,177,450.38
其他非流动资产	25,242,034.14	26,470,511.89	26,470,511.89
非流动资产合计	12,933,449,599.85	11,282,043,890.93	11,273,621,586.72
资产总计	29,668,067,314.67	29,502,359,910.44	29,494,764,732.44

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

主管会计工作负责人:

会计机构负责人:

陈威威



母公司资产负债表（续）

2021年12月31日

编制单位：宇通客车股份有限公司

（除特别注明外，金额单位均为人民币元）

	附注十六	期末余额	期初余额	上期期末余额
流动负债：				
短期借款			75,000,000.00	75,000,000.00
交易性金融负债				
衍生金融负债				
应付票据		3,603,720,635.28	3,927,933,614.79	3,927,933,614.79
应付账款		4,271,979,148.68	4,792,205,885.46	4,792,205,885.46
预收款项		1,058,548.12		
合同负债		512,606,768.11	667,265,364.12	667,265,364.12
应付职工薪酬		778,989,864.10	650,346,850.42	650,346,850.42
应交税费		56,869,992.90	138,128,842.73	138,128,842.73
其他应付款		2,220,878,675.26	1,780,409,703.53	1,780,409,703.53
其中：应付利息				
应付股利				
持有待售负债				
一年内到期的非流动负债		1,424,076.81	3,092,337.82	
其他流动负债		266,003,873.91	180,750,448.80	180,750,448.80
流动负债合计		11,713,531,563.17	12,215,133,047.67	12,212,040,709.85
非流动负债：				
长期借款				
应付债券				
其中：优先股				
永续债				
租赁负债		3,071,069.30	4,502,840.18	
长期应付款				
长期应付职工薪酬				
预计负债		1,677,190,185.85	1,322,055.69	593,422,105.43
递延收益		770,178,827.77	1,207,364.00	872,871,384.09
递延所得税负债		54,112,221.50	17,013,545.34	17,013,545.34
其他非流动负债				
非流动负债合计		2,505,748,274.30	2,487,806,875.04	2,483,307,034.86
负债合计		14,219,280,557.47	14,702,943,922.71	14,695,347,744.71
股东权益：				
股本		2,262,931,223.00	2,213,939,223.00	2,213,939,223.00
其他权益工具				
其中：优先股				
永续债				
资本公积		2,505,781,649.40	1,988,594,980.13	1,988,594,980.13
减：库存股		342,454,080.00		
其他综合收益		126,604,689.42	-35,992,457.88	-35,992,457.88
专项储备		1,648,195.45	1,747,445.90	1,747,445.90
盈余公积		2,759,915,679.04	2,622,903,989.55	2,622,903,989.55
未分配利润		8,134,359,400.89	8,008,223,807.03	8,008,223,807.03
股东权益合计		15,448,786,757.20	14,799,416,987.73	14,799,416,987.73
负债和股东权益总计		29,668,067,314.67	29,502,359,910.44	29,494,764,732.44

（后附财务报表附注为合并财务报表的组成部分）

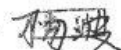
企业法定代表人

主管会计工作负责人：



会计机构负责人：





母公司利润表

2021年度

编制单位

宇通客车股份有限公司

(除特别注明外, 金额单位均为人民币元)

项目	附注十六	本期金额	上期金额
一、营业收入	注释4	21,389,302,610.74	21,013,621,832.65
减: 营业成本	注释4	17,923,756,549.78	17,614,454,669.72
税金及附加		147,772,423.46	152,811,504.82
销售费用		1,492,422,814.42	1,357,090,318.95
管理费用		732,664,405.46	672,472,090.26
研发费用		1,465,484,129.55	1,509,369,331.08
财务费用		-70,042,741.97	68,185,236.65
其中: 利息费用			
利息收入		44,681,661.36	85,976,071.48
加: 其他收益		376,442,926.28	342,867,582.24
投资收益 (损失以“-”号填列)	注释5	1,129,794,192.97	298,393,236.55
其中: 对联营企业和合营企业的投资收益		90,341,774.53	81,719,428.49
以摊余成本计量的金融资产终止确认收益		-30,918,524.50	
净敞口套期收益 (损失以“-”号填列)			
公允价值变动收益 (损失以“-”号填列)		30,499,612.86	89,108,294.57
信用减值损失 (损失以“-”号填列)		44,270,127.77	199,656,632.70
资产减值损失 (损失以“-”号填列)		-100,438,684.35	-70,534,461.38
资产处置收益 (损失以“-”号填列)		8,103,726.78	107,891,532.06
二、营业利润 (亏损以“-”号填列)		1,185,916,932.35	606,611,499.91
加: 营业外收入		39,142,459.77	44,130,928.52
减: 营业外支出		14,016,671.62	9,145,774.56
三、利润总额 (亏损总额以“-”号填列)		1,211,042,720.50	641,596,653.87
减: 所得税费用		-146,789,322.38	-133,639,914.17
四、净利润 (净亏损以“-”号填列)		1,357,832,042.88	775,236,568.04
(一) 持续经营净利润 (净亏损以“-”号填列)		1,357,832,042.88	775,236,568.04
(二) 终止经营净利润 (净亏损以“-”号填列)			
五、其他综合收益的税后净额		162,597,147.30	-13,271,720.75
(一) 不能重分类进损益的其他综合收益		162,597,147.30	-13,271,720.75
1. 重新计量设定受益计划净变动额			
2. 权益法下不能转损益的其他综合收益			-233,958.56
3. 其他权益工具投资公允价值变动		174,881,999.27	-35,992,457.88
4. 企业自身信用风险公允价值变动			
5. 其他		-12,284,851.97	22,954,695.69
(二) 将重分类进损益的其他综合收益			
1. 权益法下可转损益的其他综合收益			
2. 其他债权投资公允价值变动			
3. 金融资产重分类计入其他综合收益的金额			
4. 其他债权投资信用减值准备			
5. 现金流量套期储备			
6. 外币财务报表折算差额			
7. 一揽子处置子公司在丧失控制权之前产生的投资收益			
8. 其他资产转换为公允价值模式计量的投资性房地产			
9. 其他			
六、综合收益总额		1,520,429,190.18	761,964,847.29
七、每股收益:			
(一) 基本每股收益			
(二) 稀释每股收益			

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

祥汤

主管会计工作负责人:

梅波

会计机构负责人:

梅波

陈威威



母公司现金流量表

2021年度

(除特别注明外, 金额单位均为人民币元)

项目	附注十六	本期金额	上期金额
一、经营活动产生的现金流量:			
销售商品、提供劳务收到的现金		25,281,431,291.93	27,726,456,151.56
收到的税费返还		121,562,426.08	205,269,892.38
收到其他与经营活动有关的现金		1,003,319,351.13	796,717,021.30
经营活动现金流入小计		26,406,313,071.14	28,728,443,065.24
购买商品、接受劳务支付的现金		20,279,856,528.59	20,325,423,458.33
支付给职工以及为职工支付的现金		2,588,263,528.33	2,590,188,299.24
支付的各项税费		413,632,081.52	625,705,444.44
支付其他与经营活动有关的现金		2,455,145,860.41	2,386,246,309.86
经营活动现金流出小计		25,736,897,998.85	25,927,563,511.87
经营活动产生的现金流量净额		669,415,072.29	2,800,879,553.37
二、投资活动产生的现金流量:			
收回投资所收到的现金		11,113,745,000.79	8,877,440,179.78
取得投资收益收到的现金		1,028,081,871.71	247,443,461.65
处置固定资产、无形资产和其他长期资产收回的现金净额		72,735,069.41	209,712,741.50
处置子公司及其他营业单位收到的现金净额			
收到其他与投资活动有关的现金			
投资活动现金流入小计		12,214,561,941.91	9,334,596,382.93
购建固定资产、无形资产和其他长期资产支付的现金		557,764,676.77	693,416,074.22
投资支付的现金		4,584,847,331.22	7,435,820,101.00
取得子公司及其他营业单位支付的现金净额			
支付其他与投资活动有关的现金			
投资活动现金流出小计		12,142,616,007.99	8,129,236,175.22
投资活动产生的现金流量净额		71,945,933.92	1,205,360,207.71
三、筹资活动产生的现金流量:			
吸收投资收到的现金		330,700,610.00	
取得借款收到的现金			75,000,000.00
收到其他与筹资活动有关的现金		3,000,000.00	
筹资活动现金流入小计		405,103,610.00	75,000,000.00
偿还债务支付的现金			
分配股利、利润或偿付利息支付的现金		1,106,969,611.50	2,268,939,223.00
支付其他与筹资活动有关的现金		3,329,817.58	1,075,000,000.00
筹资活动现金流出小计		1,110,299,429.08	3,343,939,223.00
筹资活动产生的现金流量净额		-705,195,819.08	-3,268,939,223.00
四、汇率变动对现金及现金等价物的影响			
		10,368,253.11	19,492.80
五、现金及现金等价物净增加额			
加: 期初现金及现金等价物余额		3,448,705,491.96	2,711,385,461.08
六、期末现金及现金等价物余额			
		3,495,242,932.20	3,448,705,491.96

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

主管会计工作负责人:

会计机构负责人:

陈威威

母公司股东权益变动表

2021年度

(除特别注明外, 金额单位均为人民币元)

	本期金额						股东权益合计		
	股本	其他权益工具 优先股 永续债 其他	资本公积	减: 库存股	其他综合收益	专项储备		盈余公积	未分配利润
一、上年年末余额	2,213,839,223.00		1,988,594,980.13		-35,992,457.88	1,747,445.90	2,622,803,989.55	8,008,223,807.03	14,739,416,887.73
加: 会计政策变更									
前期差错更正									
其他									
二、本年期初余额	2,213,839,223.00		1,988,594,980.13		-35,992,457.88	1,747,445.90	2,622,803,989.55	8,008,223,807.03	14,739,416,887.73
三、本年增减变动金额	48,992,000.00		517,186,669.27	3,442,410.00	10,989,989.99	-89,345.45	137,011,689.49	126,135,593.98	649,369,789.47
(一) 综合收益总额									
(二) 股东投入和减少资本	48,992,000.00		517,186,669.27	3,442,410.00	10,989,989.99	-89,345.45	1,357,832,042.88	1,532,714,042.15	223,724,589.27
1. 股东投入的普通股									
2. 其他权益工具持有者投入资本	48,992,000.00		285,462,080.00	342,410,000.00	342,410,000.00				
3. 股份支付计入股东权益的金额									
4. 其他			223,724,589.27						223,724,589.27
(三) 利润分配									
1. 提取盈余公积							135,783,204.29	-1,242,752,815.79	-1,106,969,611.50
2. 对股东的分配							135,783,204.29	-135,783,204.29	
3. 其他									
(四) 股东权益内部结转									
1. 资本公积转增股本							1,228,485.20	11,066,366.77	
2. 盈余公积转增股本									
3. 盈余公积弥补亏损									
4. 设定受益计划变动额结转留存收益									
5. 其他综合收益结转留存收益									
6. 其他									
(五) 专项储备									
1. 本期提取									-98,250.45
2. 本期使用									63,977.52
(六) 其他									163,227.97
四、本年年末余额	2,262,831,223.00		2,505,781,649.40	342,464,080.00	-12,284,851.97	1,648,105.45	2,759,915,679.04	8,134,359,400.89	15,449,786,757.20

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

主管会计工作负责人:

会计机构负责人:



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陈威威

母公司股东权益变动表

2024年度

(除特别说明外, 金额单位均为人民币元)

	上期金额										
	股本	其他权益工具 优先股	未续债	其他	资本公积	减: 库存股	其他综合收益	专项储备	盈余公积	未分配利润	股东权益合计
一、上年年末余额	2,213,939,223.00		1,000,000,000.00		1,988,894,980.13		-22,720,737.13	1,538,415.25	2,547,675,802.32	9,600,109,344.91	17,329,137,028.48
加: 会计政策变更											
前期差错更正											
其他											
二、本年年初余额	2,213,939,223.00		1,000,000,000.00		1,988,894,980.13		-22,720,737.13	1,538,415.25	2,547,675,802.32	9,600,109,344.91	17,329,137,028.48
三、本年增减变动金额			-1,000,000,000.00				-13,271,720.75	-209,030.65	75,228,187.23	-1,591,886,537.88	-2,529,720,040.75
(一) 综合收益总额							-36,226,416.44		775,236,568.04		739,010,151.60
(二) 股东投入和减少资本			-1,000,000,000.00								-1,000,000,000.00
1. 股东投入的普通股											
2. 其他权益工具持有者投入资本											
3. 股份支付计入股东权益的金额											
4. 其他											
(三) 利润分配											
1. 提取盈余公积									77,523,656.80	-2,346,462,879.80	-2,268,939,223.00
2. 对股东的分配									77,523,656.80	-77,523,656.80	
3. 其他										-2,213,939,223.00	-2,213,939,223.00
(四) 股东权益内部结转											
1. 资本公积转增股本											
2. 盈余公积转增股本											
3. 盈余公积弥补亏损											
4. 设定受益计划变动额结转留存收益											
5. 其他综合收益结转留存收益											
6. 其他											
(五) 专项储备											
1. 本期提取											
2. 本期使用											
(六) 其他											
四、本年年末余额	2,213,939,223.00				1,988,894,980.13		22,954,065.69	209,030.65	-2,295,469.57	-20,659,226.12	14,799,416,987.73

(后附财务报表附注为合并财务报表的组成部分)

企业法定代表人:

陈威威

主管会计工作负责人:

梅波

会计机构负责人:

梅波



Yutong Bus Co., Ltd.

Audit Report

宇通客车
股份有限公司



Da Hua Certified Public Accountants (Special General Partnership)

陈威威

Yutong Bus Co., Ltd.
Auditor's Report and Financial Statements
 (January 1, 2021 to December 31, 2021)

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Auditor's Report

DHSZ [2022] No. 005215

All shareholders of Yutong Bus Co., Ltd.:

I. Opinion

We have audited the financial statements of Yutong Bus Co., Ltd. (hereinafter referred to as "Yutong Bus"), including Consolidated and Parent Company's Balance Sheets dated on December 31, 2021, Consolidated and Parent Company's Income Statements, Consolidated and Parent Company's Cash Flow Statements, Consolidated and Statement of Changes in Shareholders' Equity of the Parent Company, and related Notes to Financial Statements of 2021.

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated and parent company's financial position of Yutong Bus as of December 31, 2021, and the consolidated and parent company's financial performance and cash flows for the year then ended in accordance with the Accounting Standards for Business Enterprises.

II. Basis for Opinion

We have conducted our audit in accordance with the Auditing Standards for Chinese Certified Public Accountants. The section in the Auditor's Report titled "CPAs' Responsibilities for the Audit of the Financial Statements" further describes our responsibilities under these standards. We are independent of Yutong Bus in accordance with the China Code of Ethics for Certified Public Accountants and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit.

III. Key Audit Matters

The key audit matters are the most important matters to audit the financial statements in the current period in our opinion according to professional judgment. These matters are addressed by auditing the financial statements integrally and forming the audit opinion. We do not declare a separate opinion on these matters.

陈威威

We confirm that the revenue recognition is a key audit matter that needs to be communicated in the Auditor's Report.

1. Introduction

Please refer to Note IV/(34) and Note VI/(47) of the consolidated financial statements for the accounting policies and carrying amount of revenue recognition of Yutong Bus in 2021.

As revenue is one of the key performance indicators of Yutong Bus, and there is an inherent risk that the management will manipulate the revenue recognition timing in order to achieve specific goals or expectations, therefore, we identify the recognition of revenues from main operations as a key audit matter.

2. How the matter was addressed in our audit

The important audit procedures we carried out in respect of revenue recognition of Yutong Bus include:

- (1) Test the design and implementation of key internal controls related to revenue cycle to confirm the effectiveness of internal controls;
- (2) Implement analytical review procedures for revenue and costs;
- (3) Extract the contract signed between Yutong Bus and their customers and verify the key terms of the contract, mainly including delivery, payment and settlement, exchange and return policies, etc.
- (4) Check the purchase order, delivery document, transportation document, receipt confirmation, bookkeeping voucher, payment, collection document and other data between Yutong Bus and their customers;
- (5) Implement independent confirmation procedures to the important customers to confirm accounts receivable and current sales of Yutong Bus Co., Ltd.;
- (6) For the revenue transactions recorded before and after the balance sheet date, we took samples to check the relevant supporting documents, and evaluated whether the revenue recognition is recorded in the appropriate accounting period.

Based on the audit procedures implemented, we believe that the revenue recognition of Yutong Bus complies with the relevant provisions of the accounting standards for business enterprises.

陈威威

IV. Other Information

The Management of Yutong Bus shall be responsible for other information. Other information comprises the information included in the Annual Report 2021, but does not include the financial statements and our Auditor's Report thereon.

Our audit opinion on the financial statements does not include other information, and we neither express any form of authentication opinion for other information.

Based on our audit of financial statements, we bear the responsibility of reading other information and considering whether there is any significant inconsistency or seemingly material misstatement between other information and the financial statements or situations obtained by us in the audit process.

Based on the work that we have executed, we should report the fact in case of determining the material misstatement of other information. In this regard, we have nothing to report.

V. Responsibilities of the Management and the Governance Layer for Financial Statements

The Management of Yutong Bus shall be responsible for preparing financial statements that present fairly the data in accordance with the Accounting Standards for Business Enterprises, and for designing, implementing and maintaining the internal controls as the Management deems necessary to enable the preparation of financial statements free from material misstatement, whether due to fraud or error.

In preparation of the financial statement, the Management of Yutong Bus is responsible for assessing the going concern ability of Yutong Bus disclosing the going concern related items (if applicable) and applying going concern assumptions, unless otherwise the management plans to liquidate, stop operation or it has no other practical choice.

The governance is responsible for supervising Yutong Bus's financial reporting process.

VI. CPAs' Responsibilities for the Audit of the Financial Statements

Our objective is to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement caused by fraud or error, and to issue



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an Auditor's Report containing our opinions. Reasonable assurance is high-level assurance, but it does not guarantee that a material misstatement will always be detected in an audit performed in accordance with auditing standards when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions users would take on the basis of these financial statements.

We exercised professional judgment and maintain professional skepticism in carrying out our audit in accordance with the Auditing Standards. At the same time, we also:

1. Identify and assess the risks of material misstatement in the financial statements due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of failing to detect a material misstatement due to fraud is higher than that due to error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or overriding internal controls.
2. Understand the audit-related internal control, design appropriate audit procedures.
3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
4. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast a significant doubt on Yutong Bus's ability to continue as a going concern. If we conclude that a material uncertainty exists, auditing standards require us to draw attention to users of the financial statements in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on information available as of the date of the Auditor's Report. However, future events or conditions may cause Yutong Bus to cease to continue as a going concern.
5. Evaluating the overall presentation, structure and contents of the financial statements and whether the financial statements can fairly reflect the transactions and items.

陈威威

6. Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities of Yutong Bus to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit on the Company, and we remain solely responsible for our audit opinion.

We communicate with the Governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We have made statements to the governance as per the occupational ethical requirements related to independence and communicate with the governance about all relations and other matters that can be reasonably considered to affect our independence as well as relevant precautionary measures (if applicable).

We have determined which matters are the most important to audit the financial statement in the current period from the matter which has been communicated with the governance, therefore, these matters form the key audit matters. We have described these matters in the Auditor's Report. We are prohibited from being publicly disclosed as per the laws and regulations, or in the rare cases, if a negative result that may be caused by communicating some matter in the auditor's report as reasonably expected exceeds the benefit generated by the public interest, we determine not to communicate such matter in the auditor's report.

Da Hua Certified Public Accountants (Special
General Partnership)

Beijing, China

CPA of China:

(Engagement
Partner)

Huang
Zhigang

CPA of China:

Hu Lijuan

March 26, 2022

陈威威

Consolidated Balance Sheet

2021/12/31

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Assets	Note VI	Closing balance	Beginning balance	Closing balance of previous period
Current assets:				
Monetary funds	Note 1	5,631,295,628.77	6,150,845,227.35	6,150,845,227.35
Financial assets held for trading	Note 2	387,588,620.65	912,539,139.13	912,539,139.13
Derivative financial assets				
Notes receivable	Note 3	160,847,283.15	102,057,948.31	102,057,948.31
Accounts receivable	Note 4	5,531,466,977.47	8,952,266,058.03	8,952,266,058.03
Receivables Financing	Note 5	302,338,792.75	397,741,674.71	397,741,674.71
Advances to suppliers	Note 6	441,860,944.92	280,679,978.33	280,679,978.33
Other receivables	Note 7	1,005,549,349.59	910,113,636.46	910,113,636.46
Including: interest receivable				
Dividends receivable				
Inventories	Note 8	6,106,125,747.16	5,016,708,399.29	5,016,708,399.29
Contract assets	Note 9	267,533,107.17		
Held-for-sale assets	Note 10	134,295,242.79		
Current portion of non-current assets	Note 11	398,431,321.71		
Other current assets	Note 12	388,848,591.67	222,067,037.92	222,894,164.13
Total current assets		<u>20,756,181,607.80</u>	<u>22,945,019,099.53</u>	<u>22,945,846,225.74</u>
Non-current assets:				
Creditors' investment	Note 13	430,808,798.61		
Other creditors' investment				
Long-term receivables	Note 14	239,027,000.00		
Long-term equity investment	Note 15	86,523,666.11	806,182,888.58	806,182,888.58
Other equity instrument investment	Note 16	2,298,735,991.23	2,210,144,163.60	2,210,144,163.60
Other non-current financial assets				
Investment properties				
Fixed assets	Note 17	4,080,592,708.35	4,127,100,716.54	4,127,100,716.54
Construction in progress	Note 18	773,865,048.81	773,865,048.81	773,865,048.81
Bearer biological assets				
Oil and gas assets				
Right-to-use assets	Note 19	10,586,027.02	10,586,964.92	
Intangible assets	Note 20	1,241,072,587.48	1,241,077,651.02	1,241,077,651.02
Development expenditures				
Goodwill	Note 21	103,203.85	103,203.85	103,203.85
long-term unamortized expenditures	Note 22	704,663.15	11,955,125.29	11,955,125.29
Deferred income tax assets	Note 23	1,459,916,391.26	1,165,769,202.58	1,165,769,202.58
Other non-current assets	Note 24	26,515,339.84	29,828,304.13	29,828,304.13
Total non-current assets		<u>11,409,709,423.63</u>	<u>10,376,613,269.32</u>	<u>10,366,026,304.40</u>
Total assets		<u>32,165,891,031.43</u>	<u>33,321,632,368.85</u>	<u>33,311,872,530.14</u>

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Person in charge of the accounting affairs: Yang Bo (seal) Person in charge of accounting institution: Yang Bo (seal)
Yuxiang(Seal)

陈威威

Consolidated Balance Sheet (Continued)

2021/12/31

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Liabilities and shareholders' equity	Note VI	Closing balance	Beginning balance	Closing balance of previous period
Current liabilities:				
Short-term borrowings	Note 25		75,000,000.00	75,000,000.00
Financial liabilities held for trading	Note 26		18,074.12	18,074.12
Derivative financial liabilities				
Notes payable	Note 27	3,242,301,051.32	3,887,649,719.69	3,887,649,719.69
Accounts payable	Note 28	5,025,631,276.37	5,580,750,451.32	5,580,750,451.32
Advances from customers	Note 29	5,549,976.70	909,255.00	909,255.00
Contract liabilities	Note 30	1,755,417,181.15	2,336,894,208.32	2,336,894,208.32
Employee benefits payable	Note 31	810,327,401.36	680,132,113.55	680,132,113.55
Taxes payable	Note 32	202,115,233.99	175,401,632.93	175,401,632.93
Other payables	Note 33	2,514,639,319.00	1,927,063,650.10	1,927,063,650.10
Including: interest payable				
Dividends payable				
Held-for-sale liabilities	Note 34	162,174.23		
Non-current liabilities due within one year	Note 35	6,511,589.21	3,923,502.79	
Other current liabilities	Note 36	367,826,507.13	350,942,245.85	350,942,245.85
Total current liabilities		13,930,481,710.46	15,018,684,853.67	15,014,761,350.88
Non-current liabilities:				
Long-term borrowings				
Bonds payable				
Including: preferred shares				
Perpetual bond				
Lease liabilities		7,750,043.43	5,836,335.92	
Long-term payables				
Long-term employee benefits payable				
Estimated liabilities	Note 38	1,913,069,523.88	1,829,557,127.47	1,829,557,127.47
Deferred incomes	Note 39	808,986,477.22	888,173,925.91	888,173,925.91
Deferred income tax liabilities	Note 40	136,762,548.58	136,762,548.58	136,762,548.58
Other non-current liabilities				
Total non-current liabilities		2,860,329,937.88	2,860,329,937.88	2,854,493,601.96
Total liabilities		16,822,769,718.79	17,879,014,791.55	17,869,254,952.84
Shareholders' equity:				
Equity	Note 40	2,262,931,223.00	2,213,939,223.00	2,213,939,223.00
Other equity instruments				
Including: preferred shares				
Perpetual bond				
Capital reserve	Note 41	1,787,914,266.09	1,270,727,596.82	1,270,727,596.82
Less: treasury shares	Note 42	342,454,080.00		
Other comprehensive income	Note 43	753,187,571.70	636,000,760.11	636,000,760.11
Special reserve	Note 44	5,385,846.22	5,694,971.23	5,694,971.23
Surplus reserve	Note 45	2,948,919,632.11	2,810,163,345.30	2,810,163,345.30
Undistributed profits	Note 46	7,802,754,907.06	8,397,057,843.08	8,397,057,843.08
Total shareholders' equity attributable to parent company		15,218,639,366.18	15,333,583,739.54	15,333,583,739.54
Minority interests		124,481,946.46	109,033,837.76	109,033,837.76
Total stockholders' equity		15,343,121,312.64	15,442,617,577.30	15,442,617,577.30
Total liabilities and stockholders' equity		32,165,891,031.43	33,321,632,368.85	33,311,872,530.14

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal) Person in charge of the accounting affairs: Yang Bo(seal) Person in charge of accounting institution: Yang Bo(seal)

陈威威

Consolidated Income Statement

2021

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Items	Note VI	Amount in the current period	Amount in the previous period
I. Operating revenue	Note 47	23,233,463,181.86	21,705,048,359.92
Less: operating costs	Note 47	18,901,014,360.27	17,911,982,559.81
Taxes and surcharges	Note 48	272,290,581.56	181,849,828.82
Selling expenses	Note 49	1,694,744,561.92	1,553,333,998.20
Management cost	Note 50	893,593,300.57	835,092,771.00
R&D expenses	Note 51	1,560,769,587.28	1,552,007,317.16
Financial expenses	Note 52	-121,284,713.01	73,147,396.21
Including: interest expenses		3,011,469.23	152,221.51
Interest income		70,544,102.31	111,155,187.20
Add: other incomes	Note 53	415,301,644.31	377,882,591.03
Investment income (losses to be listed with "-")	Note 54	124,772,887.87	88,670,028.19
Including: income from investment in associates and joint ventures		90,341,774.53	81,719,428.49
Revenue from derecognize of financial assets at amortized cost		-34,650,077.85	
Net exposure hedging revenue (losses expressed with "-")			
Income from changes in fair value (losses to be listed with "-")	Note 55	40,777,200.46	93,647,327.57
Credit impairment loss (losses to be listed with "-")	Note 56	30,909,145.17	126,683,287.20
Asset impairment loss (losses to be listed with "-")	Note 57	-117,143,556.75	-88,431,033.56
Incomes of assets disposal (losses to be listed with "-")	Note 58	8,033,609.88	107,909,319.11
II. Operating profits (losses to be listed with "-")		534,986,434.21	303,996,008.26
Add: non-operating revenue	Note 59	50,702,255.28	61,709,439.95
Less: non-operating expenses	Note 60	42,231,637.62	17,992,448.98
III. Total profits (total losses to be listed with "-")		543,457,051.87	347,712,999.23
Less: income tax expenses	Note 61	-82,053,698.86	-170,362,312.17
IV. Net profits (net losses to be listed with "-")		625,510,750.73	518,075,311.40
Of which: net profit which belongs to the combined party and is gained before combination in case of business combination under common control.			6,224,697.23
(I) Classified according to operating continuity			
Net profit from going concern (net losses to be listed with "-")		625,510,750.73	518,075,311.40
Net profit from discontinuing operations (net losses to be listed with "-")			
(II) Classified according to attribution of the ownership			
Net profit attributable to the owners of the Parent Company (net losses to be listed with "-")		613,785,285.74	515,990,257.60
Minority interest income (net losses to be listed with "-")		11,725,464.99	2,085,053.80
V. Net of tax of other comprehensive income		117,186,811.59	538,361,117.36
Net after-tax of other comprehensive income attributable to the owners of the parent company		117,186,811.59	538,361,117.36
(I) Other comprehensive income that cannot be reclassified through profit or loss		117,186,811.59	538,361,117.36
1. Net changes arising from re-measurement of the defined benefit plan			
2. Other comprehensive revenue that cannot be reclassified into profit or loss			-233,958.56
3. Changes in fair value of other equity instrument investments		162,690,693.66	552,614,484.62
4. Changes in the fair value of the Company's own credit risk			
5. Others		-45,503,882.07	-14,019,408.70
(II) Other comprehensive income that will be reclassified into profit or loss			
1. Other comprehensive incomes that can be reclassified into profits or losses			
2. Changes in fair value of other debt investments			
3. Amount of financial assets reclassified into other comprehensive income			
4. Provision for credit impairment of other debt investments			
5. Cash flow hedge reserve			
6. Translation differences on foreign currency financial statements			
7. Investment income generated by package disposal of subsidiaries before losing control			
8. Other assets converted into investment property measured by fair value model			
9. Others			
Net of tax of other comprehensive income attributable to minority shareholders			
VI. Total comprehensive incomes		742,697,562.32	1,056,436,428.76
Total comprehensive income attributable to the owners of the parent company		730,972,097.33	1,054,351,374.96
Total comprehensive income attributable to minority shareholders		11,725,464.99	2,085,053.80
VII. Earnings per share:			
(I) Basic earnings per share		0.28	0.21
(II) Diluted earnings per share		0.28	0.21

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang Person in charge of the accounting affairs: Yang Bo(seal)

Person in charge of accounting institution: Yang Bo(seal)

陈威威

Consolidated Cash Flow Statement

2021

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Item	Note VI	Amount in the current period	Amount in the previous period
I. Cash flows from operating activities:			
Cash received from sales of goods or rendering of services		26,662,221,965.30	28,174,030,050.33
Tax refunds received		153,825,366.84	218,983,615.98
Other cash received relating to operating activities	Note 62.1	881,896,350.59	955,513,902.96
Subtotal of cash inflows from operating activities		27,697,943,682.73	29,348,527,569.27
Cash paid for purchase of goods and receipt of services		21,241,442,606.35	19,914,345,079.24
Cash paid to and on behalf of employees		2,957,045,960.65	2,833,897,489.61
Payments of taxes		656,065,815.25	870,091,240.23
Other cash paid relating to operating activities	Note 62.2	2,127,174,587.40	2,161,720,422.34
Subtotal of cash outflows from operating activities		26,981,728,969.65	25,780,054,231.42
Net cash flows from operating activities		716,214,713.08	3,568,473,337.85
II. Cash flows from investing activities:			
Cash received from disposal of investments		11,817,977,726.01	9,178,126,867.18
Cash received from investment income		69,293,357.21	36,488,671.12
Net cash received from disposal of fixed assets, intangible assets and other long-term assets		25,051,998.06	210,366,039.68
Net cash received from disposal of subsidiaries and other businesses			
Other cash received relating to investing activities			
Subtotal of cash inflows from investing activities		11,912,323,081.28	9,424,981,577.98
Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets		691,804,187.45	957,004,349.81
Cash paid for investment		11,674,811,545.22	7,401,180,034.87
Net cash paid for acquisition of subsidiaries and other businesses			15,035,074.29
Other cash paid relating to investing activities			
Subtotal of cash outflows from investment activities		12,366,615,732.67	8,373,219,458.97
Net cash flows from investing activities		-454,292,651.39	1,051,762,119.01
III. Cash flows from financing activities:			
Cash received from absorbing investment		339,003,610.00	2,450,000.00
Including: cash received from minority shareholder investment by subsidiaries		8,900,000.00	2,450,000.00
Cash received from borrowings			75,000,000.00
Other cash received relating to financing activities	Note 62.3	75,000,000.00	220,767,677.57
Subtotal of cash inflows from financing activities		414,003,610.00	298,217,677.57
Cash paid for repayment of debts			
Cash paid for distributing dividends and profits or paying interests		1,112,648,512.46	2,278,091,253.97
Including: dividends and profits paid by subsidiaries to minority shareholders		5,678,900.96	9,000,000.00
Other cash paid relating to financing activities	Note 62.4	8,725,359.48	1,086,310,696.19
Subtotal of cash outflows from financing activities		1,121,373,871.94	3,364,401,950.16
Net cash flows from financing activities		-707,370,261.94	-3,066,184,272.59
IV. Effects from change of exchange rate on cash and cash equivalents		20,842,745.67	-26,613,509.86
V. Net increase in cash and cash equivalents		-424,605,454.58	1,527,437,674.41
Add: beginning balance of cash and cash equivalents		6,043,785,937.34	4,516,348,262.93
VI. Ending balance of cash and cash equivalents		5,619,180,482.76	6,043,785,937.34

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal)

Person in charge of the accounting affairs: Yang Bo(seal)

Person in charge of accounting institution: Yang Bo(seal)

Yang Bo(seal)

Yang Bo(seal)

陈威威

Consolidated Statement of Changes in Shareholders' Equity

2021

(The monetary unit is RMB unless otherwise stated)

Item	Amount in the current period									
	Equity attributable to shareholders of the parent company									
Equity	Other equity instruments		Capital reserve	Less treasury shares	Other comprehensive income	Special reserve	Surplus reserve	Undistributed profits	Minority interests	Total stockholders' equity
	Preferred shares	Perpetual bond								
2,213,939,223.00			1,270,727,596.82		636,000,760.11	5,694,971.23	2,810,163,345.30	8,397,057,843.08	109,033,837.76	15,442,617,577.30
II. Opening balance of the current year			1,270,727,596.82		636,000,760.11	5,694,971.23	2,810,163,345.30	8,397,057,843.08	109,033,837.76	15,442,617,577.30
Add: changes in accounting policies										
Corrections of early errors										
Business merger under common control										
Others										
III. Increase/decrease in the current year			517,186,669.27	342,454,080.00	117,186,811.59	-309,125.01	138,756,286.81	-594,302,936.02	15,448,108.70	-99,496,264.66
(I) Total comprehensive income					162,690,693.66			613,785,285.74	11,725,464.99	788,201,444.39
(II) Capital invested and decreased by shareholders	48,992,000.00		517,186,669.27	342,454,080.00					9,521,350.73	233,245,940.00
1. Common shares invested by shareholders	48,992,000.00		293,462,080.00	342,454,080.00					8,900,000.00	8,900,000.00
2. Capital contributed by the holders of other equity instruments										
3. Amounts of share-based payments recorded in shareholder's equity										
4. Others									621,350.73	224,345,940.00
(III) Profit distribution										
1. Appropriation to surplus reserve							135,783,204.29	-1,242,752,815.79	-5,798,707.02	-1,112,768,318.52
2. Distribution to shareholders							135,783,204.29	-135,783,204.29		
3. Others										
(IV) Internal carry-over in shareholder's equity reserves										
1. Share capital increased from transfer of capital reserves										
2. Share capital increased from transfer of surplus reserves							3,706,448.79	41,797,433.28		
3. Recovery of losses by surplus reserve										
4. Retained earnings carried forward from changes in defined benefit plans										
5. Retained earnings carried over from other comprehensive income										
6. Others										
(V) Special reserves										
1. Appropriation in the current period										
2. Amount used in the current period										
(VI) Others										
IV. Ending balance of current year	2,262,931,223.00		1,787,914,266.09	342,454,080.00	753,187,571.70	5,385,846.22	2,948,919,632.11	7,802,754,907.06	124,481,946.46	15,343,121,312.64

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal)

Person in charge of the accounting affairs: Yang Bo(seal)

Person in charge of accounting institution: Yang Bo(seal)



陈威威

Consolidated Statement of Changes in Shareholders' Equity

(The monetary unit is RMB unless otherwise stated)

	Amount in the previous period										
	Equity attributable to shareholders of the parent company										
	Equity	Other equity instruments		Capital reserve	Less: treasury shares	Other comprehensive income	Special reserve	Surplus reserve	Undistributed profits	Minority interests	Total stockholders' equity
Preferential shares	Perpetual bond	Others	Others	Others	Others	Others	Others	Others	Others	Others	
I. Closing balance of the previous year	2,213,939,223.00	1,000,000,000.00	1,000,000,000.00	1,278,768,380.22	-	97,639,642.75	3,957,776.63	2,734,975,158.0	10,211,081,515.02	125,485,927.88	17,665,807,823.57
Add: changes in accounting policies											
Corrections of early errors											
Business merger under common control											
Others				13,770,000.00					1,399,146.28	14,445,463.54	29,614,609.82
II. Opening balance of the current year	2,213,939,223.00	1,000,000,000.00	1,000,000,000.00	1,292,538,380.22	-	97,639,642.75	3,957,776.63	2,734,975,158.0	10,212,480,661.30	139,931,391.42	17,695,422,433.39
III. Increase/decrease in the current year				-21,810,983.40		538,361,117.36	1,737,194.60	75,228,187.23	-1,815,422,818.22	-30,897,553.66	-2,252,804,856.09
(I) Total comprehensive income				-21,810,983.40		552,380,526.06			515,990,257.60	2,085,053.80	1,070,455,837.46
(II) Capital invested and decreased by shareholders				-					-	-	-
1. Common shares invested by shareholders				-					-	-	-
2. Capital contributed by the holders of other equity instruments				-					-	-	-
3. Amounts of share-based payments recorded in shareholder's equity				-					-	-	-
4. Others				-					-	-	-
(III) Profit distribution				-8,040,983.40					-1,265,074.29	-	-9,306,057.69
1. Appropriation to surplus reserve				-				77,523,656.80	-2,346,462,879.80	-9,000,000.00	-2,277,939,223.00
2. Distribution to shareholders				-				77,523,656.80	-	-	-
3. Others				-				-	-	-	-
(IV) Internal carry-over in shareholder's equity				-		-14,019,408.70		-2,295,469.57	-55,000,000.00	-	-2,222,939,223.00
1. Share capital increased from transfer of capital reserves				-				-	-	-	-
2. Share capital increased from transfer of surplus reserves				-				-	-	-	-
3. Recovery of losses by surplus reserve				-				-	-	-	-
4. Retained earnings carried forward from changes in defined benefit				-				-	-	-	-
5. Retained earnings carried over from other comprehensive income				-				-	-	-	-
6. Others				-				-	-	-	-
(V) Special reserves				-				-	-	-	-
1. Appropriation in the current period				-				-	-	-	-
2. Amount used in the current period				-				-	-	-	-
(VI) Others				-				-	-	-	-
IV. Ending balance of current year	2,213,939,223.00	1,000,000,000.00	1,000,000,000.00	1,270,727,596.82	-	636,000,760.11	5,694,971.23	2,810,163,343.3	8,397,057,843.08	109,033,837.76	15,442,617,577.30

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal)

Person in charge of the accounting affairs: Yang Bo(seal)

Person in charge of the accounting affairs: Yang Bo(seal)



陈威威

Balance Sheet of Parent Company

2021/12/31

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Assets	Note XVI	Closing balance	Beginning balance	Closing balance of previous period
Current assets:				
Monetary funds		3,499,286,036.51	3,763,418,793.44	3,763,418,793.44
Financial assets held for trading		360,079,505.22	891,500,249.18	891,500,249.18
Derivative financial assets				
Notes receivable		134,774,969.82	93,816,199.37	93,816,199.37
Accounts receivable	Note 1	5,335,877,798.75	8,714,641,256.48	8,714,641,256.48
Receivables Financing		230,570,208.18	375,148,294.66	375,148,294.66
Advances to suppliers		385,197,573.77	196,137,410.25	196,137,410.25
Other receivables	Note 2	3,431,465,307.76	2,573,812,417.46	2,573,812,417.46
Including: interest receivable				
Dividends receivable		16,000,000.00		
Inventories		2,457,391,458.64	1,519,915,192.91	1,519,915,192.91
Contract assets		228,947,184.89		
Held-for-sale assets		60,000,000.00		
Current portion of non-current assets		398,431,321.71	65,500,000.00	65,500,000.00
Other current assets		212,596,349.57	26,426,205.76	27,253,331.97
Total current assets		16,734,617,714.82	18,220,316,019.51	18,221,143,145.72
Non-current assets:				
Creditors' investment		430,808,798.61		
Other creditors' investment				
Long-term receivables		239,027,713.12		
Long-term equity investment	Note 3	5,057,701,743.97	5,006,206,060.00	6,256,060.17
Other equity instrument investment		1,201,477,311.22	45,470,631.99	433,10,631.90
Other non-current financial assets				
Investment properties				
Fixed assets		3,290,740,534.51	3,185,077,010.00	18,707,518.02
Construction in progress		636,005,809.11	701,430,000.00	701,430,000.172
Bearer biological assets				
Oil and gas assets				
Right-to-use assets		5,119,130.41	8,327,94.21	
Intangible assets		869,644,752.03	888,597,985.08	888,597,985.08
Development expenditures				
Goodwill				
long-term unamortized expenditures			10,610,752.56	10,610,752.56
Deferred income tax assets		1,177,681,772.73	1,021,177,450.38	1,021,177,450.38
Other non-current assets		25,242,034.14	26,470,511.89	26,470,511.89
Total non-current assets		12,933,449,599.85	11,282,043,890.93	11,273,621,586.72
Total assets		29,668,067,314.67	29,502,359,910.44	29,494,764,732.44

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal)

Person in charge of the accounting affairs: Yang Bo(seal)

Person in charge of accounting institution: Yang Bo(seal)



陈威威

Balance Sheet of Parent Company (Continued)

2021/12/31

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB
unless otherwise stated)

Liabilities and shareholders' equity	Note XVI	Closing balance	Beginning balance	Closing balance of previous period
Current liabilities:				
Short-term borrowings			75,000,000.00	75,000,000.00
Financial liabilities held for trading				
Derivative financial liabilities				
Notes payable		3,603,720,635.28	3,927,933,614.79	3,927,933,614.79
Accounts payable		4,271,979,148.68	4,792,205,885.46	4,792,205,885.46
Advances from customers		1,058,548.12		
Contract liabilities		512,606,768.11	667,265,364.12	667,265,364.12
Employee benefits payable		778,989,864.10	650,346,850.42	650,346,850.42
Taxes payable		56,869,992.90	138,128,842.73	138,128,842.73
Other payables		2,220,878,675.26	1,780,409,703.53	1,780,409,703.53
Including: interest payable				
Dividends payable				
Held-for-sale liabilities				
Non-current liabilities due within one year		1,424,076.81	3,092,337.82	
Other current liabilities		266,003,873.91	180,750,448.80	180,750,448.80
Total current liabilities		11,713,531,583.17	12,215,133,047.67	12,212,040,709.85
Non-current liabilities:				
Long-term borrowings				
Bonds payable				
Including: preferred shares				
Perpetual bond				
Lease liabilities		3,028,763.51	4,502,840.18	
Long-term payables				
Long-term employee benefits payable				
Estimated liabilities		1,677,900,435.71	993,422,105.43	1,593,422,105.43
Deferred incomes		2,505,748,974.30	2,871,384.09	872,871,384.09
Deferred income tax liabilities		54,901,222.50	1,013,545.34	17,013,545.34
Other non-current liabilities				
Total non-current liabilities		2,505,748,974.30	2,871,384.09	2,483,307,034.86
Total liabilities		14,219,280,557.47	15,086,517,131.76	14,695,347,744.71
Shareholders' equity:				
Equity			2,213,939,223.00	2,213,939,223.00
Other equity instruments				
Including: preferred shares				
Perpetual bond				
Capital reserve		2,505,781,649.40	1,988,594,980.13	1,988,594,980.13
Less: treasury shares		342,454,080.00		
Other comprehensive income		126,604,689.42	-35,992,457.88	-35,992,457.88
Special reserve		1,648,195.45	1,747,445.90	1,747,445.90
Surplus reserve		2,759,915,679.04	2,622,903,989.55	2,622,903,989.55
Undistributed profits		8,134,359,400.89	8,008,223,807.03	8,008,223,807.03
Total stockholders' equity		15,448,786,757.20	14,799,416,987.73	14,799,416,987.73
Total liabilities and stockholders' equity		29,668,067,314.67	29,502,359,910.44	29,494,764,732.44

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal) Person in charge of the accounting affairs: Yang Bo(seal) Person in charge of accounting institution: Yang Bo(seal)

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Parent Company's Income Statement

2021

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Items	Note XVI	Amount in the current period	Amount in the previous period
I. Operating revenue	Note 4	21,389,302,610.74	21,013,621,832.65
Less: operating costs	Note 4	17,923,756,549.78	17,614,454,669.72
Taxes and surcharges		147,772,423.46	152,811,504.82
Selling expenses		1,492,422,814.42	1,357,090,318.95
Management cost		732,664,405.46	672,472,090.26
R&D expenses		1,465,484,129.55	1,509,389,331.08
Financial expenses		-70,042,741.97	68,185,236.65
Including: interest expenses			
Interest income		44,681,661.36	85,976,071.48
Add: other incomes		376,442,926.28	342,887,582.24
Investment income (losses to be listed with "-")	Note 5	1,129,794,192.97	298,383,238.55
Including: income from investment in associates and joint ventures		90,341,774.53	81,719,428.49
Revenue from derecognize of financial assets at amortized cost		-30,918,524.50	
Net exposure hedging revenue (losses expressed with "-")			
Income from changes in fair value (losses to be listed with "-")		30,499,612.86	89,108,294.57
Credit impairment loss (losses to be listed with "-")		44,270,127.77	199,656,632.70
Asset impairment loss (losses to be listed with "-")		-100,438,684.35	-70,534,461.38
Incomes of assets disposal (losses to be listed with "-")		8,103,726.78	107,891,532.06
II. Operating profits (losses to be listed with "-")		1,185,916,932.35	606,611,499.91
Add: non-operating revenue		39,142,459.77	44,130,928.52
Less: non-operating expenses		14,016,671.62	9,145,774.56
III. Total profits (total losses to be listed with "-")		1,211,042,720.50	641,596,653.87
Less: income tax expenses		-146,789,322.38	-133,639,914.17
IV. Net profits (net losses to be listed with "-")		1,357,832,042.88	775,236,568.04
(I) Net profit from going concern (net losses to be listed with "-")		1,357,832,042.88	775,236,568.04
(II) Net profit from discontinuing operations (losses to be listed with "-")			
V. Net of tax of other comprehensive income		162,597,147.30	-13,271,720.75
(I) Other comprehensive income that cannot be reclassified into profit and loss		162,597,147.30	-13,271,720.75
1. Net changes arising from re-measurement of the defined benefit plan			
2. Other comprehensive revenue that cannot be reclassified into profit or loss under the equity method			-233,958.56
3. Changes in fair value of other equity instrument investments		174,881,999.27	-35,992,457.88
4. Changes in the fair value of the Company's own equity instruments			
5. Others		-12,284,851.97	22,954,695.69
(II) Other comprehensive income that will be reclassified into profit and loss			
1. Other comprehensive incomes that can be reclassified into profits or losses under the equity method			
2. Changes in fair value of other debt investments			
3. Amount of financial assets reclassified into other comprehensive income			
4. Provision for credit impairment of other debt investments			
5. Cash flow hedge reserve			
6. Translation differences on foreign currency financial statements			
7. Investment income generated by package disposal of subsidiaries before losing control			
8. Other assets converted into investment property measured by fair value model			
9. Others			
VI. Total comprehensive incomes		1,520,429,190.18	761,964,847.29
VII. Earnings per share:			
(I) Basic earnings per share			
(II) Diluted earnings per share			



(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal) Person in charge of the accounting affairs: Yang Bo(seal)
 Person in charge of accounting institution: Yang Bo(seal)

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Parent Company's Cash Flow Statement

2021

Prepared by: Yutong Bus Co., Ltd.

(The monetary unit is RMB unless otherwise stated)

Item	Note XVI	Amount in the current period	Amount in the previous period
I. Cash flows from operating activities:			
Cash received from sales of goods or rendering of services		25,281,431,291.93	27,726,456,151.56
Tax refunds received		121,562,428.08	205,269,892.38
Other cash received relating to operating activities		1,003,319,351.13	796,717,021.30
Subtotal of cash inflows from operating activities		26,406,313,071.14	28,728,443,065.24
Cash paid for purchase of goods and receipt of services		20,279,856,528.59	20,325,423,458.33
Cash paid to and on behalf of employees		2,588,263,528.33	2,590,188,299.24
Payments of taxes		413,632,081.52	625,705,444.44
Other cash paid relating to operating activities		2,455,145,860.41	2,386,246,309.86
Subtotal of cash outflows from operating activities		25,736,897,998.85	25,927,563,511.87
Net cash flows from operating activities		669,415,072.29	2,800,879,553.37
II. Cash flows from investing activities:			
Cash received from disposal of investments		11,113,745,000.79	8,877,440,179.78
Cash received from investment income		1,028,081,871.71	247,443,461.65
Net cash received from disposal of fixed assets, intangible assets and other long-term assets		72,735,069.41	209,712,741.50
Net cash received from disposal of subsidiaries and other business entities			
Other cash received relating to investing activities			
Subtotal of cash inflows from investing activities		12,929,561,941.91	9,334,596,382.93
Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets		55,764,676.77	693,416,074.22
Cash paid for investment		11,508,847,331.22	7,435,820,101.00
Net cash paid for acquisition of subsidiaries and other business entities			
Other cash paid relating to investing activities			
Subtotal of cash outflows from investment activities		12,142,612,007.99	8,129,236,175.22
Net cash flows from investing activities		71,949,933.92	1,205,360,207.71
III. Cash flows from financing activities:			
Cash received from absorbing investment		330,103,610.00	
Cash received from borrowings			75,000,000.00
Other cash received relating to financing activities		75,000,000.00	
Subtotal of cash inflows from financing activities		405,103,610.00	75,000,000.00
Cash paid for repayment of debts			
Cash paid for distributing dividends and profits or paying interests		1,106,969,611.50	2,268,939,223.00
Other cash paid relating to financing activities		3,329,817.58	1,075,000,000.00
Subtotal of cash outflows from financing activities		1,110,299,429.08	3,343,939,223.00
Net cash flows from financing activities		-705,195,819.08	-3,268,939,223.00
IV. Effects from change of exchange rate on cash and cash equivalents			
		10,368,253.11	19,492.80
V. Net increase in cash and cash equivalents		46,537,440.24	737,320,030.88
Add: beginning balance of cash and cash equivalents		3,448,705,491.96	2,711,385,461.08
VI. Ending balance of cash and cash equivalents		3,495,242,932.20	3,448,705,491.96

(All the notes attached hereafter to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang(seal) Person in charge of the accounting affairs: Yang Bo(seal) Person in charge of accounting institution: Yang Bo(seal)

陈威威

Statement of Changes in Shareholders' Equity of the Parent Company

2021

(The monetary unit is RMB unless otherwise stated)

Item	Amount in the current period							Total stockholders' equity			
	Equity	Preferred shares	Perpetual bond	Others	Capital reserve	Less: treasury shares	Other comprehensive income		Special reserve	Surplus reserve	Undistributed profits
I. Closing balance of the previous year	2,213,939,223.00				1,988,594,980.13				2,622,903,989.55	8,008,223,807.03	14,799,416,987.73
Add: changes in accounting policies											
Corrections of early errors											
Others											
II. Opening balance of the current year	2,213,939,223.00				1,988,594,980.13				2,622,903,989.55	8,008,223,807.03	14,799,416,987.73
III. Increase/decrease in the current year	48,992,000.00				517,186,669.27	342,454,080.00			137,011,689.49	126,135,593.86	649,369,769.47
(I) Total comprehensive income											
(II) Capital invested and decreased by shareholders											
1. Common shares invested by shareholders											
2. Capital contributed by the holders of other equity instruments											
3. Amounts of share-based payments recorded in shareholder's equity											
4. Others											
(III) Profit distribution											
1. Appropriation to surplus reserve											
2. Distribution to shareholders											
3. Others											
(IV) Internal carry-over in shareholder's equity											
1. Share capital increased from transfer of capital reserves											
2. Share capital increased from transfer of surplus reserves											
3. Recovery of losses by surplus reserve											
4. Retained earnings carried forward from changes in defined benefit plans											
5. Retained earnings carried over from other comprehensive income											
6. Others											
(V) Special reserves											
1. Appropriation in the current period											
2. Amount used in the current period											
(VI) Others											
IV. Ending balance of current year	2,262,931,223.00				2,505,781,649.40	342,454,080.00			2,759,915,679.04	8,134,359,400.89	15,448,786,757.20

(All the notes attached herewith to the financial statements are an integral part of the consolidated financial statement)

Legal Representative of the Company: Tang Yuxiang (seal)

Person in charge of the accounting affairs: Yang Bo (seal)

Person in charge of accounting institution: Yang Bo (seal)



陈威威

Statement of Changes in Shareholders' Equity of the Parent Company

(The monetary unit is RMB unless otherwise stated)

Item	Amount in the previous period									
	Equity	Preferred shares	Other equity instruments	Capital reserve	Less: treasury shares	Other comprehensive income	Special reserve	Surplus reserve	Undistributed profits	Total stockholders' equity
I. Closing balance of the previous year	2,213,939,223.00			1,988,594,980.13		-22,720,737.13	1,538,415.25	2,547,675,802.32	9,600,109,344.91	17,329,137,028.48
Add: changes in accounting policies										
Corrections of early errors										
Others										
II. Opening balance of the current year	2,213,939,223.00			1,988,594,980.13		-22,720,737.13	1,538,415.25	2,547,675,802.32	9,600,109,344.91	17,329,137,028.48
III. Increase/decrease in the current year										
(I) Total comprehensive income						-13,271,720.75	209,030.65	75,228,187.23	-1,591,885,537.88	-2,529,720,040.75
(II) Capital invested and decreased by shareholders										
1. Common shares invested by shareholders										
2. Capital contributed by the holders of other equity instruments										
3. Amounts of share-based payments recorded in shareholder's equity						-36,226,416.44			775,236,568.04	739,010,151.60
4. Others										-1,000,000,000.00
(III) Profit distribution										
1. Appropriation to surplus reserve								77,523,656.80	-2,346,462,879.80	-2,268,939,223.00
2. Distribution to shareholders								77,523,656.80	-77,523,656.80	
3. Others									-2,213,939,223.00	-2,213,939,223.00
(IV) Internal carry-over in shareholder's equity										
1. Share capital increased from transfer of capital reserves										
2. Share capital increased from transfer of surplus reserves										
3. Recovery of losses by surplus reserve										
4. Retained earnings carried forward from changes in defined benefit plans										
5. Retained earnings carried over from other comprehensive income										
6. Others										
(V) Special reserves										
1. Appropriation in the current period										
2. Amount used in the current period										
(VI) Others										
IV. Ending balance of current year	2,213,939,223.00			1,988,594,980.13		-35,992,457.88	1,747,445.90	2,622,903,989.55	8,008,223,807.03	14,799,416,987.73

(All the notes attached herewith to the financial statements are an integral part of the consolidated financial statements)

Legal Representative of the Company: Tang Yuning (seal)

Person in charge of the accounting affairs: Yang Bo(seal)

Person in charge of accounting institution: Yang Bo(seal)



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(2) Audited financial statements for 2022

Yutong Bus CO.,LTD.
Independent Auditor's Report

D.H.S.Z. [2023]0016811



Da Hua Certified Public Accountants (Special General Partnership)

您可使用手机“扫一扫”或进入“注册会计师行业统一监管平台 (<http://acc.mof.gov.cn>)”进行查验。
此码用于证明该审计报告是否由具有执业许可的会计师事务所出具，
报告编码：京23H6413WMQ



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Yutong Bus CO.,LTD.
Independent Auditor's Report and Financial Statements
(1 January 2022 to 31 December 2022)

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Independent Auditor's Report

D.H.S.Z.[2023]0016811

To the Shareholders of Yutong Bus CO.,LTD.:

I. Audit Opinion

We have audited the accompanying financial statements of Yutong Bus CO.,LTD. (Herein after "Yutong Bus"), Which comprise the consolidated and the parent company's balance sheet as at 31 December 2022, the consolidated and the parent company's statement of comprehensive income, the consolidated and the parent company's cash flows statement and the consolidated and the parent company's statement of changes in equity for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements present in all material respects in accordance with the requirements of Accounting Standards for Business Enterprises, and fairly reflect Yutong Bus financial position at 31 December 2022 and the financial performance and cash flows for the year then ended.

II. Basis for Audit Opinion

We conducted our audit in accordance with CICPA Standards on Auditing ("CSAs"). In 'VI. Certified Public Accountant's Responsibilities for the Audit of Financial Statements' of this report, our responsibilities under



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these standards are described. Those standards require that we comply with CICPA professional ethical requirements, that we are independent from Yutong Bus and have fulfilled all other ethical obligations. We believe that we have obtained sufficient and appropriate audit evidence as basis of for our opinion.

III.Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance to our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, we do not provide a separate opinion on these matters.

We determine revenue as a key audit matters that need to be addressed in our report.

1.Event description

Please refer to Note III/(35) and Note V/Note 47 of the consolidated financial statements for accounting policies and book amounts for revenue recognition of Yutong Bus in 2022.

As revenue is one of the key performance indicators of Yutong Bus, there is an inherent risk that management will manipulate revenue recognition in order to achieve specific goals or expectations, so we identify revenue recognition as a key audit item.

2. Audit response

Important audit procedures we have carried out for revenue recognition of Yutong Bus include:

(1) Test the design and execution of key internal controls related to the



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- revenue cycle to confirm the effectiveness of internal controls;
- (2) Perform analytical review procedures for revenue and costs;
 - (3) Obtain contracts signed between Yutong Bus and customers, and verify key terms of contracts, including delivery, payment and settlement, exchange and return policies, etc.;
 - (4) Check the purchase orders, shipping documents, transportation documents, receipt confirmation, accounting vouchers, payment collection documents and other materials of Yutong Bus and customers;
 - (5) Implement independent verification procedures for important customers to verify accounts receivable and current sales;
 - (6) Select samples of revenue transactions recorded before and after the balance sheet date, check relevant supporting documents, and evaluate whether the revenue is recorded in the appropriate accounting period.

Based on the audit procedures carried out, we believe that Yutong Bus revenue recognition meets the relevant provisions of the Accounting Standards for business enterprises.

IV. Other Information

The management of Yutong Bus is responsible for the other information. The other information comprises the information included in the 2022 annual report, but does not include the consolidated financial statements and our auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion.

In combination with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider



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whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the audit work performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

V.Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management of Yutong Bus is responsible for the preparation and present these financial statements fairly in accordance with the requirements of Accounting Standards for Business Enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Management of Yutong Bus is also responsible for assessing Yutong Bus's ability to continue as a going concern, including the matters related to going concern (if applicable), and using going concern assumption, unless the management either intends to liquidate the Company or to cease operations or has no realistic option to comply.

Those charged with governance are responsible for overseeing the Yutong Bus's financial reporting process.

VI.Certified Public Accountant's Responsibilities for the Audit of Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an independent auditor's report



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that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with CSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions the users taken on the basis of these Financial Statements.

As part of an audit in accordance with CSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

1. Identify and assess the risks of material misstatements of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, intentional omissions, misrepresentations, or the override of internal control.
2. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures by management.
4. Conclude on the appropriateness of management's use of the going concern basis of accounting. Based on the audit evidence obtained, conclude on whether a material uncertainty exists related to events or conditions that may cast significant doubt on Yutong Bus's ability to continue as a going concern. If we conclude that a material uncertainty



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exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Yutong Bus to cease to continue as a going concern.

5. Evaluate the overall presentation, structure and content of the Financial Statements, and evaluate whether Financial Statements fairly reflected the underlying transactions and events.

6. Obtain sufficient appropriate audit evidence regarding Yutong Bus's financial information of the entities or business activities within the Group to express an opinion on the Financial Statements. We are responsible for the direction, supervision and performance the Group audit. We remain solely responsible for our audit opinion.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation



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precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Da Hua Certified Public Accountants
(Special General Partnership)



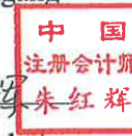
CICPA:



(Engagement Partner)

Huang Zhigang

CICPA:



Zhu Honghui

25 March 2023



Consolidated Balance Sheet

As at 31 December 2022

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Assets	Notes V	Closing Balance	Opening Balance
Current assets:			
Cash and Cash equivalents	V.1	7,034,623,944.95	5,631,295,628.77
Financial assets held for trading	V.2	22,110.96	387,588,620.65
Derivative financial assets			
Notes receivable	V.3	266,636,208.67	160,847,283.15
Accounts receivable	V.4	4,089,677,935.27	5,531,466,977.47
Financing receivables	V.5	62,257,015.37	302,338,792.75
Prepayments	V.6	673,422,781.72	441,860,944.92
Other receivables	V.7	916,168,621.56	1,005,549,349.59
Including: interest receivable			
Including: Dividends receivable		4,504,187.49	
Inventories	V.8	4,893,551,267.55	6,106,125,747.16
Contract assets	V.9	528,800,987.92	267,533,107.17
Held-for-sale assets	V.10		134,295,242.79
Current portion of non-current assets	V.11	367,603,961.86	398,431,321.71
Other current assets	V.12	165,417,122.38	388,848,591.67
Total current assets		18,998,181,958.21	20,756,181,607.80
Non-current assets:			
Debt investments	V.13	391,826,645.82	430,808,798.61
Other debt investments			
Long-term receivables	V.14	81,286,212.68	239,027,713.12
Long-term equity investments	V.15	996,940,163.70	896,524,663.11
Other equity instruments investments	V.16	1,715,590,445.12	2,298,145,991.23
Other non-current financial assets	V.17	132,500,000.00	
Investment properties			
Fixed assets	V.18	4,161,372,973.79	4,080,592,708.35
Construction in progress	V.19	276,431,436.65	745,329,336.61
Productive biological assets			
Oil and gas assets			
Right-of-use assets	V.20	13,769,494.50	18,068,027.02
Intangible assets	V.21	1,564,864,113.99	1,213,972,587.48
Development expenditure			
Goodwill	V.22	103,203.85	103,203.85
Long-term deferred expenses	V.23	184,814.34	704,663.15
Deferred tax assets	V.24	1,655,045,627.71	1,459,916,391.26
Other non-current assets	V.25	9,495,239.37	26,515,339.84
Total non-current assets		10,999,410,371.52	11,409,709,423.63
Total assets		29,997,592,329.73	32,165,891,031.43

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

Financial Manager:





Consolidated Balance Sheet (Continue)

As at 31 December 2022

Prepared by: Yutong Bus CO., LTD. (The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Liability and Equity	Notes V	Closing Balance	Opening Balance
Current liabilities:			
Short-term borrowings			
Financial liabilities held for trading	V.26	45,890,608.52	
Derivative financial liabilities			
Notes payable	V.27	2,303,768,801.76	3,242,301,051.32
Accounts payable	V.28	5,197,175,040.59	5,025,631,276.37
Receipts in advance	V.29	10,389,583.54	5,549,976.70
Contract liabilities	V.30	1,309,569,296.41	1,755,417,181.15
Payroll and employee benefits payable	V.31	836,380,903.13	810,327,401.36
Taxes payable	V.32	204,887,483.77	202,115,233.99
Other payables	V.33	2,179,223,900.29	2,514,639,319.00
Held-for-sale liabilities	V.34		162,174.23
Current portion of non-current liabilities	V.35	6,762,907.04	6,511,589.21
Other current liabilities	V.36	486,134,261.55	367,826,507.13
Total current liabilities		12,580,182,786.60	13,930,481,710.46
Non-current liabilities:			
Long-term borrowings			
Bonds payable			
Including: Preferred stock			
Including: Perpetual debt			
Lease liabilities		3,655,966.72	7,750,043.43
Long-term payables			
Long-term employee benefits payable			
Provisions	V.39	1,901,231.26	1,913,069,523.18
Deferred income	V.40	695,167,678.81	808,986,477.22
Deferred tax liabilities	V.41	138,390,067.00	162,481,964.50
Other non-current liabilities			
Total non-current liabilities		6,221,233,943.79	2,892,288,008.33
Total liabilities		15,401,506,730.39	16,822,769,718.79
Equity:			
Share capital	V.40	2,213,939,223.00	2,262,931,223.00
Other equity instruments			
Including: Preferred stock			
Including: Perpetual debt			
Capital reserves	V.41	1,494,452,186.09	1,787,914,266.09
Less: Treasury shares	V.42		342,454,080.00
Other comprehensive income	V.43	254,299,964.23	753,187,571.70
Special reserves	V.44	5,153,780.54	5,385,846.22
Surplus reserve	V.45	3,038,155,711.33	2,948,919,632.11
Unappropriated profit	V.46	7,466,625,137.40	7,802,754,907.06
Equity attributable to parent company		14,472,626,002.59	15,218,639,366.18
Non-controlling interests		123,459,596.75	124,481,946.46
Total shareholders' equity		14,596,085,599.34	15,343,121,312.64
Total liabilities and shareholders' equity		29,997,592,329.73	32,165,891,031.43



(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

Financial Manager:



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Consolidated Statement of Comprehensive Income

For the year ended 31 December 2022

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Notes V	Current Period	Prior Period
1. Operating revenue	V.47	21,798,960,604.67	23,233,463,181.86
Less: Operating costs	V.47	16,823,122,585.66	18,901,014,360.27
Taxes and surcharges	V.48	224,637,974.81	272,290,581.56
Selling expenses	V.49	1,639,000,517.56	1,694,744,561.92
Administrative expenses	V.50	846,249,444.57	893,593,300.57
Research and development expenses	V.51	1,694,314,017.12	1,560,769,587.28
Finance expenses	V.52	-78,243,005.81	-121,284,713.01
Including: Interest expenses		234,535.01	3,011,469.21
Interest income		61,999,128.31	70,544,102.31
Add: Other income	V.53	433,454,299.66	415,301,644.31
Income from investments	V.54	153,254,781.82	124,772,887.87
Including: Investment income from associates and joint ventures		100,415,500.59	90,341,774.53
Derecognition of financial assets at amortised cost		-44,687,511.20	-34,650,077.85
Gains from net exposure hedging			
Gains from changes in fair values	V.55	-17,245,208.93	40,777,200.46
Credit impairment losses	V.56	-441,440,832.56	30,909,145.17
Assets impairment losses	V.57	-126,088,338.25	-117,143,556.75
Gains from asset disposals	V.58	53,992,660.32	8,033,609.88
		<u>705,806,432.82</u>	<u>534,986,434.21</u>
2. Operating profit		32,863,921.98	50,702,255.28
Add: Non-operating income	V.59	30,910,755.55	42,231,637.62
Less: Non-operating expenses	V.60	707,759,599.25	543,457,051.87
3. Profit before tax		-60,047,058.23	-82,053,698.86
Less: Income tax expenses		767,806,657.48	625,510,750.73
4. Net profit		<u>767,806,657.48</u>	<u>625,510,750.73</u>
Including: Net profit realised before business combinations under common control			
I. Net profit classified by going concern			
Net profit from continuing operations		767,806,657.48	625,510,750.73
Net profit from discontinuing operations			
II. Net profit classified by ownership			
Net profit attributable to parent company		759,142,726.07	613,785,285.74
Net profit attributable to non-controlling interests		8,663,931.41	11,725,464.99
5. Other comprehensive income after tax		<u>-396,855,577.35</u>	<u>117,186,811.59</u>
Other comprehensive income after tax attributable to parent company		<u>-396,855,577.35</u>	<u>117,186,811.59</u>
I. Items of other comprehensive income that will not be reclassified to profit or loss		<u>-396,855,577.35</u>	<u>117,186,811.59</u>
i. Changes in remeasurement of defined benefit plans			
ii. Other comprehensive income that cannot be transferred to profit or loss under the equity method			
iii. Changes in fair value of investments in equity instruments		-396,855,577.35	162,690,693.66
iv. Changes in fair value of the Company's own credit risk			
v. Others			-45,503,882.07
II. Items of other comprehensive income that will be reclassified to profit or loss			
i. Other comprehensive income that can be transferred to profit or loss under the equity method			
ii. Changes in fair value of other debt investments			
iii. Amount of financial assets reclassified into other comprehensive income			
iv. Provisions for credit impairment of other debt investments			
v. The effective portion of gains or losses arising from cash flow hedging			
vi. Translation differences arising from financial statements in foreign currencies			
vii. Income from investments in subsidiaries before loss of control			
viii. Investment properties at fair value converted from other assets			
ix. Others			
Other comprehensive income attributable to non-controlling interests after tax			
6. Total comprehensive income		<u>370,951,080.13</u>	<u>742,697,562.32</u>
Total comprehensive income attributable to parent company		362,287,148.72	730,972,097.33
Total comprehensive income attributable to non-controlling interests		8,663,931.41	11,725,464.99
7. Earnings per share			
I. Basic earnings per share		0.34	0.28
II. Diluted earnings per share		0.34	0.28

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

3

杨波

Financial Manager:

杨波



陈威威

Consolidated Cash Flows Statement

For the year ended 31 December 2022


Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

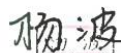
Items	Notes V	Current Period	Prior Period
1. Cash flows from operating activities			
Cash received from sales and services		24,671,130,941.10	26,662,221,965.30
Tax and surcharge refunds		409,179,400.50	153,825,366.84
Other cash receipts related to operating activities	V.62.i	1,091,541,883.93	881,896,350.59
Total cash inflows from operating activities		26,171,852,225.53	27,697,943,682.73
Cash paid for goods and services		17,012,028,922.32	21,241,442,606.35
Cash paid to and for employees		2,694,966,784.99	2,957,045,960.65
Taxes and surcharges paid		698,164,806.22	656,065,815.25
Other cash payments related to operating activities	V.62.ii	2,513,086,908.46	2,127,174,587.40
Total cash outflows from operating activities		22,918,247,421.99	26,981,728,969.65
Net cash flows from operating activities		3,253,604,803.54	716,214,713.08
2. Cash flows from investing activities			
Cash received from withdrawal of investments		2,530,292,679.26	11,817,977,726.01
Cash received from investment income		51,219,785.73	69,293,357.21
Net proceeds from disposals of fixed assets, intangible assets and other long-term assets		120,211,166.94	25,051,998.06
Net proceeds from disposal of subsidiaries and other business units		34,712,460.72	
Other cash receipts related to investing activities			
Total cash inflows from investing activities		2,736,436,092.65	11,912,323,081.28
Cash paid for fixed assets, intangible assets and other long-term assets		975,657,927.93	691,804,187.45
Cash paid for investments		2,159,843,877.72	11,674,811,545.22
Net cash paid for acquiring subsidiaries and other business units			
Other cash payments related to investing activities			
Total cash outflows from investing activities		3,135,501,805.65	12,366,615,732.67
Net cash flows from investing activities		-399,065,712.99	-454,292,651.39
3. Cash flows from financing activities			
Cash received from investments by others		339,003,610.00	
Including: Cash received by subsidiaries from non-controlling investors		8,173.79	8,900,000.00
Cash received from borrowings			
Other cash receipts related to other financing activities	V.62.iii	183,167,288.21	75,000,000.00
Total cash inflows from financing activities		522,170,908.21	414,003,610.00
Cash repayments for debts			
Cash paid for distribution of dividends and profit and for interest expenses		1,116,795,631.60	1,112,648,512.46
Including: Dividends or profit paid by subsidiaries to non-controlling investors		9,988,647.40	5,678,900.96
Other cash payments related to financing activities	V.62.iv	320,402,119.05	8,725,359.48
Total cash outflows from financing activities		1,437,197,750.65	1,121,373,871.94
Net cash flows from financing activities		-1,437,189,576.86	-707,370,261.94
4. Effect of changes in foreign exchange rates on cash and cash equivalents		-9,531,041.47	20,842,745.67
5. Net increase in cash and cash equivalents		1,408,079,482.07	-424,605,454.58
Add: Opening balance of cash and cash equivalents		5,619,180,482.76	6,043,785,937.34
6. Closing balance of cash and cash equivalents		7,027,259,964.83	5,619,180,482.76

(Attached notes to statements are part of the financial statements)

Legal Representative:

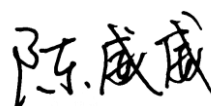


Finance Officer (CFO):



Financial Manager:





Consolidated Statement of Changes in Equity

For the year ended 31 December 2022

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Prepared by: Yutong Bus CO., LTD. 	Prior Period									
	Equity attributable to parent company									
	Share capital	Preferred stock	Other equity instruments Perpetual debt	Capital reserves	Less: Treasury shares	Other comprehensive income	Special reserves	Surplus reserve	Unappropriated profit	Non-controlling interests
2,213,939,223.00	48,992,000.00		1,270,727,596.82	342,454,080.00	636,000,760.11	5,694,974.23	2,810,163,346.30	8,397,057,843.08	109,033,637.76	15,442,617,577.30
2,262,931,223.00	48,992,000.00		1,270,727,596.82	342,454,080.00	636,000,760.11	5,694,974.23	2,810,163,346.30	8,397,057,843.08	109,033,637.76	15,442,617,577.30
48,992,000.00	48,992,000.00		293,462,080.00	342,454,080.00	117,166,811.59	-309,125.01	138,756,288.81	-594,302,936.02	15,448,108.70	-99,496,264.66
			517,186,669.27	342,454,080.00	162,690,693.66		673,785,285.74	11,725,464.99	9,621,350.73	233,246,940.00
			223,724,589.27					6,900,000.00	621,350.73	224,345,940.00
			23,763,204.29					-1,242,762,615.79	-5,798,707.02	-1,112,768,318.52
			135,783,204.29					-135,783,204.29	-5,798,707.02	-1,112,768,318.52
			3,706,448.79					41,797,433.28		45,503,882.07
								-309,125.01		-309,125.01
								15,460,015.65		15,460,015.65
								15,769,140.66		15,769,140.66
								-733,366.27		-733,366.27
								-7,132,839.25		-7,866,205.52
								2,948,916,632.11		2,948,916,632.11
								7,802,754,907.06		124,481,946.46
								7,802,754,907.06		15,343,121,312.64

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

Financial Manager:



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Parent Company's Balance Sheet

As at 31 December 2022

Prepared by: Yutong Bus CO., LTD. (The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Assets	Notes XIV	Closing Balance	Opening Balance
Current assets:			
Cash and Cash equivalents		3,579,352,038.49	3,499,286,036.51
Financial assets held for trading			360,079,505.22
Derivative financial assets			
Notes receivable		202,014,392.64	134,774,969.82
Accounts receivable	XIV.1	5,571,985,165.92	5,335,877,798.75
Financing receivables		57,442,053.12	230,570,208.18
Prepayments		571,768,540.62	385,197,573.77
Other receivables	XIV.2	2,935,469,885.42	3,431,465,307.76
Including: interest receivable			
Including: Dividends receivable		16,000,000.00	16,000,000.00
Inventories		1,707,057,949.09	2,457,391,458.64
Contract assets		488,619,858.91	228,947,184.89
Held-for-sale assets			60,000,000.00
Current portion of non-current assets		367,603,961.86	398,431,321.71
Other current assets		11,282,966.82	212,596,349.57
Total current assets		<u>15,492,596,812.89</u>	<u>16,734,617,714.82</u>
Non-current assets:			
Debt investments		391,826,645.82	430,808,798.61
Other debt investments			
Long-term receivables	XIV.3	81,286,212.68	239,027,713.12
Long-term equity investments		908,132,544.56	5,057,701,743.97
Other equity instruments investments		847,199,242.75	1,201,477,311.22
Other non-current financial assets			
Investment properties			
Fixed assets		3,389,020,826.65	3,290,740,534.51
Construction in progress		148,144,899.87	636,005,809.11
Productive biological assets			
Oil and gas assets			
Right-of-use assets		5,518,374.62	5,119,130.41
Intangible assets		1,036,163,277.88	869,644,752.03
Development expenditure			
Goodwill			
Long-term deferred expenses			
Deferred tax assets		1,323,637,420.81	1,177,681,772.73
Other non-current assets		7,581,491.40	25,242,034.14
Total non-current assets		<u>12,138,510,937.04</u>	<u>12,933,449,599.85</u>
Total assets		<u>27,631,107,749.93</u>	<u>29,668,067,314.67</u>

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

杨波

Financial Manager:

杨波



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Parent Company's Balance Sheet (Continue)

As at 31 December 2022

Prepared by: Yutong Bus CO., LTD. (The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Liability and Equity	Notes XIV	Closing Balance	Opening Balance
Current liabilities:			
Short-term borrowings		21,331,454.77	
Financial liabilities held for trading			
Derivative financial liabilities			
Notes payable		2,217,026,442.32	3,603,720,635.28
Accounts payable		4,329,309,593.83	4,271,979,148.68
Receipts in advance		8,025,266.05	1,058,548.12
Contract liabilities		879,896,678.33	512,606,768.11
Payroll and employee benefits payable		815,618,726.06	778,989,864.10
Taxes payable		95,252,360.55	56,869,992.90
Other payables		1,810,519,522.65	2,220,878,675.26
Held-for-sale liabilities			
Current portion of non-current liabilities		1,615,392.10	1,424,076.81
Other current liabilities		379,392,394.67	266,003,873.91
Total current liabilities		<u>10,557,987,831.33</u>	<u>11,713,531,583.17</u>
Non-current liabilities:			
Long-term borrowings			
Bonds payable			
Including: Preferred stock			
Including: Perpetual debt			
Lease liabilities		3,655,966.72	3,078,763.37
Long-term payables			
Long-term employee benefits payable			
Provisions		1,627,499,970.06	1,677,190,135.71
Deferred income		636,287,661.06	770,578,852.72
Deferred tax liabilities		38,925,544.91	54,901,222.50
Other non-current liabilities			
Total non-current liabilities		<u>2,306,369,142.75</u>	<u>2,505,748,974.30</u>
Total liabilities		<u>12,864,356,974.08</u>	<u>14,219,280,557.47</u>
Equity:			
Share capital		2,213,939,223.00	2,262,931,223.00
Other equity instruments			
Including: Preferred stock			
Including: Perpetual debt			
Capital reserves		2,212,319,569.40	2,505,781,649.40
Less: Treasury shares			342,454,080.00
Other comprehensive income		-340,746,746.22	126,604,689.42
Special reserves		1,572,469.06	1,648,195.45
Surplus reserve		2,849,151,758.26	2,759,915,679.04
Unappropriated profit		7,830,514,502.35	8,134,359,400.89
Total shareholders' equity		<u>14,766,750,775.85</u>	<u>15,448,786,757.20</u>
Total liabilities and owners' equity		<u>27,631,107,749.93</u>	<u>29,668,067,314.67</u>

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

杨波

Financial Manager:

杨波



陈威威

Parent Company's Statement of Comprehensive Income

For the year ended 31 December 2022

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Notes XIV	Current Period	Prior Period
1. Operating revenue	XIV.4	19,662,003,867.39	21,389,302,610.74
Less: Operating costs	XIV.4	15,506,929,744.50	17,923,756,549.78
Taxes and surcharges		125,746,877.66	147,772,423.46
Selling expenses		1,334,024,991.12	1,492,422,814.42
Administrative expenses		710,464,365.65	732,664,405.46
Research and development expenses		1,557,437,091.05	1,465,484,129.55
Finance expenses		-120,748,633.21	-70,042,741.97
Including: Interest expenses			
Interest income		31,792,504.62	44,681,661.36
Add: Other income		397,337,234.81	376,442,926.28
Income from investments	XIV.5	224,261,206.82	1,129,794,192.97
Including: Investment income from associates and joint ventures		100,415,500.59	90,341,774.53
Derecognition of financial assets at amortised cost		-38,385,532.84	-30,918,524.50
Gains from net exposure hedging			
Gains from changes in fair values		5,847,934.76	30,499,612.86
Credit impairment losses		-469,254,198.80	44,270,127.77
Assets impairment losses		-61,403,568.32	-100,438,684.35
Gains from asset disposals		54,187,604.17	8,103,726.78
		699,125,644.06	1,185,916,932.35
2. Operating profit			
Add: Non-operating income		30,004,909.45	39,142,459.77
Less: Non-operating expenses		1,132,078.20	14,016,671.62
3. Profit before tax		727,998,475.31	1,211,042,720.50
Less: Income tax expenses		-79,213,518.50	-146,789,322.38
4. Net profit		807,211,993.81	1,357,832,042.88
Net profit from continuing operations		807,211,993.81	1,357,832,042.88
Net profit from discontinuing operations			
5. Other comprehensive income after tax		-382,202,637.27	162,597,147.30
I. Items of other comprehensive income that will not be reclassified to profit or loss		-382,202,637.27	162,597,147.30
i. Changes in remeasurement of defined benefit plans			
ii. Other comprehensive income that cannot be transferred to profit or loss under the equity method			
iii. Changes in fair value of investments in equity instruments		-382,202,637.27	174,881,999.27
iv. Changes in fair value of the Company's own credit risk			
v. Others			-12,284,851.97
II. Items of other comprehensive income that will be reclassified to profit or loss			
i. Other comprehensive income that can be transferred to profit or loss under the equity method			
ii. Changes in fair value of other debt investments			
iii. Amount of financial assets reclassified into other comprehensive income			
iv. Provisions for credit impairment of other debt investments			
v. The effective portion of gains or losses arising from cash flow hedging			
vi. Translation differences arising from financial statements in foreign currencies			
vii. Income from investments in subsidiaries before loss of control			
viii. Investment properties at fair value converted from other assets			
ix. Others			
6. Total comprehensive income		425,009,356.54	1,520,429,190.18
7. Earnings per share			
I. Basic earnings per share			
II. Diluted earnings per share			

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

杨波

Financial Manager:

杨波



陈威威

Parent Company's Cash Flows Statement

For the year ended 31 December 2022

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Notes XIV	Current Period	Prior Period
1. Cash flows from operating activities			
Cash received from sales and services		21,497,579,117.66	25,281,431,291.93
Tax and surcharge refunds		363,324,520.28	121,562,428.08
Other cash receipts related to operating activities		1,154,413,012.79	1,003,319,351.13
Total cash inflows from operating activities		23,015,316,650.73	26,406,313,071.14
Cash paid for goods and services		16,949,334,537.80	20,279,856,528.59
Cash paid to and for employees		2,376,781,599.18	2,588,263,528.33
Taxes and surcharges paid		301,046,147.32	413,632,081.52
Other cash payments related to operating activities		1,981,003,265.26	2,455,145,860.41
Total cash outflows from operating activities		21,608,165,549.56	25,736,897,998.85
Net cash flows from operating activities		1,407,151,101.17	669,415,072.29
2. Cash flows from investing activities			
Cash received from withdrawal of investments		2,983,347,146.36	11,113,745,000.79
Cash received from investment income		105,767,466.67	1,028,081,871.71
Net proceeds from disposals of fixed assets, intangible assets and other long-term assets		117,101,964.69	72,735,069.41
Net proceeds from disposal of subsidiaries and other business units			
Other cash receipts related to investing activities			
Total cash inflows from investing activities		3,206,216,577.72	12,214,561,941.91
Cash paid for fixed assets, intangible assets and other long-term assets		607,786,776.40	557,764,676.77
Cash paid for investments		2,509,758,209.77	11,584,847,331.22
Net cash paid for acquiring subsidiaries and other business units			
Other cash payments related to investing activities			
Total cash outflows from investing activities		3,117,544,986.17	12,142,612,007.99
Net cash flows from investing activities		88,671,591.55	71,949,933.92
3. Cash flows from financing activities			
Cash received from investments by others			330,103,610.00
Cash received from borrowings			
Other cash receipts related to other financing activities			75,000,000.00
Total cash inflows from financing activities			405,103,610.00
Cash repayments for debts			
Cash paid for distribution of dividends and profit and for interest expenses		1,106,806,984.20	1,106,969,611.50
Other cash payments related to financing activities		314,248,438.06	3,329,817.58
Total cash outflows from financing activities		1,421,055,422.26	1,110,299,429.08
Net cash flows from financing activities		-1,421,055,422.26	-705,195,819.08
4. Effect of changes in foreign exchange rates on cash and cash equivalents		8,533,914.57	10,368,253.11
5. Net increase in cash and cash equivalents		83,301,185.03	46,537,440.24
Add: Opening balance of cash and cash equivalents		3,495,242,932.20	3,448,705,491.96
6. Closing balance of cash and cash equivalents		3,578,544,117.23	3,495,242,932.20

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

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Financial Manager:

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Parent Company's Statement of Changes in Equity

For the year ended 31 December 2022

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Prior Period					
	Share capital	Preferred stock	Other equity instruments	Capital reserves	Less: Treasury shares	Other comprehensive income
Closing balance of last year	2,213,939,223.00			1,988,594,980.13		
Adopted: Increase/decrease due to changes in accounting policies						
Adopted: Increase/decrease due to corrections of errors in prior period						
Others						
2. Opening balance of current year	2,213,939,223.00			1,988,594,980.13		
3. Increase/decrease for current year	48,992,000.00			577,786,689.27	342,454,080.00	
I. Total comprehensive income						174,881,989.27
II. Owner's contributions to and withdrawals of capital	48,992,000.00			577,786,689.27	342,454,080.00	
i. Common stock contributed/paid-in capital by shareholders/owners	48,992,000.00			293,462,080.00	342,454,080.00	
ii. Capital contributed by other equity instruments holders						
iii. Share-based payments to owners' equity						
iv. Others						
III. Profits distribution						
i. Appropriation of surplus reserve						135,783,204.29
ii. Distribution to owners						-135,783,204.29
iii. Others						
IV. Transfers within owners' equity						1,228,485.20
i. Capital reserves transferred to paid-in capital						1,228,485.20
ii. Surplus reserve transferred to paid-in capital						
iii. Use of surplus reserve to cover previous losses						
iv. Changes in remeasurement of defined benefit plans transferred to retained earnings						
v. Other comprehensive income transferred to retained earnings						
vi. Others						
V. Special reserves						
i. Appropriated during current year						-99,250.45
ii. Used during current year						63,977.52
VI. Others						163,227.97
4. Closing balance of current year	2,262,931,223.00			2,505,781,649.40	342,454,080.00	126,604,689.42
Unappropriated profit						8,008,223,807.03
Surplus reserve						2,622,903,989.55
Special reserves						1,747,445.90
Other comprehensive income						-35,992,457.88
Less: Treasury shares						
Total shareholders' equity						14,799,416,987.73



Legal Representative:

Finance Officer (CFO):

Financial Manager:



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(3) Audited financial statements for 2023

Yutong Bus CO.,LTD.

Audit Report

D.H.S.Z.[2024]0011008185-EN



Da Hua Certified Public Accountants (Special General Partnership)

您可使用手机“扫一扫”或进入“注册会计师行业统一监管平台 (<http://acc.mof.gov.cn>)”进行查验。
报告编号: 京24MBY1187M



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Yutong Bus CO.,LTD.
Audit Report and Financial Statements
(1 January 2023 to 31 December 2023)

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Audit Report

D.H.S.Z.[2024]0011008185-EN

To the Shareholders of Yutong Bus CO.,LTD.:

I. Audit Opinion

We have audited the accompanying financial statements of Yutong Bus CO.,LTD. (Herein after "Yutong Bus"), which comprise the consolidated and the parent company's balance sheets at 31 December 2023, the consolidated and the parent company's statement of comprehensive income, the consolidated and the parent company's cash flows statement and the consolidated and the parent company's statement of changes in equity for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements present in all material respects in accordance with the requirements of Accounting Standards for Business Enterprises, and fairly reflect Yutong Bus financial position at 31 December 2023 and the financial performance and cash flows for the year then ended.

II. Basis for Audit Opinion

We conducted our audit in accordance with CICPA Standards on Auditing ("CSAs"). In 'VI. Certified Public Accountant's Responsibilities for the Audit of Financial Statements' of this report, our responsibilities under



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these standards are described. Those standards require that we comply with CICPA professional ethical requirements, that we are independent from Yutong Bus and have fulfilled all other ethical obligations. We believe that we have obtained sufficient and appropriate audit evidence as basis of for our opinion.

III.Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, we do not provide a separate opinion on these matters.

We determine revenue as a key audit matters that need to be addressed in our report.

1.Event description

Please refer to Note 11(31) and Note 44 of the consolidated financial statements and accounting policies and book amounts for revenue recognition of Yutong Bus in 2023.

As revenue is one of the key performance indicators of Yutong Bus, there is an inherent risk that management will manipulate revenue recognition in order to achieve specific goals or expectations, so we identify revenue recognition as a key audit item.

2. Audit response

Important audit procedures we have carried out for revenue recognition of Yutong Bus include:

(1) Test the design and execution of key internal controls related to the



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revenue cycle to confirm the effectiveness of internal controls;

(2) Perform analytical review procedures for revenue and costs;

(3) Obtain contracts signed between Yutong Bus and customers, and verify key terms of contracts, including delivery, settlement and collection, exchange and return policies, etc.;

(4) Check the purchase orders, shipping documents, transportation documents, receipt confirmation, accounting vouchers, payment collection documents and other materials of Yutong Bus and customers;

(5) Implement independent verification procedures for important customers to verify accounts receivable and current sales;

(6) Select samples of revenue transactions recorded before and after the balance sheet date, check relevant supporting documents, and evaluate whether the revenue is recorded in the appropriate accounting period.

Based on the audit procedures performed, we believe that Yutong Bus revenue recognition meets the relevant provisions of the Accounting Standards for business enterprises.

IV. Other Information

The management of Yutong Bus is responsible for the other information. The other information comprises the information included in the 2023 annual report, but does not include the consolidated financial statements and our auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion.

In combination with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider



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whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the audit work performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

V.Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management of Yutong Bus is responsible for the preparation and present these financial statements fairly in accordance with the requirements of Accounting Standards for Business Enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Management of Yutong Bus is also responsible for assessing Yutong Bus's ability to continue as a going concern, disclosing matters related to going concern (if applicable), and using going concern assumption, unless the management either intends to liquidate the Company or to cease operations or has no realistic option to comply.



Those charged with governance are responsible for overseeing the Yutong Bus's financial reporting process.

VI.Certified Public Accountant's Responsibilities for the Audit of Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an independent auditor's report



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that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with CSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions the users taken on the basis of these Financial Statements.

As part of an audit in accordance with CSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

1. Identify and assess the risks of material misstatements of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, intentional omissions, misrepresentations, or the override of internal control.

2. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.

3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures by management.

4. Conclude on the appropriateness of management's use of the going concern basis of accounting. Based on the audit evidence obtained, conclude on whether a material uncertainty exists related to events or conditions that may cast significant doubt on Yutong Bus's ability to continue as a going concern. If we conclude that a material uncertainty



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exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Yutong Bus to cease to continue as a going concern.

5. Evaluate the overall presentation, structure and content of the Financial Statements, and evaluate whether Financial Statements fairly reflected the underlying transactions and events.

6. Obtain sufficient appropriate audit evidence regarding Yutong Bus's financial information of the entities or business activities within the Group to express an opinion on the Financial Statements. We are responsible for the direction, supervision and performance the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation



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precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



CICPA:



(Engagement Partner)

Cao Bo

CICPA:



Zhu Honghui

30 March 2024



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Consolidated Balance Sheet

As at 31 December 2023

Prepared by: Yutong Bus CO.,LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Assets	Notes V	Closing Balance	Opening Balance
Current assets:			
Cash and Cash equivalents	V.1	6,433,808,650.59	7,034,623,944.95
Financial assets held for trading	V.2	100,121,315.07	22,110.96
Derivative financial assets			
Notes receivable	V.3	246,653,807.77	266,636,208.67
Accounts receivable	V.4	3,968,792,894.26	4,089,677,935.27
Financing receivables	V.5	211,076,691.04	62,257,015.37
Prepayments	V.6	736,325,379.70	673,422,781.72
Other receivables	V.7	1,020,759,936.91	916,168,621.56
Including: interest receivable			
Including: Dividends receivable	V.7		4,504,187.49
Inventories	V.8	4,513,287,997.28	4,893,551,267.55
Contract assets	V.9	127,516,136.84	528,800,987.92
Held-for-sale assets			
Current portion of non-current assets	V.10	530,147,886.53	367,603,961.86
Other current assets	V.11	1,725,801,160.27	165,417,122.38
Total current assets		19,614,291,856.26	18,998,181,958.21
Non-current assets:			
Debt investments	V.12	134,252,000.02	391,826,645.82
Other debt investments			
Long-term receivables	V.13	21,890,394.56	81,286,212.68
Long-term equity investments	V.14	649,545,124.13	996,940,163.70
Other equity instruments investments	V.15	1,479,764,762.94	1,715,590,445.12
Other non-current financial assets	V.16	598,803,277.44	132,500,000.00
Investment properties			
Fixed assets	V.17	4,171,617,820.66	4,161,372,973.79
Construction in progress	V.18	189,997,999.56	276,431,436.65
Productive biological assets			
Oil and gas assets			
Right-of-use assets	V.19	21,123,048.36	13,769,494.50
Intangible assets	V.20	1,543,591,173.65	1,564,864,113.99
Development expenditure			
Goodwill	V.21	103,203.85	103,203.85
Long-term deferred expenses	V.22	889,542.72	184,814.34
Deferred tax assets	V.23	1,599,212,219.33	1,655,836,331.53
Other non-current assets	V.24	831,873,549.94	9,495,239.37
Total non-current assets		11,242,664,117.16	11,000,201,075.34
Total assets		30,856,955,973.42	29,998,383,033.55

(Attached notes to statements are part of the financial statements)

Legal Representative:

祥汤
陈威威

Finance Officer (CFO):

孙勃

Financial Manager:

张印学



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Consolidated Balance Sheet (Continue)

As at 31 December 2023

Prepared by: Yutong Bus CO.,LTD.

(除特别注明外, 金额单位均为人民币元)

Liability and Equity	Notes V	Closing Balance	Opening Balance
Current liabilities:			
Short-term borrowings			
Financial liabilities held for trading	V.25	45,558,310.35	45,890,608.52
Derivative financial liabilities			
Notes payable	V.26	3,305,579,159.12	2,303,768,801.76
Accounts payable	V.27	3,837,693,858.77	5,197,175,040.59
Receipts in advance	V.28	4,157,974.12	10,389,583.54
Contract liabilities	V.29	2,472,666,720.88	1,309,569,296.41
Payroll and employee benefits payable	V.30	1,108,643,151.98	836,380,903.13
Taxes payable	V.31	219,045,146.63	204,887,483.77
Other payables	V.32	2,280,463,542.26	2,179,223,900.29
Held-for-sale liabilities			
Current portion of non-current liabilities	V.33	4,110,702.05	6,762,907.04
Other current liabilities	V.34	406,291,882.00	486,134,261.55
Total current liabilities		13,684,210,448.16	12,580,182,786.60
Non-current liabilities:			
Long-term borrowings			
Bonds payable			
Including: Preferred stock			
Including: Perpetual debt			
Lease liabilities		13,525,052.63	3,655,966.72
Long-term payables			
Long-term employee benefits payable			
Provisions		386,118,529.77	1,990,173,231.26
Deferred income	V.37	300,519,879.13	669,163,678.81
Deferred tax liabilities	V.38	115,882,402.18	159,158,823.19
Other non-current liabilities			
Total non-current liabilities		1,117,586,371.71	2,822,151,699.98
Total liabilities		14,801,796,819.87	15,402,334,486.58
Equity:			
Share capital		2,213,939,223.00	2,213,939,223.00
Other equity instruments			
Including: Preferred stock			
Including: Perpetual debt			
Capital reserves	V.39	1,505,802,389.72	1,494,452,186.09
Less: Treasury shares			
Other comprehensive income	V.40	81,783,135.23	254,299,964.23
Special reserves	V.41	4,391,303.91	5,153,780.54
Surplus reserve	V.42	3,236,247,955.04	3,038,152,006.09
Unappropriated profit	V.43	6,876,806,726.32	7,466,591,790.27
Equity attributable to parent company		13,918,970,733.22	14,472,588,950.22
Non-controlling interests		137,648,928.33	123,459,596.75
Total shareholders' equity		14,056,619,661.55	14,596,048,546.97
Total liabilities and shareholders' equity		30,856,955,973.42	29,998,383,033.55

(Attached notes to statements are part of the financial statements)

Legal Representative: 

Finance Officer (CFO): 

Financial Manager: 



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Consolidated Statement of Comprehensive Income

For the year ended 31 December 2023

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Notes V	Current Period	Prior Period
1. Operating revenue	V.44	27,041,989,494.57	21,798,960,604.67
Less: Operating costs	V.44	20,105,991,490.18	16,823,122,585.66
Taxes and surcharges	V.45	327,644,040.06	224,637,974.81
Selling expenses	V.46	1,954,943,335.45	1,639,000,517.56
Administrative expenses	V.47	719,313,451.70	846,249,444.57
Research and development expenses	V.48	1,567,641,719.45	1,694,314,017.12
Finance expenses	V.49	-85,802,958.12	-78,243,005.81
Including: Interest expenses	V.49	1,870,787.06	234,535.01
Interest income	V.49	146,521,974.16	61,999,128.31
Add: Other income	V.50	329,775,019.58	433,454,299.66
Income from investments	V.51	99,035,717.88	153,254,781.82
Including: Investment income from associates and joint ventures	V.51	98,966,718.81	100,415,500.59
Derecognition of financial assets at amortised cost	V.51	-54,170,176.39	-44,687,511.20
Gains from net exposure hedging			
Gains from changes in fair values	V.52	-1,239,105.29	-17,245,208.93
Credit impairment losses	V.53	-333,561,307.12	-441,440,832.56
Assets impairment losses	V.54	-557,103,720.64	-126,088,338.25
Gains from asset disposals	V.55	46,722,820.36	53,992,660.32
		<u>2,035,887,840.62</u>	<u>705,806,432.82</u>
2. Operating profit			
Add: Non-operating income	V.56	65,698,467.46	32,863,921.98
Less: Non-operating expenses	V.57	23,573,038.11	30,910,755.55
3. Profit before tax		<u>2,078,013,269.97</u>	<u>707,759,599.25</u>
Less: Income tax expenses	V.58	238,509,966.63	-60,045,092.38
4. Net profit		<u>1,839,503,303.34</u>	<u>767,804,691.63</u>
Including: Net profit realised before business combination under common control			
I. Net profit classified by going concern			
Net profit from continuing operations		1,839,503,303.34	767,804,691.63
Net profit from discontinuing operations			
II. Net profit classified by ownership			
Net profit attributable to parent company		1,817,084,152.22	759,140,760.22
Net profit attributable to non-controlling interests		22,419,151.12	8,663,931.41
5. Other comprehensive income after tax		<u>-167,350,873.22</u>	<u>-396,855,577.35</u>
Other comprehensive income after tax attributable to parent company		<u>-167,350,873.22</u>	<u>-396,855,577.35</u>
I. Items of other comprehensive income that will not be reclassified to profit or loss		<u>-168,870,508.51</u>	<u>-396,855,577.35</u>
i. Changes in remeasurement of defined benefit plans			
ii. Other comprehensive income that cannot be transferred to profit or loss under the			
iii. Changes in fair value of investments in equity instruments		-168,870,508.51	-396,855,577.35
iv. Changes in fair value of the Company's own credit risk			
v. Others			
II. Items of other comprehensive income that will be reclassified to profit or loss		<u>1,519,635.29</u>	
i. Other comprehensive income that can be transferred to profit or loss under the			
ii. Changes in fair value of other debt investments			
iii. Amount of financial assets reclassified into other comprehensive income			
iv. Provisions for credit impairment of other debt investments			
v. The effective portion of gains or losses arising from cash flow hedging			
vi. Translation differences arising from financial statements in foreign currencies		1,519,635.29	
vii. Income from investments in subsidiaries before loss of control			
viii. Investment properties at fair value converted from other assets			
ix. Others			
Other comprehensive income attributable to non-controlling interests after tax			
6. Total comprehensive income		<u>1,672,152,430.12</u>	<u>370,949,114.28</u>
Total comprehensive income attributable to parent company		1,649,733,279.00	362,285,182.87
Total comprehensive income attributable to non-controlling interests		22,419,151.12	8,663,931.41
7. Earnings per share			
I. Basic earnings per share		0.82	0.34
II. Diluted earnings per share		0.82	0.34

(Attached notes to statements are part of the financial statements)

Legal Representative: 

Finance Officer (CFO): 

Financial Manager: 





Consolidated Cash Flows Statement

For the year ended 31 December 2023

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

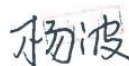
Items	Notes V	Current Period	Prior Period
1. Cash flows from operating activities			
Cash received from sales and services		30,404,712,926.33	24,671,130,941.10
Tax and surcharge refunds		421,546,143.47	409,179,400.50
Other cash receipts related to operating activities	V.59.i	716,002,911.89	1,091,541,883.93
Total cash inflows from operating activities		31,542,261,981.69	26,171,852,225.53
Cash paid for goods and services		20,911,298,554.73	17,012,028,922.32
Cash paid to and for employees		2,368,199,981.54	2,694,966,784.99
Taxes and surcharges paid		869,531,361.37	698,164,806.22
Other cash payments related to operating activities	V.59.i	2,676,534,355.88	2,513,086,908.46
Total cash outflows from operating activities		26,825,564,253.52	22,918,247,421.99
Net cash flows from operating activities		4,716,697,728.17	3,253,604,803.54
2. Cash flows from investing activities			
Cash received from withdrawal of investments		10,947,550,667.29	2,530,292,679.26
Cash received from investment income		11,137,500.00	51,219,785.73
Net proceeds from disposals of fixed assets, intangible assets and other long-term assets		117,254,042.50	120,211,166.94
Net proceeds from disposal of subsidiaries and other business units		15,090,000.00	34,712,460.72
Other cash receipts related to investing activities			
Total cash inflows from investing activities		11,091,032,209.79	2,736,436,092.65
Cash paid for fixed assets, intangible assets and other long-term assets		567,039,081.24	975,657,927.93
Cash paid for investments		13,697,734,725.40	2,159,582,867.86
Net cash paid for acquiring subsidiaries and other business units			
Other cash payments related to investing activities			
Total cash outflows from investing activities		14,264,773,806.64	3,135,240,795.79
Net cash flows from investing activities		-3,173,741,596.85	-398,804,703.14
3. Cash flows from financing activities			
Cash received from investments by others		3,643,200.00	8,173.79
Including: Cash received by subsidiaries from non-controlling investors		3,643,200.00	8,173.79
Cash received from borrowings			
Other cash receipts related to other financing activities			
Total cash inflows from financing activities		3,643,200.00	8,173.79
Cash repayments for debts			
Cash paid for distribution of dividends and profit and for interest expenses		2,245,698,257.62	1,116,795,631.60
Including: Dividends or profit paid by subsidiaries to non-controlling investors		11,873,019.54	9,988,647.40
Other cash payments related to financing activities	V.59.ii	9,282,499.82	320,402,119.05
Total cash outflows from financing activities		2,254,980,757.44	1,437,197,750.65
Net cash flows from financing activities		-2,251,337,557.44	-1,437,189,576.86
4. Effect of changes in foreign exchange rates on cash and cash equivalents		-27,019,533.07	-9,531,041.47
5. Net increase in cash and cash equivalents		-735,400,959.19	1,408,079,482.07
Add: Opening balance of cash and cash equivalents		7,027,259,964.83	5,619,180,482.76
6. Closing balance of cash and cash equivalents		6,291,859,005.64	7,027,259,964.83

(Attached notes to statements are part of the financial statements)

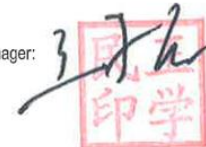
Legal Representative:

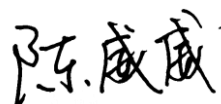


Finance Officer (CFO):



Financial Manager:





Consolidated Statement of Changes in Equity

For the year ended 31 December 2023

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

	Current Period																
	Equity attributable to parent company																
	Other equity instruments		Capital reserves		Less: Treasury shares		Other comprehensive income		Special reserves		Surplus reserve		Unappropriated profit		Non-controlling interests		Total shareholders' equity
Share capital	Preferred stock	Perpetual debt	Others	Capital reserves	Less: Treasury shares	Others comprehensive income	Special reserves	Surplus reserve	Unappropriated profit	Non-controlling interests	Total shareholders' equity						
2,213,939,223.00				1,494,452,186.09		254,299,984.23	5,153,780.54	3,038,155,711.33	7,466,825,137.40	123,459,596.75	14,596,085,599.34						
2,213,939,223.00				1,494,452,186.09		254,299,984.23	5,153,780.54	3,038,152,006.09	7,466,891,790.27	123,459,596.75	14,596,048,546.87						
				11,350,203.63		-172,516,839.00	-762,476.63	-3,705.24	-33,347.13		-37,052.37						
				-167,350,873.22		-187,350,873.22			1,817,084,152.22	22,419,151.12	1,672,152,430.12						
									3,643,200.00	3,643,200.00	3,643,200.00						
									3,643,200.00	3,643,200.00	3,643,200.00						
									198,095,948.95	-11,873,019.54	-2,225,812,242.54						
									-198,095,948.95	-198,095,948.95	-198,095,948.95						
									-2,213,939,223.00	-11,873,019.54	-2,225,812,242.54						
									5,165,955.78		5,165,955.78						
									-5,165,955.78		-5,165,955.78						
									-762,476.63		-762,476.63						
									15,350,328.89		15,350,328.89						
									16,112,805.52		16,112,805.52						
									4,391,303.91		4,391,303.91						
									11,350,203.63		11,350,203.63						
									1,505,802,389.72		1,505,802,389.72						
									6,876,606,726.32	137,648,928.33	14,056,619,661.55						
									6,876,606,726.32	137,648,928.33	14,056,619,661.55						

1. Closing balance of last year
 Add: Increase/decrease due to changes in accounting policies
 Increase/decrease due to corrections of errors in prior

2. Opening balance of current year
 3. Increase/decrease for current year
 I. Total comprehensive income
 II. Owner's contributions to and withdrawals of capital
 I. Common stock contributed/paid-in capital by
 ii. Capital contributed by other equity instruments holders
 iii. Share-based payments to owners' equity
 iv. Others
 III. Profits distribution
 i. Appropriation of surplus reserve
 ii. Distribution to owners
 iii. Others
 IV. Transfers within owners' equity
 i. Capital reserves transferred to paid-in capital
 ii. Surplus reserve transferred to paid-in capital
 iii. Use of surplus reserve to cover previous losses
 iv. Changes in remeasurement of defined benefit plans
 v. Other comprehensive income transferred to retained
 vi. Others
 V. Special reserves
 i. Appropriated during current year
 ii. Used during current year
 VI. Others
 4. Closing balance of current year

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

Financial Manager:



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Parent Company's Balance Sheet

As at 31 December 2023

Prepared by: Yutong Bus CO., LTD. (The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Assets	Notes XVI	Closing Balance	Opening Balance
Current assets:			
Cash and Cash equivalents		3,596,382,466.51	3,579,352,038.49
Financial assets held for trading		100,121,315.07	
Derivative financial assets			
Notes receivable		109,274,692.40	202,014,392.64
Accounts receivable	XVI.1	5,629,119,962.00	5,571,985,165.92
Financing receivables		85,455,242.48	57,442,053.12
Prepayments		642,158,250.82	571,768,540.62
Other receivables	XVI.2	2,091,204,447.88	2,935,469,885.42
Including: interest receivable			
Including: Dividends receivable			16,000,000.00
Inventories		2,130,872,245.87	1,707,057,949.09
Contract assets		90,403,173.48	488,619,858.91
Held-for-sale assets			
Current portion of non-current assets		530,147,886.53	367,603,961.86
Other current assets		1,520,659,697.31	11,282,966.82
Total current assets		16,525,799,380.35	15,492,596,812.89
Non-current assets:			
Debt investments		134,252,000.02	391,826,645.82
Other debt investments			
Long-term receivables		21,890,394.56	81,286,212.68
Long-term equity investments		4,010,026,878.68	4,908,132,544.56
Other equity instruments investments		810,322,262.94	847,199,242.75
Other non-current financial assets			
Investment properties			
Fixed assets		3,135,270,302.57	3,389,020,826.65
Construction in progress		48,783,018.85	148,144,899.87
Productive biological assets			
Oil and gas assets			
Right-of-use assets		3,484,722.78	5,518,374.62
Intangible assets		1,021,327,272.41	1,036,163,277.88
Development expenditure			
Goodwill			
Long-term deferred expenses			
Deferred tax assets		1,227,947,738.50	1,324,428,124.63
Other non-current assets		830,543,655.09	7,581,491.40
Total non-current assets		11,243,848,246.40	12,139,301,640.86
Total assets		27,769,647,626.75	27,631,898,453.75

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

Financial Manager:




Parent Company's Balance Sheet (Continue)

As at 31 December 2023

Prepared by: Yutong Bus CO.,LTD. (The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Liability and Equity	Notes XVI	Closing Balance	Opening Balance
Current liabilities:			
Short-term borrowings			
Financial liabilities held for trading		31,499,244.76	21,331,454.77
Derivative financial liabilities			
Notes payable		3,247,678,159.07	2,217,026,442.32
Accounts payable		2,802,658,251.75	4,329,309,593.83
Receipts in advance		1,864,860.00	8,025,266.05
Contract liabilities		1,493,221,833.21	879,896,678.33
Payroll and employee benefits payable		1,053,618,958.41	815,618,726.06
Taxes payable		157,959,712.29	95,252,360.55
Other payables		1,678,652,048.50	1,810,519,522.65
Held-for-sale liabilities			
Current portion of non-current liabilities		1,633,119.54	1,615,392.10
Other current liabilities		303,259,728.23	379,392,394.67
Total current liabilities		<u>10,772,045,915.76</u>	<u>10,557,987,831.33</u>
Non-current liabilities:			
Long-term borrowings			
Bonds payable			
Including: Preferred stock			
Including: Perpetual debt			
Lease liabilities		2,074,451.03	3,655,966.72
Long-term payables			
Long-term employee benefits payable			
Provisions		1,897,145,389.13	1,627,499,970.06
Deferred income		477,365,023.76	636,287,661.06
Deferred tax liabilities		118,995,970.79	39,753,301.10
Other non-current liabilities			
Total non-current liabilities		<u>2,495,580,834.71</u>	<u>2,307,196,898.94</u>
Total liabilities		<u>13,267,626,750.47</u>	<u>12,865,184,730.27</u>
Equity:			
Share capital		2,213,939,223.00	2,213,939,223.00
Other equity instruments			
Including: Preferred stock			
Including: Perpetual debt			
Capital reserves		2,212,319,569.40	2,212,319,569.40
Less: Treasury shares			
Other comprehensive income		-372,092,179.06	-340,746,746.22
Special reserves		1,204,788.23	1,572,469.06
Surplus reserve		3,047,244,001.97	2,849,148,053.02
Unappropriated profit		7,399,405,472.74	7,830,481,155.22
Total shareholders' equity		<u>14,502,020,876.28</u>	<u>14,766,713,723.48</u>
Total liabilities and owners' equity		<u>27,769,647,626.75</u>	<u>27,631,898,453.75</u>

(Attached notes to statements are part of the financial statements)

Legal Representative: 

Finance Officer (CFO): 

Financial Manager: 





Parent Company's Statement of Comprehensive Income

For the year ended 31 December 2023

Prepared by: Yutong Bus CO., LTD.

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Notes XVI	Current Period	Prior Period
1. Operating revenue	XVI.4	23,693,784,402.02	19,662,003,867.39
Less: Operating costs	XVI.4	17,638,316,038.72	15,506,929,744.50
Taxes and surcharges		248,437,468.04	125,746,877.66
Selling expenses		1,615,808,374.43	1,334,024,991.12
Administrative expenses		575,977,996.49	710,464,365.65
Research and development expenses		1,411,123,227.15	1,557,437,091.05
Finance expenses		-148,423,059.51	-120,748,633.21
Including: Interest expenses		9,246,666.67	
Interest income		103,569,021.71	31,792,504.62
Add: Other income		302,062,477.10	397,337,234.81
Income from investments	XVI.5	246,569,641.19	224,261,206.82
Including: Investment income from associates and joint ventures		50,245,792.62	100,415,500.59
Derecognition of financial assets at amortised cost		-26,322,845.52	-38,385,532.84
Gains from net exposure hedging			
Gains from changes in fair values		32,457,617.27	5,847,934.76
Credit impairment losses		-308,138,631.60	-469,254,198.80
Assets impairment losses		-536,054,624.87	-61,403,568.32
Gains from asset disposals		38,160,343.76	54,187,604.17
		<u>2,127,601,179.55</u>	<u>699,125,644.06</u>
2. Operating profit		57,976,325.50	30,004,909.45
Add: Non-operating income		10,544,089.59	1,132,078.20
Less: Non-operating expenses		<u>2,175,033,415.46</u>	<u>727,998,475.31</u>
3. Profit before tax		194,073,925.99	-79,211,552.65
Less: Income tax expenses		<u>1,980,959,489.47</u>	<u>807,210,027.96</u>
4. Net profit		1,980,959,489.47	807,210,027.96
Net profit from continuing operations			
Net profit from discontinuing operations			
5. Other comprehensive income after tax		-31,345,432.84	-382,202,637.27
I. Items of other comprehensive income that will not be reclassified to profit or loss		-31,345,432.84	-382,202,637.27
i. Changes in remeasurement of defined benefit plans			
ii. Other comprehensive income that cannot be transferred to profit or loss under the			
iii. Changes in fair value of investments in equity instruments		-31,345,432.84	-382,202,637.27
iv. Changes in fair value of the Company's own credit risk			
v. Others			
II. Items of other comprehensive income that will be reclassified to profit or loss			
i. Other comprehensive income that can be transferred to profit or loss under the			
ii. Changes in fair value of other debt investments			
iii. Amount of financial assets reclassified into other comprehensive income			
iv. Provisions for credit impairment of other debt investments			
v. The effective portion of gains or losses arising from cash flow hedging			
vi. Translation differences arising from financial statements in foreign currencies			
vii. Income from investments in subsidiaries before loss of control			
viii. Investment properties at fair value converted from other assets			
ix. Others			
		<u>1,949,614,056.63</u>	<u>425,007,390.69</u>
6. Total comprehensive income			
7. Earnings per share			
I. Basic earnings per share			
II. Diluted earnings per share			

(Attached notes to statements are part of the financial statements)

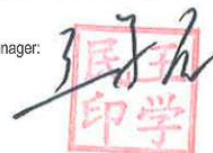
Legal Representative:



Finance Officer (CFO):

杨波

Financial Manager:




陈威威

Parent Company's Cash Flows Statement

For the year ended 31 December 2023

Prepared by: Yutong Bus CO., LTD. (The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Notes XVI	Current Period	Prior Period
1. Cash flows from operating activities			
Cash received from sales and services		26,064,308,704.19	21,497,579,117.66
Tax and surcharge refunds		399,471,678.02	363,324,520.28
Other cash receipts related to operating activities		1,865,617,742.31	1,154,413,012.79
Total cash inflows from operating activities		28,329,398,124.52	23,015,316,650.73
Cash paid for goods and services		18,796,885,197.16	16,949,334,537.80
Cash paid to and for employees		2,076,334,556.94	2,376,781,599.18
Taxes and surcharges paid		460,526,785.63	301,046,147.32
Other cash payments related to operating activities		2,917,808,690.58	1,981,003,265.26
Total cash outflows from operating activities		24,251,555,230.31	21,608,165,549.56
Net cash flows from operating activities		4,077,842,894.21	1,407,151,101.17
2. Cash flows from investing activities			
Cash received from withdrawal of investments		11,390,862,479.78	2,983,347,146.36
Cash received from investment income		195,587,500.00	105,767,466.67
Net proceeds from disposals of fixed assets, intangible assets and other long-term assets		116,954,856.19	117,101,964.69
Net proceeds from disposal of subsidiaries and other business units			
Other cash receipts related to investing activities			
Total cash inflows from investing activities		13,693,404,835.97	3,206,216,577.72
Cash paid for fixed assets, intangible assets and other long-term assets		13,402,278,626.34	607,786,776.40
Cash paid for investments		13,811,175,111.31	2,509,758,209.77
Net cash paid for acquiring subsidiaries and other business units			
Other cash payments related to investing activities			
Total cash outflows from investing activities		27,213,583,453,737.65	3,117,544,986.17
Net cash flows from investing activities		-1,880,048,901.68	88,671,591.55
3. Cash flows from financing activities			
Cash received from investments by others			
Cash received from borrowings			
Other cash receipts related to other financing activities			
Total cash inflows from financing activities			
Cash repayments for debts			
Cash paid for distribution of dividends and profit and for interest expenses		2,221,249,070.57	1,106,806,984.20
Other cash payments related to financing activities		2,990,662.38	314,248,438.06
Total cash outflows from financing activities		2,224,239,732.95	1,421,055,422.26
Net cash flows from financing activities		-2,224,239,732.95	-1,421,055,422.26
4. Effect of changes in foreign exchange rates on cash and cash equivalents			
		-16,167,205.84	8,533,914.57
5. Net increase in cash and cash equivalents			
		-42,612,946.26	83,301,185.03
Add: Opening balance of cash and cash equivalents		3,578,544,117.23	3,495,242,932.20
6. Closing balance of cash and cash equivalents			
		3,535,931,170.97	3,578,544,117.23

(Attached notes to statements are part of the financial statements)

Legal Representative:



Finance Officer (CFO):

杨波

Financial Manager:

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陈威威

Parent Company's Statement of Changes in Equity

For the year ended 31 December 2023

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

	Current Period						Total shareholders' equity				
	Share capital	Preferred stock	Other equity instruments Perpetual debt	Others	Capital reserves	Less: Treasury shares		Other comprehensive income	Special reserves	Surplus reserve	Unappropriated profit
1. Closing balance of last year	2,213,939,223.00				2,212,319,589.40	-340,746,746.22	1,572,469.06	2,849,151,759.26	-33,347.13	7,830,514,502.35	14,766,750,775.85
Add: Increase/decrease due to changes in accounting policies											
Increase/decrease due to corrections of errors in prior period											
Others											
2. Opening balance of current year	2,213,939,223.00				2,212,319,589.40	-340,746,746.22	1,572,469.06	2,849,148,053.02	-33,347.13	7,830,481,155.22	14,766,713,723.48
3. Increase/decrease for current year						-31,345,432.84	-367,660.83	198,095,948.95	-431,075,682.48	-198,095,948.95	-264,692,847.20
I. Total comprehensive income						-31,345,432.84					
II. Owner's contributions to and withdrawals of capital											
i. Common stock contributed/paid-in capital by											
ii. Capital contributed by other equity instruments holders											
iii. Share-based payments to owners' equity											
iv. Others											
III. Profits distribution											
i. Appropriation of surplus reserve											
ii. Distribution to owners											
iii. Others											
IV. Transfers within owners' equity											
i. Capital reserves transferred to paid-in capital											
ii. Surplus reserve transferred to paid-in capital											
iii. Use of surplus reserve to cover previous losses											
iv. Changes in remeasurement of defined benefit plans											
v. Other comprehensive income transferred to retained earnings											
vi. Others											
V. Special reserves							-367,660.83				-367,660.83
i. Appropriated during current year											
ii. Used during current year											
VI. Others							14,949,668.00				14,949,668.00
4. Closing balance of current year	2,213,939,223.00				2,212,319,589.40	-372,092,179.06	1,204,788.23	3,047,244,001.97	-33,347.13	7,999,405,472.74	14,502,020,876.28

(Attached notes to statements are part of the financial statements)

Legal Representative: 

Finance Officer (CFO): 

Financial Manager: 



陈威威

Parent Company's Statement of Changes in Equity

For the year ended 31 December 2023

(The currency of the statements are Chinese Yuan or 'CNY', unless otherwise indicated)

Items	Prior Period							Total shareholders' equity
	Share capital	Preferred stock	Perpetual debt	Other equity instruments Others	Capital reserves	Less: Treasury shares	Other comprehensive income	
Share capital	2,262,931,223.00				2,505,781,648.40	342,454,080.00	126,004,669.42	15,448,766,757.20
1. Closing balance of last year	2,262,931,223.00				2,505,781,648.40	342,454,080.00	126,004,669.42	15,448,766,757.20
2. Opening balance of current year					2,505,781,649.40	342,454,080.00	126,004,669.42	15,448,766,757.20
3. Increase/decrease for current year					-293,462,080.00	-342,454,080.00	-467,351,435.64	-882,037,947.20
1. Increase/decrease due to changes in accounting policies								
2. Increase/decrease due to corrections of errors in prior period								
Others								
2. Opening balance of current year					2,505,781,649.40	342,454,080.00	126,004,669.42	15,448,766,757.20
3. Increase/decrease for current year					-293,462,080.00	-342,454,080.00	-467,351,435.64	-882,037,947.20
I. Total comprehensive income								
II. Owner's contributions to and withdrawals of capital								
i. Common stock contributed/paid-in capital by								
iii. Share-based payments to owners' equity								
iv. Others								
III. Profit distribution								
i. Appropriation of surplus reserve								
ii. Distribution to owners								
iii. Others								
IV. Transfers within owners' equity								
i. Capital reserves transferred to paid-in capital								
ii. Surplus reserve transferred to paid-in capital								
iii. Use of surplus reserve to cover previous losses								
iv. Changes in remeasurement of defined benefit plans								
v. Other comprehensive income transferred to retained earnings								
vi. Others								
V. Special reserves								
i. Appropriated during current year								
ii. Used during current year								
VI. Others								
4. Closing balance of current year	2,213,938,223.00				2,212,319,569.40	2,212,319,569.40	-340,746,746.22	14,766,713,723.48

(Attached notes to statements are part of the financial statements)

Legal Representative:

Finance Officer (CFO):

Financial Manager:



陈威威

3. Technical capacity

3.1 The list of the main supplies of similar goods/services made in the last 3 years, according to Annex no. 12

Annex no. 12
to Standard Documentation nr. _____
from " ____ " _____ 20__

STATEMENT regarding the list of the main deliveries/services made in the last 3 years of activity

No d/o	Object of the contract	Name/name of the beneficiary/Address	Quality of the supplier/service provider*)	Contract price/ value of goods/services delivered/rendered	Delivery/service period (months)
1	ZK6600D6QY1	Name: Harbin Yintai Transportation Co., Ltd Address: Room 301, Building A, No. 20 Xinghai Road, Pingfang District, Harbin City, Heilongjiang Province	Qualified	2,400,000CNY	1.3
2	ZK6890H	Name:TOO «QazTehna» Address:Республика Казахстан, Карагандинская обл., г. Сарань, Учетный квартал 046, Строение 329	Qualified	6,448,000CNY	6
3	ZK6126HGA	Name:Addis Ababa City Roads Authority AddressGround Floor, Room No. 36 Roosevelt Street, Sar Bet, beside Pushkin Square Addis Ababa	Qualified	USD 9,723,234.3	2.5

*)The capacity in which he/she participated in the fulfillment of the contract is specified, which can be: sole contractor or association leader; associated contractor; subcontractor.

Signed: _____

Name: _____

Position within the company: _____

Company name: _____

陈威威

(1)
Contract

客车买卖合同

签订时间： 2024 年 3 月 25 日

订单号： 423800

一、车辆型号、数量、价款、交车方式及交车时间

公告车型	数量(辆)	单价(万元)	总计(万元)	交车时间
ZK6600D6QY1			240	供方通知
金额总计(大写): 贰佰肆拾万元整; 备注: 该金额含13%增值税(必填) 276106.19 (含税总额(元)/1.13*0.13, 小数点后保留两位有效数字)。				
1、交车方式: 买方自提; 交车地点: 郑州市经济技术开发区宇兴路66号				
2、购车款是否办理融资等金融业务 <input type="checkbox"/> 是 <input checked="" type="checkbox"/> 否				

二、客车配置主要如下, 其余配置以实车为准

1、配置详见技术参数表; 2、进口金属漆。

2、双方对车辆实际配置是否能满足买方营运需求已知悉, 后续任何涉及营运办理的事项均与卖方无关。

四、验收: 车辆转交指定接车人视为车辆交付完毕。车辆交付3个工作日内由买方组织验收并书面向卖方反馈验收结果, 逾期未验收的, 视为验收合格。

五、质保约定

1、随车交付的《使用说明书》、《质量保证手册》系本合同组成部分, 卖方对产品的售后服务和产品质量按照《质量保证手册》的规定执行。

2、《质量保证手册》中加粗字体标示的内容为特别提示条款, 请买方认真阅读并严格执行。

六、违约责任

1、买方付清全部购车款前, 卖方保留车辆所有权, 若买方以本销售合同的标的物作为租赁物通过买方指定的融资机构以融资租赁方式向卖方支付购车款项, 则本条款无效; 2、卖方迟延履行或买方迟延履行/迟延履行, 违约方应按迟延履行车价款(不含国补)或逾期付款金额/逾期提车对应价款的日万分之五向守约方支付违约金。违约行为超过30日的, 守约方有权解除本合同并追究对方违约责任。3、买方逾期付款的, 还应自欠款之日起按中国人民银行授权全国银行间同业拆借中心公布的一年期贷款市场报价利率(LPR)标准向卖方支付利息; 同时, 卖方有权将车辆收回后通过拍卖、变卖、以物抵债、销售等方式冲抵欠款, 因此产生的一切费用(包括但不限于律师费、拖车费、差旅费等费用)。4、因一方违约给对方造成的实际损失超过违约金数额的, 违约方据实赔偿。

5、买方收到终端客户支付的购车款后应及时按照本合同约定的付款方式支付给卖方, 不得以任何形式挪用、占用终端客户购车款, 否则除偿还应付购车款及利息外, 还应向卖方支付终端合同总金额20%的违约金。6、买方违反廉洁反贿赂条款的, 卖方有权解除本合同, 且不承担任何违约责任, 并由买方承担合同金额5%或相当于买方所获违规利益数额的违约金。

7、本着实现互利共赢、减少诉累的愿景, 买方承诺: 该车辆交付前, 买方(卖方所属集团的成员单位(包括但不限于宇通客车股份有限公司专用车分公司、郑州宇通重工有限公司、宇通轻型商用汽车有限公司、郑州宇通矿用装备有限公司)不存在因任何原因导致信用等级下降或发生其他负面情况, 否则卖方可延期交付该车辆, 并不承担相应的违约责任。

七、上牌要求: 买方应于车辆交付后20天内完成注册登记或过户等手续, 因国家政策变化等不可抗力因素无法办理注册登记或过户手续的责任由买方承担。

八、廉洁反贿赂: 1、买方知悉并支持卖方的反商业贿赂政策, 买卖双方均承诺不以赠送礼金、礼品、礼券、其他方式向对方或工作人员行贿或变相行贿以获得违规利益; 3、双方与其雇员以及代表双方的任何其他人, 就涉及卖方或买方产品的任何交易, 如有任何商业贿赂行为, 均未曾发生, 也不参与实施任何直接或间接贿赂行为; 4、双方人员均有



义务向对方举报有关人员违反本条约定的行为。

九、争议解决方式: 因履行本合同而产生的任何诉讼纠纷, 均应向合同签订地有管辖权的人民法院提起诉讼; 本合同的签订地点为: 郑州市管城区宇通路6号。

十、文书送达地址: 买方确认以下地址为接收文书的送达地址: 黑龙江省 哈尔滨市 南岗区(县) 文昌街221-17号

十一、卖方账户: 1、开户行: 中国工商银行郑州二里岗支行 170 2020 2090 0440 3928 2、开户行: 中国建设银行郑州方园创世支行 账号: 4100 1512 0100 5000 2996 3、开户行: 中国银行郑州行政区支行 账号: 2559 0518 4438

十二、合同份数: 本合同一式三份, 卖方执两份, 买方执一份。

十三、合同生效: 自双方盖章(如买方为自然人, 则需签字捺手印)之日起生效。

十四、其他约定: 无

卖 方	宇通客车股份有限公司
地 址	郑州市管城区宇通路6号
委 托 代 理 人	陈威威
联 系 方 式	18538068105 销售合同专用章

买 方	
地 址	
委 托 代 理 人	
联 系 方 式	



陈威威

Translation:

Bus Sales Contract

Signed on: March 25, 2024

Order No.: 423800

I. Bus Model, Quantity, Price, and Method and Time of Delivery

Published model	Quantity (Unit)	Unit price (CNY 10,000)	Total price (CNY 10,000)	Time of delivery
ZK6600D6QY1			240	Notification for supplier
Total amount (in words): <u>Two Million Four Hundred Thousand Yuan Only</u> ; Remarks: This amount includes 13% VAT (required) <u>276106.19</u> (total tax-inclusive amount (yuan)/1.13*0.13, with two decimal places reserved)				
1. Vehicle delivery mode: picked up by the Purchaser; Vehicle delivery place: No. 66, Yuxing Road, Zhengzhou Economic and Technological Development Zone, Zhengzhou				
2. Whether financial services such as financing are handled for the vehicle purchase <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				

II. The main configuration of the bus is as follows, and the remaining configurations in the actual vehicle shall prevail

1. Refer to the technical parameters for detailed configuration; 2. Imported metallic paint.

2. Both parties are aware of whether the actual configuration of the vehicle can meet the Purchaser's operation requirements. The Seller assumes no responsibility for any subsequent matters involving operation.

IV. Acceptance: The vehicle is deemed delivered once handed over to the designated receiver. The Purchaser shall organize the acceptance within 3 business days after the delivery and the feedback of acceptance results given to the Seller in writing. If the acceptance is not carried out within the time limit, it shall be deemed as qualified.

V. Warranty Agreement

1. The Operation Instructions and the Quality Assurance Manual delivered with the vehicle are integral parts of the Contract; the Seller's after-sales service and product quality shall be executed according to the requirements of the Quality Assurance Manual.

2. The contents marked in bold font in the Quality Assurance Manual are special prompt terms, which shall be carefully read and strictly implemented by the Purchaser.

VI. Liabilities for Breach

1. Before the Purchaser pays off the full purchase price, the Seller retains ownership of the vehicle. If the Purchaser uses the subject matter of this sales contract as the leased object to pay the Seller through financial leasing via a financing institution designated by the Purchaser, this clause shall be invalid; 2. If the Seller delays delivery of the vehicle or if the Purchaser delays payment/pick-up of the vehicle, the breaching party shall pay liquidated damages to the non-breaching party at a daily rate of five ten-thousandths of the delayed vehicle price (excluding national subsidies) or the amount of the overdue payment corresponding to the delayed pick-up price. If the breach lasts for more than 30 days, the non-breaching party has the right to terminate the Contract and investigate the other party's liabilities for breach of the Contract. 3. In case of overdue payment, the Purchaser shall also pay interest to the Seller at the one-year loan prime rate issued by the National Interbank Funding Center authorized by the People's Bank of China in the same period from the date of arrears. At the same time, the Seller has the right to offset the arrears through auction, sales, payment in kind, etc. after the vehicle is recovered, and all expenses incurred therefrom (including but not limited to

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attorney fees, trailer fees, travel expenses, and other expenses for realizing debts) shall be borne by the Purchaser. 4. If the actual losses caused to the other party due to either party's breach of contract exceed the amount of liquidated damages, the breaching party shall make compensation based on the actuality.

5. The Purchaser shall pay the Seller in time according to the method of payment agreed hereunder upon receipt of the vehicle purchase price paid by the end customer, and shall not misappropriate or occupy the vehicle purchase price of the end customer for any reason or in any form. Otherwise, in addition to repaying the vehicle purchase price payable and interest, the Purchaser shall also pay 20% of the total contract amount to the Seller as liquidated damages. 6. If the Purchaser violates the integrity and anti-bribery clauses, the Seller has the right to terminate the Contract, and disqualify the Purchaser for business cooperation, and the Purchaser shall pay liquidated damages equivalent to 5% of the contract amount or the actual amount of the benefits illegally obtained by the Purchaser.

7. In the vision of achieving mutual benefits and reducing disputes, the Purchaser commits that: Before the delivery of the vehicle, there will be no significant changes or deterioration in credit due to overdue payments with member enterprises of the Seller's group (including but not limited to Special Vehicle Branch of Yutong Bus Co., Ltd., Zhengzhou Yutong Heavy Industries Co., Ltd., Yutong Light Commercial Vehicle Co., Ltd., and Zhengzhou Yutong Mining Equipment Co., Ltd.), otherwise the Seller may delay the delivery of the vehicle without bearing corresponding liabilities for breach of contract.

VII. Registration Requirements: The Purchaser shall complete the registration or operation procedures within 20 days after the delivery of the vehicle, and shall bear all the risks for failure to complete the registration or operation procedures due to changes in national policies.

VIII. Integrity and Anti-Bribery: 1. The Purchaser is aware of and supports the Seller's anti-commercial bribery policy; 2. Both the Purchaser and the Seller commit not to engage in bribery or offer disguised bribes to the other party or staff through cash, gifts, gift certificates, or other means to obtain illegal benefits; 3. Both parties and their employees, as well as any other personnel representing either party in any commercial transaction involving the Seller or the Seller's products, have never engaged in nor will they participate in any direct or indirect corruption or bribery with the other party or any third party outside this contract; 4. Personnel from both parties are obligated to report to the other party any violation of these provisions by the relevant personnel.

IX. Resolution of Disputes: Any litigation arising from the performance of this Contract shall be filed with the people's court having jurisdiction at the place where the Contract is signed, that is, No. 6, Yutong Road, Guancheng District, Zhengzhou City.

X. Address for Service of Documents: The Purchaser acknowledges that the following address is designated for the service of documents: No. 221-17, Wenchang Street, Nan'gang District (County), Harbin City, Heilongjiang

XI. Seller's Account: 1. Bank of deposit: Zhengzhou Yiligang Sub-branch of Industrial and Commercial Bank of China, 1702020209004039282. Bank of deposit: Zhengzhou Fangyuan Chuangshi Sub-branch of China Construction Bank, account No.: 4100151201005000296 3. Bank of deposit: Zhengzhou Administrative District Sub-branch of Bank of China, account No.: 255905184438

XII. Number of Copies of the Contract: The Contract is made in triplicate, two for the Seller and one for the Purchaser.

XIII. Effectiveness of the Contract: The Contract shall come into effect from the date when it is sealed by both parties (if the Purchaser is a natural person, signature and fingerprint are required).

XIV. Miscellaneous: none

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Seller	Yutong Bus Co., Ltd. Special Seal for Sales Contract of Yutong Bus Co., Ltd. (Seal)	Purchaser	Harbin Yintai Transportation Co., Ltd. (Seal)
Address	No. 6, Yutong Road, Guancheng Hui District, Zhengzhou City	Address	
Entrusted agent	Zhao Hongyu	Entrusted agent	
Contact information	18530068105	Contact information	

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Invoice

90505889
机动车销售统一发票
记账联

发票代码 141002420076
发票号码 00133171

开票日期 2024-05-16

机打代码	141002420076	税控码	03>6*4547602181908*<3>33>7*59**>501>696++81<5>/-8>+500/0>9/*16-/74++++975065978<27+*2929/8114/517<7-0+978<4/--50<87+9/5//01741*/21*>18--82/60<3/9*986>+5+>265755->8-5>6<199*3+01917604*695
机打号码	00133171	纳税人识别号/统一社会信用代码/身份证号码	91230102MA1B0TTX9
机器编号	499098353239	购买方名称	哈尔滨银泰运输有限公司
车辆类型	客车	厂牌型号	宇通牌ZK6600D6QY1
合格证号	WCX050000971741	进口证明书号	无
发动机号码	R1006997	车辆识别代号/车架号码	LZYTGTC2XR1012952
价税合计		销货单位名称	宇通客车股份有限公司
		电话	0371-66806066
		纳税人识别号	91410000170001401D
		开户银行	工行郑州二里岗支行
		地址	郑州市管城回族区宇通路6号
		增值税税率	13%
		主管税务机关	国家税务总局郑州市管城回族区税务局第二税务分局
		不含税价	小写
		吨位	
		限乘人数	15

销货单位盖章 备注: 一车一票

Translation:

2024-05-16 Invoice date Invoice code 141002420076 Invoice No. 00133171

Uniform Invoice for Motor Vehicle Sales
Accounting Copy

Printed code	141002420076	Tax control code	03>6*4547602181908*<3>33>7*59**>501>696++81<5>/-8>+500/0>9/*16-/74++++975065978<27+*2929/8114/517<7-0+978<4/--50<87+9/5//01741*/21*>18--82/60<3/9*986>+5+>265755->8-5>6<199*3+01917604*695
Printed number	00133171		
Print No.	499098353239		
Purchaser (Individual)	Harbin Yintai Transportation Co., Ltd.	Taxpayer Identification No./Unified Social Credit Code/ID Card No.	91230102MA1B0TTX9
Vehicle type	Bus	Brand and model	Yutong ZK6600D6QY1
		Place of origin	Zhengzhou
Certificate No.	WCX050000971741	Import Certificate No.	None
		Commodity Inspection Form No.	None
Engine No.	R1006997	VIN	LZYTGTC2XR1012952
Total price (tax included)			In figures
Name of the seller	Yutong Bus Co., Ltd.	Tel.	0371-66806066
Taxpayer identification No.	91410000170001401D	Account No.	1702020209004400149
Address	No. 6, Yutong Road, Guancheng Hui District, Zhengzhou City	Bank of deposit	Zhengzhou Erligang Sub-branch of Industrial and Commercial Bank of China
VAT rate or collection rate	13%	VAT amount	
		Competent tax authority and code	The Second Taxation Branch of Zhengzhou Guancheng Hui District Tax Bureau, State Taxation Administration 14101922200
Price (tax-exclusive)	In figures	Tonnage	
		Seating capacity	15

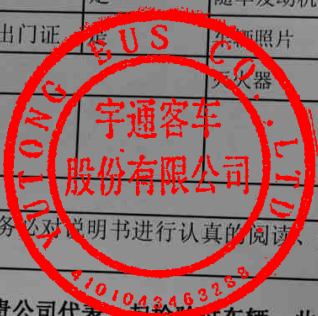
Seal of the seller Invoiced by Chang Jun Remarks: One invoice for one vehicle

Special Seal for Invoice of Yutong Bus Co., Ltd. (Seal)

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Vehicle pickup order


 宇通客车股份有限公司		财务备注:	
批量车交接单		提车时间:	2024. 5. 16
开票方	哈尔滨银泰运输有限公司		
工号	24M061QT-0285~0296		
订单号	423800	数量	12台
车辆证件点交		随车资料点交	
整车合格证	是	整车说明书	是
发动机/电机合格证	是	整车保养手册	是
车辆一致性证书	是	保险	是
底盘合格证	是 <input type="checkbox"/> 否 <input checked="" type="checkbox"/>	临牌	是
卫星定位安装凭证	是 <input checked="" type="checkbox"/> 否 <input type="checkbox"/>	车辆出门证	是
环保清单	是	车辆照片	是
购车发票(4联)、购置税申报表	是 <input checked="" type="checkbox"/> 否 <input type="checkbox"/>	灭火器	是
其他			
备注	请您在使用客车之前务必对说明书进行认真的阅读,并严格遵守其中的要求、规定。		
提车人经车辆买受人授权,已与贵公司代表一起检查过车辆,此车外观及内饰完整、设备齐全、车况良好、所有配置与要求相符,已完成上述所有交车程序并收到上述物品及全部随车文件。提车时间与合同约定的车辆交付时间不一致的,认可实际提车时间为双方最终确认的车辆交付时间。 贵公司提供的售前培训、车辆相关操作及注意事项已掌握,并无其他异议,同意接车。 提车人签字:  提车人电话: 15846138000 车辆买受人签字/盖章:  车辆买受人电话: 2024年5月16日			
交车人	田国航	经办人	备注
合同签订方与开票方是否一致	是 <input checked="" type="checkbox"/>	否 <input type="checkbox"/>	
合同签订方(合同签订方如果与开票方不一致请填写合同签订			



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Translation:

			Yutong Bus Co., Ltd.		Financial remarks:	
Handover Form of In-batch Vehicles				Pick-up time:	2024.5.16	
Invoicing party	Harbin Yintai Transportation Co., Ltd.					
Job ID	24M061QT-0285~0296					
Order No.	423800	Quantity	12 units			
Check and handover of vehicle certificates		Check and handover of accompanying materials		Check and handover of on-board tools		
Vehicle Certificate	Yes	Vehicle Instructions	Yes	The vehicle's appearance and interior are complete, and the equipment and vehicle are in good condition	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	
Engine/Motor Certificate	Yes	Vehicle Maintenance Manual	Yes	One spare tire	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	
Vehicle Consistency Certificate	Yes	Insurance	Yes	On-board tools	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	
Chassis Certificate	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	Temporary License Plate	Yes	On-board Engine Maintenance Manual	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	
Satellite Positioning Installation Certificate	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	Vehicle Exit Permit	Yes	Photo of vehicle	Yes	
Environmental Protection List	Yes			Fire extinguisher	Yes	
Purchase invoice (4 copies), purchase tax declaration form	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>					
	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>					
Others						
Remarks	Please carefully read and strictly follow the requirements and provisions of the instructions before using the bus.					
<p>The person in charge of vehicle pick-up, authorized by the Purchaser, has inspected the vehicle together with your company's representative. The appearance and interior of the vehicle are complete, the equipment is complete, the vehicle is in good condition, all configurations meet the requirements, all the above delivery procedures have been completed, and all the above items and accompanying documents have been received. If the pick-up time is different from the vehicle delivery time agreed in the Contract. The actual pick-up time shall be the vehicle delivery time finally confirmed by both parties.</p> <p>I fully understand the pre-sales training, vehicle operation, and precautions provided by your company, and hereby agree to receive the vehicle without any objection.</p>						
Signature of pick-up person			Cellphone		15846138000	
Signature/Seal of the purchaser			Telephone number of the purchaser		May 16, 2024	
Handed over by		Handled by		Remarks		
Whether the contract signing party is consistent with the invoicing party		Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>			
Contract signing party (required if the contract signing party is the invoicing party)						



(2)
Contract



合同编号: YT-KZ-2022-1018
№ Контракта: YT-KZ-2022-1018
Agreement No.: YT-KZ-2022-1018

销售合同

Контракт на продажу
SALES AGREEMENT

本合同由以下双方于 2022年11月7日 (“合同签订日”) 签订:

Настоящий контракт заключен в 07.11. 2022 г. (дата подписания контракта) следующими сторонами:

This Agreement is made and entered into as of 07.11. 2022 (the “Signing Date”), by and between the following two Parties:

“QazTehna” 有限责任公司, 一家依哈萨克斯坦共和国法律成立并有效存续的公司, 其注册营业地位于 Republic of Kazakhstan, Karaganda region, Saran city, Structure 329 (以下简称“买方”)。其授权代表为: Maykonov Argulan Saltanatovich, 职务: 总经理;

ТОО «QazTehna», компания, созданная и действующая в соответствии с законодательством Республики Казахстан, зарегистрированная по адресу: Республика Казахстан, Карагандинская обл., г. Сарань, Учетный квартал 046, Строение 329 (далее - Покупатель). Полномочный представитель: Майконов Аргулан Салтанатович, Должность: Генеральный директор; и

QazTehna LLP, a company established and existing under the laws of Kazakhstan, with its registered office located at Republic of Kazakhstan, Karaganda region, Saran city, 046, Structure 329 (hereinafter referred to as the “Buyer”); Its authorized representative is Maykonov Argulan Saltanatovich, the position is General Director; and

香港宇通国际有限公司, 一家依中国香港法律成立并有效存续的公司, 其注册营业地位于 香港九龙尖沙嘴广东道30号新港中心2座5楼503室 (以下简称“卖方”); 其授权代表为: 焦小琦, 职务: 哈萨克斯坦销售经理。

YUTONG HONGKONG LIMITED, - компания, созданная и действующая в соответствии с законодательством Гонконга Китая, ее зарегистрированный адрес осуществления деловых операций: Гонконг, Коулун, Чимсачей, проспект Гуандун, №30, Здание Силверкорд, блок 2, этаж 5, офис 503 (Unit 503 5/F Silvercord tower 2, 30 Canton road Tsim Sha Tsui K1 Hongkong) (далее - Продавец)

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Ее уполномоченным представителем является: JIAO XIAOQI, Должность: Менеджер по продажам в Казахстане.

Yutong Hongkong Limited, a company established and existing under the laws of Hongkong, China, with its registered office located at UNIT 503 5/F SILVERCORD TOWER 2 30 CANTON ROAD TSIM SHA TSUI KL Hongkong (hereinafter referred to as the "Seller"); Its authorized representative is JIAO XIAOQI, the position is Sales Manager of Kazakhstan.

买方和卖方以下单独称为“一方”，或共同称为“双方”。

Отдельно именуемые «Покупатель» и «Продавец» или совместно «Стороны».

The Buyer and the Seller are individually referred to as a "Party" and collectively referred to as "Parties".

鉴于，卖方系世界名车宇通客车在海外市场的供应商；

Учитывая, что Продавец является поставщиком всемирно известных автобусов Yutong на зарубежных рынках;

WHEREAS, the Seller is the supplier of world famous YUTONG buses in the international market;

鉴于，买方同意购买且卖方同意供应本合同约定的客车 KD 组装散件套产品。

В связи с этим, Стороны пришли к соглашению о поставке KD-комплектов для сборки автобусов компании Yutong Bus Co., Ltd.

WHEREAS, the Buyer agrees to purchase, and the Seller agrees to supply Bus KD assembly parts set stipulated herein.

因此，根据上述考虑及相互契合，双方同意达成如下协议

Таким образом, с учетом вышеизложенных соображений и в целях взаимного сотрудничества Стороны договорились о нижеследующем:

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, the Parties hereby agree as follows:

1. 产品

Товар

The Products

- 1.1 买方同意自卖方购买如下产品（以下简称“本合同产品”），且只在（哈萨克斯坦）境内组装和销售附件 1 所示的许可产品：

Покупатель согласен приобрести следующие продукты от Продавца (далее именуемые Товар и/или Продукция), собирать и продавать только лицензированные продукты, указанные в приложении 1 на территории Республики Казахстан:

The Buyer agrees to purchase the following products (hereinafter referred to as the "Products") from the Seller, which may be used only for the purpose of assembling and selling the Licensed Products specified in Annex 1 in the Territory of Kazakhstan:



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序号 № п/п	品牌 Бренд Brand	名称 Наименование Name.	产品状态 (CKD/SKD/DKD) Состояние продукта (CKD/SKD/DKD) Product status. (CKD/SKD/DKD)	型号 Модель Model	单位 Единица Unit	数量 Количество	单价 Цена за единицу Unit Price, CNY	小计 Итого
1	Yutong	Комплект для сборки автобуса / Set for bus assembling 组装客车散件套	DKD-комплект / set DKD 散件套	ZK6890HGQ	Штук/台 / units			
协议金额小写: 6448000CNY Сумма соглашения: 6448000 CNY The Agreement Price is in lowercase: 6448000CNY								
协议金额大写: 陆佰肆拾肆万捌仟元整 Сумма соглашения прописью: Шесть миллионов четыреста сорок восемь тысяч Китайских Юаней The Agreement Price is capitalized: Six millions four hundred forty eight thousand China Yuan								

1.1.1. 卖方保证货物是新的, 而不是以前使用过的, 具有运输到交付和装载地点所需的里程, 但不超过 500 (五百) 公里。

Продавец гарантирует, что Товар является новым, ранее не эксплуатировавшимся, с пробегом необходимым для перемещения / доставки до места назначения, но не более 500 (пятьсот) километров.

The Seller guarantees that the Goods are new, not previously used, with mileage necessary for moving/delivery to the place of transfer, loading, etc. but not more than 500 km

1.2 许可产品的规格、技术参数及配置见附件 1。

Характеристики, технические параметры и конфигурация лицензионной продукции приведены в приложении 1.

The specification, technical parameter and configuration of Licensed Products are specified in Annex 1.

1.3 对于备用宇通零部件, 在本合同对应的宇通零部件组装完毕后, 所剩余的未使用备用宇通零部件(如有)的处理权属于卖方。卖方有权指示买方如何处理剩余的未使用备用宇通零部件。未经卖方事先书面同意, 买方不得擅自转卖剩余的未使用备用宇通零部件。

Для запасных частей Yutong, после сборки соответствующих деталей Yutong в настоящем контракте, Продавец оставляет за собой право распоряжения остальными неиспользуемыми запасными частями Yutong (при наличии таковых). Продавец имеет право инструктировать



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SWIFT CODE: BKCHHKHH

4. 交货期

Срок поставки

Delivery Period

卖方于收到本合同第 3.1 条约定的合同预付款后 180 日历日内, 依第 2 条约定的价格贸易术语交付本合同产品。

Продавец в течение 180 календарных дней после получения предоплаты-установленной статьей 3.1 настоящего Контракта, на основании определенных статьей 2 торговых терминов осуществляет передачу продукции по настоящему Контракту.

The Seller shall, within one hundred and eighty (180) calendar days upon receiving the Agreement Price as stipulated in Clause 3, deliver the Products in accordance with the trade terms stipulated in Clause 2.

5. 单证

Документ

The Documents

卖方须与实际装运的货物一起提交如下单证:

Продавец вместе с товаром на фактически отгруженными товарами должен представить следующие документы:

The seller, together with the goods for the actual shipped goods, shall deliver the following documents

- a) 商业发票或无偿交付的非商业发票 (Invoice-proforma) 一式 2 份, 包含合同号及货物原产国、车身 (底盘) 号、发动机号、HS 编码 (铁路运输方式显示 HS 编码);
- a) Коммерческий инвойс или в случае безвозмездной поставки Некоммерческий инвойс (Инвойс-проформа) со ссылкой на контракт и указанием страны происхождения товара, номер кузова (шасси), номер двигателя, код ТН ВЭД (код ТН ВЭД указывается при железнодорожном способе транспортировке) в 2 экземплярах;
- a) commercial invoice, or in case of gratuitous delivery Non-commercial invoice (Invoice-proforma), with reference to the contract and indicating the country of origin of the goods, body number (chassis), engine number, CN code (The CN code is displayed for the railway transportation mode) in 2 copies;
- b) 装箱单一式 2 份, 包括每一物项散件的净重和毛重、件数、并显示外包装包装方式。
- b) Упаковочный лист в 2 экземплярах, включая массу нетто и массу брутто комплектующих, количества мест и вид упаковки каждой позиции товара.
- b) packing list in 2 copies, the net weight and gross weight of the parts, number of cases and kind of packing for each product position;



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双方特授权其合法代理人于上文所述日期签署本合同，以此为证。

Настоящим Стороны уполномочивают своих законных представителей подписать настоящий Контракт в указанную выше дату в качестве доказательства.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorized representatives as of the day first above written.

“QazTehna”有限责任公司

TOO «QazTehna»

БИН190840008556

ИИК KZ339300001000016103 (CNY)

БИК ICBKZZKX

В АО «Торгово-промышленный Банк Китая в городе Алматы»

签名:

Подпись:

By:

授权代表:

Полномочный представитель:

Майконов Аргулан Салтанатович

Authorized representative:

Maykonov Argulan Saltanatovich

职务: 总经理

Должность: Генеральный директор

Title: General Director

香港宇通国际有限公司

YUTONG HONGKONG LIMITED.

Bank: BANK OF CHINA (HONG KONG) LIMITED

Address Bank: BANK OF CHINA TOWER, 1 GARDEN ROAD, HONG KONG

SWIFT CODE: BKCHHKHH

签名:

Подпись:

By:

授权代表: 焦小琦

Полномочный представитель:

IAO QI XIAOQI

Authorized representative:

IAO QI XIAOQI

职务: 哈萨克斯坦客户经理

Должность: Менеджер по продажам в Казахстане

Kazakhstan

Title: Sales Manager of Kazakhstan



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Customs declaration form



中华人民共和国海关出口货物报关单



预录入编号: 940220220000069555		海关编号: 940220220000069555 (霍尔果斯)		仅供核对用		页码/页数: 1/1		
境内发货人 (91410000170001401D) 宇通客车股份有限公司	出境关别 (9402) 霍尔果斯	出口日期		申报日期 20221229	备案号 E460118A0004			
境外收货人 (NO) T O O «QazTehna»	运输方式 (3) 铁路运输	运输工具名称及航次号 9402_221229_归并/20221229		提运单号 9402_221229_06_40				
生产销售单位 (91410000170001401D) 宇通客车股份有限公司	监管方式 (0615) 进料对口	征免性质 (503) 进料加工		许可证号 22-16-115189				
合同协议号 YT-KZ-2022-1018	贸易国 (地区) (KAZ) 哈萨克斯坦	运抵国 (地区) (KAZ) 哈萨克斯坦		指运港 (KAZ000) 哈萨克斯坦	离境口岸 (650501) 霍尔果斯			
包装种类 (99) 其他包装	件数 20	毛重 (千克) 45000	净重 (千克) 43750	成交方式 (1) CIF	运费 CNY/205000/3	保费 CNY/886.6/3	杂费	
随附单证及编号 随附单证1: 保税核注清单QD460122E000003097 随附单证2: 代理报关委托协议 (电子)								
标记唛码及备注 备注: 车号: 5487723/5726954/5271195/5272272/5491794/1555880; 运单号: 31472668/31472674/31472699/31472701/31472702/31472710; 车架号: LZYTDGC63N1027015/LZYTDGC65N1027016/LZYTDGC67N1027017/LZYTDGC69N1027018/LZYTDGC60N1027019 N/M								
项号	商品编号	商品名称及规格型号	数量及单位	单价/总价/币制	原产国 (地区)	最终目的国 (地区)	境内货源地	征免
1	8702109210	宇通客车 1 0 柴油 成套散件 23座 宇通牌 宇通牌 5200ml ZK6890HGQ			中国 (CHN)	哈萨克斯坦 (KAZ)	(41019) 郑州其他	全免 (3)
特殊关系确认: 否 价格影响确认: 否 支付特许权使用费确认: 否 公式定价确认: 否 暂定价格确认: 否 自报自缴: 是								
报关人员 报关人员证号94103709 电话: 宇通客车股份有限公司 申报单位 (91654004MA77L3W37L) 霍尔果斯铁路口岸代理有限公司				申报单位 (盖章)				



Translation:



Customs Declaration Form for Exported Goods of the People's Republic of China



Pre-entry No.: 940220220000069555

Customs No.: 940220220000069555 (Khorgos)

For verification purposes only

Page 1/1

Domestic consignor (91410000170001401D) Yutong Bus Co., Ltd.		Export customs (9402) Khorgos		Date of export		Declaration date 20221229		Filing No. E460118A0004	
Overseas consignee TOO «QazTehna»		Mode of transportation (3) Railway transportation		Name of means of transport and voyage No. 9402_221229_merge/20221229		Bill of lading No. 9402_221229_06_40			
Consumer unit (91410000170001401D) Yutong Bus Co., Ltd.		Supervision method (0615) Feeding counterpart		Nature of levy and exemption (503) Processing with imported materials		License No. 22-16-115189			
Contract agreement No. YT-KZ-2022-1018		Country (region) of trade (KAZ) Kazakhstan		Country (region) of arrival (KAZ) Kazakhstan		Port of destination (KAZ000) Kazakhstan		Port of departure (650501) Khorgos	
Packaging type (99) Other packages		Number of pieces 20	Gross weight (kg) 45000	Net weight (kg) 43750	Transaction mode (1) CIF	Freight CNY/205000/3	Insurance premium CNY/886.6/3	Miscellaneous expenses	
Attached documents and No. Attached document 1: Bonded verification and registration list QD460122E000003097 Attached document 2: Customs brokerage entrustment agreement (electronic version)									
Marks and remarks Remarks: Vehicle No.: 5487723/5726954/5271195/5272272/5491794/1555880; Waybill No.: 31472668/31472674/31472699/31472701/31472702/31472710; VIN: LZYTDGC63N1027015/LZYTDGC65N1027016/LZYTDGC67N1027017/LZYTDGC69N1027018/LZYTDGC60N1027019 N/M									
Item No.	Good No.	Name, specification and model of goods		Quantity and unit	Unit price/total price/currency system	Country (region) of origin	Country (region) of final destination	Domestic destination	Levy and exemption
1	8702109210	Yutong Bus Co., Ltd. 1 0 Diesel complete knock downs 23-seater Yutong Yutong 5200ml ZK6890HGQ		43,750 kg		China (CHN)	Kazakhstan (KAZ)	(41019) Zhengzhou,	Full others exemption (3)

CNY


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Confirmation of special relationship: No	Confirmation of price influence: No	Confirmation of royalty payment: No	Confirmation of formula pricing: No	Confirmation of provisional price: No	Self-declaration and self-payment: Yes
Customs declaration personnel	Certificate No. of customs declaration personnel 94103709	Te	is hereby declared that we will bear the legal liabilities of truthfully declaring and paying taxes in accordance with the law for the above contents	Remarks, signature and seal of Customs	
Applicant	(91654004MA77L3W37L) Khorgos International Freight Forwarding Co., Ltd.	Khorgos	Applicant (signature and seal)		




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(3)
Contract


The Federal Democratic Republic of Ethiopia


**Addis Ababa City Administration
Addis Ababa City Roads Authority**



CONTRACT DOCUMENT

Procurement of: Low Entry City Buses for Addessa City Bus
Service Enterprises (ACBSE) Buses)

Between

Addis Ababa City Roads Authority


Yutong Bus Co. Ltd
股份有限公司


March 2023

Handwritten signature

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CONTRACT AGREEMENT

THIS AGREEMENT made the 31st day of March 2023.

BETWEEN

(1) **Addis Ababa City Roads Authority**, an authority of the Addis Ababa City Administration of the Government of the Federal Democratic Republic of Ethiopia and having its principal place of business at Roosevelt Street, Sar Bet area, beside Pushkin Square, P.O. Box 9206, Tel.: +251-11-371-34-00/372-89-53, Addis Ababa, Ethiopia (hereinafter called "the Purchaser"), of the one part, and

(2) **Yutong Bus Co. Ltd**, a corporation incorporated under the laws of China and having its principal place of business at Guancheng District, Zengzhou, China (hereinafter called "the Supplier"), of the other part :

WHEREAS the Purchaser invited bids for certain Goods and ancillary services, viz., Procurement of: Low Entry City Buses for Anbessa City Bus Service Enterprise (ACBSE) (67 Buses) and has accepted a Bid by the Supplier for the supply of those Goods and Services.

The Purchaser and the Supplier agree as follows:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Contract documents referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement. This Agreement shall prevail over all other contract documents.
 - (a) the Letter of Acceptance
 - (b) the Letter of Bid
 - (c) Special Conditions of Contract
 - (d) General Conditions of Contract
 - (e) the Specification (including Schedule of Requirements and Technical Specifications)
 - (f) the completed Schedules (including Price Schedules)
 - (g) Proposed Spare Parts
 - (h) Performance bond/Performance Security
 - (i) Form of Advance Payment Security



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3. In consideration of the payments to be made by the Purchaser to the Supplier as specified in this Agreement, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
4. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be signed in their respective names as of the day and year first above written.

SIGNED for and on behalf of the Purchaser (Addis Ababa City Roads Authority)

WITNESSES to signature on behalf of the Purchaser (Addis Ababa City Roads Authority)

Signature: 
Name: Eng. Moges Tibebe
Position: Director General
Date: _____



Signature: _____
Name: _____
Position: Engineering Deputy General
Date: _____

Signature: 
Name: Eng. Mohammedawi Said
Position: Engineering Procurement Directorate Director
Date: _____

Signature: 
Name: Abel Haseb (Eng.)
Position: Engineering Procurement Directorate Team Leader
Date: _____



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Ref: No/190801/Eng/Proc/01/23

Date 30/03/2023

የአድሌሳ ከተማ የጉልበት ማስተካከያ ማዕከል
Addis Ababa City Road Authority

ሁኔታ
Lu Shi
2023-3-30

To: Yutong Bus Co.Ltd
Tel: 0968474204/0924908716/0968474204
Addis Ababa, Ethiopia

Fax:

Re: Procurement of: Low Entry City Buses for Anbessa City Bus Service Enterprise (ACBSE) (67 Buses).
IFB Number: ET-AA/ITB/332658-GO-DIR

Subject: Notification of Award Enclosure:

Dear Sirs,

This is to notify you that the Bid opened on January 25, 2023 for execution of the Procurement of: Low Entry City Buses for Anbessa City Bus Service Enterprise (ACBSE) (67 Buses) with IFB Number: ET-AA/ITB/332658-GO-DIR for the Accepted Contract Amount of USD 4,723,234.30 (Nine Million Seven Hundred Twenty-Three Thousand Two Hundred Thirty-Four and 30/100), as corrected and modified in accordance with the Instructions to Bidders is hereby accepted by the Purchaser.

You are requested to furnish the Performance Security within 28 days of acceptance with the Conditions of Contract, using for that purpose, the Performance Security Form included in Section X, Contract Forms, of the Bidding Document.

Yours Sincerely,


Eng. Mulugeta Said
Engineering Procurement
Directorate Director



Handwritten signature or initials at the bottom right.

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Invoice



YUTONG BUS CO., LTD.

GUANCHENG DISTRICT, ZENGZHOU, CHINA TEL: +8615981801746

COMMERCIAL INVOICE

TO: ADDIS ABABA CITY ROADS AUTHORITY
BOLE WORED 11, ADDIS ABABA, ETHIOPIA

DATE: JUNE 30, 2023
INVOICE NO: YTETW230602

DESCRIPTION OF GOODS	QUANTITY	AMOUNT
LOW ENTRY BUSES (INCLUDING BUSES WASHING, DIESEL FUELING AND LUBRICATION FUELING) AND FAST TURNAROUND PARTS FOR BUS PER PROFORMA INVOICE ET-AT/RIP-332658-GO-DIP-0413-02 DATED 2023/04/13 DELIVERY TERMS: CIP ANBESSA CITY BUS SERVICE ENTERPRISE		
TOTAL:		USD9723234.30



BREAKDOWN:

[Empty box for breakdown details]

L/C NO. TF2317806697
AREA CODE: ETGV
TIN NO.:0001208701



IMPORT FX PERMIT NO CBETSC01033642023
SHIPPING MARKS: ADDIS ABABA CITY ROADS AUTHORITY
BUS DETAILS:

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User certification

Date: September 2, 2024

To Whom it May Concern

Addis Ababa City Roads Authority, hereby confirms that Yutong Bus Co., Ltd. has completed the supply of 67 units of 12m Low Entry City Buses and related services by the Contract reference below:

Contract information		
Name of Contract	Low Entry City Buses for Anbessa City Bus Service Enterprise(ACBSE) (67 Buses)	
Contract number	ET-AARTB-332658-GO-DIR	
Country (or Region)	Ethiopia	
Award Date / Completion Date	March 2023 / June 2023	
Client information		
Name	Addis Ababa City Roads Authority	
Address	Ground Floor, Room No. 36 Roosevelt Street, Sar Bet, beside Pulkem Square Addis Ababa	
Contact Person and Position		
Telephone	2519121125422	
Email	aacraadg@gmail.com	
Sector: Personal Accounts, Government/state enterprise, Private Sector, Commercial and Industrial Accounts	Government/state enterprise	
Bus Model and Quantity		
	Model	Description
	ZK6126HGA	12m Low Entry City Buses (Diesel)
		Quantity
		67
Transport Sector	City Bus	
Final Acceptance Issued: Yes / Not Yet / No	Yes	

We are very satisfied about Yutong buses and their service. The vehicle delivery is timely, the performance is good, the parts supply channel is smooth, the after-sales service is proactive and timely, and the efficiency is high.

Looking forward to our deeper and longer cooperation in the future!

Sincerely yours

Addis Ababa City Roads Authority

(印章、签字)



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3.2 The declaration regarding the technical equipment and the measures applied in order to ensure quality as well as the study research resources

3.2.1 The technical equipment and the measures applied in order to ensure quality

I Type of control procedures in place to accommodate the Contract

1. Factory Test Scheme for Bidding Vehicle Models

Yutong Company has perfect inspection control procedures and strict implementation to ensure reliable product quality. The system documents are compiled in accordance with the ISO/TS16919 "Quality management systems – Particular requirements for the application of ISO9001:2000 for automotive production and relevant part organizations", "National Military Standard GJB9001A-2001", "CNCA-02C-023:2002 Compulsory Product Certification - Factory Quality Assurance Capacity Requirements", "JJF1112-2003 Measurement and Testing System Confirmation Specification" and the Company's actual condition and provisions of related Chinese laws, regulations and various policies. The system document established in this way is under the unified supervision of the enterprise management department, and all kinds of assessment indicators are broken down for various departments to strictly implement. Level One system files of QM0000 quality manual is used as the outline, and Level Two system files - QP1400 laboratory management procedures, QP1500 measurement testing system management manual, QP2900 product inspection procedures, QP3000 unqualified control procedures, QP3300 routine inspection and verification testing procedures are the main procedures related to product inspection, testing, metrological testing, and process monitoring. In the aspect of supplier management, the certification department checks the production qualification and quality assurance capability of external suppliers are checked by in all aspects, and conducts routine inspection and verification for supplied parts. All the measuring equipment to be delivered into the factory shall be certified and qualified by the legal unit of the superior legal measurement unit. In the production process, the one-order-for-one-vehicle process inspection record system is implemented, and all on-line models must pass strict inspection, including more than 200 testing items. The Company also organizes a product review team to check and assess various models from time to time. In the final inspection phase, three checkpoints are conducted, including trial delivery, re-inspection and pre-sale inspection for strict inspection, so as to ensure that all the ex-factory products are qualified.

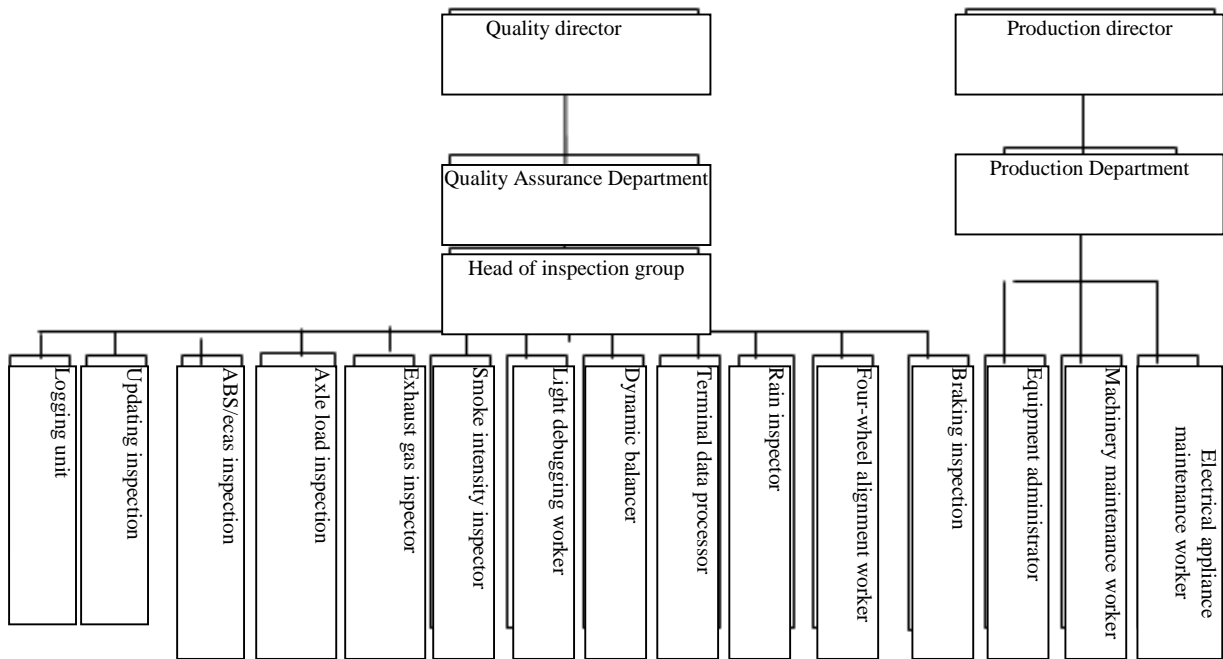
In addition to documentation and implementation management, Yutong Company has a large number of advanced inspection and measurement test equipment and other hardware facilities for quality control.

In the aspect of internal quality control for parts and components, we have advanced physical and chemical testing instruments, such as Zeiss metallographic microscope and image analyzer, which are used to test the metallographic structure and mechanical properties of parts and components; the reliability and durability of electrical parts are tested with the vibration test bench and durability test table; the salt spray test machine and coating cup drawing instrument are used. The physical and chemical properties of chemical raw materials, e.g., coating, are tested, and surface paint inspection adopts the internationally advanced German BYK orange peel meter and fog shadow gloss instrument.

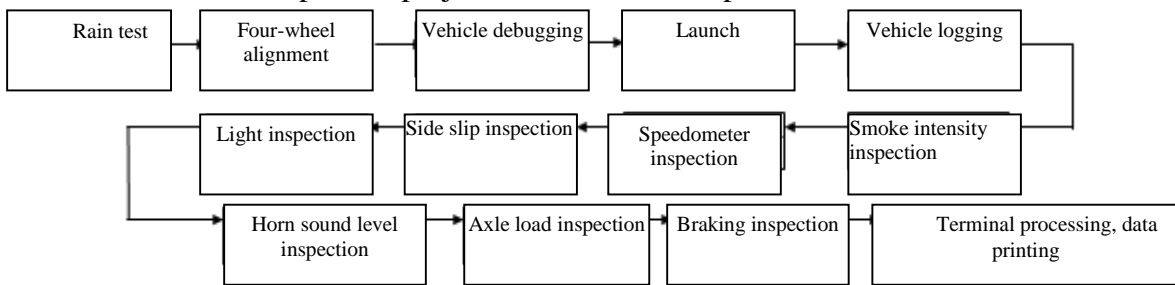
In the aspect of complete vehicle inspection, the Company has the national-level full-automatic vehicle detection line for passenger vehicles, mainly including SAM1000 headlamp detector from LET, Belgium, DISMOKE opacity smoke meter from AVL, Austria, side-slide test-bed and brake platform from Maha, Germany, LC4000 front wheel alignment detector from Lasser USA, and so on. The Company also has the rain testing room as well as the only wading testing room in the industry. The sealing performance of the finished vehicle can be fully guaranteed with the rain testing room which is characterized by a variety of nozzles, arrangement and injection directions. The wading performance of finished vehicles is tested with wading tests. At various stages of new product development, rigorous destructive tests are conducted for various parameters of the product. The Company has dispatched personnel stationed in National Automobile Quality Supervision and Test Center (Xiangyang) all the year round. In addition, the Company has invested a large sum of money to build a large-scale passenger bus test center, containing complete vehicle vibration test beds, air-conditioning bench laboratory and a component laboratory, to provide stronger guarantee for development of new products.

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(1) Organizational chart of personnel on the complete vehicle inspection line:



(2) Flow chart of vehicle inspection project on the vehicle inspection line:



The complete vehicle inspection line is equipped with imported advanced equipment, and the data is stored and processed automatically. All records can be kept for 15 years to ensure sufficient data traceability. The complete vehicle inspection line has established the detailed "Complete vehicle inspection line management system", which has requirements for equipment's operation procedure, use requirements, national standard and regulations to follow and technical parameters for each item. All the complete vehicle inspection and operation personnel must have passed the examination to be qualified and held the certificate before taking their posts. All the equipment of the inspection line is tested and calibrated by Henan Institute of Metrology every year.

2. Unit Inspection and Test Items

Key process	Equipment support	Remarks
Tire dynamic balance	Hoffman tire dynamic balance detector, Germany	100% detection
Chassis four-wheel alignment	JOSAM detector, Sweden	100% detection
Front wheel dynamic balance detection	Wire comparator, the USA	100% detection
Vehicle detection	National-level complete vehicle detection line for passenger vehicles	100% detection

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Key process	Equipment support	Remarks
Rain test	Vehicle rain testing room	100% detection
Light test	Automatic light detector	100% detection

Condition of main production equipment:

Serial No.	Equipment name	Type	Specifications	Equipage S/N	Manufacturer
1	Laser cutting machine	-	-	097-003	Henan Huasheng Construction Engineering Co., Ltd.
2	Electrical discharge wire-cutting machine	HCKX400	-	097-02	Hanchuan Machine Tool Plant
3	Double-action hydraulic drawing press	Y28-500A	800T	122-07	Tianjin Forging and Press Machine Factory
4	315T oil press	YT27-315	315T	122-11	Tianjin Forging and Press Machine Factory
5	Double-action hydraulic drawing press	YT28-400/650 A	650T	122-12	Tianjin Forging and Press Machine Factory
6	Four-column hydraulic press	YT32-315A	315T	122-16	Tianjin Tianduanrui Feng Press Manufacturing Co., Ltd.
7	Double-action hydraulic drawing press	YT28-400/650 A	650T	122-18	Tianjin Tin Forging Press Co., Ltd.
8	Four-column hydraulic press	YT32-315A	315T	122-19	Tianjin Tianduanrui Feng Press Manufacturing Co., Ltd.
9	Open-type fixed table press	JH25-160B	160T	123-66	Jiangsu Yangli Group Co., Ltd.
10	Open-type two-point press	JH25-160	160T	123-67	Jiangsu Yangli Group Co., Ltd.
11	CNC sheet metal bending machine	WEHK-110/4100		173-38	Jiangsu Yawei Machine Tool Co., Ltd.
12	CNC hydraulic pipe bender	CNC38S2-RO-HT (3A)		173-39	Taiwan Yinglin Machinery Industry Co., Ltd.
13	114-meter twin-plate conveyor chain	114 meters	Non-standard	234-01	Dalian Auto Tech
14	Laser wheel alignment	LC4100		588-30	BEELINE Company, USA
15	Automatic spot welding machine for bus roof panel skin	DND-4 * 200 KVA		753-091	Tangshan Kaiyuan Automatic Welding Equipment Co., Ltd
16	Robot arc welding system	YA-TY1178		753-093	Tangshan Panasonic Industrial Machinery Co., Ltd.
17	Automatic spot welding machine for roof panel skin	nonstandard	250 KVA	753-47	Dalian Auto Tech
18	Automatic spot welding machine for roof panel skin for passenger vehicles	DND-4X200		753-62	Tangshan Kaiyuan Electrical Appliance Co., Ltd.
19	Resistance heater	DR-80		836-19	Nanjing Xiangma Welding Machine Factory

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Serial No.	Equipment name	Type	Specifications	Equipage S/N	Manufacturer
20	Hot air convection drying chamber	Nonstandard		846-06	5715 Plant
21	Baking booth	Nonstandard		846-09	5715 Plant
22	Hot air convection drying chamber	Nonstandard		846-10	5715 Plant
23	Electric heating drawing machine for side panel skin of passenger vehicles	Nonstandard	Nonstandard	900-07	Dalian Auto Tech
24	Stress skin equipment for passenger vehicles	DDG-50KVA	50 KVA	900-10	Jilin University of Technology
25	Pre-painting treatment equipment	Nonstandard	Nonstandard	948-05	Wujinan Surface Treatment Equipment Factory
26	Water swirl spray painting booth	Nonstandard		971-01	5715 Plant

Condition of main production equipment:

Serial No.	Name of measuring equipment	Model and specification	Measuring range	Manufacturer	Accuracy grade
1	Pressure calibrator	HB600	(-0.10 - 60) Mpa	HOVY, Beijing	Grade 0.05
2	HB600M pressure module	-	(0 - 0.4) Mpa	HOVY, Beijing	Grade 0.05
3	Microcomputer controlled universal electronic testing machine	WDW-100KN	-	Shanghai Hualong Test Instrument Factory	Grade 1
4	Electronic truck scale	SCS-60t	(0 - 60) t	Zhengzhou Weighing Factory	Grade 3
5	Balance weight	-	(1 - 200) g	Wu Han	M2
6	Fuel filler	CS200-30 HB	-	Zhengxing, Zhengzhou	±0.30%
7	Hand tensiometer	HX802 (HX802)	-	Shanghai	-
8	Automobile brake pedal force meter	HX801	-	Shanghai	-
9	Tube dynamometer	KL-20	(0 - 200) N	Wuxi	Grade 2
10	Tachometer calibrator	DT-2234A	-	Lutron	Grade 0.05
11	Sound level meter	HY-114 type	-	Hengyang	-
12	Drum speed gauge inspection desk	CS-15	-	Shenzhen Xinyongtong	-
13	Axle weight meter	IM4/ 2E	-	Maha, Germany	-
14	Automotive headlamp detector	SAM-1000 SA	-	LET, Belgium	-
15	Transmission smokemeter	Dismore400	-	Austria (AVL)	-
16	Laser four-wheel locator	LC4000	-	Lasser, USA	-
17	Combustible gas alarm	JB-QT-SNE4100B	-	Shenzhen Nanyou Nuoan	Grade 1.5

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Serial No.	Name of measuring equipment	Model and specification	Measuring range	Manufacturer	Accuracy grade
18	Combustible gas detector	-	(0 - 1000) PPM	Germany	-
19	Depth micrometer	-	(0 - 100) mm	-	Grade 1
20	180 °combination angle ruler	-	(0 - 180 °)	Wuxi	-
21	Digital display level	DNM120L	1200 mm	Bosch, Germany	-
22	Angle measuring instrument	DWM40L	(0 - 220) °	German Bosch	-
23	Wide seating square	-	(315×500) mm	Shanghai	Grade 1
24	Digital temperature controller	-	(0 - 100) °C	-	Grade 1
25	Dry and wet thermometer	-	(-10 - 40)°C/(10 - 90)%RH	-	-
26	Bimetallic thermometer	-	(0 - 260) °C	-	Grade 1.5
27	Metal tensile test gauge	Dx80	-	Jinan	-
28	Formaldehyde analyzer	4.60.0	-	Interscan	-
29	Infrared thermometer	-	(-20 - 300) °C	Raytek, USA	-
30	Heavy-duty pressure gauge	-	(-0.1 - 0) Mpa	Hakin, Qingdao	Grade 2.5
31	Electric contact pressure gauge	-	(0 - 0.6) Mpa	Qingdao	Grade 1.6
32	Tire pressure gauge	-	(0 - 1.0) Mpa	Xuzhou	Level 4
33	Pressure gauge for automobile pressure preservation	-	(0 - 1.6) Mpa	Hakin, Qingdao	grade 2.5

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II Details of the quality assurance system(s) proposed to use to ensure successful completion of the Contract

1. Inspector Qualification

Inspectors include inspectors of the quality assurance department, the holders of the workshop inspection seals, and the special inspectors of the workshop key process. Inspectors shall take part in the qualification training for inspectors held by the quality assurance department every year.

The inspector qualification confirms the training effect by means of examination with 80 points as the passing score. Those disqualified are allowed to participate the training and examination again. Those still disqualified in the make-up examination are not allowed to engage in inspection work. Qualified inspectors may continue their inspection work only after obtaining the authorization card signed or the inspection seal issued by head of the quality assurance department. New inspectors shall participate training for inspector qualification confirmation before taking up their posts, and shall only be allowed to engage in inspection work after they have passed the examination and obtained the authorization card signed or the inspection seal issued by head of the quality assurance department.

2. Warehousing of Purchased Products

Upon arrival of all purchased materials to be warehoused directly, the warehouse keeper shall collect the goods according to the "Purchase order" and verify consistency between the quantity delivered by the supplier and that indicated on the purchase order. The accounting staff of the material assurance department maintains the incoming materials in the SAP system and prints "Receipt/ Quality Check List " at the same time.

Incoming inspectors shall check incoming goods against the "Receipt/Quality Check List".

After inspection materials are inspected by inspectors, if qualified, the materials pass the acceptance, and the result is recorded in the "Incoming Inspection and Verification Record Form for Outsourced and Purchased Materials" in accordance with the requirements in the "Quality Control Plan for Outsourced and Purchased Materials". The test results is input into the SAP system within 3 working days, decision-making inspection batches in the available state.

After inspection by inspectors, if the inspection results are unqualified, the unqualification information will be recorded in the "Receipt/Quality Check List" and the rest shall be executed according to the "Unqualified Control Program".

3. Inspection of Process Products

Determine the acceptance criteria and measurement equipment of process products;

The process department shall be responsible for preparation of the working instruction for preparation of process products, which shall include the quality standards to be met for process products. All process operators, workshop quality control personnel and quality inspectors shall be familiar with the operation instruction and quality standards in the process or inspection scope. The measuring room shall be equipped with appropriate monitoring and measuring equipment according to requirements of process inspection. Operators of each process, workshop quality control personnel and process inspectors of the quality control department shall ensure that the monitoring and measuring devices are used and in good condition within the prescribed verification period.

Determine the process inspection method for process products;

Operators shall conduct self-examination in accordance with the provisions in the "Control Plan" to ensure that the process does not deviate from the planned results. The inspection results are recorded on the

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"Production Process Inspection Card" or the "First Article Inspection Record". Unqualified materials shall be executed according to the requirements in the "Unqualified Control Program".

The quality assurance department shall determine the inspection mode, items and frequency according to the control plan and the quality state of the production process, formulate the "Production Process Quality Control Plan" and make adjustment regularly. Process inspectors shall carry out the tour inspection according to the control plan. For slight and general unqualification, record on "Passenger Bus Tour Inspection Record"; for serious unqualification, batch quality problems and repeated quality problems, record in "Quality Problem Rectification Notice"; for serious problems, disputable and difficulty problems of military products, fill in the "Unqualified Product Review Sheet", and if unqualified, execute in accordance with the requirements in the "Unqualified Control Program".

Determine process product completion inspection methods;

If all process products are qualified after completion of the processing, self-inspection, and mutual inspection:

- a) Paint line operators shall sign in the "Painting Inspection Card for Bus Production Process" as a sign of completion of painting;
- b) Welding production line operators shall sign in the "Welding Inspection Card for Bus Production Process" as the sign of welding completion;
- c) Final assembly line operators shall sign in the "Final Assembly Inspection Card for Bus Production Process" as the sign of final assembly completion;
- d) Chassis workshop operators shall sign in the "Chassis Production Process Inspection Card" as the sign of assembly completion.

Once the product is finished, the seal holder authorized by the quality assurance department shall carry out inspection to ensure that the product meets the requirements, sign in process inspection cards, and affix the corresponding quality inspection seal to confirm completion and qualified. For details of the administration of the quality inspection seal, refer to "WI2915 Quality Inspection Seal and Product Qualification Certificate Management Provisions".



For finished products, conduct warehousing or transfer to another process in the following way:

- a) After the process vehicle on the production line is finished, transfer to the workshop of the next process;
- b) After completion of final assembly of the complete vehicle, transfer to the next process for commissioning, road test and general inspection.

Unqualified process products shall be recorded, identified, isolated, disposed and verified according to the requirements in the "Unqualified Control Program".

4. Final Product Inspection

For a process vehicle that has been installed and assembled and whose inspection results meet the prescribed requirements, the seal holder authorized by the quality assurance department shall affix the seal for the corresponding interior trimming, electrical works, painting works, sleeper and seat, air conditioner (when necessary) and sign in the corresponding inspection card, and then submit the seal to the quality assurance department for the vehicle road test after the workshop team has made adjustment and qualified the complete vehicle.

Each workshop shall carry out the rain test to the process vehicle according to the production condition, pass the examination line according to the inspection instruction, conduct front wheel alignment inspection, affix

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the seal after all items are qualified. Painting works, rain tests, passing the inspection line, four-wheel alignment tests can be carried out before or after the road test.

Personnel from the trial delivery group of the quality assurance department shall conduct road tests for delivered vehicles in accordance with the relevant inspection instructions, test the vehicle performance with dynamic tests and record the ending work that is found out in the trial delivery inspection record of the inspection card, for the workshop to make rectification. After completion of rectification, the dynamic ending work shall be delivered to the trial delivery personnel of the quality assurance department for verification. After checked to be qualified, sign in the installation inspection card, and register on the "Trial Delivery Vehicle Registration Form".

After qualified in the road test, the vehicle shall be handed over to the general inspector of the quality assurance department for general inspection. General inspectors shall carry out static inspection in accordance with the relevant inspection instructions. The inspection results shall be recorded in the general inspection record of the inspection card. The general inspector shall at the same time verify the static ending work found out in trial delivery.

The workshop shall carry out rectification to the ending work discovered in general inspection. After rectification, hand over to the general inspector of the quality assurance department for verification, until the product is qualified.

After qualified in general inspection, general inspectors shall sign in the inspection card for confirmation and register on the "Re-checked Vehicle Registration Form". The word "Checked" shall be affixed in the lower right corner of the front windscreen as the qualification mark. If the product is on the "Compulsory Certification Product Catalogue", general inspectors shall also apply the 3C certification mark on the upper right corner of the front windscreen glass (according to the driving direction of the vehicle), and agree to go through the warehousing procedures for complete vehicle products.

5. Issuance of Certificate of Competency

For finished product vehicles qualified in final inspection, certificates of competency shall be issued by the certificate manager of the quality assurance department according to the "WI2915 Quality Inspection Seal and Product Qualification Certificate Management Provisions".

6. Inspection and test records

All inspection and test records shall be comprehensive and accurate. Completion of all inspection and test data shall be in accordance with the prescribed requirements. All kinds of inspection and test records shall be collected, archived and kept by the quality assurance department for enquiries, statistics, analysis and traceability at any time.

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III Enterprise Management System:

Yutong Bus has passed ISO9001: 2015 quality management system certification, IATF16949:2016 quality management system certification, ISO14001: 2015 environmental management system certification, OHSAS18001: 2007 GB/T28001-2011 occupational health and safety management system certification, with a sound enterprise management system.

- 1) ISO9001: 2015 Quality Management System: It is recognized as the highest standard of quality management.
- 2) IATF16949: 2016 Quality Management System: ISO/TS16949 Quality Management System is a new standard issued by the International Automotive Task Force (IATF) on the basis of ISO9001: 2015 issued by the International Organization for Standardization (ISO). In 2004, Yutong passed the certificate of DQS, a German quality management institution, and became the first passenger car industry in China to implement TS16949 whole process control. The latest standard is IATF16949:2016, which certification we have been the first to pass.
- 3) ISO14001: 2015 Environmental Management System Certification: It is an environmental management standard established by the Environmental Management Technical Committee (TC207) of the International Organization for Standardization (ISO). ISO 14001 aims at supporting environmental protection and preventing pollution. It is to provide a system framework for organizations to coordinate the balance between environmental protection and social and economic needs, to better help enterprises improve their market competitiveness, and to strengthen management and reduce costs and environmental liability accidents.
- 4) ISO 45001:2018: ISO 45001:2018 specifies requirements for an occupational health and safety (OH&S) management system, and gives guidance for its use, to enable organizations to provide safe and healthy workplaces by preventing work-related injury and ill health, as well as by proactively improving its OH&S performance. ISO 45001:2018 is applicable to any organization that wishes to establish, implement and maintain an OH&S management system to improve occupational health and safety, eliminate hazards and minimize OH&S risks (including system deficiencies), take advantage of OH&S opportunities, and address OH&S management system nonconformities associated with its activities.

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3.2.2 The study and research resources

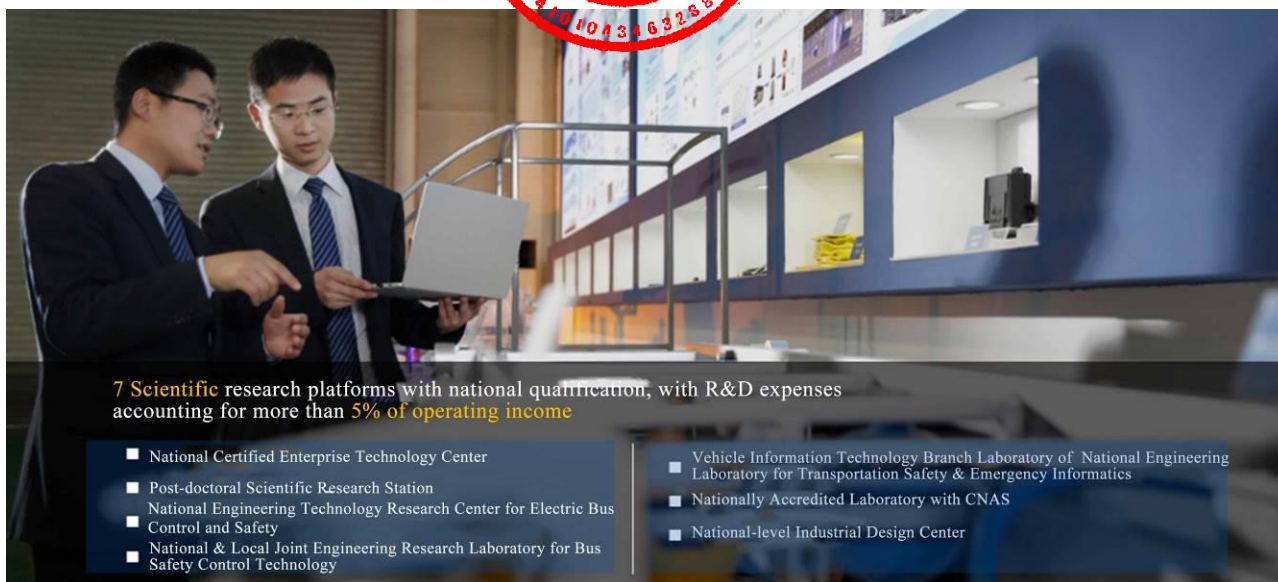
Yutong Bus has robust R&D capabilities and its product technology is at the forefront of the industry. After years of relentless effort, Yutong has developed a range of safe, comfortable, economical, and reliable bus products for customers, offering a superior mode of transportation. Our industry-leading product technology and strong innovation ability have positioned us as the first brand of bus in China.

1. First-class R&D team



Yutong has a first-class R&D team in the industry. Yutong employs **2,866** R&D professionals, representing **21.88%** of our total workforce. This team includes **15** Ph.D.s and **473** individuals with master's degrees. Yutong has established an excellent project management and review team, which is responsible for leading the completion of bus innovative technology research and project operation evaluation, improving project management efficiency and quality, and ensuring continuous technological innovation and development.

2. Leading Technology R&D Platform



Yutong Bus has 7 national scientific research platforms in China, including special test center for buses and national enterprise technology center. It lays a solid foundation in bus technologies such as safety, lightweight, energy conservation and environmental protection, and maintains its leading position in the field of bus technology with strong technical strength.

Yutong Bus has long insisted on reasonable R&D investment, and its R&D expenses account for more than 5% of the operating income, ranking among the top in China's bus industry.

3. Fruitful Technical Research Achievements

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a. Has 2,355 valid patents + software copyrights

By the end of 2023, Yutong Bus has 2,355 valid patents and software copyrights, including 775 invention patents and 244 software copyrights. Yutong continues to carry out R&D and promotion of electrification and intelligent and connected products, forming a series of intellectual property portfolios in the technical fields such as electronic control, motor, battery, NVH and intelligent networking. Yutong Bus has successively won the China Design Gold Award, Henan Patent Special Prize and other honors, with a total of 10 patent awards in China and 5 patent awards in Henan; It has won a series of honors such as National Intellectual Property Demonstration Enterprise, Excellent Intellectual Property Enterprise of China Society of Automotive Engineers and Leading Intellectual Property Enterprise in Henan Province, and successfully passed the certification of intellectual property management system.

b. Participated in the formulation of 269 national/industrial standards for China's buses, becoming a technology leader in China's bus industry

Up to now, Yutong Bus has led or participated in the formulation of **269** national and industrial technical standards of China that have been issued. The Company has participated in the formulation of Chinese national standards including GB 13094-2017 The Safety Requirements for Bus Construction, GB 38032-2020 Electric Buses Safety Requirements, JT/T 1026-2021 General Technical Specification for Battery Electric Public Bus, JT/T 1390-2021 Electric Air Compressors for Electric Bus, GB/T 13043-2022 Bus Engineering Approval Evaluation Program, GB/T 38778-2020 Special School Bus Series Pedigree, GB/T 38796-2020 Performance Requirements and Test Methods of Automobile Blow-out Emergency Safety Device, GB/T 42289-2022 Leisure Accommodation Vehicle - Safety General Requirements for the Residential Electric System, etc.

c. Won 36 national and provincial awards for scientific and technological advancement

By the end of 2022, Yutong Bus has won **36** national and provincial awards for scientific and technological advancement.

Among them, Yutong Bus has developed a generic technology platform for the powertrain of new energy buses in the project R&D and Industrialization of Key Technologies for Energy Saving and New Energy Buses in 2015. The whole vehicle energy saving and safety technologies have reached the **international leading level**. Yutong won the **second prize of the National Science and Technology Progress Award** issued by the State Council of China.

d. Has taken 107 national, provincial and municipal scientific research projects in China

Yutong Bus has taken 107 national, provincial and municipal level scientific research projects.

4. Industry-leading bus technology

Yutong Bus is committed to reducing its carbon footprint, promoting electric and intelligent transportation,

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and developing high-end, lightweight technologies. The company invests heavily in research and development to improve vehicle safety, energy efficiency, comfort, and environmental protection. Its years of independent research and systematic technological innovation have led to the creation of leading-edge technology and products.

(1) New energy bus and intelligent connected technology

In line with the "minimum full life cycle cost" development concept, Yutong New Energy Technology is dedicated to researching "battery, motor and electronic control" technology. The company has made significant advancements in the intelligent management of traction batteries, electric drive systems, electronic control systems, and intelligent network connection technology. These developments have established a competitive leading technical level for Yutong products and have positioned the company as a technology leader in the bus industry.



The intelligent traction battery management system developed by Yutong has significantly enhanced the safety, reliability, and maintenance convenience of the battery system;

The electric drive system developed by Yutong features a motor system fault prediction and intelligent diagnosis system, enhancing the motor system's overall intelligence. The company has developed a light and medium-duty simplex drive E-axis platform product that meets the needs of products ranging from 5 to 150t. It is the first to achieve mass production of flat wire winding technology in the industry and the first to mass produce and implement silicon carbide technology in the industry, maintaining a comprehensive technology leadership position.

In terms of electric control systems, Yutong has made breakthroughs in centralized electrical architecture technology, and designed highly integrated central computing platform, to effectively satisfy the demands for cross-domain functional centralized control and enable swift iteration. Regarding safety enhancement, the Company has developed adaptive hill-start assist technology, ensuring stable parking and smooth acceleration on steep inclines. Regarding energy efficiency, the Company has developed energy management technology based on dynamic slope and dynamic load to further reduce energy consumption.

In terms of IoV technology and applications, Yutong focuses on improving the competitiveness of its vehicle products, strengthening its vehicle monitoring and early warning modeling and analysis capabilities, efficiently feeding back into vehicle R&D and design, opening up domestic and overseas after-sales services, and collaboratively improving vehicle safety, economy and other attributes and after-sales service levels, reducing vehicle LCC (full life cycle cost). Yutong has developed solutions to meet the needs of domestic and overseas customers seeking to reduce costs and increase efficiency. These solutions include improvements to core functions such as malfunction monitoring, maintenance management, vehicle inspection, driving behavior analysis, peak and valley charging management, intelligent scheduling and dispatching, commuter management, and remote control. Additionally, Yutong has optimized connected products and operation management solutions such as YT-Link, Anxin, and V+ITS (overseas Internet of Vehicles products). By establishing a digital mall, it has enabled customers to subscribe online, promptly addressing the diverse needs of customers across various market segments in areas such as vehicle safety, scheduling, and after-sales, while enhancing the customer experience. Focusing on the construction of stable, efficient, safe, and low-cost cloud platform technology capabilities, Yutong has developed an integrated Vehicle-Road-Cloud system, a time series data analysis and computing platform, and a vehicle VSOC safety management platform. Furthermore, Yutong has launched a user-friendly Web 3.0 platform for the Internet of Vehicles that supports multiple terminals, an APP cross-platform framework, and a small program component platform. The company has also developed core technologies such as VCU OTA (over-the-air vehicle updates), big data, and vehicle network security, enhancing the intelligent connectivity of vehicles throughout their full life cycle.

(2) Professional technology of school bus: Yutong is dedicated to the advancement of specialized school bus

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and student traffic safety solutions through research and development, and contributes to the creation of national standards for professional school bus safety. Yutong holds a dominant position in the Chinese school bus market, with a market share exceeding 60%.

"The third-generation intelligent school bus" of Yutong has been upgraded with new intelligent safety. Through the installation of intelligent self-inspection, intelligent electronic anti-forgetting and other systems, the safety of schoolchildren has been improved in the four aspects of preparation before driving, driving process management, parking inspection and after-sales maintenance, and the risk of operation management has been reduced. The newly released "Anxin" school bus intelligent management system 5.0 upgraded system has a data throughput of 1 billion pieces/day and a storage capacity of 500G/day. Its powerful platform capability will provide strong support for the safety and efficient operation of school buses.



Yutong school buses are designed and developed with five key considerations in mind: the selection of healthy materials, antibacterial and sterilization features, fresh air, low noise and sound insulation, and electromagnetic cleanliness. By implementing rigorous quality control measures, Yutong has established a comprehensive school bus health management system, becoming the first school bus company in China to receive the "5A Healthy Cockpit" certification. It ensures the optimal development of schoolchildren in all aspects, while spearheading the school bus industry in a healthier direction.

(3) Energy-saving technology for fuel bus

a. The engine thermal management system independently developed by Yutong improves the thermal efficiency, heat dissipation and service life of the engine, and makes the **fuel saving rate increase by 5% - 10%**;

b. Through structural topology optimization and application of lightweight high-strength alloy materials, the lightweight design of vehicle is realized, significantly reducing the vehicle weight and energy consumption;

c. The low wind resistance design minimizes the thrust of the bus to break through the air barrier, and the wind resistance design is 10% lower than that of similar products;

d. With the lean matching technology of transmission system, the corresponding road spectrum collection and analysis can be carried out according to the road conditions of customers in different regions, so that the powertrain of vehicle can match the maximum composite regional characteristics and client's use requirements, and the energy consumption of the vehicle can be reduced by 5%;



e. With intelligent fuel-saving driving assistance technology, through comprehensive analysis of vehicle load, road conditions and driver's intentions, the accelerator pedal signal can be smoothed in real time, and the free switching between economic and power modes can be realized, with a fuel-saving rate of more than 3%.

Through comprehensive research on energy-saving technology, Yutong Bus has deeply explored energy saving technology and methods of buses, created great client's economic benefits, and gained wide

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recognition from market users.

(4) Autonomous driving technology: In terms of autonomous driving technology, Yutong has independently developed a pre-fusion information sensing system for multi-source and heterogeneous sensors, a high-precision positioning system suitable for elevated road and tunnel scenarios, an intelligent decision-making system based on excellent driver model, an electronic and electrical architecture platform based on domain controller and oriented to functional safety, a multi-core heterogeneous on-board supercomputing platform that meets the requirements of vehicle regulations, a cloud control platform that meets the requirements of autonomous driving vehicle operation management and car-hailing, and a "cloud-channel-device" integrated information security defense system. The overall function and performance of the system are at the advanced level in the industry.

(5) Airport shuttle bus

As a supplier of shuttle buses for international mainstream airports, Yutong has made significant improvements to its products over the past ten years, resulting in a mature and reliable quality that meets the highest standards. Yutong has a domestic market share of over 60%, and exports its products to more than 20 countries and regions, with an overseas market share of 30%. It is widely recognized by customers around the world.



a. The shuttle bus of Yutong Airport adopts full monocoque and robust closed-ring structure technology, and the whole vehicle is mainly made of high-strength steel with high structural strength. The special axle for shuttle bus is adopted to optimize the axle corner and reducer gear, so that the turning diameter and noise of the whole vehicle are smaller;

b. Development and application of special independent air conditioner for Yutong shuttle bus: Passenger area and driving area are separately controlled, with uniform air output, good cooling effect, fast cooling speed and high cooling efficiency; Independent radiators and concealed layout are adopted, which is suitable for all airports in severe cold regions;

c. The design concept of passenger cars is introduced to the driving area, and wrap-around instrument panels and full LCD instruments are adopted to reflect a sense of modernity and technology, with a better ergonomic effect; the passenger area is designed without sharp corners and missing nails for fixing parts, ensuring safe operation.

(6) Bus safety technology: Yutong has carried out a number of technical researches on collision safety, rollover safety, motion control, fire protection and emergency escape and other aspects:

a. In terms of collision safety, Yutong has carried out the development and application of technologies such as frontal collision protection structure and energy-absorbing steering system of bus, as well as frontal collision warning system (FCWS) and advanced emergency braking system (AEBS), which can provide early warning and active control for collision risk, and provide living space for drivers and passengers in accidents;

b. In terms of rollover safety, Yutong has carried out the development and application of rollover early warning, tire pressure detection system and other technologies, and has carried out the research and improvement of the strength of the upper structure and the top structure of bus;

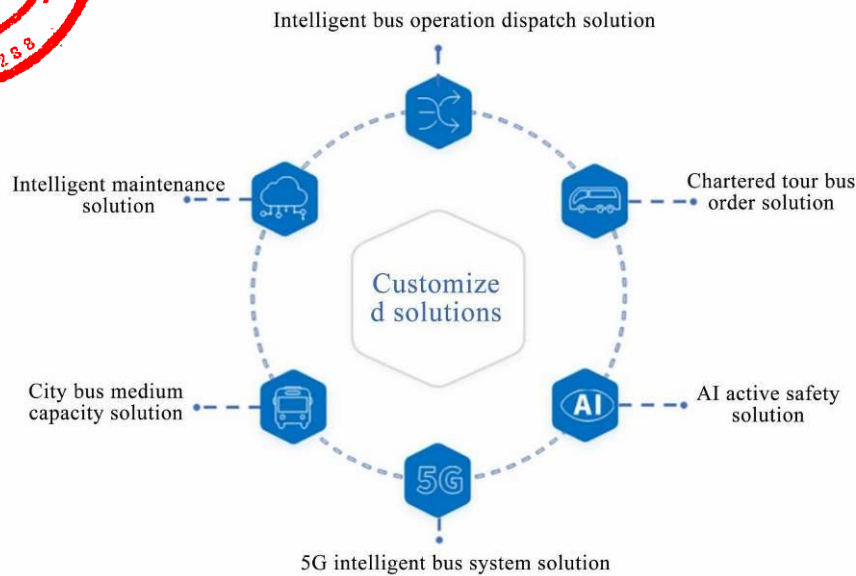
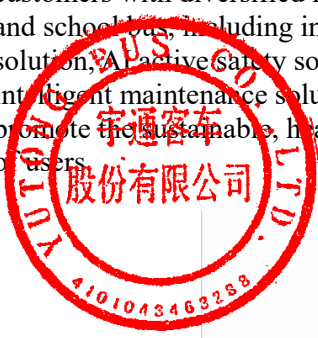
c. In terms of motion control, through the development of suspension interconnection anti-roll control technology and the promotion and application of variable stiffness airbag, the roll angle of vehicle body under extreme conditions has been reduced by more than 50%, and the dynamic roll stability of the vehicle has been improved;

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d. In terms of fire prevention and escape, Yutong adopts interior flame retardant design, and applies solid nitrogen-driven automatic fire extinguishing bomb and other technologies, which can control the fire in time and prevent the fire from spreading.

(7) Customized solutions are available

Based on long-term exploration in the field of travel, Yutong constantly innovates products and provides customers with diversified integrated solutions in different segments such as city bus, coach, tourism, group and school bus, including intelligent bus operation and dispatching solution, chartered tour bus order solution, AI active safety solution, 5G intelligent bus system solution, city bus medium capacity solution, intelligent maintenance solution, which can meet the personalized and differentiated needs of customers, promote the sustainable, healthy and benign development of the entire industry, so as to maximize the value of users.



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(8) Fleet management system



Anruitong bus network system



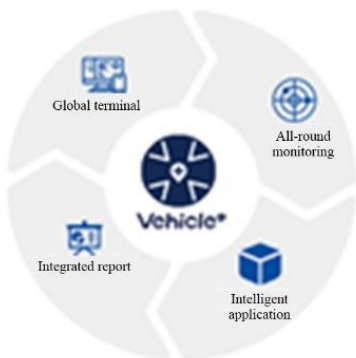
V+ tour group intelligent management system



school bus intelligent management system



V+E-bus System international



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3.2.3 Declaration regarding the specific equipment, machinery and equipment necessary for the proper fulfillment of the contract

1. Good materials bring high-quality vehicles

Since the product development and design stage, Yutong Bus has been striving to make its products have excellent quality. For Yutong bus products, it is considered to select high-quality raw materials and choose international and industrial first-class brands for bus parts. These modes ensure that the quality and performance of Yutong bus products are reliably guaranteed, delivering value beyond expectations to customers and providing a high-quality user experience.

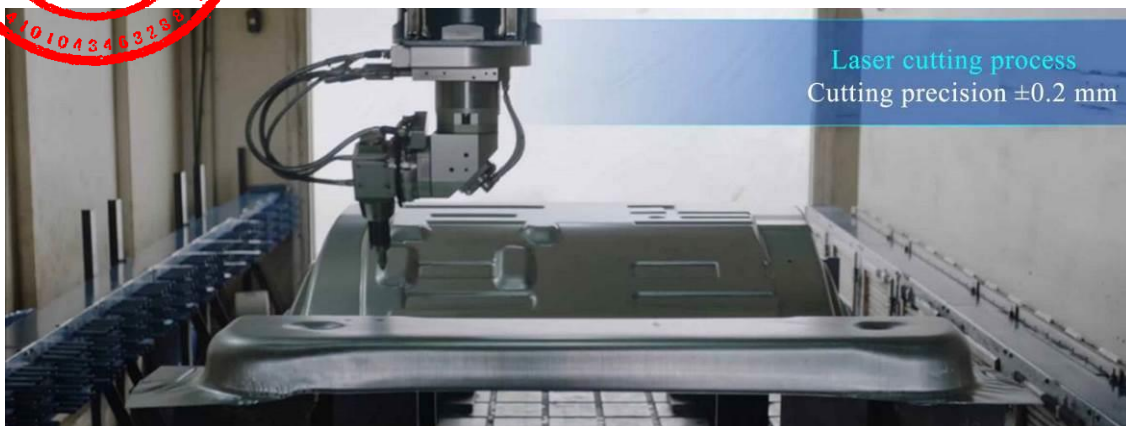


2. Intelligent production mode and international advanced manufacturing process make the vehicle have exquisite, delicate, comfortable and firm quality

Yutong Bus has continuously improved the informatization, digitization and intelligence of the enterprise by intelligent production mode to realize an efficient operation mode oriented to order-based whole industry chain information management, and create unique competitiveness. Yutong has independently developed the in-house unmanned logistics vehicle, by which the MES system is integrated with robots, intelligent logistics transportation system and automation equipment, ensuring the data transparency and schedule automation during manufacturing process.

Yutong Bus has international advanced production process and equipment to ensure that the bus is delicate, exquisite, comfortable and firm.

1) Advanced laser cutting process is used in combination with the laser cutting equipment of TRUMPF, with a cutting precision of ± 0.2 mm;



2) The advanced six-axis welding robot from Germany has innovated and developed the polishing-free process. The dimensional precision of welded assembly is controlled within ± 2 mm, and the weld strength is increased

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by 30%;



3) It has built a bus cathode electrocoating production line with the most advanced technology in the world and an annual production scale of more than 65,000 vehicles, adopted the international leading vehicle cathode electrocoating process of Dürr and Parker, and established the first and world-class YES electrophoresis standard in the bus industry, so that the anti-corrosion performance of the vehicle is reliable, and it ensures that there will be no rust in 8-10 years.



4) Automatic robot spray coating system of international famous brand Germany Dürr is adopted; the top coat gloss is increased by 2-3%



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3. Advanced environmental protection control system for buses creates an environment-friendly, healthy and comfortable riding environment

Yutong Bus is the first bus enterprise that implements the interior air quality control in the bus industry of China. Yutong Bus adopts environmental friendly materials, and has established a complete environmental protection control system. Yutong is the only bus enterprise in the industry which has the environmental protection control and test capabilities of raw materials, components and vehicle. Yutong is the only bus enterprise in the industry which has environmental protection forward design.



Yutong Bus has built a first-class software and hardware environment in the industry, which is used for professional inspection of various environmental protection indicators of buses. At the same time, it has established perfect enterprise environmental protection standards and scientific and effective environmental protection control system. It also strictly controls the source of raw materials, puts an end to the use of non-environmentally friendly materials, strictly detects raw materials, parts and components and internal riding environment of the vehicle, effectively controls the environmental protection of the interior space of the vehicle and the air quality in the vehicle, carefully creates an environmentally friendly, healthy, comfortable and pleasant riding environment, improves the riding taste and creates greater value for customers.

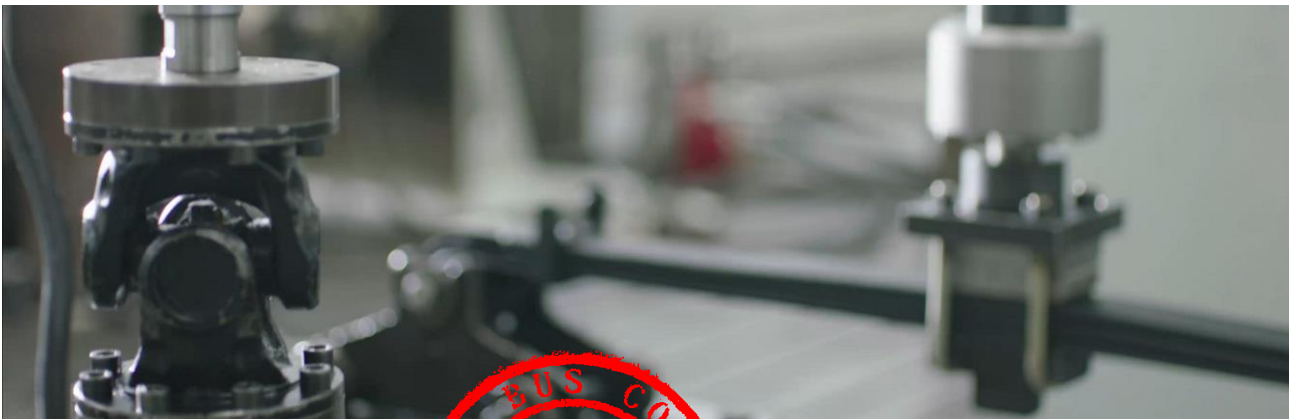


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4. Strict quality inspection to ensure reliable quality and excellent performance of parts

Yutong Bus has passed ISO9001 quality management system certification and IATF16949 quality management system certification, and established a perfect quality control system, i.e. QM0000 Management System, which includes 52 procedures and 769 management regulations, with professional and efficient quality management capability.

Yutong has invested RMB 1 billion to construct a lab certified by China. The lab is equipped with advanced testing equipment and excellent quality engineers, which can carry out professional testing in automobile-related fields such as machinery, electrical appliances, metal, nonmetal and chemical engineering. Every component of Yutong bus has passed the strict quality test. Taking into account of the diversified value demands like safety, reliability, comfort, durability and health, Yutong Bus implements all-round product quality control; all parts and components have passed the comprehensive tests to ensure that they are qualified before use.



5. Yutong Bus can well adapt to the operation requirements of hot, alpine, plateau and coastal areas as well as natural environment.

Yutong has advanced environmental adaptability testing equipment and technical capabilities. Yutong is equipped with the **simulation test cabin of vehicle in high-low temperature environment of German ENGIE company**, as well as Germany environmental chamber and 4WD heavy performance drum. The net size of the environmental cabin is **30 m * 12 m * 9.632 m** (the largest in Asia), and the temperature of **-40 °C~60 °C** and the altitude of **5000 m** can be simulated. The four-wheel drive drum can meet the performance test requirements of various commercial vehicles with a vehicle weight of **3t~50t**, a maximum speed of **135km/h**, and a maximum driving force of **100000N**, and can realize the accurate test of the power performance, economic efficiency, and driving range of the complete bus in environments at **high temperature, in extreme cold, at high altitude**, etc.



Simulation Test Cabin of Vehicle in High-low Temperature Environment of German ENGIE Company

Yutong Bus is based on the world's top-level YES electrophoresis standard, with an anti-corrosion capacity of more than 8-10 years.

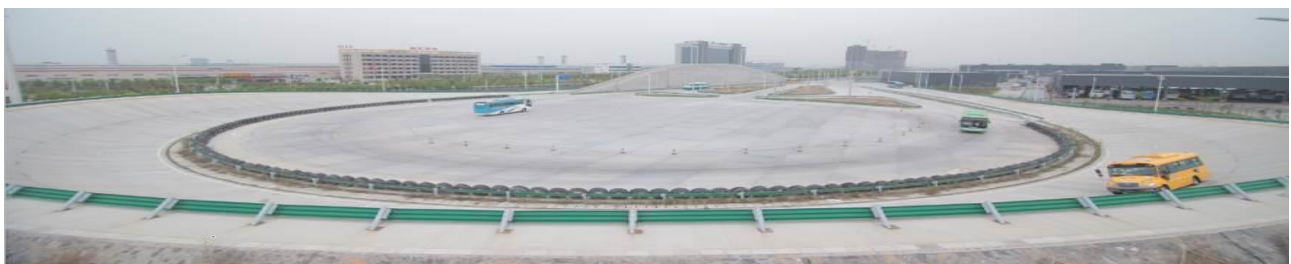
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Yutong Bus divided the natural environment and urban road condition information of bus operation into 6 dimensions, such as **temperature, humidity, height, slope, sand-dust concentration and corrosion degree**, and has established a perfect **6-dimensional database of bus operation environment**. From Mohe with a high temperature of - 40 °C to Turpan with a high temperature of 50 °C; From Qarhan Salt Lake in Qinghai Province with a relative humidity of only 28% to Hainan with a relative humidity of more than 90%; From the plain to a height of 5,200 meters above sea level on Mount Everest; From the plain city slope of less than 5° to the mountain city of Chongqing with a slope of more than 15°; From sand-free Hainan to Baotou with the highest dust; From Lanzhou with low corrosion degree to Sanya with high corrosion degree, full coverage of environmental data has been achieved. Each bus of Yutong has passed various environmental adaptability tests according to its own strict technical standards, and the vehicle can operate normally under extreme natural environment and climate conditions such as high temperature, alpine, plateau, humidity, rain, snow, sand and dust, as well as in high salt and high corrosion environment in coastal areas.



6. Yutong establishes a professional vehicle test site for vehicles to complete reliable tests under various road conditions







Yutong Bus has an in-house vehicle test ground covering an area of about 50000 m², with a total investment of nearly RMB 40 million. It is a professional test ground for relevant operations such as dynamic test and chassis performance test of vehicle. The test ground is a closed test site with an elliptical circular shape and nine two-way lanes. It includes a high speed test road, comprehensive test road, climbing road, high-speed loop test road, ESP testing ground, and so on. Every bus of Yutong has passed the road test on the in-house test ground to ensure that the dynamic property, ride comfort, steering performance, trafficability and safety of vehicle are qualified before delivery.



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7. Production Equipment

Yutong has invested heavily to establish the most advanced and automated bus production line in the industry, with an annual production capacity of 65000 vehicles. The use of imported whole vehicle cathodic electrophoresis technology and robot spraying technology significantly improves the vehicle's anti-corrosion and rust prevention capabilities, ensuring no rusting for 12 years; Adopting a unique flexible and automated robot welding production process, effectively ensuring the welding quality of products; Adopting a full plate chain assembly line for production effectively improves production efficiency while ensuring product quality stability and consistency. Yutong has its own core technology from key components to vehicle production.

<p>Full-automatic laser cutting machine To ensure the precision of sheet metal semi-finished products production; raw materials for casing cutting, co-edge cutting and other processes can greatly save the cost; processing a wide range of flexible.</p>	<p>T-type side-out double-table oil press production line External leather products can be made in full process, ensuring product consistency, and the efficiency can be increased by 25% double-table</p>	<p>CNC horizontal two-way beam angle saw Use CNC horizontal two-way beam angle saw, automatic feeding, automatic feeding, automatic sawing, automatic discharging, low labor intensity, high precision, high efficiency.</p>
		
<p>Welding robot Improve product quality and consistency greatly, production efficiency is twice as high as manual.</p>	<p>Large apex welding Large point welding adopts pipelining operation. Double efficiency and halves the amount of required equipment.</p>	
		
<p>Assembled tire The single-wire adopts double-assembly, automatic clamping, which has memory function. Improve quality, efficiency and reduce overall cost.</p>	<p>Skid return line Automatic mechanization conveying platform reduces manpower cost.</p>	

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Flexible processing technology of frame

The frame is made of double-table 2500T, 1600T, 800T and 630 tons press, laser cutting, punching compound machine, double-gun plasma, CNC three-side punching and robot cutting equipment, longitudinal beam plate punching, small plate punching, thick plate unwinding line and so on, so as to ensure the quality of bus parts processing. It adopts 4 robots to weld frame parts to ensure the welding quality of the parts, and all thick plate parts adopt shot blasting technology to improve the surface anti-corrosion quality of the parts and increase the force strength of the parts



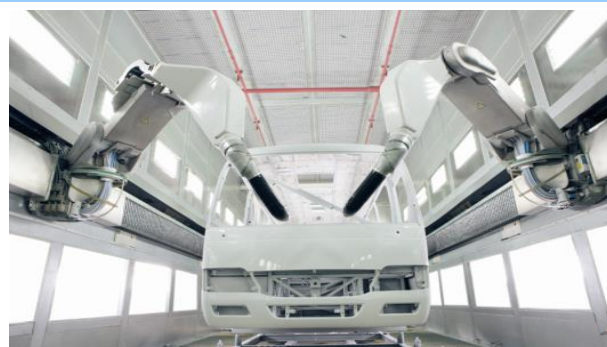
Car body electrophoresis line

Quality: Excellent anti-corrosion effect ensures the anti-corrosion of the car body for more than 8 years, paint film salt fog resistance for more than 1000 hours; ultra-high material penetration ensures 100% coverage of the car body cavity.

Efficiency: At present, it has the ability to produce more than 40,000 sets per year; with a daily production capacity of 200 sets.

Painting robot

Quality: Excellent gloss paint; Body paint is even, the error is less than 5%; The spraying quality is reliable and stable, the efficiency is increased by 40%, the paint utilization rate is over 65%



Full load assembly line

The whole load-carrying assembly line adopts the first domestic flowing water automatic line, the process car automatically returns, the **entire** car automatically drops the line, the front and rear bridge assembly adopts the mobile lifting numerical control screw-up machine, the wheel assembly adopts the Japanese-imported screw-up machine to guarantee the assembly quality of key parts, the oil liquid uses the centralized injection machine to inject the chassis, the engine uses the electric and air suspension lifting trolley, to improve the assembly quality

Entire car seal

The chassis pipeline adopts CNC pipe bender, deburring machine and pipe end processing equipment to ensure the quality of the pipeline processing, and the seal of the pipeline adopts the aviation high precision sensor with thousands of precision to guarantee the quality of the pipeline sealing

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Automatic and Informationized production management system

Quality: quality control, quality traceability and other key quality data, process information visual management; quality management, information management are effectively integrated into the production management system

Woodworking Processing Woodworking centre

1. Improve efficiency: automatic and rapid cutting by computer control, accurate positioning, batch processing, greatly improve efficiency;
 2. Accurate drawings, high machining accuracy and guaranteed processing quality, greatly improve assembly quality and assembly effect.

Floor covering machine

Floor leather coating machine
 Adopt 2-meter wide-width floor leather automatic cutting equipment to improve the utilization rate and labor efficiency of floor leather.



Concentrated liquid supply

General assembly plant diesel, Euro-4 diesel, -25 #, -45 # anti-freeze solution, urea solution all realize the centralized supply, line-side injection machine automatic injection, and all the process uses the Internet of Things. (Each liquid station delivers 10 medium oil products centrally)

Glass transmission line

The side window glass and the rear windshield adopt the air transmission line, and transfer to the line according to the whole car glass one fixture, reduce the workshop material flow rate and the personnel labor intensity.



Air conditioning transmission line

Air conditioning adopt air conditioning line to reduce workplace flow and labor intensity

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Production line in assembly workshop



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3.2.4 Declaration regarding the specialized personnel proposed for the implementation of the contract

The following technical personnel are responsible for this project:

No.	Name	Position	Education	Technical title
1	Li Gaopeng	Deputy Technical Director	Doctor	Senior Engineer
2	Li Gangqiang	Product Manager	Undergraduate	Engineer
3	Sun Xiaotao	Technical Engineer	Junior college	Assistant Engineer



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3.3 Vehicle photos

Note: The following pictures are for reference only. Please refer to the final delivered vehicle.



Medium-capacity buses for urban public transport



Small capacity buses for urban public transport

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3.4 Information regarding the studies, professional training and qualification of the management staff, as well as of the persons responsible for fulfilling the contract

The following technical personnel are responsible for this project:

No.	Name	Position	Education	Technical title
1	Li Gaopeng	Deputy Technical Director	Doctor	Senior Engineer
2	Li Gangqiang	Product Manager	Undergraduate	Engineer
3	Sun Xiaotao	Technical Engineer	Junior college	Assistant Engineer

(1) Li Gaopeng



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(2)Li Gangqiang

毕业证



陈威威

(3)Sun Xiaotao

毕业证

普通高等学校

毕业证书



学生 孙小涛 性别 男 ，一九八四年十一月二十一日生，于二零零三年九月至二零零六年七月在本校 模具设计与制造 专业三年制专科学习，修完教学计划规定的全部课程，成绩合格，准予毕业。

校 名： 河南机电高等专科学校 校（院）长： 任中普

证书编号： 113291200606000247 二零零六年七月一日

中华人民共和国教育部学历证书查询网址：<http://www.chsi.com.cn>



从事专业 Speciality 机械设计

专业技术职务任 职 资 格 Professional & Technical Qualifications 助理工程师

评 审 组 织 Organization Of Evaluation 初聘

评 审 通 过 时 间 Time Of Adoption 2000.11

发 证 单 位 Issuing Authority 郑州宇通客车股份有限公司

文 件 号 郑发机证[2009]43号



姓 名 Full Name 孙小涛 Sex 男

出生年月 Birthdate 1984.11 籍 贯 Native Place

工作单位 Work Unit 郑州宇通客车股份有限公司

证书编号 Credentials No. D01009012090900035

2010年4月14日

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3.5 The statement regarding the average annual number of employees and management staff in the last 3 years

Year	Number of management staff	Total number of employees
2021	1,442	15,737
2022	1,312	13,039
2023	1,262	13,097
Average	1,339	13,958



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4. Quality assurance standards

4.1 ISO 9001 quality management system certification



CERTIFICATE



This is to certify that

YUTONG BUS CO., LTD.

No. 6, Yutong Road, Guancheng District
450061, Zhengzhou, Henan
China

Unified Social Credit Code: 91410000170001401D

has implemented and maintains a **Quality Management System**.

Scope:

Design and Manufacture of Buses, special vehicle, trailers, fire fighting vehicles and Camper vehicles. Design and development of information system integration for on-board computer.



Through an audit, documented in a report, it was verified that the management system fulfills the requirements of the following standard:

ISO 9001 : 2015

Certificate registration no. 294109 QM15
Valid from 2023-09-07
Valid until 2026-09-06
Date of certification 2023-09-07



DQS GmbH

Christian Gerling
Managing Director

Accredited Body: DQS GmbH, August-Schanz-Straße 21, 60433 Frankfurt am Main, Germany
Responsible Office: DQS AP Ltd., 906-907, Waterfront Place Block E, No.31, Lane 168, Daduhe Road, Putuo District, Shanghai, China, Post Code: 200062

The validity of this certificate can only be verified by the QR-code as well as CNCA official website www.cnca.gov.cn.
The certificate will be valid only in case that the certified organization undergoes successful periodic surveillance audit.

DQS IS A MEMBER OF



4.2 IATF 16949 Quality Management System Certification:



CERTIFICATE



This is to certify that

YUTONG BUS CO., LTD.

No. 6, Yutong Road, Guancheng District
450061, Zhengzhou, Henan
China
IATF USI 6ZCH4Z

has implemented and maintains a **Quality Management System**.

Scope:

Design and Manufacture of Buses, Special purpose buses, Special purpose goods vehicles,
Special operation vehicle and Camper vehicles.

An audit, conducted and documented in a report, has verified that this quality management system fulfills the requirements of the following International Automotive Standard:

IATF 16949:2016
(with product design)



Certificate registration no.	294109 IATF16
Main certificate registration no.	294109 IATF16
Issuing date	2023-09-07
This certificate is valid until	2026-09-06
IATF No.	0482611



For and on behalf of DQS

Nurani S. Venkatachalam
Director-Corporate Automotive Program, DQS Holding GmbH

Michael Drechsel
Managing Director, DQS Holding GmbH



IATF Contract Office: DQS Holding GmbH, Konrad-Adenauer-Allee 8-10, 61118 Bad Vilbel, Germany
The validity of this certificate can only be verified by the QR-code.

1 / 2
2023-07-01



Annex to certificate registration no.: 294109 IATF16
IATF-No.: 0482611

YUTONG BUS CO., LTD.

No. 6, Yutong Road, Guancheng District
 450061, Zhengzhou, Henan
 China



Remote Location

Scope

50050179

YUTONG BUS CO., LTD. ZHENGZHOU SALES SERVICE BRANCH

Aftersales; Servicing

No. 217, Jindai Road, Guancheng District
 450048, Zhengzhou, Henan
 China

50050175

YUTONG BUS CO., LTD. NEW ENERGY BUS BRANCH

Contract review; Marketing; Sales; Aftersales; Customer Service; Repair; Servicing; Warranty management

No. 6, Yuxing Road, Zhengzhou Economic and Technological Development Zone
 451482, Zhengzhou, Henan
 China



This annex (edition: 2023-09-07) is only valid in connection with the above-mentioned certificate.

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5. Environmental protection standards

5.1 ISO 14001 environmental system certification:



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5.2 ISO 45001 Health and Safety System Certification:



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6. Confirmatory documents certifying approval for the EU market



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7. Data from the Forensic and Criminological Information Register

证明函

兹证明宇通客车股份有限公司，纳税人识别号为 91410000170001401D，注册地址位于中国郑州市管城回族区宇通路 6 号，系我辖区企业。

根据我们的查询结果显示，该企业没有因参与犯罪组织或集团的活动、腐败、欺诈和/或洗钱、恐怖主义罪行或与恐怖主义活动有关的罪行、恐怖主义融资、剥削童工和其他形式的人口贩运而被法院最终判决有罪。

截止到今天，宇通客车股份有限公司没有因任何原因而被定罪。

特此证明。



Translation:

Proof Letter

This is to certify that Yutong Bus Co., Ltd., with taxpayer identification number 91410000170001401D and registered address at No. 6 Yutong Road, Guancheng Hui District, Zhengzhou City, China, is an enterprise under our jurisdiction.

According to our search results, the company has not been ultimately convicted by the court for participating in the activities of criminal organizations or groups, corruption, fraud and/or money laundering, terrorist crimes or crimes related to terrorist activities, terrorist financing, exploitation of child labor, and other forms of human trafficking.

As of today, Yutong Bus Co., Ltd. has not been convicted for any reason.

Hereby certify.

Zhengzhou Guancheng District People's Court

November 24, 2024

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8. Declaration regarding the confirmation of the identity of the beneficial owners and their non-inclusion in the situation of conviction for participation in the activities of a criminal organization or group, for corruption, fraud and/or money laundering

Declaration

Yutong Bus Co., Ltd., taxpayer identification number 91410000170001401D, registered address at No. 6 Yutong Road, Guancheng District, Zhengzhou City, China.

Tang Yuxiang, Chinese nationality, passport number EG1370571, is the actual beneficiary of Yutong Bus Co., Ltd. and has not been convicted of participating in criminal organizations or group activities, corruption, fraud, and/or money laundering.

As of November 26, 2024, Tang Yuxiang has not been convicted for any reason.

Hereby certify.

Name: Chen Weiwei

Function: Account Manager

Date: November 26, 2024

Address: No. 6 Yutong Road, Guancheng District, Zhengzhou City, China

Signature



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证明函

兹证明宇通客车股份有限公司，纳税人识别号为 91410000170001401D，注册地址位于中国郑州市管城回族区宇通路 6 号，系我辖区企业。

汤玉祥，国籍中国，护照号 EG1370571，是宇通客车股份有限公司的实际受益人。

根据我们的查询结果显示，汤玉祥没有因参与犯罪组织或团体活动、腐败、欺诈和/或洗钱而被定罪。

截止 2024 年 11 月 26 日，汤玉祥没有因任何原因而被定罪。

特此证明。



Translation:

Proof Letter

This is to certify that Yutong Bus Co., Ltd., with taxpayer identification number 91410000170001401D and registered address at No. 6 Yutong Road, Guancheng Hui District, Zhengzhou City, China, is an enterprise under our jurisdiction.

Tang Yuxiang, Chinese nationality, passport number EG1370571, is the actual beneficiary of Yutong Bus Co., Ltd.

According to our search results, Tang Yuxiang has not been convicted of participating in criminal organizations or group activities, corruption, fraud, and/or money laundering.

As of November 26, 2024, Tang Yuxiang has not been convicted for any reason.

Hereby certify.

Zhengzhou Public Security Bureau Guancheng Branch

Shibalihe Police Station

November 26, 2024

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9. Certificate of No Tax Arrears

无欠税证明

管城税 无欠税证 (2024) 495 号

纳税人名称：宇通客车股份有限公司，纳税人识别号：
91410000170001401D，

有效证件类型：企业法人营业执照(公司)，有效证件号
码：410000100025322

经查询税收征管信息系统，截至2024年7月15日，未发现
有欠税情形。

特此证明。

国家税务总局郑州市管城回族区税务局

(盖业务专用章)

2024年7月18日

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Translation:

Certificate of No Tax Arrears

GCS WQSZ (2024) No. 495

Name of taxpayer: Yutong Bus Co., Ltd.; Taxpayer identification No.: 91410000170001401D

Valid certificate type: Enterprise legal person business license (company); Valid ID No.: 410000100025322. Upon inquiry in the tax collection and administration information system, no tax arrears have been found as of July 15, 2024.

It is hereby certified.

Zhengzhou Guancheng Hui District Taxation Bureau, State Taxation Administration
Special Seal for Business for Zhengzhou Guancheng Hui District Taxation Bureau, State Taxation Administration (Seal)
(Special Seal for Business)



July 18, 2024

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10. Certificate of No Tax Arrears in Social Security

郑州市社会保险参保证明 (单位)

经核，截止 2024 年 7 月 31 日止，宇通客车股份有限公司（单位编号：410199003999）已按期缴纳社会保险，无欠费。

特此证明。

郑州市管城回族区社会保险中心

2024 年 8 月 8 日

证明查询专用章

注：

- 1、此证明一式两份，参保单位和郑州市管城回族区社会保险中心各留存一份。
- 2、涂改无效。



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Transalction:

**Certificate of Zhengzhou Social Insurance Contributions
(Company)**

After verification, as of July 31, 2024, Yutong Bus Co., Ltd. (Company No.: 410199003999) has timely paid corresponding social insurance contributions and has no outstanding payments.

It is hereby certified.

Zhengzhou Guancheng Hui District Social Insurance Center

Special Seal for Certificate Inquiry of Zhengzhou Guancheng Hui District Social Insurance Center (Seal)

August 8, 2024

Notes:

1. This certificate is made in duplicate, one for the insurance participants and one for Zhengzhou Guancheng Hui District Social Insurance Center.
2. This certificate is invalid if altered.



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ESPD

APPROVED
by the Order of the
Minister of Finance
no. 72 of 30.06.2020
(amended by MF Order
no. 146 of 24.11.2020)

THE STANDARD FORM OF THE EUROPEAN SINGLE PROCUREMENT DOCUMENT

1. The single European procurement document, (hereinafter, ESPD) is a declaration on its own responsibility, through which the economic operator confirms the fulfillment of the qualification and selection criteria required in the public procurement procedures in the Republic of Moldova.
2. The form is filled in, signed electronically and sent to the contracting authority when the bid is submitted.
3. An ESPD submitted by the economic operator in the framework of a previous public procurement procedure can be reused, provided that the information contained in the form is correct and valid on the date of its submission.
4. The tenderer who presents false information in the ESPD or the supporting documents presented do not confirm the information indicated in the presented document is excluded from the public procurement procedure and/or may respond according to the law.
5. The ESPD form consists of 7 chapters, namely:
 - 1) Chapter I. Information on the public procurement procedure and the contracting authority/entity;
 - 2) Chapter II. Information about the economic operator;
 - 3) Chapter III. Reasons for exclusion from the public procurement procedure;
 - 4) Chapter IV. Criteria for qualification and selection of economic operators;
 - 5) Chapter V. General indications for the selection criteria of economic operators;
 - 6) Chapter VI. Preselection of candidates for the public procurement contract award procedure;
 - 7) Chapter VII. Final statements.
6. Presentation of the ESPD form when submitting the bid that does not comply with the requirements established in the Award Documentation leads to the rejection of the bid.

Chapter I. Information on the public procurement procedure and the contracting authority/entity

The compartment is completed only by the contracting authority/entity.

Position code	Content of the requirement	Answer
1	2	3
A. Information on publication		
1A.1	The number of the notice/invitation published in the Public Procurement Bulletin, and where appropriate the number of the notice published in the Official Journal of the European Union	You can find the information in AIS SRPP MTender
B. Identity of the contracting authority/entity		

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1B.1	Name of contracting authority/entity	Center Regional Development Agency
1B.2	Unique identification number (IDNO) of the contracting authority/entity	1009601000289

Chapter II. Information about the economic operator

The compartment is completed only by economic operators.

Position code	Content of the requirement	Answer
1	2	3
A. Information regarding the economic operator		
2A.1	The name of the economic operator	Yutong Bus Co., Ltd.
2A.2	Country	China
2A.3	Postal code	450061
2A.4	City/Locality	Zhengzhou/ Guancheng District
2A.5	Legal address	No.6 Yutong Road, Guancheng District, Zhengzhou City, Henan Province, China
2A.6	Web page	https://www.yutong.com.cn/
2A.7	Contact person or persons	Chen Weiwei
2A.7.1	Telephone	+86 188 3710 0702
2A.7.2	e-mail address	chenwwa@yutong.com
2A.8	Unique identification number (IDNO/IDNP)	91410000170001401D
2A.9	VAT code number	91410000170001401D
2A.10	The organizational-legal form of the entrepreneurial activity	Limited liability company (listed, invested or controlled by natural persons)
2A.11	Information on the names of the actual shareholders/associates/beneficiary	
2A.11.1	Names of shareholders / associates	Zhengzhou Yutong Group Co., Ltd.
2A.11.2	Name of the actual beneficiary <i>[actual beneficiary – natural person who ultimately owns or controls a natural or legal person or a beneficiary of an investment company or administrator of the investment company, or a person in whose name an activity is carried out or a transaction is carried out and/or who directly owns or indirectly, ownership or control over at least 25% of the</i>	Tang Yuxiang

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	<i>shares or voting rights of the legal entity or over assets under fiduciary administration]</i>	
2A.11.3	Citizenship of the actual beneficiary (<i>permanent legal-political connection of the natural person defined according to the position 2A.11.2)</i>	China
2A.12	The economic operator is: <ul style="list-style-type: none"> • small enterprise • medium enterprise • and others 	Large enterprise
2A.13	If the procurement is reserved: the economic operator is a protected workshop or a social enterprise, or will ensure the execution of the contract in the context of protected employment programs?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
2A.13.1	<i>If yes, what is the corresponding percentage of disabled or disadvantaged workers?</i>	<i>/number/</i>
2A.13.2	<i>Specify which category or categories of disabled or disadvantaged workers the employees in question belong to?</i>	<i>/text/</i>
2A.14	The economic operator participates in the public procurement procedure together with other economic operators?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
2A.14.1	<i>If Yes, specify the role of the economic operator within the group (leader, responsible for carrying out specific tasks, etc).</i>	<i>/text/</i>
2A.14.2	<i>Name the economic operators participating in the respective public procurement procedure.</i>	<i>/text/</i>
2A.14.3	<i>Specify the name of the participating group</i>	<i>/text/</i>
<i>Note. If you answered No to question 2A.14, ensure that the mentioned economic operators submit a separate ESPD form.</i>		
B. Information regarding the representatives of the economic operator		
Indicate the name of the person(s) authorized to represent the economic operator for the purposes of this public procurement procedure.		
2B.1	Name and surname	Chen Weiwei
2B.2	Position/acting as...	Account Manager
2B.3	Country	China
2B.4	Telephone	+86 188 3710 0702
2B.5	e-mail address	chenwwa@yutong.com
C. Information Regarding Use of Other Entities' Capabilities		
2C.1	The economic operator uses the capabilities of other entities to satisfy the selection criteria set out in Chapter IV, as well as (if applicable) the criteria and rules set out in Chapter V below?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<i>Note. If you answered Yes to question 2C.1, submit a separate ESPD form containing the information required in sections A and B of that chapter and in chapter III for each of the entities concerned, duly completed and signed by the entities concerned. We draw attention to the fact that the technicians or technical bodies involved must also be included, regardless of whether they are part of the economic operator's enterprise or not, in particular those responsible for quality control and, in the case of public works procurement contracts, the technicians or bodies techniques that the economic operator can call upon in order to execute the works. To the extent</i>		

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relevant for the specific capacity(s) used by the economic operator, include the information set out in Chapters IV and V for each of the entities concerned.

D. Information on subcontractors on whose capabilities the economic operator relies		
2D.1	The economic operator intends to subcontract any part of the contract with other economic operators?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
2D.1.1	If Yes, list the proposed subcontractors.	/text/

Chapter III. Reasons for exclusion from the public procurement procedure

The compartment is completed by economic operators.

Position code	Content of the requirement	Answer
A. Grounds relating to convictions by final judgment of a court of law		
1	2	3
3A.1	<p>Participation in a criminal organization. The economic operator himself or any person who is a member of its administrative, management or supervisory body or who has the power of representation, decision or control within it has been the subject of a conviction handed down by a final decision for participating in a criminal organization, through a conviction handed down no more than five years ago or in which a period of exclusion directly provided for in the conviction continues to apply?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3A.2	<p>Corruption. The economic operator himself or any person who is a member of its administrative, management or supervisory body or who has the power of representation, decision or control within it has been the subject of a conviction for corruption pronounced by a final judgment, through a conviction handed down no more than five years ago or in which a period of exclusion directly provided for in the conviction continues to apply?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3A.3	<p>Fraud. The economic operator himself or any person who is a member of its administrative, management or supervisory body or who has the power of representation, decision or control within it has been the subject of a conviction for fraud pronounced by a final judgment, through a conviction handed down no more than five years ago or in which a period of exclusion directly provided for in the conviction continues to apply?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3A.4	<p>Terrorist offenses or offenses related to terrorist activities. The economic operator himself or any person who is a member of its administrative, management or supervisory body or who has power of representation, decision or control within it has been the subject of a conviction for terrorist offenses or offenses related to terrorist activities, issued by a final judgment, by a conviction handed down no more than five years ago or in which a period of exclusion provided directly in the conviction continues to apply?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

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3A.5	<p>Money laundering or terrorist financing. The economic operator himself or any person who is a member of its administrative, management or supervisory body or who has power of representation, decision or control within it has been the subject of a conviction for terrorist offenses or offenses related to terrorist activities, issued by a final judgment, by a conviction handed down no more than five years ago or in which a period of exclusion provided directly in the conviction continues to apply?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3A.6	<p>Exploitation of child labor and other forms of human trafficking. The economic operator himself or any person who is a member of its administrative, management or supervisory body or who has the power of representation, decision or control within it has been the subject of a conviction handed down by a final decision for exploitation through child labor and other forms of human trafficking, through a conviction handed down no more than five years ago or in which a period of exclusion directly provided for in the conviction continues to apply?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3A.7	<p>If the answer is Yes to at least one of questions 3A.1 – 3A.6, you must provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3A.7.1	<p>If Yes, describe the measures.</p>	<p>/text/</p>
B. Reasons for paying taxes and/or social security contributions		
Payment of taxes		
3B.1	<p>The economic operator has honored his obligations regarding the payment of taxes, fees and social contributions in accordance with the legal provisions in force in the Republic of Moldova or in the country where he is established?</p>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
3B.1.1	<p><i>If No, how was the obligation to pay taxes, fees and social contributions established?</i></p>	<p>/text/</p>
3B.1.2	<p><i>If the violation with reference to the obligations regarding the payment of taxes, fees and social contributions has been established by a judicial or administrative decision, this decision is final?</i></p>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3B.1.3	<p><i>If the violation with reference to the obligations regarding the payment of taxes, fees and social contributions was established by a judicial or administrative decision, specify the date and number of the decision.</i></p>	<p>/text/</p>
3B.2	<p>The economic operator benefits, under the terms of the law, from the staggered payment obligations of taxes, fees and social security contributions or other facilities for their payment, including late increases (penalties) and/or fines?</p> <p>Note: <i>It is completed only if you answered No to the question in 3B.1.</i></p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

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3B.2.1	If Yes, the economic operator is able to provide the act regarding the staggered payment obligations of taxes, fees and social security contributions or other facilities in order to pay them?	<input type="checkbox"/> Yes <input type="checkbox"/> No
3B.3	The economic operator is able to provide a certificate regarding the payment of taxes or provide information regarding the fulfillment of tax obligations?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
3B.4	Is the information on the absence/existence of arrears against the national public budget freely available to the authorities, by accessing a national database? If yes, please specify the information that would allow verification.	Internet address: text
		Issuing authority or body: text
		The exact reference of the documentation: text
C. Inclusion in the prohibition list of economic operators		
3C.1	The economic operator is registered in the prohibition list of economic operators?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3C.1.1	If the answer is Yes to question 3C.1, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?	<input type="checkbox"/> Yes <input type="checkbox"/> No
3C.1.2	If Yes, describe these measures.	text
D. Reasons related to insolvency, conflicts of interest or professional misconduct		
Obligations applicable in the field of environment, labor and social insurance		
3D.1	The economic operator has violated environmental obligations in the last 3 years?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.1.1	If the answer is Yes to question 3D.1, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.1.2	If Yes, describe these measures.	text
3D.2	The economic operator has violated obligations in the social field in the last 3 years?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.2.1	If the answer is Yes to question 3D.2, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.2.2	If Yes, describe these measures.	text
3D.3	The economic operator has violated labor obligations in the last 3 years?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.3.1	If the answer is Yes to question 3D.3, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.3.2	If Yes, describe these measures.	text
Insolvency		

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3D.4	The economic operator is in a situation of insolvency or liquidation of the entrepreneurial activity as a result of a court decision?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.4.1	<i>If the answer is Yes to question 3D.4, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.4.2	<i>If Yes, describe these measures.</i>	/text/
Assets administered by the liquidator		
3D.5	The economic operator's assets are administered by a liquidator or a court?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.5.1	<i>If the answer is Yes to question 3D.5, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.5.2	<i>If Yes, describe these measures.</i>	/text/
Economic activities are suspended		
3D.6	The economic activities of the economic operator are suspended?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.6.1	<i>If the answer is Yes to question 3D.6, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.6.2	<i>If Yes, describe these measures.</i>	/text/
Agreements with other economic operators aimed at distorting competition		
3D.7	The economic operator, in the last 3 years, concluded agreements with other economic operators whose object is to distort competition, a fact ascertained by decision of the authorized body in this regard?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.7.1	<i>If the answer is Yes to question 3D.7, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.7.2	<i>If Yes, describe these measures.</i>	/text/
Conflict of interests		
3D.8	The economic operator is in a situation of conflict of interest that cannot be remedied?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.8.1	<i>If the answer is Yes to question 3D.8, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.8.2	<i>If Yes, describe these measures.</i>	/text/
Professional ethics		
3D.9	The economic operator has been convicted, in the last 3 years, by a final decision of a court, for an act that affected professional ethics or for committing a mistake in professional matters?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.9.1	<i>If the answer is Yes to question 3D.9, can you provide evidence to show that the measures taken are sufficient to</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No

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	<i>demonstrate reliability, despite the existence of a reason for exclusion?</i>	
3D.9.2	<i>If Yes, describe these measures.</i>	<i>/text/</i>
	Integrity	
3D.10	The economic operator, in the last 3 years, is guilty of professional misconduct, which calls into question his integrity?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3D.10.1	<i>If the answer is Yes to question 3D.10, can you provide evidence to show that the measures taken are sufficient to demonstrate reliability, despite the existence of a reason for exclusion?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3D.10.2	<i>If Yes, describe these measures.</i>	<i>/text/</i>

Chapter IV. Criteria for qualification and selection of economic operators

The compartment is completed by the contracting authority/entity (column no. 2) and economic operators (column no.3).

Position code	Content of the requirement	Answer
1	2	3
A. The capacity to exercise professional activity		
4A.1	The economic operator is able to provide the document(s) that will prove its registration? <i>Proof of registration of the economic operator - copy of the extract from the State Register of Legal Entities, electronically signed by the economic operator</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
4A.1.1	<i>If Yes, indicate the business registration documents and the procedures determined by the legislation, related to the object of the contract award procedure, on the basis of which the company has the right to execute the future public procurement contract.</i>	<i>Production and sales of road motor vehicles</i>
4A.1.2	<i>Are business registration documents available free of charge to authorities from a national database? If yes, please specify the information that would allow verification.</i>	<i>Internet address: https://www.gsxt.gov.cn</i> <i>Issuing authority or body: Administration for Market Regulation Henan Province</i> <i>The exact reference of the documentation: Business License</i>
4A.2	The entrepreneurial activity holds an equivalent certification and/or authorization related to the object of the contract award procedure, within a national system? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No

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4A.2.1	<i>If Yes, the economic operator is able to provide the document(s) that will demonstrate the certification and/or authorization of its activity?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4A.2.3	<i>Are certification or authorization documents freely available to authorities from a national database? If yes, please specify the information that would allow verification.</i>	<i>Internet address: text/</i>
		<i>Issuing authority or body: text/</i>
		<i>The exact reference of the documentation: text/</i>
4A.3	The types of activity, and/or certification, and/or authorization regarding entrepreneurial activity, cover the selection criteria imposed by the contracting authority/entity in the notice/invitation to participate?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
B. Economic and financial capacity		
	Bank statements	
4B.1	The economic operator is able to provide bank statements or, as the case may be, evidence of professional risk insurance in accordance with the requirements of the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4B.1.1	 <i>Is the information referred to in point 4B.1 freely available to authorities from a national database? If yes, specify the information that would allow it to be verified.</i>	<i>Internet address: text/</i>
		<i>Issuing authority or body: text/</i>
		<i>The exact reference of the documentation: text/</i>
	Annual turnover (sales volume)	
4B.2	The economic operator is able to demonstrate an annual turnover, as follows: Amount _____ Period <u>the last 3 years</u> <i>Note. The amount and period are filled in by the contracting authority.</i> <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
	<i>Specify what the annual turnover is, according to the data in the financial report.</i>	<i>Amount [number]</i> <i>Year text/</i>
	Average annual turnover	
4B.3	The economic operator is able to demonstrate an average annual turnover, as follows: Amount _____ Period <u>the last 3 years</u> <i>Note. The amount and period are filled in by the contracting authority.</i>	<input type="checkbox"/> Da <input type="checkbox"/> Nu

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	<i>It is not requested.</i>	
4B.3.1	Specify the turnover, according to the data in the financial report.	Amount [number] Year text/ Amount [number] Year text/ Amount [number] Year text/ Total average amount [number]
	Financial report	
4B.4	The economic operator is able to provide the registered financial report, extracts from the financial report? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4B.5	Is information on the economic and financial situation freely available to authorities from a national database? If so, please specify the information that would allow verification.	Internet address: text Issuing authority or body: text The exact reference of the documentation: text
C. Technical and/or professional capacity		
4C.1	The economic operator is able to provide the documents requested by the contracting authority/entity in the notice of participation, which demonstrate the technical and/or professional capacity for the execution of the future contract. <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4C.1.1	Is information on technical and/or professional capacity freely available to authorities from a national database? If so, please specify the information that would allow verification.	Internet address: text Issuing authority or body: text The exact reference of the documentation: text
	Technical installations and quality assurance measures	
4C.2	The economic operator is able to provide details of technicians or technical bodies, specified in the tender notice/award documentation, that the contracting authority/entity may request, in particular those responsible for quality control in relation to this public procurement exercise? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No

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4C.3	The economic operator is able to provide information on the management and traceability systems used in the supply chain? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4C.3.1	<i>Is the information freely available to authorities from a national database? If so, please specify the information that would allow verification.</i>	Internet address: text/
		Issuing authority or body: text/
		The exact reference of the documentation: text/
Machinery, installations and technical equipment		
4C.4	The economic operator has the machines and equipment necessary for the proper fulfillment of the public procurement contract? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4C.5	The economic operator is able to provide information on the specific equipment, machinery and equipment necessary to fulfill the contract, according to the requirements established in the tender notice and the award documentation?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Professional training and qualification of personnel		
4C.6	The economic operator has within the enterprise qualified personnel according to the requirements established in the notice of participation or in the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4C.7	The economic operator is able to provide information on the specialized staff proposed for the execution of the contract, according to the requirements established in the notice of participation and the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4C.8	Indicate the average annual numbers of staff employed in the last three years of activity. <i>It is not requested.</i>	Year text/
		Employees [number]
		Year text/
		Employees [number]
		Year text/
		Employees [number]
The number of members of the management staff		
4C.9	Indicate the number of members of the management staff of the economic operator during the last three years. <i>It is not requested.</i>	Year text/
		Persons [number]
		Year text/
		Persons [number]
		Year text/

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		Persons [number]
	Samples, descriptions, photos	
4C.10	The economic operator is able to provide samples, descriptions and/or photos of the products/services to be provided/performed, according to the requirements established in the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
	For public works procurement contracts	
4C.11	During the reference period, the economic operator performed specific or similar works to the object of procurement indicated in the notice of participation and in the award documentation?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
4C.11.1	<i>If Yes, list them specifying the description of the works, their value, the start date, the date of the acceptance report at the end of the works, the beneficiary and other relevant information.</i>	/text/
	For public procurement contracts of goods	
4C.12	During the reference period, the economic operator made deliveries specific to the procurement object indicated in the notice of participation and in the award documentation? <i>It is not requested.</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
4C.12.1	<i>If Yes, list them specifying the description of deliveries, their value, start date, date of delivery, recipient and other relevant information.</i>	<i>Please refer to the list of the main supplies of similar goods/services made in the last 3 years, according to Annex no. 12</i>
	For public procurement contracts of services	
4C.13	During the reference period, the economic operator provided services similar to the procurement object indicated in the tender notice and in the award documentation?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
4C.13.1	<i>If Yes, list them specifying the description of the services, their value, duration of execution, date of commencement, beneficiary and other relevant information.</i>	/text/
4C.14	If the answer is Yes to one of the questions 4C.11 - 4C.13, you can provide evidence that will demonstrate the performance of works, delivery of goods, provision of similar services according to the requirements of the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No

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D. Quality Assurance Standards		
4D.1	The economic operator is able to provide certificates issued by independent bodies certifying that the economic operator complies with the quality assurance standards according to the requirements set out in the tender notice and in the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4D.2	Is information on quality assurance standards freely available to authorities from a national database? If so, please specify the information that would allow verification. <i>It is not requested.</i>	Internet address: text
		Issuing authority or body: text
		The exact reference of the documentation: text
E. Environmental protection standards		
4E.1	The economic operator is able to provide certificates issued by independent bodies certifying that the economic operator complies with environmental protection standards, according to the requirements set out in the tender notice and in the award documentation? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4E.2	Is information on environmental protection standards freely available to authorities from a national database? If so, please specify the information that would allow verification. <i>It is not requested.</i>	Internet address: text
		Issuing authority or body: text
		The exact reference of the documentation: text
F. Allowing Checks		
4F.1	The economic operator allows checks to be carried out by the contracting authority/entity regarding the economic and financial, production or technical capacities regarding the execution of the future public procurement contract? <i>It is not requested.</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No

Chapter V. General indications for qualification and selection criteria

The compartment is completed by the contracting authority/entity (column no. 2) and economic operators (column no.3).

Position code	Content of the requirement	Answer
1	2	3
A. Fulfillment of all required selection criteria		
5A.1	The economic operator is able to provide in the automated information system "State Register of Public Procurement" or by electronic means, or if necessary, on paper to the contracting authority: the forms, certificates, notices and other documents indicated by the authority/ the contracting entity in the notice of participation and in the award documentation?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

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	Term 3 working days from the request. <i>Note. The number of days is indicated by the contracting authority taking into account the quantity and nature of the requested documents.</i>	
5A.2	Is the information to enable the contracting authority/entity to obtain the documents indicated in the contract notice and the award documentation available free of charge and directly by accessing a national database in any state? If so, please specify the information that would allow verification.	Internet address: text Issuing authority or body: text The exact reference of the documentation: text

Chapter VI. Preselection of candidates for the public procurement contract award procedure

The compartment is requested by the contracting authority only in public procurement procedures: restricted tender, negotiation, competitive dialogue and innovation partnership.

Position code	Content of the requirement	Answer
1	2	3
A. Fulfillment of all required selection criteria		
6A.1	The economic operator/candidate meets the selection criteria established by the contracting authority in the notice of participation and in the award documentation.	<input type="checkbox"/> Yes <input type="checkbox"/> No
6A.2	The economic operator/candidate has and is able to provide in the automated information system the "State Register of Public Procurement" or by electronic means, or if necessary, on paper to the contracting authority, certified or other forms of supporting documents, as it is required in the call for participation and in the award documentation.	<input type="checkbox"/> Yes <input type="checkbox"/> No

Chapter VII. Final statements

The economic operator declares that the information presented in chapters II-V (as the case may be II-VI) is accurate and correctly provided, fully knowing the consequences of serious cases of false statements.

The economic operator officially declares that it can provide, at the request of the contracting authority/entity without delay, the requested certificates and supporting documents, unless the contracting authority/entity has the opportunity to obtain the supporting documents in question directly by accessing a relevant database, which is freely available, provided that the economic operator has provided the necessary information (web address, issuing authority or body, exact reference of the documentation) to enable the contracting authority or contracting entity to do so, and access to said information is consented, if this is necessary.

The economic operator officially declares that he agrees for the **Center Regional Development Agency** as described in chapter I section A to obtain access to the supporting documents regarding the information he has provided in this ESPD for the purpose of carrying out the procurement procedure: **open tender - Development of an integrated urban transport system in the municipality of Ungheni (Buses).**

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(It will be completed and signed by the economic operator)

Name: [text]

Function: [text]

Date: [date]

Address: [text]

Signature

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REQUEST FOR PARTICIPATION

Către _____
(name of the contracting authority and full address)

Dear Sirs,

Following the notice/invitation to participate/pre-selection published in the Public Procurement Bulletin and/or the Official Journal of the European Union, No from..... (day/month/year) on the application of the contract award procedure . . . (name of public procurement contract), we . . . (name/name of the tenderer/candidate), we have become aware of the conditions and requirements set out in the award documentation and we hereby express our interest in participating, as a bidder/candidate, having no objections to the award documentation.

Date Completed Sincerely,



Bidder/candidate

.....
(authorized signature)

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**STATEMENT
on the validity of the offer**

Către _____
(name of the contracting authority and full address)

Dear Sirs,

We undertake to maintain the valid offer **regarding the purchase** _____
(indicate the object of the acquisition)
through the achiziție _____ **procedure,**
(type of procurement procedure)
for a duration of _____ days, (duration in letters and numbers) or until
_____ (day/month/year), it will also remain binding on us and can be accepted at
any time before the expiry of the validity period.

Date Completed . . . Sincerely,


Bidder/candidate
.....
(authorized signature)

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BANK

(name)

LETTER OF BANK GUARANTEE

for participating with a bid in the procedure for awarding the public procurement contract

To _____
(the name of the contracting authority and the full address)

regarding the contract award procedure

(the name of the public procurement contract),
undersigned _____,
(bank name)

Registered at _____,
(bank address)

we oblige ourselves to _____ sã
(the name of the contracting authority)

to pay the amount of _____, at the first written request
(the amount in letters and numbers)

and without it having the obligation to motivate its respective request, provided that in its request the contracting authority specifies that the amount requested by it and owed to it is due to the existence of one or more of the following situations:

1. Bidder _____
(name of the bidder)
with draws or modifies its bid during its validity period;
This bid remains valid for the period of time specified in Annex no. 2 of the Notice of Participation, starting with the deadline for submitting the bid, in accordance with Annex no. 2 of the Notice of Participation, and remains binding and may be accepted at any time until expiration of this period;
2. His bid being established as the winner, the bidder _____
(name of the bidder)
did not constitute the guarantee of good execution;
3. His bid being established as the winner, the bidder _____
(name of the bidder)
refused to sign the contract for the public procurement of goods/services;

Any condition, specified in the award documentation, is not executed before signing the contract for the public procurement of goods/services.

This warranty is valid until the date of _____

Initialed by the Bank _____ on day _____ month _____ year _____
(authorized signature)

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[The commercial bank, at the request of the successful bidder, will complete this form on letterhead in accordance with the instructions below.]

Date: “ _____ ” _____ 20 _____

Procurement procedure No.: _____

Bank office: _____
[insert the full name of the guarantor]

Beneficiary: _____
[insert the full name of the contracting authority]

GUARANTEE OF GOOD EXECUTION

No. _____

We, [insert the legal name and address of the bank], have been informed that the company [insert the full name of the Supplier/Provider] (hereinafter referred to as "Supplier/Provider") has been awarded the Public Procurement Contract for the delivery/provision of _____ [object of the procurement, describe the goods/services], according to the announcement/invitation to procurement procedure no. from _____ 20 _____ [number and date of the procurement procedure] (hereinafter referred to as "Contract").

Therefore, we understand that the Supplier/Provider must submit a Guarantee of good execution in accordance with the provisions of the award documentation.

Following the Supplier/Provider's request, we hereby irrevocably undertake to pay you any amount(s) not exceeding [insert amount(s) in numbers and words] upon receipt of your first written request, whereby declare that the Supplier/Provider does not fulfill one or more obligations under the Contract, without discussion or clarification and without the need to demonstrate or show the grounds or reasons for your request or for the amount indicated in it.

This Guarantee will expire no later than [insert number] from the date of [insert month][insert year], and any demand for payment relating to it must be received by us at the office by this date inclusively.

[the signatures of the authorized representatives of the bank and of the Supplier/Provider]

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INFORMATION REGARDING THE ASSOCIATION

1. Contracting parties (economic agents)

- a) _____
b) _____
c) _____

2. Addresses, phone, fax of the partners' offices (contracting parties):

- a) _____
b) _____
c) _____

3. Information on how to associate:

- a) Date of conclusion of the association contract _____
b) Place and date of association registration _____
c) Economic activities to be carried out jointly

- d) Contribuția fiecărei părți la realizarea activităților economice comune convenite

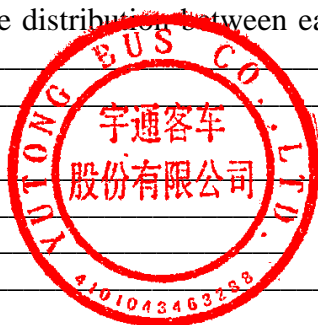
- e) The value and percentage share of the goods delivered/services provided by each associate

- f) Association administration conditions _____
- g) The method of sharing the results of the joint economic activity carried out

- h) Reasons for the termination of the association and the way of dividing the results of the liquidation

- i) The physical, value and percentage distribution between each associate for the execution of the objective under the tender _____
- j) Other causes _____

Date of completion _____
Signed Association Leader: _____
Name: _____
Function within the company: _____
Company name: _____



Signed Second Associate: _____
Name: _____
Function within the company: _____
Company name: _____

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Technical specifications

[his table will be completed by the bidder in columns 2, 3, 4, 6, 7, and by the contracting authority - in columns 1, 5,]

Procurement procedure number _____ from _____
The object of the procurement: _____

Name of goods/services	Name of the model of the good/service	Country of origin	Manufacturer	The full technical specification requested by the contracting authority	The full technical specification proposed by the bidder	Reference standards
1	2	3	4	5	6	7
Goods/services						
Lot 1	Buses for urban public transport			<p>General conditions: All transport units will be new, with a warranty period of at least 2 years from the date of receipt of the units. The supplier is obliged to ensure the training of the beneficiary's staff. The supplier is obliged to provide spare parts and aggregates for the repair of transport units, for a fee, for at least 10 years from the expiry of the warranty. The transport units must be properly equipped so that the service operator is subsequently able to ensure the safety of passengers. The transport units must comply with national and EU requirements (as applicable) in order for the service operator to be able to obtain all the necessary authorisations for the operation of the public passenger transport service.</p>	<p>General conditions: All transport units will be new, with a warranty period of at least 2 years from the date of receipt of the units. The supplier is obliged to ensure the training of the beneficiary's staff. The supplier is obliged to provide spare parts and aggregates for the repair of transport units, for a fee, for at least 10 years from the expiry of the warranty. The transport units must be properly equipped, so that the service operator is subsequently able to ensure the safety of passengers. The transport units must comply with national and EU requirements (as applicable) in order for the service operator to be able to obtain all the necessary authorisations for</p>	

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				<p>The buses will be intended for operation in temperate-continental climate areas and will ensure reliable operation in the following ambient conditions:</p> <ul style="list-style-type: none"> • Ambient temperature - 30 °C ... + 45 °C; • Maximum relative humidity 100 % RH at + 25 °C; • The atmospheric pressure between 866 ... 1066 kPa; • Altitude from sea level (0 m) to a maximum of 400 m; • Outdoor agents: dust, rain, fog, mud, snow, frost, ice, salt water, petroleum products, anti-slip materials and solutions. 	<p>the operation of the public passenger transport service. The buses will be intended for operation in temperate-continental climate areas and will ensure reliable operation in the following ambient conditions:</p> <ul style="list-style-type: none"> • Ambient temperature - 30 °C ... + 45 °C; • Maximum relative humidity 100 % RH at + 25 °C; • The atmospheric pressure between 866 ... 1066 kPa; • Altitude from sea level (0 m) to a maximum of 400 m; • Outdoor agents: dust, rain, fog, mud, snow, frost, ice, salt water, petroleum products, anti-slip materials and solutions. 	
1	Small capacity buses for urban public transport	China	Yutong Bus Co., Ltd.	<p>Self-supporting / non-load-bearing, city bus</p>	Non- self-supporting city bus	
				Year of manufacture – from 2021 onwards	Year of manufacture – 2024	
				Dimensions		
				Total length: between 5000 – 7200 mm;	5990mm	
				Width: maximum 2700 mm (without external mirrors);	2090mm	
				Height: maximum 3100 mm	2650mm	
				Internal dimensions		
				Interior height: minimum 1850 mm;	1890mm	
				Width inside: minimum 1850 mm	1850mm	

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				<i>Height of the access platform in the ward: maximum 390 mm</i>	<i>390mm</i>	
				<i>Minimum width of the space Open door access: (two-leaf door) minimum 1000 mm.</i>	<i>None</i>	
				<i>Minimum width of the space Open door access: (single-leaf door) minimum 550 mm.</i>	<i>Single door, 700mm</i>	
				<i>Maximum permissible total weight: maximum 8 500 kg</i>	<i>Maximum total mass 4400kg</i>	
				<i>Ecologic standard – minimum EURO 5</i>	<i>Euro III , Euro V special modifications are standard</i>	
				<i>Body type: Body with anti- corrosion processing</i>	<i>Medium and high anti- corrosion configuration</i>	
				<i>Floor level: Floor lowered at entrance, min 50% floor to be lowered for standing passengers</i>	<i>Percentage of low-floor areas 69%</i>	
				<i>Servo hydraulic steering system</i>	<i>Hydraulic power assist system</i>	
				<i>Engine type: diesel, four-stroke, turbo charged</i>	<i>Dongfeng DDi23 diesel, 4- stroke, supercharged.</i>	
				<i>Motor power: min 115 kW, max 140 kW</i>	<i>120KW.</i>	
				<i>Gearbox: Automatic/ mechanical</i>	<i>Mechanical gearbox</i>	
				<i>Cubic capacity: min 2000 cm³, max 3800 cm³</i>	<i>2298 cm³</i>	
				<i>Safety systems: minimum ABS; EBD; ESP</i>	<i>ESP+ABS+EBD+TCS+VDC</i>	
				<i>Minimum power 150 Hp Central locking</i>	<i>The maximum horsepower is 162 horsepower, which meets</i>	

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				Speed limiter	<i>the requirement of 150 horsepower</i>	
				<i>Double passenger access door with driver-controlled automatic opening</i>	<i>Single-channel, not dual-channel</i>	
				<i>Electric rear-view mirrors with blind spot elimination</i>	<i>Electrically adjustable mirrors with defrost</i>	
				<i>Fuel tank: min. 80 liters</i>	<i>80L</i>	
				<i>Ramp for people with disability, preferably electrically operated</i>	<i>None</i>	
				Adjustable driver's seat	Three-point mechanical shock-absorbing driver's seat with seat belt alarm, single armrest, commercial grey PVC)	
				<i>Ventilation and heating system: Air conditioning system with minimum power of 11 KW.</i>	power of 11 KW	
				<i>Air System Warranty Conditionally must not be less than the general warranty for the bus.</i>	Yes	
				<i>The side windows of the saloon must ensure its natural ventilation through sliding windows at their top.</i>	Light gray fully enclosed (flat windows at the end of both sides)	
				Depending on the type of size (range) of the bus, it will have at least one ventilation hatch, all with electric opening.	An electric swing door	

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				<i>Number of seats:</i> minimum 20 people, of which minimum 10 people per seat	The seats are 13+1 seats, and the vehicle carrying capacity cannot meet the requirements of at least 20 people in the bidding operation	
				<i>Stop button</i> at the request of passengers (optional)	None	
				<i>Durable upholstery and upholstery</i> , easy to maintain and clean	Commercial gray is standard, and the special sand gray interior can be satisfied	
				<i>Minimum 1 exterior indicator</i> with electronic display for passenger information and route indication, placed at the front and optionally on the side and rear	There is no way to add street signs on the exterior of the body	
				<i>Information system:</i> Electronic information system (front and optional side, rear, interior). <i>LED technology</i>	There is no way to add street signs on the exterior of the body	
				<i>Passenger counting system</i> (optional)	None	
				<i>Indoor and outdoor video surveillance system</i>	5 monitors	
				<i>Ticketing system</i> (optional)	None	
				All inscriptions on the inside and outside of the buses will be made in Romanian.	As such, all inscriptions inside and outside will be in Romanian; Instrument language, English; Entertainment System Language, English;	
				The exterior painting and all the inscriptions according to the legislation in force (tire pressure,	The exterior painting and all the inscriptions according to the legislation in force (tire	

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				safety exits, places for people with reduced mobility, wheelchairs, etc.) will be carried out by the winning bidder. The specific design elements regarding the exterior painting of the body will be established in agreement with the beneficiary and will include the identity elements, symbols and/or logo of the City Hall and the inscription "Ungheni City Hall, financed from the National Fund for Regional and Local Development, through the Center RDA".	pressure, safety exits, places for people with reduced mobility, wheelchairs, etc.) will be carried out by the winning bidder. The specific design elements regarding the exterior painting of the body will be established in agreement with the beneficiary and will include the identity elements, symbols and/or logo of the City Hall and the inscription "Ungheni City Hall, financed from the National Fund for Regional and Local Development, through the Center RDA".	
Total lot 1						
Lot 2	Medium-capacity buses for urban public transport	China	Yutong Bus Co., Ltd.	<i>Body type – self-supporting / non-load-bearing, city bus</i>	<i>Body type – self-supporting, Fully loaded vehicle body city bus</i>	
				<i>Year of manufacture – from 2021 onwards</i>	<i>Year of manufacture – 2024</i>	
				<i>Dimensions</i>		
				<i>Total length: between 8000 – 12,500 mm;</i>	8940mm	
				<i>Width: max. 2550 mm (without external mirrors);</i>	2420mm	
				<i>Height: max. 3300 mm</i>	3130mm	
				<i>Inside dimensions</i>		

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				<i>Height inside:</i> minimum 2100 mm;	Front part of the middle door: 2460mm	
				<i>Width inside:</i> minimum 1900mm	2250mm	
				<i>Height of the access platform in living room:</i> maximum 370 mm;	340mm	
				<i>Minimum width of the space Open door access:</i> (two-leaf door) minimum 1100 mm.	1100mm	
				<i>Minimum width of the space Open door access:</i> (single-leaf door) minimum 550 mm.	650mm	
				<i>Maximum permissible total weight:</i> between 11000 - 19000 kg;	13500mm	
				<i>Ecologic standard</i> – minimum EURO 5	EURO 5	
				<i>Body type:</i> Body with anti-corrosion processing	Body with anti-corrosion processing	
				<i>Floor level:</i> Lowered floor at the entrance, minimum 60% of the floor to be lowered for standing passengers	Lowered floor at the entrance 45% of the floor to be lowered for standing passengers	
				<i>Steering system:</i> <i>Servo or hydraulic steering system</i>	Hydraulic power steering system	
				<i>Engine type:</i> diesel, four-stroke turbocharger	Diesel four cylinder turbocharged engine	
				<i>Engine power:</i> min 135 kW	147kw	
				<i>Gearbox:</i> Automatic / mechanical	<i>Automatic Gear box</i>	
				<i>Cubic capacity:</i> maximum 7700 cm ³	5200cm ³	
				<i>Safety systems:</i> minimum ABS; EBD; ESP	ABS	

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				<i>Power: minimum 180 hp</i> <i>Central locking</i>	190 CP	
				Speed limiter (optional)	70km/h	
				Double passenger access door with driver-controlled automatic opening	<i>Double passenger access door with automatic opening controlled by the driver</i>	
				<i>Electric rear-view mirrors with blind spot elimination</i>	<i>Electric rear-view mirrors with blind spot elimination</i>	
				<i>Fuel tank with min. 140 liters</i>	160L	
				<i>Ramp for people with disabilities,</i> preferably electrically operated	Manually flip the steps	
				<i>Adjustable driver's seat</i>	<i>Adjustable driver's seat</i>	
				<i>Ventilation and heating system: Air conditioning system with minimum power of 20 KW.</i>	Minimum power of Air conditioning system 27.9kw	
				<i>Air System Warranty Conditionally must not be less than the general warranty for the bus.</i>	<i>The warranty of the air conditioning system is same as the general guarantee for the bus.</i>	
				The side or upper windows of the saloon must ensure its natural ventilation through sliding windows at their top.	The side or upper windows of the saloon must ensure its natural ventilation through sliding windows at their top.	
				Depending on the type size (range) of the bus, it will have at least one ventilation hatch, all with electric opening.	Front single door, middle double leaf electrically controlled pneumatic swing door	

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				<i>Number of seats</i> , minimum transport capacity: 50 people, of which at least 18 people on seats	transport capacity :65 people, of which at least 22 people on seats	
				<i>Stop button at the request of passengers</i>	With Stop button	
				<i>Durable upholstery and upholstery , easy to maintain and clean</i>	<i>Resistant upholstery, easy to maintain and clean</i>	
				Minimum 1 external indicator with electronic display for	There are front, side LED electronic road signs	
				informing travellers, and route indication, placed in front and optionally on the right side	There are front, side LED electronic road signs	
				Information system: Electronic information system (front, and optional side, rear, interior) LED technology	There are front, side, and rear LED electronic road signs, and an optional in car display screen is available	
				<i>Passenger counting system (optional)</i>	Reserved wiring harness for passenger counter	
				<i>Indoor and outdoor video surveillance system</i>	Video surveillance system includes a middle door and a reversing probe; Optional six channel monitoring system (monitoring the driver, front road conditions, control pedals (including accelerator and brake pedals), front door, middle door, and entire vehicle)	
				<i>E-ticketing system, (optional)</i>	Reserved power supply for ticketing system	



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				<i>The dashboard will be equipped with an on-board computer with a multifunctional digital display</i>	on-board computer is not available	
				<i>The front indicator (and optionally the side and rear indicator) must show the line number, the starting point and the final destination, optionally displaying the intermediate route.</i>	<i>The front indicator (and optionally the side and rear indicator) must show the line number, the starting point and the final destination, optionally displaying the intermediate route.</i>	
				All inscriptions on the inside and outside of the buses will be made in Romanian.	As such, all inscriptions inside and outside will be in Romania; Instrument language, English; Entertainment System Language, English;	
				The exterior painting and all the inscriptions according to the legislation in force (tire pressure, safety exits, places for people with reduced mobility, wheel chairs, etc.) will be carried out by the winning bidder. The specific design elements regarding the exterior painting of the body will be established in agreement with the beneficiary and will include the identity elements, symbols and/or logo of the City Hall and the inscription "Ungheni City Hall, financed from the National Fund for Regional and Local	The exterior painting and all the inscriptions according to the legislation in force (tire pressure, safety exits, places for people with reduced mobility, wheelchairs, etc.) will be carried out by the winning bidder. The specific design elements regarding the exterior painting of the body will be established in agreement with the beneficiary and will include the identity elements, symbols and/or logo of the City Hall	

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				Development, through the Center RDA".	and the inscription "Ungheni City Hall, financed from the National Fund for Regional and Local Development, through the Center RDA".	
TOTAL						

Signed: 陈威威 Name, Surname: _____ As: _____
Bidder: _____ Address: _____



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Price Specifications

[This table will be completed by the bidder in columns 5,6,7,8 and 11 if necessary, and by the contracting authority – in columns 1,2,3,4,9,10]

Procedure number of achiziție _____ din _____
Object of acquisition: Development of an integrated urban transport system in the municipality of Ungheni (Buses)

CPV Code	Name of goods/services	Unit of measurement	Singing	Unit price (excluding VAT)	Unit price (incl. VAT)	Amount without VAT	Amount Tax included	Term of Delivery/Service	Budget classification (IBAN)	Discount %
1	2	3	4	5	6	7	8	9	10	11
	Goods/Services									
	Lot 1	15 Units ZK6600D		41 500 USD (CIP Constanta, 30% advance within 7 days of signing the sales contract, 70% payment before buses are shipped out of the factory)		622500 USD (CIP Constanta, 30% advance within 7 days of signing the sales contract, 70% payment before buses are shipped out of the factory)				
	[add the number of rows and details according to the number of individual items requested in the lot]									



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	Total lot 1								
	Lot 2	3 Units ZK6890HGQ		101 000 USD (CIP Constanta, 30% advance within 7 days of signing the sales contract , 70% payment before buses are shipped out of the factory)		303 000 USD (CIP Constanta, 30% advance within 7 days of signing the sales contract , 70% payment before buses are shipped out of the factory)			
	TOTAL	18				925 500 USD (CIP Constanta, 30%advance within 7 days of signing the sales contract, 70% payment before buses are shipped out of the factory)			

Signed: _____ Name, Surname _____ As: _____

Bidder: _____ Address: _____



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