

CURRICULUM VITAE

- Name:** Ballo
- First Name:** Constantin
- Date of birth:** 1st, August 1952
- Nationality:** Romanian
- Education:**

Institution (Date from - Date to)	Degree obtained:
Technical University Bucharest Faculty of Electronics and Communications 1971 – 1976	Degree in Electronics

- Language skills:** (Mark 1 to 5 for competence, 5 being the highest)

Language	Reading	Speaking	Writing
Romanian	Native language		
English	4	4	4
French	5	5	5

- Membership of professional bodies:**

UITP, Metro Committee and Light Rail Committee, 1993-2008

Member of CODATU from ROMANIA

- Present position:**

Independent Consultant for public transport, software companies and local authorities

- Years within the firm: -**

- Key qualification:**

- Expert in preparation of projects for International Funding, including preparation of Business Plans
- Expert in ticketing (Automatic Fare Collection Systems) and Tariff Policies
- Expert in Public Service Contracts
- Expert in Feasibility Studies and Procurement Procedures
- Practice in Project Manager position

11. Professional experience:

Date from - Date to	Location	Company	Position	Description
From September 2018	Bucharest	-	Independent Consultant	
February 2018 – September 2018	Bucharest, Romania	Public Transport Authority for Bucharest-Ilfov region	Adviser of the Executive Manager (part time contract)	<ul style="list-style-type: none"> - Public Service Contracts - Regulations - Integrated Automatic Fare Collection System - Tariff Offer
2015-2017	Pitesti, Romania	PUBLITRANS SA (public transport operator)	Consultant, sub-contractor of METROUL SA	Public Transport Management and Elaboration of Business Plans Expert. Tariff Policy. Staff training. EBRD Tweening Partnership Project for Pitesti Urban Transport. EBRD founded project
2015-2017	Pitesti, Romania	PUBLITRANS SA (public transport operator)	Consultant sub-contractor of METROUL SA	Public Service Contract implementation, EBRD founded project
2013-2015	Brasov, Romania	RATBv (public transport operator)	Consultant	Integrated IT Management System commissioning and staff training. Traffic Management, Ticketing System and ERP. European founded project.
2000-2012	Brasov, Romania	RATBv	Consultant	European funds request for Brasov public transport modernization – Integrated IT Management System - Ticketing System, Traffic Management and ERP
2010-2012	Bucharest, Romania	RATB (public transport operator)	Advisor to the general manager	<p>Preparation of studies and analyses in the operational aspects of the public transport company and development strategy.</p> <p>Support for implementation of management strategies and business plans.</p> <p>Contribution to the increasing effectiveness of the operator and to defining its strategic development directions.</p> <p>Assistance to decision-making regarding the introduction of new transport routes.</p> <p>Preparation of a Marketing Plan for the company, in order to increase ridership on RATB's routes.</p>
2009-2010	Bucharest,	METROUL S.A.	Project Manager	Consultancy for Public Transport projects: feasibility studies, tender documents,

	Romania			procurement procedures, projects' management Solution Study for Bucharest Metro Automatic Fare Collection System
2006-2014	Bucharest, Romania	PTMAX srl	Manager	Consultancy for Public Transport projects: feasibility studies, tender documents, procurement procedures, projects' management Automatic Fare Collection System in Alger public transport – Project Manager for CCS-CARDTEC - Germany, 2006-2007 Marketing assistance for railway and tramway projects in Romania, TSO (France), 2006 Automatic Fare Collection and Traffic Management System for Timisoara public transport – Feasibility Study and Project Manager for RATT, 2006-2007 Preparation of the O/D study for the City of Bucharest within the Project of Metropolitan Public Transport Strategy in Bucharest, World Bank Funding, technical expert for METROUL SA, 2009 Cost-benefits study for 100 new trams in Bucharest, SYSTRA, 2010 Analysis of public transport in order to integrate transport modes in Chisinau, EBRD Funding, technical expert for METROUL SA, 2012 Sustainable Urban Transport Programme of the EU – Preparation of EU-Compliant Public Service Contract for Romanian Cities, technical expert for METROUL SA, 2012-2013 Research for urban traffic networks safety, EU Project SAFENET, technical expert for METROUL SA, 2013-1014
2006-2008	Timisoara, Romania	RATT (public transport operator)	Project manager	Tender procedures and documents, contracting, test, implementation and staff training for Automatic Fare Collection Systems
2002-2006	Bucharest, Romania	TRANSEAST (APTrans Group)	Managing director	Co-ordination of software applications development for Automatic Fare

		Belgium)		Collection Systems Implementation of management strategies and business plans.
1997-2002	Bucharest, Romania	RATB (public transport operator)	Director for International Projects	Co-ordination of feasibility studies, loan agreements, tender documents, procurement procedures, project management Co-ordination of the connection with EIB and designed consultants EIB co-financed projects: tram infrastructure modernization, Automatic Fare Collection System
2000-2002	Timisoara, Romania	RATT (public transport operator)	Consultant	Tram system rehabilitation, EIB founded project
1994-1995	Bucharest, Romania	METROREX S.A. (public transport operator)	Head of Technical Department	Fare collection system based on magnetic cards for metro lines 1, 2, 3 Duties: - Coordination of activities (including analysis of planned technical solutions, adoption of final solutions, ensuring inter-operation with the entire system and with the surface operator system, ensuring cooperation with other specialties, etc.)
1992-1994	Bucharest, Romania	METROREX S.A.	Head of Interlocking Department	Co-ordination of interlocking systems' maintenance
1990-1992	Bucharest, Romania	METROREX S.A.	Central supervisor	Traffic and maintenance co-ordination for Bucharest metro network
1978-1990	Bucharest, Romania	METROREX S.A.	engineer for interlocking systems	Interlocking systems maintenance
1976-1978	Buzau, Romania	CFR	engineer for interlocking systems	Interlocking systems maintenance