

## CURRICULUM VITAE (F3.11)

**1. Role proposed within the project: Project manager**

**2. Name:** Nerijus

**3. Surname:** Baliūtis

**4. Date of birth:** 1981-04-20

**5. Marital Status:** n/a

**6. Education:**

Institution (from – to)	Degree and schooling level:
2003 – 2006, Kaunas University of Technology	Master's degree of Information technology
2000 – 2002, Kaunas University of Technology	Management courses
1999 – 2003, Kaunas University of Technology	Bachelor's degree of Telecommunications engineer

**7. Foreign languages:** to indicate the level of competence from 1 to 5 (1 – fluent; 2 – advanced; 3 – intermediate; 4 – elementary; 5 - beginning)

Language	Reading	Speaking	Writing
Lithuanian (native)	1	1	1
English	3	3	3
Russian	4	4	4
German	4	4	4

**8. Member of professional bodies/associations:**

- Member of PMI (Project Management Institute);
- Member of PMI Lithuania chapter;
- Member of Scrum alliance organization.

**9. Other abilities:**

Training participated:

- Innovation academy;
- Time management.

Interest in project management and financial markets. Good knowledge in various financial areas: e-channels, cards, transactions, payments, AML, loans, risk, information security

**10. Current professional position:** Project manager

**11. Seniority at current work:** Expert

**12. Relevant qualifications for the project:**

Certified professional:

Project Management Professional (PMP®)

Certified ScrumMaster® (CSM®)

CompTIA Project+

ITIL v3 Foundation

ISTQB-BCS Certified Tester Foundation Level

- Relevant 8 years project manager experience with complex change and full lifecycle management of strategic large-scale projects & programmes
- Deep various project management technics knowledge (V model, waterfall, Agile/Scrum, hybrid)
- Strong stakeholder management skills, including executive level stakeholders & facilitation skills
- Organized and methodical in general approach to work
- Strong communication, leadership and conceptual management of strategy to implementation
- Change planning – having a pragmatic approach to assessing priorities
- High level of self-organization
- Building high performing project teams
- Experience from the financial industry, as well as experience in organizational implementation

**13. Specific experience in projects (according to the criteria indicated in the Tender Document):**

Project Name/project beneficiary	Main activities of the project	From – to (DD/MM/YYYY)	Responsibilities
Development, implementation, and support of FORPOST	Main purpose of the project – to implement and launch SEPA Instant	29/11/2017 – 27/06/2019	<ul style="list-style-type: none"> <li>• Defining project scope, project plan, budget, risks, further project management;</li> <li>• Resource leveraging, solving</li> </ul>

Project Name/project beneficiary	Main activities of the project	From – to (DD/MM/YYYY)	Responsibilities
system products related to provision of SEPA Instant Payments/ Šiaulių bankas	<p>payments for one of leading Lithuanian bank. Payment execution and money transferred to beneficiary account time cannot exceed 10 seconds.</p> <p>Delivered internet bank and mobile application functionality allowing execute incoming and outgoing SEPA instant payments 24/7.</p>		<p>problems, proactively remove obstacles to drive progress;</p> <ul style="list-style-type: none"> <li>• Establishing and ensuring best practices of projects in the company;</li> <li>• Lead and coach the teams to achieve greater agile maturity and ability to deliver;</li> <li>• Proactively manage risks and resolves issues that affect scope, schedule and quality;</li> <li>• GATE keeper to ensure all Change Management processes/checklists is followed to adhere to Quality standards;</li> <li>• Identify communication gaps, manage issue escalations and provide support to teams balancing competing priorities;</li> <li>• Attend and report to management and committee meetings according agreed schedule</li> </ul>
SEPA INST implementation /Signet Bank	<p>Main purpose of the project – to implement and launch SEPA Instant payments. Payment execution and money transferred to beneficiary account time cannot exceed 6 seconds.</p> <p>Delivered internet bank and bank core system (Forpost) functionality allowing to execute incoming and outgoing SEPA instant payments</p>	21/12/2019 – 28/05/2020	<ul style="list-style-type: none"> <li>• Defining project scope, project plan, budget, risks, further project management;</li> <li>• Resource leveraging, solving problems, proactively remove obstacles to drive progress;</li> <li>• Lead and coach the teams to achieve greater agile maturity and ability to deliver;</li> <li>• Proactively manage risks and resolves issues that affect scope, schedule and quality;</li> <li>• GATE keeper to ensure all Change Management processes/checklists is followed to adhere to Quality</li> </ul>

Project Name/project beneficiary	Main activities of the project	From – to (DD/MM/YYYY)	Responsibilities
	24/7.		standards; <ul style="list-style-type: none"> <li>• Identify communication gaps, manage issue escalations and provide support to teams balancing competing priorities;</li> <li>• Attend and report to management and committee meetings according agreed schedule</li> </ul>
Non-functional requirements implementation / Šiaulių Bankas (Šiaulių Bank)	During project implementation main core system 24/7 functionality has been created.  Core system (FORPOST) financial day has been aligned with system day and system was able to execute end-of day procedures without delay for previous day. Additionally, system performance has been increased.	03/03/2020 – 24/08/2020	<ul style="list-style-type: none"> <li>• Manages project budget, tracks actual versus plan and resolves issues as they arise;</li> <li>• Monitoring and reporting project status in the areas of budget, schedule, risks, issues, and project change requests;</li> <li>• Communicating with project stakeholders;</li> <li>• Hold regular status meetings with project team;</li> <li>• Keep project team well informed of changes;</li> <li>• Provide problem solving, root cause analysis and preventive / corrective actions as required to support the project.</li> </ul>
Implementation of the non-functional requirements within the framework of the Baltic Single Instance project for Danske Bank AS.	The project was carried out within the huge project implemented by the Forbis group together with Danske Bank AS to integrate IT systems of bank's separate branches into one. The new banking system named "Baltic Single Instance FORPOST" (BALIN) integrated three then-separate systems –	01/09/2017 - 30/06/2018	<ul style="list-style-type: none"> <li>- Organization of work of dedicated specialists of both Forbis and Customer,</li> <li>- Control over the preparation of a discrepancy report and the specification,</li> <li>- Organization of regular meetings for the project team,</li> <li>- Identification of project risk and problematic areas and assurance of the applicable prevention measures,</li> <li>-Control over the work in</li> </ul>

Project Name/project beneficiary	Main activities of the project	From – to (DD/MM/YYYY)	Responsibilities
	Lithuanian, Latvian and Estonian banking systems – into one. During this specific project, the technical and legal standards of different countries – PCI-DSS Compliance, ISKE Compliance Software, OWASP Compliance – were analysed, and adaptation of the new banking system was performed with analysing the software discrepancies between the old software and the newly installed FORPOST banking system, identifying the discrepancies, preparing the requirements specification, developing, testing, and installing the relevant software.		progress and task performance.
Implementation of Open API requirements of the Second Payment Services Directive (hereinafter – PSD2); software development and installation/ Fininbox UAB	During project implementation an integral module has been created for communication with Third Party Providers (TPP) on the Forbis Connection Gate platform. System can handle the queries from TPP, perform certificate checks, and communicate with the FORPOST	02/03/2019 – 16/04/2020	<ul style="list-style-type: none"> <li>• Defining project scope, project plan, budget, risks, further project management;</li> <li>• Managed local and cross border teams;</li> <li>• Manage risks and resolves issues that affect scope, schedule and quality;</li> <li>• GATE keeper to ensure all Change Management processes/checklists is followed to adhere to Quality standards;</li> </ul>

Project Name/project beneficiary	Main activities of the project	From – to (DD/MM/YYYY)	Responsibilities
	<p>database.</p> <p>Additionally, Internet Banking functionality has been created for transaction retaining and user authentication.</p> <p>The solution is based on the Berlin Group Technical Specification.</p>		<ul style="list-style-type: none"> <li>• Ensure effective cooperation with steering committee, stakeholders, project teams and external vendors;</li> <li>• Ensure right project documentation, report progress and results to project team, stakeholders and steering committee according agreed schedule</li> </ul>

#### 14. Professional experience

From - to	Location	Economic operator	Position	Description of main responsibilities
July 2017 – Present	Vilnius	Forbis UAB	IT Project Manager	<p>Managing multiple projects or programme, guiding other project managers. Delivering of comprehensive IT solutions for finance industry. Main duties:</p> <ul style="list-style-type: none"> <li>• Defining project scope, project plan, budget, risks, further project management;</li> <li>• Resource leveraging, solving problems, proactively remove obstacles to drive progress;</li> <li>• Proactively manage risks and resolves issues that affect scope, schedule and quality;</li> <li>• GATE keeper to ensure all Change Management processes/checklists is followed to adhere to Quality standards;</li> <li>• Identify communication gaps, manage issue escalations and provide support to teams balancing competing priorities;</li> <li>• Attend and report to management and committee meetings according agreed schedule.</li> </ul>

From - to	Location	Economic operator	Position	Description of main responsibilities
May 2015 – June 2017	Vilnius	Aon Baltic	IT Project Manager	<p>Delivering multiple software development or infrastructure projects. Main duties:</p> <ul style="list-style-type: none"> <li>• Defining project scope, project plan, budget, risks, further project management;</li> <li>• Managed local and cross border teams;</li> <li>• Manage risks and resolves issues that affect scope, schedule and quality;</li> <li>• GATE keeper to ensure all Change Management processes/checklists is followed to adhere to Quality standards;</li> <li>• Ensure effective cooperation with steering committee, stakeholders, project teams and external vendors;</li> <li>• Ensure right project documentation, report progress and results to project team, stakeholders and steering committee according agreed schedule.</li> </ul>
October 2013 – March 2015	Vilnius	SEB gyvybės draudimas (SEB life insurance)	Product and IS Development Sub-department IT project manager	<p>Technical specification preparation and adjustment with business process owners and subcontractors;</p> <ul style="list-style-type: none"> <li>• Negotiation and preparation agreements between employer and subcontractors;</li> <li>• Defining project scope, project plan, risks, further project management;</li> <li>• Ensure the integrity of the project is maintained, focusing on internal consistency and compliance to existing processes;</li> <li>• Managing risks, issue, budget and scope throughout the project life-cycle.</li> </ul>
April 2012 –	Vilnius	PwC	Senior IT	Delivering multiple software development or infrastructure

From - to	Location	Economic operator	Position	Description of main responsibilities
October 2013			consultant	<p>projects including:</p> <ul style="list-style-type: none"> <li>• Analyse business requirements and model new business process using effective IT solutions;</li> <li>• Prepare technical specification for new IT solution;</li> <li>• Defining project scope, project plan, check points;</li> <li>• Providing quality assurance on information system technical implementation;</li> <li>• Managing risks, issue and scope throughout the project life-cycle;</li> <li>• Evaluate, test information systems and propose improvements.</li> </ul>
June 2011 – March 2012	Vilnius	Swedbank AS	Finance analyst	<ul style="list-style-type: none"> <li>• Preparing common regular reports about Baltic Banking customers and products</li> <li>• Providing in-depth analysis and ad-hoc reports</li> <li>• Providing financial / analytical guidance about customers and products</li> <li>• Co-operating with other Baltic Banking and country units in reporting, analysis and data quality area</li> <li>• Proposing and implementing solutions for improving existing financial measurement system</li> </ul>
April 2006 - June 2011	Vilnius	Swedbank AS	IT analyst	<p>Business Intelligence and Data Warehousing (Teradata) analyst</p> <ul style="list-style-type: none"> <li>• Performing data analysis to understating how business uses data.</li> <li>• Gathering business requirements, data loading to DW, calculations various customer metrics. Good knowledge in various financial areas: e-channels, cards, transactions, loans, risk.</li> <li>• Working with project management, testing team, being responsible for project time</li> </ul>



From - to	Location	Economic operator	Position	Description of main responsibilities
				management, testing team, being responsible for project time estimations, task planning. • Creating technical and functional specifications, describing IT requirements. • Business users consulting and teaching to use Business Objects
April 2004 – May 2005	Vilnius	State Tax Inspectorate	DWH developer	- Creation and maintenance analytical documents using SAP Business Objects; - Development of Business Object universes; - Data quality security; - Consulting business users.

#### 15. Other relevant information

#### 16. Appendixes (copies of the diploma, certificates, references, etc.)

For probative documents with information on the specific experience of key expert please see:

- Diplomas: 2 files and translations.
- Certificates: 9 files and translations
- Joint reference letters issued by Fsquare, UAB, Šiaulių bank AB.

Name and signature. . . . . *Nerijus Baliūtis* . . . . . *Baliūtis*

Authorized signature of the representative of the tenderer: . . . . . *[Signature]* . . . . .

Date *10/06/2021*

Kodas 6115



LIETUVOS  
RESPUBLIKA

# BAKALAURO DIPLOMAS

**Nerijus Baliūtis**

(asmens kodas 38104200152)

Kauno technologijos universiteto Telekomunikacijų ir elektronikos fakultete baigė  
telekomunikacijų studijų programą (kodas 61201T205) ir įgijo

**ELEKTRONIKOS INŽINERIJOS BAKALAURO**

kvalifikacinį laipsnį

REKTORIUS

prof. Ramutis Petras Bansevicius A.V.

B Nr. 0002787

Universiteto kodas 1195058



FAKULTETO DEKANAS

prof. Brunonas Dekeris

Registracijos Nr.

08-7478

Kaunas, 2003 m. birželio 24 d.



KAUNO TECHNOLOGIJOS UNIVERSITETAS

# Bachelor's Diploma

Nerijus Baliūtis

(personal identification number 38104200152)

In Kaunas University of Technology

Faculty of Telecommunications and Electronics completed the Telecommunications

study programme (state code 61201T205) and acquired

BACHELOR'S DEGREE IN ELECTRONICS

RECTOR  
*/Signature/*  
Prof. Ramutis Petras Bansevičius

Stamp // *THE REPUBLIC OF LITHUANIA/*  
*KAUNAS UNIVERSITY OF TECHNOLOGY//*

FACULTY DEAN  
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Prof. Brunonas Dekeris

B No. 0002787

Registration No. *08-7478*

University number 1195058

Kaunas, 2003 June 24



Kodas 7115



LIETUVOS  
RESPUBLIKA

# MAGISTRO DIPLOMAS

Nerijus Baliūtis

(asmens kodas 38104200152)

Kauno technologijos universiteto Informatikos fakultete baigė  
informacinių technologijų studijų programą (kodas 62107T103) ir įgijo

INFORMATIKOS INŽINERIJOS MAGISTRO  
kvalifikacinį laipsnį

REKTORIUS

prof. Ramutis Petras Bansevicius

M Nr. 000554

Universiteto kodas 1195058



FAKULTETO DEKANAS

prof. Aleksandras Targamadzė

Registracijos Nr. IF-00356

Kaunas, 2006 m. birželio 23 d.



KAUNO TECHNOLOGIJOS UNIVERSITETAS

Master's

# Diploma

Nerijus Baliūtis

(personal identification number 38104200152)

In Kaunas University of Technology

Faculty of Informatics completed the Informatics

study programme (state code 62107T103) and acquired

MASTER'S DEGREE IN INFORMATICS

RECTOR

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Prof. Ramutis Petras Bansevičius

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*KAUNAS UNIVERSITY OF TECHNOLOGY//*

FACULTY DEAN

*/Signature/*

Prof. Aleksandras Targamadžė

M. No. 0005547

Registration No. IF-00356

University number 1195058

Kaunas, 2006 June 23



THIS HEREBY

# Recognises

t h a t

**Nerijus Baliūtis**

*has successfully completed the Oracle University course*

**Oracle9i: Program with PL/SQL (PL9i)**

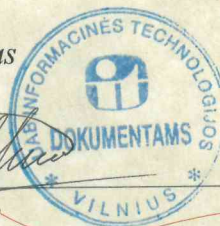
*on June 6 to 10, 2005*

*presented by Olegas Volkovas*

\_\_\_\_\_  
*Oracle Corporation*

*June 10, 2005*

\_\_\_\_\_  
*Date*



**ORACLE**

# Project Management Institute

THIS IS TO CERTIFY THAT

**Nerijus Baliutis**

HAS BEEN FORMALLY EVALUATED FOR DEMONSTRATED EXPERIENCE, KNOWLEDGE AND PERFORMANCE  
IN ACHIEVING AN ORGANIZATIONAL OBJECTIVE THROUGH DEFINING AND OVERSEEING PROJECTS AND  
RESOURCES AND IS HEREBY BESTOWED THE GLOBAL CREDENTIAL

**Project Management Professional (PMP)®**

IN TESTIMONY WHEREOF, WE HAVE SUBSCRIBED OUR SIGNATURES UNDER THE SEAL OF THE INSTITUTE



**Tony Appleby**  
Chair, Board of Directors



**Sunil Prashara**  
President and Chief Executive Officer



**PMP® Number: 2048728**  
**PMP® Original Grant Date: 30 June 2017**  
**PMP® Expiration Date: 29 June 2023**





Retorikos meno lektorės seminaras  
Menas kalbėti viešai!

# SERTIFIKATAS

Susipažino su sėkmingo oratoriaus technikomis  
ir išmėgino jas praktiškai.

## NERIJUS BALIŪTIS

2015 metų balandžio 18 diena, Vilnius

Ana Suchanova

*Chrud*



Seminar of Rhetoric Art Lecturer

The art of speaking in public!

# Certificate

got acquainted with the techniques of a successful orator and tried them in practice

**Nerijus Baliūtis**

2015 April 18, Vilnius

Ana Suchanova

*/Signature/*


# Nerijus Baliūtis

is awarded the designation Certified ScrumMaster® on this day, December 17, 2018, for completing the prescribed requirements for this certification and is hereby entitled to all privileges and benefits offered by SCRUM ALLIANCE®.



Certificant ID: 000874558 Certification Active through: 11 January 2023

Lasse Ziegler  
Certified Scrum Trainer®



Chairman of the Board

This is to certify that

***Nerijus Baliutis***

having satisfied the requirements of  
**BCS, The Chartered Institute for IT**  
has been awarded a PASS in the

**ISTQB – ISEB Certified Tester  
Foundation Level (CTFL)**

on

04/10/2012



Chief Executive  
17/10/2012



Geoff Thompson  
Chair, UK Testing Board

Certificate No: sr8051253  
Training Provider: Prometric

0089842





## BusinessObjects XI R2 WebIntelligence Advanced vartotojų kursai

Šiuo sertifikatu pažymime, kad

Nerijus Bobiūtis

išklausė BusinessObjects XI R2 WebIntelligence Advanced vartotojų kursų  
bei sėkmingai atliko visas praktines užduotis



Kursų vedantysis: Akvilė Dudlauskaitė  
UAB "Duomenų bazės ir technologijos"

*Dud*

2008.04.21/22

# Business Objects

## Business Objects XI R2 WebIntelligence Advanced user training courses

Hereby we certify that

*Nerijus Baliūtis*

participated in Business Objects XI R2 WebIntelligence Advanced user training courses and successfully completed all practical tasks

Coach: Akvilė Dudlauskaitė  
Private Limited Liability Company  
Databases and Technologies

Stamp //THE REPUBLIC OF  
LITHUANIA/VILNIUS/ PRIVATE LIMITED  
LIABILITY COMPANY DATABASES AND  
TECHNOLOGIES//

/Signature/

21-22/04/2008





## BusinessObjects XI R2 Designer vartotojų kursai

Šiuo sertifikatu pažymime, kad

Verijus Balutis

išklausė BusinessObjects XI R2 Designer vartotojų kursų  
bei sėkmingai atliko visas praktines užduotis

Kursų vedantysis: Akvilė Dudlauskaitė  
UAB "Duomenų bazės ir technologijos"



*Dud-*

2008 06 04/05

# Business Objects

## Business Objects XI R2 Designer user training courses

Hereby we certify that

*Nerijus Baliūtis*

participated in Business Objects XI R2 Designer user training courses and successfully completed all practical tasks

Coach: Akvilė Dudlauskaitė  
Private Limited Liability Company  
Databases and Technologies

Stamp //THE REPUBLIC OF  
LITHUANIA/VILNIUS/ PRIVATE LIMITED  
LIABILITY COMPANY DATABASES AND  
TECHNOLOGIES//

/Signature/

04-05/06/2008

CompTIA®

ADVANCING THE GLOBAL IT INDUSTRY

## Nerijus Baliutis

has successfully completed the requirements to be recognized as



COMP001020398377

CAREER ID

A handwritten signature in black ink, appearing to read "TThibodeaux".

TODD THIBODEAUX  
President & CEO

April 2, 2012

DATE CERTIFIED





This is to certify that

**Nerijus Baliutis**

has been awarded the

## **ITIL Foundation Certificate in IT Service Management**

9 October 2013

A handwritten signature in black ink, appearing to be "B.W.E. Taselaar", written over a horizontal line.

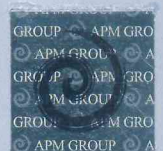
B.W.E. Taselaar  
CEO EXIN

4863733.20200617

**EXIN**

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