# PERSONALUL DE SPECIALITATE NECESAR PENTRU IMPLEMENTAREA CONTRACTULUI

# **CURRICULUM VITAE**

Licitație deschisă privind achiziționarea
Servicii de organizare a evenimentelor în cadrul programului "Clean
Technology Innovation Programme for SMEs and Start-ups in the
Republic of Moldova",

din 26 iulie 2024, codul CPV 79952000-2, organizată de Centrul Național pentru Energie Durabilă



ART DIRECTOR, PRODUCER

#### **SKILLS**

- Team leadership
- Creative writing
- Time management
- Communication
- Interpersonal skills
- Organization
- Responsibility
- Flexibility
- Gender equality
- Planning
- Creativity and innovation

#### **PROFILE**

My business attitude innovation, responsibility, humanism.

State University of Arts, Chisingu.

Faculty: Dramatic arts and artistic management

Specialty: Directing. 1996 - 2001

# **EDUCATION**

#### • Duties of management and administration of the Artistic Department of the company;

- Preparation of project plans;
- Management of material resources allocated to the project;
- Active participation in organizing events;
- Periodic reporting of project status to the CEO through written information and participation in meetings;
- Any other tasks necessary to perform for the proper conduct of projects.

# EXPERIENCE | 28 YEARS

#### LANGUAGES

Russian (Mother tongue) Romanian Spanish

ART DIRECTOR, PRODUCER

#### **RESPONSIBILITIES**

- Develop event concepts and create detailed plans for events, including timelines, budgets, venues, vendors, and staffing
- Coordinate event logistics, such as catering, transportation, decorations, audio/visual, and other event-related services
- Manage event registration and ticketing processes
- Negotiate contracts with vendors and suppliers
- Monitor event budgets and ensure that all expenses are within budget
- Develop and implement marketing and promotional strategies for events
- Create and maintain relationships with vendors and suppliers
- Monitor event progress and make adjustments as needed
- Ensure compliance with all applicable laws and regulations
- Supervise event staff and volunteers
- Evaluate event success and submit postevent reports



#### COMPETENCIES

- Event planning and execution
- Vendor and supplier contract negotiation
- Data analysis and metrics interpretation
- Marketing strategy development
- Event logistics management
- Fundraising and promotional planning
- Relationship building and stakeholder management
- Event setup and tear-down coordination
- Event registration and ticketing system management
- Time management and organization
- Excellent communication and interpersonal skills
- Ability to work under pressure and meet deadlines

ART DIRECTOR, PRODUCER

# Brief list of realized projects

- "GPec conference" (Technical Production) AmCham Radisson Blu Convention 2024
- Cahul Business Summit Cahul 2024
- Tekwill Expo Day Tekwill 2024
- Moldova Digital Summit Chisinau Arena 2024
- Media Policy Forum Mediacor 2024
- Europe Day 2024 European village in Balti 2024
- Europe Day 2024 European village in Chisinau 2024
- "Tekwill 7 ANI" Tekwill 2024
- STARTUP MOLDOVA SUMMIT BR Media Group 2024
- Forum "Business Mission to Moldova" (Technical Production) AmCham Digital
   Park 2024
- Gala "Moldova Eco Energetica" Tekwill 2023
- "INVESTOR CONNECT: Geothermal technology showcase" Tekwill 2023
- HIGH LEVEL REGIONAL CUSTOMS ANTIFRAUD CONFERENCE "Cross-Border Crime Risks in an Open Europe Shared Challenges, Shared Solutions" - Palace of the Republic - 2023
- Conference "HUMAN RESOURCES MANAGEMENT CONFERENCE" 7th edition AmCham –
   Radisson Blu Leogrand Chisinau 2023
- "Moldova Developer Conference" Tekwill 2023
- "TECH WOMEN SUMMIT 2023" Tekwill 2023
- Foreign Investors Association Republic of Moldova "FIA 20 Years" Radisson Blu
   Leogrand Chisinau 2023
- Conference "Product Design 2023" Tekwill 2023
- "National Forum of Teaching Staff" Mediacor 2023

ART DIRECTOR, PRODUCER

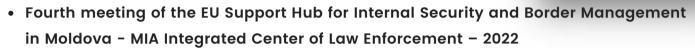


#### **Brief list of realized projects**

- International tax conference "TAXCON'23" (Technical Production) AmCham Radisson Blu Leogrand Chisinau 2023
- Forum "Justice reform and the fight against corruption" Digital Park 2023
- Hackathon "DEEPTECH GigaHack" Digital Park 2023
- ABSL Summit "MOLDOVA UNTAPPED NEARSHORING DESTINATION" Digital Park 2023
- MUNICIPAL EDUCATIONAL FORUM 2023 "CHISINAU CITY THAT LEARNS" Palace of the Republic – 2023
- Forum "The professions of the future" Mediacor 2023
- "Moldova Innovation Awards '23" Mediacor 2023
- International Annual Conference "Financing family strengthening and child protection services in the context of Moldova – EU Association" – Radisson Blu Leogrand Chisinau – 2023
- Conference "5th Informal Working Group Meeting on Research and Innovation" Radisson Blu Leogrand Chisinau 2023
- Expo & concert "Europe Day 2023" Leova 2023
- Expo & conference "EdTech Expo" Cahul, House of Culture 2023
- Main Event & Expo "Europe Day 2023" The Great National Assembly Square 2023
- "Media Policy Forum" Mediacor 2023
- Conference "FinTech Future conference" FinTech Hub 2023
- Conference "STARTUP Demo Day" Digital Park 2023
- Conference "DTFI:23" (Digital Transformation for Financial Institutions) Tekwill 2023
- Conference "Pitch-Muzeele viitorului" Artcor 2023
- "Startup Moldova Summit" Tekwill 2023

ART DIRECTOR, PRODUCER

#### **Brief list of realized projects**



- "Product Management Conference" Tekwill 2022
- HEGO "Plants for economic growth" Moldexpo 2022
- International Conference "Foreign Investors for the Sustainable Development of Moldova" - Radisson Blu Leogrand Hotel - 2022
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2022
- "TECH WOMEN SUMMIT" Tekwill 2022
- Celebration of 35 years of the Erasmus+ "Programme of the European Union and in the context of European Year of Youth" - State Pedagogical University "Ion Creangă" - 2022
- "BOLD FEST" (Technical Production) Digital Park 2022
- "FINTECH" Tekwill 2022
- "Regional development: perspectives and challenges in the context of crisis situations" - Balti - 2022
- FORUM "Justice reform and the fight against corruption" Digital Park 2022
- "SUM IT UP" 2nd edition Artcor 2022
- "ENDAVA GATHERINGS" Endava 2022
- "HEALTH TECH FORUM" Tekwill 2022
- "WOMEN FOR SOLIDARITY AND PEACE". The campaign dedicated to Europe Day 2022 2022
- "Cahul Business Summit" Cahul 2022
- "ED TECH Moldova" Cahul 2022
- Expo & concert "Europe Day 2022" Edinet 2022

ART DIRECTOR, PRODUCER

# Brief list of realized projects



- Opening of FinTech Hub FinTech Hub, ASEM 2022
- "Together4Home Affairs" Radisson Blu Leogrand Hotel 2022
- "DIGITAL TRANSFORMATION FOR FINANCIAL INSTITUTIONS" FinTech Hub, Chisingu -2022
- "Tekwill 5 Years" Tekwill 2022
- "Ex-post evaluation of the implementation of the Deep and Comprehensive Free
   Trade Area between the EU and its Member States and Republic of Moldova" Europe
   Café 2022
- "7 YEARS OF DCFTA IN THE REPUBLIC OF MOLDOVA: RESULTS ACHIEVED AND WAY FORWARD" - Europe Café - 2022
- Launch of Project "MOVE IT like Lublin" (MILL) Chisinau Sustainable Transport
   Development Initiative Europe Café 2022
- "Grant awarding ceremony for seven mayoralties from the Republic of Moldova within Mayors for Economic Growth (M4EG) Facility, funded by the European Union" – Digital Park – 2021
- "Hackathon" Comrat 2021
- "Startup Moldova Summit 2021" Tekwill 2021
- "EUROPEAN AWARDS FOR HUMAN RIGHTS EVENT" Europe Café 2021
- "1 an de Tekwill în Fiecare Școală" Tekwill 2021
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2021
- Presentation of the results and innovations implemented in the city of Călăraşi within the EU-funded project "Efficiency of public lighting in the city of Călăraşi – Licurici în inima Codrilor" – 2021



ART DIRECTOR, PRODUCER



#### **Brief list of realized projects**

- "TECH WOMEN SUMMIT" Tekwill 2021
- "Rural Moldova INSPIRES: Results and good practices" 2021
- European Union project "Thermal rehabilitation of educational buildings in the city
   Cantemir CanTREB: results and applied innovations" Cantemir 2021
- "BOLD FEST" (Technical Production) Artcor 2021
- "EU4BUSINESS ÎMPREUNĂ PENTRU REDRESAREA SECTORULUI DE AFACERI" 2021
- "FINTECH" Tekwill 2021
- "SOLUŢII TECH PENTRU MEDIU hackathon" Cahul 2021
- Inauguration of the Center of Excellence in Energy Efficiency in the village of Feştelita,
   created with the support of the European Union 2021
- "Women in Online Work" for girls and women from the northern region Balti 2021
- "INTELLECTUAL GAME: About energy efficiency, climate and the environment" Europe
   Café 2021
- "Academic Performance Awards Ceremony 2021" Balti 2021
- "Expansion of the Future Classroom National Training Center" Future Classroom
   Center, 1 Ion Creanga street 2021
- "Ignite: iZESTRE" Cahul 2021
- "DOING BUSINESS IN MOLDOVA" Balti/Poland 2021
- "Academic Performance Awards Ceremony 2021" Tekwill 2021
- "ЛАКОКРАСКА СНГ И ВОСТОЧНОЙ ЕВРОПЫ" Radisson Blu Leogrand Hotel, Chisinau –
   2021
- "White Book 2021 Official Launch" Radisson Blu Leogrand Hotel, Chisinau 2021
- "Moldova ICT Summit, 2021" Tekwill 2021
- "Bulgaria Find your story" Radisson Blu Leogrand Hotel, Chisinau 2021

ART DIRECTOR, PRODUCER

#### Brief list of realized projects



- "EUROPE DAY 2021: Startup City Cahul" 2021
- "Rural Moldova INSPIRES: Results and good practices" Europe Café/Calfa 2021
- Conference "EU4BUSINESS TOGETHER FOR THE RECOVERY OF THE BUSINESS SECTOR" Europe Café 2021
- Series of events: Concert, press conferences and conferences, culinary master classes in honor of the Europe Days 2021 – 2021
- Concert on the ruins of the Philharmonic 2021 the concert of closing the jubilee season of the National Philharmonic 2020, organized with the financial support of the European Union.
- "Moldova Tourism Forum 2021" (Consulting and coordination) 2021
- Tournament "OINA GAME" Stadium ZIMBRU 2021
- Intellectual game "EUROPA QUIZ" Library B.P.Hasdeu 2021
- Series of European Cuisine Masterclasses 2021 organized with the financial support of the EU
- Conference "EDUCATION IN THE DIGITAL ERA" Tekwill 2021
- Conference ONVV "National Conference, 4th edition" Digital Park 2021
- Conference "EU4Moldova: Startup City Cahul" Cahul 2021
- Event Launching of the Europe Day Europe Café 2021
- Conference "Integrated development of technical and agricultural vocational education" – 2021
- "TEKWILL ANNIVERSARY" Tekwill 2021
- Conference "MOU SIGNING CEREMONY" Gagauzia Executive Committee Comrat 2021



PROJECT MANAGER

#### **SKILLS**

- Organizational Skills
- Perceverance
- Tolerance
- Communication
- Emotional balance
- Responsibility
- Organizational Skills
- Networking Savvy
- A Basic Understanding of Events
- Client-first Approach
- Problem-solving

#### **PROFILE**

"The will to win, the desire to succeed, the urge to reach your full potential... these are the keys that will unlock the door to personal excellence".

Lyceum Romanian-French
Theoretical High School Gheorghe
Asachi at Chisinau

Transilvania University of Brasov Faculty of Letters

Transilvania University of Brasov Master's of Creative Writing

 Responsibility for project management successful implementation of project activities and for achieving the results planned in the project;

- Ensuring: the management activity and the development of the project in the established parameters, the timely execution of the activities, the communication with the partners within the project and the observance of the contractual obligations deriving from the partnership agreements;
- Preparation and organization of activity plans within the project and ensuring the necessary resources to achieve the project objectives;
- Capitalizing and developing opportunities during project implementation;
- Coordinating the activities within the project by directly supervising the implementation team and the support team.

# XPERIENCE | 6 Y

#### LANGUAGES

Romanian (Mother tongue)
English
Russian

#### PROJECT MANAGER

#### **RESPONSIBILITIES**

- liaise with clients to find out their exact event requirements
- produce detailed proposals for events (including timelines, venues, suppliers, legal obligations, staffing and budgets)
- research venues, suppliers and contractors, then negotiate prices and hire
- manage and coordinate suppliers and all event logistics (for example, venue, catering, travel)
- liaise with sales and marketing teams to publicise and promote the event
- manage all pre-event planning, organising guest speakers and delegate packs
- coordinate suppliers, handle client queries and troubleshoot on the day of the event to ensure that all runs smoothly and to budget
- · manage a team of staff, giving full briefings
- organise facilities for car parking, traffic control, security, first aid, hospitality and the media
- make sure that insurance, legal, health and safety obligations are followed
- oversee the dismantling and removal of the event and clear the venue efficiently
- produce post-event evaluation to inform future events
- research opportunities for new clients and events.



#### COMPETENCIES

- Event planning and execution
- Vendor and supplier contract negotiation
- Data analysis and metrics interpretation
- Marketing strategy development
- Event logistics management
- Fundraising and promotional planning
- Relationship building and stakeholder management
- Event setup and tear-down coordination
- Event registration and ticketing system management
- Post-event reporting and analysis
- Budgeting and financial management

#### PROJECT MANAGER





- "GPec conference" (Technical Production) AmCham Radisson Blu Convention 2024
- Cahul Business Summit Cahul 2024
- Tekwill Expo Day Tekwill 2024
- Moldova Digital Summit Chisinau Arena 2024
- Media Policy Forum Mediacor 2024
- Europe Day 2024 European village in Balti 2024
- Europe Day 2024 European village in Chisinau 2024
- "Tekwill 7 ANI" Tekwill 2024
- STARTUP MOLDOVA SUMMIT BR Media Group 2024
- Forum "Business Mission to Moldova" (Technical Production) AmCham Digital
   Park 2024
- Gala "Moldova Eco Energetica" Tekwill 2023
- "INVESTOR CONNECT: Geothermal technology showcase" Tekwill 2023
- HIGH LEVEL REGIONAL CUSTOMS ANTIFRAUD CONFERENCE "Cross-Border Crime Risks in an Open Europe Shared Challenges, Shared Solutions" - Palace of the Republic - 2023
- Conference "HUMAN RESOURCES MANAGEMENT CONFERENCE" 7th edition AmCham –
   Radisson Blu Leogrand Chisinau 2023
- "Moldova Developer Conference" Tekwill 2023
- "TECH WOMEN SUMMIT 2023" Tekwill 2023
- Foreign Investors Association Republic of Moldova "FIA 20 Years" Radisson Blu
   Leogrand Chisinau 2023
- Conference "Product Design 2023" Tekwill 2023
- "National Forum of Teaching Staff" Mediacor 2023

#### PROJECT MANAGER

#### **Brief list of realized projects**

#### Project management Conference



- ABSL Summit "MOLDOVA UNTAPPED NEARSHORING DESTINATION" Digital Park 2023
- MUNICIPAL EDUCATIONAL FORUM 2023 "CHISINAU CITY THAT LEARNS" Palace of the Republic – 2023
- "Moldova Innovation Awards '23" Mediacor 2023
- International Annual Conference "Financing family strengthening and child protection services in the context of Moldova – EU Association" - Radisson Blu Leogrand Chisinau – 2023
- Conference "5th Informal Working Group Meeting on Research and Innovation" Radisson Blu Leogrand Chisinau 2023
- Expo & concert "Europe Day 2023" Leova 2023
- Expo & conference "EdTech Expo" Cahul, House of Culture 2023
- Main Event & Expo "Europe Day 2023" The Great National Assembly Square 2023
- "Media Policy Forum" Mediacor 2023
- Conference "FinTech Future conference" FinTech Hub 2023
- Conference "STARTUP Demo Day" Digital Park 2023
- Conference "DTFI:23" (Digital Transformation for Financial Institutions) Tekwill 2023
- "Startup Moldova Summit" Tekwill 2023
- "Product Management Conference" Tekwill 2022
- HEGO "Plants for economic growth" Moldexpo 2022
- International Conference "Foreign Investors for the Sustainable Development of Moldova" - Radisson Blu Leogrand Hotel - 2022
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2022

#### PROJECT MANAGER

#### **Brief list of realized projects**

## Project management Special events / Sports SHOW / Expo / Fashion



- Reception EU Day Capitoles Park 2024
- Give High Five to 5G Moldcell Mediacor 2024
- Expo "Belle Expo 2024" (technical production) Arena Chisinau 2024
- FEA Championship tournament "LEGACY" FIGHTING & ENTERTAINMENT ASSOCIATION
   Ciorescu, Futsal Arena 2024
- Fashion SHOW "WHISPERS OF THE DEEP" Mediacor 2024
- Launch event IQOS ILUMA "NEXT LEVEL. LIVE" Arena Chisinau 2024
- TV Show Puterea Dansului (technical production) BR Media Group 2024
- Expo Beauty FELICIA (technical production) CIE MOLDEXPO 2024
- MICB Corporate Event Madisson Park 2024
- Cup of Moldova at ARMWRESTLING 2023
- maib Open Air Party "Primul Crăciun la maib park" (technical production) maib park - 2023
- Awards "FEA 15 Years" BR Media Group 2023
- Expo "Antreprenor Expo 2023" (technical production) CIE MOLDEXPO 2023
- Ballroom Try Out Session 3.0 "Queer Voices" 2023
- Awards Ceremony "Moldcell" Mediacor 2023
- Expo DAS EXPO 2023 "WHAT DEFINES DESIGN AND ARCHITECTURE" (technical production) CIE MOLDEXPO 2023
- "SHOW COTRIL MOLDOVA" Mediacor 2023
- Opening ceremony "PORT MALL" (technical production) PORT MALL 2023
- "BOLD Fest" (technical production) Mediacor 2023
- Opening ceremony "maib park" 2023
- FEA Championship tournament "EQUINOX" FIGHTING & ENTERTAINMENT ASSOCIATION

#### PROJECT MANAGER



### Project management Special events / Sports SHOW / Expo / Fashion



- Fashion SHOW "Moldovan Brands Runway" Mediacor 2023
- Major communication event/ Reception in Chisinau "Europe Day 2023" Capitoles
   Park 2023
- "FEA CHAMPIONSHIP" tournaments FIGHTING & ENTERTAINMENT ASSOCIATION Ciorescu, Futsal Arena 2023
- Fashion SHOW "DIN INIMĂ. Moldova" Mediacor 2023
- "NATIONAL ARMWRESTLING CHAMPIONSHIP VII EDITION" 2023
- Expo "Beauty 2023" (technical production) Felicia Optic Center Moldexpo 2023
- Corporate event for "maib" employees Chisinau Arena 2023
- Christmas Fair "Târgul Colindătorilor" ÎS OCI "Moldova Concert" & Ministry of
   Culture 2022-2023
- "FEA CHAMPIONSHIP" tournaments "FULL-DRIVE" FIGHTING & ENTERTAINMENT ASSOCIATION - Ciorescu -2022
- Corporate event for "MICB" employees Madisson Park- 2022
- "GENDER EQUALITY TODAY FOR A SUSTAINABLE TOMORROW" International Women's Day
   2022 EVA PROJECT STRENTHENING GENDER EQUALITY IN CAHUL AND UNGHENI
   DISTRICTS 2022
- "Money Show" Radisson Blu Leogrand Hotel, Chisinau 2022
- "Congresul X extraordinar" PDM Palace of the Republic 2022
- Major communication event/ Reception in Chisinau Capitoles Park 2022
- "FEA CHAMPIONSHIP" tournaments FIGHTING & ENTERTAINMENT ASSOCIATION Ciorescu -2022
- "2019-2020 Christmas Fair" ÎS OCI "Moldova Concert" 2019-2020
- Organization and development of the Tournament "EAGLES DANGER ZONE" 2021



PROJECT MANAGER, PRODUCER

#### **SKILLS**

- Organizational Skills
- Negotiation and Budgeting
- Multitasking
- Passion for Planning
- Dedication to Client Service
- Event Production
- Responsibility
- Adaptability and Flexibility
- Event planning and execution
- Problem-solving
- Communication and interpersonal skills

#### **PROFILE**

"Doing what you love is freedom. Loving what you do is happiness".

# DUCATION

XPERIENCE | 23 YEARS

Academy of Music, Theatre and Fine Arts

Licentiate in Theatre Art

Specialty: Directing

Specialization: Variety Show Directing

2002 - 2007

#### Duties of management and administration, preparation of project plans;

#### Management of material resources allocated to the project and active participation in organizing events;

- Responsibility for project management successful implementation of project activities and for achieving the results planned in the project;
- Ensuring: the management activity and the development of the project in the established parameters, the timely execution of the activities, the communication with the partners within the project and the observance of the contractual obligations deriving from the partnership agreements;
- Preparation and organization of activity plans within the project and ensuring the necessary resources to achieve the project objectives;
- Any other tasks necessary to perform for the proper conduct of projects.

#### **LANGUAGES**

Russian (Mother tongue) Romanian

PROJECT MANAGER,

PRODUCER



- ligise with clients to find out their exact event requirements
- produce detailed proposals for events (including timelines, venues, suppliers, legal obligations, staffing and budgets)
- research venues, suppliers and contractors, then negotiate prices and hire
- · manage and coordinate suppliers and all event logistics (for example, venue, catering, travel)
- · liaise with sales and marketing teams to publicise and promote the event
- manage all pre-event planning, organising guest speakers and delegate packs
- · coordinate suppliers, handle client queries and troubleshoot on the day of the event to ensure that all runs smoothly and to budget
- · manage a team of staff, giving full briefings
- organise facilities for car parking, traffic control, security, first aid, hospitality and the media
- · make sure that insurance, legal, health and safety obligations are followed
- oversee the dismantling and removal of the event and clear the venue efficiently
- produce post-event evaluation to inform future events
- research opportunities for new clients and events.



#### COMPETENCIES

- Event planning and execution
- Vendor and contract negotiation
- · Event marketing strategy development
- · Event evaluation and continuous improvement
- Stakeholder engagement
- Project management
- Risk management
- Time management
- Problem-solving and decision-making
- Crisis management
- · Data analysis and interpretation
- Knowledge of event technology and digital tools
- Understanding of event industry trends
- Ability to work under pressure
- Branding and promotion.

### PROJECT MANAGER

PRODUCER



#### **Brief list of realized projects**

- "GPec conference" (Technical Production) AmCham Radisson Blu Convention 2024
- Cahul Business Summit Cahul 2024
- Tekwill Expo Day Tekwill 2024
- Moldova Digital Summit Chisinau Arena 2024
- Media Policy Forum Mediacor 2024
- Europe Day 2024 European village in Balti 2024
- Europe Day 2024 European village in Chisinau 2024
- "Tekwill 7 ANI" Tekwill 2024
- STARTUP MOLDOVA SUMMIT BR Media Group 2024
- Forum "Business Mission to Moldova" (Technical Production) AmCham Digital
   Park 2024
- Gala "Moldova Eco Energetica" Tekwill 2023
- "INVESTOR CONNECT: Geothermal technology showcase" Tekwill 2023
- HIGH LEVEL REGIONAL CUSTOMS ANTIFRAUD CONFERENCE "Cross-Border Crime Risks in an Open Europe Shared Challenges, Shared Solutions" - Palace of the Republic - 2023
- Conference "HUMAN RESOURCES MANAGEMENT CONFERENCE" 7th edition AmCham –
   Radisson Blu Leogrand Chisinau 2023
- "Moldova Developer Conference" Tekwill 2023
- "TECH WOMEN SUMMIT 2023" Tekwill 2023
- Foreign Investors Association Republic of Moldova "FIA 20 Years" Radisson Blu
   Leogrand Chisinau 2023
- Conference "Product Design 2023" Tekwill 2023
- "National Forum of Teaching Staff" Mediacor 2023

## PROJECT MANAGER

PRODUCER



#### **Brief list of realized projects**

- International tax conference "TAXCON'23" (Technical Production) AmCham Radisson Blu Leogrand Chisinau 2023
- Forum "Justice reform and the fight against corruption" Digital Park 2023
- Hackathon "DEEPTECH GigaHack" Digital Park 2023
- ABSL Summit "MOLDOVA UNTAPPED NEARSHORING DESTINATION" Digital Park 2023
- MUNICIPAL EDUCATIONAL FORUM 2023 "CHISINAU CITY THAT LEARNS" Palace of the Republic – 2023
- Forum "The professions of the future" Mediacor 2023
- "Moldova Innovation Awards '23" Mediacor 2023
- International Annual Conference "Financing family strengthening and child protection services in the context of Moldova – EU Association" – Radisson Blu Leogrand Chisinau – 2023
- Conference "5th Informal Working Group Meeting on Research and Innovation" Radisson Blu Leogrand Chisinau 2023
- Expo & concert "Europe Day 2023" Leova 2023
- Expo & conference "EdTech Expo" Cahul, House of Culture 2023
- Main Event & Expo "Europe Day 2023" The Great National Assembly Square 2023
- "Media Policy Forum" Mediacor 2023
- Conference "FinTech Future conference" FinTech Hub 2023
- Conference "STARTUP Demo Day" Digital Park 2023
- Conference "DTFI:23" (Digital Transformation for Financial Institutions) Tekwill 2023
- Conference "Pitch-Muzeele viitorului" Artcor 2023
- "Startup Moldova Summit" Tekwill 2023

#### PROJECT MANAGER

PRODUCER



#### **Brief list of realized projects**

- Fourth meeting of the EU Support Hub for Internal Security and Border Management in Moldova - MIA Integrated Center of Law Enforcement - 2022
- "Product Management Conference" Tekwill 2022
- HEGO "Plants for economic growth" Moldexpo 2022
- International Conference "Foreign Investors for the Sustainable Development of Moldova" - Radisson Blu Leogrand Hotel - 2022
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2022
- "TECH WOMEN SUMMIT" Tekwill 2022
- Celebration of 35 years of the Erasmus+ "Programme of the European Union and in the context of European Year of Youth" - State Pedagogical University "Ion Creangă" - 2022
- "BOLD FEST" (Technical Production) Digital Park 2022
- "FINTECH" Tekwill 2022
- "Regional development: perspectives and challenges in the context of crisis situations" - Balti - 2022
- FORUM "Justice reform and the fight against corruption" Digital Park 2022
- "SUM IT UP" 2nd edition Artcor 2022
- "ENDAVA GATHERINGS" Endava 2022
- "HEALTH TECH FORUM" Tekwill 2022
- "WOMEN FOR SOLIDARITY AND PEACE". The campaign dedicated to Europe Day 2022 2022
- "Cahul Business Summit" Cahul 2022
- "ED TECH Moldova" Cahul 2022
- Expo & concert "Europe Day 2022" Edinet 2022

#### PROJECT MANAGER

PRODUCER



#### Brief list of realized projects

- Main Event & Expo "Europe Day 2022" Chisinau 2022
- Opening of FinTech Hub FinTech Hub, ASEM 2022
- "Together4Home Affairs" Radisson Blu Leogrand Hotel 2022
- "DIGITAL TRANSFORMATION FOR FINANCIAL INSTITUTIONS" FinTech Hub, Chisingu -2022
- "Tekwill 5 Years" Tekwill 2022
- "Ex-post evaluation of the implementation of the Deep and Comprehensive Free
   Trade Area between the EU and its Member States and Republic of Moldova" Europe
   Café 2022
- "7 YEARS OF DCFTA IN THE REPUBLIC OF MOLDOVA: RESULTS ACHIEVED AND WAY FORWARD" - Europe Café - 2022
- Launch of Project "MOVE IT like Lublin" (MILL) Chisinau Sustainable Transport
   Development Initiative Europe Café 2022
- "Grant awarding ceremony for seven mayoralties from the Republic of Moldova within Mayors for Economic Growth (M4EG) Facility, funded by the European Union" – Digital Park – 2021
- "Hackathon" Comrat 2021
- "Startup Moldova Summit 2021" Tekwill 2021
- "EUROPEAN AWARDS FOR HUMAN RIGHTS EVENT" Europe Café 2021
- "1 an de Tekwill în Fiecare Școală" Tekwill 2021
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2021
- Presentation of the results and innovations implemented in the city of Călăraşi within the EU-funded project "Efficiency of public lighting in the city of Călăraşi – Licurici în inima Codrilor" – 2021

#### PROJECT MANAGER

PRODUCER



#### **Brief list of realized projects**

- "TECH WOMEN SUMMIT" Tekwill 2021
- "Rural Moldova INSPIRES: Results and good practices" 2021
- European Union project "Thermal rehabilitation of educational buildings in the city
   Cantemir CanTREB: results and applied innovations" Cantemir 2021
- "BOLD FEST" (Technical Production) Artcor 2021
- "EU4BUSINESS ÎMPREUNĂ PENTRU REDRESAREA SECTORULUI DE AFACERI" 2021
- "FINTECH" Tekwill 2021
- "SOLUŢII TECH PENTRU MEDIU hackathon" Cahul 2021
- Inauguration of the Center of Excellence in Energy Efficiency in the village of Feştelita,
   created with the support of the European Union 2021
- "Women in Online Work" for girls and women from the northern region Balti 2021
- "INTELLECTUAL GAME: About energy efficiency, climate and the environment" Europe
   Café 2021
- "Academic Performance Awards Ceremony 2021" Balti 2021
- "Expansion of the Future Classroom National Training Center" Future Classroom
   Center, 1 Ion Creanga street 2021
- "Ignite: iZESTRE" Cahul 2021
- "DOING BUSINESS IN MOLDOVA" Balti/Poland 2021
- "Academic Performance Awards Ceremony 2021" Tekwill 2021
- "ЛАКОКРАСКА СНГ И ВОСТОЧНОЙ ЕВРОПЫ" Radisson Blu Leogrand Hotel, Chisinau 2021
- "White Book 2021 Official Launch" Radisson Blu Leogrand Hotel, Chisinau 2021
- "Moldova ICT Summit, 2021" Tekwill 2021
- "Bulgaria Find your story" Radisson Blu Leogrand Hotel, Chisinau 2021

#### PROJECT MANAGER

PRODUCER



#### **Brief list of realized projects**

Project management
Special events / Sports SHOW / Expo / Fashion

- Reception EU Day Capitoles Park 2024
- Give High Five to 5G Moldcell Mediacor 2024
- Expo "Belle Expo 2024" (technical production) Arena Chisinau 2024
- FEA Championship tournament "LEGACY" FIGHTING & ENTERTAINMENT ASSOCIATION
   Ciorescu, Futsal Arena 2024
- Fashion SHOW "WHISPERS OF THE DEEP" Mediacor 2024
- Launch event IQOS ILUMA "NEXT LEVEL. LIVE" Arena Chisinau 2024
- TV Show Puterea Dansului (technical production) BR Media Group 2024
- Expo Beauty FELICIA (technical production) CIE MOLDEXPO 2024
- MICB Corporate Event Madisson Park 2024
- Cup of Moldova at ARMWRESTLING 2023
- maib Open Air Party "Primul Crăciun la maib park" (technical production) maib park - 2023
- Awards "FEA 15 Years" BR Media Group 2023
- Expo "Antreprenor Expo 2023" (technical production) CIE MOLDEXPO 2023
- Ballroom Try Out Session 3.0 "Queer Voices" 2023
- Awards Ceremony "Moldcell" Mediacor 2023
- Expo DAS EXPO 2023 "WHAT DEFINES DESIGN AND ARCHITECTURE" (technical production) CIE MOLDEXPO 2023
- "SHOW COTRIL MOLDOVA" Mediacor 2023
- Opening ceremony "PORT MALL" (technical production) PORT MALL 2023
- "BOLD Fest" (technical production) Mediacor 2023
- Opening ceremony "maib park" 2023

#### PROJECT MANAGER

PRODUCER



#### Brief list of realized projects

Project management
Special events / Sports SHOW / Expo / Fashion

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   Ciorescu. Futsal Arena 2023
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- Major communication event/ Reception in Chisinau "Europe Day 2023" Capitoles
   Park 2023
- "FEA CHAMPIONSHIP" tournaments FIGHTING & ENTERTAINMENT ASSOCIATION Ciorescu, Futsal Arena 2023
- Fashion SHOW "DIN INIMĂ, Moldova" Mediacor 2023
- "NATIONAL ARMWRESTLING CHAMPIONSHIP VII EDITION" 2023
- Expo "Beauty 2023" (technical production) Felicia Optic Center Moldexpo 2023
- Corporate event for "maib" employees Chisinau Arena 2023
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   Culture 2022-2023
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- Corporate event for "MICB" employees Madisson Park- 2022
- "GENDER EQUALITY TODAY FOR A SUSTAINABLE TOMORROW" International Women's Day
   2022 EVA PROJECT STRENTHENING GENDER EQUALITY IN CAHUL AND UNGHENI
   DISTRICTS 2022
- "Money Show" Radisson Blu Leogrand Hotel, Chisinau 2022
- "Congresul X extraordinar" PDM Palace of the Republic 2022
- Major communication event/ Reception in Chisinau Capitoles Park 2022
- "FEA CHAMPIONSHIP" tournaments FIGHTING & ENTERTAINMENT ASSOCIATION Ciorescu -2022



CEO, CREATIVE DIRECTOR

#### **SKILLS**

- Strategic planning and implementation
- Team leadership and delegation
- Contract negotiation
- Relationship building and management
- Problem-solving and decisionmaking
- Knowledge of event technology and software
- Cultural awareness and sensitivity for international events.

#### **PROFILE**

Slavonic University.

Specialty: Audio equipment control.

1997 - 2002

Vocational school 102.

Specialty: Regulator of radio electronic equipment.

1990 – 1993

Alexei Stîrcea School of Arts.

1983 - 1988

# 6 YEARS

# •

 Highly experienced Director with a track record of delivering successful projects on time and on budget.

 Dynamic leader with a strong background in directing and managing teams to ensure successful outcomes.

# EXPERIENCE | 26

- Proven expertise in developing and executing strategic plans, driving organizational growth and initiatives.
- Collaborative team player with excellent communication and problem-solving skills.
- Strong background in budgeting, financial management and resource allocation.

#### **LANGUAGES**

Russian (Mother tongue)
English

# CREATIVE DIRECTOR,

#### RESPONSIBILITIES

- Communication skills, adaptation and integration in various environments, mediation skills and a good team spirit developed through projects;
- Skills of supervision, delegation, motivation of the group as a whole or individually, adaptability, ability to analyze and synthesize, ability to predict unforeseen consequences;
- Good strategist, entrepreneurial spirit, proactive, charismatic, global thinking, correct understanding and evaluation of economic and political phenomena;
- A good interaction with individuals from all social categories, negotiation skills and technical expertise;
- Direct work with individuals and continuous communication with individual beneficiaries, punctuality, the ability to make decisions under stress and to meet deadlines;
- Ability to analyze tasks and responsibilities, ability to evaluate professional skills of employees;
- Analytical spirit, teamwork;
- Spirit of evaluation and improvement of the activity, monitoring team work, quality control.



#### **COMPETENCIES**

- Event Planning and Execution
- Budget Management
- Vendor Management
- Contract Negotiation
- Event Marketing and Promotion
- Risk Management
- Team Leadership and Management
- Event Technology and Software
- Event Evaluation and Reporting
- Leadership and Team Management
- Communication and Presentation Skills
- Collaboration and Cross-Functional Coordination
- Problem Solving and Critical Thinking
- Creativity and Innovation
- Emotional Intelligence and Relationship Building

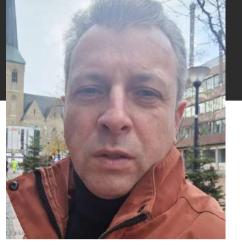
# CREATIVE DIRECTOR,



#### Brief list of realized projects

- "GPec conference" (Technical Production) AmCham Radisson Blu Convention 2024
- Cahul Business Summit Cahul 2024
- Tekwill Expo Day Tekwill 2024
- Moldova Digital Summit Chisinau Arena 2024
- Media Policy Forum Mediacor 2024
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- Europe Day 2024 European village in Chisinau 2024
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- Forum "Business Mission to Moldova" (Technical Production) AmCham Digital
   Park 2024
- Gala "Moldova Eco Energetica" Tekwill 2023
- "INVESTOR CONNECT: Geothermal technology showcase" Tekwill 2023
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- Conference "HUMAN RESOURCES MANAGEMENT CONFERENCE" 7th edition AmCham –
   Radisson Blu Leogrand Chisinau 2023
- "Moldova Developer Conference" Tekwill 2023
- "TECH WOMEN SUMMIT 2023" Tekwill 2023
- Foreign Investors Association Republic of Moldova "FIA 20 Years" Radisson Blu
   Leogrand Chisinau 2023
- Conference "Product Design 2023" Tekwill 2023
- "National Forum of Teaching Staff" Mediacor 2023

# CREATIVE DIRECTOR,



#### Brief list of realized projects

- International tax conference "TAXCON'23" (Technical Production) AmCham Radisson Blu Leogrand Chisinau 2023
- Forum "Justice reform and the fight against corruption" Digital Park 2023
- Hackathon "DEEPTECH GigaHack" Digital Park 2023
- ABSL Summit "MOLDOVA UNTAPPED NEARSHORING DESTINATION" Digital Park 2023
- MUNICIPAL EDUCATIONAL FORUM 2023 "CHISINAU CITY THAT LEARNS" Palace of the Republic – 2023
- Forum "The professions of the future" Mediacor 2023
- "Moldova Innovation Awards '23" Mediacor 2023
- International Annual Conference "Financing family strengthening and child protection services in the context of Moldova – EU Association" - Radisson Blu Leogrand Chisinau – 2023
- Conference "5th Informal Working Group Meeting on Research and Innovation" Radisson Blu Leogrand Chisinau 2023
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- Expo & conference "EdTech Expo" Cahul, House of Culture 2023
- Main Event & Expo "Europe Day 2023" The Great National Assembly Square 2023
- "Media Policy Forum" Mediacor 2023
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- Conference "DTFI:23" (Digital Transformation for Financial Institutions) Tekwill 2023
- Conference "Pitch-Muzeele viitorului" Artcor 2023
- "Startup Moldova Summit" Tekwill 2023

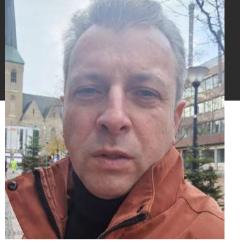
# CREATIVE DIRECTOR,



#### Brief list of realized projects

- Fourth meeting of the EU Support Hub for Internal Security and Border Management
   in Moldova MIA Integrated Center of Law Enforcement 2022
- "Product Management Conference" Tekwill 2022
- HEGO "Plants for economic growth" Moldexpo 2022
- International Conference "Foreign Investors for the Sustainable Development of Moldova" - Radisson Blu Leogrand Hotel - 2022
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2022
- "TECH WOMEN SUMMIT" Tekwill 2022
- Celebration of 35 years of the Erasmus+ "Programme of the European Union and in the context of European Year of Youth" - State Pedagogical University "Ion Creangă" - 2022
- "BOLD FEST" (Technical Production) Digital Park 2022
- "FINTECH" Tekwill 2022
- "Regional development: perspectives and challenges in the context of crisis situations" - Balti - 2022
- FORUM "Justice reform and the fight against corruption" Digital Park 2022
- "SUM IT UP" 2nd edition Artcor 2022
- "ENDAVA GATHERINGS" Endava 2022
- "HEALTH TECH FORUM" Tekwill 2022
- "WOMEN FOR SOLIDARITY AND PEACE". The campaign dedicated to Europe Day 2022 2022
- "Cahul Business Summit" Cahul 2022
- "ED TECH Moldova" Cahul 2022
- Expo & concert "Europe Day 2022" Edinet 2022

# CREATIVE DIRECTOR,



#### **Brief list of realized projects**

- Main Event & Expo "Europe Day 2022" Chisinau 2022
- Opening of FinTech Hub FinTech Hub, ASEM 2022
- "Together4Home Affairs" Radisson Blu Leogrand Hotel 2022
- "DIGITAL TRANSFORMATION FOR FINANCIAL INSTITUTIONS" FinTech Hub, Chisingu -2022
- "Tekwill 5 Years" Tekwill 2022
- "Ex-post evaluation of the implementation of the Deep and Comprehensive Free
   Trade Area between the EU and its Member States and Republic of Moldova" Europe
   Café 2022
- "7 YEARS OF DCFTA IN THE REPUBLIC OF MOLDOVA: RESULTS ACHIEVED AND WAY
   FORWARD" Europe Café 2022
- Launch of Project "MOVE IT like Lublin" (MILL) Chisinau Sustainable Transport
   Development Initiative Europe Café 2022
- "Grant awarding ceremony for seven mayoralties from the Republic of Moldova within Mayors for Economic Growth (M4EG) Facility, funded by the European Union" – Digital Park – 2021
- "Hackathon" Comrat 2021
- "Startup Moldova Summit 2021" Tekwill 2021
- "EUROPEAN AWARDS FOR HUMAN RIGHTS EVENT" Europe Café 2021
- "1 an de Tekwill în Fiecare Școală" Tekwill 2021
- "MOLDOVA DEVELOPER CONFERENCE" Tekwill 2021
- Presentation of the results and innovations implemented in the city of Călăraşi within the EU-funded project "Efficiency of public lighting in the city of Călăraşi – Licurici în inima Codrilor" – 2021

# CREATIVE DIRECTOR,



#### **Brief list of realized projects**

- "TECH WOMEN SUMMIT" Tekwill 2021
- "Rural Moldova INSPIRES: Results and good practices" 2021
- European Union project "Thermal rehabilitation of educational buildings in the city
   Cantemir CanTREB: results and applied innovations" Cantemir 2021
- "BOLD FEST" (Technical Production) Artcor 2021
- "EU4BUSINESS ÎMPREUNĂ PENTRU REDRESAREA SECTORULUI DE AFACERI" 2021
- "FINTECH" Tekwill 2021
- "SOLUŢII TECH PENTRU MEDIU hackathon" Cahul 2021
- Inauguration of the Center of Excellence in Energy Efficiency in the village of Feştelita,
   created with the support of the European Union 2021
- "Women in Online Work" for girls and women from the northern region Balti 2021
- "INTELLECTUAL GAME: About energy efficiency, climate and the environment" Europe
   Café 2021
- "Academic Performance Awards Ceremony 2021" Balti 2021
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- "Bulgaria Find your story" Radisson Blu Leogrand Hotel, Chisinau 2021

# CREATIVE DIRECTOR,

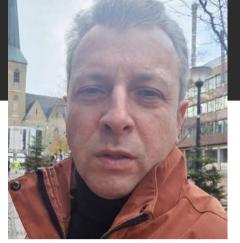


#### **Brief list of realized projects**

#### Project management Concerts

- Concert "NERVY" (technical production) Arena Chisinau 2024
- Concert NINO KATAMADZE & INSIGHT & Symphony Orchestra of the National Philharmonic "Serghei Lunchevici" - National Palace "Nicolae Sulac" - 2024
- Concert THE MOTANS (technical production) National Palace "Nicolae Sulac" 2024
- Concert "Nostalgia Retro Night Party" (technical production) Chisinau Arena 2023
- Concert Marcello Rota & Symphony Orchestra of the National Philharmonic "Serghei Lunchevici" - National Palace "Nicolae Sulac" - 2023
- Concert 5'NIZZA "THE BEST" (technical production) CIE MOLDEXPO 2023
- Concert HURTS "World tour" (technical production) Green Theater 2023
- Concert ZAZ "Organique Tour" National Palace "Nicolae Sulac" 2023
- Concert Mark Oselski "Contraste" National Palace "Nicolae Sulac" 2023
- Concert Julien Dassin, Orchestra Paris Tour Eiffel National Palace "Nicolae Sulac"
   2023
- Concert Нервы (technical production) at Manej Sport Arena 2023
- Concert Настя Каменских (technical production) Mimi Castle 2023
- Concert Andrew Rayel a State of Trance Record Mediacor 2023
- Concert БИ-2 World tour "Аллилуйя" (technical production) Chisinau Arena 2023
- Concert Oxxxymiron World tour (technical production) Chisinau Arena 2023
- Concert Ștefan Bănică National Palace "Nicolae Sulac" 2023
- Concert Keiko Matsui National Opera and Ballet Theater "Maria Biesu" 2023

# CREATIVE DIRECTOR,



#### **Brief list of realized projects**

Project management
Special events / Sports SHOW / Expo / Fashion

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- Opening ceremony "PORT MALL" (technical production) PORT MALL 2023
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- Opening ceremony "maib park" 2023

# CREATIVE DIRECTOR,



#### **Brief list of realized projects**

Project management
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- "Congresul X extraordinar" PDM Palace of the Republic 2022
- Major communication event/ Reception in Chisinau Capitoles Park 2022
- "FEA CHAMPIONSHIP" tournaments FIGHTING & ENTERTAINMENT ASSOCIATION Ciorescu -2022



#### **PROFILE**

"The will to win, the desire to succeed, the urge to reach your full potential... these are the keys that will unlock the door to personal excellence".

Graduate in Medicine
2011

# Carabulea Eugeniu

**PHOTOGRAPHER** 

#### **SKILLS**

- Proficient in Adobe Lightroom
- Experience in conducting photoshoots
- Strong collaboration and teamwork skills
- Knowledge of digital asset management systems
- Understanding of lighting and composition
- Excellent customer service skills
- Experience in portrait and events photography

# EXPERIENCE | 12 YEARS

**Dedicated Freelance Photographer** with a proven track record of enhancing brand visibility and product sales through creative and high-quality photography. I've successfully managed all aspects of photography, from innovative lighting techniques to post-production editing, resulting in increased client satisfaction and repeat business. With a passion for capturing compelling images and a commitment to technical excellence, I am eager to bring my creative vision and professional expertise to new and challenging projects.

#### LANGUAGES

Russian (Mother tongue)
Romanian

# Carabulea Eugeniu PHOTOGRAPHER

#### **Brief list of realized projects**



- "GPec conference" (Technical Production) AmCham Radisson Blu Convention 2024
- Cahul Business Summit Cahul 2024
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- Media Policy Forum Mediacor 2024
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- Europe Day 2024 European village in Chisinau 2024
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- Foreign Investors Association Republic of Moldova "FIA 20 Years" Radisson Blu
   Leogrand Chisinau 2023
- Conference "Product Design 2023" Tekwill 2023
- "National Forum of Teaching Staff" Mediacor 2023

## Carabulea Eugeniu PHOTOGRAPHER

#### **Brief list of realized projects**

## Project management Online and Hybrid Events



- International tax conference "TAXCON'23" (Technical Production) AmCham Radisson Blu Leogrand Chisinau 2023
- Forum "Justice reform and the fight against corruption" Digital Park 2023
- Hackathon "DEEPTECH GigaHack" Digital Park 2023
- ABSL Summit "MOLDOVA UNTAPPED NEARSHORING DESTINATION" Digital Park 2023
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- Conference "Pitch-Muzeele viitorului" Artcor 2023
- "Startup Moldova Summit" Tekwill 2023



## Scobioala Sandu

PRESENTER

#### **SKILLS**

- Computer literacy,
- High level communication skills,
- Effective organizational and project coordination,
- Team worker,
- Skilled multitasker,
- Keen eye for details

#### **PROFILE**

School of television ,Tudor Vornicu", Bucharest, Romania. (10.2015 - 07.2016)

Diploma in Television Broadcasting Services

State University of Moldova, Chisinau, Republic of Moldova (09.2012 - 09.2015)

Bachelor's degree in communication sciences

- Over ten years of experience in media, TV, radio and communication:
- Development and implementation of branding communication:
- Over 5 years of experience in organizing, coordinating and presenting private and public events:
- Elaboration, coordination and assessment of effective communication strategies;
- Event concepts design and implementation as part of the strong comprehensive brand communication strategy and increasing awareness efforts:
- Excellent communication and networking skills with key stakeholders, government officials, policy makers, journalists, influencers, partners, business owners:
- Advanced understanding of the creative industry, design and video production, as well event management

# EXPERIENCE

#### LANGUAGES

Romanian (Mother tongue)

English

Russian

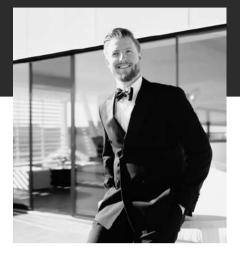
Italian

## **EXPERIENCE**

## Scobioala Sandu

#### PRESENTER

10/2022 - present - Chisinau
VOCEA MEDIA SRL (VOCEA BASARABIEI RADIO/TV)



#### Radio/tv News Anchor

- Developing compelling television news bulletins by identifying key events, meticulously scripting content, and ensuring comprehensive coverage for impactful broadcasts; presenting the news bulletin.
- Identifying and synthesizing significant daily events into hourly radio news bulletins;
   reading, editing and presenting the news.
- Conducting thorough and up-to-date research on current events and emerging trends, facilitating accurate and insightful news reporting.

05/2021 - present - Chisinau VINADOR PROJECT SRL

#### **Event Manager**

- Developing interactive event concepts and ensuring their meticulous implementation in line with financial and time constraints:
- Designing and recommending a proper budget, assessing the production and organising costs, implementing the plan of actions taking into action approved working scenarios;
- Analysing the market in order to find and negotiate sustainable partnerships;
- Conducting research and identify venues, vendors (catering, decorators, musicians etc.) and other service providers in order to ensure and improve ROI for the organisation of the public events related to the promotion of the wine industry in the Republic of Moldova; Negotiation with vendors in order to achieve the most favourable terms of collaboration;

## XPERIENCE

## Scobioala Sandu

#### PRESENTER

- Analysing the target audiences and identify proper tools to stimulate their participation and engagement;
- Manage all event operations, pre and during the event to maintain high quality services and to ensure everything meets standards;



- Ensuring the visibility of the partners in line with the requirements;
- Managing branding and communication via social media; Producing content to promote the ongoing activities.

## 02/2021 - 10/2021 - Chisinau CHILDREN, COMMUNITY, FAMILY MOLDOVA

### Communication specialist

- Increasing the public awareness of the EU-funded project and its
- Outputs by delivering tailored interactive multi-media products;
- Coordination of preparation and dissemination of communication materials (online and printed materials) such as online banners, brochures, booklets, informative cards, spots, other video and written materials, etc to promote the EU-funded initiatives taking into consideration EU visibility requirements;
- Establishing partnership with key stakeholders, journalists, government officials, policy makers, influencers;
- Developing and coordinating a TV Show broadcasted on a local tv station about the project.
- Managing the creative team responsible for the multimedia and promotional materials
  development; Working with service providers (print shops, design and advertising
  agencies, video production houses, etc.) and ensuring the quality control during the
  production process; Involving the CCF Moldova experts in providing the relevant
  content for the production of the visibility materials and in developing awareness
  activities.

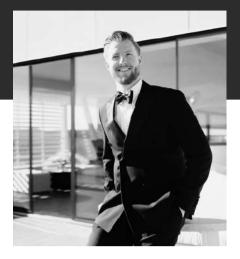
## XPERIENCE

## Scobioala Sandu

#### PRESENTER

02/2019 - 08/2022 - Chisinau

TVR MOLDOVA MATINALII/TELEMATINAL



#### **Broadcast journalist/ presenter**

- Identifying interviewers to participate to the live streaming show and ensuring the scriptwriting for the interviews;
- Establishing partnerships with the private sector and identifying sponsors in order to ensure the operation and development of the media product;
- Writing scripts, developing content and filming video materials for the show's sponsors;
- Contributing to the development and implementation of the TV campaigns along with the team; Providing suggestions to improve the impact;
- Presenting and contributing to the organization of the TVR Moldova Awards Gala meant to encourage and award the actors involved in Romanian history and language, cultural heritage, those registering performance in education, art, business, and social responsibility in the Romanian space. (2020)

10/2016 -12/2018 - Chisinau TVR MOLDOVA/OBIECTIV COMUN

#### **Broadcast journalist/ presenter**

- Developing the concept of the analytical live daily talk show and hosting it;
- Conducting investigations on subjects of high interest for the public, ensuring the scriptwriting, identifying interviewers to participate to the live streaming;
- Developing and managing the production process of social campaigns aimed at promoting the Romanian and Moldovan culture;
- Establishing partnerships with the private sector and ensuring the overall coordination to launch and implement the campaign;
- Presenting and contributing to the organization of the TVR Moldova Awards Gala meant to encourage and award the actors involved in Romanian history and language, cultural heritage, those registering performance in education, art, business and social responsibility in the Romanian space. (2017)

## EXPERIENCE

## Scobioala Sandu

#### PRESENTER



### 01/2016/ - 08/2016 - Bucharest, Romania

#### **ROMÂNIA TV**

#### **Broadcast journalist / politic reporter**

- Covering the Romanian political field for disseminating the information through TV materials and live broadcast in the hourly news bulletins;
- Establishing professional relations with sources, politicians, experts and other journalists in order to get wider access to information;
- Coordinating the filming and post-production processes, ensuring the quality control.

#### 05/2014/ - 06/2015 - Chisinau

TV MOLDOVA 1, "BUNĂ DIMINEAȚA" MORNING SHOW.

#### TV presenter

- Hosting a live morning TV show; Developing the concept of the streaming and ensuring the scriptwriting;
- Coordinating the creation and promotion of the TV show;
- Establishing professional relations with sources, public officials, experts and other journalists in order to get wider access to information.

#### 02/2012 - 04/2015 - Chisinau

#### **IPNA-TELERADIO MOLDOVA**

#### **Broadcast journalist/ radio host**

- Generating content for youth and presenting radio shows;
- Ensuring the scriptwriting for a youth program focused on psychological and mental health issues;
- Monitoring the radio broadcast, ensuring the quality control, and providing improvements;
- Contributing and developing campaigns and radio jingles;
- Developing the products and strategies to stimulate people's interest via attractive activities and content delivered.



INTERPRETATION AND

#### **SKILLS**

- Persuasive communicator and interpreter, ability to effectively communicate with individuals from diverse professional and social backgrounds, excellent networking skills.
- Ability to work within multicultural, multi-disciplinary teams spread across several countries.

#### **PROFILE**

University of Szeged, Faculty of Law and Political science, Szeged Hungary 2014–2016

Master in International Relations (Economic and Legal aspects)

State University of Moldova, Chisinau, 2009–2011 **Master Degree in Humanities** 

State University of Moldova, Chisinau 2006 - 2009 Licence Degree in Philology (BA)

- Moldova Digital Summit Chisinau Arena 2024
- Media Policy Forum Mediacor 2024
- STARTUP MOLDOVA SUMMIT BR Media Group 2024
- Gala "Moldova Eco Energetica" Tekwill 2023
- "INVESTOR CONNECT: Geothermal technology showcase" – Tekwill – 2023
- HIGH LEVEL REGIONAL CUSTOMS ANTIFRAUD CONFERENCE "Cross-Border Crime Risks in an Open Europe Shared Challenges, Shared Solutions" - Palace of the Republic - 2023
- "Moldova Developer Conference" Tekwill 2023
- "TECH WOMEN SUMMIT 2023" Tekwill 2023
- Foreign Investors Association Republic of Moldova "FIA 20 Years" - Radisson Blu Leogrand Chisinau - 2023

and others.

#### LANGUAGES

Romanian (Mother tongue)

English

French

Russian

VENTS

## EXPERIENCE-

## Pascari Cristina

### INTERPRETATION AND

TRANSLATIONS



Sept. 2016 - present (intermittent)
VARIOUS COMPANIES: INTART DESIGN, BERLIZZO, LINGVISTICA

#### **Position Description**

En-Ro/Ro-En Interpretation and translations (mainly working during conferences, trainings, seminars, workshops, roundtables and study trips), the most relevant programs:

- EU Twinning project Capacity building of the National Center for Personal Data protection of the Republic of Moldova
- Modernization of Local Public Services in the Republic of Moldova, mainly for WSS and EE, funded by EU, GIZ and Rom gov.
- · TAIEX workshop on Extended Producer Responsibility, funded by the EU
- · Social entrepreneurship activities funded by the Federal Ministry of Austria on Labour, Social Affairs and Consumer protection
- · Environmental Assessment project funded by the Swedish Institute
- TA mission on International Academic Mobility funded by Erasmus Plus programme of the EU
- Appraisal Mission Rule of Law and Anti-Corruption Mechanisms funded by GIZ
- · Viatasan project funded by SDC, improving the public health of the rural population
- · High Value Agricultural Activities, funded by USAID, support for local farmers to adopt high value crops, continuous education of farmers etc,
- The Moldova Competitiveness Project funded by USAID, support to the textile companies, young designers, SMEs
- · Comunitatea Mea funded by USAID, designed to strengthen local governance, decentralization of LPAs tasks,
- · Interpretation during missions and field trips of UNICEF teams, all related to children's rights, inclusion of children in education system,
- · Interpretation during working meetings of UN Women rep regarding the gender sensitive budgeting and policies,
- · Interpretation during working meetings and events of UNFPA rep, all related to education for youth, SRH

Several missions of WHO in Moldova to improve public health services.

## XPERIENCE

## Pascari Cristina

### INTERPRETATION AND

TRANSLATIONS



Nov. 2016 – Sept. 2018 Full time MISSION ESSENTIALS CIVILAFFAIRSMOLDOVA@PROTONMAIL.COM

#### **Position Description**

Linguist (En-Ro/Ro-En)/Assistant for the Civil Affairs Team within the US Embassy in Moldova. The team assessed the quality of implemented projects (renovations of kindergartens, schools, Fire Fighting Stations, City Hauls, maternities, hospital wards, funded by ODC or other Embassy partners). Responsibilities included arranging the logistics, schedule of the team, joining the team in field trips, interpretations during the meetings, translations of any necessary documents.

10-11.2016
OSCE PA MOLDOVA
LOIC@OSCEPA.DK

#### **Position Description**

National Assistant/Interpreter for the OSCE Parliamentary Assembly mission of observers (short term and long term) for the presidential elections in Moldova. Involved in the logistics, organization of deployment, debriefings, interpretations, news summaries and any administrative tasks related to the good flow of the mission.

01.2015 - 03.2016 Hungary - France - Germany

**MOZAIK** 

DR. ILDIKÓ TÖRÖK <u>ILDIKO.TOROK@MOZAWEB.COM</u>

#### **Position Description**

International Business Associate – in charge of market research, initiation of communication with new companies in the new markets, continuous support for the clients, communication and business support, preparation of contracts depending on the region and regulations, administrative tasks, interpretations and translations during meetings with partners from Romania, Russia. Participated in international events and represented the company at the Frankfurt Book Fair and Educatice Paris.

## INTERPRETATION AND

05-09.2014 Chisinau, Moldova MOTIVATION MOLDOVA OFFICE@MOTIVATION-MD.ORG

#### **Position Description**

Project coordinator for the project: Social entrepreneurship for people with disabilities in Moldova. The project is funded by the East European Foundation and implemented by the staff of Motivation Moldova. Daily tasks included: negotiating good prices for the key project components, planning the procurements, organization of the trainings, fundraising and collection of additional funds.

## 12.2012 – 02.2014 Budapest Hungary – Belgium Brussels

MS. ANA LOUREIRO CANAVATE, ANA.C.LOURE@GMAIL.COM

#### **Position Description**

International Project Manager – preparing budgets and Action Plans of projects under FP 7 and 8, organizing the trips, assistance with the reporting, evaluation of the missions, administrative tasks for project completion, communication with Consortia partners, Delegation officials, presentation of results at the European Commission (DG Connect). Completing all administrative tasks related to project completion: preparing and following the budget, writing methodologies, proofreading reports, submitting reports to the Delegations, checking receipts, coordinating with the team of experts to ensure all rules are followed, all reports delivered in due time.

As part of the in-house junior team of consultants, provided assistance with data collection and analysis, desk research, mapping of information, analysis and compilation of reports, proofreading of reports for 2 programs: Safer Internet for children; Feasibility study for a potential EU grant for Investigative Journalism

### INTERPRETATION AND

TRANSLATIONS



28.11 – 12.12. 2012 Chisinau, Moldova CNFA NADEJDA MOCANU NADEJDA.MOCANU@GMAIL.COM

#### **Position Description**

Interpreter/assistant of Team leader - General Assessment of Farmers' Cooperation Department initiated a project to support the sales department and identifying areas in the local agri-business that are currently preventing growth. The main tasks were to assist the Team leader in preparing and delivering sessions of training; interpretation during the workshops and meetings (En-Ro/Ro-En), administrative work, organization of meetings, translations of the training materials

04.06 - 24.06. 2012 Chisinau, Moldova

CNFA MOLDOVA N. MOCANU
NADEJDA.MOCANU@GMAIL.COM

#### **Position Description**

Interpreter/ assistant of Team leader - General Assessment of Farmers' Cooperation Department focused on the evaluation of the current state of the agricultural cooperatives and their use of marketing tools for increasing the agri-business. In charge of the expert's agenda, interpretation during meetings (En-Ro/Ro-En), administrative work, joining the expert in all his study trips and meetings.

05- 09. 2008 US QUINTA INNS & SUITES

#### **Position Description**

Office managing, booking and reservations. In charge of the maintenance crew; intermittent in charge of the breakfast area; intermittent in charge of the supplies and refilling the storage.

### INTERPRETATION AND

TRANSLATIONS



02.2010 – 12.2012 Chisinau, Moldova EMS BUDEAN VERA V.BUDEAN@GMAIL.COM

#### **Position Description**

Recruiter/HR Manager for European Management Solutions (EMS) - Daily tasks:
Recruiting, communication with the experts, placement of specialists in EC funded projects in developing countries (both English and French speaking areas), under FWC contracts under FP 7. Extensive communication with experts, business associates, delegations and state organizations, networking, support for writing methodologies, proofreading.

Provided training for the new personnel, planning of their weekly/ monthly activities, strategic distribution of tasks, projects and responsibilities so that they remain motivated.

10.2009 – 02.2010 Moldova
CONSULATE OF CYPRUS IN CHISINAU

#### **Position Description**

Secretary-Referent/ Translator/ Visa Officer - receiving visa applications, interviews with the applicants, administrative and secretarial tasks, translations from Greek and English to Romanian. Communication with the Immigration Office in Nicosia and local partners.

06.2007 Chisinau ELECTION COMMITTEE

#### **Position Description**

Local elections in Chisinau: member of the Election Committee nominated by the Local Council, I was assigned to the sector Buiucani, Sucevita str. In advance I received trainings on the Electoral Code, on the rules for voting and voter behavior, tabulation rules and regulations.



## Deleu Elena-Bianca

INTERPRETATION AND

#### **SKILLS**

- Language skills
- Attention to details
- Communication skills
- Computer skills
- Information mining
- · Problem solving
- Time management
- Project management
- People management
- Customer care
- Soft skills

#### **PROFILE**

Translator and interpreter, certified in Romania for English and Russian languages. Experience in translating social networks, but also documents in MemoQ and SmartCat. Provided simultaneous, consecutive and whispering interpretation services during offline, hybrid and online (Zoom) meetings. Master's degree in Translation and Conference Interpretation from Moldova State University and in International Relations from Saint Petersburg State University.

- Innovation in the European Home Care Sector Closing Event of the D-Care Labs Interreg Project
   September 2022 (streamed online)
- Consultations on the assessment of the National Human Rights Action Plan 2018-2022 September 2022
- Meeting of the Disability Task Force September 2022
- Launch of a space for children at the Panilino company as part of the Expanding Choices:
   Gender-Responsive Family Policies for the Private Sector in the Western Balkans and Moldova -September 2022
- International mission at the National Public
   Health Agency July 2022
- National Mediation Forum June 2022 and others.

#### **LANGUAGES**

Romanian (Mother tongue); English – C1 level;

Russian - C1 level;

French - B1 level;

Italian - B1 level

## VENTS

## **EDUCATION**-

## Deleu Elena-Bianca INTER

INTERPRETATION AND

TRANSLATIONS



Master's Degree in Translation and Conference Interpreting, Moldova State University, 2020-2022

Master's Degree in Area Studies- European Studies (International Relations), Saint-Petersburg State University, 2009-2011

Bachelor's Degree in Philology, Major: Russian Language and Literature, Minor: Romanian Language and Literature, University of Bucharest 2004 – 2008

- Sworn translator for English and Russian authorization issued by the Ministry of Justice of Romania
- CAPM (Certified Associate in Project
   Management) certificate issued by the Project
   Management Institute
- ITIL (Information Technology Infrastructure Library) Foundation certificate – issued by AXELOS

- Cambridge Advanced English certificate - C1 level
- Russian Language certificate –
   C1 level
- S.A.T. certificate for English and Mathematics
- First in Class graduation diploma – issued by the University of Bucharest, Russian language department
- Exchange programmes at the Pushkin State Russian Language Institute in Moscow, Russian Federation, with a duration of 1 month, respectively 3 months

## Deleu Elena-Bianca INTER

INTERPRETATION AND

TRANSLATIONS

### Brief list of realized projects

Interpretation and translations - Ro-En, En-Ro

- Moldova Digital Summit Chisinau Arena 2024
- Media Policy Forum Mediacor 2024
- STARTUP MOLDOVA SUMMIT BR Media Group 2024
- Gala "Moldova Eco Energetica" Tekwill 2023
- "INVESTOR CONNECT: Geothermal technology showcase" Tekwill 2023
- HIGH LEVEL REGIONAL CUSTOMS ANTIFRAUD CONFERENCE "Cross-Border Crime Risks in an Open Europe Shared Challenges, Shared Solutions" - Palace of the Republic - 2023
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- Meeting of the Disability Task Force September 2022
- Launch of a space for children at the Panilino company as part of the Expanding Choices: Gender-Responsive Family Policies for the Private Sector in the Western Balkans and Moldova - September 2022
- Work meeting at the Palanca refugee service provision centre September 2022
- International mission at the National Public Health Agency July 2022
- National Mediation Forum June 2022
- Lauch of the Women Caucus of the 11th legislature in the Republic of Moldova June
   2022
- International mission at the Institute of Oncology April 2022
- Bilateral meeting at the Presidency April 2022
- Bilateral meeting at the Ministry of Environment May 2022



## :XPERIENCE-

## Deleu Elena-Bianca INTER

INTERPRETATION AND

TRANSLATIONS



**JOB DOMAIN / OCCUPATION: TRANSLATION** 

Translator / Interpreter (January 2022 - present)



In-house translator and interpreter, offering services to different local and international clients, both from the private and the public sector.

#### Main responsibilities

- Offer high-standard interpretation services during online (via Zoom), hybrid and offline meetings (simultaneous, consecutive, whispering interpretation).
- Prepare for all interpretation events by reading the documentation provided, when applicable, researching the subject using the Internet or discussing with colleagues.
- Translate documents, individually or as part of a team, using the company's software MemoQ.
- Ensure that the appropriate terminology is used, check terminology consistency, update MemoQ glossary.
- Check quality assurance reports/proofreader comments for continuous improvement and, when applicable, give feedback.
- Respect the standards and code of conduct applicable for translators and interpreters.

- Learned to use the translation-related software available within the company or offered by the clients.
- Successfully integrated into the team of translators and interpreters.
- Delivered quality translation and interpretation services in different settings, ranging from small-group discussions to meetings in the Parliament of the Republic of Moldova.
- Interpreted during various meetings related to the response to the Ukrainian refugee crisis.
- Contributed to finding solutions in difficult situations.

## Deleu Elena-Bianca Interpretation and



**JOB DOMAIN / OCCUPATION: TRANSLATION** 

Translator (September 2009 - present)

Reporting to: Translation Manager

Member of the social network's team of translators, leading the process of translating the information on the platform into Romanian.

#### Main responsibilities

- Discuss the particularities of the Romanian language, as well as the challenges faced with the central team responsible for the translation of the platform and/or developers.
- Offer input and feedback on the changes related to the translation environment.
- Ensure that all new translation keys are translated into Romanian.
- Whenever necessary, localise the translation.
- Proofread/amend translations.
- · Ensure terminology consistency.
- Notify the central team of technical or other issues on the platform.

- Coordinated the process of translation into Romanian from the beginning.
- Ensured translation continuity over 13 years of collaboration with VK.
- Successfully implemented the changes made by the company.
- Collaborated with other translators, both regarding the Romanian version and other versions.



## XPERIENCE-

## Deleu Elena-Bianca INTER

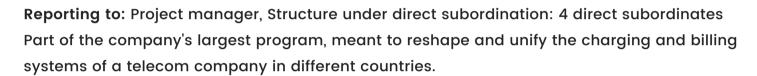
INTERPRETATION AND

TRANSLATIONS



**JOB DOMAIN / OCCUPATION: TELECOMMUNICATIONS** 

Project Administrator / Project Planner (January 2017 – December 2020)



#### Main responsibilities

- Assist the project manager with various administrative work, while making sure that the project management processes are followed.
- Supervise the handling of inter-company resource related billing and purchase orders for the entire program (approx. 800 employees), including creation, problem solving, drafting documentation.
- Ensure a smooth transition to a new financial structure of the program.

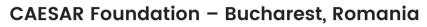
- Acted as main point of contact for all project teams in matters related to inter-company resource related billing and purchase orders.
- Coordinated the process of creation and update of time charging credentials, as well as the closure and re-issue of purchase orders for the entire project (approximately 800 members).
- Created and updated the documentation for the processes, as well as performed trainings for other members of the team.
- Involved in the recruitment and training of new members of the team, as well as in creating a collaborative and friendly work environment.
- Successfully took over new responsibilities from other teams, ensuring a smooth transition.
- Acquired project management knowledge and developed skills in this area, including working with company-specific tools and resources.
- Obtained the ITIL Foundation and CAPM certifications.

# EXPERIENCE—

## Deleu Elena-Bianca INTERI

INTERPRETATION AND

TRANSLATIONS



**JOB DOMAIN / OCCUPATION: NGOS** 

Target group identification and management expert (March 2018 – June 2018)

Reporting to: Project manager

Part-time expert in "Antreprenor\_Diaspora: Hai acasa!", a project funded by the government meant to stimulate Romanians living and working abroad to settle back to Romania and start their own businesses.

#### Main responsibilities

- Identify, select and manage the target group for the project.
- Fill in/draft project documentation.
- Help in preparing the materials to be used for raising awareness about the project, as well as take part in the information campaigns.
- Receive, register and validate the candidates' documents.
- Permanently communicate with the target group members and solve any issues that might arise.

- Acted as main point of contact for part of the target group, offering information and support in completing the application.
- Ensured high accuracy of the documentation.
- Helped the project team in achieving the project KPIs.

# EXPERIENCE-

## Deleu Elena-Bianca INTER

INTERPRETATION AND

TRANSLATIONS



JOB DOMAIN / OCCUPATION: IT

### Partner/Customer Account Administrator (September 2011 – November 2016)

Reporting to: Value/Volume Order Management Team Leader



Member of the customer care team, offering support to customers and distributors (in different business models and from different regions) and permanently communicating with the colleagues from the sales, production, logistics and other departments in order to offer information and solutions.

#### Main responsibilities

- Handle all hardware orders from customers from Ukraine/UK and, subsequently, Russia.
- Confirm receipt of the customer POs, ensure that they are logged into the production system, handle all issues related to the orders, from receipt to delivery and post-delivery.
- Maintain a close relationship with all other departments involved: sales, production, logistics, subject matter experts, credit & collection.
- Take part in internal meetings, as well as in phone conferences with customers and distributors.
- Fill in various reports needed for result monitoring.
- Provide training to new employees.
- Participate in drafting and updating the documentation in accordance with the changes in business.
- Propose solutions for streamlining business processes.

- Acted as a single point of contact for distributors and direct customers, building strong relationships based on trust and mutual understanding.
- Contributed in revising and documenting the processes.
- Successfully took over, together with the team, the responsibilities of a local team based in Russia.

## Deleu Elena-Bianca INTER

INTERPRETATION AND

TRANSLATIONS



**JOB DOMAIN / OCCUPATION: NGOS** 

Volunteer, Deputy Coordinator (March 2009 - June 2011)

Reporting to: Coordinator of the Russian Branch

Helping the organization's team in supporting current and prospective Romanian students abroad, as well as promoting the Romanian language and culture.

#### Main responsibilities

- Present information about living and studying in Russia to those interested.
- Consolidate the Romanian student community in the Russian Federation.
- Promote the Romanian language and culture abroad.
- Maintain a close relationship with the Romanian Consulate in Saint Petersburg.

#### **Accomplishments**

- Established contacts with other Romanian students in the Russian Federation and the Russian students studying Romanian.
- Participated in multicultural events and organized own events to promote Romania and the Romanian language.
- Promoted the organization and its activity in the media and on social networks.
- Provided information on the life and education in Russia to prospective students.

Translation/interpretation job offering the opportunity to apply my skills and gain knowledge in new areas, as well as bring value to clients by facilitating multilingual and intercultural communication.