



Serghei Tcacenco
(other name spelling: Serghey Tkachenko)
executive MBA

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PROFESSIONAL PROFILE

- certified tracker (growth coach) and mentor of start-up teams
- business analyst, management consultant
- industry experience in ICT, robotics, retail and pharma markets
- regional experience in Moldova, Ukraine, Russia, Kazakhstan, Romania and the UAE

PROFESSIONAL EXPERIENCE

Serghei founded his consulting company **SC Datalinie business inginerie S.R.L.** (Chisinau, Moldova) in 2004. Individually or as a small team leader, Serghei supports start-ups, carries out marketing research projects and provides business consulting services.

Experience in the development of start-ups since 2018

- ✓ 2024: tracker and trainer at xCloud and xSat companies (the United Arab Emirates);
- ✓ 2023: tracker and mentor at Clean Technology Innovation Programme, GCIP accelerator implemented by AEE, the Energy Efficiency Agency (Moldova): 4 teams;
- ✓ 2021-2022: tracker in start-up accelerator NURIS (Kazakhstan): 9 teams in 3 accelerators;
- ✓ 2021-2023: tracker in start-up accelerators FinTech, HealthTech, CleanTech, AgTech, Startup City Cahul and Tech Entrepreneurship (all Moldova): 8 teams;
- ✓ 2018: mentor and speaker in start-up accelerator Tekwill (Moldova);
- ✓ since 2022: development of start-up project <https://dolfy.pro> (MVP stage at the moment)

Experience in business consulting and project management since 2000

- ✓ 2020-2023: support of business development projects of 22 companies participated in the export accelerators implemented by AdTrade / UNDP (Moldova);
- ✓ 2022: development of business strategy for Business Hub in Tiraspol and support in the strategy execution (Moldova);
- ✓ 2004-2009: business development consultant at Centrul de Telecomunicatii Speciale (Moldova) – development of the national PKI, construction of datacentre, improvement of business processes;
- ✓ 2007-2008: project management and business analytics for the projects of AlfaSoft SRL in Albania and Zambia (Moldova, Zambia, Albania).
- ✓ 2000-2004: export advisor at MIEPO, export promotion agency (Moldova).

Experience in market research and analytics since 2000

- ✓ since 2000: research in the area of international trade procedures, taxes and documentation in Moldova and Ukraine for Mendel Verlag (<https://www.mendel-verlag.de>, Witten, Germany) – regular updates delivered every 2 months;
- ✓ 2008-2022: research of ICT markets in Russia, CIS countries and Romania for PMR Ltd. (<https://mypmr.pro>, Krakow, Poland), development of 4-6 fully dressed research projects every year and a number of smaller assignments;
- ✓ 2017-2022: research projects in ICT education, export and IT business development in Moldova for different customers including UNDP and Tekwill - 6 projects;
- ✓ 2019-2022: research of the regulations in the telecom sector in the EU and MENA regions for GOS Consulting (<https://gos-consulting.com>, Cliddesden, UK).

EDUCATION

May 2008 – March 2010	Executive MBA Reims Management School / NEOMA Business School (France)
Sep 1992 – June 1997	Specialist Diploma in Management Information Systems Lviv State University after Iv. Franko (Ukraine)

PROFESSIONAL DEVELOPMENT TRAINING COURSES (the most significant)

Training for Start-up Trackers, Startup Academy in Chisinau (4 days)
Introduction to CMMI, official course delivered by ESI Center Bulgaria (3 days)
IT Project Management at Training Centre Specialist in Moscow (5 days)
Development of Consulting Skills, St. Petersburg School of Business Consultants (12 days)
Training for the development of Certified Management Consultants in Chisinau (25 days)
Training of Trainers provided by ILO (International Labour Organization – 10 days in Chisinau)

SPECIFIC NON-MOLDOVAN EXPERIENCES

Business projects or study assignments in the United States, Ireland, Great Britain, France, Germany, Italy, Austria, Hungary, Greece, Zambia, South Africa, Ukraine, Romania, China, Albania, Lithuania, Latvia, Poland, the UAE, Kazakhstan and Russia

PERSONAL DETAILS

Civil Status	Married, two children
Nationality	Republic of Moldova, Republic of Bulgaria

LANGUAGES

Russian, Ukrainian	mother languages
English	fluent
Romanian	very good (reading and understanding)

HOBBIES

Aikido (Japanese martial art, 3-rd kiu) and Aikiken (Japanese sword fencing)

REFERENCES ARE AVAILABLE ON REQUEST