

Curriculum vitae



Personal Information

Name / Last name	Dercaci Ilie
Adress	Republic of Moldova, Chisinau city, Grivitei street nr. 12 A
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E-mail	ilie.dercaci@gmail.com
Website	www.iliedercaci.com
Citizenship	Republic of Moldova and Romanian
Date of birth	03.04.1987

Education

Trained by	Tony Robbins – Unleash the power within. ATM Management Group – Financial Director Course. Andy Szekely – sales, public speaking Mihaela Tatu – Diction. Lorand Soares-Szasz - sales Bernard Persy - communication Evghenii Kotov – sales, emotional intelligence Konstantin Novikov –HR management, Financial Management. David Allan – Time Management. Allan Pease - Sales Alexandru Bordea – Public Speaking Gleb Arhanghelski – Time Management Mihaela Berciu - Ethics Mihaela Stroe – Non-Verbal Communication Brian Tracy – Maximum Achievement LAB Profile Certified SELLification Certified DTM Toastmasters Member from 2019.
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2006 – 2010	Technical University of Moldova, Informational Technology, FAF group (studied in english)
2003 - 2006	Private Lyceum „Litterarum”, graduated on 25.06.2006
1994 – 2003	Lyceum „Spiru Haret”, graduated on 20.06.2003

Main activities	
February 2016 - Present	Trainer and Co-Founder Professional Speaker (www.speaker.md)
January 2009 - present	Business Trainer on Time Management, Sales and Public Speaking
14 of September 2009 – present	Director of „deveto software”, own company of software business solution.
January 2014 - 2015	Co-Founder SkyWay – air tickets company
1 January – 15 of October 2012	Human Resources Manager in an International IT company from Israel “SoftExpert”.
September 2010 – present	Human Resources Teacher in Technical University of Moldova, IT Specialty (FAF – English groups).
September 2010 – present	Alumnus AIESEC Chisinau
November 2010 – 2015	Member and Co-Founder JCI Chisinau Moldova
July 2011 - present	Area Director D4, Ex-President, Co-Founder Top Toastmasters Club Chisinau
March 2007 – September 2010	Member of International student Organization „AIESEC Chisinau”
10 of February 2009 – 1 of March 2010	Organizing Committee President of Project “OPEN i” organized by AIESEC Chisinau and ASIST in collaboration with IT & C Association from Moldova, international project based on IT & C
23 of July 2008 – 1 of April 2009	Web Java Developer on SoftExpert LTD
21 of March 2008 – 21 of March 2009	Local Trainers Team Coordinator AIESEC Chisinau
Conferences	

conference	place	organized	date	role
The next level of business	Romania, Cluj-Napoca	JCI Cluj-Napoca	21-24 of October 2010	Delegate
International Train The Trainers (TtT)	Ukraine, Ternopoli	AIESEC Ternopoli	25-28 of August 2011	Trainer at advanced Track
International TtT	Ukraine, Ternopoli	AIESEC Ternopoli	12-14 of August 2010	Trainer at advanced Track
International TtT	Moldova, Dubasari	AIESEC Chisinau	1 – 4 of July 2010	Agenda Manager Advaced Track
International TtT	Ukraine, Kiev	AIESEC Ukraine	10 - 12 of August 2009	Trainer at advaced track
International TtT	Moldova, Bahmut	AIESEC Chisinau	25 - 28 of June 2009	Trainer at advaced track
International TtT	Ukraine, Ivano-Frankivsk	AIESEC Ivano-Frankivsk	26 February – 1 March 2009	Trainer at basic track
OPEN i – World IT & C Conference	Modova, Chisinau	AIESC Chisinau and ASIST	22 – 27 of February	Project Coordinator

Personal competences and abilities	
Languages	Nativ : Romanian Excelent : English, Russian Good : French
Computer Skills	Soft: Mac OS X, MS Windows, MS Office, Internet Applications, Photoshop, NetBeans. Programming languages: JAVA SE, JAVA EE : Hibernate, Struts 1.0, Spring Core, Spring MVC, Spring DAO; SDBC: MySQL , MS SQL,Oracle. Web Technologies: HTML, CSS, JQuery, JavaScript, Ajax.
Professional results	Training - Time Management delivered for more then 1000 people. International Champion on Public Speaking in Chisinau Toastmasters Club and Top Toastmasters Club. JAVA SE course on Javapassion.com . Founder and co-founder: ILIE DERCACI.COM Professional Speaker (www.speaker.md) deveto software (www.deveto.com) Spark Research Labs (www.sparklabs.md) SkyWay – the best way to fly (www.skyway.md) Chişinău Toastmasters Club Top Toastmasters Club (www.toastmasters.md) JCI Moldova (www.jci.md) AIESEC Chişinău (www.aiesec.md)
Personal	Martial Arts – Karate for 7 years. Playing the guitar. The favourite movies: „The secret”, „Prison Break” , „Lie to me”, „Timeless”, „Suits”. Allways – Proactive and Positive Thinking. Motto: Sky is not the limit.