

**ANNEX IV: KEY EXPERTS**

Name of expert	Proposed position	Years of experience	Age	Educational background	Specialist areas of knowledge	Experience in partner country	Languages and degree of fluency from A1 (beginner) to C2 (proficient)*
Alina Guțan	Project Manager	6		Higher economic studies	Masters degree in Tourism	Moldova	Romanian - native language, English - B2, Russian- C1
Felicia Mursa	Logistics Manager	2	23	Higher economic studies	License degree in Hotel Services, tourism and leisure	Moldova	Romanian - native language, English - B2, Russian- B2

July 2019

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**Curriculum vitae 1**

<b>Proposed role in the project</b>	<b>Project Manager</b>
<b>Family name</b>	<b>Gufan</b>
<b>First names</b>	<b>Alina</b>
<b>Date of birth</b>	<b>17-Oct-1992</b>
<b>Nationality</b>	<b>Moldavian</b>
<b>Civil status</b>	<b>Married</b>
<b>Education</b>	<b>Higher Economic studies</b>

<b>Institution</b>	<b>Date from dd/mm/yyyy</b>	<b>Date to dd/mm/yyyy</b>	<b>Degree(s) or diploma(s) obtained</b>
<b>Master School of Excellence in Economics and Business ASEM</b>	<b>2014</b>	<b>2016</b>	<b>Master Degree in "Tourism Development and Management"</b>
<b>Academy of Economic Studies of Moldova "Marketing and Logistics"</b>	<b>2011</b>	<b>2014</b>	<b>Bachelor's degree</b>

**Language skills:** Indicate competence from A1 (beginner) to C2 (proficient). The competence level is based on the Common European Framework of Reference for Languages. See: <https://www.coe.int/en/web/common-european-framework-reference-languages/table-1-cefr-3.3-common-reference-levels-global-scale>. The linguistic competencies are to be demonstrated by certificate or by past relevant experience.

<b>Language</b>	<b>Reading</b>	<b>Speaking</b>	<b>Writing</b>
Romanian	Native	Native	Native
Russian	C1	C1	C1
English	B2	B2	B2

<b>Membership of professional bodies</b>	
<b>Other skills</b> (e.g. computer literacy, etc.)	Communication tools, Social Media Skills, Productivity software
<b>Present position</b>	Incoming Tourism and Event Manager
<b>Years within the firm</b>	6
<b>Key qualifications</b> (relevant to the project)	high experience in tourism and organizing events
<b>Specific experience in the region</b>	Moldova

**Curriculum vitae 2**

<b>Proposed role in the project</b>	<b>Logistics Manager</b>
<b>Family name</b>	<b>Mursa</b>
<b>First names</b>	<b>Felicia</b>
<b>Date of birth</b>	<b>22-Sep-1999</b>
<b>Nationality</b>	<b>Moldavian</b>
<b>Civil status</b>	<b>Married</b>
<b>Education</b>	<b>Higher Economic studies</b>

<b>Institution</b>	<b>Date from dd/mm/yyyy</b>	<b>Date to dd/mm/yyyy</b>	<b>Degree(s) or diploma(s) obtained</b>
<b>Moldova State University</b>	<b>2021</b>	<b>till now</b>	<b>Master Degree "Marketing Studies"</b>
<b>Moldova State University</b>	<b>2018</b>	<b>2021</b>	<b>Bachelor's degree in "Hotel services, tourism and leisure"</b>

**Language skills:** Indicate competence from A1 (beginner) to C2 (proficient). The competence level is based on the Common European Framework of Reference for Languages. See: <https://www.coe.int/en/web/common-european-framework-reference-languages/table-1-cefr-3.3-common-reference-levels-global-scale>. The linguistic competencies are to be demonstrated by certificate or by past relevant experience.

<b>Language</b>	<b>Reading</b>	<b>Speaking</b>	<b>Writing</b>
Romanian	Native	Native	Native
Russian	B2	B2	B2
English	B2	B2	B2

<b>Membership of professional bodies</b>	
<b>Other skills</b> (e.g. computer literacy, etc.)	A good knowledge of Microsoft Office tools: Power Point, Access, Excel, Word, Social Media Skills
<b>Present position</b>	Incoming Tourism and Event Manager
<b>Years within the firm</b>	2
<b>Key qualifications</b> (relevant to the project)	Good experience in tourism and organizing events
<b>Specific experience in the region</b>	Moldova

Professional experience (Alina Guțan)

Date from dd/mm/yyyy	Date to dd/mm/yyyy	Actual working days [1] in FTEs [2]	Location	Company & reference person[3] (name & contact details)	Position	Description
01-03-22	14-03-22	13	Romania	UTM (Technical University of Moldova), Contact person: Valentina Bulgaru, Phone number: +373 79 228 991	Project Manager	Study visit for students from Rep. Moldova to Romania, Iasi
2021		220	Romania	General Inspectorate for Emergency Situations of the Ministry of Internal Affairs of Rep. of Moldova, Contact person: Dorina Matveev, Phone number: +373 76766112	Project Manager	Logistics services for staff, in Romania, done in one of the cities of the eligible counties of the Joint Operational Programme Romania-Republic of Moldova 2014-2020, namely: Botosani, Vaslui, Iasi, Galați. During the 2021 year.
25-09-21		30	Moldova	OGPAE (External Assistance Program Management Office), Contact person: Natalia Caraus, Phone number: +373 76 778 347	Project Manager	ENI CBC Romania- Republic of Moldova 2014-2020, Joint Operational Programme Romania-Republic of Moldova. Accommodation distribution, events organization, transportation for all participant, managing the event.
<b>Total</b>		<b>263</b>				

Other relevant information (e.g. publications)

[1] Only the work experience mentioned in the CV will be considered by the evaluation committee.

[2] 220 full time equivalents (FTE) constitute one year of professional experience. Part-time must be converted into FTE.

[3] The contracting authority reserves the right to contact the reference persons mentioned in the present form that their data will/may be transferred to the Commission and communicate the privacy statement to them. The privacy statement is available at <http://ec.europa.eu/europeaid/prag/annexes.do?chapterTitleCode=A>. If you cannot provide a reference, please provide a justification.

Professional experience (Felicía Mursa)

Date from dd/mm/yyyy	Date to dd/mm/yyyy	Actual working days [1] in FTEs [2]	Location	Company & reference person[3] (name & contact details)	Position	Description
01-03-22	14-03-22	13	Iasi, Romania	UTM (Technical University of Moldova), Contact person: Valentina Bulgaru, Phone number: +373 79 228 991	Logistic Manager	A study visit for students from Rep. Moldova to Romania, Iasi . Provided services: Booking accommodation, transport, creating menus for lunch and dinner and coordinating the list of participants.
22-02-22	27-02-22	5	Moldova	ODIMM (Organization for Small and Medium Enterprises Sector Development ), Contact person: Ana Sochirca, Phone number: +373 79 066 036	Event and Logistics Manager	BOOTCAMP "START-up GENERATION PROGRAM" . Provided services: Booking accommodation in camp, transportation, creating the agenda of the trainings, contracting trainers, list of participants.
01-10-21	01-10-22	220	Moldova	ONVV (The National Office of Vine and Wine), Contact person: Parascovia Ignat, Phone number: +373 60 427 277	Coordinator and logistic manager	Organization and management services for visits of 200 people from Romania to the Republic of Moldova at the Moldovan Wineries. Provided services: Accommodation at the hotel in Chisinau for Romanian visitors, excursion and wine tasting at the wineries, transportation services, meals at the winery's restaurant, guide services etc.
<b>Total</b>		<b>238</b>				

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