

## Annex A Technical response of the lots & Commercial offers

Company Name	Entegra Plus SRL
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1) Bidder must populate for each offered this template clearly indicating:

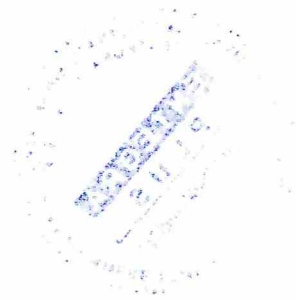
- Total length of the offered route
  - Dark Fiber Connectivity Service (underground [partial aerial])
  - Straight-line distance
  - Fiber count
  - Fiber standard
  - End-of- life attenuation guaranteed value [dB], 1310nm
  - End-of- life attenuation guaranteed value [dB], 1550nm
- 2) Using Google Earth, Bidder must identify the straight line distance between the Demarcation Points of your proposed solution for each relevant Lot.
- 3) For each relevant Lot, your proposed solution must be compliant with the distance ratio  
(not exceeding a multiple of 2.5x of the straight line distance between the Demarcation Points)
- 4) As an exception, the partial use of aerial fiber is allowed for some segments, but evaluation with underground routes will have priority.



LOT-11	UTM2	MOTHER&CHILD																	
LOT-12	UTM2	GENETICA																	
LOT-13	UTM2	UPSC-CAMIN7																	
LOT-14	UTM2	UPSC-FAP																	
LOT-15	UTM2	UPSC-CAMIN5																	
LOT-16	UTM2	INCE ASEMI																	
LOT-17	UTM2	USMF_FARMACIE																	

Yellow marked cells can be edited by Provider





Lot/ Lots	A-end	B-end	Earp Payment Profile (NRC%)	TCO[€] for 15 years	NRC	ARC	TCO[€] for 10 years	NRC	ARC	TCO[€] for 7 years	NRC	ARC	CDD, days (<=180)
LOT-1	UTM2	ASEM	85	16000	13600	160	10000	8500	150	7500	6375	161	60
	UTM2	SCMSAM											
LOT-2	UTM2	USEFS(M)	85	15500	13175	155	10500	8925	158	7000	5950	150	60
	UTM2	ASEM CAMIN											
LOT-3	UTM2	USM CAMIN	85	43500	36975	435	29000	24650	435	22000	18700	471	60
	UTM2	UTM3-7											
LOT-4	UTM2	ISE	85	36600	31110	366	25000	21250	375	17500	14875	375	60
LOT-5	UTM2	ULIM	85	37800	32130	378	26000	22100	390	19000	16150	407	
LOT-6	UTM2	USM CULTURA	85	15400	13090	154	11000	9350	165	7000	5950	150	
LOT-7	UTM2	ASM	85										
LOT-8	UTM2	IMINOVA	85										
LOT-9	UTM2	MOTHER&CHILD	85										
LOT-10	UTM2	GENETICA	85										
LOT-11	UTM2	UPSC-CAMIN7	85										
LOT-12	UTM2	UPSC-CAMIN5	85										
LOT-13	UTM2	INCE ASEM	85										
LOT-14	UTM2	USMF FARMACIE	85										
LOT-15	UTM2												
LOT-16	UTM2												
LOT-17	UTM2												

Yellow marked cells can be edited by Provider

**Notes:**

TCO = Total Cost of Ownership for 15, or/and 10, or/and 7 years  
NRC = Non Recurring Charge (one-off payment). INot to be completed, it is calculated automatically  
ARC= Annual Recurring Charge (yearly payment). INot to be completed, it is calculated automatically  
Per 15 years NRC = TCO\*NRC% and ARC= (1-NRC%)\*TCO/15  
Per 10 years NRC = TCO\*NRC% and ARC= (1-NRC%)\*TCO/10  
Per 7 years NRC = TCO\*NRC% and ARC= (1-NRC%)\*TCO/7  
CDD = Comitted Delivery Date. If the commercial offer for a certain lot is indicated,  
specifying the CDD (in calendar days) is mandatory. Otherwise, the bid for that lot will be rejected.



