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Assessment Report Presented to

Prospect Image Products Limited Of Zhuhai
珠海展望打印耗材有限公司

◈ Assessment Report

Report number	130011548_P+T	Assessment Type	Combined
Report date	2022-11-24	Assessor's Name	Taizhu Hou
Report started	2022-11-25 - 2023-11-24	Reviewed by	Manna Wu
Verification Address	https://assessed-suppliers.chn.tuv.com		

Important Notes

TUV Rheinland's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of TUV Rheinland's contain liability limitation provisions.

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Company Name

珠海展望打印耗材有限公司

Company Name (English)

Prospect Image Products Limited Of Zhuhai

Gold Supplier & Assessed Company Relationship

Self Owned

Gold Supplier Member ID

prospectimage1

Company address

Fourth Floor Of Building A + B And First Floor and Third Floor Of Building B Of Risong Electric Appliance Plant, No. 7, Pingxi Third Road, Nanping Science And Technology Industrial Park, Zhuhai City, Guangdong Province, China

Registered address

Fourth Floor Of Building A + B And Third Floor Of Building B Of Risong Electric Appliance Plant, No. 7, Pingxi Third Road, Nanping Science And Technology Industrial Park, Zhuhai City, Guangdong Province, China

Business type

Combined

Company website (URL)

http://prospectimage1.en.alibaba.com

Contact person

Ms. Fiona Liang

Telephone number

0086-15920303475

Email

fiona@prospect-image.com

certification authority

TüV Rheinland

Consigner of Assessment

Alibaba

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Assessor's Name

Taizhu Hou

Reviewed by

Manna Wu

Report Verification Address

https://assessed-suppliers.chn.tuv.com

Business License

Date of Incorporation

2009-08-28

The validity Period of Business License

2009-08-28

Company License expiration date

2029-08-28

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

1680000 CNY

Business license number

91440400692471873C

Unified Social Credit Code

91440400692471873C

Customs registration No
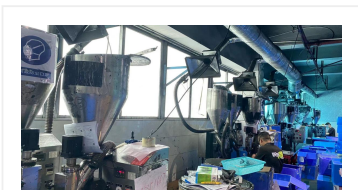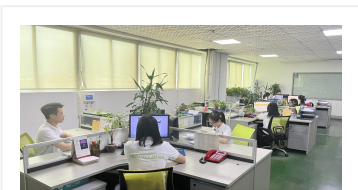
Corporate representative

Mr. Xingyao Li

Is it a publicly listed company?

No

Type of site evidential material

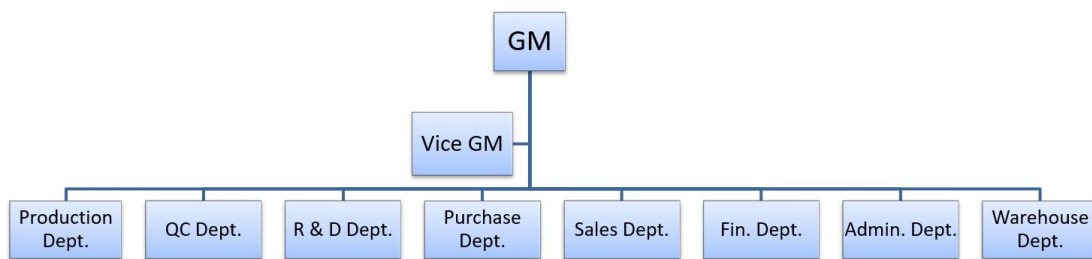Company Officer Claimed

Company Environment

Floor space (square meters)

18116

Organizational structure

```
                         GM
                          |
                       Vice GM
                          |
  ┌────────┬────────┬────────┬────────┬────────┬────────┬────────┐
Production  QC      R & D   Purchase  Sales   Fin.    Admin.  Warehouse
Dept.      Dept.   Dept.    Dept.     Dept.   Dept.   Dept.   Dept.
```

Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	2	0	2
Production Dept.	174	62	236
QC Dept.	20	0	20
R & D Dept.	20	0	20
Purchase Dept.	4	0	4
Sales Dept.	14	0	14
Fin. Dept.	8	0	8
Admin. Dept.	7	0	7
Warehouse Dept.	38	0	38

Number of Full Time Employee

288

Number of part-time employees

62

employeesTotals

350

Main products

Main product categories

Category	Product category
School & Office Supplies>>Printer Supplies>>Toner Cartridges	Toner Cartridges
School & Office Supplies>>Printer Supplies>>Ink Cartridges	Ink Cartridges
School & Office Supplies>>Printer Supplies>>Toner Powder	Toner Powder
School & Office Supplies>>Printer Supplies>>Ink Refill Kits	Ink Refill Kits
School & Office Supplies>>Printer Supplies>>Printer Ribbons	Printer Ribbons

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
Toner Cartridges: Ink Cartridges: Toner Powder: Ink Refill Kits: Printer Ribbons	8,751,470 Pcs	24247082

Annual output (previous year)

Product category	Production line capacity (m onthly)	Actual units produced (previo us year)
Toner Cartridges: Ink Cartridges: Toner Powder: Ink Refill Kits: Printer Ribbons	730,000 Pcs / Month	8,751,470 Pcs

Total output (annually)

Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons: 8,751,470 Pcs

Competitive Advantage of Product Line

The company can provide OEM and ODM service

Number of product categories

8

Number of models

3000

Foreign trade experience

Import and export license

 N/A

Import and Export Enterprise Code

 N/A

Export experience (years)

 12

Industry experience (years)

 12

Number of foreign trade employees

 10

Trade employee work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

3

6-10 Years

3

2-5 Years

2

Less than 2 years

2

Total revenue (previous year in USD)

 Confidential

Total export revenue (previous year in USD)

 14869758

Number of foreign sales agents

 Confidential

Nearest port

 Shenzhen Port; Zhuhai Port

Payment terms

DES;DAF;CIP;CPT;FAS;FCA;CFR;EXW;FOB;CIF

Payment methods

Moneybookers;Paypal;MoneyGram;West Union;Cash;Credit Card;L/C;TT

Average lead time (order confirmation to delivery)

Product Category	Num	Unit
Toner Cartridges	15	days
Ink Cartridges	15	days
Toner Powder	15	days
Ink Refill Kits	15	days
Printer Ribbons	15	days

The Shortest Sample Time

Product Category	Num	Unit
Toner Cartridges	3	days
Ink Cartridges	3	days
Toner Powder	3	days
Ink Refill Kits	3	days
Printer Ribbons	3	days

Market distribution

Market	Revenue (USD)	Total revenue (%)	Product category(s)
North America	Confidential	5	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
South America	Confidential	10	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Eastern Europe	Confidential	5	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Southeast Asia	Confidential	20	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Africa	Confidential	8	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Oceania	Confidential	0	N/A

Mid East	Confidential	10	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Eastern Asia	Confidential	0	N/A
Western Europe	Confidential	5	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Central America	Confidential	20	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Northern Europe	Confidential	0	N/A
Southern Europe	Confidential	5	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
South Asia	Confidential	7	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons
Domestic Market	Confidential	5	Toner Cartridges; Ink Cartridges; Toner Powder; Ink Refill Kits; Printer Ribbons

Main clients

Clients name	Product category(s)	Total revenue(%)
Confidential	Confidential	Confidential

Main clients types

For Private use;Wholesaler;Retailer;Brand business

Supported languages

Language	Listening & speaking	Reading & writing
English	yes	yes
French	yes	yes

There is/are ___R&D engineer(s) in the company.

20

R&D engineer education

Doctorate

0

Post-Graduate

0

Graduate

10

Junior college

8

Technical school

2

High school

0

R&D engineer work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

9

6-10 Years

11

2-5 Years

0

Less than 2 years

0

Quantity of new products (yearly)

Product category	Quantity
Toner Cartridges	30

Ink Cartridges	20
Toner Powder	30
Ink Refill Kits	20
Printer Ribbons	30

Shortest time for new products to be launched

Product category	Quantity	Unit
Toner Cartridges	3	days
Ink Cartridges	3	days
Toner Powder	3	days
Ink Refill Kits	3	days
Printer Ribbons	3	days

What design services are provided?

Customization;Customization based on graphic design;Customization based on sample;Simple customization (Only add logo/Change color/material)

Design Process

Description	Image
N/A	N/A

What are the equipments that R & D employees are using?

Please list the equipments below	Image
N/A	N/A

Please list the main softwares that are used:

CAD, Pro/E, PS

Have the designed products been tested by a third-party inspection body?

YES, All designed products have been tested

Does the company has qualification requirements for designers?

YES, with written Job Description

Production Machinery

Machine Name	Brand & Model No.	Quantity	Number of years used	Condition	Image
Filling Machine	Confidential	20	9	Acceptable	
Assembly Line	Confidential	40	10	Acceptable	
Packaging Machine	Confidential	10	10	Acceptable	
Automatic Packaging Machine	Confidential	5	10	Acceptable	

Production Flow

Process description	Image
Raw Materials Inspecting	
Filling	
Assembling	
Testing	
Packing	
Warehouse	

Number of employees in each production Line

Production Line	Supervisor	Number of operators	Quality control inspectors
Workshop	7	229	20

Subcontractors

 Outsourcing Unnecessary

Equipment number

 75

Production line number

 7

Work Instruction

 Yes

Clear Production Process

 Yes

Production management system

 Yes

Quality management

How many QA or QC inspectors in total?

20

Are all production lines have quality control?

Yes

How are finished products inspected?

Inspection of all products

Testing Machine

Machine Name	Brand & model No.	Quantity	Number of years used	Condition	Image
Temp & Humi Programmable Chamber	Confidential	1	9	Acceptable	
Environmental Test Box	Confidential	2	9	Acceptable	
Drop Tester	Confidential	2	9	Acceptable	
Printing Machine	Confidential	2000	9	Acceptable	

Quality Management Process

Process description	Image
N/A	N/A

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

Yes, with clear written instructions and records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes

Collaboration with Fortune 500 list of companies

No

Overseas Service Countries

N/A

The content of overseas services provided

No

Is it possible to provide expatriate engineer services?

Others

Do you have an overseas showroom?

N/A

Have you participated in offline trade shows?

Trade show name	Date attended:	Country/Region:	Images taken at the Trade show
N/A	N/A	N/A	N/A

Does the merchant have the ability to provide buyers with material packages?

Yes

Product category
School & Office Supplies>>Printer Supplies>>Toner Cartridges
School & Office Supplies>>Printer Supplies>>Ink Cartridges
School & Office Supplies>>Printer Supplies>>Toner Powder
School & Office Supplies>>Printer Supplies>>Ink Refill Kits
School & Office Supplies>>Printer Supplies>>Printer Ribbons

Do you have Project capability ?

N/A

Project type	Project Country	Project Name (no more than 10 words)	Project Amount (USD)	Grade 3 Project products (≤5)	Project Description (≤500 characters)
N/A	N/A	N/A	N/A	N/A	N/A

Actual panorama of the project (required, ≤3 pieces)	Other case pictures (including product pictures, construction photos, customer group photos, etc., mandatory, ≤3)	project Design Photo

N/A	N/A	N/A

Do you have Engineering designer capability?

No

Do you have Engineering installation capability? what country?

N/A

Do you have flexible customization capability?

N/A

Cooperation suppliers (total)

Confidential

Suppliers (cooperations more than twice)

Confidential

MOQ for each item

1-10

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
Toner Cartridges: Ink Cartridges: Toner Powder: Ink Refill Kits: Printer Ribbons	1 Pc	3 Days

Do you have an overseas warehouse?

N/A

Large brand agent processing

Product category	Big brand name
N/A	N/A

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No

Product category
N/A

After- Sales Guarantee

Do you have a complete after sales service capability?

 Yes

Does the enterprise record and follow up customer complaints and feedback

 Yes, with a standard feedback form and records

Are there any clear procedures to handle customer complaints?

 Yes, with clear procedures and written records

Is there a closed-loop corrective action system in place?

 Yes

Can finished/packaged products be traced by lot identification to the appropriate raw material?

 Yes, with procedures to trace raw material

Is there a product alert and recall procedure?

 Yes

Warranty period

Product category	Average Guarantee Number	Average warranty unit
Toner Cartridges: Ink Cartridges: Toner Powder: Ink Refill Kits: Printer Ribbons	18	months

what are the main categories of suppliers in the alibaba international station?

 School & Office Supplies

Number of expatriate engineers

 0

Cross border e-commerce operation capability

platform name	Average monthly sales volume of e-commerce platform in recent 1 year (USD)
N/A	N/A

Is there quality assurance capability? (month)

 18

Market sales

country	Export volume (USD)
N/A	N/A

Whether there is vehicle production qualification

 N/A

Is there a vehicle export authorization

 N/A

Is it a leading enterprise

 N/A

Has there ever been a case of business Procurement

 N/A

Is it a professional Technique supplier

Process type	Process capablity
N/A	N/A

supplier's spot inventory capacity

Stock Amount	SKU Qty	Shelf sales ratio	Warehouse Area
N/A	N/A	N/A	N/A

Do supplier provide 3D software design services?

N/A

Supplier's ability to cooperate in assembling goods or self produced group capacity

HS code (10 digit code)	Declaration product name	Export amout (USD)
N/A	N/A	N/A

Product categories covered in upstream supplier Purchase contract or the Production order

(less than 20)

N/A

Does the supplier have the ability of quality traceability?

N/A