HIKVISION

INNOVATING, BUILDING, ACHIEVING TOGETHER



WHO WE ARE



OUR MISSION AND VISION

Hikvision is an IoT solution and big data service provider with video as its core competency

Vision

Empower vision for the security and sustainable growth of the world

Mission

To explore innovative ways to better perceive and understand the world. To empower vision for decision-makers and practitioners, and work together to enhance safety and advance sustainable development around the world.



HIKVISON AT A GLANCE

Compound growth rate from 2010 to 2019









Year



Employees

worldwide



International subsidiaries and branch offices

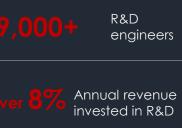
100,000+

Partners globally

150+

Our products are used in countries and regions







OUR BUSINESS AREAS

Hikvision's business areas cover a broad range of offerings and new technology ventures.





OUR SECURITY OFFERINGS





Public Safety

Public service management solutions for security and urban governance.

Enterprise

Integrated solutions and products for intelligent security and business operations.



SMB

Full range of security products, and cloud service solutions.



Consumer

Smart-home living and advanced products for everyone.

HIKVISION°

WE ARE STANDING ON A SOLID FOUNDATION

HIKVISION

OUR MARKET POSITION



Video surveillance products provider worldwide (by IHS Markit)

2011-2018

No.1

Security 50 (by a&s Magazine)

2011-2019

Гор 5

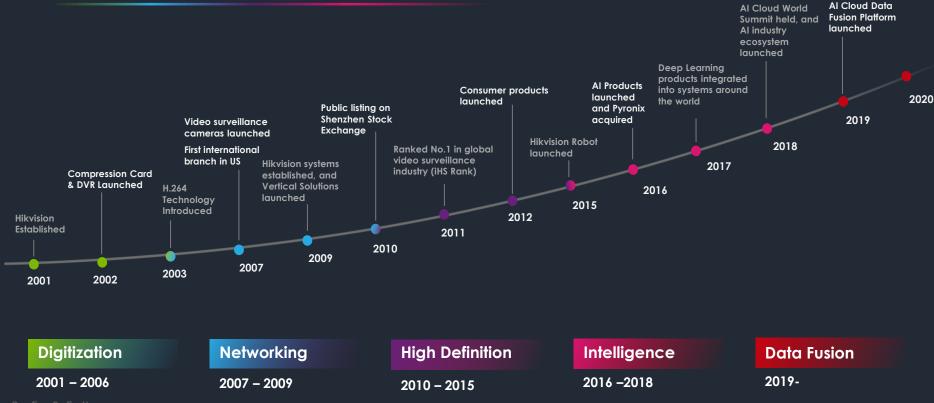
Companies with highest brand value growth in Brand Finance Tech 100

2019

See Far, Go Furthei



ADVANCING THE INDUSTRY



See Far, Go Further



STEADY BUSINESS GROWTH



2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019

See Far, Go Further



WE SERVE CUSTOMERS LOCALLY





59 international subsidiaries and branches

4 local logistics centers



Call centers in **9** regions and countries



After-sales service via Hikvision service points and authorized maintenance service partners covering

70 countries.



OUR IN-HOUSE MANUFACTURING

Manufacturing Capability

1 million m² Manufacturing Bases in China: Hangzhou, Tonglu and Chongqing (Daily Production Capacity: 520,000 units)

International Factories: Brazil, India (Production Capacity of India Factory: 1.2 million units per month)

Quality Control

Product Life Cycle Quality Control from material, design, to manufacturing and service.

Global Standards: UL / CUL/ FCC / CE / CCC / C-tick / RoHS / WEEE / ISO etc.

Intelligent Warehouse Robot

Intelligent Sorting Robot

100+ SMT Production Lines

Automated Manufacturing

Green Operation with Environmental Design



LEADING CYBERSECURITY

Hikvision Cybersecurity Certifications and Initiatives

Hikvision Cybersecurity Processes Covering the Full Product Lifecycle

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Authoritative Third-Party Certifications

- Common Criteria FLA 2+
- FIPS 140-2



Enterprise Security Certificates

- ISO 27001 Information Security Management
- ISO 28000 Supply Chain Security Management

Partnership with International Organizations

- A CVE Numbering Authority
 Partner with the security lab Brightsight



HIKVISION°

WE ARE COMMITTED TO INNOVATION



WE CONDUCT EXTENSIVE R&D IN OUR FIELDS









Almost 1/2 of our employees are R&D Engineers Over **8% Annual Revenue** invested in R&D

11 R&D Centres Worldwide

- Montreal, Canada
- London, UK

- Asia-pacific region





WE DEVELOP LEADING TECHNOLOGIES







Artificial Intelligence



Cloud Computing

Ranked No.1 in global AI contests

Multi-object Tracking MOT challenge 2018

Object Detection **PASCAL VOC 2016**

Vehicle Detection KITTI 2015

Action Recognition
Moments in Time Challenge 2018

Scene Classification ImageNet 2016

Text Recognition ICDAR 2017



Multi-Dimensional Perception



Big Data



Video Codec

OPEN SYSTEM ARCHITECTURE

Our security solutions are fully capable of meeting any need for future expansion, with a design philosophy of openness and extendibility.





GLOBAL TECHNOLOGY PARTNERSHIPS



HIKVISION

WE CARE ABOUT CUSTOMERS, EMPLOYEES, AND SOCIETY



THE FOUNDATION OF EVERYTHING WE DO

Our values

- Dedicated to customers' continual success
- Adding value to companies and communities
- Acting with honesty and integrity
- Pursuing excellence in every endeavor

Our employees

- We care for our employees and help them succeed and grow
- Our employees are passionate, highly engaged and motivated to make a difference





WE CARE ABOUT SOCIETY

Smarter, Safer Society

More Efficient Business

Better Lives





WE HELP PROTECT NATURE

Hikvision **Corporate Social** Responsibility Program

- **Bio-diversity** \bullet
- **Environmental Protection** ٠
- **Cultural Heritage** ٠
- Children, Women
- Equality



What we have done



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HIGHLIGHTED SUCCESS STORIES



Tauranga City Council, New Zealand DF Century Plaza, Brazil Senegal's New International Airport, Senegal Electricity Supply, South Africa Museum for East Asian Art, Cologne, Germany



London's Kew Garden, UK Cowes Yacht Haven, UK Al Wadi Hotel, Oman Ajax FC, Netherlands The Hong Kong-Zhuhai-Macao Bridge, China



TESTIMONIALS FROM OUR CUSTOMERS

"Hikvision's product quality is backed by an equally good experience with their after-sales service."

- General Manager of CST Securite

"We are amazed by the Hikvision technologies implemented at our training ground and stadium."

- Ajax's Performance Technologies

"The Hikvision solution has made our job easier and is one of the best systems we have worked with."

> - Managing Director of Blueline Security Management

"We have been so impressed with the Hikvision technology and the support we have received."

- Principal Director of CPI

"I feel safe in the knowledge that I install the latest and best products for my customers."

- Sales Surveyor at BWS Standfast

"Hikvision's product was an ideal choice for the project after comparing different products by different manufacturers."

- C.R.O. Totalnet Technologies Services Limited

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OUR INSIGHTS FOR 2020

Seven Trends in the Security Industry

- Multi-Dimensional Perception
- Multi-Intelligence Cameras
- Proactive and Comprehensive Security Systems
- Ultra-High Resolution
- Visibility, Any Time and in Any Condition
- Moving to the Cloud
- Cybersecurity

HIKVISION°

ACHIEVING TOGETHER

By innovating ideas adaptable to various markets and building ecosystems integral to communities, we are committed to achieving success with our partners, old and new, big and small.